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LAST WEEK'S
AVERAGE DAILY SALE
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No 63,090

THE TIMES

WEDNESDAY MAY 25 1988

30p

Thatcher fury over Kinnock Bible quote

Leaders in battle for moral high ground

By Philip Webster, Chief Political Correspondent

The battle for the high moral ground of politics erupted yesterday as the Prime Minister and Mr Neil Kinnock clashed furiously in the Commons over her speech to the Church of Scotland last week.

In one of their most highly-charged confrontations yet, Mrs Margaret Thatcher accused Mr Kinnock of "debasing everything" as he quoted the Bible at her across the dispatch box and likened her to Pontius Pilate.

She provoked cheers from Conservative MPs and cries of derision from the Opposition as she replied to the attack on her speech by reminding him of the sum she voluntarily relinquishes from her salary.

She is estimated to have forgone £100,000 since 1979 by taking the salary of a Cabinet Minister rather than her entitlement as Prime Minister.

Mr Roy Hattersley, deputy leader of the Labour Party, later described Mrs Thatcher as the modern prophet of ruthless individualism, saying her speech to the church was as "intellectually demeaning as it was morally bankrupt", and accusing her of "breathtaking effrontery" in saying that a spiritual dimension came from deciding what was done with wealth.

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Mrs Thatcher is expected to return to the fray with her speech today at the Conservative women's conference in London, when she will emphasize the virtues of good neighbourliness.

In a speech in Birmingham, Mr Hattersley said that in the Budget, the Government had £6 billion to allocate according to Mrs Thatcher's "spiritual dimension".

By choosing to use it on tax cuts, particularly for the richest, she had chosen not to use it to meet social needs: "To create a moral justification for ignoring the old, the sick and the poor in favour of the super-tax-payers requires spectacular intellectual gymnastics", he said. "Last Saturday, Mrs Thatcher fell off the high-wire several times."

Mrs Thatcher's decision to set her personal religious creed alongside her political beliefs last weekend has worried many Conservative MPs and has opened a new area of political debate which could dominate the coming months.

The Archbishop of Canterbury, Dr Robert Runcie, said yesterday that he welcomed the challenge in Mrs Thatcher's speech about the way people used their wealth.

However, his own reservations surfaced when he added: "I would want to ask a little more about the questions of making wealth and at the same time dividing society in a way that makes people who have fallen behind feel on the edge of things."

Mrs Thatcher emphasized in the Commons yesterday that she had been giving a "personal view" of her Christian faith.

Her clash with Mr Kinnock came during an exchange about freezing child benefit. The Labour leader said her remark on Saturday that children were "our precious trust" caused him to wonder whether she meant it in practice. Now he knew she did not.

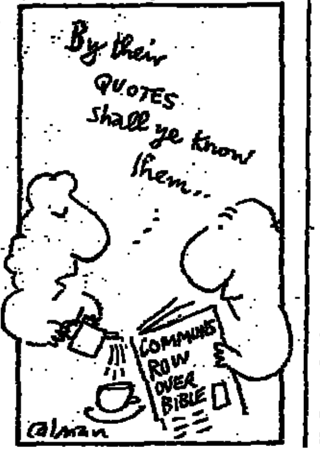
Mrs Thatcher angrily asked him to do her the courtesy of reading the speech. She did not believe "one discharged one's duties by casting them off on to the state".

As the uproar grew, Mr Kinnock retorted that Mrs Thatcher had cut child benefit, stopped free school meals and ended single payments to social security claimants.

He asked what particular passage of the Bible had inspired her to do that and suggested Matthew's "Pilate took water and washed his hands".

She replied: "He debases everything that he and I probably believe in if we try to exchange various quotations across the dispatch box. I made it perfectly clear in that speech, one simply cannot delegate the exercise of mercy and generosity to others."

Her subsequent statement on forgoing part of her salary brought roars of support from her own side, but a dismissive wave of the hand from the Labour leader.



TOMORROW

● Mrs Thatcher, President Reagan and Mr Gorbachov hold down the toughest jobs in the world, but are they healthy enough for the punishing work involved? Tomorrow *The Times* asks: are our leaders fit to govern?

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● With one winner yesterday claiming the £4,000 daily prize, the Portfolio Accumulator fund stands today at £42,000.
Portfolio, page 29

Top Russians test the West at Porton Down

East testing the West: Major-General Robert Razuvanov, a Soviet chemical weapons expert, joins a soldier of 2 Battalion, the Royal Green Jackets, to put new British equipment through its paces during an unprecedented visit by a team of Russians yesterday to Porton Down. Gas-attack lesson, page 24.

20% fall in long-term jobless

By David Smith
Economics Correspondent

Mr Norman Fowler, Secretary of State for Employment, yesterday hailed new figures showing a record fall in the number of people who have been out of work for more than a year.

The number of long-term unemployed fell 266,000 in the 12 months to April, representing a reduction of 20.5 per cent nationwide, outstripping the overall drop in unemployment of 18.5 per cent.

Austin Rover is to take on 1,500 workers at Longbridge to build the new R8 model . 24

The figures suggest that measures being taken by the Government, together with the improvement in the jobs market, have begun to have an effect on what is considered the most serious aspect of the unemployment problem.

The number out of work for more than 12 months stood at 1.03 million in April, compared with 1.295 million a year earlier. The number out of work for more than six months was 1.51 million, 414,000 fewer.

"These are enormously encouraging figures", Mr Fowler said.

Inquiry is ordered into fatal Sealink ferry fire

By David Sapsted, Andrew Morgan and Martin Fletcher

An urgent Department of Transport inquiry into the serious fire on board the Sealink cross-Channel cargo ferry, *Seafreight Freeway*, which killed one engineer and severely injured another, began last night as the 5,000-tonne vessel was towed into Dunkirk.

Sealink will carry out its own inquiry. The company, which lost more than £3 million in the National Union of Seamen dispute, was attempting last night to replace the vessel on its vital freight service between Dover, Zeebrugge and Dunkirk.

Labour MPs claimed in the Commons last night that there could have been a "major disaster" if the fire had broken out on board a P&O ferry because of new manning levels imposed by P&O.

Mr Tony Lloyd, Labour's transport spokesman, said that only three engineering officers and three ratings would have been on hand on board a P&O vessel instead of five officers and four ratings.

Mr Lloyd said an experienced officer had told him that on a P&O ferry "what was a human tragedy would have become a major tragedy".

Mr David Mitchell, Minister of State for Transport, confirmed that two senior surveyors from his department had begun an inquiry on behalf of authorities in Bermuda, where the vessel is registered. This would consider manning levels.

Mr Mitchell said that P&O's cross-channel ferries had been checked for safety.

Mr Peter Donnelly, who was killed in the fire explosion.

Their manning levels complied fully with regulations.

A fireball formed in the engine room of the ferry, which carried 32 crew and 43 passengers, after a fuel pipe was fractured and flammable liquid spilled on to the engine as the vessel made its way from Dover to Zeebrugge on Monday night.

The intense heat killed Mr Peter Donnelly, aged 35, a fourth engineer. Mr Philip Lewis, aged 35, a third engineer, was carried by RAF helicopter to the Canterbury and Kent Hospital, Canterbury, where he was in a serious condition with severe burns.

Lifeboats were launched from Dover, Ramsgate and Calais. A helicopter carrying doctors arrived from RAF Manston, Kent. Mr David James, the ship's captain, ordered the spreading of Halon, an inert gas, within the engine room to smother the flames.

Dover coastguards, who implemented an emergency plan devised after last year's Zeebrugge ferry disaster, oversaw the rescue procedure while the captain considered whether to abandon the ship and 42 lorries on board, some of which were carrying paint and drums of chemicals.

At one stage, the vessel lost all power and had to cut its starboard anchor because there was not enough power to lift it clear of the water.

The fire fighters had to battle against flames and smoke in the dark for part of the operation before emergency power was switched on.

MPs praised the heroism of the crew and fire officers. Senior fire officers said last night that they were pleased with the way that the operation had gone. Belgium helicopters stood by and a British fire-fighting tug had put to sea.

Assets of NUS stay frozen

By John Spicer
Employment Affairs Correspondent

The National Union of Seamen was yesterday told its assets would not be returned unless daily demonstrations outside Dover's eastern dock were called off. The High Court was also told that there was not much of the sequestrated money left.

Mr Justice Michael Davies rejected the union's application for the funds to be returned, saying the demonstrations were intimidatory and unlawful. He would tolerate a picket of only six at the dock to try to persuade P&O employees not to go to work.

The judge warned that if the demonstrations continued the union would be fined.

Mr Gabriel Moss, for the sequestrators, said the NUS was in for a shock over the amount of money left. It still had cash in the bank, and there were more assets than liabilities, "but if the matter goes on much longer this will not be the case". The costs of sequestration and injunctions were "very substantial".

Outside the court, Mr Sam McCluskie, NUS general secretary, said he had been told the fines, legal fees and sequestration had already cost more than £500,000.

Stolen car infected with Aids

By Kerry Gill

The first-ever case of a car infected with the Aids virus has led to insurance companies settling a claim without even seeing the vehicle.

The car had been sent to an Edinburgh garage for repairs but, during the night, was stolen. After being driven to the Borders country, the car was involved in a crash with a lorry in Hawick.

Blood from the injured driver covered much of the car's front and, when police carried out a blood test, it was found that he was HIV positive. Rather than risk further infection, police had the car burned and compressed before the insurance companies involved, the Prudential and General Accident, could check the vehicle. Both companies have agreed to share the cost of the car's replacement, said to be about £2,500.

Aids test offer, page 3

Supreme Soviet debate

Reform must free economy

From Michael Binyon, Moscow

Reinvigorating the sluggish Soviet economy with a healthy dose of private enterprise was the only way to get the country moving again and solve the acute food shortages, the Soviet Prime Minister told his country's parliament.

Addressing the opening session yesterday of a three-day meeting of the Supreme Soviet, Mr Nikolai Ryzhkov urged it to adopt radical proposals that will return millions of acres to private cultivation and free thousands of burgeoning small businesses from bureaucracy and ideological opposition.

At the same time, a leading party official confirmed to Western journalists that a central plank of Mr Mikhail Gorbachov's attempts to revamp the party and the Soviet Government — the limiting of top officials to two terms in their posts — was indeed one of the "theses" that will be discussed at the crucial party conference next month.

Mr Karl Vaino, the Estonian party leader, told journalists that 5,000 delegates will debate whether this reform, favoured by Mr Gorbachov, will apply to officials at all levels, or exclude Politburo members. He said he would want to make an exception for Mr Gorbachov — although he is understood to be willing to be bound by such limits.

Superpower hopes 6

Mr Ryzhkov emphasized the vital need to introduce the most radical of the reforms, the setting up of co-operative businesses. But he admitted that the draft law, put forward in April, had run into fierce bureaucratic resistance

The more radical change the law portends will be in farming. Mr Ryzhkov said collective farms had accumulated a debt of 88 billion roubles due to passive management

Co-operative farmers will be able to lease land from the state and collective farms for their own use, leaving only heavy machinery, farm equipment and storage facilities at the collective farm. Opponents have denounced this — probably correctly — as a death-blow to collective agriculture as organized by Stalin.

Mr Gorbachov has insisted that agriculture would remain "within the bounds of socialism", and this was echoed yesterday by Mr Ryzhkov, who said that improving the country's food supply was a top priority.

The Supreme Soviet is expected to approve the draft law today. It also approved changes in its presidium, replacing Mr Boris Yeltsin — the sacked Moscow party leader — by his successor, Mr Lev Zaikov.

BA profits set record at £228m

By Carol Ferguson

British Airways has revealed record pretax profits of £228 million last year, a 41 per cent increase on the previous year. This result was achieved despite losses of £32 million from British Caledonian Airways for the three months since acquisition.

As a result of the acquisition, BA wrote off £353 million of goodwill directly from its reserves. However, there was an offsetting gain to reserves as a result of the revaluation of its fleet

A final dividend of 4.65p was recommended, to give 6.9p net for the year.

● The Rank Organisation has paid BA £10 million for its half-share in Cal Air, the charter airline which was a joint venture between Rank and British Caledonian.

No regrets, page 24
B-Cal nosedive, page 25
Comment, page 27

INSIDE

Press honour

Old colleagues from the press and the services gathered at St Bride's, Fleet Street, to honour the memory of Sir Denis Hamilton, former editor-in-chief of Times Newspapers.................Page 16

IN PART ②

Crowded out?

England could be withdrawn from the European football championship because of the FA's concern about crowd trouble.....................Page 48

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A dream takes shape as the Falklands get rich

By Michael Evans
Defence Correspondent

For the first time in the history of the Falkland Islands, there is much local speculation over who will become the first millionaire. There is even talk that someone has already made it.

Such was the turn-around in the economy last year, following the creation of a 150-mile fishing zone and the rush for licences, that even islanders who have traditionally preferred farming to fishing have joined the new money-making industry.

Last year the islands' gross national product rose from £9.89 million to £30.7 million, according to the annual report of the Falkland Islands Development Corporation, published yesterday. The dramatic boost to the economy enabled the islands' tax to be cut by half to 25 per cent.

Mr Peter Prynn, who was commissioned to carry out an economic development study in the Falklands, said yesterday: "There will probably be a millionaire in a year or two."

The new wealth, after years of a backwoods economy based on sheep and seaweed, is now focused on blue whiting, squid, hake and *hoki*, a Japanese fish delicacy. Extra police officers have had to be appointed in Port Stanley to watch over the thousands of fishermen who have flocked to the South Atlantic. Since May last year, breathalysers have been introduced because of speeding drivers taking advantage of the new 35-mile road out of Port Stanley.

Mr Gordon Jewks, the chairman of the Falkland Islands Development Corporation, admitted that the transformation of the economy was also causing some concern among the islanders because of the possible "fundamental changes to their pattern of life".

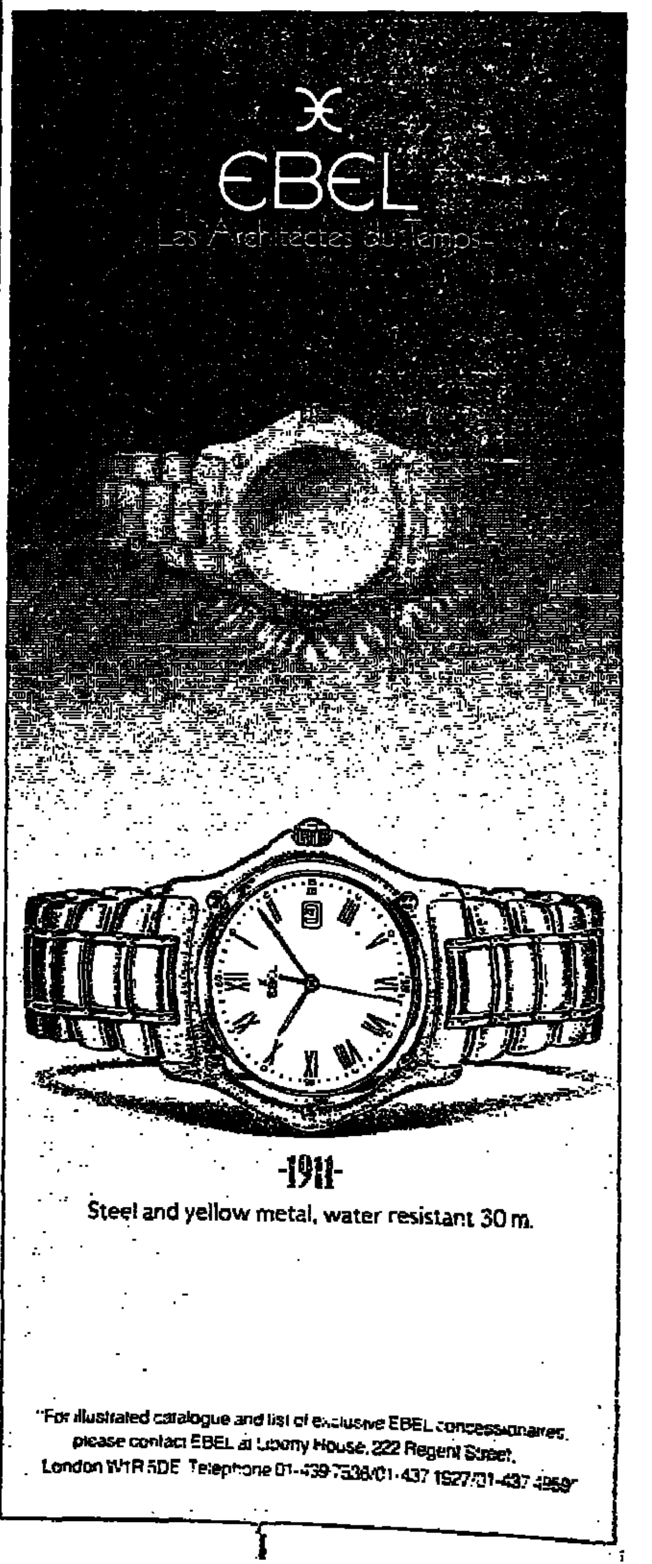
To cope with the new arrivals, house-building has risen from an average of only one unit a year, prior to the Falklands conflict in 1982, to 74 new flats and houses in the last five years. McAdam Design, a firm of chartered architects and engineers in Newtownards, Northern Ireland, have also been asked to design a swimming pool in Stanley and a 20-bedroom hotel. According to the report, Stanley's new — and only — restaurant, "Monty's", is a runaway success.

Tourism is increasingly popular, with American cruise liners offloading about 1,000 visitors a year.

Another successful Falklands native, Mr Tim Miller, is setting about planting trees in housing estates. The Falklands have always lacked trees because of the peat soil.

The developments in the South Atlantic were first dreamed of by Lord Shackleton in his initial report in 1976. Now, six years after the Falklands conflict and with the political impasse with Argentina still unresolved, the Shackleton dream is beginning to take shape.

Mr Clifton said discussions were under way for a commercial ferry between the Falklands, Uruguay and Chile. A party of businessmen from Brazil also arrived recently to have a look around.



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NEWS ROUNDUP

'Crack' drug find worries police

One of the first seizures in Britain of the narcotic known as "crack" was confirmed yesterday by West Midlands police. The highly addictive drug, made by mixing cocaine with substances such as ammonia, was seized during a raid on a cafe in Handsworth, Birmingham.

It was part of a haul of cocaine and cannabis with a street value of more than £7,000. A man arrested during the raid, two days ago, has been charged with possessing cannabis. The find, confirmed by forensic science analysis yesterday, was described as "significant and very worrying" by Mr Geoffrey Dear, Chief Constable of the West Midlands. It was the first time "crack" had appeared in Birmingham.

The drug, which is known to be almost instantly addictive, has become increasingly common in the United States but is virtually unknown in Britain.

● Neighbourhood watch schemes contributed to a 14 per cent reduction in house burglaries in the West Midlands last year to 39,000, Mr Dear said yesterday.

Arts lottery plea

Lord Birkett, a former director of arts at the Greater London Council, is to suggest in the House of Lords this evening that a national lottery should be set up to provide funds for the arts. He is taking up a proposal made by Mr Denis Vaughan, the Australian conductor, who believes that within six years a lottery could accumulate enough funds to endow the the *Royal Opera House and English National Opera* with £470 million – enough permanently to ensure their annual income.

TV reform urged

Strict regulations controlling commercial sponsorship of television programmes in Britain should be relaxed, the *Independent Broadcasting Authority* told the *Government* yesterday. Existing rules, which date back to 1954, limit sponsorship of programmes to factual portrayals of material or events which are "free standing" and which would have existed independent of TV coverage. The IBA believes the law is unduly restrictive.

Opposition cash

Opposition parties are to receive more than £1 million from taxpayers to help them to do their parliamentary duties at Westminster after the first full review of a scheme introduced 13 years ago. The proposals announced *yesterday* mean a 70 *per* cent increase in the total amount of money available, from £684,000 to £1,163,000, and include for the first time an amount likely to go towards the work of those in the Lords. Some Conservative *MPs* criticized the allocation of money to the SLD,

Civil Service moves

Expansion in the number and duration of secondments of civil servants outside Whitehall is recommended by Lord Franks, a former diplomat and senior Government adviser, in the Channel 4 programme *Whitehall: An Inquiry into the Civil Service*, tonight. He says that junior and middle-ranking officials should be sent out, preferably to jobs in industry, for up to three years.

Dispute over whales

The British Government made it clear yesterday that it is ready for a confrontation with Japan at the International Whaling Conference meeting in New Zealand next week. Mr John Gummer, Minister of State at the Ministry of Agriculture. met the Japanese Ambassador in London to express concern over Japan's "research programme" in the season just ended, which involved the killing of about 275 whales. Mr Gummer indicated that he thought Japan's case was undermined by its admission that meat from those whales would be sold in Japan as a delicacy.

Economy 'rapidly catching West Germany'

Lawson pledges sterling stability

By Nicholas Wood
Political Correspondent

Mr Nigel Lawson addressing yesterday's Tory conference in London (Photograph: Tim Bishop).

Mr Nigel Lawson emphasized the dangers of wild swings in exchange rates yesterday and traced the economic difficulties of the United States to fluctuations in its currency between 1982 and 1987.

Speaking at the Conservative Women's Conference at the Barbican Centre in London, the Chancellor of the Exchequer made it abundantly clear that he would continue to concentrate on keeping sterling stable.

Nothing he said yesterday was at variance with the formula described by Mrs *Thatcher* last week in the Commons, after a renewed bout of speculation over the extent of the rift between them.

His emphasis on a stable pound underlined his authority on the issue, but by *adding that the fight against* inflation was paramount, he did his best to avoid giving the impression that he was crowing over his Downing Street neighbour.

"The strength of sterling does indeed reflect the confidence the world has in the British economy, in the policies we are pursuing and in the British Government", he said.

"But currencies are affected by many other things as well. One thing we have learned over the years is that it is desirable to secure a reasonable measure of stability in *exchange rates*.

"The movement in the dollar is one of the reasons — not the only reason — why the United States is having economic difficulties.

"We don't want that sort of thing. We want to have a reasonable degree of stability in exchange rates. If we pursue the right policies, I believe that is achievable, but certainly not at the risk of seeing *any resurgence of inflation*", he said.

"The battle against inflation remains at the very core of our policies.

He painted a glowing picture of the British economy, saying that as a result of the *supply side of policies pursued* in the United Kingdom over the past few years, economic rigidities and restrictions had been swept away. The United Kingdom had the fastest rate of growth of the leading nations in the world and was rapidly catching up West Germany.

Mr Lawson also hinted at his support for British membership of the European Monetary System when he said there were other ways in which he would like to see fuller co-operation with the EEC.

But in response to a direct question on the issue, he said: *"We will join the EMS when* the Government considers the time is right".

● Dame Joan Seccombe, the Tory vice-chairman responsible *for women*, rebuked Conservative MPs who had revolted over such issues as the poll tax and health charges yesterday, telling delegates at the Barbican conference that the Government should press on with its reforms.

Strike threatens holiday flights

Engineers ignore BA offer

By Tim Jones

British Airways failed yesterday to end a strike by 4,000 engineers which threatens to disrupt bank holiday flights from Heathrow.

Mr Alistair Cumming, BA's director of engineering, sent the engineers a letter giving a "clear guarantee" on job protection to anyone who disobeyed the strike call.

However, the men and women who service engines and carry out other maintenance work indicated that they intend to continue their strike *until Mr Graham Murfitt*, an engineering union shop steward, is reinstated.

Yesterday, management and supervisors took charge of routine maintenance and handling operations. Only one of the 180 scheduled flights was cancelled, but most were delayed by up *to half* an *hour*, and the company will have to ground any aircraft with "sick engines" until the dispute is over.

In his letter, Mr Cumming said BA wanted to work closely with the unions to build a stronger company in a very competitive world. "This cannot be done where individuals deliberately damage the company's interests."

Mr Murfitt, a shop steward who has been with company for 19 years, was dismissed for misconduct. During pay talks last February, he failed to tell people in his unit that a *proposed strike over pay negotiations* had been called off and, as a result, 47 people did not turn up for a shift.

Last night, Mr Joe Fenton, *secretary of the Heathrow* shop stewards committee said the company was being far too harsh. "He accepts he was out of order and what he did was *wrong and that he must be* punished for it. But the company is after too much blood."

Judge frees defendant after evidence is 'lost'

By Ruth Gledhill

A police inquiry was launched yesterday into how vital evidence in an assault case was "lost" at a London police station, causing the case to collapse in court.

The prosecution withdrew *the case, at the Central Criminal* Court. The judge said the circumstances could "amount to negligence".

No evidence was offered by *the Crown against Mr Richard* Brown, aged 43, who was arrested in December 1986 for offences arising from the News International dispute at *Wapping, east London*.

Judge Lymbery discharged Mr Brown and awarded him £6,000 costs after he was told of a series of mishaps surrounding the prosecution case. One of the police officers involved in the arrest has left the force. Two key exhibits, a jacket and a piece of brick, have been "lost" at Leman Street police station.

Mr Brown had denied two charges of assault and damaging a van and being reckless as to *the danger of* life.

● Mr Justice Alliott will today rule whether news photographers who covered a riot outside the News International plant in *January last* year should give unpublished film to police.

Soldiers face 'loyalist' charges

By Paul Vallely

A British soldier appeared in court in Belfast yesterday charged with passing Army photographs of leading republican supporters to "loyalist" paramilitary groups.

Corporal Cameron Hastie, aged 22, of the Royal Scots Dragoon Guards, who gave his address as Edinburgh Castle, appeared in Belfast magistrates' court with Miss *Joanna Garvin*, aged 21, a part-time soldier in the Ulster Defence Regiment (UDR).

The soldiers face charges that they "made available to others photographs and particulars of car owners, believing that the information would be used in the *commission*, preparation or instigation of acts of terrorism".

No more details were given in court.

Miss Garvin was remanded to Magheraberry civilian prison. However, she is likely to apply to the High Court for bail. Corporal Hastie was remanded in military custody until next Wednesday.

A number of UDR members were detained by the RUC in swoops in Dundrum, Clough and Newcastle, Co Down at the weekend. An arms cache was found in the Orange hall at Clough a few days earlier.

On Saturday, two part-time UDR members were remanded in custody at Killyleagh charged with the possession of arms and ammunition.

Recently senior UDR officers have made attempts to crack down on paramilitary sympathizers within the regiment. Vetting procedures for new applicants have been tightened.

Correction

Following a report in *The Times* on May 11, Judge Hutchings has asked us to state that he did not shake hands with discharged defendants in Snaresbrook Crown Court after the trial of West Ham United football fans. *We apologize for any embarrassment this may have caused.*

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Jail for arms dealer plotting $40 million 'sting' against Iran

By Michael Horsnell

Three men were convicted at the Central Criminal Court yesterday of plotting to "sting" a firm of arms dealers acting for the Iranian regime for $40 million. Iran desperately wanted weapons for its war with Iraq.

Michael Aspin, aged 50, an international arms dealer with a record of selling embargo-busting weapons to South Africa, was jailed for six years as the mastermind of the conspiracy.

Although Aspin was well known as a supplier, he conspired in 1985 to defraud a Swiss company acting for the Iranians by offering them 5,000 non-existent TOW anti-tank weapons. The firm could not obtain missiles officially because of the Western arms embargo on Iran.

The plot was unravelled by officers of the Metropolitan Police serious crimes squad after the Swiss firm, LCF Energy, had paid Aspin an initial $675,000, but had become suspicious of his intentions.

One of Aspin's co-conspirators was Eric Matson, aged 64, a former major in the British Army who retired to Ireland. He was sentenced yesterday to three years' imprisonment.

Matson's military background, which included service with the United Arab Emirates, put a gloss on the "sting", which persuaded the Swiss company that the deal was genuine.

William Harper, aged 39, a Lloyd's broker from Dorking, Surrey, was jailed for two years for his part in issuing certificates of insurance verifying the existence of the bogus missiles.

A fourth defendant, Mr John Taylor, aged 57, a businessman from Camberley, Surrey, was acquitted.

All four defendants pleaded not guilty to conspiring to obtain property by deception, including money, securities and other documents, to complete arrangements for the supply of anti-tank missiles.

The plot, which took place between January 1984 and February 1986, took police 1,500 man-hours to uncover.

Civil proceedings are outstanding against the three convicted men.

Mr Justice Alliott told Aspin: "You are a rogue, the mainspring of this conspiracy, and one of the gravest aspects of the matter is that you suborned others who now flank you in the dock.

"You were the main recipient of the funds you did lay your hands on."

He sympathized with Aspin over the illness of his adult daughter, whom counsel said was expected to die before him, but said that Aspin had been guilty of persistent and deliberate fraud.

Of Matson, the judge said it was "desperately sad" having to send him to prison in view of the service he had given to his country. However, the "awful thing" about it was that he had used his distinguished career in order to contribute to the fraud and lend it respectability.

The judge told Harper that he had abused Lloyd's procedures in a way calculated to undermine international confidence in it.

He made no criminal bankruptcy order.

The jury had earlier been told that Sir Alan Traill, a former Lord Mayor of London, was innocently used to add credibility to the swindle.

Sir Alan came into the picture because Harper worked for his company.

The jury was told that Iran particularly needed a heavy guided anti-tank missile system developed by the Hughes Corporation in the United States and that the defendants saw an advantage in that situation, and seized it.

Wheeler-dealer who claimed contact with Colonel North

Colonel Oliver North, a central figure in the Irangate scandal, was for long periods the invisible witness in the four-month trial of Michael Aspin.

Aspin, an arrogant wheeler-dealer in the cloak and dagger world of weapons trading, claimed in his defence that Colonel North stage-managed a deal to sell arms through Swiss agents to Iran.

The Central Criminal Court was told that at secret meetings at a London hotel, the American officer gave Aspin the "green light" to sell 5,000 US-made TOW missiles, and recommended a Californian middle-man who would supply them.

Sanctioning the deal was allegedly one of the activities of a special task force headed by Colonel North and General Richard Secord.

Aspin's claims were backed in court by his brother Leslie, a former gun-runner and mercenary remembered for his recruitment of mercenaries to Angola in the 1970s.

Leslie Aspin, aged 45, whose self-published exploits place him in the James Bond league of secret operators, confirmed his brother's story and added that the late William Casey, head of the CIA, had telephoned in 1984 to ask him to introduce US officials to Iranian missile-buyers.

Inquiries by *The Times* with US intelligence sources failed to substantiate any those claims.

The Churchill Hotel in London, where the meetings with Colonel North allegedly took place, was unable to confirm the officer's presence.

The truth is that when he plotted his multi-million pound "sting" in the incongruously-named Honeysuckle Cottage at Swardeston near Norwich, Michael Aspin had debts of more than £100,000 and wad been declared bankrupt in October 1985.

Desperately needing money, he pretended he could supply the TOW missiles – tube-launched, optically-tracked, wire-command-link guided missiles – which that the embargo-restricted Iranians needed for their war with Iraq, together with plus Kalashnikov rifles and Sam-7 surface-to-air missiles.

He tried to swindle a Spanish consortium and a French group of arms middle-men, but failed. The Swiss company, LCF Energy, was interested, however, and gave him $675,000 when he demanded an initial payment to cover bogus insurance and freight costs.

LCF Energy called in Scotland Yard when it became suspicious of Aspin's ability to deliver.

To defend himself against the charge that the anti-tank missiles did not exist, Aspin first told police that he was working with US Customs officials.

Later he concocted the fantasy that with the assistance of Colonel North and the CIA, the weapons were to be made available.

He produced a variety of false documents to establish his *bona fides*.

Aspin was arrested in December 1985 and released on bail. He was arrested a second time, at Heathrow Airport in January 1986, upon his return from a trip to Bangkok.

Aspin's most widely known previous escapade was the illegal export of nearly £1 million-worth of machinegun parts and Mauser rifles to South Africa, for which he was sentenced to three months imprisonment in 1982.

The weapons had been crated, disguised as industrial lifting equipment.

In the same year, he publicly disclosed that he had supplied Browning machine-guns worth £2.6 million to the Revolutionary Guards in Iran. He claimed it was in return for these that three Anglican missionaries held hostage there were released.

Mr Terry Waite, the Archbishop of Canterbury's special envoy, who returned to Britain with the hostages, denied any knowledge of Aspin's claim.

Major Eric Matson added to the mystique of the gang, putting a gloss on its operations with his military background which persuaded the Swiss victims and their Iranian masters that a deal would be concluded.

Elton John gives up his art for space

Elton John, sitting yesterday among some of the items in his collection which are to be auctioned at Sotheby's (Photograph: Graham Wood).

By Sarah Jane Checkland
Art Market Correspondent

Elton John, pop entertainer extraordinaire, said: "This is kind of like watching your own death. Hopefully I'll still be alive when the sale comes up in September."

The sale, at Sotheby's, of his art and memorabilia, comes soon after those of the collections of Liberace and Andy Warhol, both dead, in the United States.

All around him, leaping Art Nouveau figures compete with Tiffany vases and a classic matchstick-men street scene by L S Lowry, while an Allen Jones painting shows a sexy, leather-clad leg. On the sofa lies a long, velvet-lined display case, not unlike a coffin, on which the performer's spectacles are displayed.

There are platform boots 5 ft high, and the large bunch of artificial bananas he wore to Mr Chow's restaurant like a stole: "They look ravishing on black".

The consignment took Sotheby's three days to remove from his home at Old Windsor, Berkshire. In September they will spend three days selling it off, with an estimated total of more than £3 million.

Why is he offloading what has clearly obsessed him for 20 years? Could it be that, having failed to sell off his other love, Watford football club, last December, he is strapped for cash?

He replied: "Basically, last year I was trying to sell my Watford shares to someone who would guarantee the future long-term. Now I have just got to knuckle down and make sure we get back into the First Division again."

His marriage in 1984 to his wife, Renate, comes into it.

"Since my marriage my home hasn't been a home. There's been so much stuff it's been like walking into a warehouse. I'm doing this so we can start again. I want somewhere to sit rather than somewhere to stand. I want nice couches for my guests."

Elton John, like Andy Warhol, has a habit of collecting wherever he goes.

"I collected the art nouveau for £5,000 to £6,000 back in the early seventies. I had no idea how much it would increase in value", he said.

Now, his house is all but bare, apart from his grand piano, favourite paintings by Francis Bacon and Magritte, and his prized collection of Spike Milligan Goon scripts.

Sale room, page 5

Move to relax bar on GP advertising

By Our Legal Affairs Correspondent

Sir Gordon Borrie, Director General of Fair Trading, has asked the Monopolies and Mergers Commission to investigate the advertising rules of doctors.

If the rules are relaxed, he says, "wider consumer choice" may be offered and lower charges encouraged.

The rules of the General Medical Council effectively prevent advertising by individual doctors; all they allow is limited information to be provided on general practices in response to direct inquiries from the public.

Those rules have the backing of the British Medical Association, the doctors' professional body. The BMA and the GMC say that relaxation of the rules would be against the public interest.

Yesterday Sir Gordon said: "A number of professionals have substantially relaxed their restrictive rules on advertising in recent years, in part as a result of previous reports of the Monopolies and Mergers Commission and the work of my office."

"Increased competition between professionals benefits the public by improving efficiency and innovation, widening consumer choice and encouraging lower charges."

There was no reason why such benefits should not follow from a relaxation of the GMC's advertising rules, he said. "However, it will be for the Monopolies and Mergers Commission to assess the extent and value of such benefits against the medical profession's arguments that any such relaxation would not be in the public interest."

The BMA said: "This is not the first time that the rules by which the profession is governed have been investigated. We are confident, as we were last time, that rules governing the way in which doctors provide their services have been developed solely in the interests of patients."

Last October, Dr Richard Colmann, a "holistic" GP from York, launched an action to challenge the advertising rules by way of judicial review proceedings.

Aids test offer to pregnant women

By Thomson Prentice, Science Correspondent

Almost 100,000 pregnant women are to be offered blood tests for traces of the Aids virus as part of an early warning system to detect the spread of the disease into the heterosexual population.

The Minister for Health, Mr Antony Newton, said yesterday that the Government has accepted an expert group's recommendation to launch the project. Its report is published today.

Women will have the right to refuse the test or to give a blood sample on an anonymous basis, Mr Newton said.

The tests will start almost immediately, probably at ante-natal clinics in London, central Scotland — including Glasgow and Edinburgh — and one other large health area of England and Wales, which would be classed as at lower risk of widespread infection. About 30,000 women from each of the three areas will be asked to take part.

Mr Newton said the Government was not ruling out the possibility that eventually much wider testing of the population might be introduced.

That would involve testing in which blood samples, taken from hospital or clinic patients for other reasons, would be tested for antibodies to the human immunodeficiency virus (HIV) without the specific consent of the individual.

Because of the ethical and legal issues involved, the Government was asking for interested parties to make their views known by the end of August.

The testing of pregnant women is seen by health experts as the best available method of gaining early insights into heterosexual male-to-female spread of HIV.

Sir Donald Acheson, Chief Medical Officer to the Department of Health, said: "I would like to see the tests started as soon as possible, preferably tomorrow".

Monitoring and Surveillance of HIV Infection and Aids (Canons Park, DHSS Leaflets Unit, PO Box 21, Stanmore, Middlesex HA7 1AY; £2).

Taking the sting out of divorce

By Frances Gibb
Legal Affairs Correspondent

The Lord Chancellor, Lord Mackay of Clashfern, yesterday came out strongly in favour of conciliation between divorcing couples as a means of taking the "sting" out of matrimonial disputes, especially in cases concerning children.

He hinted for the first time that he would like a conciliation service — in which couples are helped to resolve maintenance and custody problems without the need for a court hearing — to be part of any future family court.

"It is far preferable for the parties in a divorce to be guided towards a satisfactory settlement of their differences through discussion at an informal hearing rather than through argument in a court room", he told the annual meeting of the Central Council for Probation Committees in London.

He said that, like his predecessors, he was "very interested in conciliation" and its effect on the courts. "I believe that it could be of help if used at the right time."

The Lord Chancellor also made clear that he is interested in some reform of the organization of the courts into a "family court" based on the county court.

He hoped the Government could make its position clear on those matters "before too long".

The Government has not yet reached any decision on whether to set up a national conciliation scheme or to give national backing to the 40 independent schemes that now exist both in courts and outside them.

Soccer hooligans 'armed to the teeth'

Gang of 50 ambushed rivals' train

A group of about fifty Millwall fans stampeded through a south London railway station during a planned ambush of a train carrying rival football supporters, it was alleged yesterday.

Terrified passengers fled across live rails as the fans, armed with ammonia sprays, bottles, knives, wooden staves and lumps of masonry, bombarded the train containing supporters of Charlton and Arsenal when it arrived at New Cross Gate station.

The mob rampaged through the station ripping benches from the platforms to use as battering rams to try to force their way on to the train, Southwark Crown Court, south London, was told.

Others chanted "War, war, war" and "Kill, kill, kill" as the mob set about the train on November 1, 1986.

In the dock are nine men from from south London, who all deny a charge of unlawfully making an affray.

They are John Flaherty, aged 33, of Sutter Road, Bermondsey, John Causton, aged 26, of Harwood Way, Southwark, Stephen Hudson, aged 28, also of Sutter Road, Patrick Joy, aged 28, of Gosterwood Road, Deptford, Mark Nicholls, aged 26, of Plough Way, Rotherhithe, John Whelan, aged 30, of New Road, Rotherhithe, Andrew Ward, of Marsala Road, Lewisham, Winston Morris, of Dressington Avenue, Ladywell, and Norman Kent, of Gaywood Street, Brockley.

Mr Ward and Mr Morris also deny assault causing actual bodily harm.

Mr Alan Suckling, QC, for the prosecution, told the court that the men lay in wait for the Arsenal and Charlton fans who had boarded the train at Norwood Junction after a match at Selhurst Park, south London.

Mr Suckling said it was set on by the waiting Millwall mob who were armed to the teeth. "Missiles were thrown at the train and benches were used to try and smash their way in. Supporters were shouting abuse at the passengers."

A British Transport Police officer was on the train with a dog and attempted to disperse the mob, but two officers at the bottom of some steps near the ticket hall were set upon by the fans.

Bricks were thrown as 15 of the mob later began to set about one officer who was left on his own. The mob slashed his jacket. Others kicked him.

Mr Suckling alleged that Mr Morris tried to attack one of the officers, that Mr Causton was heard chanting "Kill the Old Bill", and that Mr Ward was seen hitting a bystander.

The hearing continues.

Thatcher tells clubs to get tough

By Richard Ford
Political Correspondent

The Prime Minister yesterday increased the pressure on the football authorities to take tougher and urgent action to tackle football violence.

The Government's anger and frustration with the sport's administrators became clear when Mrs Margaret Thatcher urged more league clubs to adopt membership-only admission to grounds and a bar on away supporters.

She condemned the crowd disorder at the England against Scotland match at Wembley on Saturday and said that it would make it much more difficult for English clubs to be readmitted to Europe next season.

She gave her full backing to Mr David Evans, chairman of Luton Town and Conservative MP for Welwyn and Hatfield, who demanded that the Football League and Football Association "stop pussyfooting around" and introduce full membership schemes.

Children's paper will test Thatcher

By Richard Evans
Media Editor

The Prime Minister, in an exclusive hour-long interview next month, is to face the type of question that few MPs would dare to ask.

How, for example, does Mrs Thatcher keep her bedroom tidy? What flowers does she grow in her garden? And where does Mr Denis Thatcher, take her for dinner on romantic occasions?

Mrs Thatcher has agreed to be grilled by four reporters, aged nine to 15, from *Early Times*, Britain's first quality newspaper for young people, which started in January.

Such is their potential for causing mayhem by asking direct questions and demanding straight answers that Downing Street aides are asking for an advance list of likely questions.

Miss Nicky Smith, aged 22, the editor, was not optimistic when she wrote to the Prime Minister. However, Mrs Thatcher, who in the past has been interviewed on the BBC's *Blue Peter* programme, has agreed to set aside a full 60 minutes and suggested that four young reporters come to Downing Street.

Two of the four have been chosen. Jessica Patterson, aged nine, from Belfast, wants to know how Mrs Thatcher, who is nearly as old as her grandmother, manages to "get through so much work with so little sleep".

On a more serious note, she will ask the Prime Minister if the people of Ulster will have accepted the Anglo-Irish agreement "by the time I grow up".

Edwina Wontner, aged 13, from Naseby, Northamptonshire, appears likely to give Mrs Thatcher a particularly tough time. Her questions cover education, poll tax, the environment, unemployment, youth and the EEC.

Some of the children have added: "I don't think she will answer this, but I will make her".

Miss Smith said yesterday: "We might get some very revealing responses to topical world issues. The youngsters will not be overawed in the way some grown up journalists might be."

Launching out

The Prince of Wales in Liverpool yesterday to open the Tate Gallery, which is the centrepiece of a development restoring derelict warehouses at the city's Albert Dock.

The Prince, arriving by launch, praised the Victorian architecture which had proved so skilful that the foundations were in perfect condition.

Could onlookers believe, he asked, that in 1966 developers planned to tear down the dock and replace it with blocks for 50,000 office workers?

The Prince then toured the gallery, the only Tate outside London, a five-storey warehouse. Half a million visitors are expected each year and it will cost £1 million annually to run.

The gallery includes Pablo Picasso's "Weeping Woman" and a Richard Deacon sculpture, "For Those Who Have Ears, No 1". The Prince refrained from comment when confronted with an oblong of 6,000 wax slices of white bread entitled "Bed".

Portfolio
— PLUS NEW —
Accumulator
Winner's £4,000

The sole winner of the daily Portfolio prize of £4,000 is Miss B. Sosnowska, of Grafton Close, Ealing, west London.

Tattoo verdict

A woman who tattooed two of her five children with a needle and ink was jailed for four months, the sentence suspended for two years, at Southwark Crown Court, south-east London, yesterday. Jean Russell, who lives in a bed and breakfast hotel in Paddington, London, was allowed to retain custody of the children.

Trocadero deal

A secret settlement yesterday ended the month-long High Court damages action over an ill-fated £58 million development scheme for the Trocadero site off Piccadilly Circus in central London. Trustees of the electricity industry's pension scheme had sued Richard Ellis, surveyors, over allegedly negligent advice.

Hippie flood

***Up to 30,000 hippies** — 30 times last year's total — may converge on Stonehenge for this year's summer solstice, a group trying to organize a pop concert at the site said yesterday. The Glastonbury rock festival, which normally attracts up to 80,000 people, has been cancelled.*

ICA concerts

David Bowie is among those taking part in a musical celebration of the 40th anniversary of the Institute of Contemporary Arts in London in July. Three different concerts aim to raise about £100,000 towards a £1 million target to guarantee the gallery's future.

Killer jailed

Anthony Anderson, aged 26, of Crayford Road, Holloway, north London, was sentenced to life imprisonment at the Central Criminal Court yesterday for the murders of two men in poor health during burglaries at their homes in north London.

Sofas saved

The National Art-Collections Fund is spending £250,000 to keep two eighteenth-century sofas by John Linnell in their original home at Kedleston Hall, near Derby, which was acquired by the National Trust last year.

Royal nanny

The Duchess of York has chosen Miss Alison Wardley, from Withington, Greater Manchester, to be nanny for the child she is expecting in August. Miss Wardley, aged 20, was trained for two years at the Princess Christian College in Manchester, and is now a nanny with a family in Harrogate.

Commons TV deal may be given to independent firm

By Martin Fletcher, Political Reporter

An independent production company may get the contract for the experimental televising of the Commons in preference to the BBC or ITN.

The BBC and ITN have told a select committee of MPs that whichever of them was chosen would need an extra 100 staff for the job and 12,500 sq ft of office space; some independents say they could produce a "clean feed" with as few as half a dozen people.

MPs on the committee, which has been charged with setting up the six-month experiment, have been appalled by the proposals put forward by the two big broadcasting companies.

They decided instead at a private meeting on Monday night to pursue bids submitted by a dozen independent companies. They are to be asked to flesh out their written proposals and may be asked to appear before the committee.

The proposed BBC or ITN staff would be in addition to already formidable teams at Westminster. The two companies would want a control room close to the chamber and up to 12,500 sq ft of further office space near the Palace of Westminster which they believe the Commons should provide.

They have suggested hiring space in the Queen Elizabeth conference centre or the Methodist Central Hall, or putting temporary buildings on the Speaker's or Black Rod's lawns, or even hiring a barge to be moored on the Thames.

MPs on the committee yesterday described those proposals as "ludicrous" and "absolute bloody nonsense".

They contrasted them with proposals from some of the independents who say that with as few as half a dozen staff they can produce a "clean feed" of proceedings which would be made available to the broadcasting companies.

Some also believe that the Commons may have more control over an independent company.

The financial arrangements have yet to be discussed, but there is a general consensus that none of the costs should fall on the taxpayer.

Independents who have submitted proposals are British Telecom, TV-am, SVC TV, Viewpoint Productions, CGA TV, Broadcasting Communications Plc, Broadcast Debates, TVF, Diverse Production, SkyLine Film and Television Productions, Portcullis Productions, and Panoptic.

Aspiring broadcasters air grievance

By Richard Evans, Media Editor

The Prime Minister and Home Secretary are being urged by radio groups to reconsider plans to delay introducing legislation to pave the way for three radio channels and hundreds of local and community stations.

The Association for Broadcasting Development, representing more than seventy groups of aspirant broadcasters, is disappointed by government moves not to bring forward a Bill this November.

The association has written to Mrs Margaret Thatcher saying: "We view the recurring cycle of government commitment followed by false starts as unwanted, unproductive and unnecessary".

Mr Paul Boon, association chairman, said: "Many enterprising groups stand to lose money if legislative reform is further held up, while some who applied in good faith to the aborted 1985 experiment will, in effect, have their fingers burnt a second time".

Radio broadcasting was chronically underdeveloped, poorly managed, riddled with restrictive practices, and had a poor record of responding to consumer choice. "The legislative reform necessary to correct all of this is long overdue", he said.

Mr Boon added that radio was a non-contentious issue and the Government's proposals had attracted near total all-party support. A radio Bill would be unlikely to consume much parliamentary time.

Flying new colours for the Irish Guards

The Queen, Colonel-in-Chief of the Irish Guards, with, from left, the Grand Duke of Luxembourg, regimental colonel, Lieutenant-Colonel Blair Stewart-Wilson, Deputy Master of the Royal Household and Equerry to the Queen, and Colonel Sir William Mahon, regimental lieutenant-colonel, at Buckingham Palace yesterday when the Queen presented new colours to the 1st Battalion the Irish Guards (Photograph: Denzil McNeelance).

Labour tackles Thatcher over wealth divide

By Richard Ford
Political Correspondent

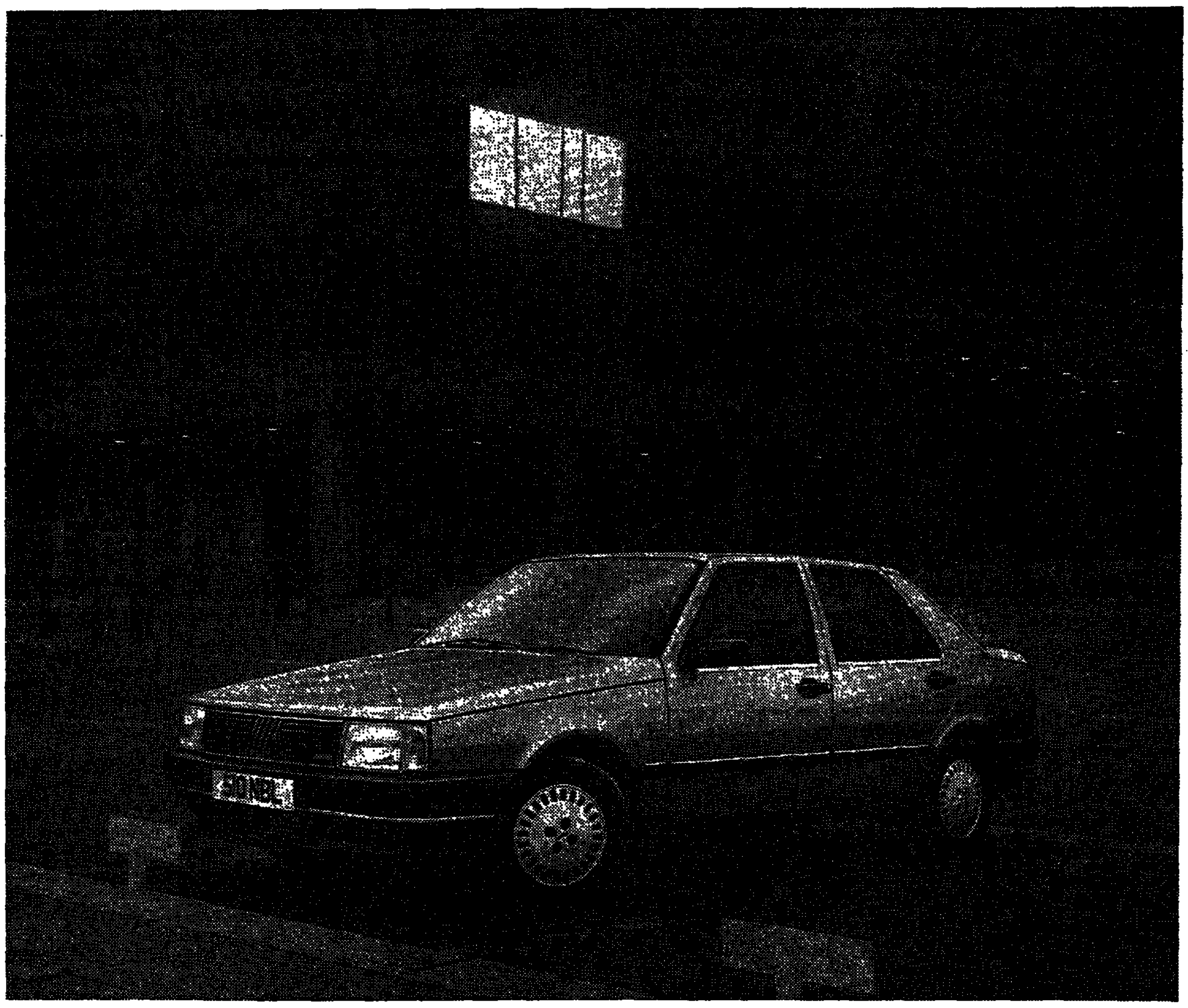
The Government's welfare reforms will leave one in six of Britain's households poorer even after the tax cutting Budget, the Labour Party claimed yesterday as argument continued over the morality underlying Mrs Margaret Thatcher's beliefs

The tax cuts and changes in social security benefits show that the bottom 25 per cent of families lose £600 million compared with the top 5 per cent who receive £2.5 billion, according to a computer analysis carried out for Labour. Two million households lose more than £2 a week and 3.5 million more than £1 a week.

The analysis also showed that 150,000 families have gained more than £100 a week from all the changes and another 50,000 more than £200 a week.

With the Government and the Opposition now battling for the moral high ground in politics, Mr Gordon Brown, shadow Chief Secretary to the Treasury, said the combined effects of the Budget and the social security changes provided "hard evidence of the Government's clear and direct responsibility for the growing gap between rich and poor".

He was sending the results of the computer analysis to church leaders so that they could judge for themselves the sincerity of Mrs Thatcher's comments to the Church of Scotland outlining the spiritual belief underpinning her political philosophy.



"In 10,000 miles, my Croma never stopped involuntarily, was never off the road for more than routine servicing and never failed to start. You can't do much better than that."

ERIC DYMOCK, SUNDAY TIMES

THANKS, ERIC. TAKE THE REST OF THE NIGHT OFF.

THE FIAT CROMA

FIAT EUROPE'S DRIVING FORCE

Chelsea Flower Show

A country cottage look recaptured

By Alan Toogood, Horticulture Correspondent

To create many of the gardens seen at the Chelsea Flower Show one would have to be skilled in the craft of building. Few gardeners are and indeed they much prefer to grow plants — and plenty of them.

Bloom's of Bressingham, Norfolk, feel strongly that a garden should be for plants and their Plant Lover's Garden, awarded a gold medal, ensures that Chelsea is not dominated by "hard-landscape" gardens.

Bloom's garden, a masterpiece in the art of planting, contains a wide range of hardy perennials and shrubs in many different plant associations. All are suitable for small areas.

A typical group consists of the new yellow-leaved birch "Golden Cloud" grown as a shrub, variegated hostas, blue geraniums, pink heuchera and the new variegated *Potentilla* "Abbotswood Silver".

The designer, Mr Phil Deeley, of Merseyside, who is also skilled in the art of planting, has created "Gale's Honey Bee Garden", a blend of wild flowers — supplied by John Chambers Wildflower Seeds, of Barton Seagrave, Northamptonshire — and garden plants. It has been awarded a gold medal.

Several other designers have created cottage gardens, reflecting the vogue for the English style of gardening. Mrs Ryl Nowell, of Hadlow Down, East Sussex, has designed "a country retreat in 1913". The planting schemes are subtle, particularly the red cabbages nestling among silver-foliage plants, and pale yellow lupins against blue irises.

Highfield Nurseries of Whitminster, Gloucestershire, features fruits in its Cotswold cottage garden, called "1913 garden restored".

Several garden designers are reflecting another trend: special colour schemes. The "Vitax golden garden", sponsored by Vitax, the fertilizer company, and designed by Myles Challis of Leytonstone, east London, is planted with a wide range of such golden-foliage plants as elders, *Choisya* "Sundance" and *Robinia* "Frisia".

Much "cooler" is *House and Garden* magazine's "blue and white garden" designed by Leonie Highton and John Bridges. Blue delphiniums contrast with blue and white hydrangeas, and white marguerites overflow from Wedgwood-blue tubs.

The Sunday Times swimming-pool garden designed by the paper's competition winner, Simon Cramp, of Winchester, can only be described as stylish. The black-lined pool blends superbly into the garden and looks like an ornamental fishpool. The colour is echoed by the loggia and ornamental tubs and the liberal use of such bold foliage plants as fatsia and eriobotrya is exactly right for this setting.

The gold medal winners are:

Jacques Amand, Stanmore, west London, bulbs and herbaceous plants; Anmore Exotics, Lovedean, Hampshire, tropical plants; David Austin Roses, Albrighton, Wolverhampton, old-fashioned roses and hardy plants; Avon Bulbs, Bradford-on-Avon, Wiltshire, bulbs.

B and Q, Chandler's Ford, Hampshire, a lakeside garden; Steven Bailey, Sway, Hampshire, carnations, pinks and alstroemerias; City of Birmingham, foliage and flowering plants; Bloom's of Bressingham, a plant-lover's garden; Walter Blom and Son, Leavesden, Hertfordshire, tulips; Burncoose and Southdown Nurseries, Redruth, Cornwall, trees, shrubs and ornamental plants.

John Chambers' Wild Flower Seeds, Barton Seagrave, Northamptonshire, Gale's honey bee garden; Tony Clements Nursery, Terrington St Clement, Norfolk, saintpaulias; Colegrave Seeds, West Adderbury, Oxfordshire, impatiens and pelargoniums; Fryer's Nurseries, Knutsford, Cheshire, roses; Goldbrook Plants, Hoxne, Suffolk, hostas.

R. Harkness, Hitchin, Hertfordshire, roses; Herons Bonsai Nursery, Newchapel, Surrey, bonsai; Highfield Nurseries, Whitminster, Gloucestershire, 1913 garden restored; Hillier Nurseries, Ampfield, Hampshire, trees, shrubs, roses and ground-cover plants.

Ichiyo School of Ikebana, Waterbeach, Cambridgeshire, ikebana flower arrangements; Interflora (FTDA) British Unit, Sleaford, Lincolnshire, professional floristry; Kelway's Nurseries, Langport, Somerset, peonies; Kirstenbosch Botanical Gardens, South Africa, plants from South Africa; Douglas G. Knight, Formby, Lancashire, rock and water garden.

John Mattock, Nuneham Courtenay, Oxfordshire, ground cover and shrub roses; McBean's Orchids, Cooksbridge, Sussex, orchids; Merrist Wood Agricultural College, Worplesdon, Surrey, secret refuge garden; Ken Muir, Weeley Heath, Essex, strawberries.

National Association of Flower Arrangement Societies, London, floral arrangements; National Farmers' Union/British Growers Look Ahead, Knightsbridge, fruit, flowers and vegetables; National Federation of Women's Institutes, London, countrywoman's garden; Notcutt's Nurseries, Woodbridge, Suffolk, ornamental trees, shrubs and herbaceous plants.

Office National des Debouches Agricoles et Horticoles, Brussels, Belgium, ornamental foliage and houseplants; Oldbury Nurseries, Bethersden, Kent, fuchsias; Potterton and Martin/ Peter Orme Landscapes, Nettleton, Lincolnshire, alpines, herbaceous plants and shrubs.G. Reuthe, Ightham, Kent, rhododendrons, azaleas and Japanese acers; Peter Rogers, Limpsfield, Surrey, countryside glass garden; the Royal Parks, London, woodland and herbaceous plants.

Sealand Nurseries, Sealand, Chester, astilbes, peonies and lilies; Sealand Nurseries, roses; Southfield Nurseries, Grimsby, South Humberside, cacti and succulents; Stapeley Water Gardens, Nantwich, Cheshire, water lilies and other aquatic plants.

Borough of Torbay, Devon, carpet bedding; Horticultural Society of Trinidad and Tobago, orchids and tropical plants; Van Tubergen UK, Diss, Norfolk, bulbs.

Judge orders O'Toole to return son to US

A High Court judge ruled yesterday that Peter O'Toole, the actor, should return his son to his mother in the United States.

After nearly six hours of legal argument over two days Lord Justice Brown, President of the High Court Family Division, said it was in the best interests of the boy, Lorcan, aged five, to be with his mother, Miss Karen Somerville.

Mr O'Toole, aged 58, of Hampstead, north London, left the court without commenting. Miss Somerville, aged 37, and a former model, also refused to say anything.

The couple share a joint custody order in the United States, but Mr O'Toole brought Lorcan to England five weeks ago and refused to return him. On May 5 he had Lorcan made a ward of court. Last week a court in New Jersey ordered Mr O'Toole to return the boy or face fines of up to £500 a day or the loss of earnings from his latest film, *The Last Emperor*.

No details were given of when Lorcan would be handed over and flown home with his mother.

رداءة الأصل

هكذا من الأصل

Royal College condemns Tory policies

Nurses demand more cash for 'oxygen starved' NHS

By Jill Sherman, Social Services Correspondent

A leading medical research unit investigating addiction to tranquillizers and other psychiatric problems is going to be closed by the Department of Health and Social Security.

Shutting the unit at the Institute of Psychiatry in south-east London next year will save £250,000, but will threaten important work, doctors said yesterday. Researchers there have studied tranquillizer addiction — a subject of increasing public and professional concern — for the past 10 years.

The Department of Health said it would stop funding the unit in September 1989, but added that there were plans to continue psychiatric research at a new unit to be set up in London.

Nurses yesterday refused to be "bribed" by government concessions on pay and training and called for an extra £1.5 billion for the National Health Service to open wards and shorten waiting lists.

In contrast to the mood on Monday when Mr John Moore, Secretary of State for Social Services, was given a standing ovation, delegates at the Royal College of Nursing congress in Brighton rounded angrily on both Mr Moore and Mrs Margaret Thatcher for failing to invest adequate resources in the NHS.

Delegates overwhelmingly supported a motion pressing for an increase in the percentage of gross domestic product (GDP) spent on health and the further resolution opposing "any schemes that are perceived to threaten the NHS".

Claiming that underfunding in the NHS was a national scandal, Mr Alan Woods, a charge nurse from Merton and Sutton, south-west London, said that Mrs Thatcher should "climb down from her ivory tower" as both health managers and nurses had had enough.

"Nurses are not impressed by bribery of pay awards or training plans; it only shows that more money is there", he said.

Miss Liz Winder, general manager at St Thomas' Hospital, south-east London, said that lack of resources had led to cutbacks in hospital operations rather than providing a lower standard of patient care. "Getting an operation in an NHS hospital these days is like winning the jackpot."

Miss Winder, proposing a motion to press the Government to put a greater proportion of national resources into health care, said the Commons Social Services Select Committee had already identified an accumulative shortfall of £1.9 billion since 1981.

Miss Winder said that, although some people claimed the money allocated to the NHS was not being spent efficiently, millions of pounds had already been taken out of support services in cost improvement exercises to protect clinical care. Nurses at St Thomas' were having to collect supplies for wards, take patients to X-ray departments and collect medical notes from out-patient departments.

Miss Rebecca Malby, a ward sister at Whipps Cross Hospital, north-east London, said that nurses were tired of the Prime Minister's reliance on meaningless statistics. "The only way of saving the NHS from starvation of the oxygen that is its life support is to increase funding as a percentage of gross domestic product", Miss Malby said.

The congress also urged the Government to introduce random breath-testing after an emotional plea by a nurse whose son had been killed in a drink-drive accident.

Mrs Patricia Hely from The North Middlesex Hospital, north London, said her son Mark, aged 21, and a friend were killed two years ago in an accident caused by a drunk driver. "They could both be alive today if random breath-testing had been introduced."

Evidence from other countries such as Australia had shown there was a 20 per cent reduction in the number of deaths and injuries after the introduction of random breath-testing, she said.

'Forgotten' domestics seek better pay

Fresh trouble loomed in the National Health Service yesterday as 225,000 hospital support workers demanded urgent action to improve pay.

Health employees at the conference in Blackpool of the National Union of Public Employees (Nupe) said that while nurses had received a 15 per cent pay award in an attempt to avert a NHS crisis, domestic and ancillary staff had been forgotten.

A 5.4 per cent offer had been rejected in pay talks recently ended. It had been worth only £5 a week on the £81-a-week basic pay of a hospital domestic.

Some delegates criticized the union's leadership for not uniting the nurses' pay campaign with that of other hospital workers.

Mr Jim Pirie, a delegate from Cardiff, said he hoped things would go very differently in the future "from the pantomime earlier this year when the last thing that Nupe's general secretary Mr Rodney Bickerstaffe wanted was for the ancillaries to get involved with the nurses' pay campaign because of their nasty striking ways".

Mr Bob Jones, Nupe's national officer for the NHS, told the conference that management had said there was no more money available and negotiators were now to have urgent talks with Mr John Moore, Secretary of State for Social Services.

The union's leadership was instructed to mount immediately a "direct and forceful campaign" for a rise above recommended poverty levels for the EEC, and an increase for members dealing with foul linen.

Formal joining of old and new

Moss Bros styling, left, combines with the Hackett look (Photograph: John Rogers).

By Liz Smith
Fashion Editor

Moss Bros, the formal wear hire specialists, which for more than a century has been tailoring civilian clothes for military gentlemen, announced a remarkable union of young and old yesterday.

The company is to join forces with Hackett, the concern founded five years ago by Mr Ashley Lloyd-Jennings and Mr Jeremy Hackett as an outlet for their obsession with traditional English clothing, which was once all second-hand.

From five shops at the Fulham end of the New King's Road, west London, a barber's shop, a department at Harvey Nichols and a branch at Cheltenham, Gloucestershire, Hackett kits out youthful City gentlemen in pukka pinstripes and haberdashery.

Mr Lloyd-Jennings and Mr Hackett will join the retailing board of Moss Bros, advising on style, design and marketing. Moss Bros, whose turnover this year will be about £40 million, will take a 20 per cent stake in Hackett to enable the expansion of Hackett shops throughout Britain.

Mr Lloyd-Jennings said: "For decades Moss Bros were the top in the hunting, shooting, riding department of menswear. Some of the best tweed suits we used to acquire as second-hand clothes had the Moss Bros label. Their image has simply been eroded. We will help improve that."

Hackett will move into six prime Moss Bros sites. The first opens next month in the mock-Tudor building at 1 Holborn, central London. Others will follow in Edinburgh, Cambridge, Bath, Camberley and Brighton.

Hackett retains full control of its existing operations.

Moss Bros is negotiating to take over 27 Cecil Gee shops, which will include Savoy Tailors and the Beale and Inman stores in the West End.

Prison officers in rival union move

By Peter Evans, Home Affairs Correspondent

Senior officials dismissed by the Prison Officers' Association are considering an approach by a "significant number" of delegates to its annual conference in Portsmouth this week to form a breakaway union.

Mr Peter Rushworth, the dismissed deputy general secretary, said: "We are hoping to arrange a meeting later this week to take soundings of the membership".

He was dismissed after supporting four assistant secretaries who went on strike over a pay claim and were deemed to have repudiated their contracts of employment.

The general secretary, Mr David Evans, said members would see the breakaway move as an act of blatant treachery. He was confident they would stay in the association. Anyone who suggested a breakaway union and was a party to it would be expelled from the association.

The chairman of Gloucester Prison Branch, Mr Byron Hughes, said he would go to the meeting about the proposed union. "If we approved we would go along with promoting an active alternative. There are a number of other delegates who feel the same way."

Indicating the strength of feeling within the association, Mr Alec Leathwood, of Usk Youth Custody and Detention Centre, announced to the conference yesterday that he was resigning from the national executive.

Mr Leathwood said it was the first time in trade union history that officials had been dismissed by their national executive for taking industrial action. By not being allowed to present their case to the annual conference, they had been denied natural justice.

One of the four dismissed assistant secretaries, Mr Mal Thomas, said: "We have been advised that we have a case for unfair dismissal".

Mr Phil Hornsby, another dismissed assistant secretary, said the association members who now felt vulnerable had approached the dismissed officials to consider the possibility of forming a representative association.

"The association is now fairly out of control", he said.

"We believe, after only the most cursory consideration, that it would be possible to organize a better, more effective representation for prison officers and special hospital workers at less cost than the association."

An historic Irish home yields up its treasures

SALEROOM

by Sarah Jane Checkland
Art Market Correspondent

Christie's had a successful start to a two-day sale of the contents of Castlegar, former home of the Mahons, the Celtic family in Co Galway from which the eminent art historian Denis Mahon is descended.

The Mahons owed their original fortunes in the seventeenth century to one Bryan Mahon, reputed to have saved the Earl of Clanricarde from being murdered by his wife, and rewarded by being given the Castlegar Estate.

In the nineteenth-century a new house was commissioned, the contents of which are being sold by Mr John Horan, the present owner.

The top lot was a Regency gilt brass hexagonal hall lantern 54 in high, which fetched Ir£46,200 against an estimate of up to Ir£15,000. A fine early George III mahogany cabinet fetched Ir£44,000 (estimate Ir£30,000), while a set of George II mahogany dining chairs achieved Ir£19,800 against an estimate of Ir£4,000.

A George II giltwood mirror by Frances Booker of Essex Bridge, Dublin, sent for sale by the Cork and County Club, was bought by a Dublin dealer for Ir£18,700. The total for the first day's sale was nearly £500,000, with 8 per cent unsold.

Sotheby's recorded its best ever takings in Italy, at a general art sale in Florence on Monday. It totalled £1.7 million. Prices for the most valuable works were inhibited by fierce export controls, and they were bought by Italian collectors.

A painting accredited to the relatively unknown M. Pfeiller fetched a surprising top price at Christie's South Kensington Continental pictures sale yesterday. Estimated at £800 to £1,200, it sold for £6,600 to an unnamed buyer.

Kasparov widens lead

By Raymond Keene, Chess Correspondent

Gary Kasparov, the world chess champion, has increased his lead after the eighth round of the Options Exchange tournament in Amsterdam. He won a long and hard-fought game against Jan Timman, the Dutch grandmaster, forcing victory after 55 moves.

Kasparov's main rival, Anatoly Karpov, the former world champion, could only achieve a draw in his game against Timman's compatriot, John van der Wiel. That draw came after 41 moves.

Scores after the eighth round in what is the strongest tournament in the history of chess are Kasparov (USSR) 6pts; Karpov (USSR) 4½; Timman (Netherlands) 3½; van der Wiel (Netherlands) 2. Four rounds are left to be played.

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The Moscow summit: Superpowers set their sights on tangible results next week

Russians retain respect for Reagan

From Michael Binyon, Moscow

The Soviet Union is expecting a "full bag" of agreements at next week's summit meeting, *including an important boost* to strategic arms control talks, the expansion of talks with America on regional conflicts to include other countries, such as *Britain and France*, new protocols to treaties banning nuclear testing, and agreements on fisheries and space exploration.

Moscow insists that the five days of talks will produce more actual results than the December summit meeting in Washington. The Russians have *no intention* of coasting along and waiting for the next president to be elected.

"We should never regard an administration, especially in the foreign policy field, as a lame duck," a senior Soviet Foreign Ministry official said. "Waiting it out for the next administration has been tried by others – and sometimes by ourselves in the past – and it has always been a mistake." Tactfully turning aside the question of whether President Reagan would be up to five days of complex negotiations, he said that the Americans had privately assured the Russians that Mr George Shultz, the US Secretary of State, would be present at all the talks with Mr Gorbachov.

The official said enough headway could be made on cutting long-range strategic missiles by 50 per cent to give real impetus to the Geneva negotiators. A treaty from the Strategic Arms Reduction Talks (Start) could be ready by the autumn – and the official said the Russians had considered holding another summit *meeting to sign it.* But he regarded October as the latest possible date for a fifth Reagan-Gorbachov meeting. There would be no point, however, in another summit unless there was something to sign.

The official said none of the five remaining obstacles to a Start treaty was insuperable – the future of the Anti-Ballistic Missile Treaty, mobile missiles, air-launched and sea-*launched cruise missiles,* and verification.

On the most difficult issue, verification of sea-launched cruise missiles, he said: "We cannot accept conceptually the defeatist attitude that this cannot be done. We are not comfortable with just a statement of intent. The Europeans would not be happy either."

Noting Western Europe's concern over the *conventional* balance, he said there was a very good chance that negotiations could begin in October or November. He did not see *these linked to progress in* Start. But he emphasized that, for the Russians, the question of naval forces was also linked to a Start treaty. Moscow was unhappy that the US had consistently shied away from discussion of naval strengths, an area where the US had a clear advantage. The official said Moscow wanted to discuss the protection of sea lanes, and was willing to join other countries in preventing sea incidents.

Brussels – As the superpowers prepare for the Moscow summit, a debate is gathering pace within Nato on *future defence posture*, in particular over whether the Europeans should pay more for their defence (Richard Owen writes).

***Nato defence ministers* today begin a three-day debate on "burden sharing", with the European members of Nato seeking to persuade the United States that Western Europe already contributes "significantly" to its own defence.**

But Nato diplomats said *that the United States and* Western Europe may have to strike "a new transatlantic bargain" in an era of East-West disarmament.

The Nato defence *ministers,* including Mr Frank Carlucci, the US Defence Secretary, are to launch a study of "burden sharing" with the aim of presenting the results to Nato governments – but especially to the US Congress – by the end of this year.

Officials said the aim was to influence any "transitional team" in the White House.

The summit might wring a concession out of the US, however, to discuss naval forces in terms of confidence-building measures. "That at *least is a start," he said.*

The Russians are thought to be ready to make a unilateral withdrawal of several divisions from Eastern Europe. Nato officials have said this could put the West in a difficult position by increasing pressure to respond at the wrong time. The thinking in the Soviet Foreign Ministry is that such a withdrawal should *not be ruled out*, but the Russians are not interested in just a propaganda move.

"If we do that, we are not aiming to put the West in a *tricky* position. It has to be very carefully weighed. It should be done only if it helps the atmosphere, and we do not think at this stage it is a useful *thing to do.*"

Moscow did not want the West simply to pocket the concession, but would like to use such a withdrawal to *entice the West to take other* Soviet interests into consideration. "The important thing is the beginning of discussion of asymmetries and im*balances, to put the cards on* the table.

"But the establishment of a better balance in Europe at a lower level could not, for a minute, *be just a Soviet task.*"

On space defence, the Russians feign perplexity at talk in Washington that the last summit left the issue vague. They do not see the language on the ABM Treaty as vague. "If the Americans want to have ambiguities, let them make proposals. So far they have not done so." Moscow suspected, however, that the US wanted to adopt a doctrine that would commit both sides to some kind of strategic defence after the observance of the ABM Treaty expired.

"We cannot do that. We have to find a way to discuss *this with the administration.*" Moscow was carefully watching the changes in the US position on the Strategic Defence Initiative, but was not *counting on a big change in* November. It wanted to work with this administration on space defence issues as it saw them closely linked with Start, and believed the Americans did too.

Looking ahead to the next arms control moves after Start, the official said Moscow would eventually have to take British and French missiles into account. It could not yet propound a doctrine of "*strategic sufficiency*" *that* meant accepting less than parity with the US without taking these allied missiles into account. However, the official thought that new Soviet thinking on "reasonable sufficiency" on the overall balance, as well as Mr Gorbachov's concept of mutual security, was already influencing arms negotiations with the US.

The summit would do much, the official said, to reduce the ideological over*tones of regional conflicts,* now that the Soviet forces were leaving Afghanistan. He noted that the Soviet Union, the US and Portugal were all discussing Angola and the situation in southern Africa, and said that Moscow would propose that the superpowers include countries with interests in certain regions when discussing them. Britain and France could be brought into discussions on the Middle East or Africa, for example.

On human rights and bilateral issues the Russians are hoping for a series of small agreements to fill up the summit basket.

They say they want more progress than at Washington on human rights, although they have not specified in what way. The Americans are said to be ready to drop their opposition to Soviet launchers contracting with US companies to put payloads into space.

This, together with a joint project for a mission to Mars, will be included in a protocol on space exploration. There will also be further agreements on the two treaties, which President Reagan is now ready to present for ratification, limiting nuclear testing.

And the Russians are hoping to sign a new fisheries agreement.

● WASHINGTON: President Reagan, in a worldwide television address yesterday on his Moscow visit, said he hoped to reach a Start agreement this year but emphasized that it would be the "requirements of a good treaty *that* will determine the timetable" (Mohsin Ali writes).

Stating that the US was applying the lessons of the historic INF Treaty to negotiations on Start he added: "We do not expect a quick, radical transformation of the Soviet system. We must continue to ... stand firm and vigilant ... For there still remain profound political and moral differences between the Soviet system and our own."

The President, who leaves for Helsinki today on his way to Moscow, noted that more than 300 political and religious prisoners had been released from labour camps; emigration, still too low, had improved; many cases of divided families and separated spouses had been satisfactorily resolved, while censorship of films, books and other creative works had eased.

"Yet despite this progress, the human rights situation in *the Soviet Union and Eastern* Europe is far from good. Repressive policies persist," the President said.

Hidden meanings: Mr Yegor Ligachov, the leading oppponent of reform, whispering to Mr Vitaly Vorotnikov, Prime Minister of the Russian Federation, during yesterday's Supreme Soviet session in Moscow. Mr Viktor Chebrikov, the KGB head, sits behind Mr Ligachov.

Nancy swots up to outsmart Raisa at the dinner table

From Charles Bremner, New York

Deep inside the White House they are putting the finishing touches to a crucial game plan for next week's Moscow summit. *The aim is to avert the* upstaging of Nancy.

While suspicion has given way to bonhomie between the two leaders since their first encounter *in Geneva in 1985,* the frost has settled with a vengeance between their wives.

With days to go before round *three of the wifely duel,* Mrs Reagan has been polishing her *spasibos* (thank yous), honing her *dobri dyens* (Good days) and boning up on her *Russian art to avoid* the kind of embarrassments that have attended her every encounter with the very forceful Raisa Maximovna Gorbachova.

Mrs G, *a university teacher* with a leaning to magisterial conversation, likes to do her homework. She speaks little English, but has learnt enough to bid everyone: "Good morning" even in late afternoon. She did that in both Reykjavik and Washington.

Going one better, Mrs Reagan has learnt: *"Dobri vecher"* (Good evening), along with a few other phrases.

In Washington last December Mrs Gorbachov demonstrated a lack of grace towards her hostess that irked not only the First Lady but also some Soviet diplomats. Visiting the White House, she said she would not care to inhabit such a museum and, thanks to the homework, she showed a better knowledge of the building than the woman who had lived in it for the past seven years.

In Iceland, in 1986, Mrs Gorbachov had the field to herself. According to the Americans, she broke an understanding that wives would not attend, then hogged the media attention.

To keep up her end, Mrs Reagan has spent weeks preparing for Mrs Gorbachov's guided tour of the Kremlin's Assumption Cathedral – return match for the White House visit – and for her unaccompanied trips to the Hermitage museum in Leningrad *and Moscow's* Tretyakov. Mr James Billington, the Librarian of Congress and a Russian expert, has been called in to give a series of White House tutorials and the First Lady has sat in with her husband on briefing films. "Her concern about Russia currently is how she will compare with Raisa," a former White House aide who remains close to Mrs Reagan, told a local newspaper.

No one around Washington is even keeping up a diplomatic pretence any more – Nancy does not think much of Raisa. Even before Mr Donald Regan spilled the beans this month, the First Lady staged a hair-raisingly undiplomatic little lampoon of her own at a Washington journalists' dinner in March.

After a satirical sketch by the hacks, Mrs Reagan surprised the audience when she climbed on to the stage and belted out a homemade ditty to the tune of *Thanks for the memory.*

"Thanks for the memory. *The Soviet Mona Lisa,* sometimes known as Raisa. She said to me: 'Would you like to see my Mastercard and Visa'."

After the standing ovation, Mr Reagan beamed at his wife and said: "Raisa, top that".

According to Mr Regan, things got off to a poor start back in Geneva when the intellectual Mrs Gorbachov dominated the talk around the Reagan dinner table. "Reagan listened to Mrs Gorbachov's extremely detailed and fervently argued opinions with gallant courtesy. Gorbachov, like any husband in his circumstances, kept his peace.

"Mrs Reagan, however, chafed under the monologue. After the door had closed behind the Gorbachovs, she said: *'Who does that dame think she is?'.*"

The White House is still waiting for the Kremlin to confirm the social arrangements for the two wives.

Although she lacks Mrs Gorbachov's intellectual firepower and coquettish charm, Mrs Reagan will enjoy one advantage. Russian leaders have a tradition of being more subdued on their home ground than abroad. Mrs Gorbachov *is likely to be doubly so,* given the fact that she is breaking new ground as her country's first visible First Lady.

WORLD ROUNDUP

Senate move to speed INF debate

Washington – Leaders of the Democratic and Republican parties in the Senate said yesterday that they planned to act to cut off debate on the INF Treaty, and predicted that it could be approved in time for President Reagan's Moscow summit, beginning on Sunday (Mohsin Ali writes). Senator Robert Byrd, the Democratic majority leader, said that "the chances are pretty good" that action on the accord, signed by President Reagan and Mr Mikhail Gorbachov here last December, could be completed by Friday or Saturday. Mr Reagan and his top officials have been calling for Senate ratification of the treaty before the summit. But a few conservative opponents have been stalling the debate.

On Monday, Mr George Shultz, the Secretary of State, appealed to senators to vote on the pact, saying that failure to do so would *"take a little of the edge off" the summit.* Senator Byrd said that he now intended to file a debate-limiting closure petition. The petition would come to a vote no later than tomorrow, and if it got the required 60 votes, the Senate would be limited to 30 hours of debate before a final ratification vote. *President Reagan leaves today for* Helsinki, and goes to Moscow on Sunday. The Administration wants the exchange of ratification documents between the two leaders to be a highlight of the summit, which is expected to deliver few other agreements.

Beirut talks founder

Beirut (Reuter) – Rival Muslim Shia militias fought pitched battles in south Beirut yesterday as negotiations between Iran and Syria on sending in Syrian troops stalled.

Heavy firing shook the Lebanese capital after pro-Iranian Hezbollah (Party of God) militants launched offensives on Syrian-backed Amal militiamen defending their strongholds in Chiyah and Ghobeiri districts. An Amal statement said that Hezbollah had captured new Amal positions in Ghobeiri, while Hezbollah sources said that their fighters had now gained total control of the district.

Chile accuses priests

Santiago – A Chilean military court has charged four Roman Catholic priests with making statements "offensive" to the armed forces (Lake Sagaris writes). The four clergy, and more than 150 community religious leaders, signed a letter last December, in which they criticized the 15-year-old military regime's rule and said that President Pinochet was responsible for the many and severe human rights violations reported in Chile during his rule. Interrogation of the priests, who face up to 10 years' jail, began on Monday and is expected to continue throughout the week.

Laos envoy for China

Bangkok (AP) – Laos yesterday said that it had appointed an ambassador to China to fulfil a deal to upgrade diplomatic ties and end a decade of estrangement.A report monitored in the Thai capital said that Mr Phoungsavath Boupha had received his letter of credentials on Monday from the acting Laotian president, Mr Phoumi Vongvichit.

Threat to Lini rule

Sydney – Less than 24 hours after promising he would support the Government of Vanuatu, a sacked renegade minister of the troubled South Pacific nation last night openly challenged the authority of Father Walter Lini, left, the Prime Minister (Christopher Morris writes).

Mr Barak Sope, dismissed as Immigration Minister after fomenting last week's riots in Port Vila, the capital, said he would seek to bring down the Government.

Rambo undertakes untimely Afghan mission

Stallone as Rambo: Taking his crusade to Afghanistan.

From Our Own Correspondent
New York

They are showing films about Russia to President Reagan to help put him in the mood for next week's trip to Moscow. For the sake of a happy summit, they had better keep him away from *Rambo III.*

With less than diplomatic timing, this most expensive film in history opens today across America. For its 70 or so million dollars of production costs, it makes one central point – the Russians are an evil crowd. They are good only at "systematic slaughter", bayonetting women, and blowing up children with bombs disguised as *matrioshka* dolls.

Wandering around Afghanistan without his shirt, our hero wastes no time in turning several battalions of them into steak tartare and demolishing countless tanks and helicopters. *He is helped by a bow and arrow,* an 11-year-old boy and an Afghan sidekick who says things like "you don't fight bad for a tourist".

If you believe the opinion polls, *Sylvester Stallone, who writes and* plays Rambo, is out of tune with his times. The caricature red-bashing may have soothed the American psyche in the early Reagan days, but *the mood has swung since Mr Mikhail* Gorbachov took the stage.

On Monday, a *USA Today*-Cable News Network poll showed that two-thirds of Americans believe the Russians are much more concerned about their national defence than they are intent on world domination. Three years ago, the poll showed that two-thirds thought domination was their main goal. On top of that, a think-tank study showed yesterday that Mr Gorbachov is not only getting far more coverage in the American *media than Mr Reagan, but it is much* more favourable.

But according to the people who market the Rambo industry, Mr Stallone's customers care or know *little enough about geo-politics to let a* few stereotypes worry them.

"Most Americans have no interest in Afghanistan," says Mr Steve Barnett, an anthropologist who advises the producers on the appeal of their muscle-bound hero, who is an icon of both the culture and the economy. "We did a little probing on what the situation there was all about and one person said *that all they knew* was that it began with an A."

With the previous Rambos and Rocky films, Stallone has generated a billion dollars of box office take. *Rambo III*, directed by Britain's Peter Macdonald, is expected to score well over $100 million (£53.5 million).

Rambo fans seem to get more bang and fewer words for their buck in *Rambo III* than any previous film. "The characters I play are anti-speech and pro-action," says Stallone, the world's highest-paid actor. He does say *that he dislikes his image as* "a monosyllabic slice of chuck roast". One New York critic estimated that Stallone was making $100,000 per word if you exclude the grunts.

Some repartee does take place with the villainous Colonel Zaitsin, the evil commander of a Russian fortress. You know he is Russian, because he is playing chess and sipping vodka with a copy of *Pravda* on the wall behind him while he directs the torture and execution of his prisoners. "Who is this man, is he God?" Zaitsin asks an American torture victim after Rambo has slipped into his lair to rescue him. "No. God would have mercy on you. He won't," the American replies.

"Who are you?" the still uninformed Russian asks when he finally confronts Rambo. "Your worst nightmare," the modest American replies before a final battle scene that makes the Charge of the Light Brigade look like a croquet match.

The real Russians do not like Rambo either. The film is "a torrent of blood and its politics are of very evil, very militaristic, anti-Sovietism," *said Mr Andrei Shalne, a Soviet* reviewer. Stallone speaks nonsense. "We used Afghanistan, (because) I mean, they're not being attacked by the Swedish. It's the Russians." Judging by the cheering audience at New York previews, the fact that the Russians are on their way out of Afghanistan is not marring audience enjoyment.

Europe calls on Gorbachov to restore links with Israel

From Richard Owen, Brussels

The EEC yesterday gave a fresh push to the stalled Middle East peace process by appealing to the Soviet Union *to restore diplomatic relations* with Israel and use the forthcoming Moscow superpower summit to set the Middle East on the path to peace.

Mr Shimon Peres, *the Israeli Foreign Minister,* met EEC Foreign Ministers yesterday. After, Herr Hans-Dietrich Genscher, the West German Foreign Minister and President of the EEC Council of Ministers, said that, under Mr Mikhail Gorbachov, Moscow was "moving closer to the *European position" on the* need for an international peace conference on the Middle East under United Nations auspices.

The Soviet Union should "draw the logical conclusion from this concerning relations with Israel", Herr Genscher said.

EEC officials said a new Soviet-West European relationship was taking shape, symbolized by a growing convergence of views, and by *a new treaty to be signed* between the EEC and Comecon, the Soviet bloc economic arm. The EEC foreign ministers yesterday approved a draft *EEC-Comecon treaty* to be initialled during final talks in Moscow next month and to be signed there before the summer recess. Diplomats said that the EEC, which is under West German chairmanship until July 1, was willing to use this new climate *to help mediate between Israel,* the Arab world, the Soviet Union and the United States.

Mr Peres, who had come to *Brussels after talks in Washington,* said Europe was acceptable to all parties involved in the Middle East dispute. He acknowledged *tensions between the EEC and* Israel over European criticism of Israeli behaviour in the occupied territories.

Herr Genscher yesterday *declared that the situation in* the West Bank and Gaza was "untenable". Sir Geoffrey Howe, the Foreign Secretary, said Britain and the EEC *understood Israel's security* problems, but "repression cannot be the solution" and Israel's actions were damaging to its image in the world.

Mr Peres expressed Israel's "unhappiness" over a vote in the European Parliament rejecting a new trade agreement with Israel, and urged the Parliament to "take a second look".

Diplomats cautioned that the concept of a Middle East peace brought about by super*power intervention, with Europe* acting as "honest broker", was deeply flawed.

A general election in the autumn is expected to show that Israel is divided between Mr Peres's dovish views and those who support the hawkish line of Mr Yitzhak Shamir, *the Prime Minister, who op*poses the proposal on the international conference.

The EEC move also ignores the fact that the American *initiative launched by* Mr George Shultz, the US Secretary of State, envisages limited Palestinian self-rule within the Camp David process. *Herr Genscher said that dif*ferences between America and Europe over this had been "overcome to a large extent", and the EEC was giving *"wholehearted support" to Mr* Shultz's efforts.

However, diplomats said the Shultz mission, which is to continue after the Moscow *summit, differed basically* from the EEC approach, was opposed by Mr Shamir and had "fallen on stony ground" in the Arab world as well.

Mr Peres said that a change in the Soviet attitude at the Moscow summit could open the door for talks on a Middle East settlement. Moves toward renewed *diplomatic relations* were progressing swiftly.

Diplomats said the urgency in Herr Genscher's plea partly stemmed from an anxiety that *Greece, which takes over the* EEC presidency in July, would not have the same commitment. Greece has strong links with the Arab world.

EEC beer-can battle

Danes lose litter curbs

By Michael Dynes

1992

The Danes' cherished litter-free environment could soon become subject to an invasion by foreign beer cans and plastic soft-drink containers after an opinion by the European Court of Justice in favour of an internal market for EEC-approved domestic rubbish *sans frontières.*

After three years of deliberation, the court yesterday declared that, under Article 30 of the Treaty of Rome, Danish beverage container regulations – which prohibit the use of non-returnable receptacles for beer and soft drinks – constitute an artificial barrier to trade.

Rejecting Denmark's appeal to retain the regulations on environmental grounds, the British Advocate General, Sir Gordon Slynn, said: "There has to be a balancing of *interests* between the free market of goods and environmental protection, even if in achieving the balance the high standard of the protection *sought has to* be reduced."

His opinion is expected to form the basis of a ruling from the court later this year that could compel Denmark to open its market to the disposable beverage containers that grace street corners in every other member state.

It will also serve as an ominous precedent for any nation of the Twelve seeking to protect its domestic market on environmental grounds from the increase in competition expected to accompany the creation of a European single market by 1992.

Since 1981 Denmark has required soft drinks and beers to be sold in returnable containers, backed-up by a system of collection and refilling which guarantees that a large proportion of containers will be reused.

Unless foreign brewers are prepared to establish themselves in Denmark and construct an elaborate network for collecting returnable containers they are effectively prohibited from selling their products in Denmark.

Mr Lars Fock, an official at the Danish National Agency for Environmental Protection, told *The Times* that the regulations are designed soley to preserve the environment from the flood of non-degradeable cans and bottles that otherwise would pollute the countryside.

Danish consumers, who diligently return their glass bottles to shops, have now grown accustomed to being deprived of the right to throw away their drink containers.

Even Mr Erik Thoke, a representative of Hanscrup, the beverage container manufacturer which is the Danish equivalent of Metal Box and which would benefit from the decision, admitted: "Denmark is only a little country with five million people. We drink a lot of beer. But we like to collect our glass bottles and preserve the environment."

However, European beverage and container producers, supported by the British Government, have been up in arms over what they see as a blatant attempt by Denmark to protect its beer and soft drinks market from foreign competition.

Mrs Jean Bickerstaffe, director of the British Industry Council for Packaging and the Environment, an organization of environmentally-conscious packaging companies, is unimpressed by the Danes' environmental arguments.

She said that Danish brewing companies, such as Carlsberg and Tuborg, were content to export an estimated 75 million cans of beer every year – enough to cover more than 100 acres. She insisted that the issue of environmental protection was entirely separate from the containers used to market products.

Mr Foch said: "We will have to follow the ruling, even if we do not like it. But the Danish people will be extremely unhappy about this. They are going to be very angry. The EEC should not interfere in these matters."

[illegible]

France's street fighters of May 1968 wallow in revolutionary nostalgia

Paris recalls the heyday of radical chic

From Philip Jacobson
Paris

The other day in Paris there was an auction of the protest posters which blossomed all over the capital during the "French revolution" of May 1968. They sold quite well, and bidders also snapped up a few lumps of Latin Quarter cobblestones used as ammunition against the riot police.

Who was paying out the most handsome prices for this memorabilia? Why, the more affluent of the *soixante-huitards*, the May 68 generation who were at the barricades for those three heady weeks. And who was picketing the auction, handing out free copies of the same posters? It was the activist generation of May 1988, demonstrating against the betrayal of the faith which once declared such works to be "weapons" that must never fall into the hands of the art establishment.

Exactly 20 years on, knee-deep in retrospectives, recollections and reappraisals of 1968, it has often seemed to an outsider that *les èvènements de Mai* engaged the French rather more than the recent presidential election and the prospect of voting in a new government. It is not altogether surprising after an opinion poll which concluded that, in France, only the two world wars are considered of greater importance in the history of the 20th century.

Despite this arresting perspective, much of what has emerged sounds decidedly trivial and self-indulgent. We have Annette Lévy-Willard — a good-looking blonde caught in one snapshot in her Jackie Onassis sunglasses, clenched fist raised aloft — talking to *Newsweek* about a personal journey that had started in the Parisian smart set. May 1968 was "super fun", she confided: "You met the most extraordinary people and picked up boys. There was an atmosphere of carnival."

The excitement over, Mme Lévy-Willard involved herself in the cause of striking miners, but after narrowly avoiding being raped by two of them she returned to Paris "and repudiated the working class".

Like a good few of the upper middle class *soixante-huitards*, Mme Willard-Lévy has ended up as a respected journalist. Her former companions on the Latin Quarter front line are also well entrenched in broadcasting, public relations, advertising and the flashier end of the academic world — precisely where many of them had been heading before and after *les èvènements*.

"Sell-outs" playing at street fighters before going on to make a good living at the heart of the system they had sworn to destroy? That clearly depends what you think May '68 really changed about the nature and workings of French society. "Everything," argues M Alain Touraine, director of the École des Hautes Études en Sciences Sociales. "I don't know one sector where the seismograph didn't register a dramatic quake."

But talk to trade union activists, the people who occupied the Renault factory at Flins until armoured cars crashed through their barricades and riot squads chased them out at gunpoint, and a different picture emerges. Few bother to conceal their scorn for the fashionable *soixante-huitards*.

Take Victor, an organizer with the Communist-led CGT trade union. "Rich kids from the Sorbonne were burning other people's cars on the Boulevard St Germain to undermine the consumer society while we were marching for a pay rise to buy a second-hand Citroen."

To him, the essence of May '68 had little to do with student unrest. What brought vast numbers of people on to the streets was an explosion of frustration and resentment directed at the system and the people who ran it with such blatant contempt for them.

Last week, I went back to where it had all begun, the University of Nanterre in the western suburbs. A student sit-in, suspensions, further protests, then into the streets … the rest is history.

Appropriately, some sort of student strike was going on, the walls were plastered with election posters, and the noticeboards were full of appeals for solidarity with Kanaks in New Caledonia and an end to French nuclear tests. A young sociologist, Edouard, took me on a tour, observing that quite a few of the '68 generation had come back for a look at the place where they had had such exciting times.

"I can't say we're as radical as them today," he said. "The business of getting qualifications and finding a decent job seems to have overtaken us."

I told him about the '68 poster discovered outside one of the residential blocks at Nanterre, "Je suis Marxiste, tendance Groucho".

Not bad, we agreed: a revolution that could laugh at itself definitely had a future.

New Caledonia row grows

From Susan MacDonald, Paris

Tension ran high in New Caledonia yesterday after the killing of a Melanesian by a French army patrol. And in Paris, accusations flew back and forth over responsibility for the military operation on the island earlier this month in which 19 separatists and four of the assault force died.

The former right-wing Minister for Overseas Territories, M Bernard Pons, took the unprecedented step yesterday of holding a press conference to deny that he had pushed for a military solution above a negotiated settlement to resolve the two-week incident in which 22 gendarmes were captured and held by Kanak extremists who had already hacked to death four other gendarmes.

An internal military report on the operation, published by *Le Monde*, alleged that he was under pressure to make a show of force on the eve of the presidential election run-off.

Calling the *Le Monde* report "truncated and deformed", M Pons called for full publication of the military report which, he said, would exonerate him.

"It was not I who wanted to use force — it became indispensable," he said, giving a long, detailed explanation of the unstable atmosphere that reigned. M Pons said dense vegetation made it impossible to negotiate directly with the kidnappers.

However, the new Socialist Minister of Defence, M Jean-Pierre Chevènement, said there had undoubtedly been political pressure on the military commanders to use force.

Family killed by Sikh gunmen

Delhi — Sikh separatist gunmen killed a family of six Hindus in the Punjabi district of Jullundur and murdered 11 other people in incidents throughout the trouble-torn north Indian state (Michael Hamlyn writes).

The security forces killed two suspected terrorists and arrested five. One of the dead was Chamkaur Singh, who was high on their wanted list.

A police constable was killed in an ambush by a group from the separatist "Khalistan Liberation Force".

Soldiers die

Colombo — Eight members of the Indian peacekeeping force have been killed in an Indian attack on a camp of the Tamil Tiger rebels and in a landmine incident near Jaffna, Sri Lanka state radio said.

Treasure haul

Hong Kong (AFP) — Police have seized a treasure trove of Chinese antiques, reported by newspapers to be worth more than $25 million (£13 million), which were being smuggled into the British colony from China.

Peking denial

Peking (Reuter) — China has denied a Western press report that it had made a secret deal with Argentina to supply technology for the production of missiles which would be capable of hitting the Falkland Islands.

Dredger blast

East Berlin (Reuter) — Two East Germans died in an explosion after their dredger hauled up a box of Second World War ammunition from a lake near the Polish border, the Communist Party daily *Neues Deutschland* said.

Film star sues

Los Angeles (Reuter) — Film star Burt Lancaster has sued Columbia Pictures for $1.5 million (£800,000), claiming that he was improperly replaced by Gregory Peck in the film *Old Gringo*.

Yen to travel

Tokyo (AP) — More than 6.8 million Japanese tourists went abroad in 1987, an increase of 24 per cent over 1986 and three times the number of foreigners who visited Japan, according to a report from the Prime Minister's Office.

Howe to tackle Hong Kong resistance over plan for 1997

By Andrew McEwen, Diplomatic Correspondent

Sir Geoffrey Howe, the Foreign Secretary, leaves tomorrow on a visit to the Philippines and Hong Kong during which he will try to persuade Hong Kong's five million residents to be less distrustful of China's plans for the future.

He is due in the Philippines on Friday and will hold talks with President Aquino and with Mr Raul Manglapus, the Foreign Minister, before flying to Hong Kong on Sunday.

His main aim in Hong Kong is to counteract a flood of criticism of the draft Basic Law recently announced by Peking. It will come into effect in 1997, when Britain's lease expires, and has been drawn up by a joint committee of Hong Kong residents and Chinese civil servants.

Hong Kong (Reuter) — Mr Tian Jiyun, a Chinese vice-premier, yesterday praised Hong Kong's capitalist economy and its "hard-working people", adding that China could learn from the British colony. Mr Tian, who is on a six-day tour, is the most senior Chinese official to visit Hong Kong since 1949.

Fears have been expressed that its constitutional arrangements are too weak to ensure that Hong Kong becomes a genuinely autonomous region of China. Some of the criticisms have irritated the British Government, which considers its negotiating achievements with Peking to be "little short of miraculous", according to a senior source. But Sir Geoffrey recognizes that the anxieties are real and have to be addressed.

He will argue that far from being inadequate, the draft is much better than could have been expected, and faithfully implements the undertakings given by China in the Sino-British joint declaration of 1984. China agreed that Hong Kong would remain a capitalist enclave for at least 50 years, but in spite of constant reassurances, the drift of talented Hong Kong people to other countries is increasing.

Sir Geoffrey will point to clauses in the law obliging the post-1997 Hong Kong government to follow economic principles which Britain has only recently succeeded in applying, including a balanced budget and a low tax policy.

But his mission will not be unanimously welcomed. Worries have been expressed by a number of Hong Kong sources that Whitehall's relationship with Peking looks too cosy. The same people are bound to feel that Sir Geoffrey is acting as Peking's salesman.

The sources acknowledge that the draft provides for a consitution which will be more democratic than anything Hong Kong has so far known under British rule. They also accept that the powers of the new chief executive, who will be answerable to Peking, will be no greater than those of the existing Governor, who is appointed by Britain.

The difference, they say, is that Britain has proved itself over the last century to be a benign, if authoritarian, administrator. They are unwilling to make the same assumption about Peking's rule because of its record in Tibet. Sir Geoffrey is expected to reply that the Tibet situation, although a cause for concern, is entirely different and that Peking has powerful reasons for wanting Hong Kong to flourish.

While in Hong Kong he will visit one of the closed camps in which Vietnamese "boat people" refugees are kept while awaiting resettlement in other countries. But he is unlikely to see the conditions in two of the older camps which have aroused accusations that they are prisons in all but name. Sir Geoffrey is likely to say that there is no practical alternative to the closed camps.

Sir Geoffrey's view is that the initial compassion shown by many Western nations cannot continue, because most of the refugees are people in search of a better standard of living, not escapees from politicial oppression.

There is growing pressure in Hong Kong to reverse the policy of never refusing to let boat people land. Sir Geoffrey will resist this on humanitarian grounds, but is not expected to rule it out for the future. He believes the only long-term solution is for the Government of Vietnam to agree to take back refugees, and has urged the Soviet Foreign Minister, Mr Eduard Shevardnadze, to put pressure on Hanoi. But he recognizes this is a long-term goal.

● PEKING: The Soviet Deputy Prime Minister, Mr Yury Maslyukov, will visit China next month for annual talks on trade and scientific cooperation, a Soviet embassy spokesman said yesterday.

Greek Cypriot anger in Athens at Turkish visit

Greek Cypriots demonstrating in central Athens yesterday at a visit by the Turkish Foreign Affairs Minister, Mr Mesut Yilmaz. Scores of protesters were kept away from the presidential palace by police as Mr Yilmaz met President Sartzetakis for 40 minutes. Some 3,500 members of the security forces have been mobilizedfor Mr Yilmaz's three-day visit, which anti-Turkish groups who are opposed to efforts to foster a *rapprochement* have threatened to disrupt. On Monday a Greek guerrilla group bombed the cars of two Turkish diplomats in Athens. Earlier yesterday, Mr Yilmaz and his Greek counterpart, Mr Karolos Papoulias, held talks aimed at improving the uneasy relations between the member nations of Nato.

Colony looks to Britain for way out of refugee crisis

From Chris Pomery, Hong Kong

The Hong Kong Government has reopened a Vietnamese refugee camp at Cape Collinson, closed more than two years ago, as emergency housing for 600 of the 3,864 exiles who have arrived here since April. Another emergency camp will be opened next month.

The sudden spring refugee influx has fuelled local legislators' demands that Britain allow Hong Kong to change its refugee policy to stem the tide.

New arrivals are now guaranteed protection as refugees awaiting resettlement in the West and are held in minimum security prisons called "closed camps". Legislators want them reclassified as illegal immigrants awaiting repatriation to Vietnam and deprived of any chance of resettlement. The issue will be top of their agenda for the Foreign Secretary, Sir Geoffrey Howe, when he arrives in Hong Kong next Sunday.

The situation has deteriorated rapidly this spring. Since April 1, 3,864 refugees have arrived in Hong Kong, compared with 221 over the same period last year. There are now 13,302 Vietnamese refugees languishing in camps in Hong Kong, almost double the 7,628 held a year ago. The Hong Kong Government official in charge of refugee issues, Mr Nigel French, last night said the Government had no specific policy change in mind.

However, the Foreign Office Minister with responsibility for Hong Kong, Lord Glenarthur, signalled on Monday that Britain inclined ultimately towards the repatriation option.

Replying to a question in the House of Lords, he said Britain was acutely conscious of the gravity of the crisis and that a long-term solution to the refugee problem "lies in the creation of acceptable conditions in Vietnam to enable the return to Vietnam of those who see leaving as the most sensible thing to do".

Discussions with Vietnam on repatriation have met with little enthusiasm despite the possibility of facilitating aid.

Britain has consistently refused to alter Hong Kong's first asylum designation which guarantees new arrivals' refugee status. However, local legislators are angry that Britain only resettles 20 refugees from Hong Kong's camps per month but takes others directly from Vietnam under an Orderly Departure Programme set up by the 1979 Geneva conference. United Nations officials in Hong Kong say dropping the first asylum policy or vetting arrivals to separate "economic migrants" from political refugees are unacceptable options.

Hong Kong's last policy change, introducing the closed camps in 1982, was brought about by similar rising figures. Until last year, the deterrents appeared to work. Camp populations shrank slowly as resettlement offers outnumbered new inmates. This spring's influx has shattered this trend. This year only 972 refugees have left while 4,622 have arrived. Nearly 1,000 people, many of them children, have been in camps for more than half a decade.

The commissioner at the UN High Commissioner for Refugees in Hong Kong, Mr Fazlul Karim, says there is no one cause for this spring's rush though recent reports speak of a near famine in parts of northern Vietnam.

The Vietnamese refugees are an easy target for Hong Kong's mainly appointed legislators in a colony undergoing the birth pangs of public politicking. In a recent public opinion poll, 69 per cent said the Vietnamese should not be allowed to land at all.

The Waldheim investigations

Britain 'blocking file'

By Robert Fisk

The World Jewish Congress in New York is to start legal proceedings against the Central Intelligence Agency to demand access to a secret British wartime intelligence document in CIA archives which contains information about Dr Kurt Waldheim.

The agency has admitted that the name of the Austrian President appears in the file, but in a letter to the WJC, it has said that access to the report — which came into the possession of the Office of Strategic Services, the CIA's predecessor in wartime Europe and dated April 26, 1945 — was "denied *in toto* to public inspection".

Mr Elan Steinberg, the executive director of the congress, says he believes the CIA would like to release the document and is prevented from doing so only because the file was originally compiled by British Army intelligence officers.

"I understand that it is Mrs Thatcher's Government that won't let it be released," Mr Steinberg said yesterday. "It is the British who have said 'no' to giving access, and since the paper originates from a 'foreign intelligence source' — the British — the CIA has been unable to release it. I don't know why the British should not want to let it out."

The document is known to contain a list of 200 German intelligence officers who had been working in the Balkans and to include a physical description of Dr Waldheim. Sources in Vienna revealed that the file contains three pages and was compiled by interrogation officers from the British Eighth Army in northern Italy as a result of their questioning of a captured Wehrmacht intelligence officer who is named in the report as "Kirchner".

It has been impossible to trace "Herr Kirchner" — even to discover if he is still alive — although the same Austrian sources say that Dr Waldheim's height in the document is given inaccurately; in fact, Dr Waldheim's military papers also gave him an incorrect height, suggesting that "Kirchner" had handed German military documents to the allies.

What is not clear — but what Mr Steinberg would like to discover — is whether the OSS file is an arrest list of German officers who might have been involved in wartime atrocities in the Balkans, or a list of those Germans with knowledge of Tito's Yugoslav partisans who might be persuaded to work for the Western allies once the war was over.

"Our lawyer is filing suit in the New York Federal Court and the CIA will have to show cause why they cannot show up this document — to demonstrate why a 43-year-old document is a matter of public security," said Mr Steinberg, whose organization prompted the first public revelations concerning Dr Waldheim's wartime past. "It will be up to us to convince the judge of the merits of our case. If we lose, we will go to a higher court, and the CIA will have to reveal gradually why they will not show us this paper.

● WASHINGTON: The Justice Department is instituting deportation proceedings against Vladimir Sokolov, aged 75, of Milford, Connecticut, accused of assisting the persecution of Jewish civilians as a Nazi propagandist during the Second World War (AP reports). In an order filed with the US Immigration Court, the department alleged that Mr Sokolov voluntarily served in Orel, Russia, from 1942 to 1944 as a writer and minor editor of *Rech*, a Russian-language newspaper published by the German Army in the Soviet Union.

Black clerk challenges forced removals with bricks and mortar

From Michael Hornsby
Oukasie, Transvaal

Mr Jameson Mathebula, a clerk at a cable-making factory, has just finished building a small, four-roomed home for himself, his wife, Jacobeth, and their two small children in this ramshackle black settlement some 25 miles north-west of Pretoria.

For Mr Mathebula, aged 38, who used up 2,000 rands (£500) of his precious savings on the project, building the house, with its corrugated iron roof and plaster still barely dry on the walls, was an act of faith, a small assertion of permanence in a cruelly uncertain world.

Oukasie — Afrikaans for "Old Location" — has been under a lingering sentence of death since October, 1986, when the South African Government, in a breathtaking exercise in legal sleight of hand, blandly declared that the 50-year-old township no longer existed.

The authorities say Oukasie is an insanitary slum. They are bent on moving its inhabitants, who originally numbered some 15,000, to a new and more hygienic settlement, called Lethlabile, about 15 miles away on the border of Bophuthatswana, one of South Africa's nominally independent black tribal homelands.

Although the Government denies any such intention, Oukasie's residents have every reason to suspect that Lethlabile will eventually be incorporated into Bophuthatswana, and that those living there will lose their South African citizenship and any claim on political rights outside the homeland.

Living conditions in Oukasie leave much to be desired. For the hard-core of 8,000 residents who have resisted all pressure and blandishments to move, the water supply consists of about 50 outdoor taps. There are no tarred roads, no electricity and no drainage. The only toilets are buckets collected twice a week. But community spirit is strong. The rutted, earthen tracks that pass for streets, and the tin-shack homes interspersed with more solid brick huts, are spotlessly clean. At weekends, schoolchildren scour the township, collecting and burning rubbish. Two school buildings are kept in good repair.

It is easy to see why Oukasie's inhabitants want to stay, despite the hardships. They can walk in 10 minutes to the neighbouring white-zoned town of Brits, a centre of light industry, where most of them work, while those who are unemployed — nearly 50 per cent — have only a short distance to go to look for jobs.

Mr Mathebula has lived in Oukasie for the past 20 years, most of that time as a tenant in other people's houses. He built his present home on one of the rubble-strewn plots to which houses vacated by residents who can be prevailed on to move to Lethlabile are quickly reduced by government bulldozers.

"I built the house to show I am determined to stay. I have no alternative," he says. But the Government is equally determined that he and the other remaining inhabitants should go, despite the formal abandonment, three years ago, of forced re-settlement. "Persuasion", Pretoria-style, is now the official watchword.

Officialdom contends that it would be uneconomic and impractical to upgrade the township on its existing site, though a study (ignored by the Government) by an independent firm of surveyors suggests that such upgrading would be perfectly possible and less costly than re-settlement.

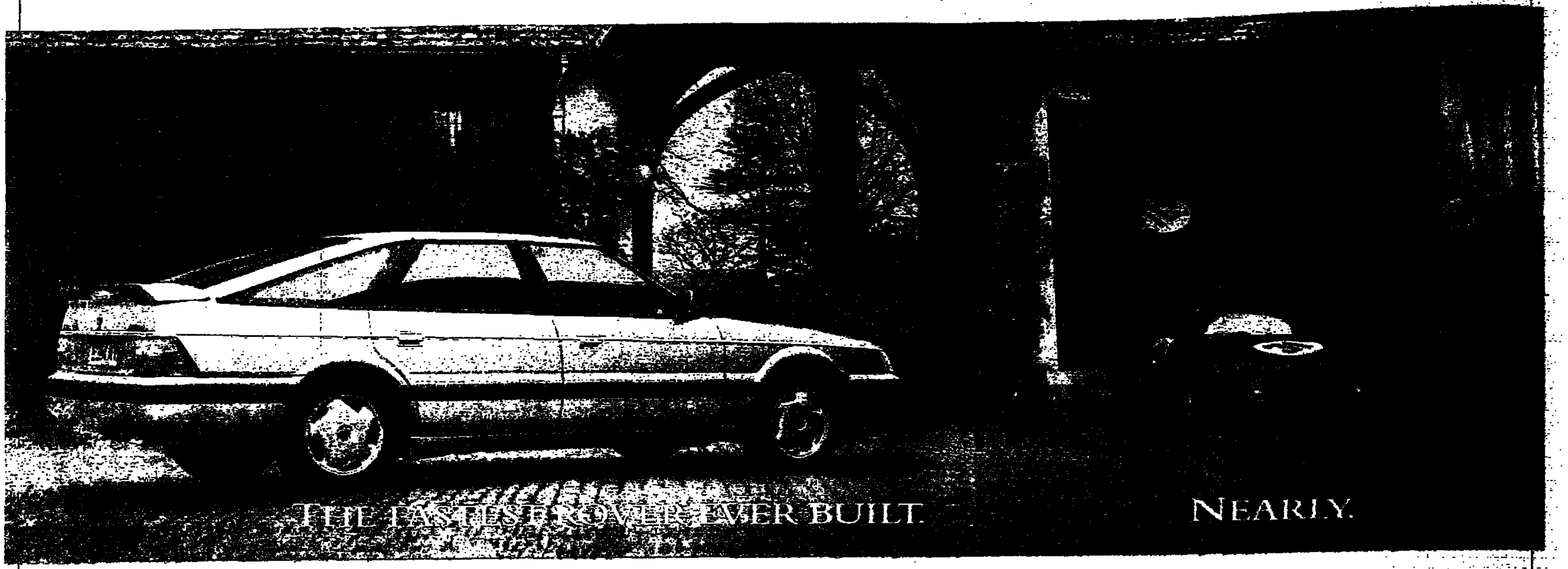
The real reason for wanting to demolish Oukasie is simpler. The spreading white suburbs of Brits, with their neatly-trimmed gardens, are pressing up against the edges of the black settlement. Whites do not like having blacks living so close, and want the land for further expansion of their own residential areas. Brits was one of the Transvaal constituencies which fell to the far-right Conservative Party at the white general election in May last year. The Government's reluctance to use all-out force against Oukasie, of the kind to which it would probably not have hesitated to resort to a few years ago, seems to have been one of the causes of its defeat.

On April 26 this year, events took a new turn. The Government suddenly announced that Oukasie had been designated an "emergency camp", thereby giving legal recognition once more to the existence of the settlement, but at the same time greatly increasing the state's control over its inhabitants.

A squad of police moved into the township, and began painting numbers on houses and conducting a census of the residents. From a week today, no new residents will be permitted to settle in Oukasie, and existing residents, as well as any poultry or cattle they own, will have to be registered with a camp superintendent. Also from next Wednesday, no outsiders, including journalists and civil rights activists who have helped residents to organize resistance to removal, will be permitted entry to the settlement. It looks as if the Government's final push has begun.

Mr Jameson Mathebula outside his newly built home in Oukasie, the township which Pretoria wants to demolish.

THE NEW ROVER 800 FASTBACK.



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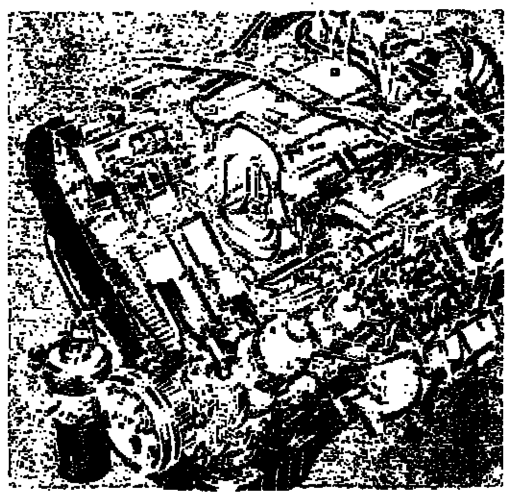
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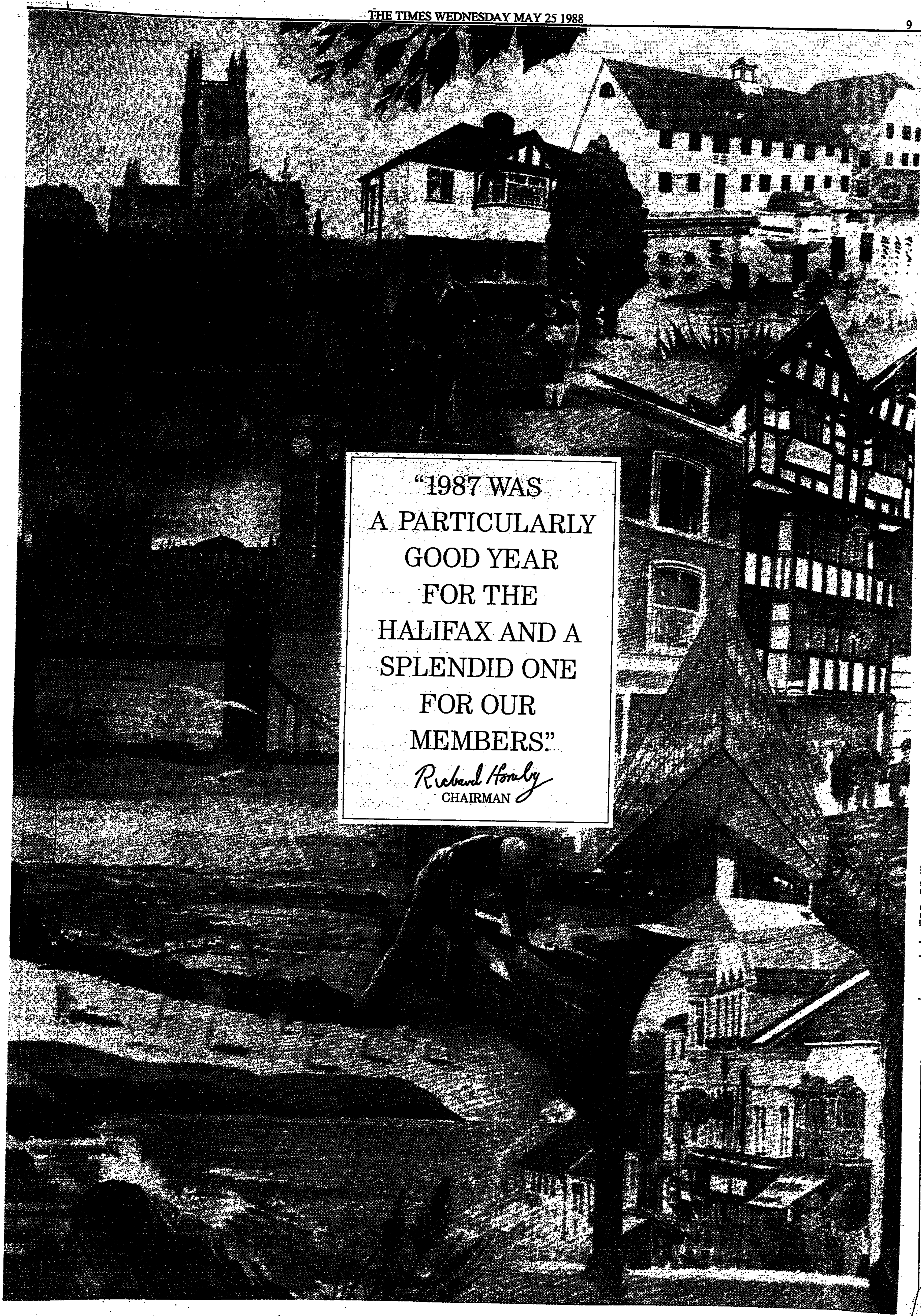

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STATEMENT BASED ON COMMENTS MADE BY RICHARD HORNBY, CHAIRMAN OF HALIFAX BUILDING SOCIETY AT THE SOCIETY'S AGM ON 23RD MAY 1988.

TIMES DIARY

CATHERINE BENNETT

Dame Joan Seccombe looking sternly at 2,000 Conservative women, declared yesterday: "I want you to go out . . . I want you to go out *determined* to nail the wicked lie that this government does not care." Looking at this crowd of pleasant-faced, cheerful women gathered at the Barbican, it was as if they had already been trained for this task from birth: trained to care *deeply* about matrons, distressed gentlefolk, litter, and what they call "the pleasure of child-bearing".

Their faces, mostly innocent of anything more devious than a stripe of pink lipstick, radiated a cleanliness that is next to godliness — and as they began their conference with prayers and hymns there was no doubting the purity of their intentions. "Let us pray for those responsible for designing and implementing government policy," they prayed. "Oh may this bounteous God through all our life be near us," they sang.

Instead it was Nigel Lawson who appeared, proving that, when the occasion arose, he could preach quite cordially to the converted. The women heard him repeat what they knew he had already done about married women's tax, then prefaced their questions with effusive thanks for his good work. "It wasn't new," conceded one representative, "but that's not why we're here, is it? We've come to be rallied."

Exactly what Mr Lawson got out of this meeting with his acolytes was not quite clear, certainly it was not his intention to admit that their mild criticisms had any substance: it is the very loyalty of Conservative women that typifies them. No one seemed to mind that Mr Lawson had recently fallen out with their leader; indeed if Mr Lawson had appeared after their prayers, cloven-hoofed in a sulphurous cloud, they would still have applauded.

More than anything, said one young woman, this conference was a social occasion, complete with reception and a ball. "It's a big party for women who work harder than anyone else, a really nice two days when they can book for a show. I think a lot of it is the thrill of seeing their idol — and a lot of them don't get away from their husbands very often."

BARRY FANTONI

'We intended chaining ourselves to Westminster Palace but we couldn't move for hereditary peers'

This year, though, there have been unsettling signs that the Conservative women want something more than an amiable smile from their heroes. Three out of four Cabinet ministers will today find themselves responding to resolutions critical of Government policy — the most anarchic suggests spending money on compulsory grants for all students and closely resembles a policy in the last Labour Party manifesto.

Yesterday its proposer, Lady Sheila Bruce-Gardner, was insisting "We are not controversial" — apparently it was just a confusion about the wording. "Well no one can say we *manage* our conferences, can they?" said Miss Patricia Stocken, the conference organizer, claiming that there had been a lot of fuss about nothing. "If the resolutions are not controversial we are told they are bland, if they *are* controversial, we are told we are rocking the boat. It's a no-win situation."

Perhaps it would be less bother if they dropped the women's conference altogether. With women in Parliament, what purpose could it serve? "What about the Women's Institute, isn't that still needed?" Miss Stocken demanded. "What about the Young Conservatives? It's because you've got expertise there that can be channelled to help the party."

And then the Women's National Committee perform all kinds of other tasks between conferences — attempting, for example, to persuade young women to be candidates. "We need lots more," said Miss Stocken, "that's an ongoing concern — although I don't quite know how it will be brought up in the conference."

Miss Stocken looked at me: "Have *you* ever thought of being a candidate?" No I haven't ever thought about it. "Well start thinking about it," said Miss Stocken. "This is the problem: how can we persuade able women that if they can hold down a job of course they are able to be a candidate?"

Melinda Libby, a bright, still child-free 30-year-old Conservative candidate, held down a job in advertising until she was selected for a hopeless seat in St Helens, and needed to take a month off to fight the last election. She considers the matter rather more complicated. "It's not being a woman, it's children," she said. "If you're my age they are worried you're going to have babies, and if you wait until your children have grown up a bit, and you're in your forties, then they think you're too old to be a new MP."

The difficulties of women candidates appeared to be the one subject that women at the conference do not care about, or not very deeply. "It's just too much time," said one delegate, "my husband would divorce me". "Well it's a man's world, isn't it," said another. And even if they did make a fuss would anyone listen?

"Mrs Thatcher doesn't take any notice of her Cabinet," said one woman, "so why should she take any notice of us? But I do think she's doing a *great* job".

Patrick Buchanan on the need to spell out specific policies

What Bush must do to win

The news that George Bush is trailing the Democratic contender, Michael Dukakis, by 10 points in popular support — and is losing California by 17 points — should help concentrate wonderfully the minds of those in the Vice-President's entourage who have already chosen their Cabinet chairs. The reasons the Bush campaign is passing through this slough of despond are basically three:

● Coverage of the Dukakis campaign has been immensely favourable, as he has moved from victory to victory over a candidate that Middle America views — if the media does not — as a dangerous radical.

● The Bush campaign has been unable to extricate itself from the twin tar babies of the Iran-Contra scandal and General Manuel Noriega of Panama.

● The Reagan presidency, in which Bush's life savings are invested, has entered a new bear market on the news of Attorney General Edwin Meese's latest problems, and former White House Chief of Staff Don Regan's newest revelations.

While the flashing lights on the control panel are still only warning signals, they do suggest that Bush is not going to be able to bring this plane in on automatic pilot; he is going to have to pilot it and land it himself, after going through a good bit of turbulence.

What George Bush has going for him is that his own flaws and failings have all been put on public exhibition by the national press — and Dukakis's have not. Far from being the centrist candidate of his campaign ads, Dukakis is a man of the left, a McGovernite in foreign policy, a cookie-cutter liberal who has signed on to 90 per cent of the feminist and gay rights agenda — balking only at giving homosexual couples equal access in the adoption of children.

Dukakis sees the Monroe Doctrine as superseded by the Rio Treaty; he appears to have no problem reconciling himself to a Soviet colony in Central America; he would scuttle many of the strategic weapons in the Arsenal of Democracy; he would kill the Strategic Defence Initiative.

A militant foe of the death penalty, he presided over a "furlough for felons" programme in Massachusetts, for convicted killers, one beneficiary of which appears to have misbehaved a bit on his weekend pass — when a Maryland couple was brutalized, beaten and the woman raped.

When the Dukakis ideology and record are exhumed and autopsied, the people will begin to see him in a new light. Meanwhile, Dukakis has ahead of him that face-to-face meeting where he tells the Rev Jesse Jackson, in polite terms, that he will not be on the ticket, and that he and his friends will not be writing the Democratic platform.

But George Bush has his own work cut out for him. The most intractable of his problems is a genuinely hostile press; and it is the one problem about which he can do very little. Quite simply, the Washington press corps, by and large, wishes to see Reaganism repudiated in November, and the Vice-President defeated. The sentiment is not so much pro-Dukakis as anti-Bush.

Some of this hostility seems inexplicable, rooted in something akin to the children's couplet: "I do not love thee, Doctor Fell. The reason why I cannot tell." Other journalists, however, deeply resent George Bush's success, believing him to be an *inauthentic* man, a Planned Parenthood Republican, if you will, marching with the Right-to-Lifers, a moderate masquerading as a Reaganite. As there is nothing Mr Bush can do about this problem, he ought to ignore it.

But he has other problems, which must be addressed — and can yet be resolved — with his platform, his choice of running mate, the issues he chooses to emphasize, and the style and content of his campaign.

While the party is now reconciled to Bush's candidacy, there is today none of the excitement and enthusiasm associated with the victory of 1980. Though it is not George Bush's fault, it is his dilemma that the conservatives are disunited, demoralized and disgruntled. The Vice-President needs to give these people cause to believe that their fortunes and future are tied to his. While many in Bush's entourage may not like the conservatives, they need them working in November.

Second, Bush needs to reach the Roman Catholic and ethnic Democrats of the North and East, who do not automatically respond to the sons of Andover and Yale. Culturally and socially, he is not one of them; again, he must find an agenda; he must exhibit a vision of the future that will cause them to link their families' hopes to his candidacy.

If 1988 becomes a Republican versus Democrat election, Bush could lose badly; if it can be converted into a conservative versus liberal struggle, he can yet win going away.

As the Vice-President has been "keeping my charisma in check" for eight years, issues are where the clear lines must be drawn for November. What will be the character and composition of the new Supreme Court when Justices Thurgood Marshall and William J. Brennan Jr at long last stand down? Will the government, in the war on drugs, *begin* inflicting upon the enemy the same kind of final sanctions it is imposing on teenagers and cops?

Will the deficit be dealt with through higher taxes, or new controls on congressional spending? Will America be defended, through SDI, or left permanently naked to Soviet missile attack? Will the Soviets be permitted to consolidate a second Cuba on the mainland of North America?

The list goes on. But what the May polls are saying is that George Bush must now define his presidency before he gets there, if he ever hopes to get there. The way for George Bush to elevate himself in those polls *is to* forget the polls and tell us *why* exactly America needs him as the next president.

The author was formerly White House Director of Communications.

Conor Cruise O'Brien

When giving way is giving in

One of the fashionable fallacies of the late 20th century runs as follows: "The best way to cope with terrorism is by concessions to the moderate representatives of the community to which the terrorists belong." It is dear to the Foreign Office, in relation to Northern Ireland, and to the State Department, in relation to the Middle East. But it pops up in all sorts of other places as well.

Last week it popped up in the Punjab. After the Indian government succeeded in winkling out the terrorist gang from the Golden Temple complex in Amritsar, Western commentators were quickly on hand with advice to the authorities in Delhi: "Now is the time to negotiate with moderate Sikhs."

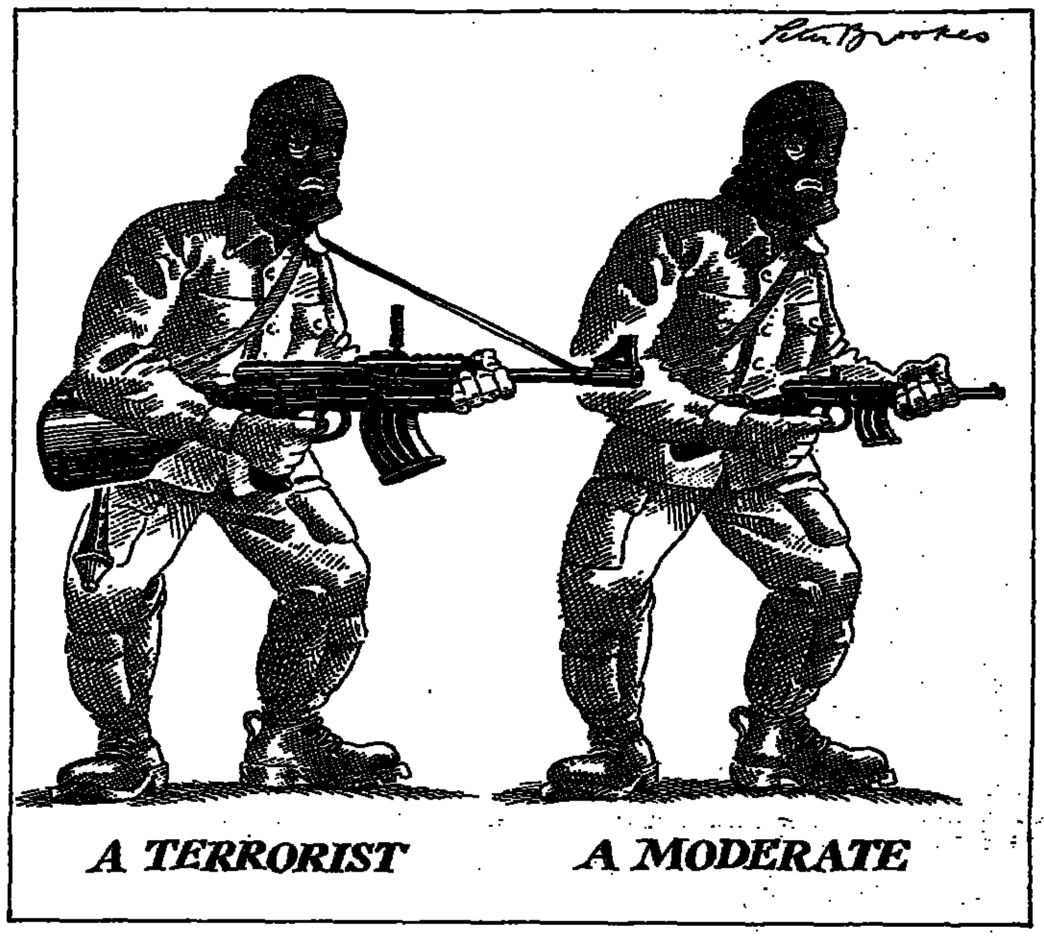
There may be parts of the world where fighting terrorism with concessions to moderates actually works, though I cannot think of any at the moment. But one part of the world where this idea makes no sense at all is the Punjab. Not only do Sikh moderates have no influence whatever over the terrorists, but it is the terrorists who have decisive influence over the moderates.

Last February I attended a rally organized by the moderate Sikhs of the United Akali Dal at Ludhiana, and I later met Sikh terrorists, then still in possession of the Golden Temple. The rally of moderates did not condemn Sikh terrorism. Instead, a resolution supporting the terrorists' campaign was carried unanimously. And most of the political activity of the moderate Sikhs lately has been aimed at putting pressure on the authorities to allow the terrorists to remain in possession of the Golden Temple complex, which should in no circumstances be "desecrated". Apparently it is not desecrated by being taken over by terrorists.

So the sort of concessions demanded by Sikh moderates are directly protective of the terrorists — a phenomenon by no means confined to them.

One of the assumptions characteristic of the "concessions-to-moderates" school of counter-terrorism is that terrorists are driven to killing people by the existence of certain "grievances". If you identify the grievances — through talks with moderates — and then remove them, terrorism will wither away. But many grievances are not amenable to concessions. The grievance that drives Armenian terrorists to murder Turks in the 1980s is the fact that Turks massacred Armenians in 1915. It's hard to devise a concession that will remove that particular grievance.

Some of the Sikh terrorists in the precincts of the Golden Temple told me of their grievance: that Sikhs are not — as it is God's will that they should be — in full control not merely of the Punjab but of all India (minus certain areas claimed by Pakistan, which backs the Sikh terrorists). On the day Delhi is renamed, in honour of the Tenth Guru of the Sikhs, and when Indira Gandhi international airport is renamed after one of Mrs Gandhi's Sikh assassins — on that day, the grievance of the Sikhs will be at an end. Not easy points for the government, in what is still Delhi, to concede.



Another assumption of the "concessions" school is that where a community contains both terrorists and moderates, the moderates and the terrorists are implacably opposed to one another. This, as we have seen, is not exactly the case in the Punjab; nor in Northern Ireland, where the Catholic community is divided between supporters of Sinn Fein-IRA and supporters of the moderate SDLP.

But this division is considerably less than a chasm; the community remains very much a community, and the moderates and the terrorists get along pretty well together, though the Catholic moderates, unlike the Sikh variety, do roundly condemn each terrorist atrocity and declare themselves strongly opposed to the terrorist campaign in general.

These condemnations and declarations are generally taken at face value and make a strong impression on the "concessions" school. The best way of defeating that nasty Mr Adams is to give something to that nice Mr Hulme. That was the central idea behind the Anglo-Irish Agreement. And the idea seems to have lost none of its charm, even after the two and a half years of sharply increasing violence since the agreement was signed.

Another shaky assumption of the "concessions" school is that concessions "won" by the moderates must necessarily weaken the terrorists. This is to underestimate the intelligence of the community concerned. Northern Ireland Catholics — and Protestants too — know that the agreement was won not only by Hulme's advocacy but also, and primarily, by the violence of the IRA. In that instance, as in several others, Hulme and Adams were operating a "nice cop, tough cop" routine. Adams helped Hulme to win the agreement, and Hulme has done his best to ensure that the agreement works in a way that makes life easier for the IRA.

On November 8 last year, addressing the SDLP annual conference in Londonderry, Hulme listed a number of achievements; reforms either brought about directly by the agreement, or made possible by the general climate of the agreement. As it happened, most of the achievements listed had this in common: they made things that much harder for the security forces, and consequently that much easier for the terrorists to get away with murder.

One of the achievements was the abolition of the admissibility of evidence by "supergrasses". The elimination of supergrasses, of course, was a considerable setback for the security forces and a source of great satisfaction to the IRA. So the moderates owe something to the terrorists, but the terrorists also owe something to the moderates.

The SDLP conference was interrupted by the news of the massacre which the IRA, that same day, had perpetrated at Enniskillen. Very properly the conference was adjourned, as a mark of respect to the victims. I wonder whether any of the SDLP delegates, as they dispersed, considered the possibility that there might be some link between the IRA's continuing capacity to massacre people and the agenda of reforms which they had just contemplated with such satisfaction?

I also wonder what the SDLP and Sinn Fein leaders find to talk about in those long seances they have been having together. According to SDLP sources the SDLP leaders have been explaining to Mr Adams and his friends what a splendid thing peace is. Somehow, I find that tableau a little lacking in verisimilitude.

The notion of efficacy of concessions to moderates, as a weapon against terrorism, is remarkably durable and resistant to evidence. It seems to meet a psychological need felt both by politicians and officials, and by members of the public. The ghastly images conjured up by the idea of terrorism seem to be exorcised by the mental picture of a lot of nice, reasonable people sitting around a table. The very idea of that table is somehow reassuring: such a solid article of furniture!

In any case, that mental picture helps to keep the heat off the IRA and the Sikh terrorists alike. And they *are* alike, although the Sikh terrorists are even nastier than the IRA, and the Sikh moderates less moderate-sounding than the SDLP.

Yet I think that, at bottom, the relations between the two sets of moderates and of terrorists are much the same. And when I contemplate the contrast between the SDLP condemnation of terrorism and the refusal of the Sikh Akali Dal to do the same, I am not sure that the contrast is entirely to the discredit of the Sikhs. Many harsh things can be said against them, and with reason. But one thing the Sikhs are not is devious.

Commentary • DIGBY ANDERSON

Chiding in vain

It is highly likely that the Government's crime prevention and Aids campaigns are a waste of money. They may even be counter-productive. What is even more likely is that they will continue and perhaps spread. Alcohol looks like being the next target.

They are a nice example of what is called the economics of politics. Simply look at the choice confronting the ministers concerned by envisaging two lists, one of the advantages of running such campaigns, the other of the disadvantages.

A full list of the disadvantages is too long for this column. But, in summary: government media campaigns are typically justified, as is most government intervention, by the awfulness of the problems addressed rather than the proven worth of the solution. Once one looks at the full range of the campaigns, their record and true nature, the difficulties are obvious.

There have been campaigns to urge us to use clean needles when we inject our heroin; to eat this food decreed healthy and abstain from that decreed unhealthy; to read the instructions on fireworks with the aid of a torch, not a flame; to bolt out the burglars the police can't catch; to use less energy and avoid altogether the heroin which the other campaign is urging us to inject with clean needles. Businessmen have been urged to export and to move their businesses to places they had previously decided on good business grounds they did not want to go; sodomites invited to reduce somewhat the number of persons they sodomize. There have been campaigns urging us to wear seat belts and condoms and endless campaigns about drinking and driving.

These campaigns are quite different from those government campaigns which recruit for the Navy or prepare the nation for decimalization. They are attempts to cure social problems through advertising. They do not, though many of them are bought through the Central Office of Information, have much to do with information. They are attempts to persuade people to do things they don't want to do or haven't thought of doing. It is important they should be seen for what they are, highly ambitious attempts at social engineering through persuasively organized messages broadcast by the mass media.

That is their first problem. Most of the advertising techniques they use were designed to persuade people to switch brands of soft drinks, not to give up treasured habits on the promise of distant statistical correlations. It is no wonder then that many campaigns fail. Some don't work: others, such as the Aids campaign, appear to have effects only for the duration of the campaign. With many more, their exact and ultimate effect on the behaviour of viewers is not and possibly cannot be evaluated. There is no clear evidence that burglary rates or teenage smoking rates have been reduced as a result of the campaigns. Drug abuse researchers are unconvinced of the worth of anti-heroin campaigns. Even professionals keen on health education argue that it is better done in schools than on television.

Many campaigns are unnecessary. The newspapers, academic journals, television and radio as well as advertising already spontaneously provide considerable and diverse information about healthy eating, the dangers of drugs, smoking and ways of protecting homes against burglary.

Many of the subjects of the campaigns are not ones on which there is an agreed body of facts ready to be transmitted. As the chairman of the Health Education Authority recently said, the healthy eating experts contradict each other. Or as one expert at a DHSS Aids seminar pointed out about the impact of Aids on the wider population and the steps to be taken, "We know almost nothing". In such circumstances the Government may, indeed probably has, become involved in spreading and endorsing partisan opinion.

Drug researchers have long been aware that anti-drug campaigns might actually increase drug use. Other campaigns may cause long-term harm worse than the short-term harm they cure. The Chief Rabbi's criticism of the Aids-condom campaign is that it encourages the acceptance of extra-marital sex as normal and thus increases long-term Aids risks.

Against these disadvantages, there are at least two advantages of campaigns. They cost little when compared to the cost of other government extravagance and, precisely because they are media campaigns, they show the minister very publicly "doing something" about drugs, crime or Aids. Whether you be an economist of politics or just a watcher of *Yes Minister*, it's not difficult to see why the campaigns will go on.

The author's report, The Megaphone Solution: Government attempts to cure social problems with mass media campaigns, *is published this week by The Social Affairs Unit, 9 Chesterfield Street, W1 (£3).*

SCIENCE REPORT

Shower power

Is the star called Cygnus X-3, first recognized as a copious source of X-rays, also a source of cosmic rays?

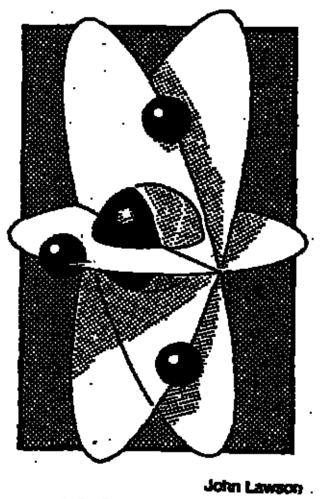
This question, at the front of many astronomers' minds for the past five years, seems now to have been answered in the negative, sharpening the difficulty of telling where cosmic rays really come from.

This development, at once a disappointment and a challenge, is reported in the US journal *Physical Review Letters* earlier this month by a group of 18 US physicists drawn equally from the University of Maryland and the Los Alamos National Laboratory.

Using equipment for the detection of cosmic rays built specially for the purpose at Los Alamos, the group says that it has so far failed to find the expected rhythmic variation, once every 4.8 hours, in the cosmic-ray signal from the direction of Cygnus X-3. There remains a possibility that the signal will emerge when the equipment has been running for longer.

The suspicion that Cygnus X-3 might be a source of cosmic rays first arose in 1983, long after the star was first discovered by rocket-borne instruments to be a source of X-rays. Like many other X-ray stars, the object is not a single star but a pair of stars held together by their gravitational attraction and revolving about their common centre of gravity once every 4.8 hours.

The X-rays are believed to be generated by a process in which one star is scavenging material from the other. X-rays are generated when this material is decelerated at the surface of the scavenger star. On this view, the regular pulsation of the X-rays comes about as the scavenging star revolves in its orbit about the other, presenting a different face towards the Earth.



John Lawson

Among X-ray stars, Cygnus X-3 stands out for the high energy of the X-rays which it emits. But in 1983, two separate groups of cosmic-ray researchers, one based at the University of Leeds and the other at the University of Kiel (West Germany), described what seemed to be a 4.8-hour fluctuation of the intensity of the cosmic rays arriving from the direction of the star. Their findings suggested that Cygnus X-3 is a source of some of the most energetic radiation in the Galaxy.

The inference then was that among the output of radiation from Cygnus X-3 was some (called gamma-radiation) energetic enough to be converted, by chance collisions with single atomic nuclei in interstellar space and in the upper atmosphere of the Earth, into showers of thousands of electrically charged particles, electrons and protons. In addition it produces the unstable particles involved in nuclear interaction, which are recognizable in cosmic rays.

The Los Alamos experiment now described is based on 60 cosmic-ray detectors spread out over a patch of ground at the laboratory 300 feet square coupled with instruments for detecting the unstable particles, called muons.

The instrument is able to observe cosmic rays arriving from the direction of Cygnus X-3 as Los Alamos is carried beneath that region of the sky by the rotation of the Earth.

In the best part of a year, the Los Alamos group has measured 2,900 cosmic-ray showers of high energy arriving from the direction of the star, but reluctantly concludes that there is no evidence that cosmic rays are more likely to arrive at one phase of the orbit of Cygnus X-3 than at another.

While the hope that Cygnus X-3 and other X-ray stars may contribute to the cosmic rays that fill our Galaxy will not be entirely dispelled by this development, the prospect that the star would provide a neat solution to the puzzle of their origin will have been dashed.

JOHN MADDOX

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LETTERS TO THE EDITOR

NOTES FOR A NEW LABOUR

Mr Neil Kinnock should have no serious problem today when the Labour Party's National Executive Committee discusses the first reports of the groups that have been considering future party policy. His ascendancy on the NEC is such that all attacks on his efforts to reshape policy on more moderate lines will be repulsed.

The strongest attack will take the form of an amendment which has been proposed by Mr David Blunkett to the foreign policy paper in the hope of preserving Labour's commitment to unilateral nuclear disarmament. The document particularly offends the left because it virtually ignores defence, save for a brief welcome to strategic arms limitation.

This silence on unilateralism is interpreted in the light of Mr Kinnock's recent statement that "Britain and its allies must maintain defence forces capable of resisting and deterring any potential military threat". These words are held to signify a retreat from Mr Kinnock's former commitment not to shelter under the American nuclear umbrella.

Some of Mr Kinnock's friends are arguing that neither the leader nor the party was ever committed to renounce the nuclear umbrella in the first place. They seem to have forgotten his statement in an interview in 1986 that it would be "immoral" to ask anyone else (America) to use the nuclear weapon if we were not prepared to use it ourselves. Nobody doubted at the time that this meant a British renunciation of US nuclear protection. Nobody, least of all on his left, has any doubt now that he is trying to lead his party away from that position.

Mr Blunkett knows that he must act now if he is decisively to influence the defence policy that will emerge in the second stage of the policy reviews in 1989. It will not be in the NEC today, nor even in this autumn's party conference, that the credibility of Labour post-review policy is likely to be tested to danger point. That will come next year when the party conference will be confronted with all the wide-ranging changes of policy together.

Mr Kinnock believes, rightly, that Labour must offer an approach to economic management which can convince the voters that it would be able to pay for higher social spending without plunging the nation into financial crisis. The papers on the economy and consumers, therefore, speak freely of the importance of the market. Pre-1979 Keynesian economics are declared no longer adequate. Micro-economics and competitiveness are preferred to macro-economic demand management. It is acknowledged that full employment will not be achieved by manipulating aggregate demand. Labour even wants to escape from its high-tax image.

In the background, it is true, lurk all the old ideas of a government-backed investment bank and government control over industry and the market, as well as promises to reverse a number of Mrs Thatcher's union reforms. None the less, there is enough potential in Mr Bryan Gould's revisionism to upset the left when the details are filled in by 1989.

The union block votes will then be decisive and it could be important to Mr Kinnock whether or not the moderate EEPTU and AEU are there to vote for him or have been impelled to secede. This gives a certain piquant interest to Mr Benn's attempt at the NEC today to establish that unions which disaffiliate from the TUC should also leave the Labour Party.

The new policies will face much hostility in the old grass roots which know that, for all Mr Kinnock's dislike of Mrs Thatcher, the exercise upon which their leader and Mr Bryan Gould are embarked implies a recognition that the changes of Thatcherism have come to stay. Mr Kinnock, for his part, is driven not by principle but by the evidence that the voters do not want socialism. But this should not diminish the importance of what he is attempting.

SAFETY IN SEGREGATION

The Prime Minister – along with the rest of the nation – is justifiably weary at the hooliganism which is so persistently plaguing the national game. Yesterday in the Commons, after deploring the violence surrounding last Saturday's England versus Scotland international, she again gave support to the idea of identity cards for everyone going to matches.

It seems that this, however, is only likely to be carried out as a long-term measure. There is also something she can attempt in the short-term. It concerns the inadequate measures to prevent violence at next month's European Championship in West Germany.

The current expectation is that there will again be trouble involving English fans. The experience of what has occurred domestically this season is not good. Arrests at Football League matches this season are expected to show an increase for the third consecutive year since the new security measures were carried out after the Heysel Stadium disaster in May 1985.

Planning to combat hooliganism in West Germany at next month's European Championship for national teams is now almost complete. It is the major test of English fans abroad as UEFA will decide on June 24 whether League clubs should be readmitted to the European competitions from which they have been barred since Heysel.

Much of the problem in last Saturday's game at Wembley, when 99 fans were arrested inside the stadium, came because there was no adequate segregation of rival fans. The same problem was paramount in Brussels three years ago when Liverpool and Juventus fans were placed in adjoining sections with inadequate fences and police to separate the rival groups.

The Football Association alone has sold tickets in Britain for the European Championship which begins on June 10. It has carefully vetted the records of the 8,000 applicants, all of whom will be segregated in one part of the stadium. The FA has also shown responsibility in not returning to the German organizers the remaining unsold 850 tickets.

Supporters will not be completely segregated, however. There remain two loopholes. One of these is small; it is that military personnel stationed in West Germany have been able to buy tickets elsewhere in the stadium direct from the organizers. There is so far little record of soldiers being involved in football violence.

The other is large; it is that the German organizers still plan to sell tickets on the day of the matches. This would allow some English fans to travel in unsupervised groups, buy tickets and then infiltrate other areas of the stadia. Strict segregation would thus be destroyed. The British police believe that several hundred at least will do this.

For internal political reasons, West Germany has yet to sign the European Convention *on Football Violence and Misbehaviour at* Sports Events, which binds signatories to segregate rival supporters and to take particular precautions in the period immediately preceding matches. It does, however, claim to support the convention's principles.

Mr Colin Moynihan, the Minister for Sport, wrote in February to the West German Interior Ministry urging it to stop the organizers from selling tickets at least on the days of England matches, preferably for a week before the games, and also to publicize this decision. Yet Mr Moynihan's efforts have not been successful.

It is now a matter of urgency. It is worth a higher level approach. Mrs Thatcher should make sure that the West German Government is properly aware of British disquiet. The Football Association should be prepared to compensate the organizers for the loss of ticket sales. Britain's reputation is again at stake. But more important still, nothing that could prevent a repetition of the Heysel disaster can justifiably be left undone.

TRAINING PARTNERS

The Manpower Services Commission has come to look increasingly anomalous during the 1980s. Its structure is a relic of a former age of corporate partnership in which the trade union movement functioned (or rather was encouraged to act) as a national power bloc alongside the Confederation of British Industry and the government and would trundle its tanks over the lawn at Number Ten when it did not get its way.

This anomaly is worth living with only if the MSC successfully serves wider purposes. The decision due to be made today by the Trades Union Congress exemplifies one of those wider purposes – the "reskilling" of the unemployed at a moment of economic regeneration. If it baulks at the fence, the tripartite nature of the MSC will be called crucially into question. An agency which has given useful service to the nation and to a host of individuals over the past decade will need to change its fundamentals.

This question of the MSC's structure may need to be addressed in the future but it need not arise tomorrow. For there are good reasons why the TUC should accede to the scheme for adult training which Mr Norman Fowler, the Employment Secretary, is promoting.

The first is that the suggestions have been made with the entire agreement of the trade unions' own nominees on the MSC. The second is that even the sketchiest reading of the history of MSC training initiatives during the past nine years shows that they have not arrived clean off the drawing board; youth opportunities and youth training have in considerable measure been negotiated locally between employers, colleges and trade unions.

Indeed, one of the great virtues of the way the MSC has evolved has been its flexibility at local level. A decision today to adhere to the broad principles of the MSC's scheme does not set everything in concrete. The unions need not fear that it does.

A third – equally pragmatic – reason for the TUC's adherence is that the Employment Secretary has produced a significant carrot, notably in the bonuses payable on completion of periods of training. These sums – for example a total of £150 payable on completion of between nine and eleven months – are not extravagant. But they are useful supplements and they mark the value added to the individual by the period of vocational training.

That element of value added to the individual is surely the crucial argument. Ultimately training is not a collective affair, however necessary are the forms of collective organization in ensuring that training is provided. Training is about giving individuals, contributors each and every one to the economic well being of themselves, their dependents and the society at large, an added element to take to the work place. Training adds enormously to the self esteem which can be so worn down by protracted periods of unemployment.

The TUC has always found it hard to balance the often conflicting interests of the employed and the unemployed. This is not an occasion for such conflict. Everyone benefits from the enhancement of job skills.

The MSC's new training scheme for adults may be imperfect. It will – necessarily – be improved on the ground. But it is the only scheme on the horizon that offers hope in self-improvement and employability to a large number of men and women currently without work. For unions to block the scheme in an attempt to represent the interests of those already in work would be misguided and wrong.

Options in health service reform

From Dr Robert J. Maxwell

Sir, Your leading article on May 17 was prompted by the publication of two right-wing think-tank pamphlets the day before. Both recommended a form of financial credit from the State, for individuals who wish to opt out of the NHS. While this argument is not new, it assumes a different order of importance if (as *The Times* implied) it has Mr John Moore's backing, as secretary of state.

Because the Prime Minister's review is being carried out behind closed doors, it is hard for the rest of us to know when to speak out and when to stay silent. Yet if we simply wait for the White Paper in the autumn we may well be too late.

One thing that we must therefore do, I believe, is to give very clear public signals when something appears to be gaining credence that ought to be "off limits". A rebate for those who opt out may well fall into that category. If so, we should condemn it emphatically.

The basic problems with a rebate are three. First, the problem of adverse selection, which means that people who are good risks will opt out and the poor risks will be left in the NHS, with an ever-increasing difference between the two in terms of average costs.

The State rebate would have to be minimal (around £20 per annum?) to reflect the very wide differences in health needs between the fortunate majority and the unlucky minority, who suffer major illness or disability, or are at high risk. It would be insane to offer anything remotely like the average cost of the NHS to those opting out, because the average is meaningless in actuarial terms if low-risk individuals can opt out.

The second problem (if opting out is for all services) is what happens to the person who later turns out to have incomplete private cover. It is hard to believe that we want an NHS which would refuse to treat such people, or render them bankrupt. The answer, probably, is to retain compulsory public cover for emergency care and catastrophes, but that once again radically reduces the value of any rebate.

Finally, it is naive to assume that opting out will not promote the creation of a two-tier system. People will go private if they perceive that to be to their advantage, either through lower premiums based on their lower personal risk, or in terms of purchasing advantages in treatment.

The aim of fairness between individuals with equal need is one we must not lose. Unfairness may be inevitable but promoting it is a different matter.

Yours faithfully,
ROBERT MAXWELL,
Secretary, King Edward's Hospital Fund for London,
14 Palace Court, W2.
May 23.

From Mr John B. Randle

Sir, How much more bare can the already under-stocked cupboard of NHS management thinking become?

For the Institute of Health Service Management even to entertain the idea of an "express stream" paying for entry into publicly funded hospital beds (report, May 21) is like social security offices offering the unemployed their benefits at an express till if they will accept 5 per cent less money – or the Church offering a fast communion line for an extra £1 in the collection to save the arthritic and elderly standing in a shuffling queue.

I challenge the IHSM to explain how "completion" can be created between a non-paying (and non-costed) service for everyone alongside a marginal paying system for those who can afford it. The whole concept offends natural equity and the fundamental *raison d'être* of the NHS, which is to be available to all at the time of need without fear of the financial consequences.

Yours faithfully,
JOHN B. RANDLE (Director,
Association of Independent
Hospitals, 1983-87),
John Randle Associates,
78 Buckingham Gate, SW1.
May 21.

From the President of the Institute of Health Services Management

Sir, Your article "'Pay to queue jump' plan for NHS patients" (May 21) was misleadingly over-positive about the status of the idea of payment for an "express stream" service. The Institute of Health Services Management's working party on alternative delivery and funding of health services is considering this idea only as one of several wide-ranging thoughts and will not reach a view on whether this particular scheme will be adopted as a proposal until later this week.

It is therefore very premature to say "health service managers are urging the Prime Minister to introduce an 'express stream' within the NHS". It may well be that the final report of the working party will not choose to adopt this idea.

Yours sincerely,
BARBARA S. YOUNG,
President, The Institute of Health Services Management,
75 Portland Place, W1.
May 24.

Voting at Lambeth

From Mr Maurice Chandler

Sir, In his letter of May 10, the Bishop of Chichester says: "The number of bishops in the various provinces differs greatly and is not directly related to the number of church members".

The largest number of bishops, 129 (not 149), will come from the Episcopal Church of the United States. They will be 26 per cent of the total, yet ECUSA's membership is a very much smaller percentage of the Anglican Communion.

The representation of some other provinces of the Anglican communion, all of which approach the size of ECUSA, which is declining, and some of which therefore may well be larger, is as follows: England 64, Canada 34, Australia 30, Nigeria 26, southern Africa 22, Uganda 21. There can be no doubt that ECUSA is grossly over-represented.

This disparity in representation, together with the fact that the Anglican Communion consists of 28 independent self-governing provinces, points to the need for votes to be recorded by provinces. Only by such registering of episcopal votes can there be any moderately accurate assessment of opinion on such matters as the response to ARCIC (Anglican-Roman Catholic International Commission) and the ordination of women.

Likewise the votes of bishops in Communion and the ACC (Anglican Consultative Council) non-episcopal members, if they are to be allowed to vote, should be recorded separately.

Yours faithfully,
MAURICE CHANDLER,
Rutland House,
8 Brookhouse Street,
Leicester.
May 11.

Hospital sale

From Dr K. G. Taylor

Sir, You carried a report on May 9 stating that West Midlands Regional Health Authority offered St Chad's Hospital, Birmingham, for sale at £1.5 million, but that within days developers were offering £2 million.

The report omits to mention that the closure of St Chad's had to be brought forward two years because of a financial crisis in West Birmingham Health District. Services had to be transferred before accommodation had been provided for operating theatres and oncology patients.

Some 30 per cent of operating time for urology patients has been lost and inevitably waiting lists for these patients will grow. Planned rationalisation of acute services is one thing, but this was premature closure in order to save money as a direct result of underfunding by central Government, with significant deleterious effects on services to patients.

Yours faithfully,
K. G. TAYLOR,
Birmingham Consultants for
Rescue of the NHS,
37 Harborne Road,
Birmingham 15.
May 16.

Trodden down

From Mr J. Cartwright

Sir, Will the corruption of the English language never cease? Today I travelled on a bus which bore an announcement that its capacity for passengers was "Seated 25, Standees 7".

One wonders who stands on them.

Yours faithfully,
JOHN CARTWRIGHT,
Christ Church,
Oxford.
May 20.

Sex on TV

From Mr D. L. B. Hartley

Sir, In the Commons on May 19 Mr Renton of the Home Office said that the new Broadcasting Standards Council would reflect and receive complaints from the public on questions of taste and decency (report, May 20). I suggest that it would be unsafe for the council or anyone else to assess the state of public opinion, from the content of letters received.

It is socially acceptable to protest about sex and violence on the screen, but how many people are bold enough to declare that they *like* a sexual content in some programmes and write in to say so? Yet there must be a lot of them, judging by the circulation figures of magazines and videos.

Yours sincerely,
DESMOND HARTLEY,
Ghyll Bank,
Brook Road,
Windermere, Cumbria.
May 21.

Whose Government?

From Mr Timothy Hartley

Sir, Mr Edward Heath, in his letter to you (May 19) refers on no fewer than three occasions to "my Government". Should not one who has been the Queen's First Minister know that what he seeks to defend was his administration of *her* Government?

Was it his intention to exalt the office of Prime Minister, or has he simply been seduced into this lapse by the many in journalism and broadcasting and in Parliament who sadly ignore this ancient and important constitutional distinction? As he has failed to give a lead perhaps you, Sir, would consider so doing.

Yours faithfully,
TIMOTHY HARTLEY,
Tholthorpe Hall Farm,
Tholthorpe, York.
May 19.

A way out of the urban jungle

From the Director of the Civic Trust

Sir, Have none of your correspondents a grain of sympathy for the beleaguered Mr Ridley? It is not just that it is "easier and cheaper" (Sir James Richards, May 20) to build new homes on green-field sites. It is also that the Englishman (I use the term advisedly) has a long-standing love affair with life on the urban fringe, where the countryside is close – till the next wave of development gobbles it up. If there are villains of the piece, Mr Ridley and the developers are not the only ones.

There may, however, be a palliative, if not a solution. Posterity would certainly pillory us if we allowed much more of our small country to be suburbanised and the cost of creating the necessary infrastructure is probably more than we can afford.

The answer, as Sir James Richards points out, should be to 'encourage revitalisation of deserted land within existing urban areas. The Civic Trust first reported on this issue of "wasteland" 10 years ago and is about to do so again. The problem it addressed then, as now, is how to achieve revitalisation.

Has Mr Ridley ever considered offering suitable incentives? In days gone by the Cinque Ports enjoyed fiscal concessions and a high degree of local autonomy because they provided England with a navy. National interest perhaps demands that fiscal concessions (if not the local autonomy so out of fashion in influential circles today) should be offered to those public-spirited enough to measure up to the challenge of revitalising urban desert.

Why not provide for the designation of run-down cities as "revitalisation areas" where attractive tax concessions could be offered to developers and perhaps also short-term rate/poll-tax remissions to purchasers? These could embrace each of our urban areas and any vacant or unused sites within them (in contrast to present enterprise zones) would be eligible for such incentives.

One could even envisage perhaps special awards (with which this trust would be pleased to be associated) for those developers who come closest to re-creating in late 20th-century terms the elusive, but superlative, market-town quality to which Sir James Richards refers.

Yours faithfully,
MARTIN BRADSHAW,
Director, The Civic Trust,
17 Carlton House Terrace, SW1.
May 20.

From Lord Jenkin of Roding

Sir, You have added the authority of your leader (May 17) to the myth that I wished to "amend the boundaries" of the Green Belt. That was never my intention. Like Mr Ridley, I was happy to claim credit for the Government for the very substantial extensions of Green Belt land round our big cities.

What I sought to do – and in the end achieved – was to urge local planning authorities, when translating the broad sweep of Green Belt designations into detailed local boundaries, to allow existing towns and villages some leeway for natural growth.

To draw a local boundary too tightly round, say, a small town would inevitably lead to pressure to develop on Green Belt land itself and thus to the erosion of the concept. "The Green Belt is permanent and its protection is intended to be long-term". That was always my policy and was expressly confirmed in both drafts of what eventually became the 1984 circular.

Yours etc,
PATRICK JENKIN,
15 Old Bailey, EC4.
May 20.

Child benefit

From Mrs Fran Bennett

Sir, At question time in the Commons on May 17, the Prime Minister affirmed that the Government will honour its manifesto commitment that "child benefit will continue to be paid as now, and direct to the mother" (Parliament, May 18).

Nicholas Scott, MP, Social Security Minister, spelt out the meaning of this commitment earlier this year: "[these] words say that child benefit would be paid as a universal benefit. Tax-free, and to the mother".

If the Prime Minister's pledge means that the Government's review of ways of means-testing or taxing child benefit will *not* now lead to action in the lifetime of this Parliament, we are both relieved and delighted.

However, your report ("Senior Tories plea for poor", May 18) leaves room for doubt about "the possibility that [child benefit's] value could again be frozen". We hope that the Government is not seriously considering this option. Families with children have already fallen behind those without children in terms of their tax-free income, as a result of the Budget tax cuts and the recent child benefit freeze combined.

A clear commitment from the Government in this year's public expenditure round to restore and improve the real value of child benefit would also restore and improve the Conservatives' reputation as the "party of the family".

Yours faithfully,
FRAN BENNETT,
Coordinator,
Save Child Benefit,
c/o 4th Floor,
1-5 Bath Street, EC1.
May 19.

Moulders of form

From Mr Robert Fletcher

Sir, Like Mr Stevenson (May 11) I, too, bought a pair of shoes, from a city store of Marks and Spencer in 1958, and still occasionally wear them. I was able to buy them in the children's department because I take size 7, for £1 17s.6d.

No. I was not a boy, I was a senior police officer.

Yours faithfully,
ROBERT FLETCHER,
Twohoots,
The Elms,
Colyford,
Colyton, Devon.

From Mr G. Gneditch

Sir, Mr T. E. B. Clarke's uncle (letter, May 19) would have approved a purchase I made a few years ago in Italy – a 15in bamboo cane with, at one end, a clothes brush and, more important, a shoe-horn at the other. It has kept lumbago and slipped discs admirably at bay and has been of inestimable value.

I also possess a Polish carved back-scratcher, which bypasses cramp and saves dislocated joints.

Europe is truly an un-common market!

Yours faithfully,
G. GNEDITCH,
17 Albemarle,
Wimbledon Parkside, SW19.
May 19.

ON THIS DAY

MAY 25 1904

Sir Henry Morton Stanley (1841-1904) died on May 10. His wish to be buried next to Livingstone in Westminster Abbey was denied. This tribute was by George W. Smalley

STANLEY AFRICANUS.

(From Our Own Correspondent.)

NEW YORK, May 12.

I offer you a reminiscence or two of Stanley as I knew him. I draw almost wholly upon personal [illegible] extending as they do over a good many years, though with long waste intervals...

I once asked him how it was that he pulled through; how he seemed ever ready for any emergency. "I will tell you," said Stanley; "I thought it out beforehand."... And he told me this story:—

He and his whole party had embarked on Lake Tanganyika knowing that the banks were peopled, some with friendly, some with hostile tribes. His canoes moved on at a respectful distance from the nearest shore. Sometimes the friendly people came off to sell their boatloads of vegetables and fruit. "But suppose they were not friendly," said Stanley to himself, "then what?" So one day there approached a fleet of canoes, with all the usual signs of friendly commerce. They were piled high with bananas.

> I thought [said Stanley] they had a large supply, and the boats were deep in the water; still there was nothing that looked really suspicious. There were just men enough to paddle the canoes; no more. I let them come close, but I kept my eye on them and my hand on the trigger of my elephant gun. They were but a few yards off when I saw a heap of bananas stir. I fired instantly; and instantly the water was black with hundreds of armed black men who had been hidden beneath the bananaheaps. I do not think many of them got ashore. If I had stopped to think, they would have been aboard of us, and it is we who should not have got ashore. But I had done my thinking before they came near...

He was, at times, unforgiving, or seemed so. He did not easily forgive what he thought unjust; the less easily because he was himself essentially a just man. Disloyalty, or insincerity, or jealousy – all these he resented. I have in mind the long feud between Stanley and the Royal Graphical Society... There are several printed versions. I choose the one which comes nearest to my recollection. It is from the report of a speech at a Press dinner in New York:—

> Gentlemen [he said], I thank you for your reception. You have always been kind to me. When I first went to Africa you gave me words of encouragement. At that time I met a noble English lord who was a member of the Royal Geographical Society. I was introduced to him as the man who was going to hunt for Dr Livingstone. He stared at me condescendingly.
>
> When I returned from Africa, having found Dr Livingstone, you were kind enough to say very pleasant things about me, and I met my English friend again and he relaxed and gave me one finger.
>
> Again I went to Africa, and you gave me words of encouragement, and my English friend gave me two fingers. I have just returned, gentlemen, and you have been more kind than ever. Once more I met the noble Englishman and this time he actually gave me his whole hand. Gentlemen, between that first patronizing bow and that handshake lies practically the history of my whole life...

The noble lord in question was Lord Houghton...

هكذا من الأصل

THE ARTS

Richard Morrison
on the struggle by
London orchestras
for their survival

Players please!

The management of the London Philharmonic Orchestra has reacted angrily to suggestions that radical changes in the orchestra's constitution have removed overall control from the players (who are the orchestra's shareholders) and placed it in the hands of new, non-playing directors.

The LPO's rivals claim that at a recent extraordinary general meeting the players renounced their "self-governing" rights – the long-cherished status which distinguishes the four London orchestras from virtually all others in the world. But the LPO says that the decision to invite marketing, financial and legal professionals to become board members gives the orchestra the necessary business expertise to survive what, all are agreed, will be extremely hazardous years ahead.

Overshadowing the LPO's move is the unprecedented uncertainty about future Arts Council funding of the London orchestras. The City of London Corporation's offer in January to increase the London Symphony Orchestra's grant at the Barbican by more than £200,000 a year, providing the Arts Council matches the increase pound for pound, still awaits an official decision by the Arts Council, possibly because the Council currently has no music officer to advise it.

But the other three orchestras, whose concert series are all at the Festival Hall, sense that such a massive increase for the LSO would inevitably be offset by cuts for them — and that could well jeopardize the South Bank's own ambitious plans. "We are certainly expecting our level of public subsidy to decrease, not increase," says David Marcou, the LPO's chairman, "and that is why we need that element of professional expertise in the boardroom."

The London Philharmonic players voted 60 to 8 by secret ballot in favour of the changes. Two boards will now be created. The musicians' board will consist of seven player directors, the (non-playing) managing director John Willan and the music director, when the orchestra appoints one. This board will discuss artistic policy and control what Marcou describes as the "very emotive subject" of [illegible].

But above this will be the new executive board, on which the orchestra's chairman, vice-chairman and a third player will sit with the five non-playing directors, including Willan. "We do not deny that legally this board will control the orchestra's business," says Marcou. "But we have built in the safeguard that all decisions made by the executive board must have the approval of two of the three playing members."

However, it is the decision that only three of the eight members of the orchestra's controlling board will be players, which is so historically significant. In the last 10 years the urgency of wooing new subscribers, chasing big-business sponsors, bidding forcefully for recording and film work and presenting artistically worthwhile concert programmes, has been increasingly seen in some quarters as incompatible with the arduous task of actually playing in the band.

Nevertheless, it is not expected that the other London orchestras will rush to follow the LPO's initiative. Indeed, the derogatory comment of one rival management has already led to a threat of legal action: most unwelcome in a season which has already seen the writs flowing all too freely in the musical "fraternity".

Chris Peachment weighs the decisions of the judges at the Cannes Film Festival

Pelle scores a win

Prizewinners

Palme D'Or:
Bille August's *Pelle the Conqueror* (Denmark)

Grand Prix of the Jury:
Chris Menges's *A World Apart*

Best Director:
Umberto Solanas for *The South*

Best Actor:
Forest Whitaker for *Bird*

Best Actress:
Barbara Hershey, Johdi May, Linda Mvusi for *A World Apart*

Best Artistic Contribution:
Peter Greenaway for *Drowning by Numbers*

International Critics' Prize:
Thou Shalt Not Kill

Caméra D'Or:
Salaam, Bombay

Poverty-stricken but winning pair: Pelle Hvenegaard (left) and Max von Sydow in *Pelle the Conqueror*.

Had Ladbrokes been running a book on this year's competition entries at Cannes, a modest stake on the Danish outsider, *Pelle The Conqueror*, would have netted the punter a sizeable sum.

Last year's equally unfancied winner, Maurice Pialat's *Under Satan's Sun*, earned the victor much barracking, especially from the notoriously volatile French element of the audience. However, this year no-one was unduly upset that Bille August's solidly fashioned story, of rural poverty in turn-of-the-century Denmark, won the Palme d'Or.

Realistic and emotionally highly charged, the film is chiefly remarkable for having Max von Sydow play a weak and vacillating man. One wishes it well. But for recent winners such as *The Mission* or *When Father was Away on Business*, the Palme d'Or has never much benefited a film at the box office.

Among the rest of the prizes, Britain achieved a strong ascendancy. Chris Menges has been the most admired cameraman in this country for 25 years. That his first film, *A World Apart*, should win the Grand Prix of the Jury and an ensemble award for its three main actresses, Barbara Hershey, Johdi May and Linda Mvusi, is a tribute to his skill and the commitment of everyone who worked on this ambiguous tale of apartheid injustices in South Africa in the 1960s.

Best Artistic Contribution is an awkward award, usually made to one of the less noticed technicians such as the sound man or composer. This year it went to Peter Greenaway for his *Drowning by Numbers*, which must have been a serious Grand Prix contender. It was given for his particular skill, evident in all his films, at marshalling so many complex ideas and themes into a coherent whole.

By Umberto Solanas's own admission, his film, *The South*, is too long by about 20 minutes, although, even then, the tale of Argentina after the fall of the junta in 1983 might be considered heavy going by those without a specific interest in the subject. His award was probably for an original treatment and an unusual directorial eye.

Bird, Clint Eastwood's life of Charlie Parker, the jazz saxophonist gained a well-deserved Best Actor award for Forest Whitaker. Aside from a first-rate performance as this tortured man, Whitaker mastered his complex playing style without undue fuss. Eastwood accepted the prize with extreme graciousness and generally charmed the boots off everyone.

Brilliant tricks

THEATRE

The Revenger's Tragedy
The Pit

The last of Stratford's 1987 charnel house trilogy, Di Trevis's production reaches the Barbican with a few Guignol embellishments. The centrepiece of Michael Levine's stage remains a nightmarishly tilted platform, suggesting [illegible] propped up by a heap of skulls and bones.

A scavenger now lurks among them, scuttling out to snatch up any scraps of food that fall within reach, and to give a hand in shifting any new corpses that crop up. When Vindice goes off to execution, after completing his extermination of the "nest of Dukes", an unscheduled assassin now steals in from the shadows, to kill the newly elected Antonio.

Otherwise, apart from the recasting of Ian Barritt as the frisky old grandee who ends his night on the tiles by embracing a poisoned skeleton, the production repeats its highly effective horror comic revels with Antony Sher as virtuoso killer and genial host.

Of his performance last September, I complained that it was the work of a trickster, in which you could not distinguish the character from the actor. This was less than fair to the brilliance of his tricks.

These include his transformation from a ragged, wild-eyed malcontent into the tempter, Piato, a swaggering, grotesquely crested ruffian who is unrecognizable to his own brother, and his return to his original pitiable form when invited to approach the hated Lussurioso. It is a performance of tremendous relish and energy, switching from horror to burlesque with a speed that makes you blink.

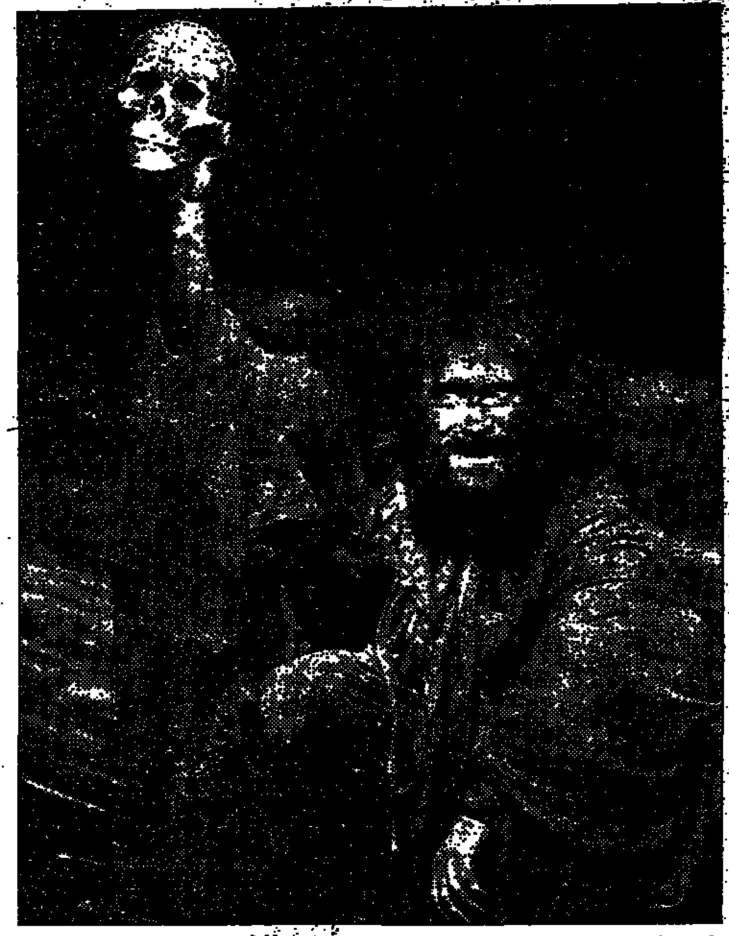
From this kind of treatment, Tourneur's play emerges as a satirical tragedy containing some passages of manifest poetic splendour. What remains in doubt is the object of the satire, unless it is making fun of its own genre.

Trevis's approach to this question is to present an entirely self-referential world: a simple two-team society, with sexual pleasure, corruption and loads of money on one side, virtuous poverty and festering grievances on the other. A straightforward machine gining revenge an unobstructed run.

Atmospherically it is vastly enhanced by Dominic Muldowney's sardonically funereal Renaissance dances, and the diseased glamour of the courtiers' costume. The production supplies Sher with a magnificent adversary in Nicholas Farrell's Lussurioso, a languid sybarite speaking with the honeyed gentleness of absolute power, a Beardsley faun who relates to the decadence of another age.

Irving Wardle

DONALD COOPER



Skilled with a skull: Antony Sher as the ragged malcontent Vindice

Dissection of a director

TELEVISION

Self-criticism often inflates rather than punctures self-obsession. In his compellingly egotistical autobiography, *The Magic Lantern*, Ingmar Bergman does not spare himself fierce criticism, still less the focus of his obsessive attention.

With his catalogue of tantrums, betrayals and infidelities, he repeatedly gives us examples of how a man so great in art can fall short in life — that is, when he is not giving us the details of how his incessant tummy troubles have led him so often to be caught short in other ways. On one occasion, the gods had him gastrically struck down when with a mistress on top of the Eiffel Tower, whose lifts were not working.

Not surprisingly, such internal rumblings were not to the fore last night, as Thames Television celebrated the great 70-year-old director as a prelude to a welcome season of his films. More curiously, they did it in two programmes, both researched and directed by Michael Winterbottom. The first, *The Magic Lantern* (Channel 4), narrated by Max von Sydow, included readings from Bergman's book and many extracts from interviews.

The second, *The Director* (ITV) gave us the views of some of the wonderful actors and technicians who have worked with him. There was much fascinating material in the programmes, but some of it inevitably overlapped and the split format made it even more difficult to do justice to Bergman's huge collection of works. Also, *The Director*, which had a chronological narration by Lindsay Anderson, should have preceded *The Magic Lantern*, which like the book was chronological, impressionistic and demanded a certain prior knowledge.

We were not spared Bergman's self-loathing. His admiration for Hitler as a teenager was painfully brought out from the readings from *The Magic Lantern*. But the film showed what is missing from the book — Bergman's extraordinary charm and charisma, which inspires such devotion in others.

"It's like being with a lover ... That is working with Ingmar Bergman", remarked Liv Ullmann, with an ironical hint that some of his leading ladies, including herself, have at times dispensed with the "like".

Andrew Hislop

I can smell a rat

OPERA

Innererklang Music Theatre
Bloomsbury Theatre

Innererklang Music Theatre may seem a good name. It may make you think that the company has been imported at great expense from Germany by the Bloomsbury Festival, for its performances of *The Threepenny Opera* and for this one-night triple-bill of musico-dramatic works called "Mouse Music". Actually, no. The group is British, and, alas, the pretentiousness of its title spread to these productions.

The first was of a new work, *Teoponte*, by the South American composer Agustin Fernández which, with the help of sophisticated amplification and electronic sounds, dealt obscurely with the life of the Bolivian folk singer and rebel Benjo Cruz. The central figure is the Teoponte guerrillas' leader, portrayed in his own nightmare as a Master of Ceremonies in some bizarre variety show in which Cruz takes his turn together with a dictator figure and a pair of mountain peasants.

Not only did this dramatic concept seriously misfire (and only partly due to awkward acting), but the music paid what felt like a condescending homage, from a discomforting position of comfort, to the indigenous folk culture, while the politics and principles of the matter were not made at all clear.

After this the "mouse music" began in earnest, with Trevor Wishart's *Anticredos* of 1980, sung, or rather performed, by a closely-miked sextet clad in black monks' habits. Partly because little stage production was involved, other than the conductors discarding of pages and brief perambulation, this was the most successful part of the evening.

One could concentrate on, even occasionally laugh at, the noises swirling between the four speakers at each extreme of the auditorium, though still it seemed that Wishart had written too long.

Stephen Pettitt

Strangely staged

CONCERTS

Endymion Music Theatre
Donmar Warehouse

All the items in this evening with Endymion Music Theatre were written as concert pieces, and the gains in staging them are variable. Oliver Knussen's *Hums and Songs of Winnie The Pooh* is not helped at all by an "Anyone for tennis?" production in Summer Whites and cloche hats; the whimsy needs to be held fast in the compact, sharply imaginative instrumental score, not left to drift off in the embarrassed caperings of the soprano soloist. Sarah Leonard is rather young to be entering her second childhood, though her singing is an astonishment: absolutely firm and true way above the stave.

H.K. Gruber's *Frankenstein!!* is an orgy of black humour in any form: a sing-song sequence of nasty little rhymes, accompanied by a score of such wild parodies that Kurt Weill is the nearest thing to a model of good taste. Andrew Gallacher has the hard task of pitting himself against keen memories of the composer's own needling, Viennese-accented performance but gives the piece his own stamp of madness.

Mary King strikes exactly the right note of fused grace and scepticism as narrator and sole actor in Judith Weir's bright, pocket-adaptation of a Yuan play *The Consolations of Scholarship*.

David Meyer's production is minimal, giving the soloist a magenta pyjama suit and a few props: a breastplate, a mask for the shining immortal, three green fans on a stand to suggest a tree (the designer is David Blight).

These are all that is needed to make the action as clear, witty and alive as the score, which sounds again luminous and totally original in this performance under John Whitfield.

Paul Griffiths

ASMF/Brown
Queen Elizabeth Hall

Only Tchaikovsky would be performed in the "End Games" festival if Nicholas Snowman's majestic rhetoric was taken literally. He describes it as celebrating "the reflective nature of the artist's leave-taking of this world".

The suicide really does *take* his leave; the rest of us (artists included) generally have it thrust upon us, possibly at an inconvenient moment. And Tchaikovsky was doubtless in a "reflective" mood in those days after his former friends advised self-inflicted death for his indiscretions.

But can a string sextet written three years previously, and bearing the sunny title *Souvenir de Florence*, really be said to reflect any aspect of Tchaikovsky's appalling leave-taking? One doubted it, but so intense and turbulent was the spirit conveyed by Iona Brown and her Academy of St Martin-in-the-Fields colleagues in this fine performance, that the fragile illusion was preserved.

In such an interpretation the *Souvenir* seemed shot through with anguish and dark memories. Even the lyrical passages — the finale's wide-stepping second subject, for instance, or the Adagio's sublime duet for violin and cello — were so vividly characterized that they, too, acquired a restless, searching quality. The scherzo was driven so hard that its neurotic undertones became obsessive *and* obvious.

Beauty was sometimes sacrificed in this process, particularly in the finale's high-lying passages; but that was justified. Much the same qualities of thrust, wiry tonal brilliance and absolute interpretative certainty also characterized the performance of Mozart's Symphony No 39, which Brown directed from the first-violin desk.

Any thoughts that slack ensemble might result were quickly dispelled: this was one of the most unanimous and exciting Mozart performances of the season, bold in its dynamics and passionate in its attack. Iona Brown's virtuosic double-act continues tonight and Saturday, with more late chamber music and Mozart symphonies.

Richard Morrison

Amorous tangles

PARIS *THEATRE*

Les Galanteries du *duc d'Ossonne*
Théâtre National de Chaillot

This Jean Mairet play is the latest piece of buried treasure to be unearthed by Jean-Marie Villégier. While it falls short of being a masterpiece, it is none the less a delightful, romantic romp.

Mairet was the foremost dramatist of his day. *Duc d'Ossonne*, written about 1632, is his only comedy. Its amorous entanglements and bedroom antics preempt those later crafted by Marivaux and Feydeau.

Villégier brings out the brightness of the ingenuous dramatic colouring, gently remodelling it into a slicker 20th century mould. Carlo Tommasi's design and Patrice Chauchetier's costumes add to the feeling of an historical theatrical canvas restored.

The Duc d'Ossonne (darkly latin Portuguese actor Carlos Daniel), is lured up a rope ladder one night in anticipation of bliss with Paulin (vivacious Maria de Medeiros), a coquette, whose husband the Duc has arranged to be elsewhere.

The husband insists that, in his absence, his young wife shares a bed with her older, still unmarried, sister Flavie (Nelly Bourgeaud). When the Duc arrives at the outskirts of Paulin's monumental fourposter, he is persuaded to take her place next to the supposedly sleeping sister, while Paulin slips out to meet another lover.

Villégier's good humoured direction and Mairet's outmoded theatrical innocence scrub the implied eroticism until it tingles with a refreshingly healthy glow.

Diane Hill

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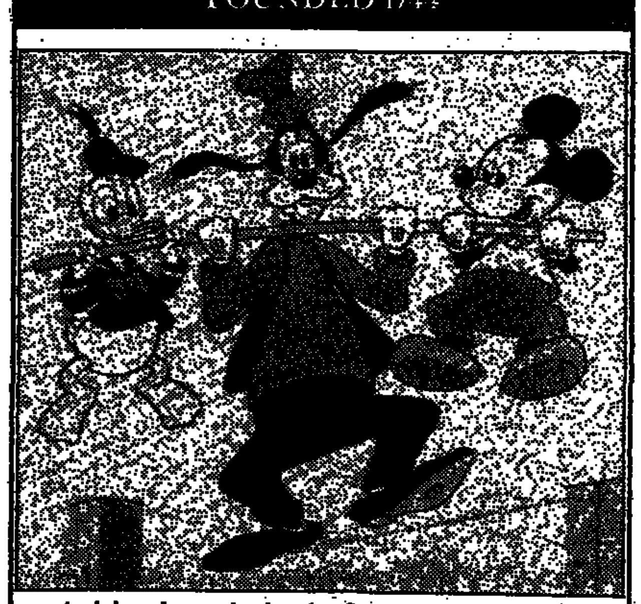

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WEDNESDAY PAGE

Decorations will be worn

Fleur Rossdale has organized an up-market ideal home exhibition. Sally Brompton hears how interior designers think that the other, undecorated, half wish to live

To the uninitiated, interior design is the selling of the intangible to the ineffectual at a price most of us cannot afford. The terminology of the trade is incomprehensible to those of us belonging to the slap-and-snip school of home decor. It is all very well for design expert Charles McCorquodale to declare that "informed eclecticism is the order of the day", but what does it mean?

That one stumped even Fleur Rossdale, despite the fact that it features in the introduction to the glossy catalogue of the first British Interior Design Exhibition, which she has masterminded and which opens tomorrow at Chelsea Old Town Hall in London.

For this 31-year-old mother of two, the exhibition is the culmination of two years of inspired dedication which has currently reached a climax of well-bred panic. Luckily, she has turned the interior-designed ground floor of her small but elegant terrace house in Kensington into the nerve centre of the operation, which means that she can grab fleeting audiences with her two small sons in between their gym, swimming and dancing lessons.

Her stockbroker husband, Fletcher, has resigned himself to spending his evenings squeezed between the computer and piles of stationery. Her three helpers include Vanessa Llewellyn, who is organizing the charity gala which will be opened by Princess Margaret, whose former escort, Roddy Llewellyn, happens to be the brother of Vanessa's ex-husband, which makes it something of a family affair — particularly since one of the exhibitors is the Princess's furniture-making son, David Linley. Fleur has a photograph of him hanging in her lavatory.

The purpose of this up-market ideal home exhibition, which Fleur hopes will become an annual event, is to introduce this contemporary art-form, which has until now thrived on its exclusivity, to the masses. For a mere £6 entrance fee, the public can indulge their pretensions to grandeur by wandering through show rooms depicting how 21 top interior designers would like to see the other half live.

Everything on show is for sale, ranging from a £10,000 Anthony Mould oil painting to a "lovely engraving by Lucy B. Campbell" for about £100. Exhibits include a Victorian guest bedroom, a "post-modern" nursery, a space-age kitchen, a luxury chairman's office, and a drawing room by David Hicks with furniture "grouped in perfect symmetry to talk to each other".

Mercier, which designs anything from Scottish castles to Greek service stations, has created a strange non-room which is entitled "A Moment in Time", but which Fleur has renamed "Abstract Space" because "'A Moment in Time' is rather obscure, isn't it?" According to Mercier, it is an area "where time hangs with uncertainty" incorporating "poetics of space" and proving "how materials can be put to unconventional use and still create a space which is pure without being minimal" — which will do little to achieve Fleur's ambition of de-mystifying the profession.

It was while she was working as an artist's agent, after studying fine art in Florence and then working at Sotheby's, that she dreamed up the idea of getting a group of interior designers to furnish and decorate a temporarily empty Nash Terrace house. That was in 1982, and so successful was the project that she decided to organize an annual design exhibition which has taken until now to get off the ground at a cost to her company of about £180,000. The designers pay her a fee of between £1,000 and £12,500 for the privilege of taking part.

The emphasis of the exhibition is very much on the traditional English country house look, something which she sees as the interior design mood of the moment (so much for abstract space) and which, presumably, evolved originally without professional help. However, it seems the country house look does not suit everyone. "The media and the film world prefer a modern look which is functional and not cluttered in any way," she explains.

Bankers like the style of David Hicks, who combines the old with the new, "good design, very comfortable", according to Fleur. Sports stars go for an individual look. "Politicians, on the whole, are not interested in interior designing their houses — perhaps because they're frightened of being criticized for it."

And what is the lay-person in the street likely to dash out and order after studying the room sets on show at Chelsea Old Town Hall?

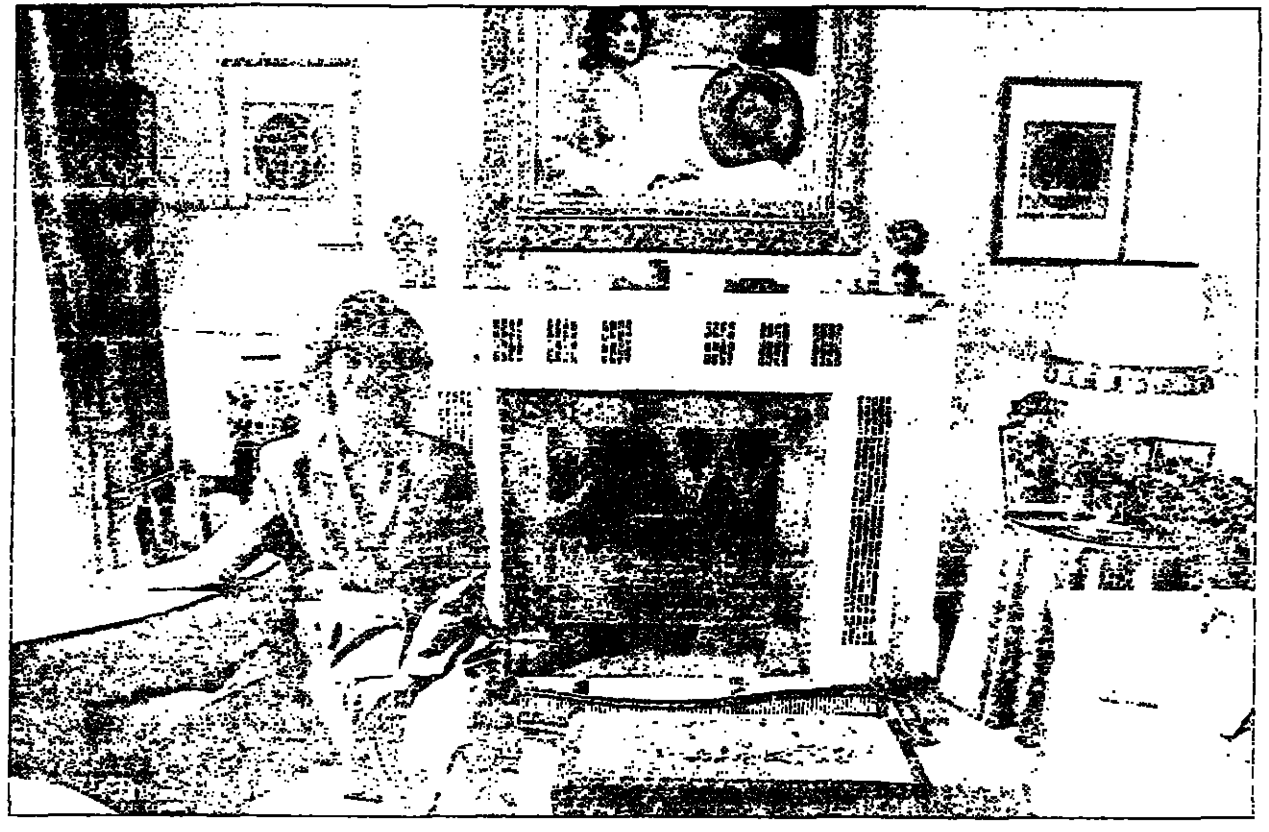
Fleur sees Norland Interiors' new developments in skirting boards as something which could influence the industry. The ones with Gothic tops, in particular, "really are fun. One can develop a skirting board like mad, I would think.

"Everyone's taste is different and there is no 'right' look; I think that a lot of people have extremely good taste but they don't know exactly what they like and they don't know quite how to achieve it; and a professional designer can just lead them in the right direction."

I asked her to interpret some of the jargon in the exhibition's press release; the "unusual table" in the breakfast room, for instance, "composed of a stone capital which had once graced the palace of an Indian maharajah"? It took a telephone call to establish that a capital "is the entablement of the column, the whole top of the column being the mouldings and cornice from the column". I was not a lot wiser.

What about the Biedermeier-style bathroom described as the ultimate in luxury? Ah, that was Austrian, made of — was it ebony? Another phone call ascertained that it was, in fact, Karelian birch, satinwood or walnut. And the flower sculptures by Moyses Stephens? Fleur grimaces. "I'm afraid that's the publicist . . ." She adds brightly: "There will be lots of lovely flowers."

STEPHEN MARKESON



A mission to decorate: Fleur Rossdale, enjoying a moment's relaxation before the exhibition opens tomorrow

BRIEFLY

A round-up of news, views and information

Sporting chances

Today Mary Peters, MBE, the pentathlete who brought home the gold medal from the Munich Olympics, will launch a new scheme to encourage sportswomen present and future, sponsored by *The Sunday Times* in association with Moët & Chandon champagne. The newspaper's sports editor, John Lovesey, says the *Sunday Times* Sportswoman of the Year awards are a way to attract a more positive focus on to women in sport — and to make up for the belittling treatment women athletes frequently receive. For Moët & Chandon it could also be a bit of one-upmanship on Veuve Cliquot's long-running Businesswoman of the Year Award. Nominations will be invited in six categories: promising schoolgirl; student; coach or someone in sports administration; international sportswoman; and ordinary sportswoman, such as a club squash player. Disabled sportswomen can be nominated in any of these categories, Lovesey stresses, and you are free to nominate yourself. There will be no cash prize but a trophy and, of course, champagne (the schoolgirl winner, Lovesey adds hastily, can give it to her parents).

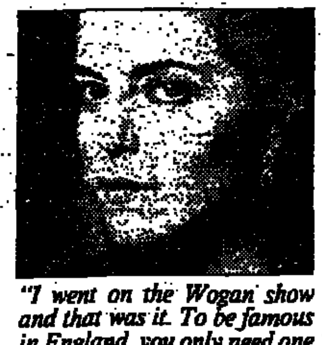
Plodders united

Those too puffed to participate in sporting awards schemes might enjoy instead participating in the Pacemaker Plod, to be held by the British Heart Foundation on Hampstead Heath on Sunday, June 5. Plodders can set off any time between 9.30am and 1pm, with a maximum four laps of the course, totalling 12 miles, permitted by 3pm. You can enter in teams of up to five or as individuals. The less athletic can picnic on Parliament Hill and watch, and there will be prizes for all categories. To obtain sponsor forms write to Nikki Cooper, British Heart Foundation, 29A Elizabeth Street, London SW1 or telephone 01-381 4724 (during the day) or 01-289 1327 (evenings and weekends).

Book of books

Wallow in nostalgia and delight again in your own childhood favourites, as you ostensibly select suitable reading for your offspring with the Canadian Michele Landsberg's whimsical *The World of Children's Books: A Guide to Choosing the Best* (Simon and Shuster, £10.95), published this week. More than just a treasury of 400 recommended children's books from around the world, it analyses children's literature thematically, with sections on "travelling in time", "the quest for identity", "adventure, the great game" and "liberating laughter". Among the titles suggested are *Alfie Gets in First* by Shirley Hughes and *Each Peach Pear Plum* by Janet and Allan Ahlberg (for children aged four to eight); *Alligator Pie* by Dennis Lee and *The Piemakers* by Helen Cresswell (five to six); *The Borrowers* by Mary Norton and *Five Children and It* by E. Nesbit (eight to 12); and *Carrie's War* by Nina Bawden and *Goldengrove* by Jill Paton Walsh (preteens and teens).

Quote me . . .

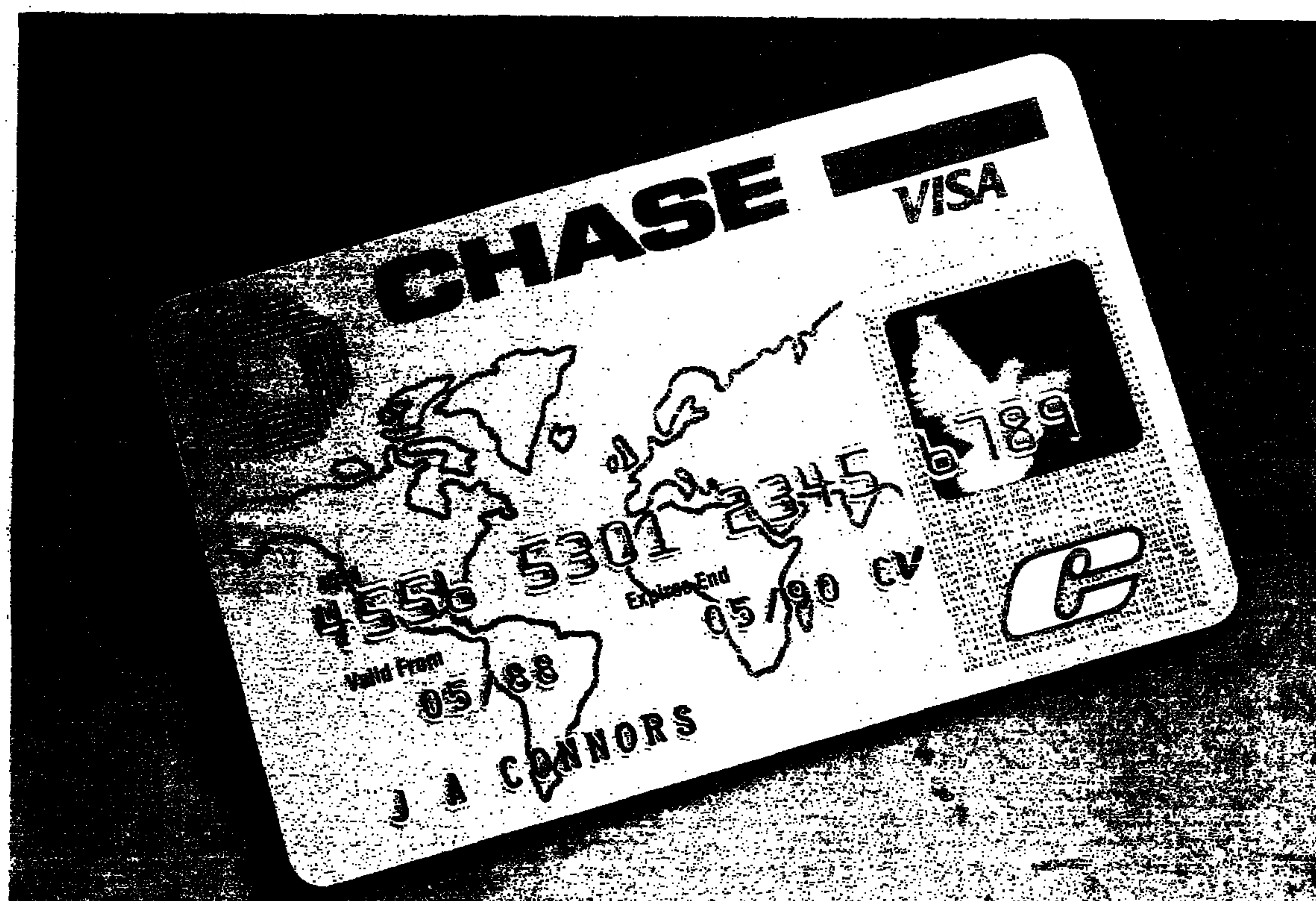


"I went on the Wogan show and that was it. To be famous in England, you only need one appearance on the telly."
Greta Scacchi

Kitchen history

The National Trust has gone into the custom-built kitchen business — with a design inspired by that of Sir Edward Lutyens for Castle Drogo, near Dartmoor, in the 1920s. The simple, strong lines incorporate historical features — like the wooden plate drainer unit and solid oak work surfaces — as well as the latest in pull-out pan drawers and slide-out larders. A colour brochure and list of stockists can be obtained from the manufacturers, Solent Furniture, Pymore Mills, Bridport, Dorset DT6 5PJ. Prices equate, the NT says, with "the middle range for custom-built kitchens". Can the National Trust bedroom and bathroom be far behind?

Victoria McKee



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COURT AND SOCIAL

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BUCKINGHAM PALACE
May 24: The Queen, Colonel-in-Chief, accompanied by The Duke of Edinburgh, this morning in the Garden of Buckingham Palace presented new Colours to the 1st Battalion Irish Guards.

Having been received upon arrival by the Colonel of the Regiment (The Grand Duke of *Luxembourg*) and the Regimental Lieutenant-Colonel (Colonel Sir William Mahon, Bt), Her Majesty was received with a Royal Salute.

Queen Elizabeth The Queen Mother was also present.

After the presentation, The Queen was graciously pleased to address the Battalion and the Commanding Officer (*Lieutenant*-Colonel H.R.G. Wilson) replied.

Lady Abel Smith, Mr Robert Fellowes and Lieutenant-Colonel Blair Stewart-Wilson were in attendance.

The Queen and The Duke of Edinburgh this afternoon attended a Service at St. Paul's Cathedral to celebrate the 250th Anniversary of the conversion of the Reverend John Wesley.

Her Majesty and His Royal Highness were received at the steps of St Paul's by Sir Alan Traill (Lord Mayor *locum tenens)*, and at the West Door by the Dean (the Very Reverend Eric Evans) and Chapter together *with the Bishop of* London, the Archbishop of Canterbury and the President of the Methodist Church (the Reverend Dr. William R. Davies).

The Lady Farnham, Mr Robert Fellowes and Lieutenant-Colonel Blair Stewart-Wilson were in attendance.

The Right Hon. Margaret Thatcher, MP (*Prime Minister* and First Lord of the Treasury) had an audience of The Queen this evening.

The Duke of Edinburgh, Patron of the Outward Bound Trust, attended a luncheon given by the Variety Club of Great Britain at the Dorchester Hotel, London W1.

Major Rowan Jackson, RM was in attendance.

His Royal Highness this evening attended a reception at The Queen's Gallery.

The Duke of Edinburgh, Patron *of the Hurlingham Polo* Association, later attended a dinner for the Viscount Cowdray at the Dorchester Hotel, London W1.

The Prince Edward visited Greater Manchester today in connection with The Duke of Edinburgh's Award, and opened a new showroom for Project *Office Furniture plc (Managing* Director Mr Charles Mason).

His Royal Highness was received *upon arrival by* Her Majesty's Lord-Lieutenant for Greater Manchester (Colonel John Timmins).

Captain William McLean was in attendance.

The Princess Royal, attended by Mrs Richard Carew Pole and Lieutenant-Colonel Peter Gibbs, left Royal Air Force Lyneham in an aircraft of The Queen's Flight this afternoon for Berlin.

Mrs John *Dugdale* has succeeded Lady Abel Smith as Lady in Waiting to The Queen.

KENSINGTON PALACE
May 24: The Prince of Wales arrived at Lime Street Station, *Liverpool in the Royal Train* this morning.

His Royal Highness opened *Albert Dock* and subsequently opened the Tate Gallery Liverpool, Albert Dock.

The Prince of Wales, President, The Prince's Youth Business Trust, later visited the Trust's National Exhibition "Business Enterprise 88" at the Albert Dock.

His Royal Highness afterwards visited Operation Groundwork projects at Stadt Moers Country Park, Knowsley; Sutton *Mill Dam*, *St Helens* and Gerrards Lane Adventure Playground, St Helens.

The Prince of Wales subsequently left Liverpool Airport in an aircraft of The Queen's Flight.

Sir John Riddell, Bt and Mr Philip Mackie were in attendance.

The Princess of Wales, Patron, National Rubella Council, this evening attended a reception at the *Martini Terrace*, *New Zealand* House, London SW1.

Mrs George West and Lieut*enant-Commander* Patrick Jephson, R.N. were in attendance.

CLARENCE HOUSE
May 24: Queen Elizabeth The Queen Mother, Patron of the National Trust for Scotland, was present this evening at a Concert "Music from Castle Fraser" at Fishmongers' Hall.

Miss Jane Walker-Okeover and Sir Alastair Aird were in attendance.

Miss Jane Walker-Okeover has succeeded Lady Elizabeth Basset as Lady-in-Waiting to Her Majesty.

KENSINGTON PALACE
May 24: The Princess Margaret, Countess of Snowdon today visited Nottingham and was received on arrival by Her Majesty's Lord-Lieutenant for Nottinghamshire (Sir Gordon Hobday).

Her Royal Highness opened St Andrew's House, Gedling, and was later entertained at luncheon at the Civic Centre by the Mayor of Gedling (Coun*cillor P. G. Barnes*).

The Princess Margaret, Countess of Snowdon this afternoon visited *Nottingham City* Hospital and opened the new Scanner Suite.

Her Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by The Lady Glenconner.

Princess Alice, Duchess of Gloucester this afternoon opened the Constance Green Foundation Ward, Queen Elizabeth Hospital for Children, Hackney Road, London E2.

Mrs Michael Harvey was in attendance.

The Duchess of Gloucester, *Patron of St Peter's Research* Trust (for the Cure of Kidney Disease), was present at a luncheon at the Royal College of Surgeons, Lincoln's Inn, London WC2.

The Lady Camoys was in attendance.

The Duke of Gloucester was represented by Sir David Wilson at the Memorial Service for Sir Denis Hamilton at St. Bride's Church, Fleet Street, *London EC4, today*

THATCHED HOUSE LODGE
May 24: Princess Alexandra was *present this evening at the* opening of The Cartier Exhibition at Goldsmith's Hall, London EC2.

Lady Mary Mumford was in attendance.

YORK HOUSE
May 24: The Duke of Kent today opened the Exhibition "Kent and the Glorious Revolution" and attended a Kent Mayors' Association lunch at Penshurst Place, Tonbridge, Kent.

His Royal Highness, who travelled in an aircraft of The Queen's Flight, was attended by Sir Richard Buckley.

Birthdays today

Lord Aldington, 74; Mr Miles Davis, jazz musician, 62; Dr Carel de Wet, former South African Ambassador, 64; Miss Livia Gollancz, publisher, 68; *Sir Eldon Griffiths, 63; Baroness* Hooper, 49; Mr Malcolm Innes of Edingight, Lord Lyon King of Arms, 50; Mr Ian McKellen, actor, 49; the Right Rev Michael Mann, Dean of Windsor, 64; Mr Dillwyn Miles, Herald Bard of the *National Eisteddfod of* Wales, 72; Vice Admiral Geoffrey Norman, 92; Lord Plummer of St Marylebone, 74; His Honour Alastair Sharp, QC, 77; Miss Beverly Sills, director, New York City Opera, 59; Sir Eric Tansley, former ad*visor* to the Nigerian Produce Marketing Company, 87; Professor Sir Francis Vallat, QC, 76; Mr David Wynne, sculptor, 62.

Gardeners' Company

The following have been elected officers of the Gardeners' Company for the ensuing year: *Master, Mr E G Chandler;* Upper Warden, Mr G H Denney; Renter Warden, Mr Alderman D H S Howard.

A service of thanksgiving for Kenneth Diacre de Liancourt will be held in the Guards Chapel, Wellington Barracks, at 4.45pm on May 31.

Anniversaries

Births: Edward Bulwer-Lytton, 1st Baron Lytton, novelist, London, 1803; Ralph Waldo Emerson, writer, Boston, Massachusetts, 1803; Jacob Burck*hardt, historian*, Basel, *1818;* Tom Sayers, champion bare-knuckle fighter, Brighton, 1826; Max Aitken, 1st Baron Beaverbrook, newspaper proprietor, Maple, Ontario, 1879; Igor Sikorsky, pioneer of the helicopter, *Kiev, 1889; Theodore* Roethke, poet, Saginaw, Michigan, 1908.

Deaths: The Venerable Bede, theologian, Jarrow, 735; Pedro Calderón de la Barca, dramatist and poet, Madrid, 1681; Gustave *Holst, London, 1934;* Jaques Feyder, film director, Switzerland, 1948; Robert Capa, photographer, killed in Vietnam, 1954.

The rebuilt Coventry Cathedral was consecrated, 1962.

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A man of tact, diplomacy and skill

By Alan Hamilton

Any man who could deal with, and survive, both Field Marshal *Montgomery* and a succession of Fleet Street newspaper barons was a man with *extraordinary qualities of* tact, diplomacy and skill, Mr Edward Heath, the former Conservative *prime minister*, said yesterday.

The man who did was Sir Denis Hamilton, a former editor of *The Sunday Times*, editor-in-chief of Times Newspapers, and chairman of Reuters, who died in April aged 69 and whose life as a remarkable newspaper innovator and an equally outstanding soldier *was* celebrated at a memorial service yesterday in St Bride's, the church of the sometimes *ungodly parish* of the newspaper industry.

Sir Denis was a man who held the profession of journalism in high esteem, Mr Heath said. He distinguished, and insisted on others distinguishing, between what was news that was being reported and what were views that were being expressed. And when it came to views, he insisted that their expression was of the fairest kind.

"He was no lackey of any government of any colour, or of any minister, or any proprietor. It was the fairness of views that mattered, and for that he will be long honoured."

Born in Middlesbrough, Sir Denis saw the effects of the great depression. "He saw how a whole area of this country in distress was abandoned by those previously in positions of power; he never forgot that", Mr Heath said. And as a survivor of Dunkirk, Normandy and Nijmegen, at which latter he won the DSO, he never forgot either the filth and bestiality of war.

***He had* occupied the greatest offices of journalism, but was one of the least known figures to the world outside. He never sought publicity for himself; his papers were all. "He had an immense devotion to the task in hand. And he had a modesty, indeed humility, which led him to consider any idea put before him, and to give it careful consideration."**

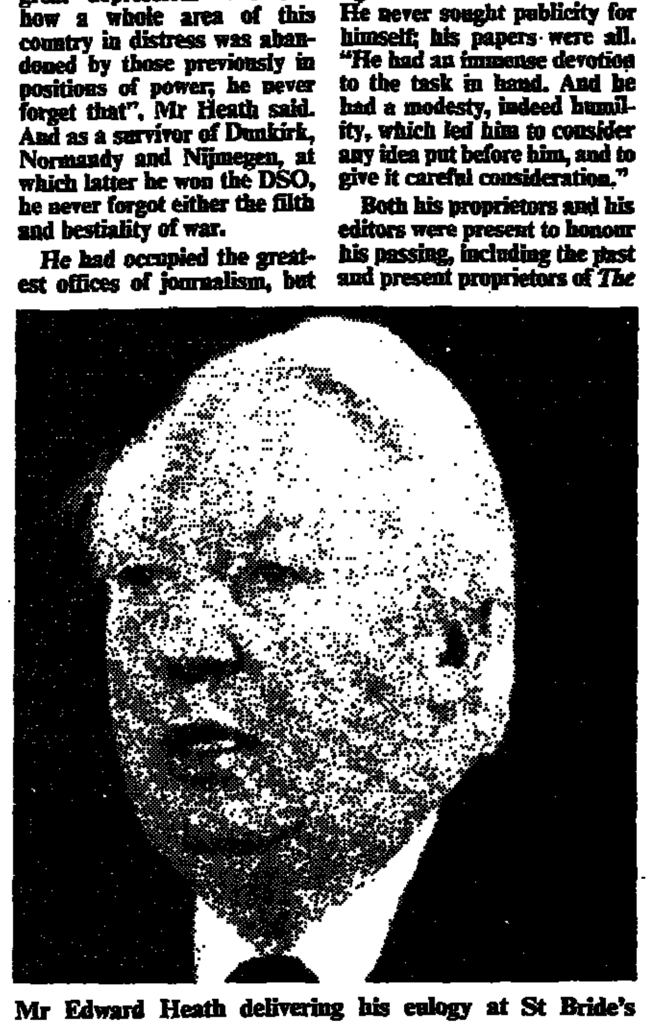
Both his proprietors and his editors were present to honour his passing, including the past and present proprietors of *The Times*, Lord Thomson of Fleet *and Mr Rupert Murdoch*. Sir William Rees-Mogg, a former editor of *The Times*, read from *Bunyan on the trumpets* sounding for Mr Valiant-for-truth, and the trumpets did indeed sound, two buglers from Sir Denis's old regiment, the Durham Light Infantry.

Mr Harold Evans, a former editor of *The Sunday Times* and *The Times*, was visibly moved as he read Wordsworth's *Happy Warrior*.

The hymns were patriotic, and very English, as befitted a man who commanded the Duke of Wellington's Regiment at the age of only 26: *Jerusalem* and *I Vow to Thee My Country* are suitable farewells for a soldier.

Sir Denis's military past was never far away. His former commanding officer, General Sir Nigel Poett, now aged 88 and still ramrod-erect, read Canon Scott Holland's much-quoted passage, "Death is nothing at all."

It was Sir Denis, too, who, as a trustee of the British Museum had brought to London some of the greatest exhibitions, including the Tutankhamun treasures, to be seen in the capital in the post-war years. For such a great, quiet man celebrated for his silences, the airy Renaissance grandeur of St Bride's fairly rang with the praise of his peers in the often scruffy profession he so ennobled.



Mr Edward Heath delivering his eulogy at St Bride's

Memorial service for Sir Denis Hamilton

The Duke of Gloucester was represented by Sir David Wilson at a service of thanksgiving for the life of Sir Denis Hamilton held yesterday at St Bride's, Fleet Street. Canon John Oates officiated and the Very Rev Dr Alan Webster led the prayers. Mr Michael Hamilton, son, read the lesson, Sir William Rees-Mogg, Chairman of the Arts Council of Great Britain, read from *Pilgrim's Progress* by John Bunyan, Mr Harold Evans from *Character of the Happy Warrior* by William Wordsworth and General Sir Nigel Poett from the works of Canon Henry Scott Holland. Mr Edward Heath, MP, gave an address. Prebendary Dewi Morgan and the Rev Richard Chartres were *robed and in the Sanctuary*. Among those present were:

Lady Hamilton (widow), Mr and Mrs Nigel Hamilton, Mr and Mrs Adrian Hamilton and Mr and Mrs John Hamilton (sons and daughters-in-law), Mrs Michael Hamilton (daughter-in-law), Mr Mark Hamilton, Mr Alexander Hamilton, Mr Sebastian Hamilton, Mr William Hamilton, Nicholas Hamilton and Christian Hamilton (grandsons), Mr and Mrs Kenneth Hamilton (brother and sister-in-law), Mr and Mrs J Howie, Lieutenant-Colonel and Mrs Barry Grace, Miss Elizabeth Hudspeth.

Mr Rupert Murdoch (chief executive, News International) with Mr Bill O'Neill (managing director, News International Newspapers), Sir Edward Pickering (executive vice-chairman, Times Newspapers and Master of the Guild of St Bride) and Lady Pickering, Mr Charles Wilson (editor, *The Times*), Mr Peter Roberts (representing the editor, *The Sunday Times*), Mr Brian MacArthur, Mr Tudor Hopkins, Mr Ralph Nodder, Mr Donald Brett, Mr Cyril Bainbridge, Mrs Helen Beard, Mrs Maria Herron, *Mr Michael Jones, Miss Susan Raven* and Miss Sally Soames.

The Earl of Drogheda, the Countess of Snowdon, Viscount Montgomery of Alamein, Lord and Lady Thomson of Fleet, Lord Gibson, Lord Hartwell, Lord Roll of Ipsden (president, S G Warburg Group) and Lady Roll, Lord McGregor of Durris, Lady Gordon-Walker, Lady Trend, Lady Soames, Lord Bernstein, Lord Thomson of Monifieth (chairman, IBA) and Lady Thomson, Lord and Lady Plowden, Lord Goodman, CH, (Henry Moore Foundation), Lord Hastings, Lord Barber, Lord Shawcross, QC, Lord Maclehose of Beoch, Lady Barnetson, Lord and Lady Rayne, Lord Windlesham (chairman of trustees, British Museum), Sir Zelman Cowen, QC, (chairman, Press Council), Sir Michael Palliser, the Hon Hugh Astor, the Hon Sir Peter and Lady Ramsbotham, the Hon Hugh Lawson, the Hon Peter Thomson, the Hon David Thomson.

Sir John Davis, Sir Philip and the Hon Lady de Zulueta, Lieutenant-General Sir James and the Hon Lady Wilson, Sir Gordon Linacre (deputy chairman and chief executive, United Newspapers), Sir Francis and Lady Sandilands, Sir Eric and Lady Cheadle, *Sir Derek Mitchell* (Standard Chartered Bank), Lady Rees-Mogg, Lady Poett, Sir Ronald Arculus, Dame Kathleen Raven, Lady Lever, Sir Christopher Hogg (chairman, Reuters) with Mr Michel E Nelson (general manager and chairman of *Visnews*), Sir Gilbert Longden, Sir Ian Trethowan, Dame Mary Smieton, Sir Gordon and Lady Brunton, Lady Part, Sir Arthur Drew, Sir David Scholey, Lady Youde, Mr Frank and *Lady* Katherine Giles.

Mr Colin Webb (editor-in-chief, Press Association) and Mr James Evans (chairman); Mr Kenneth Morgan (director, Press Council), Mr Andrew Knight (chief executive and editor-in-chief, *The Daily Telegraph*) with Mr E H Marsh (representing the editor) and Mr Don Berry; Mr Donald Trelford (editor, *The Observer*) with Mr Adam Raphael (assistant editor) and Mr Nicholas Wapshott; Mr Harry Roche (chairman and chief executive, *The Guardian* and *Manchester Evening News*), Mr Michael Trend (*Spectator*), Mr Rory Watson (representing the editor, *The Scotsman*), Mr Alwyn Robinson (representing the chairman, Associated Newspapers Holdings), Mr John Le Page (director, Newspaper Publishers Association), Mr E J B Rose (International Press Institute), Mr Fred Johnston (Johnston Press), Mr Jayaneth Rajepakse (director, Commonwealth *Press Union*) with *Mr Eric* Biott and Miss Valerie Sheldon; Mr John Coomber (Australian Associated Press), Mr Christopher Sinclair-Stevenson (Hamish Hamilton), Professor Hugh Stephenson (Graduate Centre for Journalism, City University), Mr Sidney Hutchison (Royal Academy of Arts), Mr Peter Bennett (W H Smith), Mr R Mead (Central London branch, NUJ), Dr Alan Borg (director, Imperial War Museum) and Mrs Borg, Colonel Barry Kavanagh (representing the Colonel, Duke of Wellington's Regiment), Mr Kenneth Cooper (chief executive, British Library, and deputy chairman, British Library Board) with Mr M A F Borrie (British Library); Mr Douglas Matthews (London Library), Miss Dorothy Shipsey (matron, King Edward VII's Hospital for Officers), Mr Robert Audley (representing the chairman, AGB Research) with Mr Peter Cooper, Mr Christopher Fenwick (director, Fenwick), Mr Bruce Hunter (David Higham Associates) with Miss Jacqueline Korn; Mr Hugh Campbell (managing director, British Museum Publications) and Mrs Campbell.

Mr Arthur Brittenden, Mr Iverach McDonald, Mrs Oliver Woods, Mr Geoffrey Woolley, Mr Louis Heren, Mr H V Hodson, Mr Raymond Mountain, Miss Joan Crockford, Mrs Harold Evans, Mr John Grigg, Mr Anthony Holden, Mr George Darker, *Mr Barry Winkleman*, Mr Bryan Todd, Mr David Chipp, Miss Dilys Powell, Mrs Joan Wrennall, Mr Michael Mander, Miss Muriel Bowen, Miss Enid Knowles, Mr Ron Hall, Miss Joan *Thomas*, Mr John Whitley, Mr Don McCullin, Mrs Pamela Dutton, Mr and Mrs Michael Gudlipp, Mr Richard Harris, Miss Margaret Allen, Mr Alfred Geiringer, Mr and Mrs Max Reinhardt, Mr André Deutsch, Miss Deirdre Chappell, Mr Thomas E Hayes, Mr and Mrs Geoffrey Tucker, Mr Leonard Harton, Mr Graham C Greene, Dr and Mrs I E S Edwards, Mr Gordon Davies, Miss Muriel Davies, Mrs David Higham, Professor Rosemary Cramp, Mr Ronald Raven, Professor L C B Gower, Mr George Dunn, Mr Dugal Nisbet-Smith, Mr and Mrs Geoffrey Seligman, Mr W L Denton, Mr and Mrs G Fancourt, Lieutenant-Colonel and Mrs H Le Mesurier, Mr B Thomlinson, Mr L S Sanders, Mr James Rutt, Mr E C Hodgkin, Mr Anthony Georgi, Mr *Mike Dana*, Mr and Mrs Harry Brandon, Mr K J Peters, Mrs Sybil Melchers, Mrs Brenda Lewis, Mr S G P Ward, Colonel and Mrs Robert Hornby, Mr Geoffrey Godber, Miss Marjorie Wallace, Mr William Shawcross, Mrs Elspeth Judah, Mr Philip Knightley, Mr Murray Cowles, Mr Nigel Ryan, Mr A M Dunnett, Mr David Cole, Mr Jack Sefton, Mr Brian Hiley, Miss Diana Drayton, Mrs *Trevor Fenwick*, Miss Juliet Fenwick, Mr Christopher Fenwick, Mr Trevor Seaward, Mr John Sauvage, Miss Pamela Street, Mr and Mrs Paul Arden-Clarke, Mrs Richard Chartres, *Mrs Muriel Day*, Mr P Philip, Mr Frank Branson, Miss Fiona Campbell, Mr William Keegan, Miss Hilary Stonefrost, Miss Nicola McBain, Mr Philip Tavenor, Mr K Gill, Mr and Mrs Derek Farmiloe, Mr Keith Mallard, Mr Kenneth Johnstone, Mr David Ure, Mr Alexandre Joannides, Mr James Bishop, Dr Tom Margerison, Dr James Bevan, Mr John Whale, Miss Myrna Bustani, Miss *Laura Lahoud*, Mr Ronald Barrett, Mr Geoffrey Tucker, Mr Raewyn Wilson, Miss Mary Robertson, Mr and Mrs Glen Renfrew, Mr Robin Whitby, Mr Alan B Brookes, Mr and Mrs Lawrence Bachmann, Mr Paul Crowe, Mr and Mrs John-Lewis, Mr F A Owen, Mr John Dixey, Mr George Grafton-Green, Mr Maurice Carlla, Colonel and Mrs Bill Taylor, Miss Meriel McCooey, Mr Frank Burns, Mr *Robert Clough*, Mr R A H Farrar, Mr and Mrs Bernard Seaward, Mr Eric de Banzie, Major Denis Machin, Colonel Brian Montgomery, Mr Norman Barrymaine, Mr I P Gibb, Mr Rebecca Patterson, Miss Jean Rankin, Mrs Rosemary Righter, Mrs Teresa Rundle, Major Donald MacLeod, Mr Robin Wade, Mr Tim Olsen, Miss Valerie Wilson, Mrs James Colthart, Mr Robert Edwards, Dr and Mrs F P *FitzGerald*, Mr Alan *Daniels*, Mr and Mrs Michael Hoare, Mr Peter Mimpriss, Mr T P Watson, Mr and Mrs Peter Readman, Mr and Mrs Nicholas Clough, Mr Victor Reeve and Mr John Henderson.

Memorial service

Professor Paul Ubbelohde

A message from Pope John Paul II was read by Miss Georgina Mary Greene at a service of thanksgiving for the life and work of Professor Paul Ubbel*ohde held yesterday at the* Church of the Immaculate Conception, Farm Street. Father V. Hawe, SJ, officiated. The Earl of Halsbury read the lesson and the Countess of Longford read from Professor Ubbelohde's works. *Sir Hugh Ford* gave an address. Father Martin McCarthy, representing the Ap*ostolic Pro-nuncio*, was robed and in the Sanctuary. Among those present were:

Comte and Comtesse Armand de Malherbe, Comte and Comtesse Ogier d'Ivry, Mme Christian Mermet, Vicomte and Vicomtesse Ogier d'Ivry, Comte Antoine Ogier d'Ivry, Mlle Helene Ogier d'Ivry, Mr C C Keen.

The Earl of Stockton, the Earl of Longford, Lord Hailsham of St Marylebone, CH and Lady Hailsham, the Hon Sir John Astor, Sir Anthony and Lady Williams, Lady Logan, Sir John Winnifrith, Sir Matthew Farrer (Farrer and Company) with Mr William Farrer, Sir Frederick Warner, Sir Alan Harris, Sir Kenneth Hutchison, Sir John Wordie, *Dr L C F* Blackman, Professor A D Buckingham, *Professor Patrick J Dowling*, Professor P Grootenhuis, Professor M L McGlashan, Professor B A Thrush, Dr J Mason (Christ Church College, Oxford), Canon P Pilkington (high master, St Paul's School) with Commodore K J Hitchcock (bursar), Professor F J Weinberg (Royal Society) and Mrs Weinberg, Mr J F Smith (secretary, Governing *Body* of Imperial College of Science and *Technology)* with Dr K E Weale; *Mr D* C Watney (Master, Mercers' Company) and Mrs Watney, Mrs Heather Brigstocke (high mistress, St Paul's Girls' School), Mr G M P Myers (Agriculture and Food Research Council), *Mr M V Worstall (Fellowship of* Engineering), Dr H Mackle (Queen's University, Belfast) with Dr F A Lewis; Mr M J Montgomery (Clerk, Salters' Company), Professor J M Thomas (Royal Institution) and Mr J A Allport (Old Pauline Club).

Today's royal engagements

The Queen and the Duke of *Edinbugh will* attend a service in the Guards Chapel and a reception in Wellington Barracks at 6.00 to mark the 150th anniversary of the founding of the Soldiers' and Airmen's Scripture Readers Association.

The Duke of Edinburgh, Senior Trustee, will visit the Armada Exhibition at the National Maritime Museum, Greenwich, at 10.30; and, as Chancellor of Edinburgh University, will preside at the Ceremony of Installation of the rector at the university at 2.30.

The Princess of Wales will open *a Mother and Child Unit which* is an extension of the drug rehabilitation unit at Ashley Copse, Smannel, near Andover, at 10.30; and, as Colonel-in-Chief of The Royal Hampshire Regiment, will visit regimental *headquarters at Serles House,* Southgate Street, Winchester, at 11.40.

Princess Margaret will visit the British Interior Design Exhibition at Chelsea Old Town Hall at 7.00.

The Duchess of Gloucester, Patron of the Counsel and Care for the Elderly, will attend the annual meeting at Guildhall at 5.55.

Princess Alexandra will visit Leeds Castle at 11.45 for the opening of the Lady Baillie memorial aviary, the new grotto and maze and the redesigned golf course.

Prince Michael of Kent, President *of the Institute of the* Motor Industry, will attend the annual dinner at Chesford Grange, Kenilworth, Warwickshire, at 6.45.

Forthcoming marriages

Mr G. Blake
and Miss D. Hook

The engagement is announced between Graham, son of Mr and Mrs Frank Blake, of Beckenham, Kent, and Deborah Ann, only daughter of Mr and Mrs Charles Hook, of Sander*stead, Surrey*.

Mr M.D. Bray
and Miss K.A. Dickson

The engagement is announced between Michael David, younger son of Mr and Mrs Mervin *Bray*, of *Duffield*, Derbyshire, and Karen Anne, younger daughter of Mr and Mrs Walter Dickson, of Wentworth, Surrey.

Mr S.J. Cheshire
and Miss J.M. Savill

The engagement is announced between Samuel James, son of Mr and Mrs W.R. Cheshire, of *Cutnall Green, Worcestershire*, and Jennifer Mary, younger daughter of His Honour Judge David Savill, QC, and Mrs Savill, of Knaresborough, Yorkshire.

Captain R.G. Dixon
and Miss D.E. James

The engagement is announced between Richard Giles Dixon, Royal Tank Regiment, younger son of Mr P.W. Dixon, of Fulford, York, and Mrs J.M. *Howe, of Wimbledon, London*, and Dita Elinor, daughter of Mr and Mrs G.S. James, of Culmstock, Devon.

Flight Lieutenant P.R.J.
Fisher, RAF
and Miss H.C. Adland

The engagement is announced between Paul, son of Mr L. Fisher, of Aldershot, Hampshire, and of *Mrs* S.A. Coates, of Griston, Norfolk, and Helen Catherine, youngest daughter of Ms M. Woodhead, of Peterborough, Cambridgeshire.

Mr I.A.D. Huxtable
and *Signorina A. Ceron*

The engagement is announced between Ian, younger son of Lieutenant Colonel and Mrs Leslie Huxtable, of Finchampstead, Berkshire, and Albanella, daughter of Signor and Signora *Clemente Ceron, of Abano* Terme, Italy.

Mr N.P. Dwane
and Miss C.A. Sedgwick

The engagement is announced between Neil, son of Mr and Mrs P. Dwane, of Sunningbill, and Carey, daughter of Mr and Mrs I.P. Sedgwick, of Camberley.

Mr A.D.W. Mason
and Miss F.M.A. McEwen

The engagement is announced *between Anthony, younger son* of the late Mr J.H. Mason and Mrs P.E.H. Mason, of Haddenham, Buckinghamshire, and Flora, daughter of the late Mr R. McEwen and Mrs R. McEwen, of Chelsea, London.

Lieutenant J.L. Prichard, RE
and Miss G.S. Owen

The engagement is announced between Jonathan, second son of Mr and Mrs David Prichard, of Newport, Dyfed, and Gillian, younger *daughter of Mr and Mrs* Peter Owen, of Ashington, Sussex.

Mr D.J. Rhydderch
and Miss A.J.F. Evans

The engagement is announced between David, elder son of Mr and Mrs William Rhydderch, of East Molesey, Surrey, and Angela, younger daughter of Mr and *Mrs John Evans*, of Walton-on-Thames, Surrey.

Mr C.G. Scoular
and Miss G.P.L. Bryson

The engagement is announced between Christopher, son of the late Mr R.G.C. Scoular and of Mrs N.M. Pullen, of Cheam, Surrey, and Gillian, daughter of Mr and Mrs A.F. Bryson, of *Brighton, Sussex*.

Mr D.E. Smart
and Miss R.M. Shiach

The engagement is announced between David, only son of Mr and Mrs D.W. Smart, of Hampton, Middlesex, and Rona, eldest daughter of Mr and Mrs T.M. Shiach, of Spittal House, Longniddry, East Lothian, Scotland.

Mr S.F. Welton
and Miss L. Hamilton-Price

The engagement is announced between Stephen, youngest son of Mr and Mrs E.A. Welton, of Eastbourne, and Lisa, daughter *of Captain* and Mrs P.G. Hamilton-Price, of Horsham.

Marriage

Mr R.C. Clifford-Turner
and Mrs D.D. Edwards

The marriage took place quietly on *May 24*, between *Mr* Raymond Clifford-Turner and Mrs Diana Dumergue Edwards.

Exeter School

Exeter School Governors announce the following academic and music awards for 1988:
13+ Public Schools Scholarship: Barnaby Northover, St Peter's School, Lympstone.
12+ Academic Scholarship: Shiltal Shah, M M Shah School, Mombasa, Kenya.
11+ Academic Scholarships: Stephen Alexander, Exeter Preparatory School; Jonathan Saunders, Abbotskerswell primary School.
Sammy Sargent *Music* Scholarship: Justin Cross, Wolborough Hill School, Newton Abbot.
Music Exhibition: William Bunbury, St Aubyn's School, Tiverton.

St John's School, Leatherhead

St John's School, Leatherhead has awarded the following Scholarships:
Major Scholarships: F.J. McGregor (Wallop, Weybridge); E.R.B. Mills (Shrewsbury House, Surbiton); W.J. Benger (Downsend, Leatherhead); T.E. Reilly (Danes Hill, Oxshott).
Exhibitions: S.N.J. Briggs (St Andrew's, *Horsell*); A.D.M. Morgan (Danes Hill, Oxshott); M.I. Ridgway (Parkside, Stoke d'Abernon).
Music Scholarship: M.D. O'Brien (Cranmore, West Horsley).
Music Exhibition: N.A. McMahon (Nower Lodge, Dorking).
Art Exhibitions: E. Halsey (Parkside, Stoke d'Abernon); D.A. Tiplady (Danes Hill, Oxshott).

University news

Oxford

Elections

BALLIOL

Tutorial fellowship in politics for four years from October 1988: A R G Swift, MA; Henry Skynner Junior Research Fellowship in Astronomy: Carolin S Crawford, BA; junior research fellowship in physical science: P R Unwin, BSc (Liverpool); tutorial fellowship in ancient history for two years: R W Brock, BA, DPhil; supernumerary visiting fellowship for the academic year 1988/89: V P Mehta, MA (MA, Harvard).

Aston

The honorary degree of Doctor of Science will be conferred on July 13 and 14 upon:

Sir William Barlow, chairman of the Engineering Council and of BICC; Professor Bernard Crossland, FRS, emeritus professor at Queen's University, Belfast; Sir Christopher Hogg, chairman, Courtauld's and Reuters; Mr A. David Owen, group chairman, Rubery Owen Holdings and former president, Birmingham Chamber of Industry and Commerce.

Receptions

Sheffield "Partnership in Action"

Alderman Sir Alan Traill, Lord Mayor *locum tenens*, accompanied by the sheriffs, attended a reception given by Sheffield "Partnership in Action" at the Mansion House yesterday. Councillor Clive Betts, Mr Norman Adsetts, Mr Hugh Sykes and the Master Cutler in Hallamshire were the speakers.

Royal Society for the encouragement of Arts, Manufactures and Commerce

The Earl of Gowrie presided at a reception given by the Royal Society for the encouragement of Arts, Manufactures and Commerce and the Thomas Cubitt Trust at the Society's House yesterday *after Professor Joseph* Rykwert delivered the annual Thomas Cubitt lecture. Lord Ashcombe, chairman of the trust, was among those present.

University College London

Sir James Lighthill, Provost of University College London, and Lady Lighthill and Professor H.S. Smith, Head of the Department of Egyptology, and Mrs Smith, were hosts yesterday at a reception for the reopening of the Petrie Museum of Egyptian Archaeology University College London, by Professor Sir Randolph Quirk, President of the British Academy, in the presence of the Ambassador of Egypt and Mrs Yousef Sharara at University College London. The guests included:

Lord Flowers (Vice-Chancellor of the University of London) and Lady Flowers, Professor Younis el-Batrik (Egyptian Cultural Attaché), Mr Christopher Newberry (Museums and Galleries Commission), Mr Edward Black (The Pilgrim Trust), Mr D M A Scott (The Goldsmiths' Company), Lady Hastings (The Earl Fitzwilliam Charitable Trust), Sir David Wilson (Director of The British Museum), Miss Lisette Petrie, grand-daughter of the founder, Professor J E C T White (Vice-Provost), Major-General I H Baker (secretary of the college) and Mrs Baker, Professor J D Evans (Director of the Institute of Archaeology University College London).

Latest wills

Barber, Winifred Adelaide, of *Eastcote, Middlesex*	*£600,799*
Brooks, Mrs Christine Edith, of Woldingham, Surrey	£541,985
Hill, Mr Charles Henry, of Mansfield Woodhouse, Nottinghamshire	£422,041
Holcroft, Miss Phyllis Evelyn, of Binsted, Alton, Hampshire	£558,142
Humber, Mr William Thomas Victor, of Pembroke Dock, Dyfed	£612,213
Morrean, Mrs Beryl Scawen, of *Chislehurst, Kent*	*£546,341*
Morris, Kathleen, of Overton on Dee, Clwyd	£620,677
Norton, Mr George Pepler of Honley, Huddersfield	£746,610

OBITUARY

RT REV FESTO KIVENGERE

Brave Ugandan churchman

Bishop Festo Kivengere, a Ugandan evangelist who stood up to President Idi Amin at the height of his tyranny, died on May 18, aged 66.

Kivengere saw *more* clearly than any of his church colleagues the deep political, social and underlying economic problems of his country at that time.

He was also a physically brave man and several times confronted President Amin face to face when he thought the dictator's policies, such as *ordering* public executions, were contrary to Christian principles.

After *Archbishop Luwum's* murder in 1977 Kivengere tried to recover the body, only to be *stopped by* thugs of Amin's security guards. Warned that his own life was *in danger*, he had to flee across the border to escape arrest.

During the two-year exile, which followed, Kivengere toured America and Europe, preaching and raising funds for the *release of other* Ugandan refugees.

The money also went to provide education outside Uganda, for example to 350 children in Kenya. Under the auspices of the African Evangelist Enterprise a great deal of relief work was done throughout Africa.

It was in 1969 that the bishop and Michael Cassidy, of South Africa, had founded the Evangelist Enterprise.

Early in his career Kivangere had toured East Africa acting as Billy Graham's Swahili *interpreter* and translator.

Kivangere had been born into a chieftain's family in west Uganda, but went to school in Tanzania. He qualified first as a teacher and worked as a school supervisor *for many years*.

But in 1939 Kivengere had been converted through the East African Revival movement and promptly threw himself into the work of evangelism with great enthusiasm and ability.

In 1965 he had given up his school work to be a full-time preacher and, after training in the United States, was ordained a deacon by the Bishop of Chicago in 1966 and priest by his own local Bishop of Kigezi in 1967.

He did not go into parish work, *but continued* to go on missions all over the world. He was himself elected and *consecrated Bishop* of Kigezi in 1972.

From 1969 until his death Kivengere was almost continuously on the move. Bishop Festo had an almost *universal appeal and* everywhere he went, including China and India, many thou*sands were helped to faith*.

He was a brilliant Biblical expositor in the most simple language. His understanding of contemporary world events was also outstanding.

He is survived by his wife, Merab, who travelled with him on many of his journeys abroad.

PROF MAURICE BRUCE

Professor Maurice Bruce, who died on May 7, at the age of 75, was one of an outstanding group of adult educators who returned from the war to develop extramural departments in the northern civic universities, which gave many working people a chance to benefit from higher education.

Appointed Director of Extramural Studies at Sheffield in 1947, he was awarded the title of Professor, in 1968, in recognition of his work in extramural studies. He finally retired in 1975.

Bruce recruited a devoted group of tutors, to create a *distinctive department* at Sheffield. He combined a rigorous approach to scholar*ship with a commitment to* working class education.

The three-year day release courses, for miners, organized in cooperation with the National Coal Board and the trade unions, in 1952, set new records for university extension education for working people.

Several Members of Parliament (including Eric Varley, Labour *Industry* Secretary, 1975-79) as well as scores of local councillors and trade union officials, began their careers in these classes.

Bruce, the son of a postman, went from Chiswick Grammar School to King's College *London, and, after* graduating in history, was appointed to a lectureship in adult education *at Cambridge*.

He travelled throughout the country, lecturing to the general public, in the 1930s. His gruelling schedules frequently meant a lecture in a different town, each night of the week.

In addition to his work in adult education, Bruce published several works on history; the most notable being *The Coming of the Welfare State*, which was for many years the standard work on the subject.

He leaves a widow, Maud, a son and three daughters.

DOM VICTOR FARWELL

Dom Victor Farwell, who died on May 23, aged 75, was the first Abbot at Worth Abbey in Sussex and Superior of the Benedictine community there from 1957 to 1988.

From 1967 to 1985, he was also Abbot President of the English Benedictine congregation, responsible for the wellbeing of 11 *monasteries* of monks and nuns in the United Kingdom and three in the *United States*.

Gerard Victor Farwell, was educated at Ealing Priory School, joined the monastery at Downside in 1932, was ordained Priest in 1938 and had experience first as a housemaster at Downside and then as Bursar at Worth before his appointment as Superior at Worth when it became independent of Downside in 1957.

Slight of build he nevertheless had great *pioneering* energy. He almost doubled the number of monks at Worth during his time as Abbot and, convinced that monks should meet the needs of the society in which they lived, he was the initiator of Worth's many and varied works.

His inspiration brought about the foundation of a senior school at Worth in 1959, of a lay community attached to the monastery in 1970 and of a house of monks in East Dulwich, in 1983, to meet the needs of the inner city.

In 1968 he sent a group of *monks to Peru to work for the* third world; four or five Worth monks have worked *there since, based in the* Apurimac Valley and, more recently, in a Lima shanty *town serving* a *parish of* 80,000 people.

The Abbey church at Worth, designed by the late *Francis* Pollen and consecrated in 1975, was symbolic of Dom Victor's *deep personal faith* and his work as Worth's creator and mentor.

MR J.P. PRICE

Mr John Playfair Price, who has died in Haute Savoie, aged 82, had a notable career in diplomatic and consular posts that were often colourful and sometimes adventurous.

After Gresham's School, Holt, and New College, Oxford (where he was president of the OxfordUnion), his first job was to travel through the Gobi Desert to observe the growth of Russian influence.

He was in various posts in China and Manchuria during the troubled days of the late '20s and early '30s when the Chiang Kai-shek régime was fighting to maintain its position and the Japanese invaded Manchuria.

After a spell as special envoy to Kathmandu, he was consul at Tunis at the time of the French collapse in 1940. *With the help of Free French* sympathizers he arranged to maintain a flow of supplies to beleaguered *Malta, before* being stopped by the pro-Vichy governor at Tunis.

Ill-health caused him to retire in 1950. His last appointment was as consul general for *Khorasan*, Sistan and Persian Baluchistan, where Russia, Afghanistan and Iran meet.

He went to live in Southern Rhodesia, where he was chairman of the Central African Rhodes Centenary Exhibition in 1951-52.

From 1959 to 1961 he worked for the British Council as assistant representative in Singapore.

He is survived by his wife and two daughters.

MR BERNARD GOSS

Mr Bernard Goss, who had been artistic director of the Chung Ying Theatre Company, Hong Kong, since 1984, died there on May 1 at the age of 53. He promoted bilingual productions as well as those in Cantonese.

In 1986 Goss was chosen to direct *The Taming of the Shrew* in Mandarin and Shanghaiese at the first-ever Chinese Shakespeare Festival in Shanghai.

After a career in Britain, Goss became a freelance director in 1976 specializing in international theatre, with productions in Belgium and the Netherlands before settling in Hong Kong.

Born in Lancashire, Goss created in 1968 the Bowsprit Company at the *Greenwich* Theatre and later became director of the Young People's *Company at the* Northcott Theatre, Exeter, where he staged his own play *Big Noise at Fortissimo*.

He then went to the Young Vic, where he became acting artistic director; his production there of *Rosencrantz and Gildenstern are Dead* had a seven month run at the Criterion Theatre, London.

Among his foreign assignments was directing *Antony and Cleopatra* for the Egyptian National Theatre, Cairo.

هكذا من الأصل

ANNOUNCEMENTS & PERSONAL

Rejoice in the Lord, O ye righteous: for praise is comely for the upright.
Psalm 33:1

BIRTHS

BARCLAY - On May 20th, at Heatherwood Hospital, Ascot, to Rhonda (née Shaw) and Zeb, a son, Oliver William Richard.

BEATON - On May 7th 1988, at the West Dorset Hospital, Dorchester, to Josephine (née Overton) and Robert, a son, Samuel Robert.

BROUGH - On May 23rd to Kate and Bill of The Lodge, Skutterskelfe, Hutton Rudby, Nr Yarm, Cleveland, a daughter.

BUTEL - On May 23rd 1988, at Sharoe Green Hospital, Preston, Lancs, to Lynne (née Haynes) and Jeff, a son, Mathias Etienne.

CARRUTHERS - On May 17th, at Bath Royal United Hospital, to Linda and Michael, a son, Charles Michael.

CHIVERS - On May 23rd, in Auckland, New Zealand, to Jane and Simón, a daughter Melissa, sister for Jamie and Sophie.

COLLINS - On May 21st 1988, to Edita (née Baran) and Roderick, a daughter, Francesca, a sister for Rebecca and Antonia.

CROSTHWAITE-EYRE - On May 23rd to Jill (née Abel) and John, a son, Charles Robert, a brother for David and Richard.

DARLEY - On Sunday May 15th, at Dulwich Hospital, to Virginia (née King) and Bill, a daughter, Eleanor Mary, a sister for Olivia.

EDWARDS - On May 21st, in Melbourne, to Jacqueline (née Bedford) and Timothy, a daughter, Penelope Victoria.

FERRIS - On May 17th 1988, to Amanda (née Cox) and Christopher, a son, Oliver Michael Francis.

FIRMAN - On May 21st 1988, to Nettie (née Foster) and Michael, a son, Max.

GINSBORG-NICHOLSON - On May 17th, 1988, to Jane and George, a son, Leo.

HANSON - On May 23rd to Lucianne and Mike, a son, Jack William, a brother for Ruth.

HARLECH - On May 16th at Oswestry and District Hospital, to Lord and Lady Harlech, a daughter, Tallulah Sylvia.

INGRAM - On May 18th, to Caroline (née Baer) and William, a son, James Bennett.

JEFFERIES - On May 23rd, to Sue and Neil, a daughter Emma.

LEDSAM - On May 19th 1988, to Stephanie (née Byrne) and David, a son, Joseph Robert.

McPHERSON - On May 16th 1988, to Hilary (née Cobb) and Malcolm, a daughter, Molly Rose.

NEW - On May 20th, to Jane (née Elworthy) and Christopher, a daughter, a sister for Edward and Georgina.

NORTHRIDGE - On May 17th 1988, at The Portland Hospital, to Amanda and Guy, a daughter, Sophie Frances.

REMINGTON-HOBBS - On May 22nd 1988, to Clare and James, a son Alexander Charles.

TUOHY - On May 23rd 1988, in Johannesburg, to Sue (née Findlay) and Kevin, a daughter Emma Marie. PO Box 11023, Rynfield, Benoni 1514, South Africa.

THAINE - On May 16th 1988, to Helena (née Gawlinska) and Colin, a son, Jonathan Frederick.

THOMPSON - On May 10th, to Clare (née Potts) and Michael, a son, Oliver George.

DEATHS

ADAMS - On May 22nd, Robert Charles, dear father of Roger and Geoffrey.

ALLEN - On May 24th, at Newmarket, Duncan Arthur Newton Allen, MC, much loved husband of Gillian and father of Peter, Caroline, Charles and James. Funeral private. Donations in his memory, if desired, to The British Heart Foundation, 102 Gloucester Place, W1H 4DH. A memorial service will be held later.

ATWILL - On May 21st, Captain Arthur Percival Atwill, C.B.E., R.N. (Retd.), formerly of Chagford, Devonshire, latterly of Epsom, Surrey, peacefully at Warrengate Nursing Home, The Warren, Kingswood, Surrey, in his 90th year. Beloved husband of the late Dorothy Lylie, much loved father of Jean and Michael, and loving grand-father and great grand-father. Funeral 11.30 a.m., Saturday May 28th, at St.Michael's Parish Church, Chagford, Devonshire. Family flowers only via Coombes & Sons, Bovey Tracey, Devonshire. Donations, if desired, to Royal Naval Benevolent Society, 1, Fleet Street, London EC4Y 1BD.

BAGOT - On Whit Sunday, 1988, suddenly and very peacefully, Mildred Emily, aged 90, dearly loved Aunt of Molly Yeates, and Ann Everett, and devoted great-aunt and great-great-aunt. Funeral Service at St. Swithun's Church, East Grinstead, on Friday May 27th, at 10 a.m., followed by private cremation. Family flowers only. Donations, if desired, to Missions to Seamen, c/o, Chappell & Rice, 79, High Street, East Grinstead.

BEET - On May 21st, suddenly at his home in London, Michael Paul Beet MA, LLB, aged 35 years, the dearly loved son of Jennie and Alan, a very dear brother of Nigel. At rest in the Rosewood Funeral Home, the funeral takes place from the family home, 252 Burnley Road, Padiham on Friday 10:45 am, for service at St. Peters Church Burnley, 11:15 am prior to cremation, Burnley Crematorium 12:00 noon. Family flowers only please, donations if desired may be sent to Christian Aid, P.O. Box 100 London SE1 7RT. Enquiries Greenwoods Funeral Services, Tel: Burnley: 0282 24250 and 26230.

BLACKFORD - The Rt.Hon. William Keith Baron Blackford. Funeral will be held at 12 Noon on Friday May 27th at St Pauls, Wilton Place, Knightsbridge. Flowers to P W Ballard, 308 Old Brompton Road, SW5 9JF, not later than 11.00am on Friday.

CATFORD - On May 21st 1988, peacefully in hospital, Beatrice Emma, aged 71 years. Widow of the late John Talbot Catford, dearly loved mother of Peter and Rosemary. Funeral service on Thursday May 26th at 11.30am at Cheltenham Crematorium. Enquiries to Packer and Slade, Cirencester. Tel: 0285 3525.

CHARLESWORTH - On May 22nd 1988, after a car accident, Tessa Vivian, aged 18 years, daughter of Nick and Judy, sister of James and Andrew. Cremation at Barham, Kent on Thursday May 26th at 10am. No flowers.

CHATTAWAY - On May 20th 1988, Mrs Winifred Daisy Chattaway (née Walmsley). Funeral Mortlake Crematorium 12.30pm May 26th. No flowers. Gifts in token of remembrance if desired to Age Concern.

DARLING - On May 23rd 1988, Geoffrey Moore, peacefully at home.

DOUGLAS - On May 18th, in hospital, Stuart, aged 79, beloved husband of Isobel and father of Andrew. Private cremation. A service of Thanksgiving will be held at Holy Trinity Church, Bembridge, on Tuesday May 31st at 2pm.

DURNFORD - On May 22nd, peacefully in Hull Royal Infirmary, Lucy Victoria, aged 94 years, beloved wife of the late Reverend Francis Henry Durnford, a loving mother and grandmother. Service at St Mary's Church, Cottingham, 1.30 pm Thursday May 26th. Family flowers only please but, if desired, donations to Overseas Church.

EDMONDS - On May 21st, peacefully at home, Phillip Martin Edmonds C.B.E of Haslemere, Peshawar and Srinagar. Funeral service at St Christopher's Church, Haslemere on May 31st at 10am. Followed by cremation. Flowers to G.M. Luff Funeral Directors, 84 Lion Lane, Haslemere, Surrey GU27 1JH.

FARWELL - On May 23rd at Worth Abbey, after illness bravely borne, Rt. Rev. Dom Victor, first Abbot of Worth (1957-88). Funeral Friday June 3rd at 2.30 pm at Worth Abbey.

GARNHAM - On May 21st, suddenly, George Leslie John, retired Met Police. Wonderful father to Vanessa, Diana and Sara. Much loved husband, brother and uncle. Valued friend to many. Private funeral. Thanksgiving service later. Donations only to the Association of Stammerers.

GOLFARELLI - On May 22nd, peacefully, at Athlone House Hospital, Countess Eleanor Golfarelli, formerly Hull, in her 106th year, mother of Elvira, much-loved grand-mother, and great grand-mother. Cremation at Golders Green, West Chapel, on Friday May 27th, at 11 a.m. Family flowers only, or by her special wish, donations to Cystic Fibrosis Foundation Research Trust, 5, Blyth Road, Bromley, Kent. Enquiries to James Crook LTD., Funeral Directors, Tel 01-624 2288.

HUMPHREYS - On May 21st, Monsignor John, Priest, St Mary's Catholic Church, Brierley Hill. Funeral Mass at St Mary's, on Wednesday, 25th May at 6.30 pm. Requiem Mass at St Chad's Metropolitan Cathedral, Birmingham, on Thursday, 26th May at 11.30am, followed by interment at Oscott College Cemetery. Enquiries to J.T.Brookes & Co, F.D., Tel: Brierley Hill 77098.

LEWIS - On May 19th, 1988, peacefully, Margaret Catherine, of Moreton Pinkney, Northants, most dearly loved friend and relative. Private cremation. Service of Thanksgiving for her life on Wednesday, June 8th, at Doddridge Memorial United Reformed Church, St.James, Northampton, at 2 p.m. Family flowers only, please, but donations, please, for Bethany Homestead, may be sent to Ann Bonham & Son, W.G. Ward, Funeral Directors, St.Gile's, Street, Northampton.

LLOYD - On May 22nd 1988, peacefully in Brighton, aged 78 years, William (Bill) James, dearly loved and much valued husband of Dorothy and father of Derek. Service on Thursday, May 26th at the Downs Crematorium, Bear Road, Brighton at 12.30pm. No flowers or mourning. Donations if so desired to the Brighton Heart Support Trust, c/o Hanningtons Funeral Directors, 4/6 Montefiore Road, Hove, East Sussex. Tel: 0273 778733.

MACPHERSON-SYMONS - On May 22nd, 1988, at Skegness, Harry Macpherson-Symons, O.B.E., aged 89 years, formally of East Horsley. Funeral West Horsley Parish Church, on Tuesday, May 31st, 1988, at 2.30 p.m.

MORRISON - On May 21st, 1988, suddenly, William James Lovat, so much loved husband of Gabrielle, loving and deeply loved father of Rockey, Elizabeth and Amanda-Louise, adoring, adored grandpapa to Nicola Lovat Bone and equally loved brother, father in law, brother in law and Uncle. Funeral at Randalls Park, Leatherhead, Surrey on May 31st, 1988 at 2.00pm. No flowers at Lovat's request although gifts if wished to be donated to Coal Trade Benevolent Association, Hobart House, Grosvenor Place, London SW1X 7AE.

MURRAY - see Stewart.

NIEUWENHUYS - On May 21st 1988, peacefully in Cannes, Sybil Mary Bruce, beloved widow of Jean, Belgian Ambassador to Denmark, and much loved aunt of Peter and Timothy. Funeral in Brussels on Friday May 27th.

NORRIS - On May 23rd, peacefully in Woking Nuffield Hospital, Eve, aged 57, much loved wife, mother and grandmother. Funeral service on May 26th at St Mary's Parish Church, Horsell at 10.00 am. Family flowers only. Grateful for donations to Association for International Cancer Research.

NOTT - On May 20th 1988, peacefully, George Samuel of Lilliput, Poole, Dorset, founder and former Chairman of European Ferries. Beloved husband of Bernice, dear father of David and Rosalind, and much loved PaPa of Claudine. Funeral service Friday May 27th at 2pm at All Saints' Church, Western Road, Branksome Park, Poole, followed by interment in the Churchyard. Flowers and further enquiries to Derk-Scott, Portman Lodge Funeral Home, Bournemouth. Tel: (0202) 34311.

RICKETTS - On May 19th, suddenly while teaching, Neil Heron, aged 50 of Penn, Wolverhampton. Dearly loved husband of Marion, father of William and Jane, brother of Kate, son-in-law and friend.

ROSE - On Tuesday May 24th 1988, peacefully at Comrie, Margaret, widow of Lt-Col AJC Rose. Funeral 2.30pm Monday May 30th, at St Serf's Comrie. Flowers to the Church.

SHELLEY - On May 22nd, peacefully in hospital, John Alexander, much loved brother of Mary and formerly of The Times. Funeral service at City of London Cemetery and Crematorium, Manor Park, on Tuesday May 31st, at 2.00pm. All enquiries to Moss Funeral Service, Sawbridgeworth, Herts. Tel: 0279 722476.

SHREWSBURY - On May 20th, in the Royal Star and Garter Home, Richmond, Claude, beloved husband of the late Enid Kathleen and much loved father of Prebendary Michael Shrewsbury. Funeral Service in the Parish Church of St. Dunstan and All Saints, Stepney, London E1, Tuesday May 31st at 2.00 pm. No flowers. Donations if desired, to Parkinsons Disease Society, 36 Portland Place, London W1.

STEVENSON - On May 21st 1988, at his home in Lindfield, Sussex, George William, in his 78th year. Dearly loved husband of Alison and father of Diana, John and Peter. Funeral service at Cuckfield Parish Church on Friday May 27th at 2.00pm. Flowers may be sent to R.A. Brooks & Son, 35 Wivelsfield Road, Haywards Heath, West Sussex. Tel 0444 454391.

STEWART - On May 21st, Pamela, of Westport, USA and Malta, wife of Ralph and mother of Petrina, Julian and Charlotte.

SUTTLE - On May 21st, in Hereford County Hospital after a brief illness, Ernest Frank Arnold (Bill) M.A., D.Mus., M.Litt., (Oxon) F.R.C.O. (CHM), aged 73. Much loved and loving husband of Judy, father of Stephen and Gill, and grandfather of Katie and Jonathan. Sometime Director of Music, King's School, Canterbury, and H.M. Inspector of Schools, and latterly of Hereford Cathedral School. An inspiration to family, friends and his many pupils. Funeral service in Hereford Cathedral on Friday, May 27th at 2.30 p.m., followed later by private interment at Eldersfield. Family flowers only please, but donations, if desired, to the Organists' Benevolent League, 10 Stratford Place, London, W1N 9AE. Enquiries to S.A. Evans 0432 273736.

WAKE - On May 23rd, peacefully at home, Roger. Funeral on Wednesday 25th in North Uist. Memorial service at Courteenhall to be announced. No flowers, donations if desired to Marie Curie Memorial Foundation 21 Rutland street, Edinburgh EH1 2AH.

WALKER - On May 22nd 1988, peacefully in Broomfield Hospital, Rosemary Winnifred (née Salsman), of Burnham-on-Crouch, Essex. Dearly loved wife of Leonard, mother of Mark, Nigel and Rupert. Service and cremation at Southend Crematorium (A127), on Friday May 27th, at 12.30pm. No flowers by request, but donations if desired for Camphill Village Trust, c/o Stammers Funeral service, 11 Queens Street, Southminster CM0 7BB.

WERTHEIMER - On May 22nd 1988, suddenly but peacefully, Sidney, aged 78. Husband of the late Betty, father of Alison, Roger and the late Rosamunde, grandfather of Jane, Matthew, Rupert, Dominic and Jeremy. Funeral at St. Faith's, Red Post Hill, London, SE24 on Tuesday May 31st at 11 am, followed by cremation. Family flowers only. Donations, if desired, to St. Faith's Community and Youth Project, Red Post Hill, London, SE24.

WILKINSON On May 23rd in hospital, Stella Maud, dearly beloved wife of George, much loved mother of Anne and Peter and grandmother of James, Alice and Robert. Service at Amersham Crematorium, Friday May 27th at 3.30pm. Family flowers only but donations if desired to Imaging Appeal, Wycombe General Hospital, High Wycombe, Bucks.

MEMORIAL SERVICES

EAST - There will be a memorial service for Lt. Col. Geoffrey East at Downton Church, near Salisbury on Thursday June 9th at 3.00 pm.

McDONALD - A Service of Thanksgiving for the life of Gerald McDonald OBE will be held at Noon on Thursday, June 23rd at the Church of St Sepulchre Without Newgate, Holborn Viaduct, London EC1. No tickets are required but any enquiries to the Musicians Benevolent Fund, 16 Ogle Street, London W1P 7LG or 01-636 4481.

IN MEMORIAM - WAR

HMS COVENTRY - Lost in action Falkland Islands 25th May 1982. Remembering always those 19 brave men who did not return.

ACKNOWLEDGEMENTS

RHIND - Isobel, Barbara, Alasdair and Sutherland join with Mrs Isobel Rhind to express their united deep-felt gratitude to everyone in the Invergordon, Easter Ross and wider communities who joined with them in their sorrow on Jack's death. Words are too inadequate to express the joy and pride we felt in the knowledge that so many hundreds of people loved and admired the man who was such a marvellous husband, a devoted father and an adoring grandfather. Your presence at the moving service in Invergordon Church of Scotland, your personal calls, prayers, letters and cards are so appreciated and are giving us such support and comfort - far greater than we can ever express. We are deeply grateful to the Reverend D Scott and the Reverend R Sloane for their comfort and kindness; to all Jack's comrades from the Regimental Association; to Pipe Major J D Burgess; to John Fraser & Sons, Funeral Directors, Inverness and to you all for contributing to the Chest, Heart and Stroke Association. Pollo House, Delny, Invergordon.

Luncheon and dinners

Queen's Own Highlanders
Major-General J.C.O.R. Hopkinson, Colonel of the Regiment, presided at the annual luncheon of the Queen's Own Highlanders (Seaforth and Camerons) held yesterday at the Naval and Military Club.

Britannia Royal Naval College
Lord Callaghan of Cardiff was the guest of honour at a combined Wardroom and Senior Gunroom Mess dinner held last night at the Britannia Royal Naval College, Dartmouth. Commander G.D.B. Robinson, commander of the college, presided.

HMS Kelly
The Prince of Wales, President of the HMS Kelly Reunion Association, was a speaker at the annual dinner held on Saturday in HMS President, St Katharine's Dock. Mr Rocky Wilkins, Secretary, HMS Kelly, presided. Rear-Admiral P.W. Burnett, Vice President, the HMS Kelly Reunion Association, Sir Donald Gosling, Vice President, the White Ensign Association, Mr Cardew Robinson, Countess Mountbatten of Burma, Patron of HMS Kelly Reunion Association, and the Rev Roger Royle also spoke.

Among the guests were: Mr David Balls (Mountbatten Hotels) and Mrs Balls, Lieutenant-Commander D McLean, RN (HMS Southampton) and Mrs McLean, Commander A H Lorimer, RN (Chief Staff Officer) and Mrs Lorimer, Captain R N Woodard, RN, MOD, and Mrs Woodard, Captain T L Dunsterville, RN and Mrs Dunsterville, Lord and Lady Romsey, Mrs M Jordon Gosling, Mrs A E Wilkins, Mrs P W Burnett, Lord Brabourne, Captain G R Lines (HMS President) and Mrs Lines, Lord Hutchinson of Lullington, QC, (HMS Kelly) and Lady Hutchinson, Captain D Lowe, RN (HMS Mercury) and Mrs Lowe, Commander T C Haile (HMS President) and Mrs Haile and Lieutenant-Commander I Moncriffe (HMS Mercury) and Mrs Moncriffe.

Lord High Commissioner
The Lord High Commissioner to the General Assembly of the Church of Scotland and Lady Margaret Tennant were hosts at a dinner held last night at the Palace of Holyroodhouse.

Among those present were: The Moderator of the General Assembly of the Church of Scotland and Mrs Whyte, the Earl and Countess of Airlie, Baroness Elliot of Harwood, Sir Eric and Lady Yarrow, Sir Norman and Lady MacFarlane, Sir David and Lady Nickson, Sir Hector and Lady Laing, Sir Hector Monro, MP, and Lady Monro, Major-General Sir John and Lady Swinton, the Rev Principal of St Mary's College, St Andrews University, the Lord Lyon King of Arms and Mrs Malcolm Innes of Edingight, the Solicitor General and Mrs Fraser, Mr C J Tennant, the Rev William and Mrs Morris, the Rev Professor Alan and Mrs Main, the Dean of the Order of the Thistle and Mrs McIntyre, the Chaplain General to the Forces and Mrs Harkness, Dr and Mrs John Matthews, Mr and Mrs John Harrison, Mr and Mrs John Purvis, Lieutenant-General and Mrs J R A MacMillan, Air Vice-Marshal and Mrs D C A Brook, Lieutenant-Colonel and Mrs Richard Ord, Lieutenant-Colonel and Mrs M G L Whiteley and Lieutenant-Colonel Jack Stenhouse.

Foundation for Science and Technology
Mr Oscar Roith presided at a lecture and dinner given by the Foundation for Science and Technology last night at the Royal Society. Professor J.C. Levy, Dr Fritz Dalachow and Dr J.B.C. Brown also spoke.

Among those present were: Lord Beloff, Baroness Lockwood, Baroness Platt of Writtle, Mr John Smith, QC, MP, Air Marshal Sir Geoffrey Ford, Sir Ronald Halstead, Sir Ian Lloyd, MP, Professor Sir Richard Norman, Professor Sir Randolph Quirk, Sir Trevor Skeet, MP, Professor Sir Frederick Warner, Mr E J W Oyler, Mr J A Pawlowicz and Dr P T Warren.

British Institute of Radiology
The Lord Provost of Glasgow, and Mr Baird attended the annual dinner of the British Institute of Radiology held yesterday at the Hospitality Inn, Glasgow, to mark Radiology '88, the institute's forty-sixth Annual Congress. Mr Grahame Mountfound, President, and Mrs Mountford were hosts.

Among the guests were: Lord Jenkins of Hillhead, Lady Middlemiss, Dr G R Sutherland (President of the Scottish Radiological Society), Mrs Olive Deaville) President of the College of Radiographers) and Professor E Rhys Davies (President of the Royal College of Radiologists).

Royal United Services Institute
The Hon George Younger, Secretary of State for Defence, was the guest speaker at a dinner held last night at the Banqueting House, Whitehall, after the annual conference of the Royal United Services Institute for Defence Studies. Field Marshal Sir John Stanier, Chairman of Council, accompanied by Lady Stanier, presided.

Others present included: The French Ambassador, the Danish Ambassador, Mr Leon Brittan, QC, MP, and Mrs Brittan, Dr John Gilbert, MP, Admiral Sir James Eberle, Admiral Sir Richard Fitch, General Sir Martin Farndale, General Sir Harry and Lady Tuzo, Air Chief Marshal Sir John Barraclough, Air Chief Marshal Sir David and Lady Craig, Air Chief Marshal Sir Christopher and Lady Foxley-Norris, Vice-Admiral Sir Jeremy Black, Vice-Admiral Sir Derek and Lady Reffell, Air Marshal Sir Donald Hall, Air Marshal Sir David and Lady Parry-Evans, Sir Ewen Broadbent, Professor Sir Ronald and Lady Mason, Sir David Miers, Sir Clive Rose, Mr Correlli Barnett, Mr Bruce George, MP, and Mr Edward Streator.

Appointments

Mr Richard Beamish is to become UK co-ordinator of the Newspaper Society's newspapers in education programme which forges links between newspapers and education authorities throughout the country.

The Queen has appointed the Bishop of St Albans, the Rt Rev John Taylor, to be her new Lord High Almoner. He replaces the Bishop of Rochester, the Rt Rev David Say, retired.

ANNOUNCEMENTS

BOOTH, CHRISTOPHER WILLIAM ELLIS BOOTH late of 8 Rosemount Road, Westbourne, Bournemouth, Dorset, died there, on 7th September 1987.
(Estate about £97,000)
NOLAN, MARY MARGARET NOLAN otherwise MARGARET NOLAN, Spinster, late of 2 Wilbury Gardens, Hove, East Sussex, died there, on 26th March 1986.
(Estate about £22,000)
The kin of the above named are requested to apply to the Treasury Solicitor (B.V.), Queen Anne's Chambers, 28 Broadway, London SW1H 9JS, failing which the Treasury Solicitor may take steps to administer the estate.

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INTEREST & ACTIVITY HOLIDAYS. For your holiday needs, see Saturday's UK Holiday Guide, May 28th.

PLEASE HELP the National Benevolent Fund For The Aged to provide "TENS" machines for the relief of pain to conditions like arthritis. £60 buys a machine. Donations please to The Viscount Tonypandy, Chairman, NBFA, 66 London Wall, London EC2M 5TU.

SIMONS - NDALE On May 30th 1988 at Kiambu, Kenya, Graham Simons to Rose Ndale. Now at P.O BOX 780, Thika, Kenya.

STELLA Los Angeles, psychotherapist. Ring Wallace Grasmere via Irma. 01-244 7653.

SWISS Summer farm jobs also grape picking. Send lge SAE to VWI, 9 Park End St., Oxford.

THE Honourable Neville and Mrs Berry regret that they were unable to attend the memorial service for Sir Denis Hamilton owing to absence in America.

THE EYE 1 year old today. Through the door ajar, they caught sight of string, pulling it gently, a ball, quietly waiting.

TONY - A lonely weekend in Surrey didn't stop Snoopy being soaked in tears. Only you can do that. We both feel betrayed. But what were you crawling back for? Patsy

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PASTORAL MEASURE 1983
The Church Commissioners have prepared a draft pastoral scheme providing for declarations of redundancy in respect of the parish churches of Saint Paul and Saint Werburgh, being two of the parish churches in the parish of Saint Paul's, Bristol (Bristol diocese) and the parish church of the parish of Saint Luke Cheetham (Manchester diocese) and draft redundancy schemes providing for the appropriation of Saint Chad's Tower, Wybunbury and part of the annexed land to use as a monument, museum and exhibition centre and for community purposes and purposes ancillary thereto (Chester diocese) and for the appropriation of the redundant church of Brighton Saint Wilfrid and the annexed land to residential use (Chichester diocese). Copies of the draft schemes may be obtained from the Church Commissioners, 1 Millbank, London SW1P 3JZ to whom any representations should be sent within 28 days of the publication of this notice.

TO WHOM IT MAY CONCERN
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LEGAL NOTICES

THE INSOLVENCY RULES 1986
RULE 4.106 (1)
IN THE HIGH COURT OF JUSTICE
CHANCERY DIVISION
COMPANIES COURT
NO. 004198 OF 1987
RAVENHURST CONSTRUCTION
LIMITED (IN LIQUIDATION)
NOTICE IS HEREBY GIVEN that Mr George Albert Auger, Certified Accountant of Messrs Stoy Hayward, 8 Baker Street, London W1M 1 DA, was appointed Liquidator of the above named Company on 24 February 1988.
Dated this 16th day of May 1988
G A AUGER - LIQUIDATOR

C T N (UK) LIMITED
COMPANY NUMBER : 1882149
NOTICE IS HEREBY GIVEN pursuant to Section 46(1) (a) of the Insolvency Act 1986 that George Albert Auger and Raymond Hocking of Stoy Hayward, 8 Baker Street, London W1M 1DA, were appointed Administrative Receivers of all the property of the above company on 18th May 1988 by National Westminster Bank plc under the powers contained in a mortgage debenture containing fixed and floating charges dated 23rd April 1987.
Dated this 19th day of May 1988
G A AUGER and R HOCKING
Joint Administrative Receivers

NOTICE OF APPOINTMENT OF TRUSTEE
INSOLVENCY RULES 1986
RULE 6.124 (1)
In The Plymouth County Court
No.4 of 1988
In The Matter of: Stephen Richard Hawke (In Bankruptcy)
Notice is hereby given that on 14th April 1988 Melvyn Laurence Rose F.C.A., F.C.C.A. of Leigh House, 260 Kingsbury Road, London NW9 0BS was appointed Trustee of the above-named Estate.
DATED THIS 12TH DAY OF MAY 1988
Melvyn Laurence Rose (F.C.A., F.C.C.A.)
TRUSTEE

C T N (RETAIL) PLC
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NOTICE IS HEREBY GIVEN pursuant to Section 46(1) (a) of the Insolvency Act 1986 that George Albert Auger and Raymond Hocking of Stoy Hayward, 8 Baker Street, London W1M 1DA, were appointed Administrative Receivers of all the property of the above company on 18th May 1988 by National Westminster Bank plc under the powers contained in a mortgage debenture containing fixed and floating charges dated 23rd April 1987.
Dated this 19th day of May 1988
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Taking time to stop and stare

OPINION

Brian Wenham

The latest news, that all broadcasting reform is likely to be *lumped together* for the 1989-90 parliamentary session, is rough on would-be radio expansionists. They *had hoped* to get clearance for a go-ahead this coming session, and be up and running *before the new TV ventures.* The delay is also something of a pity in governance terms. New non-BBC radio is to be subject to a "light-touch" authority, which some saw as a stalking horse for a post-IBA TV regime. Now both media will have to launch new vessels simultaneously, with no benefit from freshly-tested navigational aids.

The hold-up has little to do with foot-dragging. Few ministries are al*lowed two* big bites of the parliamentary cherry in successive sessions; the Home Office always knew it might have to wait its turn. 1989-90 is not, however, simply the best available opportunity: it is the only opportunity if new arrangements are to be in place by the end of 1992, when the extended ITV franchises run out. Miss that boat and ministers are stuck with another extension of the *ancien régime.* That they don't want.

What do they want? The TV White Paper, with green edges they say, is slipping towards the dark days of winter, and there is clearly much toing and froing between Home Office, DTI and Number 10. But it is a mistake to see this in simple stop-go terms: faddy-duddy Home Office versus go-ahead DTI. The picture is more complex. The Home Office, for instance, makes the running on a fifth or sixth terrestrial channel, while the DTI took some convincing that either was technically possible.

The precise timing of any further terrestrial television is crucial to the prospects *for* British Satellite Broadcasting, BSB. They want clear water *if they can get it:* the probability is that they will be safe until 1992 at the earliest. *But thereafter?*

Looming over all since the Downing Street summit of last September is Prime Ministerial anxiety about the peddling of improprieties on both sound and vision. So, Sir William Rees-*Mogg's Standards* Council is put to work, without statutory backing. One consequence of the shifting timetable is that he now will have to wait until the late spring of 1990 to be fully legitimized.

Uncertainties apart, there is value in consolidation and delay. Since the Peacock committee launched itself in 1985, there has been little time to stop and stare. Policy, therefore, has had a distinct feel of being taken on the wing: RPI-base for the BBC *licence-monies, Green Paper* for Radio, new push for cable, warm words for subscription *and so on:* all in tune with "opening up opportunity". But a piecemeal approach makes business judgements tricky, increasing chance of market failure. Should not Government, which means still to mould and regulate — no matter how lightly — offer the steadying embrace of an overview?

No new service, radio or television, carries an automatic ring of confidence. Start-up costs, particularly for television, are huge, with *most of the money going into* technology. Little is left over for programmes.

Some believe that the public and/or the advertisers will stump up for more just for more's sake. They could be wrong. The major breakthrough of recent years, the video-recorder, packed a double punch — you could re-cycle to your own desire, or you could supplement from the video-store. Today's projected packages are less obviously attractive.

So, time spent beefing up programme potential — even *if that means digging deeper* into pockets — may pay dividends in the long run. *Better that than a series of* flops, and public disenchantment.

Brian Wenham worked for the BBC from 1969 until 1987

The standards bearer

In the week after broadcasting got its watchdog, the Press gets a new monitor.

Frances Gibb reports

Louis Blom-Cooper, QC, the liberal barrister and penal reformer appointed yesterday to the hot seat of chairman of the Press Council, is well used to the limelight.

Blom-Cooper, aged 62, is one of the best known silks at the Bar and has already made his mark in a number of key public positions, notably child abuse inquiries. His main experience of the Press, therefore, is from the receiving end.

Most recently he chaired the inquiry into the death of Kimberley Carlile; *and before that the inquiry into the* Jasmine Beckford case. Both reports were highly acclaimed: he did not shrink in his report on Kimberley Carlile, for instance, from directing fire at the Director of Public Prosecutions for taking a year to prepare the case against the little girl's killer.

Both cases also brought him into almost daily contact with the Press and he has encountered the rough as well as the smooth; a Labour MP was critical of the £90,000 that Blom-Cooper charged for chairing the Carlile inquiry for the six months he was away from the Bar. But, as he was quoted as saying: "For a man in my position, that is the sort of earnings I would have made. Probably more."

He has also found himself on a number of quangos: last November he *was appointed* chairman of an independent manpower commission for the College of Occupational Thera*pists; and* in January this year he took on the job of chairing the Mental Health Act Commission for England *and Wales.*

Blom-Cooper is one of the most approachable, open and friendly members of the Bar. *He is popular* both with the Press and colleagues, and highly regarded as a barrister and *also in his social* reform work outside the Bar.

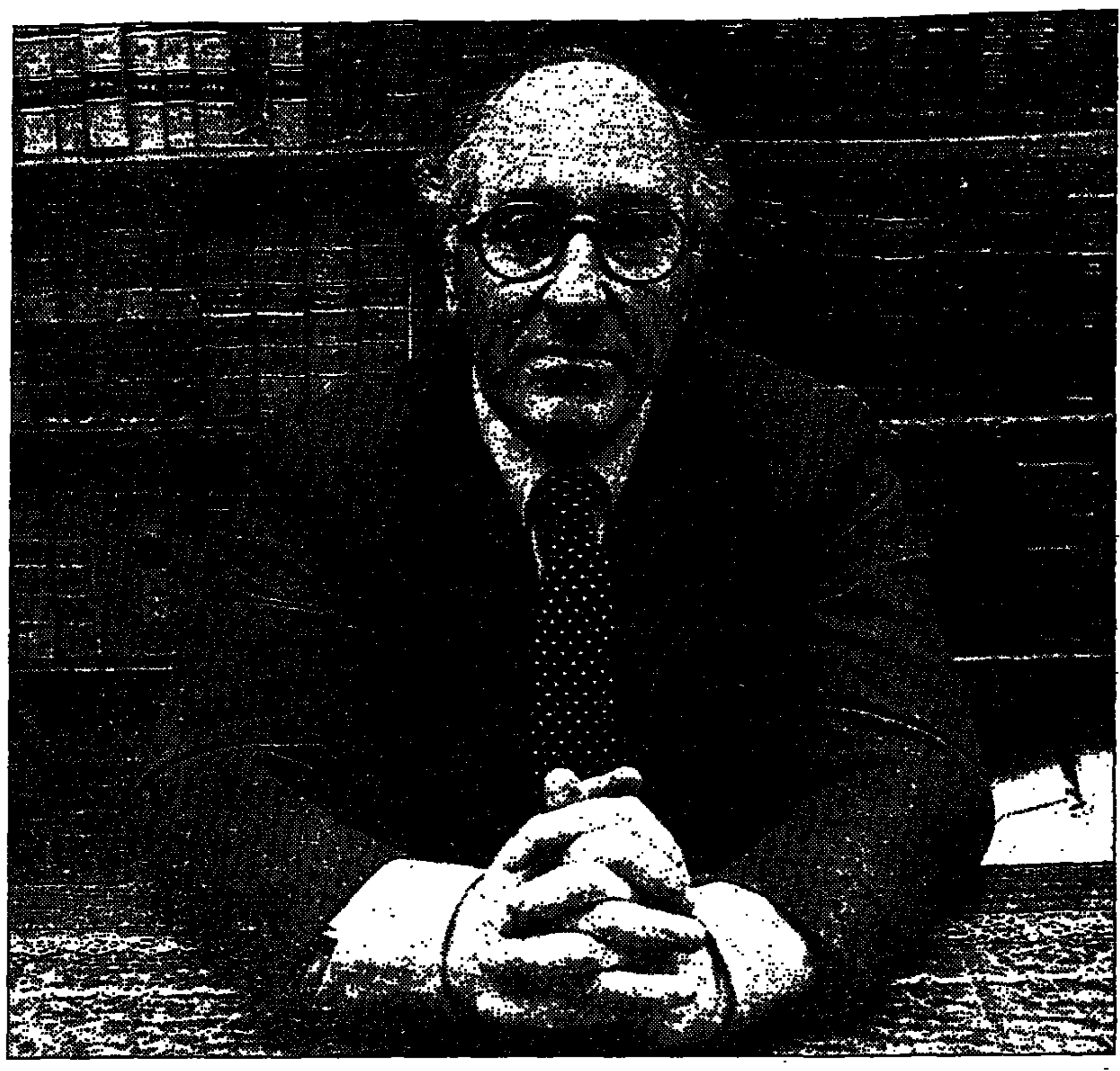
A member of the Liberal Party (since 1981, when he left Labour), for many years he has been the driving force of the Howard League for Penal Reform (first as chairman and then vice-chairman), lobbying on such issues as prison overcrowding, the criminal appeal system, and on the senior judiciary for failing to support individuals who challenge the misuse of power.

Blom-Cooper was regarded as one of the more original thinkers on the Home Secretary's Advisory Council on the Penal System between 1966 and 1978.

But he is unpredictable: he broke ranks *with the majority of his profession* in coming out in favour of abolishing juries in complex fraud trials as recommended by the committee under Lord Roskill, the retired Law Lord. He also takes an active and public stance on such issues as capital punishment, against which he has campaigned passionately, and South Africa, whose regime he opposes. He has visited South Africa several times to see prisons and observe trials there (*until refused a visa*) as a representative of Amnesty International and the law reform group, Justice.

In the courts, he has acted in a number of prominent cases: Blom-Cooper found himself arguing (unsuccessfully, as it turned out) the union's case against the Government's decision to ban trade unions from the Government Communications Headquarters.

He enjoys writing and broadcasting *himself and lists* as one of his recreations "watching and reporting on association football". Unlike many *lawyers,* he is not fearful or wary of the Press and his appointment therefore is likely to be welcomed by journalists. *But Blom-Cooper* brings a combination that should also endear the Press Council to the public: openness, and a *strong sense of principle. The choice is* an imaginative one.



Change of perspective: as a lawyer, Blom-Cooper has often dealt with the Press from the other side of the counter

MEN WHO HAVE TRIED TO POLICE THE PRESS

Previous chairmen of the Press Council have been:

Colonel Astor
Sir Linton Andrews
Lord Devlin
Lord Pearce
Lord Shawcross
Sir Patrick Neill, QC
Sir Zelman Cowen

Security screen

The latest BBC studio invasion is not the first

In countries where *coups d'état* are commonplace, television and radio studios are prime targets for aspirants to power. In Britain, only the Welsh nationalists have ever succeeded in taking over an entire studio. That was in the 1970s at Bush House, home of the external services. Alas, the studio in question was equipped only for recording, and the nationalists, unable to broadcast, had to contact the duty operations manager to draw attention to themselves.

Subsequently Bush House security became the most effective in the BBC. Television Centre, at least until this week, has been more relaxed; a purposeful expression and a clip-board has usually been enough to get past the gate. The BBC has promised improved security and an inquiry into how a group of lesbians managed to gatecrash *The Six O'Clock News.*

At ITN in 1966, *students* from Reading University caused noises off during a *transmission during rag* week. In the Seventies the Welsh Language Society achieved the *same feat, since when security* at ITN has remained unbreached.

Commercial radio has attracted occasional saboteurs. At Capital Radio in London a *group attempted to take over* a studio as a publicity stunt. Tighter security followed, including *lock combinations* on all doors which change daily. But even if saboteurs succeed in *getting control,* their transmissions would soon be cut off by the IBA, *which monitors all output.*

Until this week, the nearest disaster on BBC television news came from inside the organization. After an exceptionally good lunch last year, a member of staff entered the news studio and lurched towards Julia Sommerville, then in the middle of summarizing the 5pm news. He was restrained with some difficulty.

Kate Finch

DAVIES
FURNITURE AND CLOTHING FOR A TEMPERATE ISLE.

SENIOR SALES ASSISTANT
EXPERIENCED SALES ASSISTANTS

WE ARE RECRUITING FOR EXPERIENCED SALES ASSISTANTS TO FILL THE ABOVE POSITIONS WORKING IN OUR EXCITING AND EXPANDING NEW RETAIL CONCEPT IN WC2.

GENEROUS SALARY PACKAGE AND EXCELLENT WORKING CONDITIONS OFFERING A GOOD OPPORTUNITY FOR CAREER DEVELOPMENT FOR THE CORRECT CANDIDATES.

PLEASE TELEPHONE GARY MOORES OR EWAN DOUGLAS ON 01 240 2223 FOR MORE INFORMATION.

FACTORY MANAGER
JERMYN STREET QUALITY

We produce Shirts, Pyjamas and Dressing Gowns for our Parent Company and for a number of other International retailers at the very top end of the menswear trade.

We require a Factory Manager/Director designate to introduce production efficiencies at our Harlow factory. He/She will be responsible for all aspects of production, quality control and customer liaison. The ideal candidate will have experience of pattern making and production control in a small company environment.

Salary and benefits are negotiable according to experience.

Please contact by telephone or write enclosing C.V. to:

Mrs. F.M. Dibley,
118, High Street, Eton,
Windsor, Berkshire SL4 6AN.

TEL: (0753) 865525.

GENUINE OPPORTUNITIES FOR A SALES CAREER

Cornhill Publications are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.

We are looking for men and women who are genuinely interested in either commencing or continuing a career in Advertising sales with a first class Publishing Company.

You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.

If you are ambitious and have the confidence to present at the most senior level then call Chris Humphreys or Julien Wildman on 240 1515.

TRAINEE ADVISOR
An opportunity has arisen for two trainees aged 23-30 to build a successful career within the financial field. Prospect of high earnings after initial training with an opportunity to enter management.
Call Richard Admiral on 01-240 2160.
West End Office.
M.I. GROUP

GRADUATES
Learn Typing, WP, Shorthand fast.
Full or part-time.
Call today:
01-250 0398
Cranbrook Training Centre

DISTRIBUTION ASSISTANT
Assistant required for sales and marketing dept of book distribution company. We need someone with good telephone manner, able to type, some shorthand. Suit older person with office experience who enjoys working in a busy happy environment. Ring Angela Milligan (01 882 9723) Heyward Promotions

SALES CONSULTANTS
SURREY £16,000 + BMW Car (after training)

We are looking for people to join us at the start of a new venture, the creation of a Sales Division of Xpert Rrecruitment, the South East's fastest growing employment agency.

Already successful in Commercial and Specialist appointments we are opening a new office in Surrey close to the M25 and want to hear from both experienced Sales Recruitment Consultants and people who think they have a flair for this exciting challenge.

Placing quality sales people in the correct job is the ultimate sales opportunity. So if you think you have the skills and determination to succeed in this highly competitive market place, contact me ALAN RAYNER on 0293 517676 or send CV to:

Xpert Sales
Xpert House
26/30 Spencer Road
Crawley
Sussex
RH11 7DA

SALES EXECUTIVE
18K + + OTE

London's fastest growing business to business magazine Westminster requires 2 senior sales people to expand and develop new market areas, both at client and agency level.

The successful applicants will have at least 2 years ad sales experience and a proven track record preferably on a business related title. Enthusiasm, ambition and the desire to succeed are essential.

We offer an excellent career opportunity with good promotional prospects within a friendly, hard working environment. Salary, commission and bonus package will reflect experience and track record.

For immediate interview call Linda Johnston/Jamie Nichols on 01-437 0796.

WESTMINSTER
AIM Publications,
31-35 Beak Street,
London W1R 3LD.

BURLINGTON PUBLISHING COMPANY LIMITED

ADVERTISEMENT SALES EXECUTIVE
Salary neg + commission + 1800cc car

As the country's leading publisher of fieldsporting and pursuits titles, we are seeking a young, dynamic sales executive to sell advertising space on one of our monthly market leaders.
Based in Windsor, the successful candidate will be responsible for increasing advertisement revenue, by maintaining regular telephone and face to face contact with existing clients throughout the country, as well as generating new business sales.
Applicants are likely to have had 2 years previous experience, encompassing both telephone and field sales work, as extensive travel and face to face presenting is envisaged.
In return we are offering a generous salary and remuneration package, commensurate with this position.
Apply in writing in first instance enclosing full C.V. to:-

Cerys Morgan, Advertisement Manager, Burlington Publishing Company, 10 Sheet Street, Windsor, Berks, SL4 1BG.

SALES DIRECTOR DESIGNATE
An exciting new conference and presentation company in the West End is looking for a very senior
SALES MANAGER
with a faultless record in the
AUDIO VISUAL/CONFERENCE INDUSTRY
The right person will achieve a board Directorship in a short period. Salary package is completely open and negotiable and will reflect the seniority of the position. Applicants are especially sought from the industries' top five companies.
For further details call Gerry at
TALENT CORPORATION LTD (Agy)
01-439 0809

MARKETING DEVELOPMENT OFFICER
(Continuing Education)
Salary: £18,957-£21,159
(FE Lecturers scale),
the point of entry subject to negotiation.

This is a newly established post for September 1988 or as soon as possible thereafter. You will work as a member of the Continuing Education Team at the Education Department. It will be an exciting County-wide role open to candidates with demonstrable drive and ambition from either the education or business worlds with qualifications relevant to marketing and a sound record of marketing achievement.

Application forms and further particulars obtainable from County Education Officer (FE/LEC) Northampton House, Northampton NN1 2HX. Telephone: (0604) 236309.

Closing date: 10th June 1988.

Northamptonshire
EDUCATION

We welcome applications regardless of marital status, sex, race or disability.

M.J.Gleeson Group, a leading Contracting and Development Company, is enjoying record profits and turnover. To ensure our success continues our plans include a significant increase in activity within the Design and Build field. To help translate this plan into action we now seek a resourceful

SENIOR MARKETING EXECUTIVE

Ideally you will be aged between 30-45 years with a successful record of securing Design and Build opportunites.

Salary will not be an inhibiting factor and the benefit package will include a company car, life cover, health insurance and pension scheme.

Please apply to: The Personnel Manager, M.J. Gleeson Group PLC, Haredon House, London Road, North Cheam, Surrey SM3 9BS. Telephone: 01-644 4321.

GLEESON

BURLINGTON PUBLISHING COMPANY LIMITED

ADVERTISEMENT SALES EXECUTIVE
Salary neg + commission + 1800cc car

As the country's leading publisher of fieldsporting and pursuits titles, we are seeking a young, dynamic sales executive to sell advertising space on one of our monthly market leaders.
Based in Windsor, the successful candidate will be responsible for increasing advertisement revenue, by maintaining regular telephone and face to face contact with existing clients throughout the country, as well as generating new business sales.
Applicants are likely to have had 2 years previous experience, encompassing both telephone and field sales work, as extensive travel and face to face presenting is envisaged.
In return we are offering a generous salary and remuneration package, commensurate with this position.
Apply in writing in first instance enclosing full C.V. to:-

Cerys Morgan, Advertisement Manager, Burlington Publishing Company, 10 Sheet Street, Windsor, Berks, SL4 1BG.

ASSISTANT EDITOR
c£11,500
Due to continued expansion Corporate Image Publications require an experienced assistant Editor. You will be responsible for helping to edit and to generate copy for two of our successful titles. Ideal applicants should be enthusiastic, hard working and ambitious. If you are well presented and feel you have the qualities for these go-ahead publications telephone or write with C.V to:
M. Bickerdike, 01 200 4545,
Fotoscript House, Jubilee Close,
Townsend Lane, Kingsbury, NW9 8TR.

DESIGN CO - CHELSEA
Require:
RECEPTIONIST -
College leaver or 2nd jobber with typing c£9-10,000.
PRODUCTION/TRAFFIC CONTROLLER
with graphics experience c£11-14,000.
DESK TOP PUBLISHING ASSISTANT
with or without experience c£10,000.
Call Sharon 01-630 7066 Kingsland Personnel

CREATIVE RECRUITMENT
Can you communicate with creative people;
Art Directors
Copy Writers
Designers Art Buyers
Account Executives
If you have the relevant background and think you will enjoy the challenge of recruiting creative people phone Brian Hudson on
01-439 0809.

SPORTS EDITOR
SUPERCALL SPORT
British Telecom's leading telephone sports information service requires a SPORTS EDITOR to supervise the running of its operations.
Knowledge of football and cricket journalism is essential.
The salary is c£16,000.
Please apply in writing to:
Mark Rooney, Managing Editor, BT Supercall Sport 1-5 Downham, Road London N1 5AA
British
TELECOM

هكذا صنه الأصل

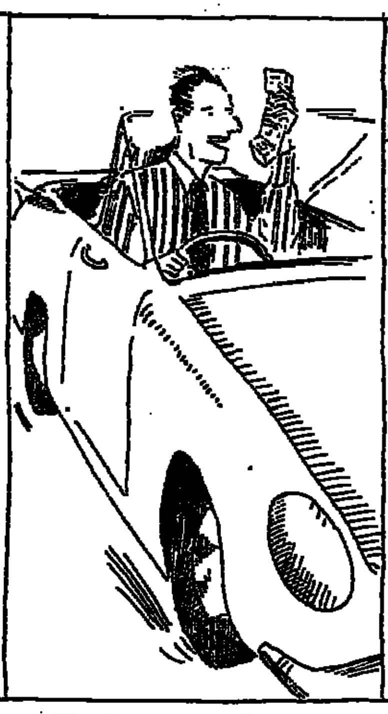
MEDIA & MARKETING

Grasped firmly by the labels

FRANCIS MOSLEY

The Explorers
Like to take up new activities

The Constrained
In this case the Resigned Poor



The Conspicuous Consumer
Make 19 per cent of population

Gloria
The Good Time Girl

The Self-Aware
Concerned about health

Advertisers have finer and finer categories to jam us into, reports

Philip Kleinman

Are you an Explorer or a Self-Explorer? A Status Quo-er or a Mainstreamer? A Social Lion or a Green Goddess? A Charlie or a Maggie? These labels are taken not from parlour games but from various psychographic typologies devised by advertising agencies and market research firms.

Psychographics is to do with the classification of people into different types according not to such easily measurable characteristics as age, sex, income and occupation, but to their temperamental make-up. As marketing becomes ever more sophisticated, increasing efforts are being made to find out which goods different temperamental types either buy or can be persuaded to buy.

The latest typology comes from a company called **Third Age Research** which specializes in studying the elderly and has identified eight types:

1 Apathetic
2 Comfortable
3 Explorer
4 Fearful
5 Organizer
6 Poor Me
7 Social Lion
8 Status Quo-er

These labels mostly speak for themselves. Explorers, many of whom are women, like to take up new activities and, if possible, to travel. It emerges from Third Age's research that this type tends to make greater use of cars after retirement than while still working.

At the time of the last general election, the advertising agency Young & Rubicam got a certain amount of publicity for its own psychographic system, which was reported to have been used to advise the Conservatives about how to woo the electorate. How much notice the politicians paid Y & R is still a matter of controversy; what is not in doubt is that the agency has successfully used its 4Cs system to attract commercial clients.

The abbreviation stands for **Cross-Cultural Consumer Characterization.** Y & R developed 4Cs out of the Vals (Values and Lifestyles) system devised by the Stanford Research Institute in California in 1978. The Y & R version divides people into three main groups, each of which is further subdivided as follows:
1 The Constrained, subdivided into Resigned Poor and Struggling Poor
2 The Middle Majority, subdivided into Mainstreamers, Aspirers, Succeeders
3 The Innovators, subdivided into Transitionals and Reformers.

The largest single sub-group in the United Kingdom is the Mainstreamers, said to account for between 30 and 35 per cent of the population. Reformers, about 7 per cent of the UK population, are the people with strong views one way or another. Y & R's advertising for its client British Nuclear Fuels was specifically aimed at this group.

In different countries, different psychographic groups account for different proportions of the population. These proportions are calculated with the help of extensive surveys in which a battery of questions is used to determine how to label each respondent.

The advertising agency is less free with information about its psychographic work than is the market research agency Taylor Nelson, which uses a system called **Monitor.** The Monitor typology appears not very different from 4Cs. People are divided into the following groups:
1 Sustenance-Driven motivated by material security, subdivided into:
a) Aimless, who include young unemployed and elderly drifters and comprise 5 per cent of the UK population;
b) Survivors, traditionally minded working-class types accounting for 16 per cent of the population;
c) Belongers. These conservative family-oriented people form 18 per cent of the population, but only half of them are sustenance-driven.
2 Outer-Directed, those mainly motivated by the desire for status, subdivided into:
a) Belongers
b) Conspicuous Consumers, who comprise 19 per cent of the population.
3 Inner-Directed, subdivided into:
a) Social Resisters, caring, often doctrinaire people (11 per cent);
b) Experimentalists, hedonistic and individualistic (14 per cent);
c) Self-Explorers (16 per cent) who are less doctrinaire than Social Resisters and less materialistic than Experimentalists.

Another more amusing set of labels was devised in the early 1970s by the **Leo Burnett** advertising agency. It published a Life Style report dividing British women into seven types, each given a pet name such as Gloria or Maggie. Men were divided into six groups, including Andy and Charlie. Gloria was a good-time girl, interested in fashion but not very much in work. Maggie was elderly, poor, old-fashioned but cheerful. Andy was young, ambitious and hedonistic, but Charlie was older, badly paid and frustrated.

The research work on which these categories were based was done by BMRB (British Market Research Bureau). Although Gloria, Maggie, Andy and Charlie have long been forgotten, BMRB continues each year to ask the 24,000 respondents to its Target Group Index survey a battery of nearly 200 attitudinal questions, in addition to many others about their purchasing, viewing and reading behaviour.

Marketers often construct *ad hoc* typologies for which they make no claims of general truth but which are useful in defining the target groups for any particular product. For example, **Target Group Index** data have been used to divide women into six types. These are in descending order of their propensity to buy cosmetics:
1 Self-Aware (concerned about appearance and fitness)
2 Fashion-Directed (not interested in exercise)
3 Green Goddesses (concerned more with fitness than appearance)
4 Unconcerned
5 Conscience-Stricken (no time to look after themselves)
6 Dowdies

One can happily look forward to many more systems to come.

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BYLINES

Oftel on its Marks

Marks & Spencer is under investigation by Oftel, the telecommunications watchdog, for alleged misuse of the ITV companies' teletext service, Oracle. M & S is a client of Aircall Teletext, a company part-owned by Oracle which sells high-speed data transmission facilities using spare capacity in the ITV signal. Subscribers receive such data using special decoders, which must be available to anyone who wants to rent one, since "closed user group" services are outlawed by Section 6 of the Telecommunications Act. But at present no one except M & S's own shops can get a decoder to pick up the data being transmitted from its head office. Paul Kellett, of M & S's retail systems department, says the company would like to let other retailers subscribe, but that satisfactory reception is difficult at other city centre stores: the system is therefore still, as it has been for the past nine months, "on trial". Some industry sources claim that such a long-term trial amounts to a *de facto* closed user group. Oftel is giving it its attention.

Too tasty

The new Spanish-backed women's weekly, *Hello!*, is lively but does not pander sufficiently to the bad taste of British readers weaned on tabloid newspapers, according to the advertising agency McCann-Erickson, which has conducted its first Magazine Monitor sweep — 200 street interviews in the two days following the magazine's appearance.

Daily data

The Daily Telegraph is to start publishing sales figures for each day of the week from September, when the _Telegraph_ colour magazine switches from Sunday to Saturday. The ad director, Len Sanderson, says the change could revolutionize the way space is bought and sold in newspapers, but the _Express_ circulation director Don Grey insists that even on a Saturday sales fluctuate from the daily average by only 1 per cent. Alec Kenny, media director of Saatchi & Saatchi, says advertisers will be pleased: "We have dynamic audience data in television, but not in newspapers. Other publishers will be forced to follow."

Boxing clever

Last week was a bad one for Oliver Hollingsworth's parents. Mother Anne Diamond lost her case against her former agent. Father Mike learnt that the television company he runs, Music Box, may lose its biggest contract, supplying the ailing Superchannel with pop programming. But Hollingsworth is confident: Superchannel now accounts for only 40 per cent of Music Box's £5 million turnover after strenuous diversification. Music Box produces the most popular programme on Portuguese TV, and is now bidding for a contract to supply children's programmes to British Satellite Broadcasting.

Bottoms up

Bad news for Mary Whitehouse: Sir William Rees-Mogg does not object to Patrick Malahide's bottom. He had not actually seen the famous episode of _The Singing Detective_ featuring Malahide's unadorned posterior, he told Radio 4 listeners last weekend, but he rather thought his new Broadcasting Standards Council would have let it through on the grounds that the series was art.

In brief

A predictable "no comment" came from Robert Maxwell on reports that he is buying an advertising agency — and not just any agency, but Saatchi & Saatchi or Wight Collins Rutherford Scott . . . **Greg Thain, who launched such notable failures as Richard Branson's listings title, _Event_, is quitting magazines with the sale of his five remaining titles to concentrate on selling mailing lists . . .** *The Dandy* and *Beano* are to carry full-page colour advertisements from this autumn . . . **The new _North West Times_, due to be launched in Manchester this autumn, will be viable on sales of 50,000, say financiers Guidehouse Securities.**

Nick Higham

MARKETING ASSISTANT
Magazine Publishing
Morgan-Grampian plc, one of the UK's leading publishers of business magazines, has a vacancy for a Marketing Assistant in its large and busy Marketing Services Department.
The successful candidate will work on a variety of publications, and will be involved in all the major activities of the department, including:
1. Sales promotion.
2. Market research.
3. Circulation planning and market positioning.
4. New product development.
In addition, the job entails some involvement with MGB Exhibitions Ltd, a sister company of Morgan-Grampian and a leading organiser of trade exhibitions.
Candidates must be graduates, preferably with about one year's experience in either media research or marketing or with the ability and aptitude to learn quickly about the business. Essential requirements are numeracy, excellent verbal and written communication skills and the ability to take responsibility and initiative. The right person will receive a competitive salary, as well as excellent career prospects.
To apply, please write, enclosing a cv, to: Ian Pring, Marketing Manager, Morgan-Grampian plc, 30 Calderwood Street, Woolwich, London SE18 6QH.
The Company is an equal opportunities employer.
MG

BBC APPOINTMENTS
BBC South & West
REGIONAL JOURNALIST
Bristol
£10,881 — £15,388*
An opportunity to join the team which produces our nightly news magazine programme Points West and material for Breakfast Time and network news.
The work will involve sub-editing copy, writing commentary for news film and helping originate topical material. You will be expected to work a shift pattern which includes weekends.
Journalistic experience with the ability to work quickly and accurately under pressure essential. Sound editorial judgement in selecting news and current affairs also necessary.
This position may be offered on a permanent or contract basis.
For application form contact (quote ref. 7015/T and enclose s.a.e.) Assistant, Recruitment Services, BBC, Whiteladies Road, Bristol BS8 2LR. Tel. (0272) 742174.
BBC South & East
REPORTER
Radio Northampton
£9,357 — £11,610*
They don't last long these days — local radio reporters. They quickly move up the ladder into the world of production. Which is certainly the case at BBC Radio Northampton. So we need a Reporter with radio and news skills, a sense of humour and ambition to get on.
We can offer you the chance to work on good news stories as well as the room to develop your own feature ideas — so long as they make good radio sounds. A clear speaking voice is essential plus a current driving licence.
The contract will be for six months, starting this summer. For more details contact Sue Waldram on Northampton (0604) 239100.
For application form contact (quote ref. 9356/T and enclose s.a.e.) The Recruitment Office, BBC Elstree Centre, Box 1, Clarendon Road, Borehamwood, Herts WD6 1JF. Tel. 01-207 5979.
Relocation expenses considered for permanent posts. *Plus an allowance of £624 p.a.
We are an equal opportunities employer

ARE YOU AN EXPERIENCED AND QUALIFIED INDIVIDUAL IN THE MEDIA AND ENTERTAINMENTS INDUSTRY?
ARE YOU LOOKING TO FURTHER YOUR CONTACTS?
Then contact SCATTERBRAIN on 01-387 7033, or 01-388 3111
SCATTERBRAIN is a brand new computer-based media and entertainments directory, and by making just one telephone call you could make a world of media contacts.
Whether you're a make-up artist, paste-up artist, scriptwriter, stuntman, producer or engineer, it's your access to the media network. Your details will be available to television, radio, music, theatre, advertising, film and video clients, and everyone between and beyond.
So telephone Scatterbrain now, for further details. It could be the most important call you ever make.
SCATTERBRAIN
Scatterbrain Limited, Euston House, 81-103 Euston Street, London NW1 2ET Telephone: 01-387 7033 (24 hour answerphone) or 01-388 3111 Fax: 01-387 3773

BUSINESS DEVELOPMENT EXECUTIVES
As a leading and fast growing company specialising in International Business Entertaining for major corporations, we are seeking two Business Development Executives.
At least three year's service industry sales/PR executive experience essential to develop client base of this dynamic company.
Est. Salary Package £20,000 + Car
Telephone: 01 381 6144

Edward Arnold
THE EDUCATIONAL, ACADEMIC AND MEDICAL PUBLISHING DIVISION OF HODDER & STOUGHTON
require a
Promotion Designer
A Designer is required to work on catalogues, leaflets and promotional material for our academic, international and vocational lists.
The successful candidate will be involved in all aspects of design including layouts, paste-ups and finished artwork and should have at least one year's design experience; the post is based in our Bedford Square offices.
To apply, please write enclosing full CV to:
Mrs Joan Mallett, Personnel Manager,
Hodder & Stoughton, PO Box 700, Mill Road, Dunton Green, Sevenoaks, Kent TN13 2YA

BSI is the focus for UK activity in standards and quality.
Technical Editor
Starting Salary: £10,077 pa
BSI is setting up a new Editing team to operate from our expanding Milton Keynes site. More than 700 national Standards are published every year and the Technical Editors play a key part in their production.
Technical Editors are expected to communicate persuasively on questions of interpretation and meaning in text and liaise between Technical and Typographical staff on matters of presentation. Although there are well established rules and conventions, the job appeals to people who enjoy detailed editing of manuscripts in a wide variety of technical disciplines, where accuracy and clarity are paramount.
A Degree and at least 2 years' previous editing experience (preferably, but not essentially, technical) are required.
The move to Milton Keynes will take place during Autumn 1988. Relocation or willingness to relocate is necessary (interim fares to London will be considered). Relocation assistance will be paid where appropriate.
For an application form and further information please contact: Caroline Barry, Personnel Officer, BSI, 2 Park Street, London W1A 2BS or on 01-629 9000 ext 3195.
BSI
Working for Quality

ADVERTISING SALES
TWO AMBITIOUS PEOPLE REQUIRED
Publishers require articulate personnel to sell advertising space as part of International telephone sales team covering Europe and USA. Sales activities include publications, TV and video production for international video market.
Training given, West End office.
OTE £15,000 +
Phone Guy Johnson on 01-629 6696

RECRUITMENT ADVERTISING
Three telesales people wanted for fast expanding magazine publishing company, based in Wembley, to sell recruitment advertising. £9000 to £12,000 basic depending on experience plus lucrative commission - 1 post carries a Company Car.
Tel Mike Bickerdike on 01-200 4545.

EDITORIAL GROUP
LONDON BASED
REQUIRES JOURNALISTS FOR AUTOMOBILE, MOTORCYCLE AND CURRENT AFFAIRS MAGAZINES
SEND FULL CV + PHOTO to:
F.E.S.T.A. PUBLICATIONS
28 BRYANTWOOD ROAD
LONDON N7 7BE

ALL BOX NO REPLIES SHOULD BE SENT TO:
BOX NO.___
BOX NO. DEPT.,
P.O. BOX 484,
VIRGINIA STREET,
WAPPING,
LONDON,
E1 9DD.

ROBSON STUDIO
INTERIOR DESIGNERS
Creative Interior Designer Required
Minimum of 5 years experience, preferably in retail or leisure with a good knowledge of general building practice.
A current driving licence would help.
Please phone or write to:
Ms D. Sampson
Robson Studio and Company
9 New Concordia Wharf, Mill Street, London SE1 2BA
Telephone 01-231 2477

RETAIL APPOINTMENTS

A New Retail Outlet in Windsor selling mainly British goods to Japanese customers is looking for:
BRANCH MANAGER/MANAGERESS
SENIOR MANAGER/MANAGERESS
for clothing, leather goods and china department.
PURCHASING MANAGER/MANAGERESS
to co-ordinate buying of knitwear, leather goods, china etc.
The candidates must have at least 5 years of experience in Japanese clothing, knitwear and china markets. Knowledge of Japanese trends, tastes and language are essential.
The candidates should apply in writing to:
CASTLE CORNER
22, THAMES STREET, WINDSOR, BERKSHIRE SL4 1PL

Max Mara
32 Sloane Street, London SW1
Require a young enthusiastic sales consultant. Previous experience, knowledge and understanding of fashion essential.
Please send C.V. and photo to:
Leslie Lockyear.

BOND STR[illegible]
GALLE[illegible]
Experienced [illegible]
assistant [illegible]
busy and [illegible]
gallery. [illegible]
or [illegible]
[illegible]

☎ 01-481 4481 LA CRÈME DE LA CRÈME ☎ 01-481 4481

PR Secretary/Assistant

London SW1

c £10,500

This is an exciting opportunity to become involved in handling press and public relations for one of Britain's most successful and innovative manufacturing organisations.

Since 1986 when the first Nissan "Bluebird" rolled off the production line at our ultra modern plant in the North East, we have grown rapidly to become a major force in the British car industry.

We are now looking for an energetic and enthusiastic person to join our small London-based PR team. The varied duties will range from media liaison, organising conferences and press information to maintaining the daily cuttings library and general office administration. The pace is often fast and deadlines demanding. You must therefore show a willingness to become involved in every aspect of the job with the ability to work well on your own initiative.

An outstanding career opportunity

Probably educated to "A" level standard or equivalent, you should have excellent typing skills, a well organised approach and be an effective communicator. Word processing experience would be an advantage as would an understanding of the media.

Please apply in writing with full details to: Yvette D'Arcy, Senior Controller – PR, Nissan Motor Manufacturing (UK) Limited, 5 Arlington Street, St James; London SW1A 1RD.

NISSAN

Britain's most successful two year old!

SECRETARY

Etes-vous la creme de la creme de la creme?

We are looking for an outstanding individual to fill the important role of Secretary/PA to our President.

You will therefore need a number of well developed skills, including accurate shorthand and a sound knowledge of word processing, together with excellent English and, preferably, another European language (French would be ideal). As well as providing a top level secretarial service, you will be arranging conference venues all over Europe. Confidentiality is an essential attribute, along with the necessary tact and discretion to deal with staff at all levels.

The salary and benefits package will be a true reflection of your expertise and the value which we place on this position.

Ideally aged 27-37, if you fit this description and you're highly motivated, phone Rita Hales on 01-759 2499 today. Or send your full c.v. to her at: Hertz International Limited, 700 Bath Road, Cranford, Middlesex TW5 9SW.

Hertz

TEMPORARIES TEAM LEADERS

City of London, Woolwich, Putney, Lewisham, Staines, Southampton, Birmingham (New Street).

We're a small, growing group of new generation recruitment consultancies with a fairly high profile and a significant reputation for achievement and integrity.

Our growth has been realised primarily through the recruitment and retention of an immensely talented staff and management team, probably the elite in the UK recruitment industry.

We now seek seven 23-33 year olds in key posts as above. They demand bright, articulate, courageous people, ideally familiar with the pace, cut and thrust and volatility of a service industry like ours.

Starting salaries are in the £13,000–£14,500 range, appreciably supplemented by profit share and bonus schemes.

Please write to me personally, in absolute confidence. Laurence Rosen, Chief Executive, Office Angels Ltd., Wells House, 79 Wells Street, London W1P 4AX.

Office Angels

RECRUITMENT CONSULTANTS

NABARRO NATHANSON

WP Support Supervisor (Wang VS)

Nabarro Nathanson is one of London's fastest growing legal practices with over 450 personnel.

We have a vacancy for a WP Support Supervisor whose main responsibilities are the successful management of our busy WP Centre and the carrying out of project work under the direction of the I.T. Support Manager, using the advanced technology available.

The successful applicant will have 2-3 years experience of the Wang VS system with proven supervisory skills, and will be aged between 25 and 35 years. A flexible, innovative approach to work is also essential.

The Firm offers a competitive salary (reviewed twice annually), season ticket loan, subsidised staff restaurant, BUPA, contributory pension scheme and discretionary bonuses.

Please send your cv to:
Miss Pat Brown,
Personnel Manager, Nabarro Nathanson,
50 Stratton Street, London W1X 5FL
Telephone: 01-493 9933

EXECUTIVE SECRETARIES

As a result of the rapid growth and change in the Woolwich's business operations we are currently seeking to recruit additional Executive Secretaries to work in our Chief Office in Woolwich, South-East London.

These challenging positions offer applicants the opportunity of undertaking a wide range of confidential secretarial and administrative work for members of our Executive Management.

Suitable candidates are likely to possess excellent shorthand and audio skills (100/60wpm) be numerate and have at least 3 years previous senior secretarial experience. Word processing experience is essential but cross training will be provided where necessary. The ability to organise and to act on personal initiative are key features of these positions as are a flexible approach to work, good communication skills, tact and discretion.

So if you enjoy a challenge, thrive under pressure and are looking for a satisfying secretarial post, why not apply to join us? We can offer a generous starting salary with twice yearly salary reviews, preferential mortgage terms, 24 days leave, a first class pension scheme, flexitime, and subsidised restaurant facilities.

For an application form please write to or telephone Shirley Williams, Personnel Officer (Woolwich), Woolwich Equitable Building Society, Equitable House, Woolwich, London SE18 6AB.
(Telephone: 01-854 2400 extension 5731).

We are an equal opportunities employer.

WOOLWICH
EQUITABLE BUILDING SOCIETY

Secretary

IWS INTERNATIONAL WOOL SECRETARIAT

c£11,000

A well-organised, experienced secretary is needed for our London-based UK & Ireland Branch Director, whose role is to co-ordinate Woolmark promotion activities in the busy fashion and wool textile market.

Apart from the usual secretarial duties you will be expected to organise his busy international travel schedule and hold the fort whilst he is away. First class organisational skills, a confident and mature manner and high level of tact are essential.

You will probably be over 25 and have had at least 4 years' *post-college experience at middle and senior levels.* A good educational background is important.

Our modern offices are situated close to Piccadilly/St James's Park and we offer a starting salary of around £11,000 p.a., plus £312 p.a. LVs, 25 days holiday, STL and free medical insurance cover.

PURE NEW WOOL

Interested? Please write briefly, enclosing a CV to: Mrs Shirley Smith, Personnel Assistant, International Wool Secretariat, Wool House, Carlton Gardens, London SW1Y 5AE

Enthusiastic kelly

ARE YOU THE ONLY ONE WHO APPRECIATES YOUR TALENTS?

If so, on Wednesday 1st June Kelly Temporary Services are having a Pimms evening at Norman House, 105-109 Strand, London WC2 where you can call in and have the chance to relax and chat to us about the many exciting assignments, and the wonderful rates and benefits we can offer you.

If you can't make it but would still like a change, call Abi on

01-836 3856

Kelly Temporary Services

CALL US RIGHT NOW

Senior Secretary

Unilever has a vacancy for an experienced *secretary to work as personal assistant to* the Head of our Insurance Division and Deputy Treasurer. The position involves both secretarial and administrative duties in dealing with highly confidential correspondence often in a pressurised environment.

Suitable applicants must have prior *secretarial experience at a senior level,* have excellent shorthand and typing skills and experience of the word processor.

Starting salary is from £11,500 according to age and experience with a present job maximum of about £12,800, together with usual large company benefits including 5 weeks holiday, subsidised dining facilities and *season ticket loan* after *six* months.

Applications in confidence should be made to:

Mrs C Appleby
Head Office Personnel Dept.
Unilever PLC,
Unilever House
PO Box 68, Blackfriars
London EC4P 4BQ

Telephone: 01-822 6006

Experienced

SECRETARY/OFFICE ADMINISTRATOR

Age 30+

Excellent Salary Plus Incentive Package

Dealing at Chairman level, this is an excellent opportunity to become part of a small, professional team who require an experienced secretary with a proven track record to manage the office and generally provide full secretarial and administrative support.

You should have strong organisational abilities with the capacity to deal with constantly changing priorities together with sound shorthand, typing and WP skills.

This demanding position would suit a mature person who enjoys using their *initiative* and takes pride in their work.

Please send your job history, salary requirements and day time telephone number in confidence to:

Mrs. S. Staden
Management First Limited
46 Kingsway, London WC2B 6EN
01-242 7773

Secretary to Parliamentary Adviser

CBI

The Parliamentary Adviser maintains contact with *Parliamentarians of all Parties to explain British business* policies at Westminster. His secretary must have an interest of Parliament and its procedures and the ability to converse with Members of both Houses. Good secretarial speeds are essential and WP experience is desirable.

Salary circa £9,250 p.a. depending on age and experience. Other benefits include BUPA, season ticket loan, 23 days holiday per year, subsidised restaurant.

We also have other vacancies for secretaries with good secretarial skills — at all levels.

Please reply enclosing comprehensive CV and stating present salary to Personnel Department, **Confederation of British Industry,** *Centre Point, 103 New Oxford Street,* London WC1A 1DU.

---

medial MEDIA & ADVERTISING

PUBLIC RELATIONS PA - £12,000

The charming young director of the Financial PR division of an International Advertising Agency urgently requires a PA. This totally involving role incorporates a high admin. content, together with a basic training in the business, and needs you to provide a full secretarial back-up to the Director and have the confidence to deal with clients and contacts at all levels.

60 typing + WP experience

ADVERTISING - £10,500

One of the most successful Advertising Agencies whose clients range from electronics to fashion, are looking for an efficient, *fun secretary who enjoys a very busy atmosphere.* You will be working for two board directors and one manager, and your duties will be varied; including typing reports, documents, arranging meetings, lunches and travel and doing some junior account exec. work.

80/60 + WP

SPORTS PROMOTION - £8,000 + package

We have a unique opportunity for a bright college leaver with excellent skills to work in the golf/tennis department of the world's most successful Sports Management company. You *will work in a team of three,* dividing your time between organising the hectic lives of celebrity and professional golfers and assisting the editor of the Wimbledon magazine.

100/50 + French or Spanish.

Recruitment Consultancy 01 925 0139

PA

circa £12,000 + Bonus

Total Involvement in the Business

Fast moving growing Consultancy needs a *mature, pro-active, independant PA for the* two Directors.

An opening for an ambitious career minded person who takes on ownership and works to tight deadlines.

Interest in organisations, Applied Psychology and Management development are essential. A degree is useful.

CV to Sally Plummer:
Castleton Partners,
6, Porter Street.,
Baker St.,
London W1M 1HZ.

The Economist PUBLICATIONS

PRODUCTION ASSISTANT/SECRETARY

Required for The Economist Publications to help with the day-to-day production and corporate sales of The Economist Diaries, business gifts and other varied publications. Publishing and/or production experience preferred although not essential. A keen eye for detail, good telephone manner, *all round secretarial skills and a sense of humour are* important. This is an interesting and responsible position with plenty of variety. Must be non-smoker. Attractive salary and benefits package.

Please apply with handwritten letter and CV to:

Liz Luya
Personnel Assistant
The Economist
25 St James's Street
London SW1A 1HG
(Tel: 01-830 7000)

EXECUTIVE RECEPTIONIST

We are an international management *consultancy in Central London.* We require an extremely efficient, well-spoken receptionist to work on our very busy front desk dealing with clients, staff, couriers and taxis, answering a Monarch switchboard, organising client, meetings and lunches. Experience in making complicated travel arrangements is essential as well as a calm, cheerful attitude to hard work. Languages an advantage. Age 25+. Salary £11,000 + medical insurance.

Please telephone Sue Rawlinson on 493 1998, The MAC Group UK Limited, 22 Grafton Street, London W1.

SECRETARY WEST END

To £12,000

An associate Consultancy requires someone to organise and manage them and their often hectic offices.

Ideally you will be in your late 20's, early 30's with good all round skills, *experience of WP's an advantage* (cross-training provided).

If you are good at dealing with people at all levels and enjoy *organising champagne lunches for* clients, please send your full career details to: Marilyn James, Overton Executive, 3 Berkeley Square, London W1X 5HG, or telephone 01-408 1401.

OVERTON EXECUTIVE

RETAIL APPOINTMENTS

Continued from page 19

CULPEPER THE HERBALIST

Have exciting opportunities in London and other major Cities. You are well educated, perferably to degree standard, you are *hard working* and motivated with a real interest in the benefits of herbs, herbal remedies, natural cosmetics and wholesome foods.

To apply send full CV to J.Warrington, 21 Bruton Street, London W1X 7DA.

MANAGERESS

required for small gift shop in Beauchamp Place, Knigtsbridge.

Attractive Salary offered.

Phone: 01-225 2160
10.00 am - 6.00 pm weekdays.

MONDAYITIS?

That terrible feeling when Monday comes around again.
It's called, being sick of your job.
Well, Amanda's got the cure. She's got jobs for secretaries in the best companies in town ... in advertising, film production and P.R.
So give her a call, and start feeling better right away.

Amanda

She's fussy because you are. Call 379 7007

AMANDA [illegible] SECRETARIAL RECRUITMENT

La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

On your marks

If you want interesting bookings at competitive rates and an honest professional co-ordinator to give you *the support and individual attention* you deserve, call Amanda Jackson and get off the starting blocks.

OFFICIAL SPONSOR OF THE 1988 BRITISH OLYMPIC TEAM

01-491 1868

TOP FLIGHT SECRETARIES

PA/SECRETARY
International Trading Co. W2
£12,000

Seeks business-minder [illegible] to organise dynamic Director. Minimal secretarial duties, a knowledge of [illegible] useful as duties include extensive travel arrangements.

For an appointment phone Jenny Walters on:

01 434 9842

Or send C.V to Topflight Secretaries, 100 Wardour St, W1.
(Fax: 434 9841)
Rec Cons

HEATON BENNETT

CHELSEA CHANCES at £10,000 +

Successful multi-national Estate Agency seek a bright Secretary/Junior Negotiator for immediate start. Excellent prospects.

VILLA TRAVEL CO.

Require PA/Sec to MD. Initiative & enthusiasm a must together with good audio typing skills. Really nice working atmosphere.

INTERNATIONAL OIL COMPANY IN KNIGHTSBRIDGE

Seeks hardworking cheerful secretary/receptionist with initiative and experience for small busy office. Salary negotiable. Telex and WP experience essential.

Tel: James Cross on 01 228 5300.

RECEPTIONIST/ TELEPHONIST with typing

established Mayfair Estate Agents. Must be well spoken and presented.

Please call Sharon Whelan:

CLUTTONS
01 499 4155
No agencies.

RGN/SEC

required for friendly but busy [illegible] Occupational Medical Practice, Sloane Square.

Salary negotiable.

Tel: 01-730 8045/ 9328

Are There PA's/Senior Secs

out there who would like to know more about jobs without being asked to come in and register first?

Please call Renata on 01-543-2151.
Désirée Fraser Associates.

SURVEYORS IN W8

Require well spoken Sec/WP Op to look after them. Must be to 'O' level standard or beyond.

£12,500.

(Ref MPL)
01-938 1933

هكذا صدر الأصل

Senior Secretary

Legal Department

c.£12,500

British-American Tobacco Company Ltd, one of the world's largest manufacturers of tobacco products, is looking for an efficient secretary to work for the Company Secretary and his Assistant at their Head Office in Westminster.

The responsibilities of our Company Secretary are extremely wide-ranging and in providing full secretarial support your own duties will be equally demanding.

You'll need to have excellent shorthand and typing skills and the organisational ability to arrange all Board and Committee Meetings. This will include preparing agendas, collating documents, and answering procedural queries regarding Board Meetings, Minutes, Shareholdings etc. There will also be a requirement to provide cover for the Senior Clerk in the maintenance of the secretarial database – so enthusiasm and aptitude for computers is also an advantage.

The ability to work under pressure is vital as the work is carried out within strict deadlines. Applicants should also be prepared to work on their own initiative and have the maturity and experience for dealing with Company matters and management at Board level.

With at least five years' secretarial experience and a minimum of five 'O' levels, you'll be rewarded with regular salary reviews, non-contributory pension, share participation and free lunches.

To apply, call Tracy Devoy for an application form on 01-222 1222, or write to her with your CV at British-American Tobacco Company Ltd, 7 Millbank, London SW1P 3JE.

B·A·T

A member of the B.A.T Industries plc Group

SECRETARY TO LEGAL ADVISER

To £11K Victoria

BAA plc, through its subsidiary companies, owns and operates seven major UK airports including Heathrow and Gatwick, the world's no.1 and no.2 international airports.

The legal responsibilities of running a complex business such as ours are many and varied. Working for one of our legal advisers, you will be involved in the preparation of a wide range of legal documents, including commercial contracts, and some litigation work.

It is essential that you have good audio and WP skills with an ability to work on your own initiative. You must be a good organiser with a flexible approach to work. Previous legal secretarial experience would be an advantage, although not essential.

We offer a salary up to £11,000 p.a. plus benefits and excellent working conditions in our modern offices adjacent to Victoria Station.

If you would like to join our busy legal team, please send your C.V. to:
Julie Spencer, BAA plc, 130 Wilton Road,
London SW1V 1LQ.

B·A·A
The world's leading international airport group.

HEATHROW · GATWICK · STANSTED · GLASGOW · EDINBURGH · PRESTWICK · ABERDEEN

SENIOR SECRETARIES

The British Petroleum Company p.l.c., is seeking a limited number of Senior Secretaries to supplement a small team of Relief Staff which provides cover in the absence of Chief Executives' Secretaries. Excellent all round skills, including word processing and shorthand at 100 w.p.m. will be necessary.

Applicants should have 5/6 years secretarial experience and have the confidence and ability to deal with staff at all levels. A mature, professional attitude is required and smart appearance is essential.

In return, you will receive a competitive salary and London Allowance and a range of attractive benefits including subsidised staff restaurant, non-contributory pension scheme, season ticket loan and superb sports and social facilities.

If you think you have the right skills and personality and are looking for a rewarding career in a multi-national corporation, please telephone or write for an Application Form to:

Mrs. B.C. Godfrey,
The British Petroleum Company p.l.c.,
Britannic House, Moor Lane,
London EC2Y 9BU;
Tel. No. 01-920 6502.

BP is an equal opportunity employer.

BP

Personal Assistant to Director of Artist Relations and Product Design

There is no other company in the world like the Franklin Mint. We are one of the largest direct marketing organisations specialising in the creation, development and promotion of high quality collectables and beautiful home decor products. Our works of art and fine craftsmanship are sought after and admired by collectors in over 19 countries.

The task of keeping up a constant flow of fresh ideas and selecting the artists and designers to carry out our work falls to a highly specialised team of people. We are now looking for a Personal Assistant to work for our Director of European Artist Relations and Product Design, and to be an important member of that team. As well as acting as the Director's personal Secretary, you would be directly responsible for the general accounting and administration of the Product Design & Artist Relations department, and be able to assist with some research and PR-based activities.

Aged 25-40, you should ideally be a graduate or of graduate calibre with a minimum of 5 years' appropriate experience. Fluent written and spoken German and French are essential, and knowledge of any other European languages would be useful. You will also need to be numerate with an excellent knowledge of word processing and computer-based invoicing/record systems.

This post is based at our European headquarters in South East London. We offer a very competitive salary and benefits package and a unique opportunity to work in a very creative and fast-moving international environment.

Please send full c.v. to Suzanne Wolstenholme, Director of Artist Relations & Product Design, Franklin Mint Ltd., 138 Bromley Road, London SE6 2XG.

THE
FRANKLIN
MINT

RAISE YOUR INTEREST RATE!

Within the world of finance you can find some of the highest salaries in London — and some of the most interesting and exciting jobs. It's the best of both worlds! At Finesse we can offer you high-interest secretarial positions and the scope for genuine career development. So whether you are reaching the zenith of your career or still building the foundations, the City has a great deal to offer.

£17,000 PACKAGE

As PA to a high-profile Executive Director at this dynamic International Investment Bank you must possess the poise and professionalism to deal with top-level clients. The Director is a leading light with the Bank and advises some of their most prestigious clients on sensitive international deals — in his absence you will need the foresight to anticipate his decisions and cope with complex administration.

Specialists for the 18-25 year olds

FINESSE
APPOINTMENTS

01-499 3531/3551

PR ASSISTANT

The in-house PR Dept of this Merchant Bank needs to present a highly professional image to clients, shareholders, the Press and public. As Secretary to the Director, you will liaise with photographers and designers, answer telephone and written enquiries and become a vital member of a team dedicated to maintaining the Company's high level of exposure in the financial market place. £10,500 + mort. sub. Skills 80/50.

£11,000 pa

Senior Secretary/PA for Director of Victoria company. Shorthand needed and Wang WP on site.

£9,500 pa

Young Secretary for WC1 Chemical Company. Shorthand not essential, will cross train on MBI Word Processor.

Contact Corine Goodman today on:

01-828 1907

or send C.V to enter our Senior Secretarial Register

VICTORIA PERSONNEL
17 Gillingham Street,
London SW1V 1HN

Sales/Research Trainee

(no typing required)

Prominent City-based international executive search firm with offices in New York, Tokyo and Hong Kong seeks exceptionally bright individual for sales/research position. Excellent phone manner, high energy level, professional demeanor, and some college background required. Office skills and/or some knowledge of City environment a plus.

We offer competitive salaries, generous benefits and long term career opportunities. Only qualified candidates with superb references need apply for this unique position.

Call Miss Ledbetter
374-6422
(9:00am - 12:00pm daily)

DEVELOP YOUR INTEREST IN THE CITY.

c.£13,000 + benefits

Legal & General Investments, one of the UK's most highly respected investment houses, needs a young, highly-motivated PA to work with the Institutional Sales and Marketing Director and to provide administrative support to the marketing department: this may include desk-top publishing and the organisation of presentations.

Good shorthand and keyboard skills (100/50+) are obviously essential, but you must be keen to extend your responsibilities beyond the usual secretarial function. For the person with the right mix of self-confidence and initiative, we can offer the prospect of real involvement in the business.

Salary will be supported by a comprehensive range of financial-sector benefits, including non-contributory pension scheme, low-cost mortgage facilities, season-ticket loan and Luncheon Vouchers.

Please write with full career and salary details to Ann-Marie Bevan, at Legal & General Investments, Bucklersbury House, 3 Queen Victoria Street, London EC4N 8EL, or telephone for further information on 01-489 1377.

Legal & General Investment Management Limited is a member of IMRO.

Business Affairs £13,000+

Be the administrative driving force behind the busy, at times chaotic, but always friendly Business Affairs department of this well-known financial paper. As head of the secretarial team, you will provide full secretarial and administrative support to the Department Editor and journalists alike. Involved extensively in the preparation of the newspaper, you will also be responsible for organising and managing the office. This is an extremely busy position requiring flexibility, confidence and a calm and approachable manner. Your hard work will be widely appreciated and well rewarded.

Age: 25+ Skills 70/60 plus WP experience

RECRUITMENT
COMPANY

01-831 1220 5 GARRICK STREET WC2E 9AR

EXPERIENCED SECRETARY KENSINGTON W8

Experienced and enthusiastic secretary required immediately for our busy Lettings Department - administrative skills and good telephone manner essential. Typing 80/60 Wordstar 2000. Salary according to age and experience, excellent promotional prospects.

Telephone Nicki Thornhill now on:

01 937 7244

Prudential Property Services
116 Kensington High Street, London W8

PRUDENTIAL
Property Services

RSA

The Royal Society for the encouragement of Arts, Manufactures & Commerce

PA/SECRETARY

to the Secretary (Chief Executive)

Salary: c£13,000

We are looking for a mature (25+) PA/Secretary to run the Chief Executive's office. First class secretarial skills are essential but of equal importance are communication skills, the ability to draft well written reports and correspondence, experience of word processing and, above all, intelligent initiative.

This post will involve the successful candidate in the strategy concerning the RSA's main areas of interest: arts, industry, design, education and environment. You will work at the Society's historic house just off the Strand.

Requests for details to James Richardson, RSA, John Adam Street, London WC2N 6EZ (Tel: 01 - 930 5115). Completed applications by 8th June 1988.

COMPANY OF THE FUTURE

C. £11,000

Grow with the new TV technology - channel your enthusiasm and lively personality into organising the General Manager. Lots of administration, liaison with producers, clients and interesting people in this exciting atmosphere. All yours if you have good shorthand/typing skills. Age 23-40
Telephone NOW.

Bernadette of Bond St.
Recruitment Consultants
No. 55, (next door to Fenwicks)
01-629 1204

BANK ON YOUR FUTURE

£12,500 ++

Exciting career opportunity with this select City bank if you are intelligent, articulate, well spoken, maybe a 'Finishing School?' - and can use initiative. Rusty shorthand and accurate typing needed. Benefits include bonus and mortgage subsidy. Age 18+ Telephone NOW

Bernadette of Bond St.
Recruitment Consultants
No. 55, (next door to Fenwicks)
01-629 1204

PROTECT YOUR FUTURE

C.£13,000

The Chief Executive of this fascinating new independent national charity whose AIM is to find ways to stop violence and other forms of crime, needs a PA.

If you can identify with the aim, have shorthand/typing skills, can delegate to a junior as the job grows and enjoy the full fund raising activities, Telephone NOW.

Bernadette of Bond St.
Recruitment Consultants
No. 55, (next door to Fenwicks)
01-629 1204

SENIOR SECRETARIES

REQUIRED TO WORK FOR A LEADING MANAGEMENT CONSULTANCY IN MAYFAIR

We are now recruiting top secretaries with at least 3-4 years' solid secretarial experience. Good audio typing skills, flexibility, a willingness to work hard and become involved in a hectic environment, and a desire to train on the latest office technology are essential.

In return, we can offer you a competitive salary plus paid overtime, PPP, LV's, free pension, life assurance and disability assurance schemes.

Please write enclosing a copy of your curriculum vitae to:

Kathryn Wiggins
Arthur D. Little Limited,
Berkeley Square House,
Berkeley Square, London W1X 5EY.

(Please quote reference TT250588 on all applications)

£20,000 GERMANY

An outstanding Executive Administrator with an excellent secretarial pedigree who recognises success and aims to be part of it is sought to take overall responsibility for this charismatic International Director of Human Resources whose brief is "the world". The company is at the forefront of the 21st century and a blend of features incorporating natural energy, an understanding of business ethos and a sympathetic ability to anticipate and identify his priorities will lead to immense career satisfaction and involvement. Based in Munich, English as a mother-tongue is prerequisite and although some knowledge of German would be useful, it is not essential. Benefits, which are excellent, are a direct reflection of this high-calibre opportunity.

SHEILA CHILDS RECRUITMENT
01 385 9075
01 493 8960

THE BOW GROUP

DIRECTOR OF ADMINISTRATION

The Bow Group, an independent Conservative research organisation, is looking for a Director of Administration.

The Group carries out research and publishes policy papers; organises speaker meetings and conferences; and arranges social functions, including an annual ball. You will be responsible for the smooth running and co-ordination of these activities, working in conjunction with the group's elected officers. You will initially be working alongside the current Director of Administration, who wishes progressively to reduce her commitment.

You should have excellent organisational skills. The office is equipped with a modern PC with word processing facilities.

Apply with full CV to Martin Kochanski, Secretary, The Bow Group, The Bow Group, 240 High Holborn, London WC1V 7DT.

SWITZERLAND

JUNIOR SECRETARY PERSONNEL

c£ Attractive tax free + superb benefits

Our client, a well-known multinational organisation in a German-speaking area of Switzerland is seeking a very bright junior secretary for their Personnel Department.

Apart from normal secretarial skills and excellent presentation, the successful applicant must have French and German and WP experience (DW IV a distinct advantage). No shorthand. Personality is a paramount importance as the position carries a high degree of tact and confidentiality.

A hard-working and friendly environment with social benefits and leisure club. A unique opportunity for the right person.

Age: 23 - 25.

International Secretaries
Recruitment Consultants
01-491 7100

HIGH LEVEL PA/SEC HIGH LEVEL BANKER

You are good at organising, have exceptional admin. abilities, W.P. knowledge & speeds 100/60. Investment Banking division of intl. Stockbrokers in City need you as PA/SEC to their head. Age 25-27. Salary £12,500.

01-377 8600 City
01-439 7001 West End

SECRETARIES PLUS

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ad venture

THEATRICAL/FILM PROD

Superb opportunity to join small, well known elite co as PA/Sec to Producer. Versatile, flexible, capable person looking for lots of scope but not afraid to do the nitty-gritty too. £10,000.

Please ring Jane, [illegible] or Alex at the Agency.

ADVENTURE PERSONNEL LTD
12 South Molton St,
London W1Y 1DF
Tel 01-499 8992 or
01-629 5747

DIRECTORS' SECRETARIES

PA WITH PANACHE

£16,000 +

One of the City's leading American banks is looking for a PA/Secretary to back-up a dynamic young Director.

He likes to delegate so the ability to think fast and prioritise will lead to an exciting varied role through which you will meet a great many interesting people.

An outgoing personality and a strong sense of humour essential!

Age 28-35 Skills 110/70

01-629 9323

SYNERGY

PUBLISHING DEGREE/A LEVELS

2 Editors will involve you in a range of activities, dealing with both public and authors. This busy but fun environment provides ideal opportunity to learn about the business. Good promotion prospects. Salary £8,500 + benefits. Skills 45/60 wpm.

Contact Janice Dyer
01-637 9533

La Crème

SECRETARIAL RECRUITMENT CONSULTANTS

Personal Assistant c £14,000 pa

Young director of this top-brand Drinks Company needs a super efficient PA with good audio skills, some shorthand and organisational flair. Your role is a key function within smart, West End offices with large Company benefits. If you are aged 25+ please contact Joanna Ball.

OFFICIAL SPONSOR OF THE 1988 BRITISH OLYMPIC TEAM

01-491 1868

PUBLIC AFFAIRS c.£11,000

A large PR consultancy in the West End has a vacancy in their Public Affairs division working for two Directors. If you have good audio typing skills, rusty S/H and are well organised and outgoing then this is an excellent opportunity to work closely with a highly motivated small team. A political awareness and a knowledge of languages would be an advantage.

01 499 6566

The GROSVENOR Bureau

AUDIO/ADMIN SECRETARY

Immediate start

Confident, mature Secretary required for young accountancy practice in Kensington. Good, accurate typing. W.P experience (Wordstar/Newword). O/A level English. Able to work on own initiative and under pressure. 25+. N/S. c£10,000 A.A.E. (No Agencies).

Ring Adeline on 01-938 1951

OPPORTUNITY

Managing Director of a West End based Property Development Company requires an experienced and suitably qualified Secretary, including Shorthand, who, in addition to all secretarial functions, would be able to assist with the handling of specific or general day to day business matters. The salary payable will be higher than the norm. for the suitable person. Existing holiday arrangements will be honoured. Your application will be dealt with confidentially. No agencies please. Initially, please phone Sarah on **01-935 8305**. THANKYOU

SPANISH/ ENGLISH SECRETARY PA

to work for Business and Administration Managers of new Womans weekly magazine. Young company, challenging and rewarding position. If you are interested in knowing more, please contact:

Mary Bottaro on: 01-379 5353 or send C.V to: Hello Magazine, 44a Floral Street, London WC2E 9DA.

SECRETARY/ TRAINEE NEGOTIATOR

Required for busy Estate Agents office. Salary & hours by arrangement.

Telephone:
01-452 1519/ 208 0292

BERKELEY SQUARE WITH POISE & STYLE £13,500

Poise is essential to cope with prestigious clients in this exclusive dining club. Good skills and a knowledge of computers second to aptitude. Age 30 - 40.

PR/DESIGN £10 - 11,500

PR experience is necessary for this large, well-established company. Duties include dealing with journalists, press releases, advertising and updating portfolios. Applicants must be numerate and well presented.

Susan Beck RECRUITMENT 01-584 6242

Continued on page 35

INFORMATION SERVICE

This selective guide to entertainment and events throughout Britain appears from Monday to Friday, followed in the Saturday section by a preview of the week ahead. Items for inclusion should be sent to The Times Information Service, PO Box 7, 1 Virginia Street, London E1 9XN

BOOKING KEY
☆ Seats available
★ Returns only
(D) Access for disabled

THEATRE

LONDON

☆ **BACK WITH A VENGEANCE:** Dame Edna Everage back again joshing the possums.
Strand Theatre, Aldwych, WC2 (01-836 2660). Tube: Charing Cross. Mon-Fri 7.30-10.30pm, Sat 8-11pm, mat Sat 2.30-5.30pm, £6.50-£17.50. Ends July 9. (D)

☆ **FATTY:** Play with music investigates the scandal that wrecked the career of Fatty Arbuckle; stars Brian Protheroe and Paula Wilcox.
Theatre Royal, Gerry Raffles Square, Stratford East E15 (01-534 0310). Tube: Stratford East. Mon-Sat 8-10.15pm, £2.50-£7.

☆ **THE FIFTEEN STREETS:** Shipbuilder's daughter falls in love with *Geordie docker in stage version of* Catherine Cookson's flavoursome novel.
Playhouse, Northumberland Avenue, *WC2 (01-839 4401). Tube: Embankment.* Mon-Sat 7.30-10.15pm, £5-£14.50.

☆ **ONE WAY PENDULUM:** Jonathan *Miller's production of* N F Simpson's absurdist comedy: strong cast of human actors and tuneful chorus of weighing-machines rehearsing "Hallelujah *Chorus*".
Old Vic Theatre, Waterloo Road SE1 (01-928 7616). Tube: Waterloo. Mon-Fri 7.30pm, Sat 7.45pm, mats Wed 2.30pm, and Sat 4pm, *£4-£14.*

☆ **SOUTH PACIFIC:** Gemma Craven and Emile Belcourt in magnificently staged *revival.*
Prince of Wales Theatre, Coventry Street, W1 (01-839 5989). Tube: Piccadilly Circus. Mon-Sat 7.30pm, mats Wed and Sat 2.30pm, £8.50-£20.

☆ **UNCLE VANYA:** Michael Gambon in the title role, with Jonathan Pryce and *other splendid people in Michael* Blakemore's production.
Vaudeville Theatre, Strand, WC2 (01-836 9988). Tube: Charing Cross. Mon-Fri 7.45pm, Sat 8.30pm. Mat Sat 5pm *plus*, from June 1, Mat on Wed, 2.30pm, £7.50-£15.

☆ **WINNIE:** Robert Hardy and Virginia McKenna in million pound musical about Churchill's war; set in a Berlin light *opera house with hits of the period* and new songs.
Victoria Palace Theatre, Victoria Street, SW1 (01-834 1317). Tube: Victoria. *Previews until May 30, Mon-Sat* 7.45-10.15pm, mat May 28, 2.45-5.15pm. Opens May 31, 7-9.30pm, then as before, £5.50-£16.50.

☆ **ZIEGFELD:** Spectacular musical based on the life of the man who made the famous *Follies*, and costing a bomb.
London Palladium, 8 Argyll Street, W1 (01-437 7373). Tube: Oxford Circus. Mon-Sat 7.30-10.15pm, mats Wed and Sat 2.45-5.30pm, £3.25-£21.

LONG RUNNERS: ☆ **Beyond Reasonable Doubt:** Queen's Theatre (01-734 1166). . . ☆ **The Business of Murder:** Mayfair Theatre (01-629 3036). . . ☆ **Cats:** New London Theatre (01-405 0072, cc 01-404 4079). . . ★ ***Follies:*** Shaftesbury Theatre (01-379 5399). . . ☆ **42nd Street:** Drury Lane Theatre (01-836 8108/9). . . ☆ **Kiss Me Kate:** Savoy *Theatre (01-836 8888).* . . ☆ ***Les Liaisons Dangereuses:*** Ambassadors Theatre (01-836 6111). . . ☆ **Me and My Girl:** Adelphi Theatre (01-240 7913/4). . . ☆ **Les Misérables:** Palace Theatre (01-434 0909). . . ☆ **The Mousetrap:** St Martin's Theatre (01-836 1443). . . ★ **Phantom of The Opera:** Her Majesty's *Theatre (01-839 2244).* . . ☆ **Run For Your Wife:** Criterion Theatre (01-930 3216). . . ☆ **Starlight Express:** Apollo Victoria (01-828 8665). . . ☆ ***And Then There Were None:*** Duke of York's Theatre (01-836 5122).

WORD-WATCHING

Answers from page 24

BOURBAKI
(c) "Nicolas Bourbaki" is the pseudonym of a gradually changing *group of* mathematicians centred in Paris; since 1939 they have been producing an encyclopaedic work on the basic mathematical structures; 20 volumes have appeared.

QUATERNION
(b) A generalization of the notion of complex number discovered by Sir W.R. Hamilton in 1843; the first example of objects whose *multiplication is not commutative.*

PORISMS
(a) Euclid wrote three books of higher geometry called *Porismata*, that is "deductions" from a previous demonstration, or corollaries.

BOOLEAN
(b) Boolean algebra is a method, named after its discoverer George Boole (1815-64), of solving problems in the propositional calculus and in the logic of classes by symbolic manipulation based on certain fundamental operations
Phew, Ed

OUT OF TOWN

BIRMINGHAM: ★ **Hamlet:** Derek Jacobi's production for Renaissance Theatre, with Kenneth Branagh as the *prince.*
Repertory Theatre Studio, Broad Street (021 236 4455). Mon-Sat 7.30pm, mat Sat 3pm, £6.30-£8.50.

SOUTHAMPTON: ☆ **The Fit Up:** Political thriller set in the "Golden Triangle" of northern Thailand.
Nuffield Theatre, University Road (0703 671771), Mon-Thurs 7.30pm, Fri and Sat 8pm, £3.90-£6.50 .

FILMS

■ **Also on national release**
☎ **Advance booking possible**

BARFLY (18): *Charles Bukowski wrote* the script for this humorous, semi-autobiographical look at life in a seedy Los Angeles bar. With Mickey Rourke *as a self-styled poet of the bottle*, and Faye Dunaway as his equally alcoholic companion. A first American film from the Swiss-French director Barbet Schroeder *(99 min).*
Cannon Premiere (01-439 4470). Progs 1.40, 3.45, 5.50, 8.05, 10.10.

DEATH WISH IV – THE CRACKDOWN **(18):** When his girlfriend's daughter dies of a drug overdose, Charles Bronson gets out the ammunition and blasts away (98 min).
Cannon Oxford Street (01-636 0310). Progs 2.00, 4.05, 6.30, 8.35.

■ **DRAGNET (PG):** Lavish attempt to parody the Fifties TV police series, with Dan Aykroyd and Tom Hanks. Directed *by Tom Mankiewicz (106 min).*
☎ **Plaza** (01-437 1234). *Progs* 12.15, 2.30, 4.45, 7.15, 9.30.

■ ***FATAL ATTRACTION (18):*** A spurned lover (Glenn Close) takes revenge on Michael Douglas, his wife (Anne Archer) and family. Adrian Lyne directs this unsettling thriller (119 min).
Cannon Oxford Street (01-636 0310). Progs 2.30, 5.00, 8.00.
☎ **Plaza** (01-200 0200). Progs 12.05, 2.25, 4.45, 7.10, 9.30.

■ **THE LAST EMPEROR (15):** *Bertolucci's gorgeously photographed* epic tells the extraordinary story of Pu Yi, China's last imperial ruler, who lived to become a model Communist citizen. With John Lone, Peter O'Toole (162 min).
Cannon Chelsea (01-352 5096). Progs 2.30, 7.40.
☎ **Lumière** (01-836 0691). Progs 1.20, 4.35, 7.55.
☎ **Screen on Baker Street** (01-935 2772). Progs 3.20, 7.45.
Odeon Kensington (01-602 6644). Progs 2.00, 7.30.
Odeon Swiss Cottage (01-722 5905). *Progs 2.30, 7.30.*

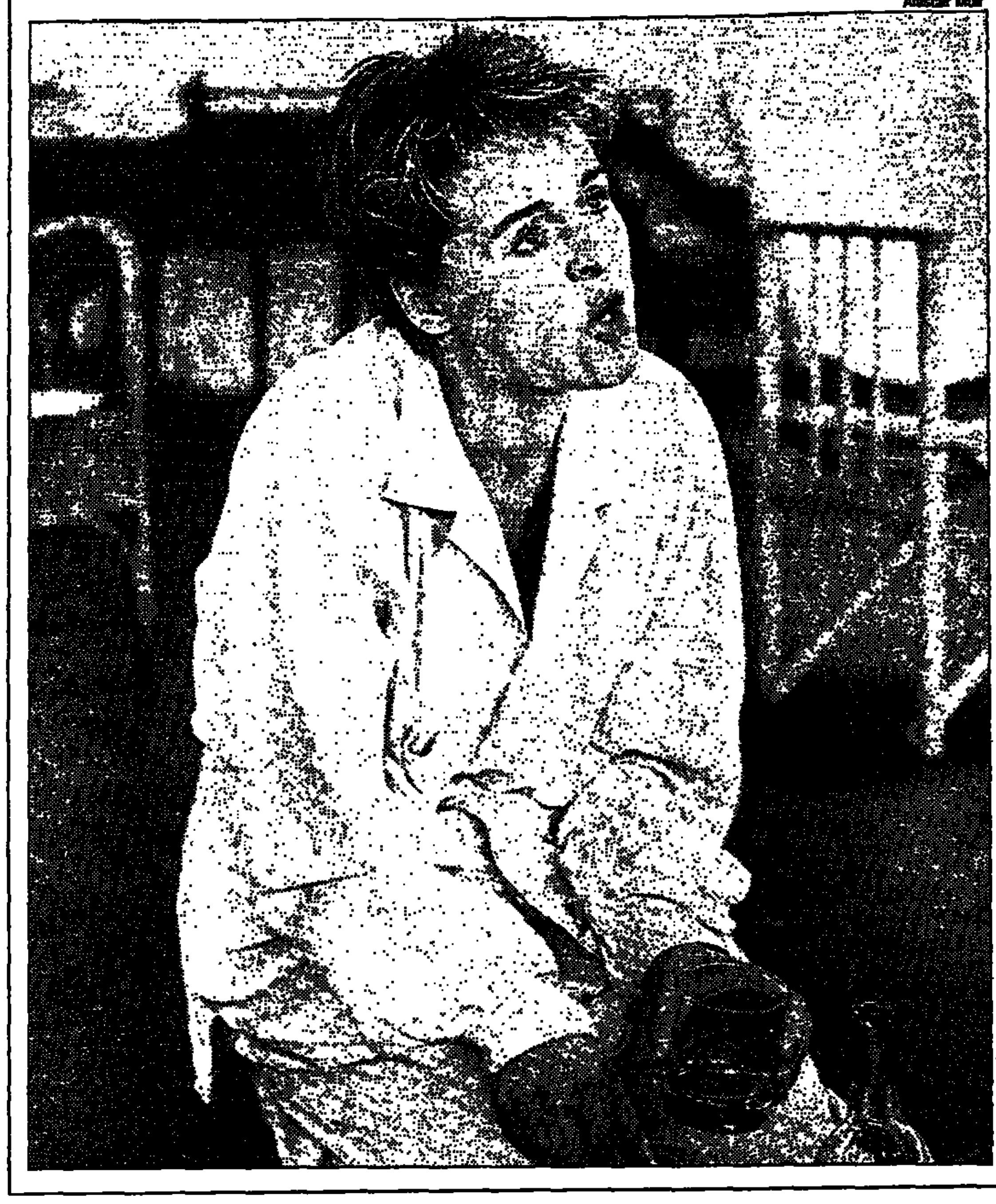
■ **MOONSTRUCK (PG):** Should Cher play it safe and marry Danny Aiello, or follow her heart and go for his brother, Nicholas Cage? Norman Jewison took the Best Director award at the Berlin Film Festival and Cher the Best Actress Oscar (102 min).
Cannon Baker Street (01-935 9772). Progs 1.35, 3.50, 6.05, 8.20.
Cannon Bayswater (01-229 4149). Progs 1.10, 3.30, 5.50, 8.25.
☎ **Cannon Fulham Road** (01-370 2636). Progs 2.10, 6.10, 9.10.
Cannon Oxford Street (01-636 0310). Progs 1.55, 3.55, 6.15, 8.30.
☎ **Plaza** (01-437 1234). Progs 12.30, 2.45, 5.00, 7.15, 9.30.

ON THE BLACK HILL (15): British saga of four generations living in the Welsh border country. Written and directed by Andrew Grieve (117 min).
Cannon Tottenham Court Road (01-636 6148). Progs 2.35, 5.20, 8.05.
☎ **Gate** (01-727 4043). Progs 2.00, 4.10, 6.30, 9.00.

TAMPOPO (18): Anecdotes about food *fill this offbeat Japanese comedy in* which a truck-driver and his friend help a pretty widow overhaul her noodle shop. Directed by Juzo Itami (117 min).
☎ **Metro** (01-437 0757). *Progs 2.30*, 4.45, 7.00, 9.15.
Screen on the Hill (01-435 3366). Progs 3.50, 6.35, 8.45.

CONCERTS

☆ **POSTHORN MOZART:** Jane Glover conducts the London Mozart Players in Mozart's Serenade No 9 "Posthorn," *Symphony No 36 "Linz"* and, with Barry Tuckwell as soloist, Richard Strauss's Horn Concerto No 2.
Royal Festival Hall, South Bank, London SE1 (01-928 3191, cc 01-928 8800), 7.30-9.20pm, £4-£11.



Alastair Muir

Ireland, through a glass darkly

After several seasons at the Royal Shakespeare Company playing full range of young heroines, including Beatrice, Katharine, Portia and, last year at Stratford, Lady Macbeth, Sinead Cusack (left) turns aside from Shakespeare for a while to play in Brian Friel's *Aristocrats*, previewing from tomorrow at Hampstead. The play is set in the home of a District Justice in County Donegal during a wedding celebration one summer's day in the mid-70s. Niall Buggy plays the son of the house and Cusack his sister Alice, troubled by a drink problem. Friel's subject is the passing of an old order in Irish society and he introduces an American academic (played by William Roberts), come to research the old ways before they disappear altogether. Both Cusack and Buggy began their careers at the Abbey Theatre, Dublin, which is where Friel's play was given its first production in 1979. Another Friel play *Translations*, marvellously produced at the National Theatre in 1981, is being revived this August in the Tent, Chichester's studio theatre. *Aristocrats* is at Hampstead Theatre, Avenue Road, NW3 (01-722 9301). Previews from tomorrow 8pm. Opens June 2, 7pm. £5-£7.50. ***Jeremy Kingston***

☆ **BERKELEY'S 85TH:** Sir Lennox Berkeley's 85th birthday is marked by performances of his *Sinfonietta and Diversions*, Ravel's *Introduction and Allegro*, Poulenc's *Mouvements perpétuels* by the Henry Wood Chamber Orchestra under John Landor.
St John's, Smith Sq, London SW1 (01-222 1061), 7.30pm, £2.50-£8.50.

☆ **LATE WORKS:** As part of End Games members of the academy of St Martin-in-the-Fields plays Schubert's Quintet D 956, *then the rest of the ensemble joins* in for Mozart's Symphony No 40, conducted by Iona Brown.
Queen Elizabeth Hall, South Bank, *London SE1 (01-928 3191, cc 01-928* 8800), 7.45pm, £3.50-£9.

☆ ***SECOND SKIN:*** *Barrie Webb gives* the UK premières of his *Second Skin* for amplified didjeridu and tape, of Vine's *Love Song* for trombone and tape, the world première of Grange's *In Memoriam HK* for solo trombone, plus other trombone favourites.
Bluecoat Arts Centre, Liverpool (051 709 5297), 8.30pm, £1, £2.

OPERA

☆ ***XERXES:*** *Nicholas Hytner's* pleasure-garden of a Handel production with Ann Murray kingly in the title role and conducted with great style by Sir *Charles Mackerras.*
English National Opera, Coliseum, St Martin's Lane, London WC2 (01-836 3161), 7-10.35pm, £2-£21.50.

★ **KAT'A KABANOVA:** New production of Janacek's harrowing opera, by *Nikolaus Lehnhoff and with Nancy* Gustafson in the title role.
Glyndebourne, Lewes, East Sussex (0273 541111), 6.20-9.50pm, returns only.

☆ **COUNT ORY:** Over the top, new *Rossini* production for Kent Opera's spring tour, with Neil Jenkins in the title role.
Theatre Royal, Plymouth, (0751 669595) *7.30-10pm, £5-£16.*

☆ **LA BOHEME:** Exquisite new production for Scottish Opera by Elijah Moshinsky, with Jane Eaglen as Mimi and John Mauceri conducting.
Theatre Royal, Glasgow, (041-331 1234), 7.15-10.30pm, £3-£21.

ROCK

★ **THE CHRISTIANS:** Soul-pop hybrid from Liverpool with distant roots in the a cappella gospel singing tradition.
Bristol Hippodrome, St Augustine's Parade (0272 299444) 7.30pm, £7-£8.

☆ **ALEXANDER O'NEAL:** Suave Minneapolis soul sensation of *Hearsay* fame.
Manchester Apollo, Ardwick Green (061 *273 3775)* 7.30pm, £7.50-£9.50.

★ **FLEETWOOD MAC:** Last night of the current residency, but the Anglo-Californians return to Wembley on June *18th & 19th.*
Wembley Arena, Empire Way, Middlesex (01-902 1234) 7.30pm, £13-£15.

JAZZ

HUMPHREY LYTTELTON/RONNIE SCOTT: The bands of the two elder statesmen are supported by the National Youth Jazz Orchestra and Salena Jones.
Brighton Jazz Festival, The Dome, nr *Royal Pavilion, Brighton (info 0273* 674357/0) 8pm, £5-£10.

☆ **FAPY LAFERTIN:** First of two nights from the Django Reinhardt-inspired virtuoso, in a duet with fellow-guitarist Martin Taylor.
Pizza Express, *10 Dean Street, London* W1 (01-439 8722) 9.30pm, ring for prices.

☆ **DON WELLER/MORNINGTON LOCKETT:** Debut performance by a quintet led by the two saxophonists, representing the old and new British tradition.
Bass Clef, 35 Coronet Street, London N1 (01-729 2476) 8.45pm, £4.

DANCE

☆ **A SIMPLE MAN:** Northern Ballet Theatre's production based on the life *and work of the painter Lowry, with Alice in Wonderland.*
Palace Theatre, Oxford Street, Manchester (061 236 9922). 7.30-10pm.

☆ **THE CONCERT:** Jerome Robbins's comedy is given by the Royal Ballet with *Balanchine's Serenade* and *Bugaku.*
Royal Opera House, Covent Garden, London WC2(01-240-1066) 7.30-10pm. £1-£30.

GALLERIES

LINDA GUNN-RUSSELL: A show of exotic vessels at a new gallery specialising in ceramics.
Michaelson & Orient, 318 Portobello Road, London W10 (01-969 4119), Tues-Sat 10.30-5.30pm, free, until June 18.

ART DECO POSTERS: An exhibition of graphics from the most enlightened days of London *Transport's* patronage of artists.
London Transport Museum, Covent Garden, London WC2 (01-379 6344), daily 10-6pm, £2.40, until January 8.

DAVID REMFRY: Recent figurative paintings.
Mercury Gallery, 26 Cork Street, London W1 (01-734 7800), Mon-Fri 10-5.30pm, Sat 10-12.30pm, free, until June 25.

SUMMER'S JOYS: Victorian and Edwardian paintings of English gardens and summer landscapes.
Christopher Wood Gallery, 15 Motcomb Street, London SW1 (01-235 9141), Mon-Fri 9.30-5.30pm, Sat 10-1pm, free, until June 18.

KEN KIFF: New paintings by the inventor of strange *figures, beasts* and lands.
Fischer Fine Art, 30 King Street, London *SW1 (01-839 3942)*, Mon-Fri 10-5.30pm, free, until June 24.

100 MASTER DRAWINGS: A selection *from the permanent* collection to inaugurate a new prints and drawings gallery.
National Gallery of Scotland, The Mound, Edinburgh *(031 556 8921), Mon*-Sat 10-5pm, Sun 2-5pm, free, until October 31.

Organised by the store's antique's buyer, Ken Wootten, Liberty's 15th annual exhibition opens today for three weeks (see Other Events). Items include fine pewter and silver – tea services, decanters, *dishes and vases* (as above). Furniture concentrates on oak and mahogany crafted pieces of the 1900s, *many by famous names of* the period including Ambrose Heal, Gillow and Company, J S Henry, the *Liberty* Studio, Shapland and Petter and Bruce Talbert. Prices range from several hundred to several thousand pounds.

WALKS

PUBS, PIRATES AND PRESSGANGS: meet Tower Hill tube, 7.20pm, £3 (also next Wed).

THE VICTORIAN CITY – A *TALE OF* DICKENS'S LONDON: meet Museum of London, 2.30pm, £3.

HIDDEN INTERIORS *OD BYGONE* LONDON: meet Holborn tube, 2.30pm, £3 (also next Wed).

OTHER EVENTS

"ARTS & CRAFT – THE CORE YEARS 1880-1910": See caption.
Exhibition Hall, The Basement, Liberty, Regent Street, London W1 (01-734 1234). Mon-Sat 9.30-6pm, *late opening* Thurs, 7.30pm. Free.

EXETER FESTIVAL: *The Maria Callas Memorial Exhibition* about the life, art and work of the singer opens today at the beginning of the city's annual festival. It includes photographs and reviews taken from major opera archives throughout the world and recordings of Callas singing.
Barnfield Theatre, Bedford Room, Barnfield Road, Exeter. Until June 11. Mon-Sat 10-5pm.
Also opening today, the Wesley Celebration Flower Festival which *commemorates the bicentenary of the* conversion of John and Charles Wesley.
Mint Methodist Church, Fore Street, until Sat. 10-5pm.

STAFFORDSHIRE SHOW: The county's two-day annual agricultural show opens today with classes and judging in cattle, *pigs, sheep*, horses – hunters today, ponies and children's horses tomorrow. Main ring events both days.
The County Showground, Stafford, *(0785 58060). Today, tomorrow* 9-6.30pm. Adult £3.50, *Child* £1.50.

AUSTRALIAN CHILDREN'S BOOK *ILLUSTRATION:* Opening today, a display of original artwork for children's books from the 19th century to the present day, including watercolours by *Ida Rentoul Outhwaite and May Gibbs.*
Bethnal Green Museum of Childhood, Cambridge Heath Road, London E2 (01-980 2415). Until June 19, Mon-Thurs and Sat 10-5.50pm, Sun 2.30pm-5.50pm. Closed Fri. Free.

BOOKINGS

FIRST CHANCE

THE ROYAL BALLET/THE BIG TOP: Programme at Scarborough includes *La Fille mal Gardée, Giselle*, and *Flowers of the Forest.* July 5-16.
Weaponness Valley Road, Scarborough (0723 500712/500720).

HARROGATE INTERNATIONAL FESTIVAL: Booking for 23rd festival which includes Northern Sinfonia with Richard Hickox, Royal Philharmonic *with Yehudi Menuhin, English Sinfonia* with Julian Lloyd Webber; Rohan McCullough in *The Diaries of Beatrix Potter*, late night show based on P G *Wodehouse* works, and *John* Watts portrayal of Byron to *mark* 200th anniversary of his birth; concerts by Stephane Grappelli and *Pasadena* Roof Orchestra; and appearances by Phoenix Dance Company, Marion Montgomery, Richard Rodney Bennett, and Carlo Curley in organ recital at Ripon Cathedral. July 30-Aug 11.
Festival Office, Royal Baths, Harrogate (0423 65757). Booking open for Friends. *General postal booking from Jun 20.* Phone/pesonal booking from June 27.

LAST CHANCE

INMANTS TILLIERS: WORKS 1978-88: Works by Australian reflecting Western masters, with *fragments* of "native" culture, articulating Australian problem of experiencing Western art through reproductions. Part of Australian Bicentennial.
ICA, The Mall, London SW1 (01-930 3647). Until Sunday.

VISIONS OF LANDSCAPE: *Pastoral* prints and views of countryside from William Blake to Paul Nash, with 50 prints including work by Frederick Griggs, Graham Sutherland, and Paul Drury.
Garton and Cooke, 39-42 New Bond *Street, London W1 (01-493 2820). Ends* today.

Theatre: Jeremy Kingston; Films: Geoff Brown; Concerts: Max Harrison; Opera: Hilary Finch; Rock: David Sinclair; Jazz: Clive Davis; Dance: John Percival; Galleries: David Lee; Walks and Talks: Greta Carslaw; Other Events: Judy Froshaug; Bookings: Anne Whitehouse.

CLASSICAL TOP 20

1	(1)	The Essential Karajan	*DG*
2	(2)	Vivaldi: Concerti/Handel: Water Music	SGPO, *Spectrum*
3	(5)	Tchaikovsky: Sleeping Beauty	Various, *Conifer*
4	(3)	Handel: Fireworks/Water Music	Various, *Conifer*
5	*(20)*	*The Classical World of EMI*	Various, *EMI*
6	(4)	Rachmaninov/Beethoven: Piano Concertos	Nakajima/SGPO, *Spectrum*
7	(–)	Holst: The Planets	Hickox/LSO, *IMP*
8	(6)	Orff: Carmina Burana	Mozarteum Orch/Choir, *Spectrum*
9	(–)	Holst: The Planets	Karajan/BPO, *DG*
10	(–)	Bach: Toccata & Fugue, etc	Various, *Conifer*
11	(–)	*Mozart/Schubert Symphonies*	Various, *Conifer*
12	(12)	Haydn: Symphonies 45 & 94	VSO, *Spectrum*
13	(–)	Rachmaninov: Piano Concerto 2	Levi/PO, *CFP*
14	*(14)*	*The Pavarotti Collection*	*Stylus*
15	(9)	Beethoven: Piano Concertos 1 & 5	Nakajima/SGPO, *Spectrum*
16	(–)	Vaughan Williams: Symphony 5	Handley/RLPO, *Eminence*
17	(–)	Vivaldi: Four Seasons	Virtuosi of England, *CFP*
18	(11)	100 Greatest Classics I	Various, *Trax Classique*
19	(–)	Vivaldi: Four Seasons	Hogwood/AAM, *L'Oiseau Lyre*
20	(15)	Schubert: Trout Quintet	Various, *Conifer*

Source: Music Week Research

ENTERTAINMENTS

CONCERTS

ROYAL FESTIVAL HALL 01-928 3191 CC (928 8800) Tomorrow 7.30 LONDON MOZART PLAYERS. Jane Glover. Barry Tuckwell. Mozart: Symphony No.36 (Linz). Strauss: Horn Concerto No.2. Mozart: Serenade No.9 in D (Posthorn).

OPERA & BALLET

COLISEUM S 836 3161 CC 240 5258 ENGLISH NATIONAL OPERA. Ton't 7.00 Xerxes. Tomor 7.00 (last perf) Cosi fan Tutte.

DONMAR WAREHOUSE 240 8230 CC 379 6565/4444. London International Opera Festival presents until Sat Endymion Music Theatre: Knussen's HUNS & SONS OF WINNIE-THE-POOH, Weir's THE CONSOLATIONS OF SCHOLARSHIP, Gruber's FRANKENSTEIN!! Eves 8pm.

ROYAL OPERA HOUSE 01 240 1066/1911. Stdby Info 01 836 6903. S CC 65 amphi seats avail on the day. Ton't 7.30 Serenade/Bugaku/The Concert. Tomor 7.30 Ondine. Ballet casting info: 01 240 9815.

SADLER'S WELLS 278 8916 First Call CC 24 hr 7 day 240 7200. Until 4 Jun. Eves 7.30pm LONDON FESTIVAL BALLET Ton't CRUEL GARDEN.

THEATRES

ADELPHI 836 7611 or 240 7913/4 CC 741 9999/836 7358/379 4444 First call 24hr cc 240 7200 (no bkg fee) Groups 930 6123 NOW BOOKING TO 2 OCT ME AND MY GIRL THE LAMBETH WALK MUSICAL Nightly at 7.30 Mats Wed at 2.30 & Sat 4.30 & 8.00 "THE HAPPIEST SHOW IN TOWN" S Express

ALBERY 836 3878 cc 379 6565 741 9999 379 4444 240 7200 Groups 836 3962 NICHOLAS LYNDHURST "A Born Comedian" Gdn Larry Shue's new hit comedy THE FOREIGNER "Inspired and lunatic" Sheridan Morley Punch Evgs 8 Mats Thurs & Sat 5 Now Booking to October

ALDWYCH 836 6404 0641 cc 379 6233/741 9999 First Call 01 836 3464 (booking fee) Eves 7.30 Wed 2.30 Sat 4 & 8 FELICITY KENDAL NIGEL HAWTHORNE ROGER REES in HAPGOOD "TOM STOPPARD'S NEW PLAY IS A BRILLIANT SPY-THRILLER, A MELODRAMA, AND AN ELEGANT BRAIN-TEASER" S.Times.

AMBASSADORS 01-836 6111/2 cc 836 1171. CC with bkg fee 240 7200/01-741 9999/Grp Sales 930 6123. Eves 7.30. Wed mat 3. Sat 4 & 8 Royal Shakespeare Company's LES LIAISONS DANGEREUSES Winner of 4 "BEST PLAY" awards. Seats sometimes available - Call Today!

APOLLO Shaftes. Ave. 01-437 2663 Red. price prevs. from May 31 OPENS JUNE 8 at 7.00 Winner! 1988 Pulitzer Prize WENDY HILLER BARRY FOSTER CLARKE PETERS in DRIVING MISS DAISY by Alfred Uhry "A GEM...A HIT" Time Mag Evgs. Mon-Sat 8.00 Mats. Sat 5.00 First Call 24hr 7day cc bkgs. 01-240 7200 (bkg fee) CCTB 01-741 9999 (No Bkg Fee). Open All Hours 01-379-4444 (No Bkg Fee). Group Sales 01-930 6123

APOLLO VICTORIA SS 828 8665 cc 630 6262 Groups 828 6188 CC Open All Hours 379 4444 1st Call 240 7200 K Prowse 741 9999 Groups 930 6123 Eves 7.45 Mats Tue & Sat 3.0 "BREATHTAKING" BBC STARLIGHT EXPRESS Music by ANDREW LLOYD WEBBER Lyric by RICHARD STILGOE Directed by TREVOR NUNN SOME SEATS AVAIL THIS WEEK OAP's £5 on Tues mats NOW BOOKING TO MAR 31 '89

ARTS S 836 2132: CC 379 4444 24 hrs. 7 days (no bkg fee) Hull Truck in John Godber's TEECHERS "MARVELLOUSLY FUNNY" The Times "HIGHLY RECOMMENDED...A WINNER" D.Tel Mon-Thur 8, Fri & Sat 6.30 & 9 Stud., UB40's, Snr.Cits £1.50 off 1 hr before perf. Also TEACHERS OFFER.

BARBICAN THEATRE 01 638 8891 cc (Mon-Sun 10am-8pm) ROYAL SHAKESPEARE COMPANY FINAL PERFS!!! Ton't 7.30 tomor 2.0 & 7.30 THE JEW OF MALTA by Christopher Marlowe 'An outstanding production' C.Limits (Students £5 in adv. £4 mats). THE MERCHANT OF VENICE rtns Fri 7.30. THE PIT Ton't 7.30 sharp CYMBELINE. TEMPTATION rtns Fri 7.30.

CHICHESTER FESTIVAL THEATRE 0243 781312 MAJOR BARBARA Eves 7.30 Mats Thu & Sat 2.30.

CRITERION S 930 3216 CC 379 6565/379 4444/741 9999. Groups 836 3962. Eves 8. Thur mat 2.30. Sat 5.30 & 8.30 "BRITISH FARCE AT ITS BEST" D Mail The Theatre of Comedy Company PATRICK MOWER JOHN QUAYLE ERNIE WISE UNA STUBBS ANN MACDONALD RON ALDRIDGE LESLIE LAWTON RUN FOR YOUR WIFE! LONDON'S LONGEST RUNNING COMEDY Written and directed by RAY COONEY Over 2000 side-splitting perfs "SHOULD RUN FOR LIFE" S. Ex

DRURY LANE THEATRE ROYAL Box Office & CC 01-836 8108. 01-240 9066/7. Open All Hours 01 379 4444 (no bkg fee) First Call 24hr 7 day cc bkgs on 01 240 7200 (no bkg fee). David Merrick's 42ND STREET A SHOW FOR ALL THE FAMILY Winner of all the best Musical Awards for 1984 voted BEST MUSICAL STANDARD DRAMA AWARDS voted BEST MUSICAL LAURENCE OLIVIER AWARD voted BEST MUSICAL PLAYS & PLAYERS LONDON THEATRE CRITICS AWARD Eves 8.0 Mats Wed 3.0, Sat 5.0 & 8.30. Reduced price mat Weds. Students and OAP's standby. Group Sales 930 6123 4TH GREAT YEAR

DUKE OF YORKS 836 5122 cc 836 9837 ALAN AYCKBOURN'S HOW THE OTHER HALF LOVES Red prevs from June 8 Opens June 14 at 7

DUKE OF YORKS 836 5122 cc 836 9837/379 4444/240 7200/741 9999 Groups 930 6123 AGATHA CHRISTIE'S AND THEN THERE WERE NONE "QUITE IRRESISTIBLE" D Mir "TRUE COMEDY THRILLER" LBC. Eves 8 Mats Thu 3 Sat 5

FORTUNE THEATRE 836 2238 cc with agency bkg fee 01 240 7200/741 9999/379 4444. Eves 8.00. Wed mats 3.00. Sats 5.30 & 8.30. SAM KELLY PATRICIA BRAKE and JEREMY BULLOCH in DANGEROUS OBSESSION By N.J. Crisp "NICELY NERVE RACKED EVENING" D.Tel OVER 280 PERFORMANCES!

GARRICK 379 6107 CC 240 7200 24 hrs 7 days 741 9999/379 4444 open all hours (no bkg fee) Grp 240 7941 Mon to Fri 8pm Mat Tues 3pm Sat 5pm & 8.15pm NOEL COWARD'S EASY VIRTUE "...a triumph" D.Mail "Not to be missed" S Tel "Hilarious... wonderful stuff" S.Exp

GLOBE THEATRE 01 437 3667/741 9999. First Call 836 3464 (bkg fee). MAGGIE SMITH MARGARET TYZACK in LETTICE AND LOVAGE a new comedy by PETER SHAFFER with RICHARD PEARSON directed by MICHAEL BLAKEMORE Evgs 7.45. Sat Mat 3.00

GREENWICH THEATRE 01-858 7755. cc 01 853 3800 (no bkg fee) Evenings at 7.45 Mats Sat 2.30 MARY STUART "Schiller's greatest play... highly recommended" Ind. "Enthralling production ...two mesmerising actresses. Paola Dionisotti & Fiona Shaw" Gdn.

HAMPSTEAD 722 9301 ARISTOCRATS by Brian Friel Prevs from Tomor at 8pm.

HAYMARKET THEATRE ROYAL Box Office & cc 01-930 9832 For 10 weeks only Tomorrow at 7.0 PENELOPE KEITH ANTHONY BATE JOHN NORMINGTON and DAVID YELLAND in THE DEEP BLUE SEA by Terence Rattigan Directed by Alan Strachan Evgs 7.30 Mats Weds & Sats 3.00

HER MAJESTYS Haymarket 839 2244 CC 24hr 379 4444 (bkg fee) 240 7200 (bkg fee) Group Sales 930 6123 ANDREW LLOYD WEBBER'S AWARD WINNING MUSICAL THE PHANTOM OF THE OPERA DAVE WILLETTS CLAIRE MOORE MICHAEL BALL Jan Hartley Morris plays Christine at certain performances Directed by HAROLD PRINCE Eves 7.45 Mats Wed & Sat 3 Sold out all perfs until Mar '89. Queue daily for returns.

LONDON PALLADIUM 01-437 7373 Evgs 7.30 Mats. Weds & Sats 2.45 CC 01-437 6891. Party Bookings 01-437 2055. Also 24 hours 7 days a week through First Call 01-240 5423 & 01-836 3464 "The most spectacular show the West End has seen in years" TODAY ZIEGFELD A Musical Extravaganza Party Rates available Mon to Thurs evgs and Sat mats. excl. Dec 28.

LYRIC HAMMERSMITH 01 741 2311 (01 240 7200 7 day bkg fee for Faust only). Goethe's FAUST Pts 1 & 2 Eves 7.30pm. This wk. Pt 1: Today 2.30pm. Fri. Sat 2.30pm. Pt 2: Ton't 7.30pm. Thurs. Sat 7.30pm. STUDIO: BEYOND THERAPY 7.00pm

LYRIC THEATRE 01-437 3686/01-734 5166 EMERALD CITY A Comedy by David Williamson "Sharp and sparkling ...brilliant entertainment" Time Out. "Punchy vitality...crackles with wit" Guardian. Eves 8.0 Mats Thurs 3.0 Sats 5.0 & 8.30. Open All Hours 01-379 4444 CCTB 01-741 9999 (No Bkg Fee). First Call 24hr 7 day cc bkgs 01-240 7200 (Bkg Fee). Grp Sales 01-930 6123.

MAYFAIR CC 629 3036 379 4444 Mon Thu 8 Fri & Sat 5.40 & 8.10 RICHARD TODD in 'The Best Thriller for years' S Mir THE BUSINESS OF MURDER "An unabashed winner" S Exp "Sensational" Times 8TH THRILLING YEAR!

MERMAID TH. 01-236 5568/638 8891 cc with bkg fee 01 240 7200 VICTORIA CHAPLIN and JEAN BAPTISTE THIERREE in LE CIRQUE IMAGINAIRE "NOT TO BE MISSED" Times Previews June 2, 3, 4, 6 at 7.30. Opens June 7 at 7pm. REDUCED PRICES!

NATIONAL THEATRE SE1 Box Office & CC 01-928 2252 Agencies. bkg fee: 379 4444/240 7200/741 9999 NATIONAL THEATRE OLIVIER Ton't 7.15. Tomor 2.00 & 7.15 'TIS PITY SHE'S A WHORE by John Ford. LYTTELTON Ton't. Tomor 7.30 (please note earlier start) CAT ON A HOT TIN ROOF by Tennessee Williams. COTTESLOE Today 2.30 & 7.30 FANSHEN by David Hare. Tomor 7.30 (last perf) A PLACE WITH THE PIGS. Cheap seats days of perf all theatres from 10am

NEW LONDON Drury Lane WC2 405 0072 CC 404 4079 OPEN ALL HOURS 379 4444. Tkts from W H Smith Travel Branches. Eves 7.45 Tue & Sat 3.00 & 7.45 THE ANDREW LLOYD WEBBER /T.S. ELIOT MUSICAL CATS Group Bookings 01 930 6123 or 01 405 1567. NOW BOOKING TO OCT 29

OLD VIC 928 7616 CC 261 1821. cc with booking fee 240 7200/379 4444/741 9999 "A COMPLETE SUCCESS" D.Tel "BEAUTIFULLY ACTED" D.Tel ONE WAY PENDULUM an absurd comedy by NF Simpson Directed by Jonathan Miller "CHAOTIC BLISS" Standard "FITFULLY FUNNY" Guardian Eves 7.30. Wed mats 2.30. Sats 4.00 & 7.45. LIMITED SEASON

OPEN AIR REGENTS PARK S 486 2431 cc 486 1933/379 4444 (24 Hrs Bkg Fee) THE WINTER'S TALE Previews from Friday. First Night June 1.

PALACE THEATRE 434 0909 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Groups 930 6123 "THE SHOW OF ALL SHOWS" Newsweek Winner of 8 Tony Awards inc BEST MUSICAL LES MISERABLES THE MUSICAL SENSATION Eves 7.30 Mats Thu & Sat 2.30 Latecomers not admitted until the interval "FIGHT TO GET A TICKET" LBC NOW BOOKING TO MAR 31 '89

PHOENIX THEATRE 01 836 2294 credit cards 240 9661/741 9999 & 24 hr cc with bkg fee 379 4444/240 7200. RIK MAYALL JOHN SESSIONS STEPHEN FRY JOHN GORDON SINCLAIR SARAH BERGER PAUL MOONEY "THIS TRUTHFUL AND SEDUCTIVE COMEDY IS A TOTAL SUCCESS" Obs THE COMMON PURSUIT written and directed by SIMON GRAY Mon-Thu 8pm. Fri & Sat 6pm & 8.45pm

PICCADILLY 437 4506 CC 379 6565/4444 Open All Hours/741 9999 Grp 836 3962. LAST WEEKS!!! BLUES IN THE NIGHT LOW PRICE SHOWS FRI & SAT 6.30 Mon-Thu 8, Fri-Sat 6.30 & 9 No Perf 30 May

PLAYHOUSE WC2 839 4401 CC 01 240 7200 (24 hrs bkg fee)/01 741 9999 (bkg fee)/01 379 4444 (24 hrs bkg fee) Grp 01 240 7941 "This lovely story moves you to laughter & tears...unforgettable" S Post CATHERINE COOKSON'S THE FIFTEEN STREETS Eves 7.30 Tomor & Sat Mats 2.30

PRINCE OF WALES 839 5989 GEMMA CRAVEN EMILE BELCOURT RODGERS & HAMMERSTEIN'S SOUTH PACIFIC "WALL-TO-WALL SHOW STOPPERS" D Exp "TERRIFIC" Times "A Great Musical" S Times Monday - Saturday 7.30 Matinees Wed & Sat 2.30 Credit Cards 24 hrs 01 836 3464 01 240 5423 Group Sales 930 6123

PRINCE EDWARD 734 8951 ALL tel cc bkgs FIRST CALL 24 hr 7 day on 836 3464 240 5423 Grp Sales 930 6123 Eves 7.30 Mats Thurs & Sat 2.30 BEST MUSICAL 1986 Drama Magazine CHESS "A GRAND MASTER OF A SHOW" Newsweek

QUEENS 734 1166/0261/0120 cc 741 9999/379 4444 24hr 7day cc 836 3464 (bkg fee) Group Sales 930 6123 FRANK FINLAY GWEN WATFORD "A SMASH HIT" People by JEFFREY ARCHER BEYOND REASONABLE DOUBT MARIUS GORING JEFFRY WICKHAM JOHN BARRON Directed by DAVID GILMORE Mon-Sat 8 Mat Thu 3 Sat 4.30 Some goods seats available for Matinee tomorrow

RAYMOND REVUEBAR CC 734 1593 Mon-Sat two shows nightly 8pm & 10pm. Paul Raymond presents THE FESTIVAL OF EROTICA 1958 - 1988. Now celebrating 30 SENSATIONAL YEARS at the world's centre of erotic entertainment.

SAVOY THEATRE 01-836 8888 CC 379 6219/836 0479 CC (with bkg fee) 379 4444/240 7200/741 9999 Grps 930 6123 Eves 7.30, mats Wed & Sat 3.00 Royal Shakespeare Company in AWARD-WINNING MUSICAL KISS ME KATE with JAMES SMILLIE STEPHANIE LAWRENCE TIM FLAVIN "THE BEST MUSICAL IN LONDON" N.Y. Post

SHAFTESBURY THEATRE 379 5399 CC 741 9999 (bkg fee) 24hrs cc 379 4444 (bkg fee) 240 7200 (bkg fee) Group Sales 930 6123 BEST MUSICAL Laurence Olivier Awards 1987 Drama Magazine Awards 1987 Plays & Players Award 1987 Standard Drama Awards 1987 BEST MUSICAL DIANA RIGG JULIA McKENZIE DANIEL MASSEY DAVID HEALY & DOLORES GRAY FOLLIES The Sondheim/Goldman Musical "A TRULY FANTASTIC EVENING" F.T. Eves 7.45 Mats Wed & Sat 3. APPLY DAILY FOR RETURNS Box office phones open 10am-8pm. Discounts available for groups for Wed Mats.

ST MARTIN'S 01-836 1443. Special CC No. 379 4444. Evgs 8.0 Tues 2.45, Sat 5.0 and 8.0 36TH YEAR OF AGATHA CHRISTIE'S THE MOUSETRAP

STRAND 836 2660 cc 836 4143/5190 1st Call 24hr 836 3464 (bkg fee) Groups 930 6123 BARRY HUMPHRIES "The Greatest Comic Entertainer of our Time" Ind in BACK WITH A VENGEANCE! "By far the funniest new show of the year...Phenomenal, Explosive and Entertaining" Obs Tues-Fri 7.30 Sat 2.30 & 8. Season extended to July 9

STRATFORD UPON AVON Box Office & cc (0789) 295623 or First Call (with bkg fee) 01 240 7200 (RST and SWAN). Royal Shakespeare Company at RST. Much Ado About Nothing Tonight, Sat 7.30, Mat Tomor 1.30. Macbeth Tomor 7.30, Mat Sat 1.30. Swan Theatre Constant Couple Tonight, Sat 7.30, Mats Tomor 1.30. Plain Dealer Tomor. Fri 7.30, Mat Sat 1.30. Stop - Over Meal/ ticket/ hotel package (0789) 414999.

VAUDEVILLE 836 9987/5645 cc 741 9999 1st Call 836 3464 (Bkg Fee) Evgs 7.45, Sats 5.0 & 8.30 MICHAEL GAMBON JONATHAN PRYCE IMELDA STAUNTON BENJAMIN WHITROW and GRETA SCACCHI in UNCLE VANYA by ANTON CHEKHOV in a new translation by MICHAEL FRAYN Dir by MICHAEL BLAKEMORE

VICTORIA PALACE Box Office & cc 834 1317 cc 741 9999 1st Call 24hr 7 day 240 7200 (bkg fee) Open All Hours 379 4444 (bkg fee) Group Sales 930 6123. ROBERT HARDY & VIRGINIA McKENNA in WINNIE Songs...Laughter...& Victory Now Previewing

WHITEHALL 01-930 7765/839 4455 CC 379 6565/4444/741 9999/240 7200 No bkg fee JASON CONNERY NICKY HENSON ANDREW CASTELL in R C SHERRIFF'S JOURNEY'S END "Very funny & deeply moving" Ind Directed by Justin Greene Eves 7.45. Mats Tomor. Sat 3.00

WYNDHAM'S 836 3028 cc 379 6565/741 9999/379 4444/240 7200 No booking fees. Groups 836 3962/930 6123 Eves 8pm, Sats 6pm & 8.15 Wed mat 3pm SUSAN HAMPSHIRE in MARRIED LOVE by Peter Luke Directed by JOAN PLOWRIGHT "A generous & witty tribute to a remarkable woman" S.Tel

ART GALLERIES

BARBICAN ART GALLERY Level 8 Barbican Centre London EC2 01-638 4141 ext 306 ART OF NATURE Twentieth Century French Photography Until 17 July Mon-Sat 10am-6.45pm Sun & Bank hols 12-5.45pm Adm £2 conc £1.50.

BRIAN BALLARD and PAUL HENRY at SOLOMON GALLERY. 10 Dover St. W1. 499 4701. Mon - Fri. 9.30 - 5.30.

FINE ART SOCIETY, 148 New Bond St. W1. 01-629 5116. SPRING EXHIBITION and BARRY CLARK.

FISCHER FINE ART 30 King St. St. James's, SW1. 01-839 3942. KEN KIFF - New Work. Until 24 June. Mon-Fri. 10-5.30: Sats 10-12.30.

GALLERY LINGARD. 50 Pall Mall. SW1. 01-930 1645. GREAT GOTHS - A Selection of prints, drawings and photographs from the Collection of James O'Byrne, architect, collector and benefactor, 1835 - 1897. May 19 - June 24. Mon - Fri. 10 - 5.30.

ROYAL ACADEMY OF ARTS, PICCADILLY, W1. 01-439 7438. Open daily 10 - 6 inc. Sun. (reduced rate Sun until 1.45) ROYAL ACADEMY SUMMER EXHIBITION. CEZANNE: THE EARLY YEARS 1859 - 1872. OLD MASTER PAINTINGS from THE THYSSEN-BORNEMISZA COLLECTION. GINKA NOH RA: RECENT PAINTINGS. (Open daily 8 - 6, admission free).

SPINK, King Street. St James's. SW1. Archibald Thorburn - An Exhibition of Watercolours - until 3rd June. Mon-Fri 9.30 - 5.30.

THACKERAY GALLERY 18 Thackeray St. W8. 937 5883. SHAUN STANLEY - Paintings of Australia. Until 10 June.

THE MALL GALLERIES Nr Admiralty Arch. London SW1. Opening tomorrow THE ROYAL SOCIETY OF PORTRAIT PAINTERS ANNUAL EXHIBITION Commissions available throughout the year. Open daily 10am - 5pm. May 26th - June 8th. 01-930 6844.

CINEMAS

CHELSEA CINEMA Kings Road SW3 351 3742 Stephane Audran in BABETTE'S FEAST (U) Progs 2.10 4.20 6.35 8.50 MUST END THURS 26 May STARTS FRI SIESTA(18) SEATS BOOKABLE ACCESS/VISA.

CURZON MAYFAIR Curzon St 499 3737. Yves Montand in MANON DES SOURCES (PG) Film at 1.15 (not Sun) 3.30 6.00 8.30. "It has the mark of a classic" Times. LAST WEEK From Fri THE WHALES OF AUGUST (U).

CURZON PHOENIX Phoenix St. off Charing Cross Rd 240 9661 ALEC GUINNESS & DEREK JACOBI in LITTLE DORRIT (U) Part 1: Mon. Wed. 12.30: Fri. Sat. Sun. Tues. Thurs. 4.00: Fri. Mon. Wed 7.30. Part 2: Fri. Sat. Tues. Thurs 12.30: Mon. Wed 4.00: Sat. Sun. Tues. Thurs. 7.30. LAST WEEK. From Fri MANON DES SOURCES (PG).

CURZON WEST END Shaftesbury Avenue W1 439 4805. BEN KINGSLEY in TONY PALMER'S TESTIMONY (PG) Film at 2.00 (not Sun) 5.00, 8.10 "An exceptional film...an undoubted hit" S. Times. LAST WEEK From Fri THE UNBEARABLE LIGHTNESS OF BEING (18).

LEICESTER SQUARE THEATRE (930 5252) A PRAYER FOR THE DYING (18) Sep progs Daily 1.00 3.30 6.00 8.40. All progs bookable in advance. Credit Card Hot Line (Access/Visa/AmEx) 930 7615. 24 hour service.

LUMIERE CINEMA St Martin's Lane WC2 379 3014/836 0691 Bertolucci's THE LAST EMPEROR (15) Progs 1.20 4.35 7.55 & Late Night Fri/Sat 11.15 pm EXCLUSIVE 70mm DOLBY /STEREO PRESENTATION. ADVANCE BOOKING OFFICE OPEN DAILY 12.30 - 9pm TICKETS FOR 4.35 & 7.55 BOOKABLE ACCESS/VISA.

MINEMA 45 KNIGHTSBRIDGE 235 4225 EMPIRE OF THE SUN (PG) Daily 3.0 6.0 9.0. MUST END THURS. 26 MAY From Fri. 27 May BABETTE'S FEAST.

ODEON HAYMARKET (839 7697) IRONWEED (15) Sep progs Daily 1.40 4.50 8.10. All seats bookable in advance. Access and Visa telephone bookings welcome.

ODEON LEICESTER SQUARE (930 6111) Info 930 4250 / 4259. WALL STREET (15) Sep progs Daily 1.45 5.10 8.20. Doors open 1.15 4.40 7.50. All progs bookable in advance. Credit Card Hot Line (Access/Visa/ Amex) 930 3232 or 839 1929. 24 hour service.

ODEON MARBLE ARCH (723 2011) JANE AND THE LOST CITY (PG) Sep progs Daily 1.45 4.00 6.15 8.30. All seats bookable in advance. Access and Visa telephone bookings welcome.

RENOIR Brunswick Sq. WC1 (RUSSELL SQUARE TUBE) 837 8402
1. BABETTE'S FEAST (U) Oscar Winner, Best Foreign Film. Progs 2.10 4.20 6.35 8.50.
2. Tarkovsky's IVAN'S CHILDHOOD (PG) plus Bergman's KARIN'S FACE (U) Progs 1.50 4.05 6.20 8.35.

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TELEVISION AND RADIO

Compiled by Peter Dear and Penny Osborn

BBC1

6.00 Ceefax AM. News headlines, weather, travel and sports bulletins.

6.35 Edgar Kennedy in *Sunk By the Census* (b/w). **6.55 Weather.**

7.00 Breakfast Time with John Stapleton and Kirsty Wark. Includes national and international news at **7.00, 7.30, 8.00** and **8.30**; regional news and travel reports at **7.15, 7.45** and **8.15**; and weather at **7.25, 7.55** and **8.25. 8.55** Regional news and weather.

9.00 News and weather followed by **The Pink Panther Show** (r). **9.20 Kilroy!** Robert Kilroy-Silk chairs a studio discussion on the funding of the NHS

10.00 News and weather followed by **Four Square.** Quiz game (r). **10.25 Children's BBC.** Andy Crane with programme news and birthday greetings followed by **Play School,** presented by Carol Leader with guest Andrew Secombe (r).

10.50 Cricket. Live coverage of a quarter-final match in the Benson and Hedges Cup, introduced by Tony Lewis. Includes news and weather at **10.55** and **12.00. 12.55** Regional news and weather.

1.00 One O'Clock News with Michael Buerk. Weather. **1.30 Neighbours.** Charlene and Shane take it upon themselves to look for Helen **1.50 Four Square.** Quiz game presented by Michael Groth.

2.15 Film: The Shadow Raiders (1982) starring Tom Selleck, Sam Elliott and Katharine Ross. Western adventure about two brothers, Mac and Dal, who return from the Civil War to learn that their sisters, younger brother and Dal's girlfriend have been taken hostage by renegade soldiers on their way to Mexico. The two men immediately give chase. Directed by Andrew V. McLaglen.

3.50 Pie in the Sky (r). **4.10 Yogi's Treasure Hunt** (r).

4.25 Take Two. This week's edition of the junior *Points of View* focuses on *ChuckleVision* with Phillip Schofield talking to the Chuckle Brothers in the studio.

4.55 Newsround 5.05 The December Rose. Episode four of the six-part adventure (r). **5.35 Neighbours** (r).

6.00 Six O'Clock News with Nicholas Witchell and Andrew Harvey. Weather **6.35 London Plus**

7.00 Wogan. Among those on tonight's guest list are Viscount David Linley and the Shadow Chancellor, John Smith. Plus a song from Debbie Gibson.

7.35 Cudmore's Call. The first of a new series of five programmes presented by international yachtsman Harold Cudmore in which he tries to mould three would-be sailors into a race-winning crew. Running the gauntlet in Guernsey are singer/songwriter Peter Skellern, tennis player Annabel Croft and broadcaster Eamonn Holmes. (Ceefax)

8.00 Dallas. JR receives evidence that could free his stepfather from the murder charge; and Ray dines out with Connie. (Ceefax)

8.50 Points of View with Anne Robinson.

9.00 Nine O'Clock News with Nicholas Witchell and Andrew Harvey. Regional news and weather.

9.30 An Ocean Apart: Under the Eagle's Wing. The story of Britain's hot and cold relationship with the United States since the time of the Suez crisis. (Ceefax)

10.30 Sportsnight introduced by Steve Rider. **Football:** highlights of the European Cup Final between Benfica of Portugal and PSV Eindhoven of the Netherlands at Stuttgart; **Cricket:** highlights from one of today's Benson and Hedges Cup quarter-finals.

12.10am Weather.

BBC2

6.55 Open University: Education — the William Tyndale Case. Ends at **7.20.**

9.00 Ceefax.

9.38 Daytime on Two: A-level statistics — regression **10.00** For four- and five-year olds **10.25** Discovering scientific principles **10.38** The cost of industrial and agricultural development in Southern Italy **11.00** Words and pictures for the young **11.18** Landscapes of Britain that owe their shape to volcanic rocks **11.40** Fishermen's use of the latest technology to find and land their catch **12.05** Job Review 88 **12.28** Looking after money you earn **12.50** The first of a six-part series introducing the Portuguese language and people.

1.20 The Flumps (r). **1.38 Zig Zag** (r).

2.00 News and weather followed by a children's story.

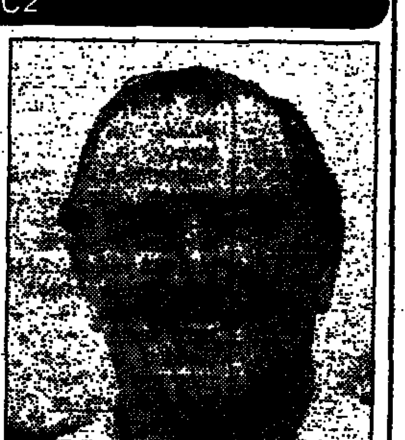
2.15 Cricket. Tony Lewis introduces live coverage of a Benson and Hedges Cup quarter-final game. The commentators are Richie Benaud and Tom Graveney. Includes news and weather at **3.00** and **3.50.**

7.15 FSd featuring two new bands from Scotland — the *Cateran*, from the north-east, and the Dog-Faced Hermans from Edinburgh. Plus an interview with James Grant of Love and Money and an item on Fast Forward, Scotland's major record distribution company.

7.45 New Scottish Art: A profile of Stephen Conroy who completed his post-graduate studies at Glasgow School of Art last year.

8.05 Mach 2. Sculptor David Mach continues with his work in the car park of the BBC TV Centre.

8.10 Wideworld. John Ridgway introduces two films, the first, *Tidy Up Naples*, made by cartoonist Bill Tidy. It is 30 years since Tidy first went to the city and since that time, thanks to his Neapolitan wife and her family, he has come to know the places and the people tourists never get to meet — including a hunch-backed lottery seller who makes a fortune from his deformity; and the "pregnancy park" where young people make love in their cars shielded by newspaper on the windows. In contrast, *Dark Continent 1932* is the first sound film shot in Africa, by the American husband and wife team of Martin and Osa Johnson.


Tom Graveney gives commentary (BBC1 10.50am & BBC2 2.15pm)

9.00 M*A*S*H. After a number of North Korean prisoners have been released and Hot Lips disappears, Colonel Potter fears the worst (r).

9.25 The Chelsea Flower Show. Alan Titchmarsh, Peter Seabrook, Roy Lancaster and Moira Stuart report from the grounds of the Royal Hospital, Chelsea, on the flowers, growers and gardeners who make up this unique event. Plus interviews with the usual and some of the unexpected stars who visit the show to find out what attracts them to Chelsea.

10.15 Five Sculptors. A documentary focusing on Alison Wilding as she works on a piece from the time she reaches the "psychological hit" she encounters with every sculpture to the end product.

10.35 Newsnight 11.20 Weather.

11.25 Taking Art Apart. Sandy Nairne analyses art in the 1980s with critic Brandon Taylor and artists Helen Chadwick, Michael Craig-Martin, Rita Keegan and Glynn Williams.

12.10am Open University: Computer Analysis **12.35** Caring for Older People. Ends at **1.05.**

ITV/LONDON

6.00 TV-am beginning with **The Morning Programme** presented by Richard Keys; **7.00 Good Morning Britain.** After Nine includes an item on cot deaths.

9.25 Thames news.

9.30 Cross Wits. Word game **10.00 Santa Barbara 10.25 News headlines**

10.30 The Time. . .The Place. . . Mike Scott chairs a a discussion on a topical subject **11.10 Allsorts 11.25 Thames news headlines.**

11.30 Make it Pay. Decorative ironwork and pressed flowers (r). **12.00** The Krypton Factor (r). **12.30** The Sullivans.

1.00 News at One with Julia Somerville **1.20 Thames news** followed by *Crimestoppers* **1.30 A Country Practice.**

2.30 Something to Treasure. Old children's books are featured as is DJ Paul Gambaccini's collection of comics **3.00 Take the High Road.** Mr Murdoch discovers a notice on the house next door **3.25 Thames news headlines 3.30 Sons and Daughters.**

4.00 Thomas the Tank Engine and Friends (r). **4.10 The telebugs** (r). **4.20 T-Bag Strikes Again,** starring Elizabeth Estensen (r). **4.45 Chatterbox.** Young people's chat show hosted by Aled Jones. Among the guests is *Neighbours* star Charlene Fenn. (Oracle)

5.15 Winner Takes All. Family quiz series presented by Geoffrey Wheeler.

5.45 News with Alastair Stewart **6.00 Thames news.**

6.25 Help with news of the Central London Social Security Advisors Forum's "horror line".

6.30 Emmerdale Farm. Dolly has lost all interest in life after the fire.

7.00 Where There's Life. . . In this first of a new series Dr Miriam Stoppard meets two young boys who have learnt to overcome tremendous pain without recourse to drugs.

7.30 Coronation Street. Ivy and her future mother-in-law meet for the first time. (Oracle)

8.00 Run the Gauntlet. A team of action sports specialists take on teams from the United States, the Netherlands and a combined Australia/New Zealand squad in a series of action games and races combining skill and endurance.

9.00 The Equalizer. A new series of the retired secret agent adventures starring Edward Woodward as McCall, now a one-man security outfit based in Manhattan. Tonight a multi-murderer begs McCall to kill him before he can murder again. (Oracle)

10.00 News at Ten with Alastair Burnet and Carol Barnes. **10.30 Thames news.**

10.30 Ice Skating. The Skate Electric Gala of World Champions

11.35 Film: Meteor (1979) starring Sean Connery and Natalie Wood. Thriller about a marauding meteor on a crash course with Earth. Disaster is certain unless there is an unprecedented pooling of scientific knowledge between the United States and Russia. Directed by Ronald Neame

1.30am America's Top Ten introduced by Casey Kasem.

2.00 News headlines followed by **Film: Dracula Has Risen From the Grave** (1968) starring Christopher Lee and Rupert Davies. The district monsignor demands that the terrified local priest accompany him to exorcise evil from Dracula's castle. Directed by Freddie Francis.

3.40 The Twilight Zone: A Day in Beaumont. A tale of the supernatural.

4.00 News headlines followed by **WKRP in Cincinnati.** Comedy series

4.30 Fifty Years On. Vintage newsclips.

5.00 ITN Morning News. Ends **6.00.**

CHANNEL 4

9.30 Schools

12.00 Sesame Street. Pre-school learning series for children. The guest is Cab Calloway.

12.30 Business Daily. Financial and business news service presented by Susannah Simons.

1.00 Jobsearch. The last in the Open College series about looking for jobs. (Oracle) **1.30 Write On.** The fifth in a 10-part Open College course on improving writing skills (r). (Oracle)

2.00 The Parliament Programme

2.30 Film: Johnny Belinda (1948, b/w) starring Jane Wyman, Lew Ayres, Charles Bickford and Stephen McNally. Drama with Jane Wyman in the Oscar-winning role of a deaf-mute Nova Scotia farmer's daughter who is raped by a drunk, but the new, sympathetic doctor is the initial suspect. Directed by Jean Negulesco.

4.20 Pink and Blue Blues. The myopic Mr Magoo does some baby-sitting with confusing results.

4.30 Countdown. Another round of the words and numbers competition.

5.00 Ark on the Move. Programme five of Gerald Durrell's 13-part series on how a variety of wildlife on this planet is under threat. This week he spotlights the Madagascan lemur and the damage done by the grazing of the Antandruy tribe's sacred zebu cattle (r).

5.30 I Dream of Jeannie. Vintage American comedy series starring Barbara Eden and Larry Hagman.

6.00 Family Ties. Comedy series about a family in which the children are staid and the parents swingers. Starring Meredith Baxter Birney, Michael Gross and Michael J. Fox.

6.30 The Making of Britain. In this part eight of the 12-programme series on the history of Britain Dr Kenneth Morgan traces the rise and fall of working-class politics in Britain, arguing that the lack of electoral support for the Labour Party in the 1980s is in itself a testament to Labour's success of putting working-class concerns on to the political agenda.

Mick Jagger who features in Jean-Luc Godard's film (C4, 11.45pm)

7.00 Channel 4 News with Peter Sissons and Sue Carpenter.

7.50 Party Political Comment from an SDP politician. **Weather.**

8.00 The Triple Net. The first of a new four-part series examining the works of 20th-century Welsh language writers using the life of Kate Roberts as a guide through the intricacies of a cultural struggle that dominated the lives of the lions of 20th-century Welsh literature. (Oracle)

8.30 A Week in Politics includes a report on how the French train their rulers.

9.00 Whitehall: An Inquiry into the Civil Service. The first of two programmes in which Peter Hennessy examines the behind-the-scenes Whitehall, revealing the crucial role senior officers play in short-term political crises and how their attitudes affect long-term thinking.

10.00 Echoes. (see Choice)

11.00 Who Dares Wins. In this week's edition of the comedy series, the last, the team reveal the true identity of the Queen.

11.45 Film: Sympathy For the Devil (One Plus One) (1968) starring the Rolling Stones. A documentary utilizing a Stones recording session for an interspersed study of revolution. Directed by Jean-Luc Godard. Ends at **1.35am**

VARIATIONS

BBC1 WALES: 5.35pm-6.00 Wales Today 6.35-7.00 News followed by Neighbours 12.10am-12.15 News and weather SCOTLAND: 10.05am-10.25 The General Assembly of the Church of Scotland 10.50 Dotaman 11.00 The General Assembly of the Church of Scotland 12.00-12.55pm Cricket (joining network) 2.15-3.50 The General Assembly of the Church of Scotland 6.35-7.00 Reporting Scotland NORTHERN IRELAND: 5.35pm Today's Sport 5.40-6.00 Inside Ulster 6.35 Neighbours 6.58-7.00 Inside Ulster Update ENGLAND: 6.35pm-7.00 Regional news magazines

BBC2 NORTHERN IRELAND: 10.38am-11.00 Ulster in Focus

ANGLIA As London except: 9.25am-9.30 Anglia News and Weather 12.30pm-1.00 Gardens for All 1.20-1.30 Anglia News and Weather 6.00 About Anglia 11.35 Film: Blade Runner 1.45am Cartoon Time 2.00 Soap 2.30 Hammer House of Mystery and Suspense: Black Carrion 4.00 In Search of the Real Dracula 4.35-6.00 Fifty Years On

BORDER As London except: 9.25am-9.30 Border News 1.20pm-1.30 Border News 3.00 Easy Street 3.30-4.00 The Young Doctors 6.00-6.30 Lookaround Wednesday 11.35 Hunter 12.30am Weather, close.

CENTRAL As London except: 9.25am-9.30 Central News 12.30pm Home Cookery Club 12.35-1.00 The Young Doctors 1.20 Central News 1.30-2.30 Falcon Crest 6.00-6.30 Central News 11.35 Film: 11 Harrowhouse 1.25am Donahue 2.20 Film: The Squeeze 4.20-5.00 Central Jobfinder 88

CHANNEL As London except: 9.25am-9.30 For Openers 12.00-12.30pm Bygones 1.20 Channel News 1.30 Model Magic 2.00 A Country Practice 2.30 Take the High Road 2.57 Puffin's Pla(i)ce 3.00 The Krypton Factor 3.30 The Young Doctors 3.57-4.00 Puffin's Pla(i)ce 6.00-6.30 Channel Report 11.35 Film: Terror on the Fortieth Floor 1.20am Off the Wall 2.20 Company, close.

GRANADA As London except: 9.25am-9.30 Granada Reports 1.20pm Granada Reports 1.30 Quincy 2.25-2.30 Granada Reports 3.30-4.00 The Young Doctors 6.00-6.30 Granada Reports 10.35 Ice Skating 11.35 Film: 11 Harrowhouse 1.25am Donahue 2.20 Sports Action 3.20 Worlds Beyond 3.50 Videopix 4.50-5.00 Jobfinder.

HTV WEST As London except: 9.25am-9.30 HTV News 12.30pm-1.00 Gardening Time 1.20 HTV News 1.30-2.30 Falcon Crest 6.00-6.30 HTV News 11.35 Hollywood: The Selznick Years 12.35am Weather, close.

HTV WALES As HTV West except: 6.00pm-6.30 Wales at Six

TVS As London except: 9.25am-9.30 TVS News and Weather 12.00-12.30pm Bygones 1.20 TVS News and Weather 1.30 Coast to Coast People 2.00 A Country Practice 2.30 Take the High Road 3.00-3.30 The Krypton Factor 3.30-4.00 The Young Doctors 6.00-6.30 Coast to Coast 11.35 Film: Terror on the 40th Floor 1.20am Off the Wall 2.20 Company, close.

TYNE TEES As London except: 9.25am-9.30 Regional News 1.20pm Regional News 1.25-1.30 Where the Jobs Are 6.00-6.30 Northern Life 11.35 The Twilight Zone 12.05am Epilogue 12.15-6.00 Jobfinder

ULSTER As London except: 9.25am-9.30 The Day Ahead 1.20pm Ulster Newstime 3.30-4.00 Lifestyles of the Rich and Famous (Barbara Cartland) 6.00 Six Tonight 6.20-6.30 Preview 11.35 At the Maintenance Shop 12.30am News

YORKSHIRE As London except: 9.25am-9.30 Calendar News 12.30pm-1.00 Calendar Lunchtime Live 1.20 Calendar News 1.25 Help Yourself 1.30-2.30 Falcon Crest 6.00-6.30 Calendar 11.35 European PGA Golf: The Italian Open 12.35am Jobfinder 1.35 Close.

S4C Starts: 9.30am Schools 12.00 Countdown 12.30pm Business Daily 1.00 Jobsearch 2.00 Work Isn't Finished 3.00 Old Country 3.30 Mister Ed* 4.00 Adventures in Letterland 4.15 Ffalabalam 4.30 Blidowcar 5.00 Abracadabra 5.30 Ark on the Move 6.00 Lost in Space* 7.00 Newyddion Saith 7.30 Y Ffilter Sgwar 8.00 Hel Straeon 8.30 Almanac, news headlines 9.10 Film: A Case of Libel 11.00 Cheers 11.30 A Week in Politics 12.00 Close

RTE 1 Starts: 4.00pm News Headlines followed by Dempsey's Den and Bosco 4.30 Happy Birthday 4.35 Alvin and the Chipmunks 5.05 Look Around 5.15 The Real Ghostbusters 5.45 News 6.00 The Angelus 6.01 Newstime 6.30 Anne of Green Gables 7.25 Hannay 8.30 On Your Own 9.00 News 9.30 The Entertainers 10.00 Catherine 11.30 News 11.35 close.

RTE 2 Starts: 5.10pm Emmerdale Farm 5.35 9 to 5 6.05 A Country Practice 6.25 Coronation Street 7.05 Football European Cup Final 8.00 Nuacht 8.10 Football – Second half 9.10 The Twilight Zone 10.10 An Age of Miracles 10.40 Newsnight 11.00 On the Live Side 11.30 Nightlight 11.35 Close.

Geraldine James (right) as the teacher and Siobhan Garahy in Maeve Binchy's story of Irish conflict (C4, 10.00pm)

Escaping from a cloistered life

TELEVISION CHOICE

● Like many a story from southern Ireland, Maeve Binchy's Echoes (Channel 4, 10.00pm) is about what happens to people who try to kick over the traces in a rigidly ordered Roman Catholic society. Geraldine James (a quietly effective performance, with a super Irish accent) plays the pivotal character, the schoolteacher Angela, who had her chance to escape through winning a scholarship but is trapped in her small seaside town by the obligation to look after her widowed and invalid mother. Mindful of her own failure to get away, Angela is determined that the same thing shall not happen to Claire (an appealling performance from 12-year-old Denise McCormack), a promising young pupil who is herself encouraged to set out on the scholarship route. But Angela is still sufficiently a traditionalist to be shocked by the news from her brother, a priest who went out to Japan as a missionary, that he has committed the priestly sin of getting married and having children. Written and directed in four parts by Barbara Rennie (who made a previous Channel 4 film, *Sacred Hearts*), *Echoes* is drama of high quality, executed with a sure touch. The small town atmosphere is beautifully evoked, a seemingly placid landscape of school and corner shop and little houses which gently suffocates its inhabitants and defies them to seek emotional release. Characters big and small are given the same careful treatment, not least the postmistress, listening in to telephone calls and noting the destination of every letter that passes through her hands. Equally effective is the use of Rome, not as a tourist cliché but as alien territory, for the strained reunion of Angela and her errant brother.

Peter Waymark

Speakers' corner

RADIO CHOICE

● Avoiding platitudes like the plague in the first part of his series **Oratory** (Radio 4, 8.45pm), Melvyn Bragg consequently omits to mention Mark Antony's "Friends, Romans, Countrymen". To have included it would also have reduced the unpredictability count of the enterprise, which is unusually high. Predictably, Bragg finds space for Churchill's "We shall fight on the beaches", albeit the studio facsimile and not the Commons original. Leaving party political conferences and the theatre (is there any difference between them?) for later instalments in his series, Bragg tonight concentrates on another sort of theatrical cockpit. In a parliamentary era not notable for its oratory, there have none the less been speeches that have risen above the humdrum, and Bragg reminds us of two such — Tony Benn's ingenious peroration on the Speaker's ruling on the Zircon affair, and Enoch Powell's defence of British military action after the Falklands invasion. Neither speech is diminished by Lord Jenkins's argument that oratory, well presented, can give the impression of carrying greater logic than it actually possesses.

Melvyn Bragg: The art of oratory (R4, 8.45pm)

● Hugh O'Shaughnessy cannot be accused of launching his **Latin Americans** (Radio 4, 9.15pm) with an over-familiar portrait. Nacha Guevara, a popular singer, is a household name in her native Argentina, but not over here. Never mind: the tale of this spitfire of a woman who was once on the military regime's death list because of her humanist leanings, makes a good — and only obliquely political — opener to the series.

Peter Davalle

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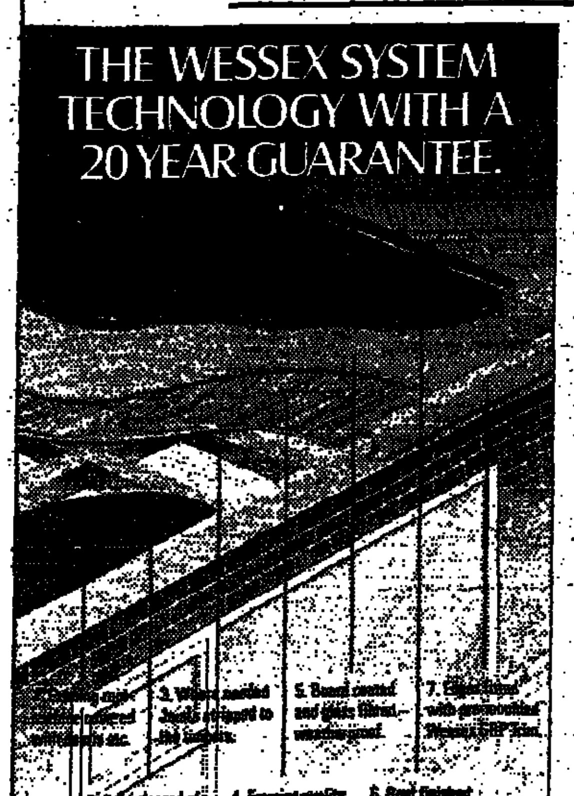

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Radio 1

MW (medium wave). Stereo on VHF (see below) **5.30** Adrian John **7.00** Simon Mayo with the Breakfast Show **9.30** Simon Bates **12.30** Newsbeat (Frank Partridge) **12.45** Gary Davies **3.00** Steve Wright **5.30** Newsbeat **5.45** Bruno Brookes **7.30** Liz Kershaw **10.00-12.00** John Peel **VHF** Stereo Radio 1 and 2: **4.00am** As Radio 2 **6.05pm** John Dunn (continued) **7.00** Jim Lloyd presents Folk on 2 **8.30** Yer Roots are Showing **9.00** Listen to the Band with Roy Newsome **10.00** As Radio 1 **12.00-4.00am** As Radio 2

Radio 2

MW (medium wave). Stereo on VHF (see Radio 1) **4.00** Steve Madden **5.30** Chris Stuart **7.30** Derek Jameson **9.30** Ken Bruce **11.00** Jimmy Young **1.05** David Jacobs **2.05** Gloria Hunniford **3.30** Adrian Love **5.05** John Dunn **6.05** Cricket Special **7.30** Jim Lloyd (joining FM) **8.00** Soccer Special **9.30** Listen to the Band (joining FM) **10.00** Fletcher's Friends **10.15** The Houghton Weavers **10.30** Thanks for the Memory **11.00** Round Midnight **1.00am** Nightride **3.00-4.00** A Little Night Music.

WORLD SERVICE

All times in GMT. Add an hour for BST. **6.00** Newsdesk **6.30** Meridian **7.00** News **7.09** 24 Hours **7.30** Development '88 **8.00** News **8.09** Reflections **8.15** Classical Record Review **8.30** Brain of Britain 1988 **9.00** News **9.09** Review of the British Press **9.15** World Today **9.30** Financial News, Sports Roundup **9.45** Folk in Britain **10.00** News Summary **10.01** Omnibus **10.30** Londres Midi **11.00** News **11.09** News About Britain **11.15** Time for Verse **11.25** Letter from Wales **11.30** Meridian **12.00** Radio Newsreel **12.15** Irving Berlin Among Friends **12.25** Farming World **12.45** Sports Roundup **1.00** News **1.09** 24 Hours **1.30** Development '88 **2.00** Outlook **2.45** Report on Religion **3.00** Radio Newsreel **3.15** Education Today **3.30** Two Cheers for May **4.00** News **4.09** Commentary **4.15** English by Radio **4.45** Londres Soir **5.30** Heute Aktuell **6.00** Programming in German **7.00** Outlook **7.10** Stock Market Report **7.15** Sportsworld **8.00** News **8.09** 24 Hours **8.30** Assignment **9.00** News Summary **9.01** Network UK **9.15** Counterpoint **9.45** Recording of the Week **10.00** News **10.09** World Today **10.25** Letter from Wales **10.30** Financial News **10.40** Reflections **10.45** Sports Roundup **11.00** News **11.09** Commentary **11.15** Write On . . . **11.30** Multitrack 2 **12.00** News **12.09** News About Britain **12.15** Radio Newsreel **12.30** Two Cheers for May **1.00** News Summary **1.01** Outlook **1.30** Waveguide **1.40** Book Choice **1.45** Society Today **2.00** News **2.09** Review of the British Press **2.15** Network UK **2.30** Assignment **3.00** News **3.09** News About Britain **3.15** World Today **3.30** Six Four Eight News **3.35** Financial News **3.45** Morgenmagazin **4.45** World Today **5.00** News and 24 Hours **5.30** Londres Matin.

Radio 3

6.55 Weather, News headlines

7.00 Morning Concert: Johann Strauss (Viennese Bonbons: Vienna Volksoper Orchestra under Bauer-Theussl); Liszt (Liebestraum No 3: Jorge Bolet, piano); Barber (Adagio for strings: Los Angeles PO under Bernstein)

7.30 News

7.35 Morning Concert contd: Dvorak (Scherzo capriccioso, Op 66: Cleveland Orchestra under Von Dohnanyi); Brahms (Ballade in D, Op 10 No 2: Glenn Gould, piano); Mahler (Lieder eines fahrenden Gesellen: Philharmonia under Furtwängler with Dietrich Fischer-Dieskau, baritone); Haydn (Piano Concerto in G (H XIV 13): Vienna Concert Orchestra under Entremont, piano); Weill (Foolish Heart: Y Chamber Symphony under Schwarz with Teresa Stratas, soprano)

8.30 News

8.35 Composers of the Week: Sibelius. I Am a Tree (Op 57 No 5) by Tom Krause (baritone) and Irwin Gage (piano); The Bard by Bournemouth SO under Berglund; String Quartet in D Minor (Voces Intimae) by Fitzwilliam Quartet; Luonnotar (Op 70) by Elisabeth Soderstrom (soprano) with Philharmonia under Ashkenazy

9.35 Rudolf Firkusny (piano): Beethoven's Sonata in D (Op 10 No 3); Dvorak's Theme and Variations; Martinu's Fantasy and Toccata (r)

10.25 Telemann Chamber Music: Trio-Sonata in A minor; Sonata in E minor, for oboe and continuo; Trio-Sonata in G minor by Michel Piguet (oboe/recorder), Micaela Comberti (violin), Mark Caudle (cello) and Robert Woolley (harpsichord)

11.00 Midweek Choice: Vaughan Williams (Toccata marziale: Eastman Wind Ensemble under Fennell); Sammartini, arr Moffat (Sonata in G: Florence Hooton, cello and Ross Pratt, piano); Gerard Manley Hopkins (The Wreck of the Deutschland read by Sir Michael Redgrave); Dunhill (Lyric Suite: Daniel Smith, bassoon and Roger Vignoles, piano); Coleridge-Taylor (Five Choral Ballads: BBC Singers under Joly with David Owen Norris, piano); Rubinstein (Piano Concerto No 3 in G: Westphalian SO under Freeman)

Ann Murray sings the title role in Xerxes (R3, 7.00pm)

1.00 News **1.05** Concert Hall: Live from Broadcasting House, Anssi Karttunen (cello) and Tuija Hakkila (piano) perform Beethoven's Sonata in C (Op 102 No 1); Schumann's Fantasiestücke (Op 73) and Enesco's Sonata in C (Op 26 No 1)

2.00 Record Review (r)

3.10 Vintage Years: Feodor Chaliapin (1873-1938). The Russian bass performs songs by Russian composers including The *Farewell, Prayer and Death of Boris* from *Mussorgsky's Boris Godunov* (1928)

4.00 Choral Evensong: Live from Portsmouth Cathedral

5.00 Mainly for Pleasure: Presented by Eric Hancock

6.25 Music for Guitar: Joaquin Clerch and the Finnish Guitar Trio play Coste's Andante and Polonaise; Brouwer's La espiral eterna; Nico Rojas's Guajira a mi madre and Jorge Morel's Fantasia de la danza

6.55 News

7.00 Xerxes: Live from the London Coliseum, Nicholas Hytner's production of Handel's three-act opera — one of his more light-hearted pieces where everybody is in love. Performed by the English National Opera under Charles Mackerras. With Ann Murray (mezzo-soprano), Christopher Robson (counter-tenor), and Valerie Masterson (soprano). Includes **8.15** Roger Savage examines Handelian opera plots. **9.35** Winton Dean considers 20th-century revivals of Handel's operas

11.00 Composers of the Week: Monteverdi (The Church) (r)

12.00 News **12.05** Closedown

Radio 4

LW (long wave). (s) Stereo on VHF

5.55 Shipping Forecast **6.00** News Briefing; Weather **6.10** Farming Today (s) **6.25** Prayer for the Day (s)

6.30 Today, incl **6.30, 7.30, 8.30** News Summary **6.45** Business News **6.55, 7.55** Weather **7.00, 8.00** News **7.25, 8.25** Sport **7.45** Thought for the Day **8.35** Yesterday in Parliament **8.57** Weather; Travel

9.00 News

9.05 Midweek: Ronald Eyre's guests include Biddy Baxter, interviewed by Valerie Singleton; Dr Jane Goodall who lived for many years in Africa and portrait artist June Mendoza (s)

10.00 News; Gardeners' Question Time: Visits the Malpas and District Horticultural Society in Cheshire to answer members' questions (r)

10.30 Morning Story: Catch of the Night by Malinda Woods

10.45 Daily Service (s)

11.00 News; Travel; The Twice-Promised Land: (3) Tudor Parfitt examines the pressures of 40 years of conflict on Israel's citizen army

11.47 Home From Home: Rita Payne talks to second-generation immigrants. (4 of 5)

12.00 News; You and Yours with John Buckley

12.25 The Small, Intricate Life of Gerald C Potter: Last of six-part series by Basil Boothroyd (r) **12.55** Weather

1.00 The World At One **1.40** The Archers **1.55** Shipping Forecast

2.00 News; Woman's Hour: Includes a discussion on how children deal with bereavement; Ross Miles talks about the role of women in the history of the world; an item on rapid learning and Dr Jane Renfrew talks about an Anglo-Saxon garden.

3.00 News; Storytellers: Five dramatized stories (4). Earth to Earth by Graeme Fife adapted from the story by Robert Graves (s)

3.47 Time for Verse: George MacBeth talks to Jeni Couzyn about her life and poetry

4.00 News

4.05 File on 4: Max Easterman examines anti-racism policies in schools (r)

4.45 Kaleidoscope Extra: Report on Sir Peter Hall's final productions for the National Theatre (r)

5.00 PM **5.50** Shipping Forecast **5.55** Weather

6.00 News; Financial Report

6.30 Round Britain Quiz: Irene Thomas and Eric Korn challenge Brian Thompson and Michael Bowen (r)

7.00 News

7.05 The Archers

7.20 Face the Facts: A tale of lies and hypocrisy behind an extraordinary business career. With John Ware

7.45 Saturday-night Fry: Zany comedy show (s) (r)

8.15 Medicine Now: Reports on the protein breakdown in diseases; an anti-obesity drug; and euthanasia (r)

8.45 Oratory (new series): Five programmes in which Melvyn Bragg examines the state of the art of public speaking in Britain. (r) (See Choice)

9.15 Latin American (new series): Eight portraits of Latin Americans who are facing up to particular challenges, and whose personal stories help to shed light broader Latin American issues. (1) Argentine singer and dancer Nacha Guevara (s) (See Choice)

9.45 Kaleidoscope: Includes a round-up of poetry published this week; Tony Briggs reviews *Uncle Vanya* (plus an interview with Michael Blakemore) and Peter Porter reviews *Kat'a Kabanová* (Glyndebourne); plus a report from Oxford's Artweek and details of the winner of the 1987 George Devine award for new plays. (s)

10.15 A Book at Bedtime: Henry at the Alexandria by William Trevor (3 of 5) **10.29** Weather

10.30 The World Tonight

11.15 The Financial World Tonight

11.30 Today in Parliament

12.00 News **12.20** Weather **12.33** Shipping Forecast

VHF as above except: **11.00am-12.00** For Schools: **11.00** Songs on Wheels **11.20** Junior Drama Workshop **11.40** Tap Dance Club **11.50** Poetry Corner **1.55-3.00pm** For Schools **1.55** Listening Corner **2.05** [illegible] **5.50-5.55** PM (continued) **11.30** Open University: **11.30** Modern Art: Blaue Reiter **11.50** Pres Wk or Utopia **12.10am** Music Interlude **12.30-1.10** Schools Night-Time. Photography.

FREQUENCIES: Radio 1: 1053kHz/285m;1089kHz/275m;VHF-88-90.2. Radio 2: 693kHz/433m;909kHz/330m;VHF-88-90.2. Radio 3: 1215kHz/247m;VHF-90-92.5. Radio 4: 198kHz/1515m;VHF-92-95. LBC: 1152kHz/261m;VHF 97.3. Capital: 1548kHz/194m;VHF95.8. BBC Radio London: 1458kHz/206m;VHF 94.9; World Service: MF648kHz/463m.

1,500 extra jobs boost at Longbridge

By Daniel Ward, Motor Industry Correspondent

Austin Rover is to recruit up to 1,500 workers for its Longbridge factory in Birmingham to build the mid-size R8 model due for launch in autumn 1989. Mr Graham Day, Rover Group chairman, confirmed yesterday that the extra workers would be needed for the new small Rover which will go into production next summer.

Longbridge at present employs 13,500 to produce the Mini, Metro, Rover 200 and all the company's engines and gearboxes. Launch of the R8 will mean increasing production by more than 200,000 cars a year. It will initially replace the lacklustre Maestro built at the Cowley factory, Oxford, and in the longer term R8 will become the basis for a *family of models to supersede* the Rover 200 and Montego.

The car, codenamed R8, likely to be sold as the Rover 300, will appear almost a year after Austin Rover's collaborative partner Honda launches the sister model called the Concerto.

In Britain Honda plans to build 70,000 engines a year at its new Swindon plant for Concertos built under contract at Longbridge and certain R8 models. While the new car will be a Rover Mr Day would give no indication when the Austin name will be formally dropped.

The Rover chairman said yesterday that the R8 production line would be the company's first to be organized entirely on a cell basis. Instead of production workers reporting to foremen and then supervisors, "mini managing directors" would be created to take control of up to 80 workers.

Those directors will key into shopfloor computers for up-to-date information of stocks, production and quality.

Today Austin Rover launches the Rover 800 Fastback, a five-door version of the present executive model. It is the first model developed under Mr Day's management, and is priced at between £11,995 and £19,994.

Production at the Cowley factory will rise from 1,100 a week to *1,350* cars.

Rover 800 sales in Britain in the first four months of 1988 were 13 per cent higher than *for the same period* in 1987

- Mr Chris Woodwark, Austin Rover's commercial director, has been appointed president of the company's North American sales operation.
- Range Rover production last week reached a record 648 *vehicles last week.*
- Land Rover has achieved its best weekly production figures in 15 years, two *months after the strike at the* company. It said that it produced 648 Range Rovers and 473 Land Rovers last week at its plant in Solihull,

Russians get UK gas-attack lesson

By Pearce Wright, Science Editor

The British Army showed a team of Soviet chemical warfare experts yesterday *how it* would cope with a nerve-gas attack in battlefield conditions.

The Russians were given a glimpse of the preparedness of the British forces for a chemical or biological weapons attack *in a 45-minute* exercise at the Ministry of Defence's top-secret Chemical Defence Establishment at Porton Down, Wiltshire.

As an alarm sounded a mock gas attack on Salisbury Plain, troops from 2 Battalion, the Royal Green Jackets, ripped off their helmets and pulled gas masks over their faces to shouts of "Gas, gas, gas".

Since Britain stopped manufacturing and stockpiling chemical weapons 30 years ago research is focused on protection, and the Soviet experts saw the effectiveness of several inventions by *Porton scientists, including* a highly sensitive early-warning monitor that detects nerve gases, such as Sarin and Agent VX, *and the older blister* agents, such as mustard gas. It recognizes and measures the speeds of specific ions in a charged sample of air.

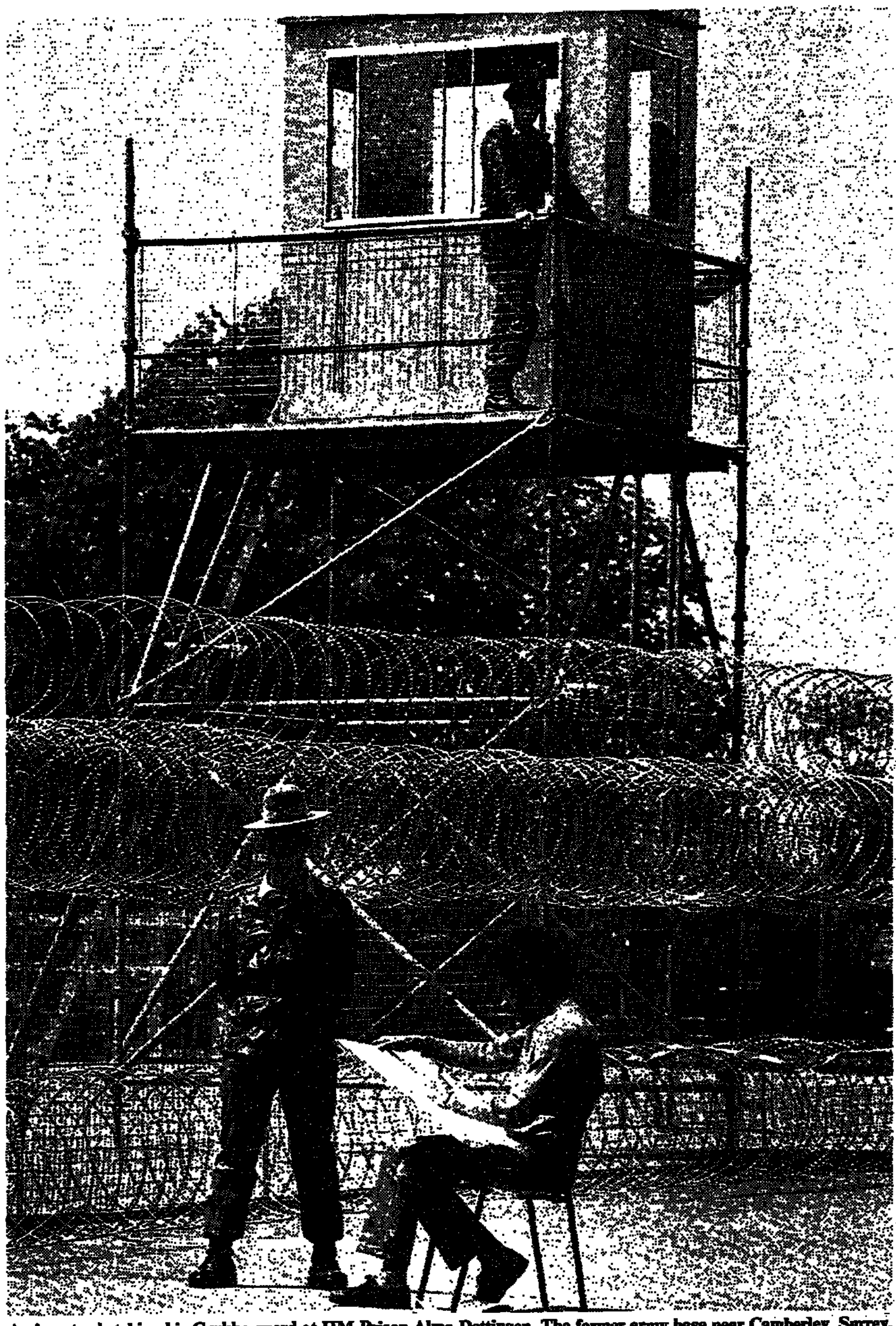
During a three-day visit the 13 experts, led by the chief *Russian negotiator on chemi*cals weapons to the Geneva disarmament conference, Ambassador Yuri Nazarkin, will *discuss* chemical weapons production, detection, protection, monitoring, decontamination, medical countermeasures and disposal.

Welcoming the Russians, Dr Graham Pearson, the director of the establishment, said: "This is really going to help towards a global ban on chemical weapons." A British team will make a return visit to a Soviet chemical weapons test site, at Shikhany, on the Volga, in July.

Dr Pearson said: "It is very *important* that we achieve a full exchange of data to foster confidence towards a verifiable and comprehensive global ban on chemical weapons.

The British Ambassador to the disarmament conference, Miss Tessa Solesby, said: "It is very *important, for our nego*tiations in Geneva, that we have more information about what kind of chemical weapons exist. We hope this exchange of visits will encourage countries to be more open and frank about their chemical weapons stocks."

Prison nobody wants to leave



An inmate sketching his Gurkha guard at HM Prison Alma Dettingen. The former army base near Camberley, Surrey, dubbed Fantasy Island, has a waiting list for transfers, despite its watch-tower sentries and razor wire. It was set up to ease overcrowding in prison and police cells, and has no compulsory work routine for the inmates. (Photograph: Peter Trievnor)

Commons sketch

From Archangel to Sybil Fawlty

Mrs Thatcher might have merited the odd mention in the pages of P.G. Wodehouse, or perhaps her very own chapter in E.F.Benson, but it is hard to see her squeezing into the pages of the New Testament with any great ease. Nevertheless, these were the surroundings she seemed to choose for herself in her speech to the synod of the Church of Scotland at the weekend.

Tory backbenchers seemed cock-a-hoop at her elevation, and wished to shower her with glad tidings of mass approval from their constituencies. For them, the four gospels are primarily concerned with Individual Responsibility and Getting On With It Yourself. When was it I saw you hungry? they would ask, and, not waiting for a reply, they would offer their own reply: "Oh, yes, I remember — when you weren't exercising your Individual Responsibility."

Looking back to the Old Testament, their new privatized, assertive, streamlined, economic version of the Five Commandments would most certainly include "Thou Shalt Not Whimper", "Shoplifters will be Prosecuted", "Don't Come Running to Me" and "Never Knowingly Undersold". The Jesus Christ of Tory backbench dreams was a first-class salesman for Free Enterprise, a sort of bearded Terence Conran.

Mr Roger Sims, the Conservative Member for Chislehurst, wished to alert the Prime Minister to the widespread support for her speech to the synod, and wondered if she would care to reassert her principles of "Christian ethics and individual responsibility". The mutters and mumbles of the unbelievers began to ring around the Chamber. The two main parties are as divided on Christianity as they are on everything else: for the Labour Party, the Feeding of the Five Thousand represents a clear demand for the nationalization of the loaves and fishes industries while for the Conservatives it is a firm indication of market forces supplying the consumer with what he wants, when he wants it.

Mrs Thatcher thanked Mr Sims for his kind words. She reminded him that her speech was "an expression of personal beliefs and views". As a plague of complaining locusts prepared to flutter upwards from the benches opposite, she attempted to soothe the multitude by adding "others may disagree, but it is a mark of Christian manners and courtesy that we do so in a mannerly way". So now Jesus Christ, the Conservative Member for Nazareth South, was not merely a go-getting entrepreneur but also a first class graduate from a leading school of etiquette.

Up popped Mr Neil Kinnock, ever the Doubting Thomas. Calling to mind recent cuts in child benefit and the end to free school meals, he wished to know which passage in the Bible most influenced the Hon Lady. Was it Pilate washing his hands? From a quick burst as the Archangel Gabriel, Mrs Thatcher was back to her less demanding role of Sybil Fawlty, indignant, furious, and always in the right. "He debases everything I believe in, trying to exchange quotations from the Bible across the Dispatch Box" she said, adding: "I made it perfectly clear in that speech that one simply cannot delegate the exercise of mercy and generosity to others". Far better, she seemed to imply, that mercy and generosity should be formed into a privatized company, MercGen PLC, so that all *charitable* acts could be scrutinised for efficiency and profitability before taking their position in the market place.

By this time, both sides of the House were screaming at each other, every Member now a theologian, now an all-in wrestler. Even the normally demure Dame Jill Knight was bouncing up and down, pointing and yelling, moving this way and that, resembling from a distance nothing so much as a fist-fight in a rhododendron bush. When Mr Bill Walker, the last Tory in Scotland, said that his people were delighted by the speech, and that it was "a nice change to have a leader who's a practising Christian", Mr Edward Heath looked a little disgruntled, and *half-motioned* to complain, the original warder turned to whiner.

Craig Brown

Blom-Cooper heads Press Council

By Richard Evans, Media Editor

Mr Louis Blom-Cooper, QC, the liberal lawyer and penal reform campaigner, was named last night as the new Press Council chairman.

He intends to give up practising at the bar when he takes over next January from Sir Zelman Cowen at the helm of the self-regulatory body which deals with journalistic misdemeanours.

Mr Blom-Cooper, aged 62, *who lists writing* and broadcasting among his hobbies, takes over the chairmanship at arguably the lowest point in the council's fortunes.

It has been increasingly criticized as a toothless watchdog which has failed to control journalistic excesses by some newspapers. That dissatisfaction has led to growing all-party pressure for some form of statutory control over the press.

Mr Blom-Cooper made no attempt last night to minimize the task he faces. "I think it would be absolutely right to say that this is a very important moment in the life of the Press Council, possibly the most important.

"I do not think there has been any moment in the 35 years of the Press Council, particularly since 1964 when Lord Devlin became the first independent chairman, when the press is more likely to be the subject of legislative intervention.

"Therefore, I think it does *behove the press to take stock* of itself and say, 'Are we conducting ourselves in a way in which the public can feel confident that it does not wish its politicians to legislate irrespective of the press?' "

Media, page 18

BA has no regrets over B-Cal

By Harvey Elliott, Air Correspondent

British Airways has "no *regrets*" *over* buying British Caledonian even though the final cost was £100 million more than the agreed sale price, B-Cal operations lost £32 million in the first three months of this year and many of the routes BA had hoped to continue flying are to be handed to rivals.

Lord King of Wartnaby, presenting the airline's first full year's financial results since the takeover, emphasized, however, that the airline would fight hard against any further attempts to limit its operations in favour of the smaller independent airlines now bidding to extend their own operations at Gatwick.

"I do not regret buying B-Cal at all," he said yesterday. "We bought B-Cal because we wanted it and we didn't want anyone else to have it ... In the long term it is a strategic and important step to enable us to build a base at Gatwick and re-establish the Saudi *Arabian routes at Heathrow.*"

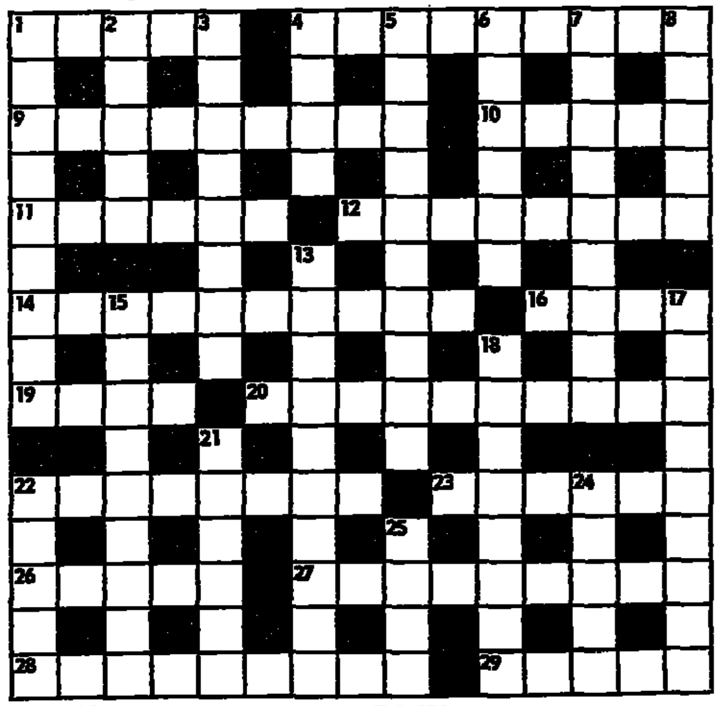
The financial results showed that BA made an overall profit of £228 million, although the B-CaL operations lost £32 million.

Lord King signalled a battle ahead with the Civil Aviation Authority over the future *shape of British* aviation in general and BA's role within it

"It would be damaging not only to British Airways' commercial interest but consumer choice and national interests if the CAA were to adopt a policy of positive discrimination against us on future route licensing applications," he said.

B-Cal nosedive, page 25
Comment, page 27

THE TIMES CROSSWORD PUZZLE NO 17,678



ACROSS
1 Indignation shown when last bit of foliage drops out of floral arrangement (5).
4 Royal icing to decorate the base of a macaroon (4-5).
9 Troubled over what's broadcast (5,4).
10 Divided about wearing reversed jacket (5).
11 Being ten per cent, I typify a percentage (6).
12 Bishop back without the rest (8).
14 Improvident compositor may be seedy (3,2,5).
16 It precedes the final passion (4).
19 The bird to change colour, they say (4).
20 Blue shellfish (10).
22 Finally in command of foreign soil, in undisputed command (8).
23 Spinner's pride's hurt (6).
26 At a distance, a look from . . .(5).
27 . . . cold man lacking guile (9).
28 Hand poet mutton chops (9).
29 The address one should use, oddly, for the dead (5).

DOWN
1 Unfinished due to bad weather – drawn (6,3).
2 Assume there'll be trouble with exercises (5).
3 In fifth form, one to get on (3,2,3).
4 Staff held a course (4).
5 Breaking out of thin cover, a deer (10).
6 The way you attach an Afghan (6).
7 Counterfeit coin has to move slowly – flow limited by banks (9).
8 Run after stock car used in com*petition* (5).
13 Seductive summons (4-6).
15 Held short assembly as a starting point (9).
17 Dissertations about gold – one speculates (9).
18 Expedition made by 29 to beauty spot (8).
21 Leaders of Comanches, Ojibwas and Navahos have super powwow (6).
22 Pulls the grass up (5).
24 Pop round about alarm (5).
25 Die from sword-thrust (4).

Concise crossword, page 11

WORD-WATCHING

A daily safari through the language jungle. Which of the possible definitions is correct?

MATHS FORMULAE

By Philip Howard

BOURBAKI
a. A conic series
b. A paradoxical theorem
c. French *math-structuralists*

QUATERNION
a. A quadratic equation
b. Complex number
c. An inverse logarithm

PORISMS
a. Works by Euclid
b. A probability theory
c. Numerical fallacies

BOOLEAN
a. A Danish statistician
b. A sort of algebra
c. The four-colour conjecture

Answers on page 22, column 1

Solution to Puzzle No 17,677

H	E	R	I	T	A	G	E	■	D	I	S	A	R	M
O	■	E	■	U	■	E	■	■	■	N	■	L	■	A
B	U	L	L	R	I	N	G	■	F	L	A	C	O	N
S	■	I	■	N	■	E	■	E	■	A	■	A	■	D
O	A	S	I	S	■	R	O	S	E	W	A	T	E	R
N	■	H	■	T	■	A	■	C	■	■	■	R	■	I
■	■	■	B	I	L	L	I	A	R	D	B	A	L	L
C	■	P	■	L	■	I	■	P	■	I	■	Z	■	L
U	P	O	N	E	S	S	L	E	E	V	E	■	■	■
T	■	S	■	■	■	S	■	C	■	E	■	S	■	M
S	P	I	R	I	T	U	A	L	■	R	O	U	S	E
H	■	T	■	L	■	E	■	A	■	S	■	P	■	T
O	R	I	G	I	N	■	F	U	G	I	T	I	V	E
R	■	V	■	A	■	■	■	S	■	O	■	N	■	O
T	R	E	N	D	Y	■	R	E	I	N	D	E	E	R

This puzzle was solved within 30 minutes by 17 per cent of the competitors at the 1988 Leeds regional final of The Times Collins Dictionaries Crossword Championship.

WEATHER

An unstable southerly airstream covers all areas, which are at risk from showers and in many places there will be more cloud around than sunshine. The heaviest showers may well occur in South-east England during the evening. Outlook: showers.

ABROAD

MIDDAY: t=thunder; d=drizzle; fg=fog; s=sun; sl=sleet; sn=snow; f=fair; c=cloud; r=rain

	C	F			C	F	
Ajaccio	21	70	f	Madrid	23	73	c
Akrotiri	23	73	s	Majorca	23	73	s
Alex'dria	27	81	s	Malaga	20	68	f
Algiers	20	68	s	Malta	21	70	c
Amst'dm	16	61	s	Melb'rne	15	59	c
Athens	22	72	f	Miami*	32	90	s
Bahrain	33	91	s	Milan	23	73	s
Barcelna	21	70	s	Moscow	21	70	f
Belgrade	19	66	f	Munich	21	70	s
Berlin	20	68	s	Nairobi	24	75	f
Bermuda*	29	84	f	Naples	22	72	f
Biarritz	22	72	f	N Delhi	39	102	c
Borde'x	23	73	c	N York*	28	82	s
Brussels	19	66	f	Nice	22	72	s
Budapst	18	64	c	Oslo	16	61	s
Cairo	33	91	s	Paris	19	66	f
C'blanca	21	70	c	Peking	26	79	s
Chicago*	12	54	c	Perth	20	68	f
Ch'church	4	39	s	Prague	20	68	s
Cologne	21	70	c	Reykjvik	11	52	s
C'phagn	14	57	s	Rhodes	23	73	s
Corfu	22	72	f	Rio de J	24	75	c
Dublin	12	54	r	Riyadh	39	102	s
Dubrovnik	21	70	s	Rome	23	73	f
Faro	22	72	f	Salzburg	22	72	s
Florence	24	75	s	S F'dsco*	18	64	s
Frankfurt	23	73	f	Santiago*	18	64	s
Funchal	20	68	f	S Paulo*	18	64	r
Geneva	22	72	s	Seoul	23	73	f
Gibraltar	19	66	c	Sing'por	31	88	f
Helsinki	15	59	c	St'kholm	17	63	s
Hong K	25	77	c	Strasb'rg	21	70	f
Innsbrck	23	73	s	Tangier	25	77	f
Istanbul	19	66	f	Tel aviv	24	75	s
Jeddah	35	95	s	Tenerife	25	77	f
Jo'burg*	23	73	s	Tunis	21	70	c
L Palmas	24	75	s	Valencia	22	72	s
Le Tquet	16	61	f	Vanc'ver*	12	54	f
Lisbon	19	66	c	Venice	22	72	s
Locarno	22	72	s	Vienna	17	63	s
L Angels*	20	68	s	Warsaw	16	61	c
Luxembg	18	64	f	Zurich	19	66	f

** denotes Monday's figures are latest available*

HIGH TIDES

TODAY	AM	HT	PM	HT
London Bridge	9.36	5.7	9.56	5.5
Aberdeen	9.15	3.2	10.18	3.2
Avonmouth	2.23	9.5	3.09	9.4
Belfast	7.01	2.9	7.57	2.7
Cardiff	2.08	9.0	2.54	8.8
Devonport	12.38	4.3	1.25	4.1
Dover	7.08	5.0	7.27	5.4
Falmouth	12.08	4.1	12.55	3.9
Glasgow	7.47	4.0	9.52	3.7
Harwich	7.36	3.1	7.45	3.1
Holyhead	6.19	4.3	7.11	4.2
Hull	1.59	5.4	2.12	5.7
Ilfracombe	1.28	6.8	2.10	6.8
Leith	10.35	4.3	11.14	4.4
Liverpool	7.03	7.2	7.48	7.2
Lowestoft	6.02	2.0	5.17	2.1
Margate	7.59	3.8	8.09	3.8
Milford Haven	1.48	5.2	2.38	5.0
Newquay	12.48	5.3	1.33	5.1
Oban	1.59	3.0	2.43	2.9
Penzance	—	—	12.43	4.1
Portland	1.32	1.4	2.58	1.3
Portsmouth	7.16	3.5	8.04	3.8
Shoreham	7.01	4.4	7.44	4.9
Southampton	6.53	3.5	7.44	3.7
Swansea	1.49	7.1	2.30	7.0
Tees	11.47	4.2	—	—
W'ton-on-Nze	7.38	3.3	7.50	3.3

Tide measured in metres: 1m=3.2808ft. Times are BST.

AROUND BRITAIN

	Sun hrs	Rain in	Max C	F	
Scarboro	11.0	-	14	57	sunny
Lowestoft	11.6	-	15	59	sunny
Clacton	5.3	-	15	59	sunny
Folkestone	8.0	-	17	63	sunny
Eastbourne	2.0	.01	15	59	shower
Brighton	2.2	-	15	59	cloudy
Worthing	2.4	-	14	57	cloudy
Bognor R	2.3	-	14	57	cloudy
Southsea	2.1	-	14	57	cloudy
Sandown	1.5	-	15	59	cloudy
Poole	2.5	-	16	61	cloudy
Weymouth	1.6	-	15	59	dull
Exmouth	2.1	-	17	63	bright
Torquay	1.9	-	17	63	cloudy
Falmouth	3.2	.04	16	61	shower
Penzance	4.5	.05	17	63	shower
Scilly Isles	2.7	.09	15	59	bright
Newquay	2.4	-	17	63	cloudy
Minehead	3.2	.02	19	66	shower
Morecambe	2.5	.07	18	64	rain
Carlisle	4.2	-	17	63	cloudy
Nottingham	3.6	-	18	64	cloudy
Anglesey	2.0	.24	17	63	rain
Colwyn Bay	3.5	.09	17	63	cloudy
Tenby	2.0	.03	15	59	rain
Aberdeen	7.0	-	12	54	bright
Aviemore	11.7	-	15	59	sunny
Eskdalemuir	4.2	-	15	59	bright
Kinloss	15.1	-	16	61	sunny
Lerwick	6.9	-	11	52	bright
Prestwick	3.6	.01	19	66	rain
Stornoway	12.5	-	15	59	sunny
Wick	6.3	-	11	52	sunny

These are Monday's figures

THE POUND

	Bank Buys	Bank Sells
Australia $	2.47	2.34
Austria Sch	23.25	22.05
Belgium Fr	69.00	65.60
Canada $	2.41	2.29
Denmark Kr	12.54	11.94
Finland Mkk	7.82	7.42
France Fr	11.14	10.59
Germany Dm	3.292	3.132
Greece Dr	261	248
Hong Kong $	15.05	14.30
Ireland Pt	1.233	1.173
Italy Lira	2430	2320
Japan Yen	242	230
Netherlands Gld	3.677	3.507
Norway Kr	11.98	11.38
Portugal Esc	266.75	253.75
South Africa Rd	4.70	4.20
Spain Pta	217	205
Sweden Kr	11.44	10.89
Switzerland Fr	2.745	2.615
USA $	1.945	1.855
Yugoslavia Dnr	3845	2695

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques.

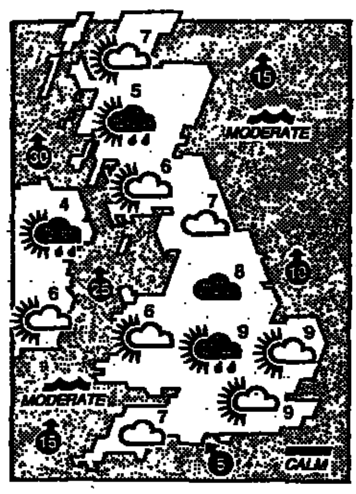
Retail Price Index: 105.8 (April)

London: The *FT* Index closed up 20.7 at 1428.3.
New York: The Dow Jones industrial average closed at .

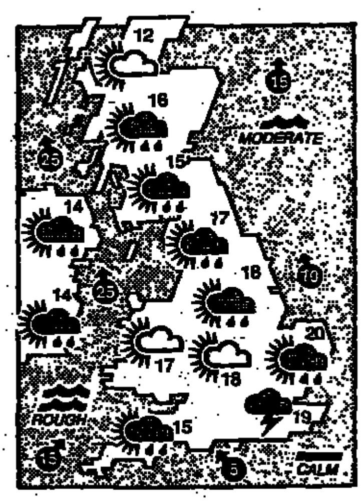
TOWER BRIDGE

Tower Bridge will be lifted at the following times today: 6.00am, 10.15am and 10.35am.

AM



PM



HIGHEST & LOWEST

Monday: Highest day temp: Aspatria, Cumbria, 19C (66F); lowest day max: Fair Isle, Shetland, 8C (46F); highest rainfall: Hartland Point, Devon, 0.31in; highest sunshine: Stornoway, Western Isles, 12.5hr.

LIGHTING-UP TIME

London 9.30 pm to 4.25 am
Bristol 9.40 pm to 4.34 am
Edinburgh 10.07 pm to 4.12 am
Manchester 9.49 pm to 4.23 am
Penzance 9.46 pm to 4.52 am

Sun rises: 4.56 am
Sun sets: 9.00 pm
Moon sets 2.31 am
Moon rises 2.19 pm

Full Moon May 31

LONDON

Monday: Temp: max 6 am to 6 pm, 17C (63F); min 6 pm to 6 am, 11C (52F). Humidity: 6 pm, 52 per cent. Rain: 24hr to 6 pm, 0.2in. Sun: 24 hr to 6 pm, 3.1hr. Bar, mean sea level, 6 pm, 1010.6 millibars, falling.
1,000 millibars=29.53in.

MANCHESTER

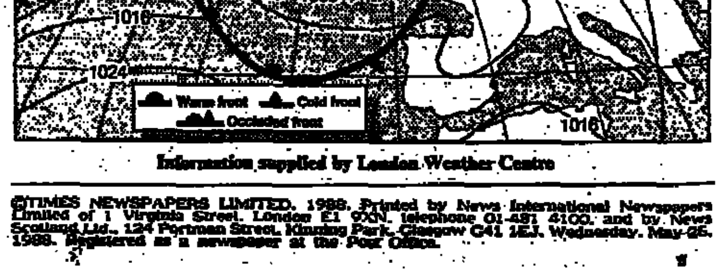
Monday: Temp: max 6 am to 6 pm, 18C (64F); min 6 pm to 6 am, 8C (46F). Rain: 24hr to 6 pm, 0.05in. Sun: 24 hr to 6 pm, 2.8hr.

YESTERDAY

Temperatures at midday yesterday: c, cloud; f, fair; r, rain; s, sun.

	C	F			C	F	
Belfast	13	55	c	Guernsey	15	59	f
B'mgham	15	59	f	Inverness	15	59	f
Blackpool	14	57	f	Jersey	18	64	s
Bristol	14	57	c	London	17	63	f
Cardiff	14	57	c	M'nchster	14	57	c
Edinburgh	16	61	f	Newcastle	16	61	f
Glasgow	15	59	f	R'nldsway	12	54	f

NOON TODAY



Information supplied by London Weather Centre

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صفحة | صفحة الأصل

هكذا وجد الأصل

MARKETS	THE POUND
FT 30 Share 1428.3 (+20.7)	US dollar 1.8680 (same)
FT-SE 100 1782.9 (+21.6)	W German mark 3.1784 (-0.0028)
USM (Datastream) 154.61 (-0.03)	Trade-weighted 78.4 (same)

THE TIMES

WEDNESDAY MAY 25 1988

PART 2

BUSINESS & FINANCE 25-30
SPORT 44-48

Executive Editor
David Brewerton

Sterling is firm

The pound held firm despite nerves about Friday's trade figures, closing unchanged at DM3.1793 and $1.8680. Dealers said there were still hopes of lower base rates if the trade figures were good.

The dollar edged down from Y124.60 to Y124.25, amid talk of American support. US durable goods orders, up 0.8 per cent in April, had little impact.

VPI rise

VPI Group raised profits from £1.2 million to £6.4 million in the six months to March. The group is now thinking of further smaller acquisitions in its quest to spread its business to Frankfurt, Zurich and Tokyo. The interim dividend rose from 0.75p to 2p.

Tempus, page 26

Peck success

Polly Peck International, the agriculture-electronics-textiles group headed by Mr Asil Nadir, is raising its interim dividend from 1.46p to 2.2p following interim pretax profits of £48.1 million compared with £36.9 million.

Tempus, page 26

Goldberg up

The Glasgow clothing store chain A Goldberg lifted pretax profits from £2.76 million to £3.23 million in the year to March 26. Earnings per share were 12.1p (10.5p). The final dividend is 4.18p, making 5.5p (4.75p).

Tempus, page 26

STOCK MARKETS

New York	
Dow Jones	1955.90 (+14.42)*
Tokyo	
Nikkei Average	27312.66 (+62.90)
Hong Kong:	
Hang Seng	2516.18 (+25.95)
Amsterdam: Gen	239.4 (-1.3)
Sydney: AO	1469.7 (+8.2)
Frankfurt:	
Commerzbank	1325.7 (-1.7)
Brussels:	
General	4640.1 (-4.2)
Paris: CAC	315.2 (+4.3)
Zurich: SKA Gen	433.9 (-2.7)
London:	
FT.—A All-Share	922.09 (+10.09)
FT.— "500"	1007.45 (+10.84)
FT. Gold Mines	218.4 (+7.2)
FT. Fixed interest	98.55 (+0.16)
FT. Govt Secs	90.30 (+0.10)
Recent Issues	**Page 28**
Closing prices	**Page 29**

MAIN PRICE CHANGES

RISES:	
Cadbury Schweppes	361p (+34p)
Rowntree	916½p (+25p)
Dalgety	316p (+18p)
Polly Peck	318p (+29p)
Mersey Docks	344½p (+31p)
GRE	890½p (+20p)
W Runciman	285½p (+28p)
Chesterfield	755p (+45p)
Schroders	875p (+25p)
Body Shop	595p (+15p)
FALLS:	
VG Instruments	308p (-27p)
Parrish	180p (-15p)
Gresham House	385p (-15p)
Closing prices	
Bargains	23747

INTEREST RATES

London: Bank Base: 7½%
3-month Interbank $7\frac{11}{16}$-7⅝%
3-month eligible bills: $7\frac{5}{16}$-$7\frac{9}{32}$% buying rate
US: Prime Rate 9%
Federal Funds 7%*
3-month Treasury Bills 6.29-6.27%*
30-year bonds $97\frac{13}{16}$-97¾*

CURRENCIES

London:	New York:
£: $1.8680	£: $1.8672*
£: DM3.1784	$: DM1.7027*
£: SwFr2.6526	$: SwFr1.4217*
£: FFr10.7354	$: FFr5.7475*
£: Yen232.10	$: Yen124.32*
£: Index:78.4	$: Index:93.1
ECU £0.655033	SDR £0.735383

GOLD

London Fixing:
AM $458.60 pm-$457.25
close $458.25-458.75 (£245.25-245.75)
New York:
Comex $457.80-458.30*

NORTH SEA OIL

Brent (July) pm $16.55bbl ($16.57)
* Denotes latest trading price

THE TIMES STOCK WATCH

0898 141 141

- Stockwatch gives instant access to more than 10,000 share, unit trust and bond prices. The information you require is on the following telephone numbers:
- Stock market comment: General market 0898 121220; Company news 0898 121221; Active shares 0898 121225; USM 0898 121250
- Quick check of share prices: Leaders A-K 0898 121240; Leaders L-Z 0898 121241; Popular shares 0898 121277.
- Recent issues 0898 121255; foreign exchange 0898 121230. Overseas markets: world markets 0898 121211; Wall Street report 0898 121712.

☆ ☆ ☆ ☆ ☆ ☆

King blames subsidiary's loss on MMC inquiry

B-Cal nosedive limits BA to £228m profits

By Carol Ferguson

British Caledonian's unexpectedly high losses of £32 million hit British Airways' profits last year. BA also wrote off £353 million of goodwill against reserves on the acquisition of the Gatwick-based airline, it said.

British Airways, excluding B-Cal, made £260 million to give a net pretax figure for the group of £228 million, a 41 per cent increase on the previous year's figure of £162 million.

Analysts, who had expected profits about £12 million higher, were stunned at the extent of the losses incurred by B-Cal in the three months since its acquisition. BA's shares were marked down 2p initially to 143p on the announcement but later recovered to close 1p up at 146p.

BA's earnings per share rose by just 0.5p to 21p, due to an increased tax charge as past tax losses were used up. A final dividend of 4.65p is proposed, making a total of 6.9p net for the year.

Lord King, the chairman, said yesterday that when BA acquired British Caledonian Airways in December 1987, B-Cal was in a serious financial position after years of substantial losses. "We bought British Caledonian because we wanted it and because we did not want anyone else to get it," he said. He blamed the size of B-Cal's losses in the final quarter on the delays caused by the reference to the Monopolies and Mergers Commission.

"British Caledonian had been looking for a partner for 18 months," Lord King said, "then there was the delay by the MMC. So we could say that there was a drift by customers who went to airlines which they knew would still be there."

Lord King said that B-Cal's load factor was 8 per cent below BA's and that the contribution of B-Cal to BA shareholders could be substantial when it was brought up to BA standards.

Comment........................27

However, the company declined to say when B-Cal would become profitable. Sir Colin Marshall, the group chief executive, said that B-Cal was now integrated and would be difficult to separate. "The merger has gone well and we are now in the process of rebuilding business and traffic on the B-Cal services," he said.

"B-Cal's greatest value to us lies in the long-term potential of its route network," Lord King said. "Whilst we bought a loss-making airline, the actions we have embarked upon to cut costs and better market its operations, will produce additional profits for the merged company in the future".

BA has provided £90 million against reserves for the reorganization of B-Cal.

The assets and liabilities of B-Cal have been incorporated into BA's balance sheet on a fair-value basis, giving rise to a goodwill write-off of £353 million. There was a partially offsetting write-up of BA's aeroplanes of £277 million.

Lord King said: "We reduced the value of the B-Cal fleet and increased the value of our own fleet which was substantially below the market value. They are all now valued on much the same basis."

Lord King said BA "remained high in the league table of the world's most profitable airlines" and in terms of profit before tax, it was the biggest profit maker in the world last year.

B-Cal enjoyed an enviable reputation among its passengers, Lord King said.

"We have recognized the value of that reputation by establishing Caledonian Airways as our Gatwick-based charter operation, in place of British Airtours", he said. B-Cal's own 50 per cent-owned charter operation, Cal Air, has been sold to its joint-venture partner, Rank, for £10 million.

Group turnover for the year, including B-Cal rose by 15 per cent to £3.75 billion.

High-flyer: Lord King says BA remains among the world's most profitable airlines (Photograph: Chris Harris)

Rank buys rest of Cal Air

By Derek Harris, Industrial Editor

The Rank Organisation has paid British Airways £10 million for its half share in Cal Air, the charter airline set up in 1983 as a joint venture between Rank and British Caledonian, which was taken over by British Airways.

Rank, which still has Butlins among its leisure interests, last year ceased selling foreign package tours when it sold Wings, OSL and Blue Sky to Bass's Horizon, the third largest of the tour operators.

But Mr Angus Crichton-Miller, managing director of Rank's holidays and recreation division, said: "Tour operating and charters are two entirely different businesses. We did not choose to stay in the one but we do want to be in the other. Cal Air is profitable and the purchase price represents a price earnings ratio of under 7. Current trading is excellent and in 1989 we will expand the business with additional aircraft."

British Airways has its own charter operator, British Airtours, which is now being renamed to operate under the Caledonian banner.

Rank pulled out of tour operating when margins for medium-sized operators were becoming very slim. Chartering — selling seats to a variety of tour operators — offers a much better chance for the independent operator.

Cal Air, where Mr Frank Hope continues as managing director, has large flying programmes for Horizon and Thomson mainly to European holiday destinations and to the US for Jetsave and British Airways' Poundstretcher.

Cal Air operates three DC10s and next March will take delivery of two smaller aircraft, both Boeing 737-400s. It has an option on two more 737-400s.

Cockfield in Washington to explain 1992

US fears a 'Fortress Europe'

From Bailey Morris, Washington

Lord Cockfield, vice-president of the European Commission, yesterday sought to dispel growing US fears that the 1992 reforms to create a single market in Europe would have a negative impact on American companies.

Although most people in the United States know little about the 1992 programme, some influential business officials have suggested that it would create a "Fortress Europe" with an enlarged domestic market which would be resistent to foreign imports.

Lord Cockfield, who authorized the White Paper which launched the 1992 integration efforts, is on an official visit to Washington and New York designed to promote better understanding of the sweeping reforms. He is also scheduled to address US business groups which are eager to learn more about Europe as a single market of 320 million people.

One high-level European official said yesterday that he was appalled by the lack of understanding in the United States. "Some US businesses fear that Europe will become more protectionist and aggressive, others regard the reforms as a unique business opportunity to tap a broader consumer market, but most Americans are not aware that anything is happening," the official said.

Wall Street is considered an exception, however, particularly among the merger and acquisitions specialists who see widespread opportunities in Europe following the enactment of the 1992 reforms which will allow many more cross-border takeovers, and divestments.

Lord Cockfield is to meet members of the Reagan Administration during his five-day visit.

Date set for new skirmish in shares battle

THF defiant over Savoy action

By Cliff Feltham

Trusthouse Forte will not drop its legal battle against the Savoy Hotel group even if its action is condemned at a special shareholders' meeting called yesterday for July 1. The extraordinary meeting will seek to prevent Trusthouse from going ahead with legal action to remove the voting rights from a crucial block of shares in the Savoy.

Sir Anthony Tuke, the Savoy chairman, told the packed shareholders' meeting that he intended to propose a resolution at the egm "which would have the effect of terminating the right of Trusthouse Forte to continue the proceedings on behalf of or in the name of the Savoy."

The latest move in the long-running saga centres on Trusthouse's efforts to cancel a 5.8 per cent block of voting shares in the Savoy owned by a Swiss charity. Trusthouse, which will oppose the resolution at the egm, owns 69 per cent of the Savoy shares but speaks for only 42 per cent of the votes because of the dual share structure.

The outcome of the meeting is likely to be a close run with the Savoy board able to muster 44 per cent and needing more than 50 per cent for victory. Trusthouse is certain to challenge the rights of the trust owning the controversial 5.8 per cent stake to vote on the issue as this is the disputed stake at the centre of the court action to be heard this year.

Sir Hugh Wontner: 'sole survivor'

After the meeting Mr George Proctor, the Trusthouse commercial director, said: "Our advice is that whatever the outcome of the egm the court case will go ahead. We believe we have very good grounds for the action."

The traditional sparring took its usual course when Mr Dennis Hearn, the deputy chief executive of Trusthouse, took exception to the "disproportionate" £1 million payout to Savoy senior executives last year. "This is 12½ per cent of the profits attributable to shareholders whilst shareholders are getting just a little more than £1.4 million in dividends for the year."

Sir Anthony explained that most of the payouts were related to profit-sharing bonuses. "It is not fair to compare salaries and profits with dividends." But he warned shareholders about trading, saying 1988 had been disappointing so far and occupancy rates were down. "We do, however, expect to see some recovery in the second half year," he said.

Thoughts of vulgar head counts were dispelled by Mr Giles Shepard, the managing director, who described how the Savoy, nearing its 100th birthday, still offered old-world charms. "It is not by chance that the motto of the Savoy is 'For excellence we strive', rather than 'For size we strive'."

Shareholders considered it a fitting valedictory for Sir Hugh Wontner, the former chairman who retired from the board yesterday. "There is no other company in existence today that was in competition with the Savoy when it began," he said. "We are the sole survivors."

Some shareholders stole glances at the Trusthouse representatives and wondered for how long.

Panel rebuke for John Crowther

By Lawrence Lever

The Takeover Panel mildly rebuked the board of the John Crowther textiles group yesterday over the granting of share options to two of its directors two days before announcing that it had received a takeover approach.

In a separate development, Crowther released a circular which it is sending to its shareholders, saying that it is now unable to give them "firm guidance" on which of two rival takeover offers on the table they should accept.

Coloroll, the home furnishings group and Thomas Robinson, the engineering company, are both bidding for Crowther. Although Crowther considers Coloroll a more suitable partner, Robinson's 190p cash alternative is 9p higher than the Crowther bid.

The Panel said yesterday that the proper course of action for the board of Crowther would have been for it to consult the Panel before granting the options to Mr Trevor Barker, the chairman and Mr David Suddens, the finance director.

However, it cleared the company of any breaches of the Takeover Code because it decided that there had already been a commitment to grant the options several months before the takeover announcement.

Merrett's 418 syndicate breaks even

Merrett Underwriting Agency Management, which handles several underwriting syndicates in Lloyd's of London, said yesterday that the troubled 418 syndicate had broken even for the 1985 year.

The account is, however, being left open because of an investigation into 11 reinsurance contracts which has found that crucial information may not have been disclosed to the underwriters. Merrett was considering renegotiating

CASE rejects £53.6m bid from Canada

By Colin Narbrough

Gandalf Technologies, Canada's top independent computer networking company, last night launched a £53.6 million hostile bid for CASE, its troubled British rival.

Mr Peter Burton, the CASE chief executive, promptly rejected the offer, describing it as derisory. He said Gandalf had "nothing meaningful to contribute to CASE in terms of its management, business or financial positions."

Gandalf is offering 320p cash and one Gandalf share for every eight CASE shares. This is equivalent to 84p for each CASE share, which Gandalf considers a full price based on market estimates of the target company's results for the year to March and its prospects. Gandalf earlier bought 9.5 per cent of CASE.

But Mr Burton rejected the terms, noting that "over half the current value of the offer, 44p a share, is in Gandalf shares."

He said the board was unanimous in believing the offer was "against the best interests of its shareholders, employees and customers."

CASE ran up losses of £14.7 million in 1985-86, after a bad experience in the US, and has been losing money ever since. But in the half year to last September it had reduced the losses to £958,000.

Gandalf, based in Ottawa, director,is keen to establish a strong European arm while taking advantage of the free trade accord between Canada and America.

Mr James Bailey, Gandalf's president and chief executive, said his company had tried since January to persuade CASE of the merits of a merger for facing competition with the big computer and telecommunications groups keen on taking over the networking market.

Although Gandalf's sales were lower last year than CASE's, he said the two were roughly the same size in terms of market capitalization. Gandalf is valued at about £42 million, while CASE is valued at more than £50 million.

In the year to end-July 1987, Gandalf reported a pretax profit of Can$13 million (£5.62 million) on sales of about Can$130 million. In the nine months ended last month, pretax profits were nearly Can$13 million on Can$120 million sales.

The offer is being financed from the company's cash resources and a 10-year facility from the Royal Bank of Canada.

Rowntree up 25p on go-ahead hope

By Cliff Feltham

Shares in Rowntree, the confectionery group, rose sharply yesterday in the belief that the £2 billion bid from Nestlé, the Swiss company, will receive the go-ahead.

There was mounting speculation that Lord Young of Graffham, the Trade and Industry Secretary, will confirm today or tomorrow that he will not be referring the takeover to the Monopolies and Mergers Commission. A full report on the bid from the Office of Fair Trading has been in Lord Young's hands for more than 24 hours.

Rowntree shares rose 25p to 916p on prospects that a counter-bid could come from Jacobs Suchard, the Swiss confectionery group, which has built up a near-30 per cent stake in the York company.

Nestlé, which confirmed yesterday that it has nudged its stake up to 16 per cent, has a bid worth 900.5p on the table.

The prospect of a Government green light for the Rowntree bid was also seen yesterday as a signal that there will be no official block to a takeover for Cadbury Schweppes, in which General Cinema, the US group, has built up a substantial shareholding. Cadbury Schweppes shares rose 34p to 360p.

But even at this 11th hour, the campaign to preserve Rowntree's independence went on. Lord Jenkins of Hillhead, the former Chancellor, has sent an urgent plea to Lord Young, calling on him to recommend the bid.

"I see Rowntree as an important test case, raising significant issues of national interest — not just Swiss non-reciprocity and the need to prepare for 1992 but also the role of firms such as this, with headquarters and several production plants in the north of England," Lord Jenkins said.

Comment........................27

Mr Bryan Gould, the Shadow Trade and Industry Secretary, has also written to Lord Young, asking for a clear statement that he had not closed his mind to referring the bid.

"I hope that you are not indifferent to the fate of 13,000 workers in Rowntree," he said.

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Example: Single man aged 29 buying a house for £65,000 applying to us for endowment mortgage of £50,000, secured over 25 years on the property on an endowment policy. Monthly endowment premium £63.19, net monthly mortgage payment £327.61. *Calculated to include £82 valuation fee and £190 legal fee. Buildings insurance will also be required. A mortgage guarantee policy may also be required. The Mortgage Corporation Limited, Registered Office: Victoria Plaza, 111 Buckingham Palace Road, London SW1W 0SR. Reg. No. 1759546, is a subsidiary of Salomon Inc. We require a first mortgage over the property plus the assignment of an approved life assurance policy (or policies) as additional security. Minimum loan: £16,000. Minimum age: 30 years. Available only on properties in England and Wales. All rates correct at time of going to press.

BUSINESS ROUNDUP

Readicut springs 40% to record £14.7m

Readicut International, the textiles to furnishings group, lifted pretax profits by 40 per cent to a record *£14.7 million*, on turnover up to £183 million from £146.9 million, in the year to *end-March. Acquisitions*, such as the *William Hoyland* umbrella frame company, which contributed about £1 million, *helped boost* the result.

The revitalization of Readicut under Professor Roland Smith has filtered through to earnings per share, which rose 22 per cent to 7.23p. The final dividend rises from 1.93p to 2.35p, making 2.73p for the year, up 25 per cent.

Parkway in £8m deal

Parkway *Group*, the press production services company, has paid £8 million for Hunters Armley Holdings of Leeds, West Yorkshire, the catalogue and brochure printer. Parkway is paying *£2.5* million cash and funding the balance by the issue of 285,000 new shares and £4.7 million of unsecured *loan stock*.

US bank to sell offshoots

Chemical Bank, the US bank, is to sell its private banking operations in London, Geneva, Lugano, Zurich Singapore and Hong Kong which manage assets of more than $1 billion. The operations are estimated to be worth about £16 million and may *be sold as* one *unit but* are more likely to be sold *indivually*.

Fine Art up by 30%

***Fine Art Developments*, the greeting cards publisher and mail-order group, lifted pretax profits by 30 per cent to £20.24 million in the year to March 31, with returns from the cards and paper products division benefiting from the restructuring programme. Mr Keith Chapman, the chairman, said: "The group has had a highly successful year by any standards".**

After the rationalization and investment in the greeting cards and paper products operations, the group expected a similar big improvement in its mail-order operations after the installation of highly automated systems. Turnover *rose by* almost 22 per cent to £196 million, while earnings per share were up from 14.49p to 16.62p. A *final dividend of 5p makes* 6.8p for the year, up from 5.5p previously.

Half-time rise for Leeds

Leeds Group, Yorkshire's yarn and fabric dyer, has spun an increase in pretax profits from £1.52 million to *£2.13 million* for the *half*-year to end-March on sales *up from £9.88 million to* £14.36 million. Earnings a share *rose* from 10.7p to 14.4p and the interim dividend is up from 2.25p to 2.7p.

Profit lifted at Jackson

Jackson Group, the construction, property and engineering services group, lifted taxable profits from *£1.51 million to £1.67* million in calendar 1987 on *turnover of £41.1 million*. Earnings per share were 0.9p *better* at 10p. A final payment of 2p makes a dividend of 3p in all, up from 2.5p in 1986.

Two groups for USM

Harding Group, an electrical distributor and maker of building products, and HPC Group, which makes polythene and plastic products, are coming to the Unlisted Securities Market next Tuesday.

Harding, in a placing by Barclays de Zoete Wedd, is issuing 2.76 million shares at 65p, with shareholders selling another *975,000. The flotation of 23 per cent of the company* values it at £10.4 million. The placing price puts the group on an actual *price/earnings multiple, based on a notional 35 per* cent tax, of 12.8 times. HPC is floating 26 per cent of its *equity at 100p in a 1.76 million* placing by Capel-Cure Myers, valuing the group at £6.66 million. The historic price/earnings multiple is 11.2.

ALPHA STOCKS

	Vol '000		Vol '000		Vol '000		Vol '000
ADT	1,251	Coats	261	Land Sec	1,613	Royal Ins	1,920
Abbey	1,162	CU	491	Laporte	2,508	Saatchi	2,231
Alld-Lyons	870	Cons Gold	757	L&G	383	Sainsbury	911
Amstrad	430	Cookson	147	Lloyds	1,287	Scot & N	3,478
ASDA	1,123	Courtaulds	1,352	Lonrho	8,218	Sears	1,600
AB Foods	1,117	Dalgety	2,194	Lucas	7	Sedgwick	968
Argyll	707	Dee	82	Magnet	598	Shell	676
BAA	1100	Dixons	1,383	M&S	1,518	Smith & N	170
BET	79	ECC	109	Maxwell Cm	1,641	Smith WH	70
BTR	4,158	Enterprise	1,751	MEPC	653	Smiths Ind	76
BAT	1,188	Ferranti	649	Metal Box	233	STC	139
Barclays	450	Fisons	214	Midland	692	Stan Chart	139
Bass	247	FKI Babck	224	NatWest	703	Storehse	643
Beecham	789	Gen Acc	185	Next	125	Sun Allnce	141
Beazer	685	GEC	3,514	Nth Food	247	T & N	349
Bensld SW	397	Glaxo	586	P&O	563	Tarmac	604
BICC	39	Globe Inv	312	Pearl	282	Tate & Lyle	195
Blue Arrow	713	Glynwed	228	Pearson	23	TSB	1,481
Blue Circle	938	Granada	248	Pilkington	1,057	Tesco	1,322
BOC	798	Grand Met	1,496	Plessey	1,256	Thorn EMI	99
Boots	1,191	GUS 'A'	501	Prudential	1,225	Trafalgar	385
BPB	918	GRE	265	Racal	856	THF	1,280
Br Aero	649	GKN	486	Rk Hovis	752	Ultramar	822
Br Airways	9,167	Guinness	1,158	Rank	567	Unigate	597
Br Comm	171	Hamm 'A'	509	R&C	252	Unilever	996
Br Gas	5120	Hanson	8,972	Redland	160	United Bis	1,259
Br Petrol	979	Hawker	463	Reed	195	Utd News	100
Br Telecm	2,902	Hillsdown	1,983	Reuters	24	Wellcome	223
Britoil	5	IMI	559	RMC Gp	169	Whitbrd	464
Bunzl	950	ICI	561	RTZ	3,391	Williams	1,585
Burmah	3	Inchcape	75	R-Royce	1,802	Willis Fab	610
Burton	581	Jaguar	881	Rothmn 'B'	106	Wimpey G	888
C&W	3,702	Lasmo	446	Rowntree	1,906	Woolworth	550
Cadbury	8,530	Ladbroke	1,403	Royal Bank	359	Equities page 29	

Readicut
INTERNATIONAL PLC

PROFITS UP 40%

		1988	1987
Turnover	UP 25%	£183.0M	£146.9M
Profit before tax	UP 40%	£14.7M	£10.5M
Earnings per share	UP 22%	7.23p	5.94p
Dividends per share	UP 25%	2.73p	2.18p

"I am pleased to be able to report another set of record results for Readicut International, the fifth successive year of increased profits."

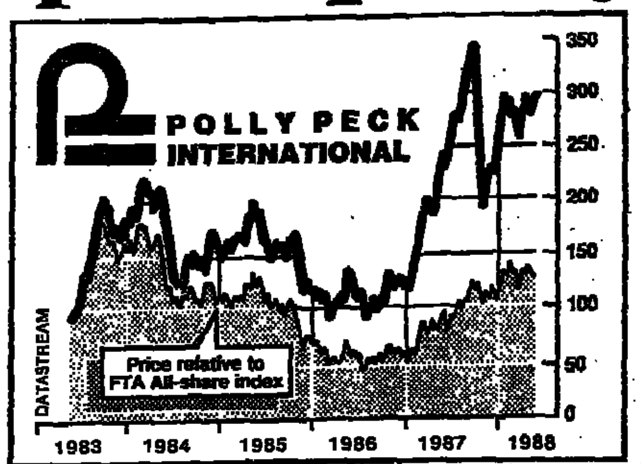
Professor Roland Smith
CHAIRMAN

Copies of the 1988 Report and Accounts are due to be sent to shareholders on 27th June 1988.
Readicut International plc, Clifton Mills, Brighouse, West Yorkshire HD6 4ET.

The contents of this statement, for which the Directors of Readicut International plc are solely responsible, have been approved for the purposes of Section 57 of the Financial Services Act 1986 by Price Waterhouse as authorised persons.

TEMPUS

Market chirps as pretty Polly sings



Polly Peck International is at *last beginning to deliver what* the market has long cried out for — *a management structure* with depth to keep on *delivering respectable profit* increases.

For a group which started out with Cyprus oranges packed in *Turkish boxes* and moved on to to become a broadly based *agriculture*-electronics-textiles group, *Polly Peck has in recent years* assumed a respectability that had *looked beyond* reach.

Its latest results, which dispel *earlier doubts* about earnings dilution, coupled with *market* forecasts of higher profits, underpin that status.

On sales up 83 per cent to £315 million, though flattered by the impact of the October acquisition of Capetronic Group, Polly Peck turned in pretax profits for the 26 weeks ended February 27 of £48.1 million, compared with £36.87 million. Net earnings are up by 15 *per cent*.

The 50 per cent rise in the *interim dividend signals that* the best is yet to come, even though a change in the financial year to a 16-month period may complicate annualized forecasts.

Agriculture, food and related industries brought in profits of £36.3 million (£31.4 million), and consumer electonics £9.5 million (£3.9 million), with textiles modestly higher at £2.2 million against *£1.6 million*.

Despite the flavour of *international trading* and the roundabout of exchange rates, currencies were successfully "managed" and the impact of *their movements* was neutral.

With established footholds *in* Europe and the Far East, the next geographical area for *expansion is* the US. Nearer home, 1992 and Europe looms *with fresh opportunities*.

The last balance sheet showed *gearing at 72 per cent*, but this high level should have *received financial attention* since then, and meanwhile the *group* has established its name on both the Swiss and West German bond markets.

Profits for the current 16 months of £135 million are possible, and a sustained 12 per cent to 15 per cent growth in net earnings a share now looks the order of the day.

The prospective rating of 7.4 is not demanding for a group which is now attracting a wider and more solid investment *following, though after* yesterday's 29p share-price *jump, the inevitable* profit-taking should throw up some cheaper buying opportunities.

VPI Group

Mr Reg Valin, VPI Group's jaunty chairman, has faced as testing a task in investor relations as any client is likely to pose to his corporate communications group. His shares crumpled to less than *150p at one moment from* 542p before Black Monday.

After some slide shows for the institutions, they are now back to 312p, helped yesterday by half-time profits of £6.4 million (£1.2 million last time), which were usefully ahead of friendly forecasts.

Of that, Carter, the American *investor lobbying* organization — the source of last year's *temporary euphoria* — probably produced two-thirds.

In *such circumstances*, the rise in earnings per share from 5.3p to 16.4p, almost as much as the whole of the financial year to last September, is more important — and impressive.

There has usually been growth between the two halves and Carter has enjoyed hectic corporate activity in the US, where it is acting for BAT in its bid for Farmers. James Capel's forecast of £14 million *and earnings of 36p per share* for the full year does not look wildly optimistic, leaving the shares at less than nine times prospective earnings.

In the last, frantic days of the bull market that would have started a rush for a company in the newly-fashionable area of global financial communications with the will to grow fast by *acquisition*.

Without the share price for *such earnings-boosting deals*, people businesses are a different story (as Saatchi & Saatchi has noticed). Further payments of about £15 million a year for Carter, partly in shares, may also be due.

But at least Carter has to boost profits each year by about a quarter to start earning that. Capel is already looking for profits of *£16.5* million and earnings above *40p on more shares next year*.

VPI may well test the market waters soon with one or two more modest acquisitions to establish a presence in Tokyo or further European financial centres.

There is, however, a story to tell. VPI is genuinely trying to become global and to build a more comprehensive range of linked services. In the US, for instance, Carter's repeatable business is being widened from a narrow base. In Britain, VPI is taking a leaf from the Carter book with a service to watch and analyse companies' share registers. In jungle capitalism, shareholder marketing is a plausible growth industry.

Saatchi's results today may help rekindle interest in the whole sector. But, given the cyclical risks, higher dividends may well be needed to underpin *share price recovery*.

A Goldberg

There is nothing like a potentially aggressive shareholder on the register to concentrate management minds, and A Goldberg & Sons, the Scottish clothes retailer where Mr Russell Goward's Charterhall has 12.3 per cent, knows it cannot relax for a moment.

Having cashed in on the sale of its Style credit card operation, and closed down its non-performing, non-clothing operations, it *is pumping cash* hard into the expansion of its two young fashion chains, Wrygges and Schuh, and into the redesign of its traditional Goldberg stores.

The Wrygges expansion has driven deep into the Midlands *and the South-east, and now* boasts 42 women's and 24 *men's outlets*, against 37 and 17 respectively a year ago. *Schuh has 34 outlets against* just four a year ago, many in *Wrygges stores*.

Wrygges is now doing as much business as the Goldberg chain. Both reported a turnover of more than £21 million but while for Wrygges this represented a 29.6 per cent improvement, Goldberg virtually stood still. Schuh had sales of £4.5 million.

Pretax profits for the year ended last March were up from £2.76 million to £3.23 million, and with the net surplus on Style's sale, less the £756,000 cost of shutting down the non-clothing activities, going straight into reserves, net earnings are up from 10.5p to 12.1p. With a predator about, the board cannot be mean with its *dividend, and the total* rises by 15.8 per cent to 5.5p.

This year the group will have to run still harder to make up for the *£1.1* million Style contribution, so it will be *hoping for some early rewards* from its spending and looking *to use* its *£6 million* cash balances at the earliest opportunity.

Kwik-Fit rights to raise £34m

By Martin Waller

Farmer: preparing for 1992

Kwik-Fit Holdings, the car repair chain, is raising £34.4 million with a one-for-four rights issue to fund a big expansion programme in *continental Europe* and a new venture in Britain.

The group plans to spend more than £20 million in the *coming year on acquiring new* outlets in Europe and on the introduction of brakes servicing to its 350-strong retail network in this country.

Another £2 million will go on upgrading its computer stock-control and accounting systems.

Last month, Kwik-Fit announced the purchase of Tours Pneus, a French tyre retailer and distributor, for up to £7 million, bringing to the group 17 outlets in that country. It has also recently entered into franchise agreements with a party of private exhaust retailers operating 24 fitting centres in France.

All new outlets will operate under the Kwik-Fit name and join the company's chain of 57 depots in The Netherlands and Belgium.

"There are always other opportunities in Europe and in the EEC generally, but at the moment we can see enough potential in the UK and in the countries we're *already in*," said *Mr Duncan* Whyte, the finance director.

The European operation was a "solid platform" for expansion, *he* added. *The* rights issue would at first *reduce gearing from its present* level of between 30 per cent and 35 *per* cent.

"But it does give us the opportunity to move perhaps faster than we would have normally been able to if something comes up," he said.

The group has seen sales grow from £55 million to £125 million over the past five years, with profits up from £4.1 million to £16 million.

Mr Tom Farmer, the chairman, said: "The 98 centres that Kwik-Fit now operates on the Continent provide a solid platform for its planned expansion into Europe and will enable it to *take* advantage of the opportunities that *will be afforded by the free* market which will be in existence *from 1992*."

Until now expansion has been *funded out of borrowings* and profits. Mr Whyte forecast the number of Kwik-Fit depots in Britain would triple to 1,000 over the next five to seven years.

For the first two months of this financial year, which runs from the start of March, group sales were up on the previous year, despite the mild winter which hit the traditional spring rise in demand for tyres and exhausts.

The rights issue is at 110p a share and is underwritten. On the stock market Kwik-Fit's shares fell 5p to 125p on the announcement.

Capital doubles profits to £3m

By Our City Staff

Capital Radio, the London independent radio station, *doubled its profits in the six* months to end-March to £3.09 *million, from £1.54 million* last time, sending the share price 10p ahead, *to* 256p. The dividend is raised by 1p to 3p.

But Sir Richard Attenborough, the chairman, warned shareholders not to assume that the recent rate of business growth would necessarily be maintained. Also, the company traditionally saw heavier promotional costs from summer events in the second half of its financial year.

Advertising spending on radio was a volatile market and over the past two years had been at a high level, Mr Nigel Walmsley, the managing director, said. "*But the tap can always be turned off as quickly as it was turned on*," he said.

The second half of the year *had started well, however.* Capital expects to spend *£100,000 to £150,000* net on the Capital Radio Music Festival *this summer*, which will includes a special concert to mark the re-opening of the Alexandra Palace in north London.

The figures do not include any contribution from recent expansion, including the purchase of Radio Riviera in the south of France and the formation of MAC TV in partnership with Mansfield Television Holdings, Capital's first significant move into independent TV production.

Pretax results at Noble and Lund up 200%

Noble and Lund, the specialist engineer and furniture maker, virtually trebled pretax profits from £494,000 to £1.47 million in the year to the end of December.

Mr Roger Looker, the chairman, said the consolidation of last year's acquisitions had gone well and future prospects were excellent. Turnover was up from *£13.22 million* to £22.61 million.

A final dividend equal to last year's total of 1p raises the total payout to 1.5p. *The* group has decided its furniture side *was too dependent on one* customer and now covers several high street stores.

WALL STREET

Brokers disappointed by defensive market

New York (Reuter) — Share prices generally turned mixed in early trading yesterday — as they were at the opening — after a technically-oriented rise ran out of strength. Brokers had expected some buying because the market is oversold, but the market remained basically defensive.

The *Dow Jones* industrial average rose by 2 points to *1,943.48* after being *1,950.00*. Declining issues were level *with rising ones. Trading* was light with volume centred on *dividend-capture* situations.

Murray Ohio jumped by 7% to 58%. Electrolux is offering $52 a share for all Murray's shares.

The Dow average closed 11.11 lower at 1,941.48 on Monday.

● **Detroit** — *Michigan* Bell Telephone, a unit of American *Information Technology*, said that this year it will invest *more than $250 million* (£134 million) of its $500 million *construction programme* in advanced digital and fibre-optic technologies.

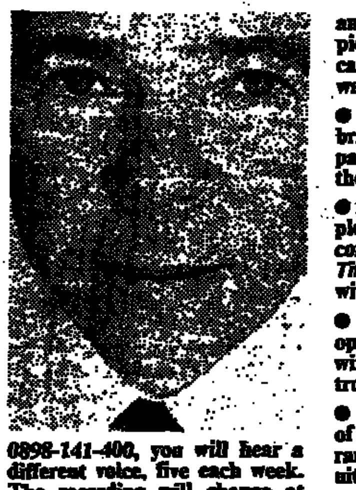
	May 23	May 20		May 23	May 20		May 23	May 20
AMR Cp	39%	40	Fedders	7%	8%	Pennzoil	72%	73%
ASA	44%	43%	Firestone	n.a	n.a	Pepsico	33%	33%
Aetna Life	40%	40%	Fst Chicago	26%	26%	Pfizer	48%	49%
Allied Signal	31%	32%	Fst Int Bncp	41%	41%	Phelps Dod	39%	39%
Allis Chlm	1	1%	Fst Penn C	10%	10%	Philip Mor	81%	82%
Alcoa	43%	43%	FT Wachva	36%	37	Philip Ptrl	16%	16%
Amax Inc	19%	19%	Ford Motor	46%	47	Pillsbury	35%	35%
AMR Hess	27%	28	GAF Cp	47%	47%	Polaroid	30%	30%
Am Brands	44	44%	GTE Cp	34%	34%	Primerica	23%	23%
Am Cynmd	44%	46%	Gen Cp	17%	17%	Proct Gble	72%	72
Am Ele Pwr	26%	27	Gn Dynam	53%	54%	Pub S E G	22%	22%
Amexs	23%	23%	Gen Electric	39%	40%	R Nabisco	45%	46%
Am Family	13%	14%	Gen Inst	34%	33%	Raytheon	62%	62%
Am Home	70%	71	Gen Mills	46	46	Rynlds Metl	41%	42%
Am Int Grp	51%	51%	Gen Motors	74%	74%	Rockwell Int	18	18%
Am Stand	77%	76%	Gen Pub Ut	32%	32%	Royal Dutch	115%	116%
Am Telph	26%	26%	Genesco	3%	3%	SFE Sopac	15%	15%
Amoco Cp	75%	75%	Georgia Pac	37%	37%	Sara Lee	35%	36%
Anheusr B	29%	30%	Gillette	36%	36%	Schlumb	36%	37%
Armco Steel	9%	9%	Goodrich	48%	50%	Scott Paper	36%	36%
Asarco Inc	23%	23%	Goodyear	61%	62	Seagram	50%	51%
Ashland Oil	68%	68%	Gould Inc	13%	13%	Sears Roeb	33%	33%
Atl Richfld	84%	85%	Grace Co	23%	24%	Shell Trans	77	77%
Avon Prod	22%	23%	Grt Atl Pac	34%	34%	Singer	n.a	n.a
Bk Boston	24%	24%	Greyhnd	27%	27%	Smith Beck	49%	49%
Bank NY	30%	30%	Gruman	19%	19%	Sony Cp	41%	42%
Bankamer	10	10%	Gulf Westn	38%	38%	Sth Cal Edi	31	30%
Bkrs Tst NY	31	30%	Heinz	39%	40%	SW Bell	35%	35%
Baxter	19%	19%	Hercules	46	48%	Squibb	57%	58%
Beth Steel	18%	18%	Hewlett Pk	56%	57%	Stevens JP	67%	67%
Boeing	51%	50%	Honeywell	67%	68%	Sun Comp	56%	57%
Boise Casc	42%	43%	IC Ind	31%	31%	TRW Inc	44%	44%
Borden	48%	49%	ITT Cp	45	45%	Teledyne	333%	337%
Bristl Meyr	39%	39%	INCO	27%	26%	Tenneco	40%	41%
BP	58%	59	Ing Rand Wl	38	38%	Texaco	45%	47%
Brunswick	21	21%	Inland Steel	29%	30%	Tex Eastn	24%	24%
Burl Nth	57%	60%	IBM	108%	109%	Texas Inst	42%	43%
CBS	147%	148%	Int Paper	40%	40%	Tex Util	25%	25%
CMS Engy	18	17%	Irving Bk	61%	61%	Textron	23%	23%
CPC Int	46%	46%	Jhns & Jhns	72	71%	Travelers	33%	33%
CSX Cp	24%	25%	K Mart	31%	32%	USG	44%	43%
Camp Soup	25%	24%	Kaisertech	17%	18%	USX Cp	30%	31%
Can Pacific	17%	17%	Kerr McGee	35%	35%	Unilever Plc	33%	33%
Caterpiller	60	61%	Kimbrly Clrk	52%	53	Un Carbide	18%	18%
Centrl SW	30%	30%	Kraft	51%	51%	Un Pac Cp	58%	59%
Champion	33	33%	Kroger	31%	32%	Unisys Cp	32%	33
Chase Man	24%	24%	LTV Cp	3%	3%	Utd Brands	54	54%
Chem Bank	26%	26%	Litton	83%	83%	Us West	51%	52
Chevron	47%	47%	Lockheed	41%	41%	Utd Tech	37%	37%
Chrysler	21%	21%	Lucky Str	64%	64%	Unocal	34%	35%
Citicorp	21%	21%	Man H'nver	26%	26%	Warn Lamb	60%	60%
Clark Eq	30%	31%	Manville	2%	2%	Wells Far	53%	53%
Coca Cola	35%	35%	Mapco	55%	55%	Westg El	50	50%
Colgate	41%	41%	Marriott	27%	27%	Weyerhsr	36%	36%
Columb Gas	29	29%	Mt Marrieta	41%	41%	Whirlpool	25%	25%
Cmb'tn Eng	29%	29%	Masco	26%	26%	Woolworth	48%	50
Cmwlth Edi	23%	23%	Mcdonalds	42%	43%	Xerox Cp	50%	51%
Cons Edis	41%	41%	McDonnell	60%	61%	Zenith	22%	22%
Consol Ng	34%	34%	Mead Cp	32%	32%			
Cont Data	24%	25%	Merck	147%	148%	**CANADIAN PRICES**		
Corning Gl	49%	49%	Minsta Mng	57%	57%			
Crane	29	29%	Mobil	44%	44%	Agnco Eag	17%	17%
Curtiss W	48%	49%	Monsanto	76	78%	Alcan Alum	33%	33%
Data Genl	21	21%	Morgan Jp	33%	33%	Algoma Stl	21%	21%
Deere Co	45%	45%	Motorola	45%	46%	Can Pacific	21%	21%
Delta Airl	45%	46%	NCR	59	59%	Cominco	18%	18%
Detroit Edi	12%	12%	NL Indstrs	7	7%	Con Bathrst	14%	14%
Digital Eq	100%	100%	Nat Med Ent	22	21%	Hawk S Can	22%	22%
Disney	54%	55%	Nat Semi	12%	12%	Hud Bay M	18%	18%
Dow Chem	n.a	80	Norfolk Sth	25%	26%	Imasco	25%	25%
Dressr Ind	32%	33%	NW Bancrp	40%	41	Imperial Oil	57%	57%
Dupont	80	80	Occid Petl	26	26%	Inco	33%	33%
Duke Pwr	42%	42%	Ogden Cp	26%	25%	Royl Trstco	15%	15%
East Kodak	40%	41	Olin Cp	45%	46%	Seagram	63%	63%
Eaton Cp	76%	76%	PPG Ind	40%	41%	Shelco 'A'	21%	21%
Emerson El	28%	29%	Pac Enterp	45%	46	Thmsn N 'A'	26%	26%
Emery Air	5%	5%	Pac Gas El	15	15%	Varity Cp	3.75	3.75
Exxon	43%	44%	Pan Am	2%	2%	WCT	17%	17%
Farah Inc	9%	9%	Penney JC	45%	45%	Weston	33	33

TRADITIONAL OPTIONS

First Dealings	Last Dealings	Last Declaration	For Settlement
May 16	*May 27*	*August 11*	*August 22*

Call options were taken out on: 24/5/88 Morgan Grenfell, M Y Holdings, Hard Rock, ICI, Jantar, R Williams, BP p/pd, MBS, Corporate Estates, Amstrad, Kentish Properties, Kia Ora, *BOM Holdings, Inoco, BSR Intnl., Northern Foods, Bestwood*, Dee Corporation, Capital & Regional Properties, Oliver Resources.
Puts: Amber Day, Barclays.
Put & Call: Morgan Grenfell.

Win £2,000 worth of unit trusts



● **Can you identify the businessman from the photographic clue? If not, ring 0898-141-400, where you will hear our mystery *guest talking about his* company.**

● ***Identify him and four other* businessmen this week and £2,000 of unit trusts could be yours.**

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The following are extracts from the Chairman's Statement and review of operations included in the 1987 Report and Accounts and should be read in the context of it.

✻ Record results achieved in a year of consolidation.

✻ Increased dividend covered more than four times by earnings.

✻ Well placed for future expansion with a record capital expenditure programme.

Financial highlights	1987 £000	1986 £000	1985 £000
Turnover	79,478	74,806	62,092
Profit before tax	7,288	6,940	5,546
Dividend per ordinary share	10.0p	9.0p	7.5p
Net asset value per ordinary share	321.7p	304.7p	273.0p

Copies of the Annual Report and Accounts may be obtained from the Secretary, Johnston House, Hatchlands Road, Redhill, Surrey RH1 1BG

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BOC spends £30m on plan to expand through Europe

By Derek Harris, Industrial Editor

BOC Group, the world's second largest producer of purity gases including oxygen and nitrogen; is investing £30 million to build what may be the first of a series of European gas production plants.

It is aiming to compete with the dominant European suppliers, l'Air Liquide of France; which is the world's biggest gases producer and Aga of Sweden.

The first step has been securing a 15-year contract to supply bulk gases to Dow Chemical, the US chemicals producer, at Dow's Terneuzen plant in the Netherlands.

BOC will spend £30 million in establishing a production plant at Terneuzen from which high-purity oxygen and nitrogen will be piped directly to the Dow facility. The BOC plant is due to come on stream in early 1990.

On the back of this bulk contract BOC intends to put in extra production capacity so that the two gases and argon can be transported in liquid form to other prospective customers within 200 miles.

Because of the volatile nature of these gases, this is the furthest practical distance they can be driven in liquid form. Despite this restriction, BOC hopes to open up markets in the Benelux countries, West Germany and France.

BOC is now looking for additional bulk contracts to act as a cornerstone for a series of leapfrog gas-producing facilities to drive further into Europe. It considered trying to expand by buying up small gas producers there but the prices have been too high.

BOC's only significant presence in Europe until now has been its successful penetration of the West German market for gases used by the electronics industry. It now has a 25 per cent share of that market. These specialist gases are produced in Britain and transported to West Germany.

BOC said its European drive is partly a response to the challenge of the single European market but that it had wanted to move more into Europe for some time having succeeded in penetrating other markets by the leapfrog technique. These include the US — where it has 20 per cent of the argon market — Australia, New Zealand and Japan.

'Investing' joins in $72m offer

'Investing in Success' Equities, the investment trust, is participating in a $72 million (£38 million) offer for Munford Inc. a US convenience store and home accessories group.

An agreement in principle has been reached between Munford and a consortium involving 'Investing'. Panfida, the Australian investment group which owns 29 per cent of 'Investing', is also part of the bidding consortium.

Bond issue

Australia's Bond Corporation plans to issue a mark Eurobond by the end of next month to switch some short-term debt into longer maturities, according to Mr Anthony Oates, Bond's executive director. The mark issue, expected to have a five-year maturity, will be led by Berliner Handels-und Frankfurter Bank.

Peachey bid

Peachey Property Corporation has extended its 260p a share bid for Estates Property Investment Company (Epic), of which it holds 33.4 per cent, until June 1. A 275p a share offer for Epic by Giltvote, a property consortium, has the support of the board and closes on the same day.

Wagon wins

Wagon Industrial Holdings, the materials handling, engineering and office furniture group, has won a three-year contract worth almost £4.5 million to service the hydraulic buffers of British Rail's locomotive and freight fleet.

Property gain

The asset base of Chesterfield Properties, the commercial developer, jumped 40 per cent last year, boosted by the continuing rise in property values. Pretax profits rose 6.7 per cent from £5.9 million to £6.3 million while earnings a share were static at 29.49p.

Woolwich link

Woolwich Building Society has joined the Link network of cash machines, which includes five banks and building societies.

COMMENT David Brewerton

True cost of killing BA's competition

The flexibility allowed by the accounting standards on goodwill has come to a bidder's rescue once more, this time to the benefit of British Airways.

The true net cost of acquiring British Caledonian Airways, the amount paid by British Airways over the fair value of the assets, is now revealed to be £353 million. This is made up of the £253 million paid up front, net liabilities of £10 million, and a £90 million provision for the cost of knocking B-Cal into shape. This has been written off directly to reserves as goodwill without sullying the profit and loss account.

What luck, therefore, that British Airways was able to revalue its own aircraft fleet by £277 million. While this is not unprecedented, it is a far-from-common occurrence, and has allowed BA to limit the adverse impact the acquisition would otherwise have had on shareholders' funds.

Nevertheless, BA's profit and loss account suffered from B-Cal's £32 million of trading losses since acquisition. Add these to the goodwill, and BA has an equity investment of £385 million.

BA's own trading margins before tax and interest, and excluding B-Cal, were 7 per cent last year. Just how much turnover the B-Cal assets will generate is hard to fathom, and will depend on the success of BA's marketing. In the quarter just reported, B-Cal's turnover was running at an annual rate of £500 million. Assuming BA can raise the turnover to £700 million and raise its profitability to BA's standard, B-Cal could make a profit before interest and tax of £49 million.

The interest payable will be around £25 million, so in straight financial terms, the returns are unlikely to be large in the shor term. B-Cal's passenger numbers dropped 20 per cent in April and May. A turnround is expected to begin next month, but BA has an enormous task ahead to pull B-Cal off its knees.

The real gain was to keep out the competition. The permanent loss of the eight routes relinquished as a condition of the takeover is unlikely to result in any real hardship for BA.

With considerable uncertainty over the speed with which BA can turn B-Cal round, the question of what BA will make this year seems to be foxing the analysts. The range is enormous. Most conservative is Ian Wild at BZW, who is looking for £210 million pretax. The most ambitious is Dan White at County NatWest WoodMac, who believes BA could make up to £270 million. Most of the pack is looking for around £240 million, not much above this year — which hardly makes a strong case for buying the shares.

Bitter chocolate

Today we should know whether Nestle's bid for Rowntree is to go before the Monopolies Commission. The chances are that it will not. Rowntree looks as if it will pay the price of being a medium-sized company in a business dominated by multi-national giants. As such, it had little with which to defend itself.

Size would have been one protection, but Rowntree, even at a price of £2 billion, is too small to put itself beyond the reach of determined predators. It is questionable just how big a company needs to be before becoming bid-proof. It might be £5 billion, but even that huge figure could be tested by the ingenuity of a determined bidder and a desperate investment banker.

The other protection is performance. There is some logic in the view that a company's price/earnings ratio should be roughly equal to its rate of growth in earnings per share. The bigger companies become, the more difficult it is to keep percentage compound earnings per share growth in the high teens, let alone into the twenties. Yet a share price standing on a price/earnings ratio in that area tends to protect most companies from takeover. Only very small companies tend to be snapped up on very high ratings, as the predators hope that some of the entrepreneurial gloss will rub off the victim onto the management of the bidder.

Many arguments have been rehearsed about reciprocity and level playing fields. but ultimately companies are only bid-proof if they make themselves as valuable to their own shareholders as they are to a predator. Rowntree clearly has not. If the company made a mistake, it was in not getting close enough to its shareholders, an error which is unlikely to be made by companies in, say, Germany or France.

Its other misconception, which until the past month would have been fostered by the Government itself, was to imagine that a merger with Cadbury, which would put the combine on to the world-class stage, would not be allowed. For that reason, perhaps Rowntree should be given the limited protection of a reference, to buy time to look at other options.

Yorkshire TV rises to £7.82m

By Michael Tate

Yorkshire Television Holdings, which lost its managing director, Mr Paul Fox, to BBC Television, lifted pretax profits from £7.12 million to £7.82 million in the six months to end-March.

Television advertising remains strong, but is better in the South-east than in the North, so Yorkshire's 9.1 per cent increase in advertising sales, at £64.8 million, is below the average rise of 10 per cent.

But, says Mr Clive Leach, the new managing director, the figure compares favourably with the group's northern ITV competitors.

Turnover, including doubled programme sales to Channel 4 and increased sales overseas, totalled £68.6 million against £61.9 million, giving a profit of £12 million (£10.53 million) before the Exchequer levy. The levy was £4.19 million (£3.42 million).

Earnings per share rise from 12.9p to 14p, with a 3p interim dividend.

The second half of the year has started reasonably, says Sir Derek Palmar, the chairman. "I am confident we shall have a satisfactory result."

Troubleshooters: Jeffrey Steiner (left) with Nathan Meyohas, Transcontinental chairman

Banner man leads the way

Mr Jeffrey J Steiner is in town to try to smooth away the troubles of Transcontinental Services, the London-listed, New York-based and Curaçao-registered investment company which has just lost two chairmen and the same number of stockbrokers (writes David Brewerton).

Mr Steiner has $16 million (£8.6 million) in Transcontinental, through his Banner Industries, and speaks for 48 per cent of the capital. And he admits things at Transcontinental "are not good". His man, Dr Nathan Meyohas, has been in office for little more than a week, having moved in when Nathaniel de Rothschild moved out. He is now grappling with the accounts for the year to March 31, 1988, and confides the company will suffer a $9.5 million writedown on Revco, one of its investments.

Mr Steiner, who has made a fortune investing in undervalued assets, says: "The stated policy at Transcontinental has not been carried out in my perception as a shareholder".

But he has fallen out with the City establishment by initiating a $20 million investment by Transcontinental in Banner convertible stock, using Banner's strength on Transcontinental's investment committee. This led to Cazenove and BZW resigning as joint brokers.

Gold outlook 'still bright'

By Colin Campbell

Consolidated Gold Fields, in its authoritative annual review of the world of gold, says that so far in 1988 the metal has shown every sign of maintaining its attraction for investors.

Mr George Milling-Stanley, the author, says there are signs of increased inquiries from investment funds to US bullion dealers about gold and how to invest in it and the debate about its role in the international monetary system is growing.

Last year, for the second year running, investors in Europe and North America easily absorbed the surplus of supply over demand (totalling 144 tonnes) and for the third year central banks and other monetary authorities were net purchasers of the metal.

The review, which does not give a price forecast, paints a fairly positive picture for the metal. In the opening months of 1988 Asian demand has continued to be very strong.

Taiwan was a heavy buyer last year.

The review is not that concerned at the reported rash of new gold mines coming on stream, and debunks the theory that last year Russia and/or China had been "dumping" gold on world markets. Both are major producers in world terms, and both will remain regular traders.

The author says investment interest in gold was fuelled last year by the continued weakening of the dollar, and the stock exchange events of October proved an added incentive for the metal.

Farnham buys chunk of Pineapple Group

By Lawrence Lever

Pineapple Group, the former dance studio turned marketing services company, yesterday confirmed that Farnham, a company linked to Mr Michael Ashcroft, the head of ADT — formerly Hawley Group — is taking a large stake in it.

Farnham is exercising convertible preference shares which will give it a 14.5 per cent stake in Pineapple, reducing to 7¼ per cent over the next few months, as Pineapple is due to issue shares in further payment for acquisitions which it has made.

Other companies linked to Mr Ashcroft also have shares in Pineapple, and market sources estimate that, even with the anticipated dilution, Mr Ashcroft will have an interest in around 20 per cent of the company.

Mr Ashcroft is electing to take ordinary shares in Pineapple rather than £3.4 million cash.

Trimoco accelerates to £5.1m

By Our City Staff

Trimoco, the restructured motor dealer formerly known as Combined Technologies Corporation and once part of Tricentrol, the oil exploration company, made pretax profits of £5.1 million in the year to end-March, up from £518,000 the previous year.

At that time it was trading as Combined Technologies, and the previous year's figures include extensive write-offs from discontinued operations, against which the motor side contributed profits of about £3.1 million.

Sales rose 21 per cent to £214.67 million. A final dividend of 0.6p makes a year's total of 1p. There was no payment last time.

Profits were affected by an exceptional debit of £250,000, being a payoff to Mr James Longcroft, the former chairman who resigned in August to concentrate on the chairmanship of Tricentrol.

His successor, Mr Roger Smith, commenting on the figures, said: "I would regard these as the first year of a brand new company".

He hoped trading would continue strongly in the present year, and early indications were that this hope would not be misplaced.

Countryside soars to £8.5m

Countryside Properties, a housebuilder, more than doubled pretax profits in the half-year to end-March from £4.1 million to £8.5 million. The interim dividend is going up by 59 per cent to 1p a share. Mr Alan Cherry, the chairman, says: "The directors expect the full year's profits to be substantially up."

Brazil to resume rescheduling talks

By Our Banking Correspondent

Brazil has decided to resume talks with its creditor banks on rescheduling its $120 billion (£64 billion) external debt.

Senhor Mailson Nōbrega, the finance minister, said Brazil was still unwilling to accept an automatic link between an agreement with the banks and one with the International Monetary Fund. But the country may be prepared to accept an IMF package, he added.

Talks, which had been widely expected to lead to a rescheduling agreement within the next few weeks, broke down eight days ago after Brazil refused to accept a link between new loans and a new IMF programme. Brazil is hoping to borrow a further $5.2 billion from international banks.

The country is now believed to be close to an agreement with the IMF.

It has, however, consistently rejected demands by the 700 creditor banks to link their rescheduling to whatever terms are agreed with the IMF.

THE TIMES CITY DIARY

Nipping idleness in the bud

The continuing low volumes in the stock market were explained in part yesterday at the Chelsea Flower Show. With one of the gold medals there going to the garden entry from B&Q, Woolworth's DIY subsidiary, appropriately named "Peace and Tranquility," no fewer than 35 fund managers from Britain's biggest investment firms were to be found whiling away the afternoon in the company's hospitality tent at the show, sipping champagne. It was a markedly bigger turnout than normal and, after taking a quick straw poll, I discovered that the reason for their relaxed attitude was that almost all expect equities to move sideways until the autumn, with little buying or selling. "I haven't dealt in anything for at least three weeks," confessed one. Aware of the detrimental effect that their inactivity is having on the livelihood of stockbrokers, they seemed resigned to the fact that "job losses in the City are going to get much worse."

But they complained that most analysts were not bothering to ring them up any more to push certain stocks. Their advice for private investors? "Sell in May and go away."

● **And now for the definitive share recommendation from a London share adviser about a Canadian mining company: "Given that the shares are fully paid, the downside risk is only 100 per cent."**

Cheque your cash, sir?

This has to be the ultimate in financial one-upmanship: a high-powered management conference entitled "Strategic Leadership" — and costing £3,000 per person — was held at Templeton College, Oxford, last week. Among those present were senior executives from a number of blue chip organizations such as BOC and British Telecom. Also on the course was one Lyndsey Knight, the deputy governor of the Reserve Bank of New Zealand. One evening, Knight and four other "students" went out for dinner at a local restaurant. When Knight came to pay the bill he was asked for some form of identification which incorporated his signature, as proof that his cheque was genuine. He offered a New Zealand bank note with his signature on it — until recently, he was the bank's chief cashier.

Ryan's way

Nick Ryan, who managed more than £200 million of pension fund money for the 10,000 London University employees has, I hear, resigned. Nick, aged 46, has formed his own agency to guide managers, trustees and union representatives involved with company schemes through the minefield of pension legislation resulting from the Government's reform of retirement provisions. A 50 per cent stake in the venture has been taken by John Westwell, the former financial journalist who now runs Westhill, his financial publications and video business.

Going places

John Greenhalgh, the Fleet Street journalist turned PRO, is about to experience life on the other side of the Press release — his City of London group is stock market-bound. Specializing in Australian and North American mining issues, it will be the only pure PR company with a quote. In the Outback, they still talk of the day John safely steered a Press party across Australia to a homeward-bound plane — as he mistakenly boarded another plane bound for Papua New Guinea. The Press corps rescued him just in time.

Travelling hopefully

For those who find London's traffic jams increasingly exasperating, rest assured — you are not alone. Hornets, a motorbike despatch company, clearly has a bee in its bonnet about the problem, and has come up with some interesting statistics. A study of journey times within the capital, commissioned by Hornets, reveals that anyone rushing back to the Bank of England from a lunch or meeting in, say, Piccadilly Circus, could be stuck in their car for an agonizing 50 minutes. Using public transport, it might only take 28 minutes, whereas a motor bike would take 20. Those contemplating a move out to Docklands will find that the trip from Fleet Street to the Isle of Dogs can take up to 58 minutes, using the new Docklands Light Railway, against 30 minutes in a car or just 15 minutes on a motor bike. Perhaps the bikers should consider allowing frustrated brokers and businessmen to ride pillion.

● **HPC Group, the plastic bag and glove manufacturer which makes its début on the USM next week, had a chilling introduction to the City yesterday. During its impact day press conference at Capel-Cure Myers, the building was evacuated because of a bomb scare. Within 15 minutes a briefcase in the reception area had, however, been declared safe and a telephone call, claiming the case contained a bomb, declared a hoax.**

Carol Leonard

TAYLOR WOODROW
Construction, Property and Homes – worldwide

27th record year backed by long-term property and housing investment

Sir Frank Gibb, Chairman and Chief Executive, reports:

The results for 1987 show a year of significant and not unsatisfactory progress for Taylor Woodrow. Buoyant trading conditions in many of the group's major markets enabled us to achieve the 27th consecutive year of profits growth.

Profits from property were up 31% and housing up 29%. Increasing rewards are now being enjoyed following careful investments in these sectors in earlier years. Construction profits increased 30% with our U.K. construction interests making a very strong contribution to group profits, a notable achievement in a highly competitive home market.

There was progressive growth of the group's core businesses and, in particular, the property portfolio advanced considerably with the gross rent roll rising to £46.6 million. The group's investment property portfolio now totals £521 million (1986 £409 million), which includes a net revaluation surplus of £85.8 million for the year.

An increased final dividend of 8p per share is recommended which, with the interim dividend of 2.5p per share already paid, will total 10.5p per share for the year (1986 9.5p) – an increase of 10.5%. Shareholders' funds, including retained profits, totalled £593.7 million.

The U.K. construction industry is emerging from a period during which work has been available at only very slender profit margins and we have been awarded an increased volume of new construction business.

We have played an important role as a founder shareholder of Eurotunnel and are one of ten contractors undertaking construction of the Channel Tunnel project.

We expect our property operations to continue the growth which has been achieved in recent years. Our housing developments have progressed well, and we plan to press forward with these activities in all areas of operation.

The board will pursue opportunities for the acquisition of businesses allied to those of the company's mainstream activities.

Thanks are due to our team members and all others connected with our businesses.

HIGHLIGHTS	1987	1986		1987	1986
Turnover	£902.2m	£793.2m	Profit before tax	£73.1m	£57.6m
Earnings per share	30.5p	27.1p	Dividends per share	10.5p	9.5p

Pulling together for people, performance and profit

This advertisement has been approved by a person authorised by the Institute of Chartered Accountants in England and Wales. Taylor Woodrow plc is required by the Rules of The Securities and Investments Board to state that past performance is not necessarily an indication of future performance.

SIEMENS

Information for Siemens shareholders

International growth continues

In the first six months of the current *financial year* (1 October 1987 to 31 March 1988) Siemens' international business continued to expand. Following a phase of marked weakness brought on by general economic conditions, German domestic business recovered slightly in some sectors in the latter part of the period. The first-half net profit margin, like the 1986/87 annual average, was 2.5%.

New orders

Siemens, comprising Siemens AG and its consolidated domestic and foreign companies, recorded £8,833m in new orders during the period under review. This is 3% more than in the first half of the preceding financial year. German domestic orders were still 8% below the previous year's level, but if power plant business is excluded, an increase of 2% results. The value of international orders rose 12% during the period under review.

in £m	1/10/86 to 31/3/87	1/10/87 to 31/3/88	Change
New orders	**8,610**	**8,833**	**+ 3%**
Domestic business	4,016	3,711	– 8%
International business	4,594	5,122	+12%

Sales

At £7,592m, Siemens worldwide sales trailed 9% behind the previous year's figures: these, however, included the billing of a nuclear power plant contract. Leaving this major project aside, sales rose 5% (5% in the German home market and 6% abroad). Sales are expected to grow from £16,500m in 1986/87 to about £18,600m by the end of the current financial year.

in £m	1/10/86 to 31/3/87	1/10/87 to 31/3/88	Change
Sales	**8,344**	**7,592**	**– 9%**
Domestic business	4,396	3,426	–22%
International business	3,948	4,166	+ 6%

Orders in hand

New orders appreciably outpaced sales, both domestically and abroad. Thus orders in hand rose 4% to £17,409m.

in £m	30/9/87	31/3/88	Change
Orders in hand	**16,689**	**17,409**	**+ 4%**
Inventories	**7,482**	**8,054**	**+ 8%**

Employees

At the end of March 1988, Siemens employees worldwide numbered 358,000 (excluding trainees and temporary student workers). This was 1,000 fewer than at the end of the preceding financial year (30 September 1987). While the company's German employee rolls saw a mild reduction, the work force abroad was marginally increased by the consolidation of newly acquired companies. Employment costs rose 2%.

in thousands	30/9/87	31/3/88	Change
Employees	**359**	**358**	**0%**
Domestic operations	229	227	– 1%
International operations	130	131	+ 1%

	1/10/86 to 31/3/87	1/10/87 to 31/3/88	Change
Average number of employees *in thousands*	**360**	**358**	**– 1%**
Employment costs *in £m*	**3,618**	**3,685**	**+ 2%**

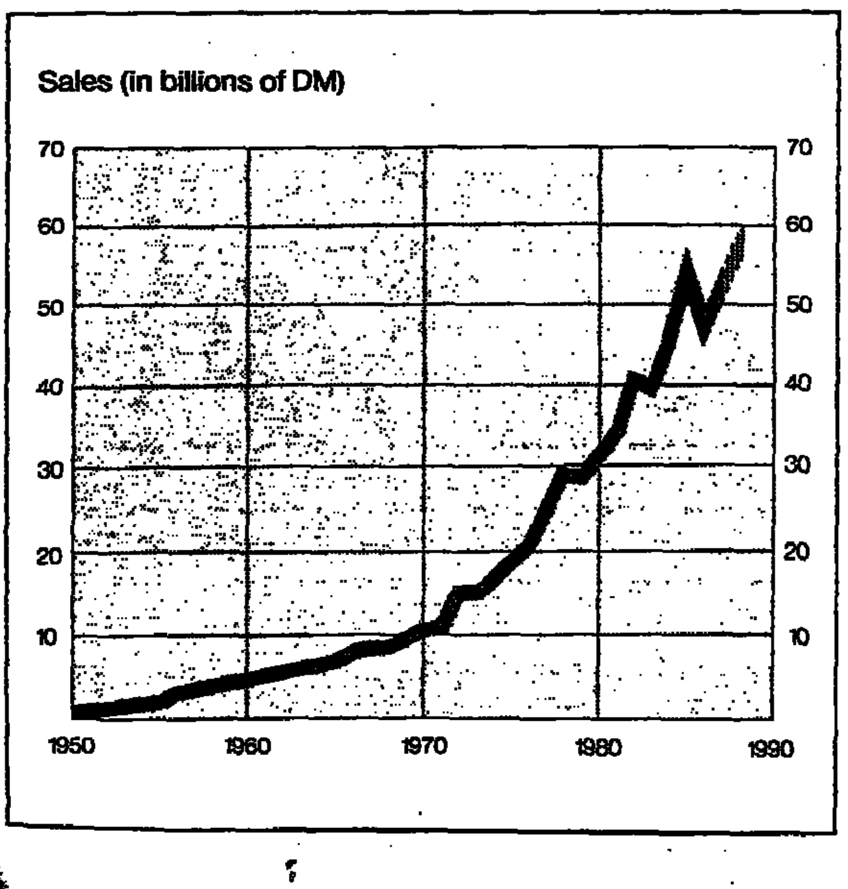
Capital spending and net income

Capital expenditure and investment in the year's first half totalled £627m. This 33% drop was due above all to sharply reduced spending on the acquisition of new companies abroad. It also reflects above-average additions to fixed assets in the same period a year earlier.

Along with sales, net income after taxes fell 9%, reaching £193m. The net profit margin was 2.5%, as for the 1986/87 financial year.

in £m	1/10/86 to 31/3/87	1/10/87 to 31/3/88	Change
Capital expenditure and investment	**939**	**627**	**–33%**
Net income after taxes	**213**	**193**	**– 9%**
in % of sales	2.6	2.5	

All amounts translated at Frankfurt middle rate on 31/3/1988: £1 = DM 3.119.



Dynamism and growth

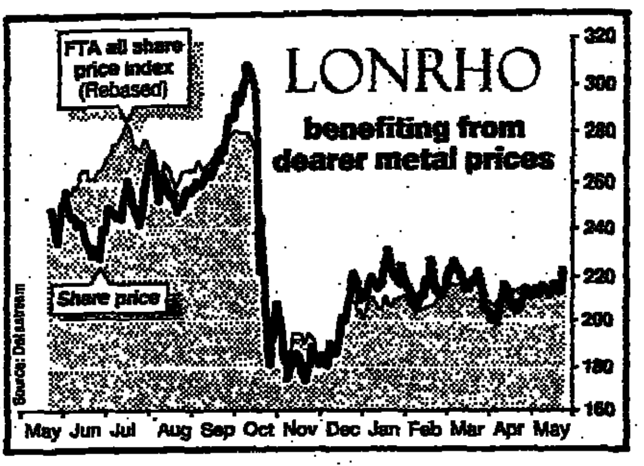
In the past forty years, Siemens sales have risen an average of 12% annually – proof of the company's dynamism and growth. Now, Siemens is gearing up for further progress in the nineties with an unstinting commitment of funds to research and development and other capital-intensive investments for the future. The company is a leader in key technologies: microelectronics, data systems and communications technology, factory and process automation, telecommunications, medical engineering, and automobile electronics. Innovative capability, a broad diversity of products, and a company presence in 123 countries – all point to continuing vigorous growth with due allowance for normal economic and currency swings.

Siemens AG

In Great Britain: Siemens Ltd.
Siemens House, Windmill Road,
Sunbury-on-Thames, Middlesex, TW16 7HS

STOCK MARKET

S&N Breweries and Cadbury shares surge on bid hopes



The fate of Rowntree still hangs in the balance but investors are already casting around for the next likely bid target.

Yesterday, their collective attention fell on **Cadbury Schweppes**, the soft drinks and confectionery group, which soared by 34p to 361p on a turnover of 13 million shares and **Scottish & Newcastle Breweries**, 13p dearer at a new peak of 322p, as more than 4 million shares were traded. This latest flurry of speculative buying was also boosted by talk of a dawn raid on one of them today.

Both groups have been the subject of aggressive stake-building by overseas buyers in recent months and they must now fear the possibility of an unwanted bid. The market is convinced that if the Government allows the £2.5 billion bid by Nestlé, the Swiss group, for Rowntree to go through unchallenged, then it would be unable to raise objections to similar overseas bids for Cadbury and Scottish & Newcastle.

Last year, General Cinema, the US independent bottler and cinema chain, bought an 18 per cent stake in Cadbury and has since indicated to the American authorities that it would like to bid for the rest.

Sir Ron Brierley, the New Zealand businessman, has bought a 6 per cent holding in Scottish and Mr John Elliott of Elders IXL, the Australian brewer which already owns Courage and Fosters, has also acquired a 3 per cent stake.

Anheuser-Busch, the world's biggest brewer, speaks for a further 2 per cent of the shares. The market expects Elders to launch a bid at some stage for Scottish with Anheuser ready to step in and offer friendly support to the Scots.

Elsewhere, equities closed near their best levels of the day, helped by the firm start to trading on Wall Street.

Turnover also improved with nearly 460 million shares traded compared with Monday's level of 360.6 million.

The FT-SE 100 share index closed 21.6 points higher at 1,782.9, after touching 1,783.6 at best, while the FT 30 share index ended the day 20.7 points up at 1,428.3.

Gilt-edged stocks continued to reflect cheaper money hopes with fresh improvements of £⅛, while inflation worries boosted index-linked issues which closed mainly higher.

Woolworth continued its tour of the City with a visit to SG Warburg, the securities house, where Mr Geoff Mulcahy, the chairman, outlined the group's five-year plan. The price finished 5p higher at 285p.

Two newcomers to the main market made encouraging débuts.

Thorntons, the quality chocolate maker and retailer, opened at 128p and improved steadily to close at 131p – an opening premium of 6p. The shares were more than seven times oversubscribed when offered at 125p by SG Warburg and Granville.

Shares in **Waterman Partnership Holdings**, the engineering design consultant, were placed at 140p by Samuel Montagu and Citicorp Scrimgeour Vickers. The price swiftly advanced to 150p but profit-taking saw it close at 146p – a premium of 6p.

Lonrho, the mining, trading and industrial group headed by Mr Roland "Tiny" Rowland, was a strong performer, closing 15p higher at 227p as nearly 9 million shares were traded.

Buyers chased Lonrho higher on consideration of its extensive precious metal interests, while continuing to pay heed to a recent broker's recommendation.

Mr Robert Sassoon and Mr Jeff Ware, two analysts at County NatWest WoodMac, tipped the shares as a strong buy at the 202p level, saying that Lonrho is one of the cheapest stocks in the market.

They estimate that, on a break-up basis, Lonrho's assets could realize about 550p per share, with the group's non-African assets worth at least 445p per share, still nearly twice the share price.

They estimate that the current rating is too low after taking into account the generous yield and asset value.

James Capel and a rival broker, Phillips & Drew, have jumped on to the bandwagon this week, urging their clients to buy the shares on the basis that they had underperformed the market and should enjoy a run ahead of the interim figures, due out next month.

Sentiment in Lonrho was also helped by revived talk that the energetic Mr Rowland, now in his seventies, is considering selling his sizeable stake in the company to a predator.

Dealings in **James Ferguson**, the financial services group, were suspended at 46p at the company's request, pending an announcement.

The shares were suspended for a long period last year, while the group lined up the acquisitions of Barlow Clowes, the gilts manager and a computer distributor and computer staff consultant. The deal was financed by the issue of 12 million shares at 85p each. Dealers believe that another deal is being put together.

Amari, the plastics group, improved by 2p more to 209p on continuing speculation.

Michael Clark and Geoffrey Foster

Prudential Corporation, one of the City's biggest institutional investors, advanced by another 7p to 777p, ahead of what is expected to be a bullish encounter with shareholders at today's annual meeting. Dealers claim the shares have further scope for improvement.

The market is talking of a bid soon for Walter Runciman, the shipping, insurance and security group, which responded with a rise of 22p to 280p. Last month, the group reported a 27 per cent surge in interim profits, forecast further growth in the second half and promised a 3.5p final.

Fairhaven joins USM

Nimslo International, the struggling, former 3D camera company, returned from suspension yesterday to join the Unlisted Securities Market under its new name of Fairhaven International. The company, which is now focused on oil and gas interests, made an undistinguished return. Its shares, suspended at 16p, opened 1p higher before closing *unchanged* at 16p.

RECENT ISSUES

EQUITIES

ASB Barnett	68
Acre Oil	188 +1
Carbo	147
Clinton Cards (150p)	165
Conroy Pet	57
Dagenham Motors	113 +2
Dudley Jenkins (85p)	101
Gardner (DC)	151
Johnston (122p)	140 +1
Kitty Little (90p)	111
LGW	58
Mercantile Manf	73
Morris Ashby (90p)	88 +3
P&P (175p)	180
Page (Michael)	55
Pennant	22
Portugal	480 –20
Porvair (78p)	93
Roskel	120 +1
Sanderson Elec	135 –1
Serco Gp (230p)	236 +1
Shani Grp	92 –2
Sothebys A	950 –5
TGI (130p)	131 –1
Texas Instr	£22⅛ –¼
Thorntons (125p)	131
UK Paper (135p)	137
Victaulic (235p)	248 –2
Wardell Rob	53
Waterman Part (140p)	146

RIGHTS ISSUES

Eadie Hldgs N/P	1½
Kelt Energy N/P	50 +1
Lincoln N/P	7 –1
Pineapple N/P	1½
Scanro N/P	14 –1
Trencherwood N/P	42 +5
Trilion N/P	1½
Westbury N/P	12½

(Issue price in brackets).

BASE LENDING RATES

ABN	7.50%
Adam & Company	7.50%
BCCI	7.50%
Consolidated Crds	7.50%
Co-operative Bank	7.50%
C. Hoare & Co	7.50%
Hong Kong & Shanghai	7.50%
Lloyds Bank	7.50%
Nat Westminster	7.50%
Royal Bank of Scotland	7.50%
TSB	7.50%
Citibank NA	7.50%

LONDON TRADED OPTIONS

	Series	Calls Jul	Calls Oct	Calls Jan	Puts Jul	Puts Oct	Puts Jan
Alld Lyon (*417)	390	40	50	60	7	12	15
	420	18	31	43	18	22	30
	460	6	15	25	48	50	53
Bass (*802)	800	30	52	65	25	32	42
	850	10	30	40	57	62	75
	900	4	12	20	105	105	112
Brit Air (*148)	140	9	15	21	8	10	13
	160	2½	7	12	21	23	27
	180	1	3	6	40	42	42
Brit Com (*250)	260	10	20	23	18	25	28
	280	4	11	16	35	38	42
	300	2	5	12	52	57	57
Brit Gas (*167)	170	5½	10	–	11	12½	–
	180	2½	5½	10½	18	19	22
	200	1	2	5	37	38	38
BP (*261)	240	27	31	–	3	7	–
	260	11	18	27	8	15	18
	280	4½	10	18	22	27½	30
Britoil (*508)	460	70	77	–	3	6	–
	500	25	50	–	8	15	–
Cons Gold (*1036)	900	155	180	210	14	40	53
	950	115	145	175	27	60	80
	1000	83	125	145	45	85	110
Courtauld (*359)	300	63	70	–	5	10	–
	330	38	48	60	10	19	30
	360	20	33	42	28	37	45
	390	11	22	32	48	55	62
Com Union (*387)	300	67	68	77	2	6	9
	330	42	45	57	5	13	17
	360	19	28	35	17	28	30
C & W (*356)	300	62	67	75	4½	8	14
	330	35	45	55	10½	18	25
	360	15	30	37	25	32	37
GEC (*146)	140	10	15	19	3	7½	10
	160	2½	6	9½	16	19	21
	180	1½	3	–	36	37	–
GKN (*313)	280	37	45	52	3	9	13
	300	22	32	39	9	16	20
	330	8½	15	24	25	31	35
Grand Met (*497)	420	85	90	–	1½	5	–
	460	50	60	72	5½	14	16
	500	28	38	47	21	30	38
	550	7	15	25	56	60	62
ICI (*950)	950	43	60	82	32	53	60
	1000	22	40	60	67	85	88
	1050	10	–	–	108	–	–
	1100	4	14	–	158	160	–
Jaguar (*245)	260	9	18	24	21	28	30
	280	4	11	17	37	40	45
	300	2	5	11	57	60	60
Land Sec (*590)	500	97	110	117	2	6	11
	550	50	70	80	7	16	25
	600	18	38	50	25	35	45
M & S (*176)	160	20	25	31	2	4	8
	180	6½	14	18	9	12	16
	200	1½	6	10	26	27	28
R-Royce (*118)	100	20	23	26	1	3	4½
	110	12	16	19	3	6½	8
	120	6	10	13	7	10	12
STC (*248)	220	34	43	49	3	8	11
	240	20	29	36	9	15	18
	260	10	18	26	20	24	25
Sainsbury (*207)	200	21	–	–	2½	–	–
	220	8	16	20	10	13	16
	240	3	7	11	25	26	28
	260	1	3	5	43	44	45
Shell (*1032)	1000	65	82	110	18	37	43
	1050	35	–	–	40	–	–
	1100	18	35	62	73	93	100
Storehse (*258)	260	15	22	28	20	25	30
	280	6	13	18	35	38	43
	300	3	7	11	52	55	60
Trafalgar (*297)	300	14	28	32	13	17	23
	330	5	12	18	35	38	42
	360	3	5	9	65	65	68
TSB (*97)	100	3	6	9	7	9	9½
	110	2	3½	5½	15	16	17
	120	1	2	–	25	25	–
Ultramar (*290)	240	60	66	72	1	5	7
	260	42	49	57	3½	10	12
	280	27	35	44	9½	17	20½
Woolworth (*285)	260	33	40	47	3	4	10
	280	20	27	35	10	15	18
	300	10	17	22	20	25	27
	Series	**Jun**	**Sep**	**Dec**	**Jun**	**Sep**	**Dec**
Amstrad (*177)	140	38	44	47	1	4	6
	160	19	29	34	2	8	11
	180	6	17	23	11	19	22
Barclays (*395)	360	42	60	66	4	9	15
	395	13	27	39	10	25	30
	429	2½	11	18	37	52	58
Beecham (*452)	420	34	46	55	3	14	21
	460	10	24	34	19	34	40
	500	2	12	19	53	63	68
	650	1	–	–	103	–	–
Boots (*214)	200	18	24	28	2	9	12
	220	6	12	18	11	20	24
	240	1	8	11	28	34	38
BTR (*249)	240	13	25	28	5	13	17
	260	3	13	19	17	24	27
	280	1	7	12	35	38	41
Blue Circ (*414)	420	13	27	40	17	30	33
	460	4	15	25	50	57	62
	500	2	6	15	88	92	95
Dixons (*170)	160	15	20	27	1½	6	10
	180	4	11	17	13	17	22
	200	1	5	9	33	32	34

	Series	Calls Jun	Calls Sep	Calls Dec	Puts Jun	Puts Sep	Puts Dec
Glaxo (*905)	950	43	58	–	70	85	–
	1000	27	40	–	107	120	–
	1050	16	–	–	150	–	–
	1100	10	19	–	200	200	–
Hanson (*130)	120	9½	14	17	1½	4½	6
	130	3	6½	12	6	9	11
	140	¾	5	7½	13½	15½	17
	160	½	1½	2½	32½	32½	34
Hawker (*515)	460	60	75	88	4	15	20
	500	28	50	60	13	25	38
	550	6	25	40	45	55	62
Lonrho (*227)	189	39	43	46	1	2	4
	206	23	29	33	1½	6	10
	223	10	17	22	7	13	18
	240	3½	8	–	17	24	–
Midland (*400)	360	48	55	62	2	9	13
	390	20	32	42	6½	20	25
	420	5	16	27	22	37	42
Sears (*116)	120	4	9	13	6	10	12
	130	1	5½	8	15	17	20
	140	½	3	6	24	26	28
Tesco (*147)	140	10	18	23	3	8	10
	160	2	9	13	16	19	22
	180	1	4	6	35	36	37
Thorn EMI (*626)	500	132	137	–	2	6	–
	550	82	95	110	2	12	20
	600	38	57	72	8	30	37
	650	10	28	40	32	52	60
THF (*227)	220	12	20	26	3½	6	11
	240	2	11	16	16	19	22
	260	1	4	8	34	36	36
Unilever (*435)	420	22	41	50	5	17	23
	460	4	21	30	29	40	43
	500	1½	10	16	68	70	72
Wellcome (*532)	460	80	101	112	2	13	20
	500	42	74	88	6½	25	34
	550	14	44	64	31	51	60
	Series	**Aug**	**Nov**	**Feb**	**Aug**	**Nov**	**Feb**
BAA (*279)	245	37	45	–	3	8	–
	255	28	39	–	5	10	–
	265	20	33	–	8	15	–
Brit Aero (*381)	330	58	65	–	4	13	–
	360	36	45	56	11	25	30
	390	20	30	38	27	40	45
	420	9	19	27	48	58	62
BAT Ind (*402)	390	32	42	50	13	21	26
	420	17	28	35	30	37	42
	460	5½	14	–	60	65	–
	500	2½	8	–	100	102	–
Brit Tele (*239)	220	26	30	32	5	8	11
	240	12	18	22	12	15	20
	260	5	9	14	26	28	32
Cadbury (*352)	280	77	87	–	3	9	–
	300	62	72	82	6	12	17
	330	40	53	63	15	22	27
Guinness (*319)	280	48	53	62	5	8	12
	300	30	40	46	10	15	17
	330	13	23	30	21	30	35
Ladbroke (*406)	360	56	62	–	4	9	–
	390	32	43	53	10	16	20
	420	13	24	37	24	30	37
LASMO (*420)	300	125	135	–	2	4	–
	330	98	110	–	3	7	–
	360	75	88	102	7	14	20
Pilkington (*200)	200	13	20	25	15	20	25
	220	6	13	15	30	33	38
	240	2	6	–	48	52	–
	260	1	–	–	66	–	–
Plessey (*158)	140	23	26	32	4½	8	10
	160	10	17	22	12	18	21
	180	4½	9	13	28	32	35
P & O (*567)	550	57	67	80	12	23	30
	600	25	42	52	32	45	55
	650	10	23	–	70	80	–
Prudential (*776)	750	65	85	–	22	38	–
	800	42	60	–	45	65	–
	850	20	40	–	80	95	–
Racal (*313)	240	76	83	–	2	4	–
	260	58	68	–	3	8	–
	280	44	55	–	9	16	–
RTZ (*406)	300	115	–	–	2	–	–
	330	87	97	104	3½	7	13
	360	62	72	80	7	17	23
	390	38	53	62	14	27	35
Vaal Reefs (*87)	80	11	14	16	3½	6½	9
	90	5	8½	10½	8	12	15½
	100	2½	4½	–	16	18½	–
Tr 12% 1995 (*113)	110	3 5/16	3 5/16	3 5/16	1/16	1/16	11/32
	112	1 1/32	1 5/32	1 5/16	5/32	1½	1½
	114	7/32	13/32	7/16	1⅜	2 1/16	3½
	116	1/16	5/32	¾	3 5/16	4 9/16	4½
Tr 11¾% 03/07 (*118)	114	4¾	–	–	1/16	–	–
	116	2½	–	–	1/16	–	–
	118	1	–	–	½	–	–
	120	7/16	–	–	1½	–	–
	122	1/16	–	–	3½	–	–

FT-SE INDEX (*1774)

Series	May	Jun	Jul	Aug	May	Jun	Jul	Aug
1650	125	132	142	152	2	10	16	23
1700	75	90	102	115	4	17	27	38
1750	31	50	68	82	9	33	43	53
1800	6	25	40	58	35	57	68	78
1850	1	11	22	33	82	95	102	108
1900	½	4	11	18	132	137	142	145
1950	½	2	6	8	182	187	192	197

May 24, 1988 Total: 35014 Calls 23004 Puts 12010 FT-SE: Calls 1336 Puts 1078

*Underlying security price.

صفحة الأصل

هكذا صدر الأصل

STOCK EXCHANGE PRICES

Strong rally

ACCOUNT DAYS: Dealings began May 23. Dealings end June 3. §Contango day June 6. Settlement day June 13.
§Forward bargains are permitted on two previous business days.

Prices recorded are at market close. Changes are calculated on the previous day's close. Where one price is quoted, it is a middle price. Changes, yields and price/earnings ratios are based on middle prices. (aa) denotes Alpha Stocks. (VOLUMES: PAGE 26).

Portfolio —PLUS NEW— *Accumulator*

From your Portfolio gold card check your eight share price movements, on this page only. Add them up to give you your overall total and check this against the daily or accumulator dividend figures. If it matches or betters this figure you have won outright or a share of the daily or accumulator prize money stated. If you win, follow the claim procedure on the back of your card. Always have your card available when claiming. Game rules appear on the back of your card.

No.	Company	Group	Gain or loss
1	Countryside	Building,Roads	
2	Argyll (aa)	Foods	
3	Vickers	Industrials S-Z	
4	Allied-Lyons (aa)	Breweries	
5	Amber Day	Drapery,Stores	
6	Camford Eng	Industrials A-D	
7	Berisford (S&W) (aa)	Foods	
8	Erskine Hse	Industrials E-K	
9	Bullough	Industrials A-D	
10	Grand Met (aa)	Hotels,Caterers	
11	VPI Gp	Paper,Print,Adv	
12	Stanley (AG)	Drapery,Stores	
13	Beecham (aa)	Industrials A-D	
14	FKB	Paper,Print,Adv	
15	Delta	Industrials A-D	
16	Magnet (aa)	Building,Roads	
17	Beattie (James) 'A'	Drapery,Stores	
18	Lopex	Paper,Print,Adv	
19	WPP	Paper,Print,Adv	
20	Blue Arrow (aa)	Industrials A-D	
21	Booker	Foods	
22	Hammerson	Property	
23	Auto Sec	Electricals	
24	Williams Hldgs (aa)	Industrials S-Z	
25	Cable Wireless (aa)	Electricals	
26	Merivale Moore	Property	
27	Stanley Leisure	Leisure	
28	BTR (aa)	Industrials A-D	
29	Assoc Br Ports	Shipping	
30	Microgen	Electricals	
31	Unigate (aa)	Foods	
32	Dunhill	Drapery,Stores	
33	Cray Elect	Electricals	
34	Home Counties	Newspapers,Pub	
35	Racal Elect (aa)	Electricals	
36	Central TV	Cinemas,TV	
37	Elliott (B)	Industrials E-K	
38	Aquascutum 'A'	Drapery,Stores	
39	Quick (HJ)	Motors,Aircraft	
40	Wolseley	Industrials S-Z	
41	Warner Howard	Industrials S-Z	
42	Anglia Sec	Building,Roads	
43	Calor Gp	Oil,Gas	
44	RMC Gp (aa)	Building,Roads	
© Times Newspapers Ltd.		Daily Total	

Please take into account any minus signs

Weekly Dividend

Please make a note of your daily totals for the weekly dividend of £8,000 in Saturday's newspaper.

MON	TUE	WED	THU	FRI	SAT	Weekly Total

Portfolio —PLUS NEW— *Accumulator*

© Times Newspapers Limited

DAILY DIVIDEND £4,000

Claims required for 52 points

ACCUMULATOR £42,000

Claims better than 52 points

Claimants should ring 0254-53272

BRITISH FUNDS

SHORTS (Under Five Years)

FIVE TO FIFTEEN YEARS

OVER FIFTEEN YEARS

UNDATED

INDEX-LINKED

BANKS, DISCOUNT, HP

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
173	147	Rothschild (J) Hld	155	160	..	8.2	5.2	8.4
373	318	Ryl Bk Scot (aa)	333	337	-2	17.9	5.3	5.5
10	850	Schroders	885	925	+25	22.6	2.5	11.0
555	410	Stand Chart (aa)	445	450	+11	40.9	10.7	5.6
115	95	TSB (aa)	96	98	● ..	5.3	6.5	6.6
818	515	Union	555	585	..	38.3	7.0	12.7
353	305	Warburg SG	318	322	..	14.4	4.5	..
128	117	Do 6%.'A'	110	121	● ..	8.2	6.8	..
31¼	27	Wells Fargo	29⅝	-	-⅛	..	..	..
453	258	Wintrust	435	460	● ..	8.8	2.0	17.6

BREWERIES

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
429	322	Allied-Lyons (aa)	420	422	●+7	17.3	4.1	11.0
857	746½	Bass (aa)	795	800	●-2	28.8	3.4	11.9
50	42	Belhaven	44	47	●	1.4	3.0	12.5
154	127	Boddington	143	147	+2	5.4	3.7	15.0
207	152	Buckleys	150	160	..	4.4	2.8	47.6
183	147	Bulmer (H P)	170	180	+3	8.2	4.7	12.4
155	120	Burtonwood Brew	148	157	..	4.0	2.6	24.7
385	332	Clark (Matthew)	370	380	..	13.7	3.7	12.5
379	292	Devenish JA	307	323	+1	4.1	1.1	32.6
221	175	Greenall Whitley	207	212	●+2	8.3	4.0	12.0
494	435	Greene King	465	483	+1	9.3	2.0	23.5
323	271	Guinness (aa)	319	322	●+4	12.6	3.9	10.6
710	605	Hardys & Hansons	700	720	..	29.5	4.2	13.3
122	76	Highland Dist	118	122	● ..	3.5	2.9	16.8
226	157	Invergordon Dist	220	230	..	7.9	3.5	13.6
247	185	Irish Dist	238	243	..	..	..	..
121	110	Marston Thompson	119	122	+1	3.6	3.0	15.3
517	483	Morland	508	525	..	10.9	2.1	20.5
358	275	SA Breweries	285	320	●+5	..	..	..
324	208	Scot & New (aa)	320	323	+13	11.3	3.5	17.9
584	480	Vaux Group	560	588	● ..	21.6b	3.8	17.2
318	271	Whitbread 'A' (aa)	285	288	+2	14.1	4.9	9.8
335	285	Do 'B'	325	345	..	13.7	4.1	14.1
333	274	Whitbread Inv	328	337	+3	12.3	3.7	30.7
400	350	Wolverhampton & D	385	403	..	8.0	2.0	17.8
415	365	Young 'A'	405	425	+3	12.3	3.0	24.2

BUILDING, ROADS

CHEMICALS, PLASTICS

CINEMAS, TV

DRAPERY, STORES

ELECTRICALS

FINANCE, LAND

FINANCIAL TRUSTS

FOODS

HOTELS, CATERERS

INDUSTRIALS A-D

E-K

L-R

S-Z

INSURANCE

Investment Trusts appear on Page 30

LEISURE

MINING

NEWSPAPERS, PUBLISHERS

MOTORS, AIRCRAFT

OILS, GAS

OVERSEAS TRADERS

PAPER, PRINT, ADVERTISING

PROPERTY

SHIPPING

SHOES, LEATHER

TEXTILES

TOBACCOS

1988 High	Low	Company	Price Bid	Offer	Ch'nge	Gross div p	Yld %	P/E
480	387	BAT (aa)	402	404	●+2	23.2	5.8	8.3
138	128	Carroll	125	140	..	..	..	..
436	365	Rothmans 'B' (aa)	420	422	+3	11.2	2.7	11.6

● Ex dividend a Ex all b Forecast dividend e Interim payment passed f Price at suspension g Dividend and yield exclude a special payment k Pre-merger figures n Forecast earnings o Ex other r Ex rights s Ex scrip or share split t Tax-free .. No significant data.

THE TIMES UNIT TRUST INFORMATION SERVICE

	Bid	Offer	Chng	Yld
ABBEY UNIT TRUST MANAGERS 80, Holdenhurst Rd, Bournemouth BH8 8AL Tel: 0345 717373 (Linkline)				
Gilt & Fixed	113.5	121.5c	+0.4	8.22
Hi Inc Equity	114.9	122.2●	+0.5	4.87
Worldwide Bd	182.1	193.6●	+0.3	5.01
American Gth	131.9	140.3	-1.6	1.75
Asian Pacific	61.3	65.3	+0.6	1.96
Assets & Earns	132.6	141.0●	+0.5	1.98
Capital Res	79.1	79.2	+0.4	3.79
Comm Energy	87.4	93.4	+0.6	0.86
Euro Capital	85.7	89.8●	..	1.07
General	160.7	170.9	+0.4	2.63
Japan	94.4	100.9	+0.1	..
UK Gth Inc	123.1	130.9●	+0.8	2.12
Do Acc	181.0	192.5●	+0.9	1.44
US Emerg Co	37.9	40.5	-0.8	0.00
Income Gth	246.1	261.8●	+2.0	3.63
Master Acc	69.5	73.9c	..	2.49
American Inc	39.0	41.7	-0.2	8.57
Ethical Tst	41.0	43.6c	+0.2	2.87
ABTRUST MANAGEMENT LTD 10, Queens Terrace, Aberdeen AB9 1QJ Tel: 0224 633070 20, Chiswell St, London EC1Y 4TY Tel: 01-374 6801				
UK Growth	30.4	32.3●	+0.1	3.25
N Amer Inc	23.0	24.5●	-0.2	4.66
World Gth	37.5	39.9●	+0.1	1.20
Extra Inc	37.5	39.9c	+0.3	4.95
Formerly Baltic Trust Managers				
American	34.9	37.2	-1.0	2.49
Amer Extra Inc	32.9	35.1c	-0.3	6.50
Australian	20.3	21.7	+0.2	1.60
Euro Tst	38.7	41.2	..	0.00
Gt/Fxd Interest	24.2	25.8c	+0.2	9.26
Global Income	33.8	35.0●	+0.2	5.38
Hi Income	52.0	55.4●	+0.1	5.61
Income Growth	63.9	68.0	+0.1	4.38
International	78.3	83.4	+0.6	0.64
Japan Gen	160.2	170.5	+0.6	0.01
Special Sits	61.5	65.5●	+0.6	1.33
Formerly Atlanta UT Managers				
Japan Far East	67.1	71.3	..	1.49
International	66.9	71.1	+0.1	2.14
Do Acc	87.4	92.9	+0.1	2.14
Hi Income	54.0	57.4	+0.2	5.83
Fund Invest	94.7	100.6	..	2.54
Do Acc	143.5	152.5	..	2.54
UK Growth	20.6	21.9	..	4.51
N American	35.8	38.1	-0.5	1.65
Swiss Balncd	37.2	39.5	..	3.92
AETNA UNIT TRUSTS LTD 401, St. John Street London EC1V 4QE Tel: 01-837 6494				
Euro Gth Acc	96.3	102.6	-0.3	1.16

	Bid	Offer	Chng	Yld
BURRAGE UNIT TST MANAGEMENT LTD 117 Fenchurch Street, London EC3M 5AL				
Shr Gt Fxd Int	52.2	53.2	..	1.34
CANNON FUND MANAGERS 1, Olympic Way, Wembley Middx HA9 0NB Tel: 01-902 8876				
Growth	32.6	34.3s	-0.2	2.89
Income	42.1	44.8s	-0.1	4.34
Far East	27.8	29.2s	-0.1	0.21
Nth American	24.3	25.8s	-0.2	0.79
Global	42.3	45.0	-0.2	0.76
European	35.4	37.7	+0.2	1.42
Japan	85.9	92.5	+0.1	0.01
Strategic Opp	48.7	51.8	-0.1	1.45
Do Acc	47.5	50.5	+0.1	3.43
Intl Currency	43.3	46.60●	+0.1	5.90
CAPEL (JAMES) MANAGEMENT PO Box 352 Winchester Hse, 77 London Wall, London EC2M 1DE Tel: 01-588 6698				
Capital	381.7	407.4	-0.5	3.04
European S S	45.5	48.5	-0.2	3.36
Far East S S	48.5	51.7	+0.3	0.97
Gold Gen S S	48.6	51.8	+0.3	0.98
Income	336.3	359.0	+0.9	5.25
Intl Sp Sits	45.1	48.1	-0.1	2.14
Nth Amer	207.8	221.5	-3.1	2.16
CENTRAL BOARD OF FINANCE OF CHURCH OF ENGLAND 2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815				
Investment	444.35		..	4.75
Fixed Int	146.45		..	9.76
Deposit	100.0		..	8.50
CHARITIES OFFICIAL INVESTMENT FUND 2, Fore Street, London EC2Y 5AQ Tel: 01-588 1815				
Income	417.82	●	..	5.15
Acc	£13.0629		..	..
Deposit	100.0		..	7.55
CHASE MANHATTAN FUND MNGRS Woolgate House, Coleman Street London EC2P 2HD Tel: 01-600 6622				
Man Fixtmnt	21.9	23.2	..	..
SC Special Sits	61.1	64.7●	..	0.42
CLERICAL MEDICAL UNIT TRUST MANAGERS Narrow Plain, Bristol BS2 0JH Tel: 0800 373393				
Amer Gth	17.0	18.0	-0.3	0.35
Atlas Gth	20.8	22.1	..	0.86
Dragon Gth	20.6	21.8●	+0.1	1.93
Equity Hi Inc	56.1	59.4c	+0.1	4.89

	Bid	Offer	Chng	Yld
EQUITY & LAW St. George Hse Corporation St. Coventry CV1 1QD Tel: 0203 553231				
UK Gth Acc	170.5	181.3●	..	3.38
Do Inc	141.5	150.5●	..	3.38
Higher Inc Acc	318.3	338.4●	..	4.56
Do Inc	239.1	254.3●	..	4.56
Gilts & Fxd Acc	113.4	119.3	..	8.42
Do Inc	84.9	89.3	..	8.42
N Amer Acc	107.7	114.5●	..	0.06
Far East Acc	203.0	215.9●	..	0.00
Euro Tst Acc	118.8	126.3	..	1.24
Gen Tst	248.3	262.0	..	3.73
Brit Excel	38.4	40.8●	..	3.16
Br Fdmnts Inc	48.6	51.7	..	6.07
Do Acc	48.6	51.7	..	6.07
F & C UNIT MANAGEMENT 1, Laurence Pountney Hill, London EC4R 0BA Tel: 01-623 4680				
US Smlr Co	54.4	58.1	-0.1	0.81
UK Inc Fd	90.8	96.6	+0.5	4.54
Far East Fd	86.9	92.5	+0.6	0.00
Overseas Inc	53.8	57.3●	-0.3	5.06
Fxd Interest	58.9	62.7c	+0.1	9.05
Natural Res Fd	53.0	56.4c	-0.1	2.11
European Inc	56.0	59.6	-0.7	2.95
Financials Fd	42.3	45.0	..	2.75
Intl Tech Fd	98.6	104.9	-0.5	0.87
US Gth	67.5	71.9	..	2.27
US Major	42.2	44.9●	-0.4	0.81
FS INVESTMENT MANAGERS 190, West George St, Glasgow G2 2PA Tel: 041-332 3132				
Balan Gth Acc	64.6	68.7	-0.1	..
Do Inc	62.7	66.8	-0.1	1.20
Hi Yield Acc	29.0	30.9	-0.1	..
Do Inc	27.4	29.2	-0.1	5.80
Inc Gth Acc	56.3	59.9	+0.1	..
Do Inc	50.0	53.3c	..	5.50
Serv Co Acc	66.6	70.9●	..	..
Do Inc	65.1	69.3c	..	0.70
Amer Gth Acc	19.6	21.0	-0.3	..
Do Inc	19.5	20.8	-0.3	1.20
Euro Gth Acc	15.4	16.4	..	2.00
Do Inc	15.2	16.3	..	2.00
FIDELITY INVESTMENT SERVICES LTD River Walk, Tonbridge, TN9 1DY Tel: 0800 414161				
American	86.2	92.2	-1.3	0.84
Amer Eqty Inc	23.9	25.5●	-0.2	6.34
Amer Spec Sit	44.1	47.2●	-0.2	0.00
Australia	22.4	23.9	+0.2	2.36
European	50.0	53.2	-0.3	..
European Inc	19.6	20.9	-0.1	4.69
Global Conv	22.3	23.8	-0.1	6.57
Far East Inc	37.1	39.5●	-0.1	3.67
Gt/Fxd Interest	30.0	30.2●	+0.1	9.48

	Bid	Offer	Chng	Yld
International Tsts				
Commod Shre	58.5	60.1c	+0.2	1.59
Frontier Mkts	23.5	25.2●	+0.1	0.79
Global	151.9	163.0	+0.8	1.26
Do Dist	144.0	154.5	+0.7	1.26
Glob Inc/Gth	66.9	71.4	-0.2	4.22
Gold Share	15.1	16.2	+0.6	1.72
Intl Sel Opps	103.4	110.3	-0.5	0.95
Oil & Energy	41.9	44.7	..	2.12
W'wide Recov	79.0	84.3	-0.2	0.94
Overseas Tsts				
American	59.0	62.8c	-0.6	1.27
Amer Sel Opp	25.0	26.6	-0.3	0.30
Australian	17.0	18.1●	-0.2	0.00
European	41.7	44.8	..	1.33
Euro Sel Opp	51.2	54.5	..	0.93
Far East	129.5	137.6	+0.1	0.10
Hedged Amer	29.2	31.0	+0.1	0.50
Hong Kong	29.9	31.0	+0.7	1.61
Japan	129.8	138.3	+1.0	0.00
Japan S/Opp	70.8	76.0●	+0.3	0.00
Pacific Gth	43.9	46.8c	+0.1	0.85
GOVETT (JOHN) UNIT MANAGEMENT Shackleton Hse, 4, Battle Bridge Lane, London SE1 2HR Tel: 01-378 7979 Dealing:01-588 0826				
Intl Gth	87.2	92.7	+0.1	1.13
American Gth	52.2	55.8	-0.6	1.39
American Inc	53.9	57.8	-0.6	5.45
European Gth	43.6	46.6s	+0.6	1.17
Gold & Mnrls	44.7	47.8	+0.4	0.78
Japan Gth	65.2	69.7s	..	..
Pacific Inc	79.9	85.0	+0.6	3.29
Pacific Strat	40.4	43.2	+0.4	0.41
UK Prog Inc	67.5	72.8c	+0.2	4.84
UK Spec Opps	133.2	142.4	+1.0	1.41
Gt Britain	35.4	37.8●	..	3.44
UK Smll Co	33.4	35.7s	+0.1	1.11
GRE UNIT MANAGERS Royal Exchange, EC3P 3DN Tel: 01-588 5903				
Gt/Fxd Interest	120.2	124.9	+0.1	8.93
Gth Equity	237.5	251.5●	+1.1	2.04
Guardhill	311.3	322.5	+1.2	3.12
Income Tst	94.1	99.6	+0.1	5.16
Intl Tst	108.5	114.9	..	0.41
N American	110.0	116.5●	-1.2	1.24
Pacific	262.7	278.0●	+0.2	0.00
Prop Share	363.4	384.6	+1.3	1.78
Smaller Co	278.3	294.6●	+0.4	1.78
European Tst	221.3	234.2	-0.2	1.31
GUINNESS MAHON UNIT TRUST MANAGERS PO Box 442, 32 St Mary-at-Hill, London EC3P 3AJ, Tel: 01-623 9333				
Global Gth	36.08	38.39●	-0.02	0.80

	Bid	Offer	Chng	Yld
KEY FUND MANAGERS 66, High Street Hythe Kent CT21 5AJ Tel: 0303 64779				
Equity & Gen	55.7	59.5	+0.3	1.81
Gt/Fxd Interest	72.2	78.1	+0.2	8.59
Higher Inc	134.7	144.1c	+0.5	5.88
Income	86.6	92.2c	+0.4	3.80
International	53.3	57.1s	..	1.06
KLEINWORT BARRINGTON LIMITED 10 Fenchurch St London EC3 Tel: 01-623 8000 Dealers:01-929 0776				
Income Trusts				
Extra Income	50.0	53.2c	+0.1	6.06
Do Acc	80.0	83.2c	+0.1	6.05
Gilt Yield Inc	110.7	114.1	+0.7	9.46
Do Acc	215.0	220.8	+1.5	9.46
Global Inc	138.9	142.4●	-0.2	4.85
Do Acc	237.9	253.1	-0.3	4.85
High Yield Inc	109.0	116.0	-0.2	5.32
Do Acc	232.1	248.9	-0.2	5.32
Capital Gth Trusts				
Am Sm Co Inc	46.9	49.9	-0.6	0.48
Do Acc	48.3	51.4	-0.6	0.48
N American Inc	38.3	40.7c	-0.3	1.94
Do Acc	44.8	47.7	-0.5	1.94
European Inc	76.1	81.0c	-0.2	2.27
Do Acc	94.8	101.0	-0.2	2.27
Euro Spec Inc	52.0	55.3	-0.1	2.19
Do Acc	52.0	55.3	-0.1	2.19
Fd Of Invt Inc	21.8	23.2	..	2.36
Do Acc	28.5	30.3	..	2.36
General Inc	188.3	200.3	..	3.08
Do Acc	265.1	282.5	-0.3	3.08
Intl Recov Inc	113.8	121.1●	+0.2	1.84
Do Acc	122.5	130.3	+3.2	1.84
Japan Inc	285.9	304.2	+2.2	0.22
Do Acc	289.1	307.6	+2.3	0.22
Jap Spec Inc	149.7	159.3	+2.2	0.04
Do Acc	150.4	160.0	+2.3	0.04
Master Acc	143.0	151.4	..	1.50
Pacific Inc	165.1	175.8●	+0.6	0.37
Do Acc	187.2	199.2	+0.7	0.37
Smlr Co Inc	106.4	113.2c	+0.4	1.35
Do Acc	128.5	136.7c	+0.5	1.35
UK Eq Gth Inc	29.0	30.8	..	2.16
Do Acc	48.5	51.6	..	2.16
LAS UNIT TRUST MANAGERS 93, George Street, Edinburgh Tel: 031-225 4606				
European	34.7	36.9	..	0.00
Extra Income	22.1	23.5	+0.1	5.95
Far East	18.7	19.9	..	0.00
Income & Gth	59.3	63.1	+0.2	4.57
Intl Gth	35.2	37.4	..	2.27
Japan	53.4	56.8	-0.1	0.00
N Amer Equity	19.8	21.1●	-0.1	0.00

● Ex dividend. c Cum dividend. k Cum stock split. s Ex stock split. m Cum all (any two or more of above). a Ex all (any two or more of above). Dealing or valuation days: (1) Monday. (2) Tuesday. (3) Wednesday. (4) Thursday. (5) Friday.

UNLISTED SECURITIES

THIRD MARKET

INVESTMENT TRUSTS

FOREIGN EXCHANGES

Sterling index compared with 1975 was same at 78.4 (day's range 78.4-78.5).

STERLING SPOT AND FORWARD RATES

Market rates for May 24

	Range	Close	1 month	3 month
New Yrk	1.8675-1.8720	1.8675-1.8685	0.001-0.004	0.005-0.001
Montrl	2.3185-2.3247	2.3185-2.3216	24-45ds	74-97ds
Amstrdm	3.5558-3.5624	3.5567-3.5604	1⅛-⅞pr	3⅝-2⅞pr
Brussels	66.11-66.36	66.11-66.28	13-2pr	34-20pr
Copnhgn	12.0938-12.1240	12.0957-12.1126	⅜-2⅜ds	3⅜-5⅜ds
Dublin	1.1876-1.1886	1.1891-1.1905	7-1pr	22-10pr
Frankft	3.1758-3.1818	3.1776-3.1811	1⅛-⅞pr	3⅛-2⅞pr
Lisbon	258.09-260.19	258.09-259.18	89-139ds	270-377ds
Madrid	209.63-210.41	209.63-210.11	37-58ds	116-138ds
Milan	2356.79-2362.45	2356.79-2359.92	3-8ds	13-21ds
Oslo	11.5299-11.5662	11.5299-11.5489	5⅛-6⅛ds	15⅛-16⅛ds
Paris	10.7307-10.7509	10.7307-10.7420	par-1ds	⅛-1⅛ds
Stckhlm	11.0304-11.0579	11.0304-11.0419	2⅝-3⅝ds	6⅝-8⅛ds
Tokyo	232.04-232.66	232.04-232.35	⅞-⅝pr	2⅜-1⅞pr
Vienna	22.31-22.40	22.31-22.34	7⅝-6⅛pr	20⅝-18⅛pr
Zurich	2.6470-2.6561	2.6526-2.6561	1⅝-⅞pr	3⅝-3pr

Premium = pr. Discount = ds.

OTHER STERLING RATES

Argentina austral* . 16.4203-16.5201
Australia dollar 2.3842-2.3871
Bahrain dinar 0.7030-0.7070
Brazil cruzado * 291.45-293.03
Cyprus pound 0.8350-0.8450
Finland marka 7.5050-7.5450
Greece drachma 253.25-255.25
Hong Kong dollar .. 14.6149-14.6247
India rupee 24.85-25.05
Kuwait dinar KD 0.5110-0.5150
Malaysia dollar 4.8288-4.8328
Mexico peso 4175-4275
New Zealand dollar .. 2.8902-2.8956
Saudi Arabia riyal 6.9925-7.0325
Singapore dollar 3.7699-3.7739
S Africa rand (fin)........ 5.4159-5.5396
S Africa rand (com)........ 4.1457-4.1509
U A E dirham 6.8475-6.8875

*Lloyds Bank. Rates supplied by Extel and Barclays Bank HOFEX.

DOLLAR SPOT RATES

Ireland 1.5725-1.5740
Singapore 2.0160-2.0170
Malaysia 2.5820-2.5830
Australia 1.2764-1.2773
Canada 1.2418-1.2423
Sweden 5.9000-5.9050
Norway 6.1720-6.1770
Denmark 6.4680-6.4730
W Germany 1.7000-1.7005
Switzerland 1.4180-1.4190
Netherlands 1.9035-1.9045
France 5.7420-5.7450
Japan 124.20-124.30
Italy 1261.0-1262.0
Belgium (Com) 35.43-35.48
Hong Kong 7.8155-7.8165
Portugal 138.40-138.90
Spain 112.25-112.35
Austria 11.95-11.96

Rates supplied by Barclays Bank HOFEX and Extel.

MONEY MARKETS

Base Rates %: Clearing Banks 7½ Finance Hse 9
Discount Market Loans %
Overnight High: 7½ Low 6 Week fixed: 7½
Treasury Bills (Discount %)
Buying: 2 mth – 7⅜ 3 mth – 7 1/16
Selling: 2 mth – 7 3/16 3 mth – 7
Prime Bank Bills (Discount %): 1 mth: 7 11/32-7 9/32
2 mth: 7 5/16-7 9/32 3 mth: 7 5/16-7 9/32 6 mth 7⅝-7 11/32
Trade Bills (Discount %): 1 mth: 7 21/32
2 mth: 7 19/32 3 mth: 7 19/32 6 mth 8⅜
Interbank (%). Overnight: open 7½ close 9
1 week: 7½-7⅜ 1 mth: 7 7/16-7 5/16 3 mth: 7 11/16-7⅝
6 mth: 8 3/16-8 1/16 9 mth: 8 9/16-8⅜ 12 mth: 8 13/16-11/16
Local Authority Deposits (%)
2 day: 7⅜ 7 day: 7⅜ 1 mth: 7⅜
3 mth: 7 9/16 6 mth: 8⅜ 12 mth: 8 11/16
Local Authority Bonds (%)
1 mth: 7½-7⅜ 2 mth: 7⅝-7½ 3 mth: 7 13/16-7 9/16
6 mth: 8⅜-8⅛ 9 mth: 8 11/16-8 7/16 12 mth: 8⅞-8⅝
Sterling CDs (%): 1 mth: 7⅜-7⅜
3 mth: 7 9/16-7 7/16 6 mth: 7 15/16-7⅞ 12 mth 8⅜-8 7/16
Dollar CDs (%): 1 mth: 7.20-7.15
3 mth: 7.40-7.35 6 mth: 7.75-7.70 12 mth 8.15-8.10

ECGD

Fixed Rate Sterling Export Finance. Make-up day: April 29, 1988. Agreed rates May 25, 1988 to June 25, 1988. Scheme I: 9.72 per cent. Schemes II & III: 9.58 per cent. Reference rate April 1, 1988 to April 29, 1988. Scheme IV: 8.402 per cent.

EURO MONEY DEPOSITS %

Currency	7 day	1 mth	3 mth	6 mth
Dollar:	7 3/16-6 15/16	7⅜-7⅜	7⅝-7⅜	7⅞-7⅝
Call: 7⅛-6⅞				
Deutschemark:	3 3/16-3 1/16	3 5/16-3 3/16	3 9/16-3 7/16	3 13/16-11/16
Call: 3⅛-2⅞				
French Franc:	7 7/16-7 5/16	7 11/16-7 9/16	7⅝-6⅞	8⅛-8
Call: 7⅝-6⅞				
Swiss Franc:	2⅝-2⅜	2⅝-2⅜	2 9/16-2 7/16	2⅞-2⅝
Call: 2-1				
Yen:	4 7/16-4 5/16	4 5/16-4 3/16	4⅜-4⅛	4⅜-4⅛
Call: 3⅛-2⅞				

GOLD

BULLION:
Open: $459.25-459.75 Close: $458.25-458.75
High: $459.50-460.00 Low: $456.75-457.25

COINS: **Per coin (Ex VAT)**
Britannia: $472.00-477.00 (£252.50-255.50)
Krugerrand: $457.00-460.00 (£244.50-246.50)
Mapleleaf (1/1oz): $472.00-477.00 (£252.50-255.50)
American Eagles: $472.00-477.00 (£252.50-255.50)
New Sovereigns: $108.00-109.00 (£57.75-58.50)
Old Sovereigns: $108.00-109.50 (£57.75-58.75)
Platinum: $567.25 (£304.40)
Palladium: $124.25 (£66.45)
Silver: $6.71-6.73 (£3.590-3.605)

LONDON FINANCIAL FUTURES

	Open	High	Low	Close	Vol
Three Month Sterling			Previous open interest 34504		
Jun 88	92.18	92.22	92.15	92.15	5632
Sep 88	91.39	91.47	91.39	91.40	2000
Dec 88	90.83	90.88	90.83	90.82	501
Mar 89	90.58	90.59	90.54	90.55	35
Jun 89	90.38	90.38	90.39	90.34	25
Sep 89	90.28	90.28	90.26	90.22	30
Three Month Eurodollar			Previous open interest 39057		
Jun 88	92.34	92.36	92.33	92.35	1139
Sep 88	91.79	91.82	91.79	91.79	3445
Dec 88	91.47	91.48	91.46	91.46	229
Mar 89	91.28	91.28	91.27	91.28	227
Jun 89	91.10	91.10	91.09	91.07	12
Sep 89	90.96	90.96	90.95	90.92	10

	Open	High	Low	Close	Vol
US Treasury Bond			Previous open interest 6653		
Jun 88	85-13	85-20	85-11	85-14	6188
Sep 88	84-16	84-20	84-16	84-17	223
Long Gilt			Previous open interest 34017		
Jun 88	120-13	120-22	120-11	120-12	16101
Sep 88	96-02	96-11	96-01	96-01	1568
Dec 88	96-25	96-25	96-25	96-25	1
FT-SE 100			Previous open interest 12315		
Jun 88	175.90	177.70	175.60	177.50	897
Sep 88	177.15	178.10	177.10	178.80	30
Japanese Govt Bond			Previous open interest 818		
Jun 88	106.65	106.72	106.54	106.57	636
Sep 88	105.05	105.15	105.00	105.15	108

COMMODITIES

ICIS-LOR Group

Following Monday's weak market, yesterdays levels stabilised ahead of the next set of API statistics. The near market continued depressed and June paper Brent moved to 20 cents below July. On the product market profit taking generated paper gasoil activity.

CRUDE OILS/assessed ($/BBL FOB)

Brent Phys	16.20	-10
15 day Jun	16.40	-5
15 day Jul	16.60	
WTI Jul	17.40	
WTI Aug	17.55	

PRODUCTS Buy/sell $/MT.
Spot CIF NW Euro - prompt delivery

Prem Gas .15	-2	194-196	-1
Gasoil EEC	-2	142-143	-2
Non 2H May	-4	139-142	-2
Non 1H Jun		138-140	
3.5 Fuel Oil	-1	74-76	-1
Naphtha	-1	163-165	-1

BIFFEX
GNI Freight Futures Dry Cargo ($10/pt)
Jul 88 Hi 1313-1280 Low Close 1298.0
Oct 88 Hi 1385-1360 Low Close 1375.0
Jan 89 Hi 1390-1366 Low Close 1376.0
Apr 89 Hi 1397-1390.5Low Close 1407.5
Vol 507 lots Open interest 2170
Dry cargo index 1414.5 –5.0 on 23/5/88

GAS OIL G W Joynson
Jun 140.00-39.75
Jul 140.25-40.00
Aug 141.50-41.25
Sep 143.00-42.75
Oct 145.00-44.25
Nov 146.00-45.00
Dec 148.00-44.50
Jan 149.50-45.25
Feb 151.25-46.00
Vol 3605

HVY FUEL OIL Reuter
Jun .... unq.
Jul .... unq.
Vol 0

LONDON POTATO FUTURES (£/tonne)

Mth	Open	Close
Nov	88.5	88.0
Feb	97.8	98.0
Apr	130.0	133.0
May	139.0	141.5
		Vol 357

LONDON FOX

COCOA G W Joynson
May 930-928 Mar 1005-1004
Jul 945-944 May 1023-1021
Sep 964-963 Jul 1041-1040
Dec 984-983 Vol 3026

COFFEE G W Joynson
May 1043-1040 Jan 1095-1090
Jul 1060-1058 Mar 1102-1101
Sep 1074-1072 May 1110-1100
Nov 1080-1078 Vol 2875

SUGAR C Czarnikow
FOB Vol: 1671
Aug 213.4-13.6 Mar 211.8-12.0
Oct 212.4-12.6 May 211.6-12.0
Dec 211.4-12.0 Aug 212.4-14.0

LONDON GRAIN FUTURES
WHEAT close (£/t) Vol 184
Jl 108.90 Sp 103.65 Nv 105.60
Ja 108.15 Mr 110.35 My 112.45
BARLEY close (£/t) Vol 128
Sp 100.35 Nv 102.75 Ja 105.30
Mr 107.30 My 109.80

SOYABEAN
Jun 144.0-42.5 Feb 145.0-42.5
Aug 141.5-40.0 Apr 145.0-45.0
Oct 142.0-40.5 Jun 144.0-40.0
Dec 142.5-41.0 Vol 107

LONDON METAL EXCHANGE
Official prices/volume previous day Rudolf Wolf

(£/tonne)	Cash	3 month	Vol	Tone
Copper Gde A	1273.0-1275.0	1110.0-1111.0	248325	Steady
Copper Stand	1125.0-1135.0	1075.0-1085.0	Nil	Quiet
Lead	371.00-372.00	340.00-340.50	84750	Brly/Stdy
Zinc Hi Gde	659.00-660.00	623.00-624.00	103200	Steady
Silver Large†	665.00-666.00	623.00-624.00	21	Quiet
Silver Small†	665.00-666.00	623.00-624.00	Nil	Quiet
Aluminium	1635.0-1640.0	1268.0-1270.0	372800	Steady
Aluminium Hi*	3095.0-3115.0	2140.0-2430.0	28400	Quiet
Nickel*	18000-18100	14000-14200	7866	Steady

† (Cents per Troy oz). * ($ per tonne)

LONDON MEAT FUTURES (Avg)
Live Pig Contract

Mth	Open	Close
Jun	90.50	90.50
Aug	88.50	88.40
Oct	92.40	92.30
Nov	93.20	93.30
Live Cattle Contract		
Jun	112.00	112.00
Jul	unq.	unq.
Aug	unq.	unq.

Vol Pig-0 Cattle-0

MEAT & LIVESTOCK COMMISSION
Av'ge fatstock prices at representative markets on May 24

(kg lw)	Pig	Sheep	Cattle
GB (p)	68.54	216.54	112.46
GB (+/–)	+0.98	+14.89	+0.82
Eng/Wal (%)	-3.2	+10.4	-3.1
Eng/Wal (p)	68.48	216.90	111.60
Eng/Wal (+/–)	+1.05	+16.05	+1.40
Scotland (%)	-0.2	+35.4	-0.3
Scotland (p)	68.80	209.47	115.00
Scotland (+/–)	+0.88	-10.13	-0.58

* Estimated dead carcase weight

حالة صفحة الأصل

هكذا منذ الأصل

The computer-intelligent model is on the way, but not every driver will want to pay

Tomorrow's car – but at what price?

An exciting and rapid change in technology is facing Britain's motor industry. **Daniel Ward** reports

More than ever before advanced technology is the over-riding force bringing change not only to the car itself but the way it is designed, tested, manufactured and finally sold.

The problem for the motor industry is discovering the best way of applying the technology as the flirtations with solid-state electronic instrument displays and overly complex trip computers have shown that the European car buyer will reject what he or she considers to be technology for technology's sake.

Companies like Lotus Engineering are already developing the "intelligent" car of the future. It will be the automotive equivalent of the "fly-by-wire" aeroplane.

There will be no direct mechanical links between the driver and the steering, brakes or engine; instead the steering wheel or brake pedal will send signals to a host of computers which will then consider the speed of the vehicle, road conditions and many other parameters before activating the particular system.

Naturally the "intelligent" car will be equipped with four-wheel drive, four-wheel steering, computer-controlled "active" suspension with both navigation and crash avoidance systems present to protect the careless driver.

In the coming decade you can expect to see sophisticated card-entry systems replacing door locks to improve security and, once inside, many controls will be voice activated.

In most cases the technology is available to the car industry today. The challenge is knowing how to apply it properly and at a price the motorist is prepared to pay.

Today's driver is still reluctant to pay an extra £1,000 for anti-lock brakes on an executive car or less than £400 on a small family car. If the promises that the cost of four-wheel drive will drop to that of four new tyres then motorists may decide it would be churlish to forego the benefits.

Instead the price premium is still meaured in thousands of pounds and four-wheel drive has remained the preserve of a small number of image-building, high performance cars.

The Japanese car-makers are combating the intense competition in the industry worldwide by using advanced technology to spur the sales. It provides an interesting insight into the pitfalls of the "intelligent" car.

Honda and Mazda have pioneered the introduction of four-wheel steering on production cars, yet for all its theoretical advantages, experts remain guarded about its value for everyday driving and sales are a long way from justifying the engineering effort.

A high-tech image is undoubtedly sought after by today's car manufacturers but the customer is no fool and has the last word.

Aside from the overt advanced technology, cars are becoming rapidly more complicated as the humble family car is now fitted with electric windows, central locking, an engine management system and many other features.

Complexity also costs money and the car-makers are being forced to concentrate their limited design and engineering resources on the body and key areas of the car.

For instance, instead of making a few suspension components to the car-maker's design, suppliers are shown the space available for the suspension and told to return with a complete design for the suspension.

Engineers must make line assembly easier

As part of this greatly enhanced design responsibility for suppliers, they are having to invest in computer links with the car-makers so that the greater volume of information can be exchanged rapidly.

On the factory floor, engineers must make the high tech, complex, car of tomorrow easier to assemble. One natural step has been to break the car down into a number of large sub assemblies which are built away from the main line.

Take this philosophy a step further and the suppliers who have designed the major assemblies will also supply direct to the production line.

In the future, you could expect to see the brake manufacturer supplying not the car-maker but the suspension manufacturer who will assemble all the parts and deliver complete, ready to fit, suspension units to the factory assembly track.

As the upstream activities of the car industry become more efficient and more highly dependent upon computer technology, so the downstream distribution area of the business will have to respond

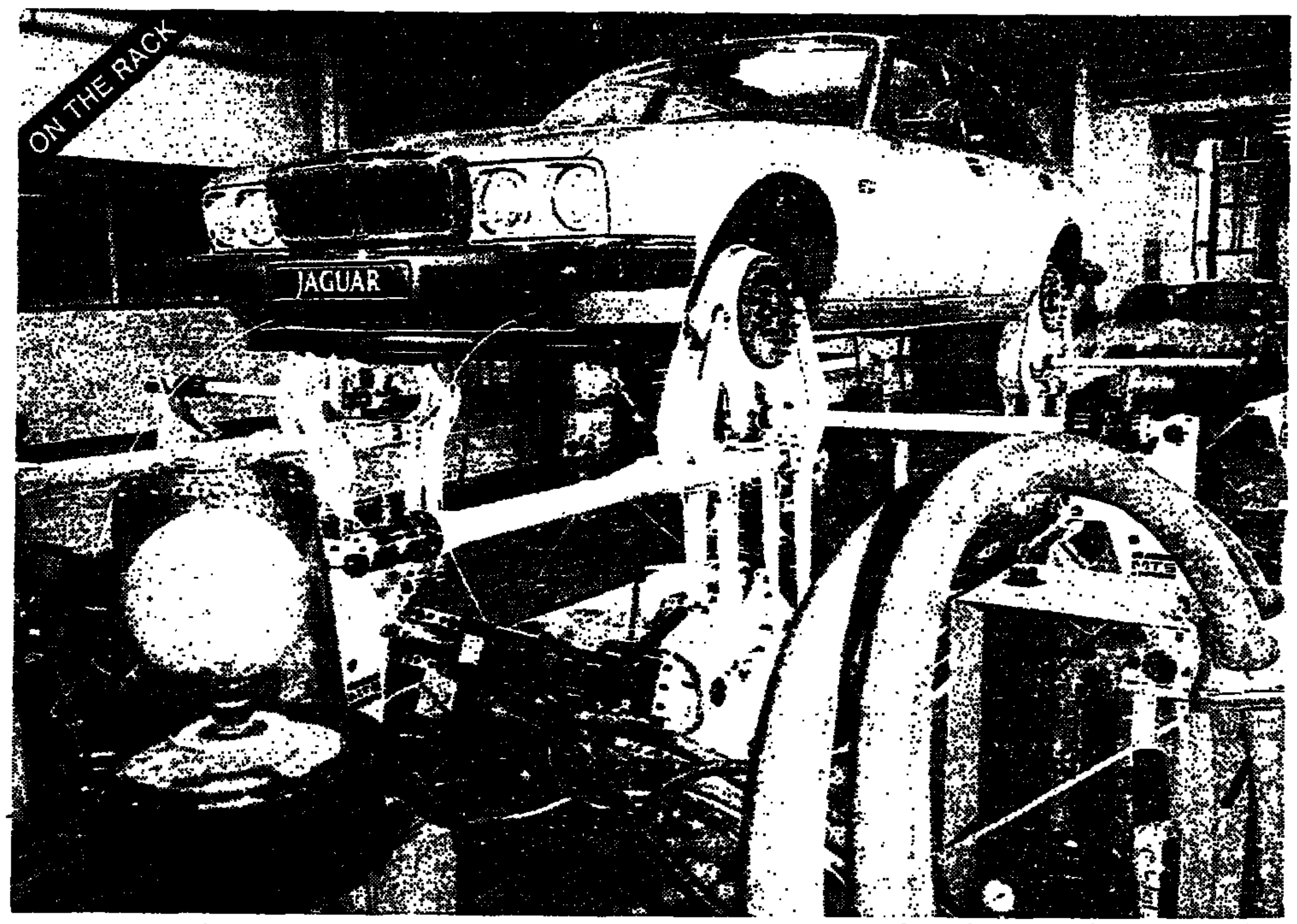
The pressure will largely come from the car manufacturers who are fully aware that up to 30 per cent of the retail price of a new car is added between leaving the factory gate and reaching the customer.

The retailing revolution is coming slowly to the car showroom, but the days of the salesman telling the customer what he or she can have, and when, are numbered.

The dealer's desktop computer will be able to access the manufacturer's central computer and find when the next 1.6 litre hatchback with red seats and a sunroof will be built. Delivery will be within weeks, not the months that many customers are now forced to wait.

The cars, and the motor industry itself, are set for rapid and exciting change.

Motor Industry Correspondent



A Jaguar car undergoes simulated tests inside the AA Operation Centre, Stanmore, London

Shaking up the Jaguar

Jaguar formally opened its new £55 million engineering centre at Whitley near Coventry this week. It is an imposing and massive commitment to the technology of the motor car and brings together on one site the state-of-the-art "tools" needed to design and develop increasingly sophisticated luxury cars for the coming decades.

Whitley reinforces the policy that a good design is one that works well for the customer. To this end, sophisticated computer-controlled testing has been adopted on a massive scale. On the six axis servo-hydraulic chassis rig a car can be shaken and jolted through Jaguar's 1,250 mile Belgium pave test without moving out into the rain.

From the extensive data bank it would be possible to "drive" a car along any type of road 24 hours a day. Close by, hundreds of specially designed rigs subject every part of the car to 12 arduous years of use.

The electric soft top of the XJS convertible whirrs up and down 8,000 times as manikins squirm 55,000 times to test the quality of Jaguar seats.

The power train engineering facility alone cost £16 million, more than half the investment being for a highly advanced engine-testing area which has 24 automatically controlled engine test cells.

"We have the best equipment for engine testing that money can buy," one Jaguar engineer claims. Alongside, the new cold room allows engineers to carry out tests on cars at -40C.

In the main design area, the traditional drawing board is moving slowly towards extinction. Jaguar's new F-Type sport car has been designed entirely on the latest CAD/CAM equipment.

Power train engineering facility cost £16 million

The engine is a tight fit in the engine compartment but on the computer screen it is possible to repeatedly re-arrange components until everything fits.

There are already 75 screens working from the central data base which is the key to the modern approach to integrated car design and manufacturing. The importance of this is reinforced at Jaguar because to save design and development time for new models, many of the design functions are carried out simultaneously, something that would have led to chaos in the era of paper blueprints.

Cleaner petrol decision soon

Two years ago there was a furore as the EEC threatened the car industry with legislation to make the fitting of costly catalytic converters to curb exhaust emissions which the environmentalists were blaming for producing acid rain.

The industry estimated the family car would cost an extra £500 if catalysts and their attendant control systems had to be fitted. In Britain the defence against the US technology of catalysits was "lean burn" combustion technology propounded with some determination by Ford, *writes Daniel Ward.*

Today. ministers have yet to agree on the last detail of the legislation. and for Ford's part it now has a better insight into what lean burn can and cannot do. Cars with engines over 2 litres must comply with the toughest legislation, and will therefore require the most expensive of the catalysts – a three way catalyst.

In the EEC, Ford is optimistic that cars between 1.4 and 2 litres will be able to combine lean burn engines with a simpler oxidation catalyst. Ford engine development manager, David Goodyear, estimates performance will suffer by three to four per cent and economy by about five per cent.

However. the adoption of fully programmed electronic ignition and continual development of the lean burn combustion technology has greatly improved the smoothness of these engines, which will run on air/fuel ratios of up to 20:1

The ambitious talk of reaching 22:1 has waned at Ford, partly through the realisation that economy suffers when operating at the very leanest charge ratios.

The out-spoken dislike for catalyists has subsided a little as their durability has been improved to withstand high speed European driving.

Yet Clive Ennos, director of product development Ford of Britain, stresses: "If you can meet the emissions legislation with lean burn you have got that benefit for the life of the vehicle, which is why we shouldn't give up on lean burn research."

Better still for breakdowns

A pedal bike and a tool bag were all that an RAC patrolman needed at the turn of the century, when he was known as a "scout" because he also acted as a guide for motorists using poorly-signposted roads.

Today the RAC is busy implementing its Computer-Aided Rescue Service (CARS), developed after an extensive study of different national roadside repair and vehicle recovery systems. The network will be complete and up-and-running by next February.

The AA's 700 patrols in London are already fully computerized as part of the association's continuing "Command and Control" programme. "Within six months, the whole of SouthEast England – home for half of our 6.5 million members – will be covered by the breakdown service that operates in the capital," says Simon Dyer, the AA director-general.

The RAC's CARS network comprises a central computer, based in Hitchin, Herts, which is linked to five rescue centres and 16 despatch centres. The computer holds a list of members, a national gazetteer and records of jobs.

At the regional rescue centres operators known as "takers" key in all the information necessary for a road service patrol to deal with an incident. Their computer terminals easily allow them to allocate jobs to the nearest available patrol.

The despatch centres control mobile recoveries.

A computer-aided view of the road from inside AA HQ

Out on the road, each patrol van is, or will be, equipped with an integrated mobile data terminal and radio. The terminal provides an on-screen display of job details.

Each London AA patrol also carries a data transmission system for breakdown-call details, which members will soon be able to telephone in on a Freephone number. The AA's operation is controlled from its fully-computerised London Operations Centre at Stanmore.

The AA system, which gives a print-out of information in the patrol van, offers faster transmission and greater accuracy than was possible using two-way radio. The alphanumeric keypads also allow patrols to transmit information.

The AA operates a computerised gazetteer similar to the one used by the RAC. By using public telephone boxes, public houses and well-known landmarks they can both help to pinpoint a stranded car within seconds.

The size of the "breakdown market" justifies all the efforts by the two organisations. "There are about 10m motorists, out of a total vehicle park of about 20m, in membership of repair and recovery schemes," says Mr John Wood, technical director and chief engineer of the RAC. "We are about half the size of the AA, yet we handled 1.7m incidents last year. CARS is part of the RAC's attempt to keep pace with the rapidly-increasing advance of the high-tech motor car.

"If you went back to 1930 and picked up a patrolman from the roadside and plonked him down in 1980 beside a standard car of that era – say a 1.6 Cortina – he wouldn't really have a great deal of difficulty," says Mr Wood.

"He would recognize most of the systems – the contact breaker ignition, the carburettor system, the straightforward wiring – and he would be able to cope with it, but bring him forward eight years and put him beside a Jaguar or, indeed, one of the really quite common cars, such as a Montego or a two-litre Ford, and he would be in severe difficulty. They have systems of which he would have no knowledge: electronic engine management, multiplex wiring, electronically-controlled fuel injection.

"A terrific explosion has occurred in automotive technology. This revolution will continue for possibly 15 years before things settle down.

Last summer, *Which?* surveyed the organizations offering roadside assistance. "There's little to choose between the market leaders (the AA and the RAC) for cost, services or satisfaction," reported the consumer magazine. However, Britannia, an organization with about 150,000 members, was judged to offer the best "value for money". Other operators in this field include National Breakdown, Europ Assistance, Mondial Assistance, Autohome Car Recovery and GEM Recovery.

Anthony Cox

Fast, safe and stylish into the Nineties

Cars of the future have a finite appeal because they are built regardless of cost, inappropriate in an industry where the key question after "Does it work?" is "How much does it cost?"

What we know the industry can do in the next five years to produce a stylish, fast, safe and practical car is of more interest. Italy's Pininfarina and Audi can be relied upon to style the most consistent, modern shapes of the early 1990s.

Headlamps will get even slimmer, the radiator grille will remain only for identification while the aerodynamic drag coefficient will only slowly better today's standard of 0.29. Under body streamlining could also be here.

Many 2 litre family cars will have smooth, very compact V6 engines driving the front wheels where now a rougher four cylinder engine resides. Most engines will have 16 valves and all will need catalysts to meet progressively stricter exhaust emission laws.

Safety provides scope for big improvements in the "average" family car. Side impact legislation will mean that for the first time all cars have to comply with a standard. Vastly improved padding in the door panels will be important. We should also be expecting the latest crash work in injuries sustained from steering wheels to force manufacturers to design wheel bosses to be much more rounder and cushioned.

Volvo now has a low cost mechanical system for tightening seat belts on collision impact. Belt tensioning should become a standard feature because many injuries are caused by slackness. The Mercedes exploding gas system for belt tensioning is less attractive bexause of cost.

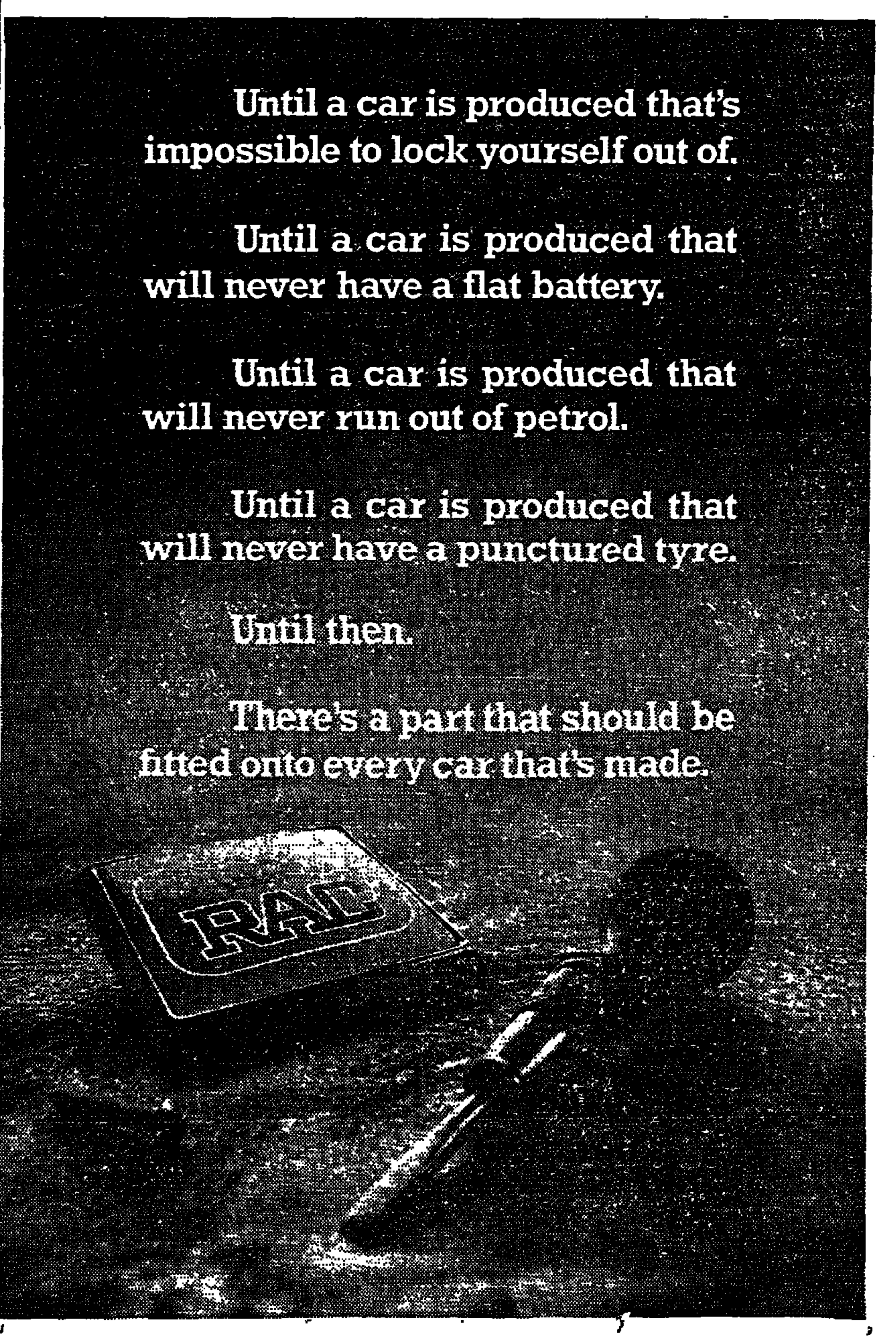
Within five years only the more sophisticated electronic anti-lock brake system will be available.

Four-wheel drive will not sweep all before it, party because forthcoming traction control systems are so good. Of the few systems now available Mercedes' is the best as the computer brain applies the brakes automatically to the rear wheels if the driver accelerates too quickly on ice or in the wet.

This elegantly simple system is arguably better than 4WD because it will never allow the driven wheels to spin.

Full computer-controlled "active" suspension will be on several luxury and expensive sports cars within five years, yet an excellent and cheaper second best will be adaptive damping which switches automatically between a soft and sporting ride depending upon road conditions.

DW.


Until a car is produced that's impossible to lock yourself out of.

Until a car is produced that will never have a flat battery.

Until a car is produced that will never run out of petrol.

Until a car is produced that will never have a punctured tyre.

Until then.

There's a part that should be fitted onto every car that's made.

Conservation

It is now an inescapable truth: The lowest levels of atmospheric lead can produce harmful effects on the environment and in humans.

These effects are most obvious in children.

(The younger the child, the greater the damage.)

To help keep our children free from harm, should we not fuel our cars with petrol that is free from lead?

Explanation

Toyota would like to clear the air completely.

That is why all our cars are designed to perform impeccably on unleaded petrol.

With, what is more, no alteration or conversion. (A result of our devotion to multi-valve technology.)

Indeed, such is our dedication to the cause of cleaner air, that our latest model, the Celica GT-Four, runs solely on lead-free. TOYOTA MULTI-VALVE ENGINE

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Pure Exhilaration

TOYOTA

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MOTOR INDUSTRY
AND NEW TECHNOLOGY/2

FOCUS

The robots take over

Two robots put on an amazing *tour de force* display of their seemingly limitless ability at the recent Turin show by assembling a Fiat Tipo on the show stand.

Front and rear suspension was raised then bolted into place; each robot skilfully picked up a windscreen and swung the glass into its correct aperture on the body: by changing "hands" one automaton lifted the entire facia, complete with instruments and heating system, and shuffled it with great accuracy into position; the seats and finally the doors followed in sequence.

The significance of the display is enormous. First, that cars will be increasingly designed to be built by robot, as the VW Golf was before the Fiat. This will mean a significant movement towards building up large sub-assemblies away from the production line and then adding these fully tested components automatically.

The Tipo is a good example of how the massive automation of body-welding is now spreading into final assembly which has always been viewed as the ultimate task for robots.

The display shows how European car-makers are prepared to invest huge sums in automation to match the quality of Japanese built cars.

By comparison with the best European car plants, most Japanese car lines now appear unsophisticated in their automation.

The flexibility, speed and quality of work produced by the Japanese car worker is such that they would never consider employing a robot to press facia switches as part of an automated electrical check, something that is seen on the Tipo line at Cassino.

Flexibility and quality of production have become the key design criteria for new car plants. If Europe is to keep pace with Japan, volume models will receive new bodies every four years with the complete car changed every eight years.

At this heady speed it is impractical to regularly tear out plant from factories and install new equipment for the next model.

If the robot has become the flexible worker that needs no more than re-programming to cope with next year's model, then the automatic guided vehicle has become the flexible production line of the 1980s.

In Britain they are already used to carry Vauxhall Astra doors and facias at the Ellesmere Port plant; at Jaguar Motors AGVs carry XJS convertible bodies between welding stations, and at Land Rover they are moving engine stands.

To re-direct AGVs requires no more than moving the guidance wires hidden in the factory floor.

At Volvo's Kalmar plant where the 760 is exclusively built, the conventional production line has been virtually eliminated in favour of AGVs.

Improving quality was the motivation for first introducing robots to spot-welding almost a decade ago. Typically, more than 80 per cent of welds are now made automatically, though it is close to 100 per cent on the new Tipo.

Improving quality was the motivation

As body panels are increasingly glued together so the robot carries out the task precisely.

The Rover 800 line at Cowley was one of the first to use lasers to check critical dimensions on every welded bodyshell and this is set to become an industry norm.

Automatic paint machines have been steadily replacing men in the difficult conditions of the paint spray booths but it has been difficult to get robots to spray inside the engine compartment or around the edges of the doors.

At Fiat's Cassino plant, claimed to be the world's most automated car factory, painting is completely automatic even down to using video cameras to check the paint for defects.

The assembly area has always posed the biggest problems for automation though there are considerable incentives to removing workers and improving quality in this critical part of the car factory.

In Hall 54 at Volkswagen's Wolfsburg plant, where 3,500 Golfs are built each day, a huge investment in automation has been made: but the pursuit of quality and, arguably, showcase automation, has resulted in the plant being inflexible.

Purpose-designed machines raise and bolt into place in one cycle the entire suspension and powertrain, but unlike a robot, the system cannot be re-programmed.

Citroen demonstrate just how dextrous robots can be by using one to fit the headlining to the interior of their AX models, traditionally one of the worst manual jobs on an assembly line.

Daniel Ward

£9m for the body beautiful

Austin Rover has invested £9 million in an advanced flexible manufacturing facility which unusually is served by a dedicated high-technology workshop for prototype work.

When the £30 million investment in computing power and terminals for manufacturing and tooling engineers is included in the picture, it underlines the company's commitment to computer integrated engineering, *writes Daniel Ward*.

CIM has mainly been applied by car-makers in the body design area where digital information is taken from the stylist's clay model of the new model and used first as master-data to design body panel press tooling. The data will then be fed to the automatic cutting machines that make the tooling.

The complexity of body shapes makes it appropriate that the first investment in CIM should be directed here, but Austin Rover believes there are considerable benefits for its engine and gearbox design teams at Longbridge.

Using the designer's master-data on floppy disc, the manufacturing engineer can place on his screen a detailed three-way picture of a component.

Because the computer can produce hundreds of sections through a complex shape compared with perhaps six hand-drawn sections, the component can be made much more accurately.

Dr Roger Butler, head of forward planning at Longbridge, stresses: "What we are targeting for is a gain in quality, not so much productivity gains."

The traditional skills of adding metal shrinkage factors to cast components are set to diminish as all this information is held on a data-base for use by the tooling engineer.

Once the tooling design on the screen is finished the digital data can be used to guide a three or five axis cutting machine which will produce a prototype part in one-tenth of the time taken previously.

An automatic measuring machine will then run over the part with a probe and feed back information on how the machined part compares with the master design.

In the meantime the engineer can set up a factory on the screen to establish how the part will be made on the factory floor. The whole manufacturing cell can then be run continuously on the screen to determine if there are enough machines or what happens in the event of a breakdown.

"It gives us a much higher confidence that we are buying the machines we really need." Dr Butler said. Once the basic layout of the plant is established, an engineer can build up a three dimensional picture of the proposed factory on the screen.

Moving onto the factory floor, there is a shift away from investing hundreds of millions in huge transfer lines for machining engine blocks and heads and instead more flexible machining centres are being adopted.

The advantage, Austin Rover believes, is that hundreds of prototype parts can be made on similar machining centres in its high-technology centre, thereby providing valuable information on the quality of the parts produced on the main production facility.

The detail and accuracy with which a component can be designed and the speed at which changes can be made on the shop floor heralds a new era in car making.

This clay model at Jaguar's Whitley engineering centre provides information for the design of body panel tooling

The IMI looks to its own credentials

Industry goes it alone on skills

The Institute of the Motor Industry (IMI), the industry's own professional body, landed in controversy last year when it bowed out of the Engineering Council, the umbrella organization for professional engineers and their institutions.

There had been differences over an IMI surcharging system for registration work but another more decisive issue was the council's intention to discontinue the title of Technician Engineer (or T Eng) and replace it with Incorporated Engineer (I Eng). IMI balloted its members about that and they did not like it.

Now the IMI is laying its own plans for licensing or certification — the precise terminology has to be decided — of motor industry engineers with improvements being claimed over some T Eng procedures.

At the same time the IMI is bringing in new training initiatives, including staff college course changes, together with a Master of Business Administration (MBA) programme, all of them distinguished by being tailored specifically for those in the motor industry.

It is this sort of tailoring which is crucial in the view of Mr Roy Ward, the IMI's director general. He said: "T Eng and now I Eng cover so many different disciplines in engineering. Some see that as a strength. But I think one needs to identify the real competence of an individual with its relevance in job terms. You need something specific to the industry involved."

This is why earlier this month the IMI's council decided to put to its members outline proposals for a new set of qualifications.

It could mean garage mechanics and engineers in the sector might be either licensed or certificated automative engineers, which would add the qualifications of either LAE or CAE to hang behind their names. This would be the basic qualifying grade typically applying to a qualified workshop technician. The next grade up would be a senior engineer, yielding the titles of SLAE or SCAE. Typically these would be engineers capable of supervising fair-sized workshops or doing the job of an insurance assessor.

Roy Ward, IMI director-general: Identify an individual's particular competence

Mr Eric Fountain, chairman of the IMI council, explained that the proposed changes had arisen out of a long debate on how best to identify qualified mechanics and promote a greater pride in professionalism.

He said: "Today's technology requires a high level of expertise within garages and there is a need for individuals to keep constantly up to date. We clearly have a number of hurdles to overcome but this decision is a major step in the right direction."

Once members' views have been collated the intention is to consult Government and other organizations involved with the aim of implementing the proposals quickly.

The IMI is expected to pick up the idea already mooted in engineering for professional engineers to have a career "logbook" which will provide a record of subsequent training. Mr Ward said: "It would be a passport-type document. Every five years it would have to be checked and those who had not been getting up to date would have to have skills tests."

This would be an improvement on the T Eng regime, although now the Engineering Council has thrown all its weight behind its idea of a career log system for professional engineers.

The IMI will finish up with three main levels among its members because there will also be Fellows.

Following the success of a pilot scheme a middle management training programme, covering marketing, finance and law, as well as general management, comes fully on stream in September. A certificate of higher management course is due to start in pilot form in the next academic year and a diploma course based on even higher standards is under discussion.

A series of one-day training courses has also now been launched around the country in a retail awareness programme of which Mr Michael Mitchell, the IMI's director of education and training, has high hopes.

Mr Mitchell said: "The major oil companies have been preaching customer care on the petrol forecourts but garage proprietors have tended to concentrate on sales. We want to see customer care penetrating all the sides of the business so that it becomes the culture focus of the whole organization. It even involves the way each department deals with another, as well as with customers."

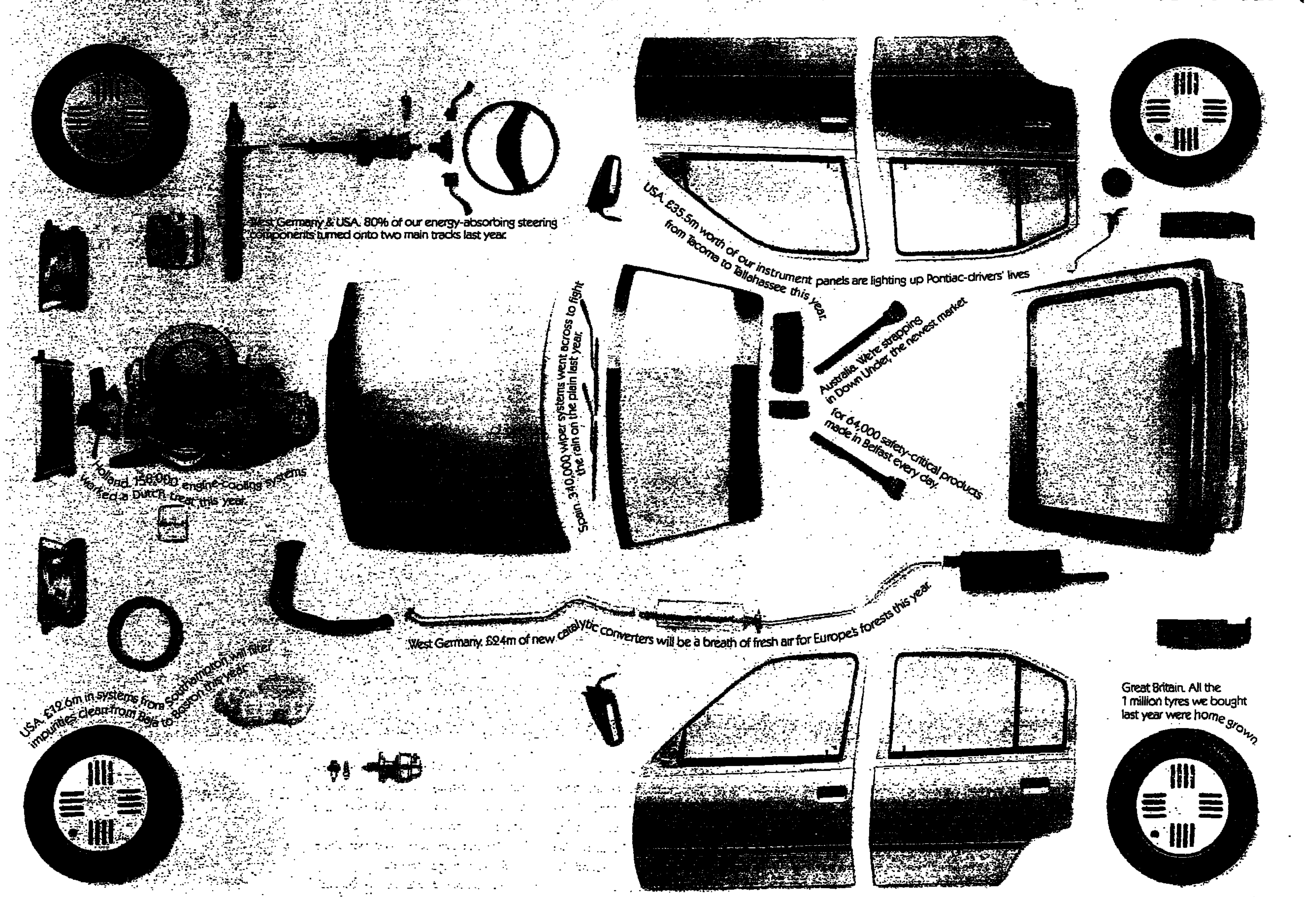
The motor industry MBA, with which the IMI is associated, will be a one-year residential course at the Cardiff Business School, part of the University of Wales. It is due to start in September and an alternative route using distance learning is under study.

Closely involved is Professor Garel Rhys, widely recognized for his expertise in the automotive industry, who holds the chair in motor industry economics at the Cardiff school.

The new impetus at the IMI already seems to be having an effect on recruitment of new members. The IMI has about 25,000 members after adding 3,000 last year. But in the first quarter of this year there have been about 1,000 further applications, so if that rate of recruitment is sustained 1988 could see a record 4,000 joining the IMI.

Derek Harris
Industrial Editor

ADVANCED ENGINEERING AT WORK FOR BRITAIN



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Spain. 340,000 wiper systems went across to fight the rain on the plain last year.
Australia. We're strapping in Down Under, the newest market for 64,000 safety-critical products made in Belfast every day.
Holland. 158,000 engine-cooling systems worked a Dutch treat this year.
West Germany. £24m of new catalytic converters will be a breath of fresh air for Europe's forests this year.
USA. £12.6m in systems from Southampton will filter impurities clean from Baja to Boston this year.
Great Britain. All the 1 million tyres we bought last year were home grown.

THE MODEL EXPORT. GENERAL MOTORS EXPORTED £524 MILLION WORTH OF UK-MADE COMPONENTS AROUND THE WORLD IN 1987, 40% MORE THAN IN 1985. General Motors GM

The car tells computers of its condition

Today's motor dealers are being encouraged to offer a vastly improved service, writes Martin Derrick

Dealers, particularly in the luxury and executive franchises, are now being required by their suppliers to invest increasingly large sums in both premises and facilities. Corporate image is all-important, which is why dealerships are required to display the right livery and the right colour schemes.

They are also required to be in the right position, be of the right size and project the right ambiance to fit in with the corporate ideal.

Furthermore, dealers are having to invest in workshop, bodyshop, parts and showroom facilities to upgrade continually the overall level of sales and after-sales service offered to the customers.

The leading manufacturers and importers insist on this level of investment partly because customers spending large sums deserve a far higher level of service than the traditional motor trade has generally provided in the past; partly because the more the dealers can be persuaded to invest now, the less likely they are to fly the franchise fold when the Block Exemption permitting the present restrictive franchise system comes off in 1992; and partly because of the realization that a today's happy after-sales customer is tomorrow's repeat new car sales customer.

Both dealers and manufacturers recognize that it is easier to keep an existing customer than to attract a new one.

So apart from a glossy and corporately elegant exterior, the sort of service that BMW dealers such as Coombs and Sons of Guildford, for example.now offer their customers includes both a 24-hour breakdown service and a 24-hour reception system whereby customers can leave cars outside the dealership for service or repair at their own convenience.A special quick-service programme allows emergency jobs to be undertaken on the spot, even when the workshops are fully booked.

As well as a normal courtesy car service for customers, such dealers may keep a number of contract parking spaces at their local railway station, where commuting customers can leave their cars.

This may constitute a special level of service but not one that is unusual in the quality and luxury car fields. But where BMW dealers do have an edge over some others is in the workshops.

All the new 7-Series cars, and all the soon-to-be launched 5-Series cars are equipped with a sophisticated check system which, when plugged directly into the Bosch diagnostic equipment in the workshops, provides an instant read-out of the state of the tune of the engine and all its parts.

Not only does the equipment tell the technician what the faults are and where they may be found, it remembers any intermittent fault that might have occurred at some time and reports that too.

Individually, each of these aspects of higher quality after-sales service does not add up to anything very extraordinary. But collectively, they constitute a new approach by which the owner never has the inconvenience of actually having to take his vehicle to the garage for routine servicing and later collect it; and because of the sophisticated diagnostic system should not ever face the perennial service comnplaint where cars seem to come out of the workshop worse than they went in; and even if a breakdown and repairs are suddenly necessary, a replacement car is quickly to hand.

In a sense BMW owners and other paying anything between £15,000 and £55,000 for a new car — and workshop labour rates to match — have a right to expect such standards.

A BMW service test at Coombs & Sons' Guildford garage takes information from the car to check for faults

We want to be the best and most profitable

Similar after-sales philosophies are maintained at most Jaguar, Porsche and Mercedes-Benz dealerships. But in the West Midlands there is one dealer group applying these levels of customer-care to the volume market as well.

The Monarch Group is a family business comprising two Porsche and one Mercedes-Benz outlet. The same business also owns three VW-Audi dealerships under the Smithfield banner, and its managing director, Martin Ladbroke, is convinced that it is possible to provide the same levels of after-sales service in the volume outlets (the largest Smithfield dealership in central Birmingham is the country's biggest VW-Audi outlet, selling 2,500 new cars a year) as the Monarch Group already offers to Porsche and M-B customers.

Mr Ladbroke said: "Though we have Porsche and Mercedes-Benz, and though we are actively looking for other retail marketing opportunities, VW-Audi remains our core business. For that business we have what you might call a mission statement: We simply want to be the biggest, the best and the most profitable. Arguably we've already achieved that, but there's still far more that can be done."

"Customer-oriented" and "customer satisfaction" are phrases that are continually being bandied about in the motor trade, though the reality, according to Martin Ladbroke, is that very few people truly make any real efforts in this respect.

The commercial realities of retailing in the late-1980s, combined with the possibilities offered by 1992 appear to be beginning to change all that.

Sales from the pump are picking up again

Boom time on forecourts

Petrol retailing was seen almost as a dead-end activity not so long ago. The number of service stations has been falling over the years and the margins retailers were retaining on petrol sales were being eroded by inflation and increased rates of duty, *writes Martin Derrick.*

Smaller stations went out of business while larger ones turned to forecourt shops as a means of salvation.

From stocking a small range of sweets, cigarettes and motor parts, a wide range of non-fuel items started being stocked on a large scale, including such diverse items as videos, garden furniture, convenience foods, charcoal for barbecues, toys, flowers and newspapers.

Suddenly, petrol retailing has become big business again. Heron International, for example, has announced a £100 million programme to build 150 new petrol stations over the next three years.

Heron are not alone in seeing the possibilities of forecourt retailing, now that motorists make up to 16 million visits to UK forecourts every week and the amount they are spending is increasing all the time.

However, the total number of forecourts is unlikely to rise overall. Figures produced by the Institute of Petroleum reveal that a further 444 petrol stations closed down last year, bringing the total down to just over 20,000 compared with 35,000 a few years ago.

All the indications are that the downward trend in numbers will continue, but also that those sites that remain will be larger, more efficient and will offer a far wider range of services than before.

Already the technology is available for almost totally electronically controlled sites and a number of equipment and software suppliers are vying for leadership in what promises to be a highly profitable market. One example is Edacom's Adastra system configuration which consists of a head office computer on-line to a point-of-sale terminal at the forecourt till.

Women handling the Comet Forecourt system from Nixdorf Computer, which links fuel pumps to one central terminal

The POS terminal is in turn connected to the electronic petrol pump controllers so it "knows" exactly how much fuel has been delivered and what the customer should pay. An out-of-hours forecourt credit card reader is also directly connected to the system. For each transaction the POS terminal records the data to a back office microcomputer and instructs the till to print a bill.

For customers paying by credit card, an electronic funds transfer (EFT) card "swipe" facility is also provided, linked via a modem direct to the banks' computer. "Swiping" cards through an electronic reader rather than filling out time-consuming and inefficient credit card dockets is not only far quicker; it virtually eliminates operator error. It guarantees that any floor limit is checked each sale, it provides an up-to-the-minute blacklist of stolen cards (which will help to reduce the current level of credit card fraud — now some £18.4 million a year) and it greatly reduces administration costs.

Any sales from the forecourt shop are recorded either via hand-held recorders or by a bar code reader and both of these are also connected into the POS terminal. Not only does the system record every transaction, but it can also be used to automatically order new stock when a certain level is reached; and this applies not just to the dry stock in the shop but also to the wet stock underground.

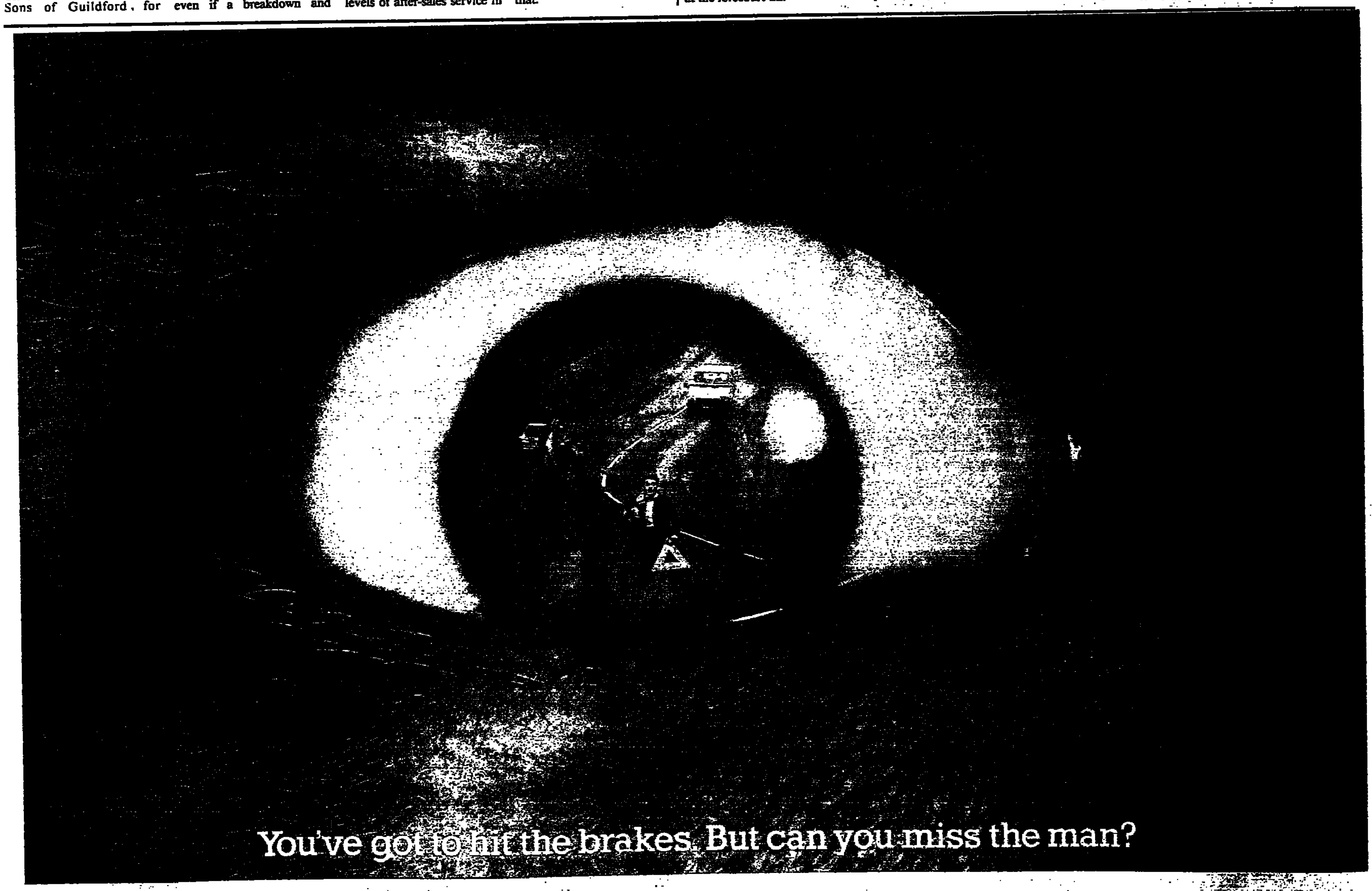
EFT 'swipe' facility is provided

In addition, it is possible for the oil company to have remote links to the kiosk, forecourt and back office systems, for centralized data collection, validation and processing. It also means the oil company can better plan and organiz.se deliveries of fuel. Finally, at the end of each shift, the back office system handles all administration of stock control, payables and payments, credit records, shift reconciliations and other forms of management information — stock reports, sales statistics and customer details.

Edacom are not alone in offering such technology. Ferranti, Fortronic, Olivette and Nixdorf all offer similar systems and increasing numbers of forecourts are being developed to accept the new electronic equipment.

Chiltern Forecourts operate a number of large service stations in the south of England and have installed the Nixdorf Comet Forecourt system at one of the biggest Mobil stations in the UK, on the Oxford ring road, where there are 21 petrol and diesel pumps.

According to the suppliers, just about everyone, gains from forecourt automation. Oil companies are automatically informed of wet stock levels so deliveries can be made at the optimum time; operators benefit from far greater efficiency and management control which ought to translate into lower overall running costs and increased profitability; and customers will find the average forecourt transaction taking no longer than three minutes instead of today's average six or six and a half minutes.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Continued from page 21

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If you're skilful, emotionally committed yet footloose we'll find you jobs you'll be sad to leave.

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The GROSVENOR Bureau

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Wang WP – To £16,000

Do you feel at home with Wang? This, perhaps the most elegantly logical of all WP systems, is very much in demand at present. So much so that, during the coming week, we need to talk to at least twelve more people with sound Wang skills. The temporary assignments on offer, are quite frankly, exceptional. So too are the rewards. Long or short term, this is an opportunity you really shouldn't miss. Secretarial background? Age 23+. Call today on 01-493 5787.

GORDON·YATES
Recruitment Consultants

Interior Design

To £13,000 – Battersea

Our client boasts an enviable reputation in the Interior Design field and now seeks a socially-confident, polished PA to work alongside their high-flying MD in a full support role. You will be undertaking personal work; co-ordinating Group travel; working closely with the PR department etc. Your environment will be impressive and light and a creative background is a definite advantage. Sound skills (80/50) are vital as is a flexible disposition. Benefits include discounted fabrics and free parking. Call 01-409 1232.

THE WORK SHOP
Recruitment Consultants to the Communications Industry

Creative Design

Marketing — £12,000 +

Zappy, zany and very trendy multi-discipline Design Consultancy — the pinnacle of their field — now seek a bright self-starter to work as Assistant to their hugely successful Marketing Director. She is an excellent delegator, eager to promote initiative and boundless energy! You will enjoy involvement in the Marketing projects; organising functions; producing press releases. Confident skills (shorthand preferred) and the ability to communicate effectively are essential qualities. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Run The Office!

£12,000 — PA to MD

Our client, an influential and widely-respected Executive Search consultancy, now seeks an intuitive and confidential PA to work one-to-one with their high-profile MD. You will enjoy a responsible and respected role:- co-ordinating diary and travel arrangements; minuting meetings; undertaking some personal and charity work. First-class skills (110/55) and a methodical, diplomatic disposition essential. Age 20+. To know more please telephone 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION

MERRYWEATHER

Arts Graduate

£10,000

Paint a picture of elegance, quality and culture. Picture yourself surrounded by 20th Century Modern masters — working in a superior environment. Due to internal promotion, this prestigious Mayfair Gallery seeks a resident self-motivated individual to join the team working alongside their prominent MD. Your role will include extensive liaison with clients and overseas galleries; organising new auction catalogues etc. Attention to detail, immaculate skills (100/55) essential. Superb career opportunity. Call 01-493 5787.

GORDON·YATES
Recruitment Consultants

Professional Poise

£14,000 plus benefits

Our client, a large, flourishing Public company, now seeks a well-educated, quick-thinking individual to work alongside their young, professional Company Secretary. This is a true PA role:- you will be liaising with prestigious international clients; arranging meetings; overseeing general office admin and providing full secretarial back-up. The ability to prioritise and work without supervision is essential. Confident skills (shorthand useful) requested. Age 25+. Please telephone 01-493 5787 for details

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We want to give each one of our guests professional advice and a lot of individual attention—in consequence, we have to limit places and only the first 100 applicants can be accepted.

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You need:

- ☆ *100 wpm shorthand* ☆ *60 wpm typing*
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Covent Garden architects need Senior Secretary for their Senior Partner. Up market company with up market environment. Skills 100/60. Age 27-36. Salary £12,000

01-377 8600 City
01-439 7001 West End

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SECRETARY — MANAGEMENT CONSULTANCY £11,200 + FLEXI-TIME + SUBSIDISED RESTAURANT + +

We're currently looking for a first class secretary in their mid-twenties to join the Personnel Department of this management consultancy firm, working within a friendly and relaxed team. You will enjoy at least 50% administrative duties, particularly related to the re-patriation of overseas employees which involves organising visas, accommodation and information for them upon their return.

For this interesting and rewarding position you'll need 55wpm typing, with a little audio, plenty of initiative and a bright personality. Shorthand would be useful though not essential.

To find out more call Sue or Nikki on 836 9272.

KINGSWAY Cares
Recruitment Consultants

PERSONNEL

Magazine publishing house needs young person to complete busy personnel team of five people. Excellent typing, preferably WP experience, and ability to communicate needed. Interesting opportunity for second-jobber (but not for aspiring journalists) involving 450 friendly, mainly young staff in modern W1 offices.

Please write with full curriculum vitae including details of availability and current salary to:

Beverlie Flower
The National Magazine Co. Ltd
72 Broadwick Street
London
W1V 2BP

NM

SECRETARY WEST LONDON

Help us prepare our companies for the Single European Market in 1992. Exciting opportunity for well organised Secretary to work in small friendly team. If you thrive on preparing publications to deadlines, organising and attending conferences, as well as liaising at senior levels, call Miss C. Hamill on 01 579 4688 today for initial discussion.

BRUSSELS c£12,000

Small but busy E.E.C. Consultancy seeks efficient secretary. Excellent S/H and typing required. English working language, but other European languages would be an asset.

Please send C.V. to :-

Douglas Herbison,
26, Avenue Livingstone, 1040 Brussels.

SECRETARY/PA PUBLISHING

The Publisher of ANTIQUE COLLECTOR magazine needs an experienced, well organised Secretary/PA with excellent SH/Typing (90/50 wpm). This is an interesting and varied job for an enthusiastic self-starter with initiative. An understanding of French would be useful.

Please write with full C.V. including details of current salary and availability to:

Beverlie Flower
The National Magazine Company Ltd
72 Broadwick Street
London W1V 2BP

NM

RECEPTIONIST / TRADING ROOM ASSISTANT £10,000

International oil trader requires administrative assistant with accurate typing to work for small team. Duties include answering calls, handling travel arrangements, invoices and correspondence, must be numerate and well spoken.

Call Anne or Caroline
930 3177

BARRISTERS' CHAMBERS

In the Inner Temple require a personable Telephonist/Receptionist with first class secretarial skills. Accurate typing with an eye for detail, and occasional shorthand.

Commencement date 1st August, 1988.
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Please apply in writing to Philip Monham,
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SECRETARY/PA CHELSEA

I need someone bright and organised to help run my small international marketing research consultancy. I will train you in the business if you have potential. Good WP speeds, audio useful. Non-smoking office. Salary negotiable.

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If you are an ambitious self-starter looking for a busy and challenging position this is the ideal first job. You will be based in the Chairman's office where you will quickly learn the ropes and gain promotion. Slow but accurate typing fine + audio.

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LUXURY HOTEL £10,500 + BENEFITS

West End based 5-star hotel has an opening for a confident, outgoing secretary to assist the newly appointed Sales Director. Busy split role where your secretarial and organisation skills will be used to the full. Normal Mon-Fri office hours. Call us today.

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Summer madness is approaching! Our busy clients need willing, flexible and reliable temporaries to assist in secretarial, WP, reception and clerical roles. We offer top rates, a generous loyalty bonus and the opportunity to cross-train onto the latest WP's. Please contact Julian Smith.

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Tel: 01-631 0479

OPORTUNIDAD NUEVA

£15,000 + Bonus

The senior director of a worldwide broking business is seeking a proactive PA to face this new challenge with him.

He is expanding the company by setting up a new team venturing into Latin/American Business. For this reason you will need to be fluent in Spanish, both written and spoken, and capable of handling a responsible, challenging and exciting PA role.

You will work directly with *him as well as being an* integral team member. You will be responsible for maintaining client contacts, international liaison and prospective new client projects as well as the normal PA duties of running the office, travel arrangements and organizing your priorities.

Age: 21-30 Skills: 80/50

City Office
01-600-0286

ANGELA MORTIMER

GIRL FRIDAY

Urgently needed to assist the founders of progressive W.2 Estate Agents. Good telephone manner essential, plus initiative, enthusiasm, stamina, personality and ambition, as well as fast accurate typing. C£7,000.

Tel 01-258 3914, or write to *Norfolk Estates, 1 Norfolk place, London W2 10X.*

Graduate Sec

to £15,000

Based in the UK Equities Division of this major investment bank, you will be providing secretarial support to the Head of the Division. You will also be expected to develop the role to include research work, handling management information, and developing use of computer systems. Good s/h and typing required.

PA - West London

£13,500

The European Business Development Manager of an American multinational needs a PA to provide admin and secretarial support. Customer contact, company research research, organising company functions will require excellent organisational skills, computer literacy and an outgong personality. Min 'A' levels and useable s/h also essential. Likely age range: 25 - 30

PA to MD

c £12,000 +

A very bright, team orientated individual is sought by this successful firm of management and training consultants. A proven *administrative ability, effective communication* skills and an interest in PR/training essential. This is a fantastic oportunity of unlimited potential for an ambitious candidate with intelligence and enthusiasm. Graduate preferred. Ideal age: 30 +.

Executive Search

to £13,000

Influential executive search company is looking for a high-calibre graduate to provide secretarial support at director level with additional responsibilities for research. *Required skills:* an enquiring mind, commercial experience, plus 90/50 audio and WP.

GRADUATE APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

FIRST AMONG EQUALS?

Do you:

- want real career prospects
- enjoy responsibility which goes with involvement
- have good secretarial skills and take pride in your work
- think you have potential
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If the answer's 'yes' to these questions and you're between 21 - 27, please 'phone - we have good news for you!

JIGSAW RECRUITMENT 01-631 0902 OXFORD CIRCUS

Maine-Tucker

"ONE IN A MILLION - PR?" £10,000

From sporting events to pop concerts, from auctions to poets...This well-known Charity is looking to find an energy-full, enthusiastic, switched-on person to help with the organisation of PR events needed to raise millions of precious pounds.

Dedication and a fun sense of humour are all important, along with your good shorthand & typing to get as involved as you want.

50 Pall Mall St.James's London SW1Y 5LB Telephone: 01-925 0548

SECRETARY

To work for the Assistant Company Secretary and Director of Strategic Development at the Head Office of THORN EMI in Hanover Square, near Oxford Circus. You'll need to have fast, accurate typing and good shorthand/audio skills, also the ability to communicate effectively at Director level. *This is a busy, varied secretarial position for* someone with the ability to organize the office workload and an interest in desk-top publishing. There is a friendly atmosphere and a superb working environment, plus attractive salary and five weeks holiday.

Telephone in first instance to our recruitment consultant Beverley Langley,

Scott Edgar
Advertising Partnership
on 01-831 2981
or write to her at
52 Bedford Row,
London WC1R 2LR.
Quoting ref. J. 122.

THORN EMI

FRENCH TEAM SEC c. £12,000 pkge

If you are well-spoken with fluent French and enjoy working on a team, this could be an ideal opportunity for you. Working in the Corporate Finance Department of this international company you will be kept very busy arranging meetings, organising travel and liaising with clients. Would suit 2nd jobber or secretary with 6 months plus experience. Fast typing and WP experience essential. Shorthand an advantage. Excellent perks.

SPANISH SEC/PA *to £12,500*

Our client, an International Insurance Company, is looking for a Confidential Secretary to work for the Chairman and Managing Director of their Latin American division. Lots of responsibility and opportunity to use your initiative. Fluent Spanish is required for correspondence, telephone liaison and translation work. Skills: 100/60+. Age: 25-40

ADMINISTRATOR £ NEG

This is an excellent opportunity to pursue a sound career in a very successful Company providing financial services. As Administrator, you will work closely with the Manager and deal constantly with the clients. Experience in Insurance or a similar field required. Would suit a graduate or a secretary wishing to move on. You must be dynamic, ambitious, quick thinking and organised with a good telephone manner and smart presentation.

BOYCE AGENCY
01 404 4434

COLLEGE LEAVERS

Personnel Secretary

The Personnel Director of a major publishing house needs a secretary to assist her in keeping staff records, organising interview schedules, arranging temps, etc. Skills: 90/45/WP. Excellent learning opportunity. Salary c.£8,000.

Publishing

If magazine publishing interests you, this position is an excellent career opportunity. You will be fully involved with putting together a magazine and co-ordinating the activities of a small team of people. Good s/h and audio skills required. Salary to £9,500.

Jnr Sec - Creative

The Creative Services Division of this major PR consultancy which produces videos, photographs and other creative material requires a secretary with accurate typing/WP skills to help with practical aspects such as sorting out props, as well as providing secretarial support. Salary c.£8,500.

GRADUATE APPOINTMENTS
7 PRINCES STREET, W.1. 01-629 7262

Maine-Tucker

"HUNTING" FOR A CHALLENGE? £13,500 + SUBSTANTIAL BONUS + PACKAGE

A rare chance exists to work for one of the World's best Headhunting Companies based in SW1. A really demanding & people-orientated job awaits you if you are a total professional & first rate Communicator with excellent typing (70 wpm!) & administrative skills. You will be actively working WITH your Hunter on exclusive & fascinating (& Highly Confidential) Assignments - nothing lower than MD level. When the pace hots up - you need to stay cool and be prepared to organise conferences, lunches, meetings, talk to people etc. A super one-to-one role which will keep you buzzing, your initiative stretched and make your confident character a necessity! So, if you are 25 to 35 call us to hear more about this outstanding position.

50 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548

PERSONNEL

£12,000

Join these well known management consultants and assist their director of personnel. You will act as the lynch pin of a very busy office becoming involved in the highest levels of decision making. Good secretarial skills are required.

THAT'S ENTERTAINMENT!

£14,000

As PA to the Chairman of this property development company you will be involved in many aspects of his work. You will help organise a charity pop concert from inviting guests to liaising with the stars. Excellent secretarial skills are required including shorthand and WP.

Please telephone 01-248 3744
Early/late appointments arranged

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£8.00 ph

Come and join our team of Temps for the Summer, and enjoy a variety of assignments. Experienced Wang, Display 3 & 4, Decmate and all Olivetti users. Free cross training if available long term.

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GRADUATE P.A. WITH RESEARCH £13,000

As you looking for a career in the competitive sphere of top level recruitment?

Whilst working as PA/Researcher to this charming American Director in one of the world's leading international executive search consultancies you will have ample opportunity to display your initiative, intelligence and common sense in helping him identify senior level candidates, develop new business and handle search assignments throughout every stage. You will be expected to learn all about the intricate business of headhunting and work very closely with him in a friendly, team environment.

If you are a Graduate, aged 23-30, bright, ambitious, confident, well presented and enthusiastic with excellent secretarial skills and at least one year's experience in a commercial environment please call Karin Chiang on 01-439 6021 to hear more.

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RUN YOUR OWN SHOW £14,000 plus benefits

Our client, a charismatic, dynamic Partner in one of the City's most professional and caring firms, is looking for an Executive PA to assist him in his hectic and varied work.

He will treat you as part of his management team and will consequently expect commitment and loyalty. In addition to typical PA support you will play a vital role in the planning of long-range and medium-range activities, inter-office liaison, timely management information, research and organisation of various functions and charitable events.

If you are a professional PA aged between 24 and 35 with relevant City experience, skills of at least 90/50 and have had the benefit of a good education your talents are needed NOW.

Please call Karin Chiang on 01-439 6021 for further information.

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SECRETARY/P.A TO MANAGING DIRECTOR

c £14,000 plus generous benefits............ Elstree

Our client is an established market leader manufacturing and selling prestigious health and beauty products worldwide.

Dramatic growth continues to accelerate, stimulated by a highly successful stock market flotation in 1987. Hence, the Managing Director operates under constant pressure, part of which is generated by extensive international travel.

This dictates the need for a capable and mature person who will offer the M.D. a high level of support, both personally and professionally. Skills must include excellent shorthand/typing and applicants ideally will have experience in both large and small organisations at Director level. There is a wide variety and large volume of work and one of your first priorities will be to recruit an assistant.

The emphasis is on a professional who enjoys and recognises the importance of senior secretarial work, and who wishes to continue in this function. If you are such a person and aged 30+ please send your details to us immediately, quoting reference EX-535.

Excelbrook Limited
Ely House, 37 Dover Street, London, W1X 3RB. Telephone: 01-409 1343

EXCEPTION TO THE RULE

Package £15,000+ - W.1.

Are you a good organiser and administrator, keen to use your initiative and take responsibility? But are you also flexible and prepared to use your secretarial skills? Can you keep calm in a crisis and be team spirited? If so, this exceptional opening with an internationally renowned Executive Search firm will provide the perfect opportunity to prove your talents. As PA to a senior consultant your involvements will cover; administration of company cars, BUPA and office management as well as secretarial recruitment. There are also regular in-house lunches to be arranged, research to be undertaken and much, much more. You should be aged 24-28, have good 'A' levels, skills of 100/60 and be well presented and spoken. Please call 434 4512.

Crone Corkill
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MULTILINGUAL SERVICES
Recruitment Consultants

GERMAN & FRENCH speaking Secretary/Assistant with English shorthand: will work for European *Press Officer* and activities include: Trilingual correspondence, minutes, translations, press revues, and organising travel and meetings. Lunch is free, and salary around £11,000.

FRENCH &/or SPANISH speaking Secretary/Receptionist/Telephonist for Financial Software firm in the City. Personality and phone manner important, as well as fast typing (WP) for role as Secretary to Sales Manager. Lots of variety within a dynamic, intelligent and friendly team of people. *£8,000-£10,000.*

01 836 3794
22 Charing Cross Road, London WC2H 0HR

SECRETARY

Admin. Assistant

Enthusiastic and energetic person 22+ to work for senior director and M.D. of private trading company with luxury offices near Regents Park. Must have good secretarial skills, admin experience and clear telephone voice; sense of humour, non-smoker and enjoy working as part of a small, friendly team. Top salary for the right person. No dullards or slowcoaches please.

Telephone: 487 2571 (No agencies)

Maine-Tucker

PR/MARKETING ASSISTANT £10,000 + Parking + Perks

Imagine leaping into your car to visit a Client with some fabric swatches...Then you are suddenly back in the office scanning the press for the latest gen on both Competitors and Clients. You will be working alongside three lively Marketing Musketeers! You are definitely not stuck behind a typewriter all day - you will be helping put together presentations - really charging about! Apart from accurate shorthand & typing & being a dog-lover you must love organising and be an excellent face-to-face Communicator! (Under 23).

50 Pall Mall St.James's London SW1Y 5LB Telephone: 01-925 0548

Maine-Tucker

DESIGN/ADVERTISING GRAPHICS?! £9-9,500 ++

A truly genuine opportunity awaits a bright, young secretary with good typing. This famous name Advertising Giant has backed a young zappy Company - only six in the team - to start an exciting Graphics Adventure! This job is 50% Graphics (they will teach you from scratch) and 50% Admin/Organising/Sec. Real Potential ...You will be doing everything! Working with a young innovative and explosive team. If you are 18-21, don't miss this outstanding Career Opportunity (Non-Graduates only please).

50 Pall Mall St James's London SW1Y 5LB Telephone: 01-925 0548

Personal Asistant

to the Director of Professional Services

An exciting Opportunity for a First Class Administator

SAA Grade £10191 - £12159 p.a. inc.

The professional Services directorate provides profession advice on policy and long term strategy to management and staff throughout our region. Its Director co-ordinates the functions of the department and is both Regional Medical Officer and a member of the Regional Management Team.

He needs a well organised, tactful and determined administrator to co-ordinate him!

You will prepare briefs for meetings, deal with routine correspondence, and service a small number of medical advisory committees.

You might be a recent graduate seeking a starting point for a career in the NHS. or an experienced PA wishing a career move into an interesting and challenging orgaisation.

If you are interested and want to know more Rachel Fisher, Professional Services Support Manager, telephone 01 262 8011 ext 4081, has further details.

For an application form and information pack contact: H.Q. personnel, SWTRHA, 40 Eastbourne Terrace, London W2 3QR. Tel 01-262 8011 ext. 4026.

Please quote reference 88/69

Closing date: 10.6.88

We are an equal opportunity employer

South West Thames Regional Health Authority

London branch of expanding US law firm requires

SECRETARY TO SENIOR PARTNER

This is a demanding job requiring speed, accuracy (in shorthand, typing and word processing), integrity, excellent organisational skills and humour as the pace can occasionally seem overwhelming to the faint-hearted. Opportunity to train as a legal assistant. Previous legal experience not necessary.

SECRETARY TO ASSOCIATE

This is a job for someone with 2-5 years secretarial experience who is computer literate with good skills, intelligence and a pleasant manner and wants a step up the job ladder and is willing to put in that 'something extra' in order to train as a legal assistant 'on the job'.

Excellent salaries for both positions according to age and experience.

We are a small, but dynamic, non-smoking office. Send CV to Miss Pelin, 5 Deanery St., W1Y 5LH

BILINGUAL SEC SPANISH/ENGLISH £ negotiable

Energetic, intelligent and presentable sec required for young firm of lawyers dealing exclusively with Anglo/Spanish work. Must be totally bilingual English/Castellano, absolute fluency essential, fast and accurate typist and have a least 2 years experience working at senior level using WP and telex.

Telephone Michael Soul and Associates:
01-242 0848

BRAND NEW SATELLITE TELEVISION COMPANY REQUIRES

First Class PA's, Multi-Lingual Secretaries, Senior secretaries, Junior secretaries, Receptionist/ Telephonist, Clerk.

Based in London in preparation for major Autumn Launch.

Applications and CV's please to:-

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THURSLEY, SURREY 9V8 6QL

THE SLOANE CLUB

Private Residential Club in the Heart of Chelsea

PA for Director in Charge of the operation of this exclusive Club. Must be mature, organised and self motivated, have word processing experience and be able to communicate with members of staff at all levels; *knowledge and interest in personnel matters would be* an advantage. Excellent conditions and location.

Circa £11,000 per annum + lunches.

CV's to Mr. D. Hussey, The Sloane Club, 52 Lower Sloane Street, London SW1W 8BS.

SECRETARY/PA TO MD BERKELEY SQUARE

Are you a first class Secretary / PA, possibly *with legal or property* experience, self-reliant and who enjoys working *without supervision in a* small office?

If so, please telephone 01-937-1888 for an initial discussion.

Trading Places

Package of c. £16,000

An energetic and successful senior executive of a leading American bank seeks a lively and versatile PA with career potential to co-ordinate a young team of traders and arrange his busy schedule.

You will provide a focal point in the office and be encouraged to learn all aspects of the business. This position demands a cheerful determination to keep pace and ambition to assume greater responsibility.

Skills 80/60. Age preferred 21-28.

Please call 01-631 0479.

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SEER

RECEPTIONIST/ WP SECRETARY (c.£10,500)

for busy up-market Consultants' Office to look after reception duties as well as provide secretarial support to clients. If you are outgoing *and enthusiastic, articulate and well* groomed, ideally Wang trained with excellent skills, send your C.V. to:

Anne-Marie Sykes
Drake Beam Morin
(UK) Ltd
5 Arlington Street
London SW1A 1RA

SECRETARIAL ASSISTANT

Required for Import/Export Chemical Company. English and German essential. Shorthand or speedwriting ability will receive preference. Must be able to work accurately and independently. Salary negotiable. Non-Contributory pension scheme/BUPA. Write for interview with full C.V to: Chemicals Export/Import (U.K.) L.T.D. 10 Haymarket, London SW1Y 4BG.

COLLEGE LEAVER

to £9,000

Join this international firm of conference organisers as junior secretary to the chief Executive and you will assist with press and publicity. This is an excellent opportunity to gain experience in a young, dynamic company. 50 wpm typing required.

Please telephone 01-248 3744
Early/late appointments arranged

· Elizabeth Hunt ·
Recruitment Consultants
2 Bow Lane London EC4

*** WP SUPERVISOR ***
*** PROPERTY CO. ***
*** *£14,000 - NW1* ***

Capable & enthusiastic person with a pleasant manner required to supervise 3 people in the general office of this friendly and prestigious Property Co. Position is responsible and requires the ability to prioritise & delegate using own initiative. Previous Wang WP experience is essential as is fast accurate typing. Age 35 plus.

Phone Chris on 636 1493
Beavers Ltd (Rec Cons)

*** MATURE PA/SEC ***
*** PROPERTY CO. ***
*** £13,000 - NW1 ***

Bright, efficient PA required to work for 3 Project Managers within this well established Property Co. must be willing to get involved and work as part of a small team. Will cross train on WP. Age 30 - 50.

Phone Adrienne on 636 1493
Beavers Ltd. (Rec Cons)

AUDIO SECRETARY

Small West End office of Commercial Property Development Company seeks Audio Secretary (aged between 35 - 50), with excellent organisational skills to assist Director.

TEL: Chris Dixon on 01-491-7871 (No Agencies).

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☎ 01-481 4481

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JOB SLOT DRAKE PERSONNEL

SURVEYOR'S ASSISTANT
£11,500

An involving position awaits an ambitious and efficient PA. Become involved in the world of property as you assist the director of this expanding co. Co-ordinate itineraries, liaise with clients and take on as much responsibility as you can handle. Audio/WP essential.

Call Liz Drake on 01-734 0911

SECRETARY TO MD — HAMMERSMITH
£12,000

A PA position with this leading architectural firm offers numerous benefits, including a sports and social club, insurance, pension scheme, share option and staff card... to name a few! If you enjoy research.

Call Sarah Mendel on 01-846 9787

ARE YOU A CLOCK-WATCHER?
£10,500 + Benefits

Then look no further. If not, this is a great opp. for a 2nd jobber to learn all about the property business whilst working in a great atmosphere. As sec. to the PA and MD you will grow with the co. Audio skills essential.

Call Tracie Silk on 01-734 0911

PRESTIGE PA
£12,000

Your poise, tact, maturity and experience will be appreciated as you organise the business affairs of this aristocratic gentleman. Organise his travel, estate and build a rapport with clients and associates and attend functions. If you have S/H and typing.

Call Sheila Bates on 01-834 0388

BE TRAINED
£11,000

This W1 co. offer you full training onto WP, flexible working hours and the opportunity to work as part of a team in a busy environment. Take responsibility for ordering co. stationery. Good typing and audio is all that is needed.

Call Sue Price on 01-734 0911

ADMIN PLUS
To £11,000

Assist the MD of this friendly co. as you organise his day and take responsibility for running the office in his absence. Lots of telephone and people contact in a busy environment. Typing/WP essential. For an excellent career move.

Call Sue Price on 01-734 0911

GET INTO ADVERTISING
£11,000

An excellent opportunity to be trained in all aspects of advertising. Begin your career by using your WP skills to the full, assist in proof reading, writing as well as having lots of client liaison. For an early interview.

Call Pamela Ray on 01-734 0911

VARIETY PLUS
c. £12,000 Croydon

Do you have the ability to take charge and run with a challenge? Assisting the commercial director as senior PA your skills will need to include S/H typing, the ability to communicate effectively, commercial experience and a great sense of humour.

Call Jenny Dooley on 01-688 5698

YES MINISTER
£12,000

Great opp. to organise your own day in the absence of a busy director. Enjoy writing your own correspondence, liaise with clients, MP's, local authorities and deal with travel/conference arrangements. Looking for a role that you can expand? With good S/H and typing.

Call Wendy Bassett on 01-834 0388

PRESTIGE — HAMMERSMITH
£12,000

Enjoy involvement, variety and responsibility as the administrator to the MD in this prominent international co. Client liaison, travel arrangements, sports club membership, sauna and subsidised restaurant are yours in return for shorthand, typing and WP skills.

Call Michael Carroll on 01-846 9787

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Bi-lingual PA

To £16,000 + Banking Benefits

Crone Corkill

We are looking for a quick witted and enthusiastic PA with French to work for the General Manager of an international investment bank based in EC2. Working at the highest level your fluent French, diplomacy and ability to act on your own initiative will be used to the full. Duties will include extensive liaison, organising and attending meetings, coordination of social functions and many ad-hoc projects. Banking experience is preferable and keyboard skills are essential. Age range 25-35. If you are an excellent communicator with the potential to take on responsibility please telephone 588 3535.

Have you got Miss Right the personal secretary?

Crone Corkill
RECRUITMENT CONSULTANTS

EARN c£14200 pa

Become a Temporary Secretary.
Skills 90/50 + W.P.
Immediate start and **non-contributory paid holidays.**

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Carrington House,
130 Regent Street, W1

MacBlain NASH Temporary Secretaries

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HOTEL MARKETING — HAMMERSMITH
£10,000

Be part of this young fast moving sales and marketing team in a glamourous European hotel only two minutes walk away from the tube. Organise all the travel arrangements, develop client contact and learn WP. Use your French, SH, typing and enjoy fantastic benefits!

Call Ruth
01 846 9787

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DRAKE PERSONNEL

EXECUTIVE SECRETARY — HAMMERSMITH
£11,000

As the Executive secretary, join the world of high finance in this huge international company which boasts a very enjoyable working atmosphere. In this sought after position you will use your organisation skills and initiative. Super perks for a SH/WP secretary.

Call Charlotte
on 01 846 9787

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DRAKE PERSONNEL

LEISURE TIME
£11,000

Join this prestigious group of architects in their leisure and PR department and you'll have plenty of client liaison, phonework and research responsibilities. Arrange promotions/functions and take on more responsibility as time progresses. Shorthand & typing essential.

Call Liz Bloom
on 01 629 4031

Be seen with the right company

JOB SLOT JOB SLOT JOB SLOT

HAMMERSMITH
14 The Broadway,
Hammersmith W6.
01-846 9787

KENSINGTON
10 Pembridge Rd.,
London W11
01-221 5072

WEST END
225 Regent St.,
London W1
01-734 0911

VICTORIA
150 Victoria St.,
London SW1
01-834 0388

BOND STREET
72 New Bond St.,
London W1
01-629 4031

HOLBORN
96 High Holborn,
London WC1
01-831 0666

CITY
Plantation House,
31-35 Fenchurch St.,
London EC3
01-623 1226

CROYDON
6 Suffolk House,
George Street,
Croydon, Surrey
01-688 5698

DRAKE DRAKE DRAKE

BLACK HORSE AGENCIES Gascoigne-Pees

An exciting oppportunity has arisen within Black Horse Agencies Gascoigne-Pees Lettings and Management Department in Chelsea SW1. We require an experienced person to head our busy and energetic team handling good quality rentals within modern enticing offices. Applicants should be aged 25-35 years, possess secretarial skills and have the determination to succeed. In return, a good salary package is offered, plus a quality company car.

Tel: Emma Gurney
01-730 8682.

'CITY CAREER'

PA/SECRETARY — Sal £11,000

Reputable Property company based in the West End, required SH/Secretary to work for Manager. Applicant must provide full Secretarial support and be able to use own initiative in managers absence.

JUNIOR/SECRETARY — Sal £10,500+ mort subs.

Excellent prospects for a junior W/P secretary to work alongside a senior secretary in the Corporate advisory department of this established Bank. You will be required to do some audio typing on a wang WP, and assist the senior in general secretarial duties. The right person will have one years secretarial experience.

SENIOR SECRETARY — Sal £10,000 + car

A PA role working to four demanding directors to work in a very high profile Finance Company. The ideal person must be very competent in secretarial skills. It is important that you are flexible, mature and outgoing.

WP SECRETARY — Sal £9,000

A prestigious city firm of Chartered Accounts require a high calibre junior secretary with good typing speeds, will provide training on Wang system. This position would be very suitable for a young person who enjoys working as part of a friendly and young team.

For details of these and other vacancies. Please contact Blue Arrow Personnel Services on - 01-626 9621, 123-127 Cannon St, London EC4

123-127 CANNON STREET
LONDON EC4 01-626 9621

WE AIM HIGHER BLUE ARROW PERSONNEL SERVICES

A Member of Blue Arrow PLC

£13,500 + Plus Bonus's and Bens

Prestigious Int Head Hunters in beautiful SW1 Offices require high calibre Sec/PA for Snr Exec. Exc Typing. WP exp required and ideally aged 27 - 33. Faultless presentation and educational background imperative, also well organised with mature outlook. L.A., free Bupa & Pens sch etc.

Tel 379 0344

Gale Associates rec cons

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£14,000

Leading Public Relations Company require a WP Co-Ordinator to take charge of all aspects of their word processing activities including control of in-house training. This is a rare career step for an experienced WP op with excellent personal skills to progress in a challenging environment. (Rec cons)

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TRAVEL
£11000 ++ 21+

An excellent opportunity has arisen for a PA plus to step into the fast moving world of travel. Enjoy dealing with clients and assist with the Sales and Marketing side of the business. With good sec skills, an energetic enthusiastic personality & the ability to deal with people at all levels, you will be rewarded with outstanding benefits! (Rec cons)

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PERSONNEL
£13,000

Our client, a large International Company are urgently seeking an experienced Sec/PA to assist their Human Resources Director. The work is varied & stimulating & involves a high administration content. The ideal applicant will need to be well presented, have a flexible approach & must work with tact & discretion! (Rec cons)

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£12,000 + Mort

Friendly top executive is looking for a Sec/PA to become totally involved in the international division of this world renowned bank. This post provides an extremely varied working environment for a high calibre PA who enjoys taking on responsibility and can deal with a wide range of duties. (Rec cons)

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A wonderful opportunity has arisen in this expanding Executive Search Co. for a competent secretary with excellent skills. Get totally involved in this fast moving & exciting business in a 50% administration role demanding total commitment. Organise, prioritise & reap the benefits! (Rec cons)

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SECRETARIAL
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An exceptional opportunity has arisen for a bright energetic person to show their potential within an international Investment Bank based in EC2.

As a vital member of the Securities Sales team, your varied responsibilities will include client liaison, involvement with settlements and confirmations and some administrative and secretarial back-up for three Salesmen (shorthand not essential). French useful. Salary to £11,500 + excellent benefits including mortgage subsidy and paid overtime. If you are in your early 20s with lots to offer and the desire to advance your career telephone us now on 588 3535.

Crone Corkill
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ENHANCE CORPORATE P.R. AT BOARD LEVEL

Control of the P.R. function of this major holdings group will involve you in activities as diverse as their international interests.

PA to the Group Chairman, you will enjoy delegated responsibility and control his office whilst he travels extensively.

Presentations, luncheons and social events including weekend trips and golf tournaments will be under your direct control.

You will develop your writing skills preparing press releases and executive briefs.

Aged 27-35, proficient in shorthand and WP, articulate and confident, you will merit a salary of £15,000 plus benefits.

Telephone 01-589 4422;
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SW3 1NE.

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

RAMADA
INTERNATIONAL HOTELS

require a

SALES SECRETARY/CO-ORDINATOR

for their Worldwide Sales Office in London

We are looking for a competent secretary with good shorthand/typing skills to work for the Sales Manager and support the Sales Team.

Duties will include maintaining records on a PC using BOS Software (cross-training given), liaising with hotels worldwide, wholesalers and corporate clients and being involved in all functions of the department.

Salary £10,500 + BUPA and meal allowance.

If you are interested, please forward your c.v. to:-

Graham Booker,
Sales Manager - UK & Ireland
Ramada International
160 Brompton Road,
LONDON SW3 1HS

TV/FILM RESEARCH
£10,200

The Head of Film Research at a leading independent TV Co seeks a bright, young secretary with good SH/T (90/60) to train into this key position. You will be keen to learn, thorough, have an orderly mind and be able to work on your own initiative.

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JUDY FISHER ASSOCIATES Recruitment Consultants

ART LOVER
£7,500

Leading Art Organisation needs a bright, keen, young college leaver to assist with PR and Special Events Organisers. This is a unique opportunity for an art lover who enjoys dealing with people at all levels to be completely involved in a wide variety of exciting projects.

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JUDY FISHER ASSOCIATES Recruitment Consultants

VIDEO COMPANY
£13,000

Leading Video Company based in Covent Garden need a top PA to fill an essential role. In addition to good secretarial speeds you will have strong admin skills, be bright and personable with a flexible and informal approach.

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JUDY FISHER ASSOCIATES Recruitment Consultants

PUBLISHING
Step up the Career Ladder

Embark on a career in the exciting world of Publishing as Secretary to the Managing Director. Your charm, energy and enthusiasm will be put to full use as you organise meetings with clients, keep his hectic diary, arrange travel and deal with your own correspondence. A professional approach and good secretarial skills (90/50/Audio/WP) are essential for this fun and involving position. Age 23+. Salary £11,000 - £12,000 plus benefits. Please call 434 4512.

Crone Corkill
RECRUITMENT CONSULTANTS

COLLEGE LEAVER WITH SPANISH
C.£11,000 + BENEFITS

The international team in the Loans Transaction department of this prestigious Insurance company in the City requires a secretary with ambition and initiative to participate in expanding the client base of the department. As well as organising the team you will be dealing with Third World Countries using your fluent Spanish daily.

This is essentially a secretarial position but your personal input will be appreciated and experience gained will be invaluable. A young, friendly and totally international environment. Fast accurate typing. Shorthand useful but not essential.

01-491 7100

SECRETARY PA
INVESTMENT COMPANY £13,500 + BENEFITS

The Managing Director of this select Investment company based in the West End is seeking a well presented and efficient PA to support him in his busy professional life.

Age is not a criteria but the successful applicant will have maturity, flexibility and the capacity to fit in with a hardworking, congenial and friendly environment. Discretion and confidentiality is most important. Regular hours but not a clock-watcher, please. Excellent secretarial skills are taken as read.

01-491 7100

International Secretaries

BEAVERS

Personnel Recruitment Consultants

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Long and short term - interesting bookings in Creative Fields - Publishing, Advertising, TV, Films etc. For: - WP Operators/Shorthand or Audio Secs/Copy Secs.

For further information or an appointment for interview call Lynda or Hilary on: -

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For better bookings why not join Beavers?

FLYING HIGH
£16,000

An expanding, international media corporation in the City requires a Research Assistant to organise the Chairman's numerous long term business plans.

He is an entrepreneur and a household name, who travels regularly following business interests worldwide. Organising his long term business diary requires meticulous preparation and thorough research in order to provide him with appropriate briefing notes, travel arrangements and peace of mind. In addition deputising for the Office Director when he is away will demand flexibility under pressure; taking responsibility for all secretaries in senior level posts will require a cool head at all times.

Senior level PA experience and a competent, intelligent approach are necessary.

Skills: 90/60 Age: 24-32

City Office
01-600-0286

ANGELA MORTIMER

FILM AND VIDEO
£10,500

Sec./Rec. is urgently needed for this excellent Film and Video Company in Covent Garden. Bright, well spoken and good presentation a must. (50wpm + typing) client contact, typing scripts etc.

Call Lorraine
on 01-439 2308.

Mistprestige
EMPLOYMENT AGENCY

EXECUTIVE SECRETARY LUXEMBOURG
c. £16,500

Wonderful opportunity to work abroad and fully utilise your secretarial and organisational skills. Working for the Chairman/Managing Director of a professional international firm of accountants and lawyers, you will have to be smart and able to work on your own initiative. Ability to speak French would be an advantage but not essential. Age 25 to 35 years.

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80 Mortimer Street W1N 7DE Tel:01 436 7984

Belle
Established over 25 years

U.S. LAW FIRM

Requires enthusiastic, efficient, non-smoking secretary with Wang experience and knowledge of a European language to work in its City office. Previous legal experience not essential. Season ticket loan, BUPA, lunches provided. Salary from £11,000.

Please write with C.V to:
Penny Mounsey,
58 Coleman Street,
London EC2R 5BE.

HOTEL PA
£11,000 + BONUSES

Unique opportunity to join one of London's most prestigious hotels as assistant to their dynamic Sales Director. Responsibility and total involvement in a busy, sophisticated environment. 5* offices.

Call Glynis Reeger on 01-491 8383

MACKAY

CHAIRMAN'S PA
£15,000

Enjoy top level responsibility, working with go-ahead Chairman of successful Knightsbridge Holding Co. Outstanding opportunity, with perks to match - luxury offices, concert tickets, travel allowances.

Call 491 8383

MACKAY

STRUTT & PARKER

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Partner in country department needs capable secretary (shorthand) with good speeds. Pleasant personality to join friendly team involved with houses, farms and estates

Phone D.A. Bura
on 01-629 7282

13 Hill Street, Berkeley Square, London W1X 8DL
(No Agencies)

OPEN UNTIL 7 pm

Tonight we are keeping our Covent Garden office open until 7pm in order to see secretaries who find it difficult to come in and see us during the day. We have a huge selection of top jobs in all areas of business. Please telephone for an appointment.

Tel: 01-240 3511

· Elizabeth Hunt ·
Recruitment Consultants
2-3 Bedford Street London WC2

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SOMMS CRESCENT KNIGHTSBRIDGE LONDON S.W.1

INT'L MARKETING
£12 - £16,000

A small energetic company that markets its own product worldwide with lovely light offices in the West End is looking for a lively young secretary to join their close-knit team. Your role will be an important one: as well as using your secretarial skills, you will be liaising closely between clients and the sales team, organising trips abroad and generally playing an involving role within the company. Age 19-23. Speeds 100/60.

Please call us for an interview until 6.00pm.

LONDON · BRUSSELS

GET IN AT THE START!
£11,000

So you've done three or four years secretarial work and are now looking for something more demanding. You like the idea of being able to get in at the start of a New Venture and don't mind rolling up your sleeves and getting involved in a variety of tasks.

I'm looking for a PA/Secretary/Administrator to help me develop a new Exhibition Organising Company. We are part of a large group (but autonomous) who are already responsible for over 38 events and are now the UK's second largest Exhibition Organisers.

Interested?

Then either call me today on: (048838) 746 or write to me with your CV :-

Tim Etchells,
Enterprise Events, London House,
243/253, Lower Mortlake Road,
Richmond, Surrey TW9 2LL.

SUPER SECRETARIES

£9,500 at 19 !!

Use your flair for administration and your excellent Audio/WP skills, enjoy 5 weeks holiday and good perks working for this PLC in Knightsbridge. Telephone Juanita Barnes

TEMPS Call Nicky now for long/short temp bookings all over London. 245 1267

170 SLOANE STREET, SW1

KOMPASS
RECRUITMENT
CONSULTANTS

ADVERTISING - New Business Director requires a self starter for responsible position in young, expanding co. Previous exp. in advertising essential. Skills 80/60. age 25-30. £12,500+. Please call Senior Secretaries (Rec Cons) on 01-589 4422.

A Top Receptionist - City - £10,000 - Superb position to work for prestigious Canadian Co. Must excel in charm and have the ability to liaise at director level. Impeccable telephone manner a must. Age 25-30. Solid exp. required. Typing 40 wpm. Masterlock Rec. 01-938-1846/1718.

ADMIN Sec £10,500 for this W. End based co. Work on a 1:1 basis & get involved in all aspects of co. admin 80/60 with WP skills. Call Hodge Recruitment 629 8863.

ADVERTISING Research Company. Covent Garden. £10k - negotiable. Intelligent and flexible typist (80 wpm) sought. Word processing an advantage, good phone manner, smart appearance for daily relief reception. Call Manda Pain 01-831 1604 (no agencies).

AN ideal first job, responsible and varied, for a non-smoking graduate secretary: correspondence, word processing, publishing, sales, reception, etc. Please write to: The Principal, The Psychotherapy Centre, 1, Wythburn Place, London W1H 5WL.

ARCHITECTS to £10,500. The PR manager of this lively young architectural practice needs a good organiser who enjoys involvement in a busy team environment. You will need confident secretarial skills plus an unflappable manner. Please call 01-629 7262. Graduate Appointments

ARE you tough enough to handle working in the hectic, fun atmosphere at this major TV station's headquarters? Working as secretary for 3 highly successful, dynamic account managers, your day will fly by, as you become fully involved in helping them run their department. Lots of variety, lots of pressure but lots of fun! Sal. £9,600 plus superb benefits. If you have 80/50 sec. skills + some w.p. experience and would like to know more, please call 437 6034 Hobstones Rec Cons.

ART Charity seeks bright, young Secretary to assist PR Officer and Events Organiser. Good typing essential, shorthand /WP useful. £7,500 pa. Small, friendly office, Pimlico. Immediate start. Ring Anne/Amanda 01-821 0404.

AUDIO Sec for Solicitors. £11,000. Prestigious firm nr. Moorgate. Good prospects. Call Frances on 920-0866. ECCO EMP. AGY.

BILINGUAL College Leaver Secretaries with French or Spanish or German for a variety of posts in and around London. £8-10,000. Language Recruitment Services 01-387 7622.

BOOK Worms Only! College to career c.£8,500. This large well known publishers offers many opportunities for 'A' level college leavers to become involved in their world. They teach their secretaries all they need to know and promote those who are ready to progress from the typewriter. If you have enthusiasm, ambition and an outgoing personality to succeed in this young go-ahead environment. Age 18+. Skills 80/40 WP. Please call Joan Tree (Rec Cons) 01-379 3515.

BUSY West End Estate Agents require Receptionist/telephonist, non-smoker preferred, typing essential. Salary £8,500 negotiable. Telephone Leigh or Sharon on 01-734 9031.

CHAMPAGNE lunch or a weekend in Paris? Become sec of the year in this company and this could be your prize. As sec to the sales manager and small team, enjoy 50% administration in showroom style offices. Typing 60 + wpm. £9,500. Call Hodge Recruitment 629 8863.

CHELSEA. We require a highly efficient and experienced secretary to run our property and design company office. Versatility essential - age 28 - 35 - salary negotiable. Applications with full C.V. to: Louise Bate, 2 York House, Turks Row, London SW3.

CHESHIRE. French speaking PA/Sec to MD. £10,000 pa plus benefits. 01-631-3664 Cavell Agy.

COLLEGE Leavers. Don't wait until your final exams are over, call us now for an informal, friendly interview. We have jobs in Personnel, Banking, Advertising and PR. Career Prospects and salaries up to £8,500. Please call Cross Selection on 01 580 4766. (Rec Cons).

COLLEGE LEAVER Wine W/End £9,000. 584 3222 T M Int. Rec. Cons.

DIRECTORS Secretary c£12,500 + exc. bonus, working for a young go-ahead Director you will need excellent skills (100/60), be able to produce work to a very high standard and preferably have knowledge of a European language for client contact. Call Tavistock Appts. on 01-836 6886 or send C.Vs to 42 Tavistock Street WC2.

FRENCH in Slough! Ideal post for College Leaver Sec. £8,000 The Language Specialists Merrow Emp Agy on 01-636 1487.

FASHION Secretary c£9,000. Still young experienced Secretary (90/60) with a definite interest in fashion to work for a busy Co-ordinator who deals with models, fashion shows etc. Please call Tavistock Appts. on 01-836 6886, or send C.V to 42 Tavistock Street WC2.

FASHION. Would you like to work for a young, trendy world famous fashion house? Your bright, bubbly personality combined with your enthusiastic approach will be much appreciated by their busy Public Relation and Press Office. Don't miss this exciting opportunity to get involved, providing full administrative and secretarial support. 50 typing + some WP experience ness. Age 18 - 22. Sal £7,800 + generous clothes allowance. Please call 437 6032 Hobstones Recruitment Consultants.

FLUENT Spanish £12,500. The MD/Chairman of this major international organisation needs a confidential secretary with 80+wpm sh and WP skills to translate documents, run the office and liaise with clients. Please call 01-629 7262. Graduate Appointments.

FRENCH - to £12,000 - Int. Bank need an energetic bi-lingual secretary to assist their French Corporate Finance team. Must be organised, hardworking & flexible. No S/H but audio & WP (Wordperfect). Exc. benefits. Cavell Rec Cons. 01-631-3664.

FRENCH & Spanish Biling. Sec. for Intl Media Co. Sh and W.P. ess. 25+++ £12,000 neg. + Bens. The Language Specialists Merrow Emp. Agy on 01-636 1487.

FRENCH Biling. Sec.(Eng Sh) for W.1 Int. Co. Own areas of responsibility. Varied and interesting role. 20+ £10,750. The Language Specialists. Merrow Emp. Agy on 01-636 1487.

FRENCH spkg PA 90/50 needed for Finance house. Exc. opportunity for bubbly, organised person. c11,500. Link Language Appts. 01-408 2150.

FRENCH and Spanish £12,000. A high-level PA with fluency in both French and Spanish is needed to join the female director of this international company. Working very much as her assistant, you will be organising a busy travel schedule and liaising extensively with overseas offices. Age mid 20s (pref): skills 90/50/WP. Please call 01-629 7262. Graduate Appointments

FULHAM - Co-ordinator Secretary for start-up Company. Salary to £12,000 for running the office and operating W.P (Smart Software). Ring 01-736 8232.

GERMAN Biling. PA to MD. Excl. Sec skills and a high admin content are all part of this senior post. £12,000 neg. + perks. The Language Specialists Merrow Emp. Agy on 01-636 1487.

GERMAN Marketing! Bilingual Sec. with fluent German for lively Marketing team. £11,000 ++ Language Recruitment Services 01-387 7622.

GET actively involved in organising lots of social events and functions when you take up a new position working for the Project Manager of a small, smart firm of Property Developers in Mayfair. Naturally the more you put into your role, the more fun and involvement you'll get out of it, however, its hard not to be enthusiastic about this happy company with a teamy and friendly atmosphere. If you have some sec exp. are aged 19 - 29 with 80shd/50typ, your starting salary could be up to £12,500 with the occasional free lunch, bonus and other benefits. Please call 437 6032 Hobstones Rec Cons.

HAMMERSMITH £12,000. Give up commuting and work locally for this international organisation. You will work at Director level and be involved in advertising, marketing and sales. Good secretarial skills needed. Telephone Elizabeth Hunt Recruitment Consultants 01 248 3744.

HARROW - French bilingualSec/PA to work for Head of Publishing Div. in this renowned French Co. Exciting and varied post with lots of client liaison. Sound sec skills a must (S/H, typing, WP). c£10,000. Cavell Rec Cons. 01-631-3664.

HELP! Two charming but disorganised Directors of well known City broking firm don't believe they can find an efficient, friendly secretary to take over the smooth running of their hectic business lives. We want to prove them wrong! They both travel abroad frequently requiring trouble-free travel arrangements, itineries built round tight time schedules and the knowledge that the office will be run on oiled wheels in their absence. When in London their meetings and appointments need to be carefully co-ordinated to allow them (and you) time to deal with correspondence and reports. Good shorthand and typing (ideally with WP) essential. Age range open but Director level experience preferable. Salary c£12,000 + benefits. Please telephone 247 4354 Hobstones Recruitment Consultants

ITALIAN Biling Sec. (Eng sh) liaise with clients & help organise this busy dept. Suit bubbly second jobber. To £11,000. The Language Specialists. Merrow Emp. Agy on 01-636 1487.

SET UP NEW COMPANY
c.£14,000

Unusual new opening in St James's to set up a company from scratch. Initially you will be working solely with the Director, launching the company and establishing new systems. The role will quickly develop to one of Office Manager. Competent skills including some shorthand. Age 25-35 years.

583 0055

Meredith Scott Recruitment

HIGH Tech PR! Join this fast moving City based PR consultancy and work alongside these young, dynamic Executives. You'll be liaising with journalists, photographers and big name high tech clients and your charm and initiative will be put to good use! An excellent career move requiring good typing skills and ideally a media-orientated background. Salary to £11,000. Age 19+. Call 01-493-0713 Merryweather Advtg & Selection.

ITALIAN speaking secretary (temp to perm) for international promotions company in Chiswick. If you have initiative, confidence and good skills you can make a real contribution to this small, busy team, c. £10,500. Tel 01-493 6446 Bilingualsec (Rec Cons).

ITALIAN Bilingual Trainee for Int. Bank. Suit School/College Leaver. £ neg. Language Recruitment Services 01-387 7622.

JUNIOR Banking Secretary c£9,000 suit young Secretary with WP skills to work for two young Administration Managers. Call Tavistock Appts. 01-836 6886 or send C.Vs to 42 Tavistock Street, WC2.

MARKETING Magic! To £10,000+++. Superb career openings currently exist with this stylish (NW6) Marketing Consultancy. Ideally you are of Graduate calibre, capable of working under pressure, with a mature, confident personality and good interpersonal skills. The ability to learn quickly; keep diaries; arrange travel etc. In return you'll enjoy high quality involvement in a luxurious environment (sauna, solarium, subsidised restaurant) and excellent career prospects. If you are 20+ with sound secretarial skills, call 493-5787 Gordon Yates Consultants.

MARKET RESEARCH. £10,000 - stimulating, responsible, opening for an outgoing, Secretary/Assistant with this small, informal Market Research Consultancy based in Fulham. They boast a rich diversity of consumer-orientated clients and your role will encompass extensive client liaison; organising travel and diaries; co-ordinating the research programme etc. Lots of involvement in a dynamic, highly successful environment assured. Confident keyboard skills (60wpm) essential. Good prospects. Call 01-409 1232 The Work Shop for details.

MEDICAL interests at heart? A well known medical insurance Co. are looking for a friendly, enthusiastic Secretary to work in one of their more unusual departments. Working for 3 in a happy atmosphere you can become involved providing full sec and admin support. Some figure work required, but no shorthand. 60wpm typing + good telephone manner essential. Hours 9-5. Sal. to £9,000 + benefits. Please call 437 6032 Hobstones Recruitment Consultants.

OFFICE Manager / Copy Sec. £11,500 + bonus for busy small Company near Paddington. (Non Smoker). Call Frances on 920-0866. ECCO EMP.AGY.

ONE-OFF Discotheque age 20. No experience necessary. Speeds 80/46. 584 3222 T M Int Rec Cons.

ORGANISED? We need a cheerful, efficient person to work in our busy Chelsea estate agency. Sense of humour essential and typing also needed, but no S/H. Hours 9.30 to 5.30 pm. Mon to Fri. £11,000 pa. Buchanans 351 7767/352 7385.

PA Secretary to a partner within prestigious W1 Co. Shorthand and W.P. Lots of admin and client contact, organisational skills needed! £14,000 + perks. 01-437-0326. PPC Agy.

PART-TIME Arts. Hours/days neg. WP experience ess. 584 3222 T M Intl. Rec. Cons.

PERSONNEL Ass/Sec for large co of solicitors EC2. Assist Personnel Manager. Audio/admin & other duties 10 - 6 pm. £12,600. Woodhouse Rec Cons. 01-404 4646.

PR £10,000 with early review. A fast-growing consultancy seeks a person capable of absorbing responsibility and coping in a hectic office as part of a small dynamic team. Speedy typing. WP experience and impeccable presentation skills are all vital. Good prospects for the right candidate. Please call 01-629 7262 Graduate Appointments

PROPERTY - c.£11,000. An enthusiastic Secretary is required for the Commercial Property Executive in their very pleasant surroundings in the City. This is an excellent opportunity for someone who either has had experience or is keen to move into this exciting environment. You must have excellent secretarial skills (incl SH & Audio) and if you are between 22-40 and would like to work for this very go-ahead and friendly Company dealing with all aspects of day-to-day management and maintenance of Property, please call 01-606-1611 - Senior Secretaries (Rec Cons).

PR TRAINING £9,000 for bright sec to assist 2 publicity officers in all aspects of their work. Skills 80 wpm typing, shorthand useful. Call Hodge Recruitment 629 8863.

JUNIOR PERSON FRIDAY

required for International Estate Agents in S.W.3. Secretarial/ Receptionist work involved. Happy & bright personality. Accurate typing. £8000 per annum

01 - 730 9291
Sturgis Int, 5 Milner St, London SW3.

NO AGENCIES.

PROPERTY Co. W1 seek young Receptionist to greet and assist clients seeking an exclusive country residence. Some confidential typing together with excellent presentation and telephone manner important. Age 20 +. Above average salary. Reception Line (Rec Cons) 01 437 6314.

PUBLIC Affairs. PA/Sec with shorthand reqd for Director of Public Affairs, NW1. Providing full support, duties will include dealing with the press, handling queries, preparing Annual Report, etc. £11,000 + private health, free lunches, cont pensions. 26 days hols. ACP Rec Cons 01-638 8987/0680.

RECEPTIONIST. A lively firm of Stockbrokers seek a young go ahead receptionist. Among your many day to day duties will be ensuring the smooth running of the reception area together with some admin duties and greeting VIP clients. Excellent potential. Age 19 +. Reception Lines (Rec Cons) 01 437 6314.

RECOGNITION? Is it important to you that in your next secretarial job you have your own specific responsibilities enabling you to grow within the company? An opening has arisen within a successful international investment house based in EC3 for a secretary/ administrator. A bright and enthusiastic approach to your work will ensure appreciation and recognition from your colleagues but you should also have a working background in an investment related field, fast and accurate typing (no shorthand or audio) and a familiarity with at least one computer package (ideally Lotus 123). Salary c£11,500 + benefits, age range 20s. Please telephone 247 4354 Hobstones Recruitment Consultants.

SALES Manager requires capable Sec/PA to organise him. Age 23+. 90/50. £10,000. Link Language Appts. 01-408 2150.

SECRETARIES for Architects & Designers. Permanent & Temporary positions. AMSA specialist rec cons 01-734 0532

SECRETARY/General Assistant required for Devonshire Street, professional consulting practice (child psychology). Candidates should have good academic background, accurate typing, a patient, 'professional' approach and caring telephone manner. Salary £10,000 pa. Write or telephone Managing Director, Massey's Selection, 100 Baker Street, London W1. Tel: 935 8694.

SECRETARY c£12,500. This post would suit a well experienced Secretary with a professional manner, able to deal with Lawyers, clients, Architects etc. Please Call Tavistock Appts on 01-836 6886 or send C.V to: 42 Tavistock Street Wc2.

SECRETARY/W.P.- no shorthand. £14,000 package neg - International City Bank. Excellent typing/w.p skills, research work and admin. Aged 20 - 25. 430 1551/2653 Dolcie Simpson Appts.

SH Sec - Interested in antiques/art for Dir of W1 Fine Art Co. Would consider college leaver £8,500 plus prof share. Woodhouse Rec Cons. Tel: 01-404 4646.

SPANISH Bilingual Secretaries (Junior and Senior) urgently required for posts in Personnel, Drinks, Trading and Legal. £8-14,000. Language Recruitment Services 01-387 7622.

SPANISH spkg Sec for lively N.W. Co Excel opportunity for gd organiser c£10,000. Link Language Appts. 01-408 2150.

START-UP in SW1. He's entrepreneurial and successful with a proven track record. He's also good fun, hard working and normal! He's starting up his own Executive search operation (he's an expert in this field) and he needs you! Your responsibilities will include organising everything, the total setting up running of a new office, gen sec duties and basically taking an active interest in expanding the business. If you're a good all-rounder with initiative and are switched on with a practical streak, this could be the opportunity you're waiting for to prove yourself. Sal to £12,000. Age 20s plus 2 yrs sound sec exp and 55wpm typ req. Please call 437 6032 Hobstones Recruitment Consultants.

SUTTON - French. We currently have several vacancies in an Int. Co: Director seeks a mature bi-lingual PA/Sec with a solid sec background. S/H in both languages & WP (£13,000). Also 2 bi-lingual Secs to work for teams of Technical Managers (S/H useful, WP, £10,000). Cavell Rec Cons 01-631-3664.

TELEVISION Co £9,700. Young, capable sec is sought to assist 2 managers of this busy sales dept. Skills 70/50 and an outgoing personality to work in this lively environment. Call Hodge Recruitment 629 8863

TRANSLATOR/Admin. German/ French + gd typing + gd organiser. C£12,000. Link Language Appts. 01-408 2180.

TRAVEL benefits await you when you start working for this tiptop international holding organisation with major interests in leisure holidays as well as the publishing and oil businesses. Their superb head office is based in the heart of W1, where you will begin your excellent training as one of their team secretaries. If you are a bright, flexible and willing individual, there is lots to learn and a chance to progress in time through the ranks of this forward-thinking firm. For a start, you can offer sound audio typing and some WP experience. No s/h necessary! Salary £8,500 and wonderful benefits. Age 18+. Don't miss this marvellous opportunity. Please call 437 6032 Hobstones Recruitment Consultants.

WP Secs with either audio/shorthand for temp assigns in Central London. Exc. rates & temp package. Immed starts. Ring Vanessa on 01-229 9244. Drake OO Agy.

LA CRÉME DE LA CRÉME

THE LAW SOCIETY

The Law Society is the Professional body for Solcitors in England and Wales. A number of interesting Secretarial vacancies currently exist in the Legal Practice Directorate. The work involves Audio-Typing of correspondence and reports, involvement with committees and full secretarial support.

Salaries range from £7400 - £12217 p.a. inc. (+ July Review) depending on position and experience.

(1) P.A. for secretary of the Criminal Law Committee. Need good organisational skills.
(2) Secretary to assist two executives of the Legal Advisors Branch. Experience of Litigation work and administration an advantage.
(3) Two secretaries (one senior) to assist the three executivites of the Property Services team, dealing with the Land Law and Conveyancing Committee and the Planning Law Committee. Administrative experience is required for senior position.
(4) P.A. International Relations. Knowledge of a foreign language to 'O' Level useful.
(5) Part-Time P.A. (Mon-Wed) for secretary of the Civil Litigation Committee. Up to £6200 for 3 days. You will need accurate typing, word processing skills (preferably Wang) or the willingness to train, education to 'A' level and 2-3 years office experience.

Please specify in which posts you are interested in when replying with full CV to:- **Trisha Arblaster, Assistant Personnel Officer. The Law Society, Chancery Lane, WC2A 1PL.**

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£15,000

Join this very successful property development company as PA to their very charming managing director. You will enjoy considerable contact with clients and a busy, informal atmosphere. Beautiful offices. 90/50 skills needed.

Please telephone 01-488 0247
Early/late appointments arranged

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Tip-top PA for dynamic investment co. Good shorthand, audio and WP needed as well as ability to run the office, meet clients etc. Min 'O' Level education. Age 24+.
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To Managing Director of small, friendly Residential Property Company in Manchester Square. Age 18 - 30. SH preferable.

Salary £11,000 pa, 4 weeks holiday, PPP.

Phone Laura 01-486-5425.

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Required for General Manager to work on both Ski and summer programmes. Good audio typing, fluent french and a sense of humour essential, plus an interest in ski-ing. W.P knowledge and German an advantage. Good opportunity for someone interested in learning about the travel business. Aged 21+. Salary £9,000 pa plus Holiday benefits. Please send cv to:

Lizzie Norton,
Supertravel Ltd,
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London SW1X 0PT.

EXECUTIVE CRÉME

BRITISH DENTAL ASSOCIATION

BRITISH DENTAL ASSOCIATION
OFFICE MANAGER/ MEMBERSHIP OFFICER

Applications are invited for the post of Office Manager/Membership Officer in the General Administration Department of the British Dental Association. Duties of the Office Manager include the supervision and organisation of general office services, meeting room and catering facilities, the purchase and maintenance of equipment and supplies, the administration of scholarships and prizes and the provision of information services. As Membership Officer, the appointee will supervise membership applications processing and have a good understanding of the computer system. The post does not include a membership records function and carries a responsibility for seven staff.

Administrative experience is essential as is the ability to deal effectively with correspondence and to get on with people at all levels. A knowledge of computers will be a distinct advantage. The salary is £12,960.

Please apply to Miss L H Wallace, **Under Secretary, British Dental Association, 64 Wimpole Street, London W1M 8AL, telephone 01 935 0875,** from whom further written details of the post are available. The closing date for applications is Friday June 10, 1988.

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A very special manageress
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This person will be smart, bright with great aptitude and initiative, ambitious with excellent secretarial and administration skills.

Salary: £11,000.

If this is you, call Alex James on
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FINANCE Administrator c£13,000 + exc bonus to deal with budgets, operating plans, liaise with management, attend meetings etc. Good education and finance background ess. Call Tavistock Appts 01-836 6886, or send C.V.s to 42 Tavistock Street, WC2.

MARKET Research Assistant - £11-£12,000. Fast efficient, professional person with a flair for organisation, desire for excellence, eye for detail, computer/WP experience, ability to acquire, collate, disseminate & interpret information. Keyboard skills. O/A levels. Fantastic benefits. Call Alison Long, Anthony Cook Bureau 01 248 3404/3403/3329.

RECEPTION - £9,500 - £10,500. Excellent opportunity in West End property company for bright, professional person with ambitions beyond just pure reception work. Ability to type - interest in computers an advantage. First point of contact with clients therefore grooming all important. Central location & excellent working conditions. Alison Long, Anthony Cook Bureau (Rec Cons) 01 248 3404/ 3403/ 3329.

RECEPTIONIST £8,500 for young, successful advertising company. No typing. Age 19 plus. Call Hodge Recruitment 629 8863.

RECRUITMENT Consultant with experience for busy Knightsbridge agency. Good salary. 584 3222 T M Int Rec. Cons.

TELEPHONIST, £9,500 with experience required for immediate vacs in top city Co's. Luxury offices + good benefits offered. Call 377 6777.

TELEPHONIST £10,000. This major PR Company require an experienced telephonist to handle its busy switchboard. Will work alongside two other people in reception area. Preferred age range: 25 - 35. Please call 01-629 7262. Graduate Appointments.

TRAINING Courses. Do you thrive on contact with people and administration? This international employer in Holborn specialises in staff training and conference organising. If you're 21 + with a couple of years' working experience under your belt and would enjoy occasional travel too, please contact Ros Preskett, 01 491 1868. La Creme Consultants.

PART TIME VACANCIES

PART-TIME RECEPTIONIST
£4.50 ph

A major international group of companies based in W1 requires an experienced, well presented Receptionist/telephonist to work part-time, 9am-2pm, for their busy Head Office. Preferable age 21+ with an immediate start.

Please call: 01-439 9481

and ask for Elizabeth for an interview today

AUTHOR needs Wordperfect operator to join small fun team working on fascinating sport/art project. 3 days pw. Hours and days to suit £6.50 ph. Tel: 01-622 6301.

BELGRAVIA - Receptionist / Telephonist who can type accurately. Pleasant, friendly office. Hours 1pm to 6pm. Monday/Friday. Ring Maureen Maynard on 245 9522.

HARLEY Street Consultant requires part-time secretary shorthand typist. Salary negotiable. Phone 01-580 9842.

PART-TIME Secretary - SW1. Join this friendly firm of Architects in their super offices in a converted Edwardian house near Victoria. Working five half days a week you will be helping this enthusiastic fun team with their expanding workload. You will need a teamy and flexible attitude as you involve yourself with various secretarial duties, greet visitors and generally help out where necessary. A cheerful and willing personality along with skills of 60/WP essential. Hours: 1.00 - 6.00pm. Salary: £7,500 + bonus + benefits. Please call 434 4512 Crone Corkill Recruitment Consultants.

SMALL exclusive tip top Property development company seeks a polished, articulate PA/Admin Asst to work at Director level. Lots of involvement:- composing correspondence; liaising extensively with clients; organising travel etc. Mornings only (9.30 - 1.30). Beautiful offices. Confident skills (shorthand preferred) essential. An outgoing, flexible approach vital. Call 01-409-1232. The Work Shop for details.

PART TIME VACANCIES

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Administrative Secretary required (circa 20 hours pw) for head of primary care development fund (S.E. London). Wide ranging duties will include secretarial support, dealing with all aspects of grant applications, organisation of meetings, committee servicing, information services, publicity etc. Well educated candidates should have senior level secretarial/ admin experience, ideally in the medical/social services sector. Adaptability, maturity and initiative are important qualities.

Salary to circa £10,000 pro rata.
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JULY & August - PA/Sec required to run small busy Architects practice in W1 for 2 months. Usual good secretarial skills required inc. WP. (Olivetti ET 225 with WP option). Non Smoker. Please telephone 580-9979 (No agencies).

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BRYANSTON COURT W1. Newly modernised flat. 3 beds. 2 baths, shower rm, sep clkrm, long lse. £385,000. Associated Properties, Mayfair 01 491 7659

CHISWICK, 1 bedroomed flat, v.good condition, quiet road, nr tube and shops. Suit single prof person. £75,000. Tel 01-747 0485 (H) or 938 3433 (O).

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Beautiful modern riverside townhouse unrivalled views of river Thames, 3/4 beds, 2 bathrms, drawing rm, dining rm, large kit/b'fast, garage, private gdn, FH. £425,000. Tyser Greenwood & Co. 01 994 7822

BLOOMSBURY WC1. Properties available from £92,500. Call Cross Fine 01-493 3993.

CHISWICK W4 Magnificent 3 storey semi detached hse. 4 dbl beds. 2 baths, 2 receps. original features, ch. Sth facing gdn. nr. tube and shops. Freehold Price £310,000. Tyser Greenwood & CO. 01 994 7822

CROUCH END Hornsey, N8 Lge Victorian hse. 6 Beds. Lounge, Dining Rm, Large fitted oak kit, large garden, garage, part CH. £220,000. Tel: 340 9000.

DUNSANY RD W14. Lovely terraced hse with 4 beds, 26' sitting rm, lge kit/dining rm, bathrm, shower rm. 30' west-facing gdn. Cellar, Conservatory. Gas CH. F/H: £318,000. Tel: Marlowe Humbling & Worsley 01 603 0281.

E2 Desirable terr cottage, 2 dble beds, 2 receps, lge kit & bathrm. GCH, gdn, 5 mins Bishopsgate. £128,000 ono. 01 739 2806 (Eve/Wends) 573 1424 (Work)

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EALING W5. Brand new studio, 1 & 2 bed pb flats, gas ch. situated in delightful landscaped development close to Conservatory Park, prices from £65,000 - £99,000. 840 8399. Thurs-Mon incl. 10 am - 5 pm.

EALING, W5 - Lovely 2 bedroomed conversion flat near Ealing Broadway/Common & shops. Close BR & tube. Double glazing, CH, excellent dec order. Offers around £97,000 Tel: 01 840 5796 (H) or 01 743 4494 ext 249 (W).

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£275,000

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EALING Magnificent detached 8 bed house - premier site. 4 recepts, garage and drive. £595,000. Tel 01-998 3567.

EALING BROADWAY W5. Attractive Grade II Listed Semi Det Res. Modernised throughout. The accom comprises of 5 beds, bath, rec Hall, Cloakrm. Fitted kit. 2 magnif rec rooms. + S/C flat with 3 rms. K&B. Off St Prking. 160' Landscaped rear Gdn. £295,000. F/H. Jones & Co. 01 992 5006

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RESIDENTIAL PROPERTY

IN THE MARKET

Homes by the harbour

■ Houses on the water, with moorings, are ever in demand, but it is rare for a new house to be built with such an amenity. Berkeley Homes (Dorset) is building two such properties at Branksea Point, Poole Harbour. They are traditionally built in brick, with tile hanging on the upper part, and are on three floors. Each has a first floor-drawing room with an open fireplace and patio doors leading to a large balcony giving views over Poole Harbour to the Arne peninsula, Corfe Castle and the Purbeck Hills. Both have a dining room, a family room, a study, a main bedroom suite, three further bedrooms, and gardens leading to the water's edge. One has a boathouse and jetty, the other a slipway.

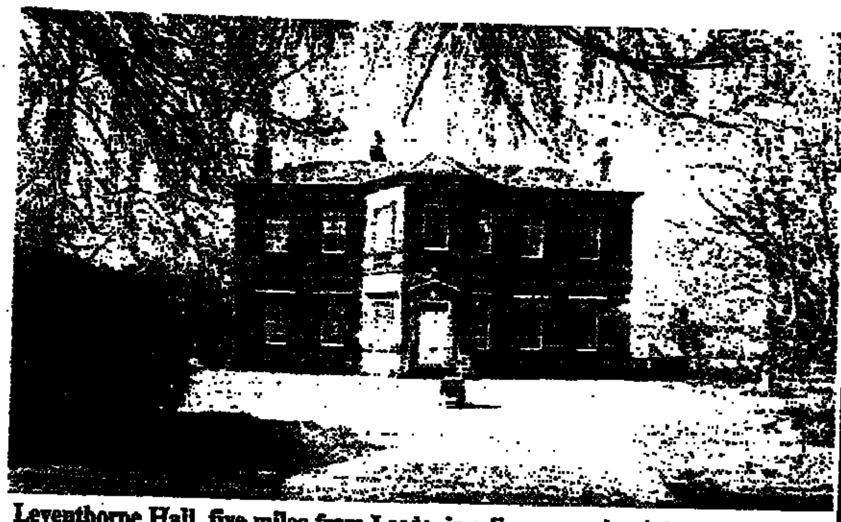
The houses, one and a half miles from Poole, will be completed in July, and are for sale at £325,000 through Goadsby & Harding, of Poole.

■ Mersea Island Vineyard in Essex, now on the market, has three acres planted with 2,000 vines in addition to a cultivated nursery. It has a four-bedroom bungalow in three-quarters of an acre of private gardens, and there is a craft shop. Abbotts Countrywide, of Colchester, says the vineyard has great potential, and is asking £375,000 for this unusual property.

■ Church Mill at Standlake, six miles from Witney, Oxfordshire, dates from the early 1600s, had its machinery restored in 1983, and now is the last working mill on the River Windrush. The miller's house, in 3.5 acres, has three reception rooms and five bedrooms, and there are also a two-bedroom cottage and a thatched barn. The garden runs along the millstream and river, and fishing rights are included. David Mitchell, of Dreweatt Neate's country house department, says mills attract a small but dedicated band of purchasers. "Competition is fierce and, as a result, water mills can attract premiums of 20-30 per cent over similar-sized property not on a river." Dreweatt Neate gives a £450,000 guide price.

■ Treworga Farmhouse is a Grade II listed house, dating from the 15th century, in one acre on the Roseland Peninsula near Ruan High Lanes, Cornwall. The west wing including the drawing room and main bedroom were added later, the ornate barrelled ceiling in the bedroom dates around 1610, and there are a reception hall and three further bedrooms. The grounds include a detached stone barn and adjoining round house, which have planning consent for conversion to a two-bedroom house. Miller and Company, of Penzance, wants more than £225,000.

■ Grain Tower, a 19th-century Grade II listed artillery tower 500 yards off the Kent coast near Rochester, is being offered with a £50,000 guide price by Cluttons' Canterbury office. Cluttons believes it could have a residential or restaurant use, subject to consent.



Leventhorpe Hall, five miles from Leeds, is a fine example of the work of John Carr, the renowned Yorkshire architect, whose buildings in Yorkshire include Harewood House and in London Burlington House, Piccadilly, designed for the 3rd Duke of Portland. Leventhorpe Hall, Grade II* listed, was built in 1774, and has been restored and modernized, retaining the intricate moulded plasterwork. The mansion has a circular entrance hall, three reception rooms, seven bedrooms, an extensive basement equipped as a gymnasium, a dance room and a bar. Within the five acres of gardens and grounds is Paddock Lodge, a four-bedroom property with separate access. Humberts' York and London offices are asking around £350,000 for the mansion house and £45,000 for Paddock Lodge

The flower factor

By Christopher Warman

Property Correspondent

The week of the Chelsea Flower Show is a time when gardening takes precedence in conversation, and men and women, young and old, turn their fancy to the garden of their choice.

Well timed on to the market, therefore, are The Walled Garden and The Bothy, at Upper Slaughter, near Stow-on-the-Wold, Gloucestershire. They originally formed the walled garden belonging to the Copse Hill estate, and now offer the opportunity both to take advantage of the garden and to build a house in this secluded part of the Cotswolds.

The walled garden, which was formerly the estate's kitchen garden, has been well maintained and includes a small arboretum. It is surrounded on two sides by a 20ft Cotswold stone wall. The garden also features the original gardener's bothy, and extensive Edwardian greenhouses, which still protect 20 muscat vines, at least 40 years old, and a fig tree.

Additional land at the front offers space for stables, and makes a total area of 1.5 acres. Planning consent has been granted to convert the bothy, together with the Edwardian greenhouses, into a house with its own private drive.

John Baker, associate director of the Burford office of the agents Hamptons, says the Copse Hill estate has been a very important part of the history of "The Slaughters". He says: "It is probable that the Walled Garden, with its former greenhouses and bothy, could continue the cultivation of the figs and grapes and even recommence selling to the open air market at Nine Elms in London."

Hamptons is giving a guide price of £250,000 for the property, which is for sale by tender tomorrow.

In the centre of London, few are privileged to have a garden of that size. Lady Coventry bought her house in Chester Row, Belgravia, because of the garden. Number 63 is on three floors, and has one bedroom, a drawing room, a dining room, a sitting room and a roof terrace.

The garden is London small — about 27ft by 15ft — but has room for a cherry tree. Lady Coventry says the garden is "like an oasis in the heart of London" and is "the essence of the house".

Russell Simpson is asking £425,000 for the 40-year lease. This agent is also selling a second house in Chester Row, Number 23, with another compact garden, 23ft by 16ft, which is featured in Roddy Llewellyn's book of London backyards. The house has a 32ft drawing room, considerably bigger than the garden, a dining room, a master bedroom and two further bedrooms. Russell Simpson is asking £555,000 for the 63-year lease.

The garden is a feature of a converted maisonette in Sydney Street, Chelsea, not far from the show. An extension has given the flat a conservatory-breakfast room with french doors leading to what the agents, Read Cunningham, describe as "a designer garden with split level, York stone paved balcony, ornamental fish pond and established rock garden". The two-bedroom flat has a double reception room and a roof terrace, with a lock-up garage on the lower ground floor. The asking price is £325,000.

● More property, page 42

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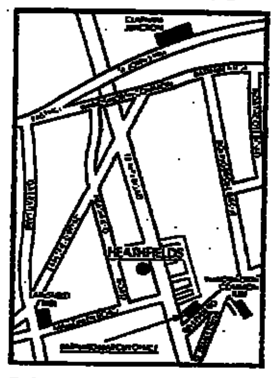

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PIMLICO SW1. Delightful airy maisonette 3rd and 4th floors of newly dec period building. 3 bedrooms, 1 with ensuite shower, opening to patio and pot. roof gdn, large lounge, d/room, wonderful kitchen, nat. wood and all machines, 2 bathrooms, GCH, new 125 yr lse. £237,500 View today. Tel. 01 671 0487.

PIMLICO Immac large 1 bed mais. 1st/2nd flrs. s/w roof terr. Fit kit, 5 mins tube. £129,500. L'Hold. 828 5520 (H). 606 6677. X 3866 (O).

PORTLAND PLACE - W1. Beautiful bright lower grd fl flat in [illegible]

SHEPHERDS BUSH - Bright very spacious 1 bed conversion flat. 2 mins tube. GCH. Leasehold £79,950. Tel: 01-749 3162.

SOHO W1 Properties available from £97,500. Call Gross Fine 01-493 3993.

SPACIOUS studio flat. Newly decorated to the highest standard in the much sought after [illegible]

ST JOHNS WOOD, 5 bed family home, dble recep, study, garage and drive way, large gardens. £525,000 Freehold. No Agents. Tel: 01 722 4160 or 0452 813548.

ST JOHNS WOOD NW8. Pretty 1 bed flat in sought after location with private garden. Reception with planning permission for conservatory. Luxury Kitchen/diner. Bathroom with separate WC. Gas CH. Long lease. £130,000. Tel: 01 289 6683.

ST JOHNS WOOD NW8 3 bed flat in p/b. 2 recpts. k+2b. study, sep WC. 122 years. £220,000. Gross Fine 01-493 3993.

ST JOHNS WOOD - FH investment. Prop 5 floor Georgian terrace house. Full V/P region £390,000. Tel: 01 653 7282.

ST JOHNS WOOD NW8. Beautiful [illegible]

SW6: 5 mins walk Parsons Green Tube Extremely spacious 2 dble bed. 2 bath. 22ft x 16ft recep, fully fitted kitchen, GCH, sunny patio. £124,000 Freehold. Tel. 01 736 9904.

SWISS COTTAGE. Fairfax rd. Sunny second floor flat. Purpose built. 1 bed. Low outgoings. Close to shops and transport. £93,000. Tel: Mr Han 01 351 0037 (day) or 01 255 2185 (eves till 9.00 pm).

TIRED of looking for property in Kensington, Chelsea and Fulham? Simply ring 01 244 7363 for our property list Ouraishi Constantine. Londons No. 1 Estate Agent.

W2 STAR STREET, close Hyde Park and tube, quiet sunny maisonette upper half of Regency house. £157,500 ono. Quick sale 0263-824634.

WALTON ST SW3 - Charming quiet fully fitted 3 bed room patio flat with conservatory Phone: 01-581 1136 or (0273) 722346 anytime.

WARRINGTON CRESCENT W9 Newly mod character 2 Bed Flat with balcony £149,000. Howard Estates 01 289 0104/6666

WEST HAMPSTEAD NW6, with views over London. 1 bed, 20' S facing terrace. Super new conv., £84,950, ono L/H Tarrant 435 4141

EAST LONDON 4 Bed Dble fronted Victorian Prop situated in East End conservation area, close to Docklands £140 000 Contact A.H. 01-471 4066

WESTMINSTER Superior 2 Bed 6th flr mansion flat overlooking Gdns & with balcony. high ceilings & lovely period details. F/H. £215,000. Tel Hunter Estates 01 828 2145

WESTMINSTER. 1 b spacious flat with balc & K/b'rm. V smart block 125 yrs. £136,000. Tel Hunter Estates 01 828 2145

WESTMINSTER 1 bed. Pied a terre 4th flr. Light with views to the Palace of Westminster. [illegible]

[illegible]

PROPERTY BUYERS' GUIDE

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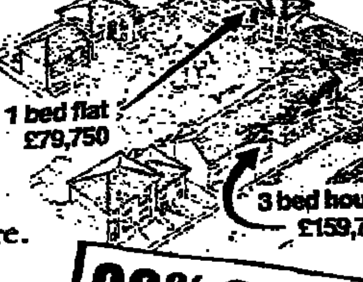

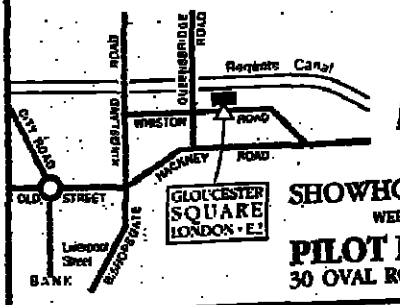

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CHELSEA & KENSINGTON

UNMODERNISED CADOGAN GARDENS

Fantastic opportunity to acquire a totally unmodernised flat on 3rd flr, with all rooms *overlooking communal gardens.* Lge recep, 3 dbl bedrms, 1 bath, kit. Lease 99 years. Offers iro £280,000.

GROOM PLACE SW1

A charming 2 bedroomed mews house, just off Belgrave Sq with the opportunity of modernising the property. 2 beds, 1 recep, bath, clk, terrace. 39 yrs. Offers in excess of £200,000.

Kathini Graham 01-352 0113.

KENSINGTON

Immaculate ground and 1st floor maisonette, with private secluded garden. Original 1st floor reception. 2 dble beds. Lge baths. Shwr rm, 2nd wc. All original features and parquet floors. 998 year + freehold. £335,000.

Tel: 01 229 6564 (anytime). No Agents.

Quraishi Constantine

QUEENSGATE, SW7
£185,000 Charming 2 bed top floor flat. Close Ken Gdns.

PELHAM COURT SW3
£198,000 Unusual 2 bed flat. Large recep. 4 yrs lse.

SALES: 01-244 7353
RENTALS: 01-244 7356

BASSETT RD, W10. Elegant raised grnd flr flat. Lge recep. 2 dble beds. Long lease £140,000 for quick sale. 01- 960 5349.

BEST FLAT in this price range in SW10. Second floor, sunny Draw Rm. 2 beds, Bath & Kitchen. 79 yrs. low outgoings. £135,000. Lawrence Gibson 01-736 8060.

CADOGAN GDNS, SW3. Immaculate 3rd floor flat with west facing drawing rm. kit. 2 beds, bath. lift. c'tkr. GCH. £239,500 62 yrs Russell Simpson 01 225 0277.

ENNISMORE GARDENS. Elegant, interior designed 3rd flr flat in prime position. Recep: 3 beds: 2 baths (1 e/s): Kit: Clkrm: 2 balconies: Lift: C'tkr: 40 yrs. £449,500. Russell Simpson 01 225 0277.

HEART OF CHELSEA Pied a terre. Draw rm. one bed. kit/bath. patio. Ideal for letting. 93 yrs £139,950. Lawrence Gibson 01-736 8060.

KENSINGTON W8 Bright airy 2 bed flat. 2 mins from High St. shopping & tube. good condition throughout. new utility room. well equipped. roof access. full CH. possible extension. £150,000. L/H. Freehold available. Tel 01-937 3110.

MUST BE SOLD THIS WEEK! Lge bright 3rd floor flat o'looking SW5 Gdn Sq. Recep. 2 bedrms. Kit. Bath. Ind GCH. Long Lse. £139,950. Tel: 370 6781 T

PEEL STREET, W8. House in need of some work. Drawing Room, Dining Room, Kit/Bk Rm. Master Bed with Bathroom en-suite. Sth facing Balcony and Roof Terrace. 2 Further Bedrooms and Bathroom. Gas CH. F/H £310,000. Lawrence Gibson 01-736 8060.

PENTHOUSE Tastefully refurbished with south facing roof terrace. High quality fittings. large airy Reception, 2 Beds, 85 yr lse. Reduced to £139K ono for quick sale. 01 370 1379.

REDCLIFFE SQUARE. Sunny 1 bedroom penthouse, overlooking Square garden. with large roof terrace. Very smart CPK conversion. £130,000. Tel: 01 373 5670. Private sale, no agents.

RING 01 244 7363 for a comprehensive list Kensington, Chelsea and Fulham Properties. Quraishi Constantine. Londons No. 1 Estate Agents.

SPACIOUS BRIGHT SW5 3rd floor flat in excellent building. Lge recep. Dining rm. Fit Kit. 3 beds. Bath. Shower. Ind GCH. 86 yrs. £225,000. 370 6781 T

STH KEN. SW7. 1st floor flat with stunning conservatory/ dining rm. 2 receps. kit. 2 beds. bath. £265,000. 75 yrs Russell Simpson 01 228 0277.

SUNNY basement flat SW7. Built around courtyard. with access to private gardens. Large living room 20 x 20. with fireplace. pretty bedroom. kitchen/dining room. bathroom. cloakroom. Freehold £168,000. Must be seen. Tel: 01 370 2108.

SW5 Sunny spacious 2 bed raised grnd flat. Exc cond. Orig features, high ceilings, huge gdn. £139,960 Tel 01-373 7572.

W11 Spacious, quiet, 1 bed garden flat close to Portobello Rd. £79,500 for quick sale. Tel: 0622 871353/ 01 221 6010

MOSCOW MANSIONS CROMWELL ROAD, SW7

Lower ground flr. flat. large entrance hall, 2 bedrms, study, lux kitchen/diner, large lnge, luxury bathrm, pristine condition. 94 yrs. and share of FH. A scoop at £129,950.

Network Estate Agents 01 671 4825

OLD BROMPTON ROAD KENSINGTON SW5 -

Exceptionally large luxury flat. 3 double beds, 3 baths (1 en suite), 27ft reception, large kitchen/ breakfast room, patio. Close to tube (25 minutes City). £275,000.

Tel: 01-370 0395 (evenings and weekends).

PIED À TERRE

- Interior designed 3rd floor flat. Entrance hall, reception room, well-fitted equipped kitchen. Double bedroom, fully tiled en suite bathroom, separate cloakroom. Top quality fitted carpets and curtains. Air conditioned. Telephone entry system. lift, caretaker. 72 years unexpired leasehold: £150,000. No agents.

Tel: 01-408 1136 and 01-629 6832.

ATTRACTIVE DUPLEX

Cadogan Gardens

Drawing rm, bedroom, kitchen and bathrm, laundry area. Including cpts & curtains. Resident housekeeper. Beautifully maintained building. Low outgoings, long lease. £165,000 ono.

01 589 6887

CHELSEA Stunning 2 bed interior designed flat with patio. V sunny. £116,000. Excel buy. 01 736 4404 (Pippa).

CHELSEA Interior designed studio flat in prestigious block. £82,000 ono. Tel: 01 221 5155.

CHELSEA SW3 Splendid 1 bed newly dec grd flr flat in heart of Chelsea. Fitted kit. bath. dble bed, recep. Low outgoings. 24 years. £87,500. Graham Marks 01-581 4103.

CORNWALL Town SW7. Stunning 3 bed, 2 bath. View gds. Lift. Lse 124 years £287,000. Tel: 01 238 2060 or 01 581 8396.

CORNWALL GARDENS - SW7. Spacious raised ground floor flat. 2 bed, large bright recep with high ceilings and entrance with steps leading down to square garden. 995 yr lease. low outgoings. £250,000. Tel: 01-226 0285, 01-584 2732.

ELM PARK GARDENS SW10. Stunning beautifully decorated grnd flr flat. Recep: 2 dble beds: E/S bath: Shower rm: Clkrm: Kit: Porter: Com Gds: 90 yrs. £295,000. *Must be seen!.* Russell Simpson 01 228 0277.

CADOGAN SQUARE Magnificent 2 bedroom apartment. V large drawing room. Approx 64 years. Offers in excess of £366,000. Tel: 01 947 3117.

CHELSEA, SW3. Very light 4th flr (lift) lge mansion flat with some River views. Drawing rm 22'x15'. dining rm 16'x13'. master bedrm 22'x16'. 2 further dble bedrms. 2 bathrms. ff kitchen. Curtains. carpets & light fittings incl. £325,000 ono. (0706) 461253 (T)

CHELSEA / Fulham Border: Moore Park. Delightful F/H house. with excellent reception areas. garden, and garage. F/F kitchen. 2-3 dble bedrooms. 2 bathrooms. Large dble reception. with French windows, and antique marble fireplace. Hardwood floors. 2 mins tube. £285,000 o.n.o 01-731 6750.

HAMPSTEAD & HIGHGATE

HAMPSTEAD NW3 Moments from the Heath, first-floor flat with sunny terrace. 2 bed. reception. fully-fitted kitchen / dining. fully-tiled recently decorated bathroom. £110,000. Tel 01-485 8107.

HAMPSTEAD Garden Suburb. NW11. 3 bed semi det hse. 130' gdn. Permission for gge & kit ed. F/H. £178,500. ono. Tarrant 01 435 4141

HAMPSTEAD NW3. Garden flat near Heath & village. Own entrance. 1 Bed/Study. Ensuite Bath Spacious Sitting Rm/Dining area. Sunny kitchen. *Pretty private patio + share larger garden.* £127,000. Phone 794 3978 after 7pm.

HAMPSTEAD GDN. suburbs. Modernised 3 bed terraced cottage with 4th twin-bed loft conversion and 2nd w.c. Spacious through-lounge / diner Fitted kitchen. GCH. Fully dble-glzd. Small secluded garden, in excellent condition. Ready to move (no chain). £190,000. Tel 01-458 4411

Sturt & Tivendale

TALBOT ROAD, N6.

Extremely attractive semi-detached family residence of character with spacious accommodation arranged on two floors, the property retains much original charm and currently *has benefit of a granny annex.* Situated in this popular road, close to Highgate Woods and within easy reach of Underground Station and Village. 4 BEDROOMS. BATHROOM. 2 RECEPTION ROOMS. KITCHEN/BREAKFAST ROOM. GAS CENTRAL HEATING ORIGINAL FIREPLACES. 80' WESTERLY GDN. Freehold.

Price £285,000

01 - 348 8131

HIGHGATE N6. 1 bed bright top floor conversion. Roof terrace & large storeroom. 5 mins tube. £72,950. Weekdays 01-324 7979 or 01-340 8314.

HIGHGATE - Borders. Large garden flat. New luxury conversion. 3/4 bedrooms. 1/2 receptions. 2 bathrooms (1 ensuite). *Luxury kitchen. 60ft* private garden with large patio. Private car parking. Conservation area. 97 year lease £155,000. Tel. 01-341 7630.

HIGHGATE Attractive. bright 1 bed flat. 5 mins Highgate tube. Period features. GCH. £73,950 for quick sale. Tel: 01 341 0280 (h) 01 225 1811 ext 45 (w).

INT DES 2nd flr flat in Highgate, close to tube, park & village. 1 dbl bed, ensuite bath. f/ f kit. rec & bal. £79,000. Quick sale req. 01 341 6421.

LUXURY Garden Flat. spacious. 2 Beds. Close to Village. £145,000 Tel: 01 636 8238.

NETHERHALL GARDENS Luxury penthouse flat. carpeted throughout. 3 dble beds. 2 en suite bath. 1 shower. fully fitted kitchen. dble height living room with gallery. Video entry phone. parking. Shared freehold. £296,000. Private sale. Tel: 348 8460 or 289 6821.

SOUTH HAMPSTEAD Exceptionally large immaculate four bed. three receps. ground floor flat. All period features. Direct access to three acre garden. Ideal for persons appreciating space. £298,000. Tel: 01 626 0236.

SOUTH OF THE THAMES

£10,000 Saving! Beautiful 2 dbl bed garden flat off Clapham Common. Buyer just dropped out, but I need to move on in 4 weeks! Price reduced to £95,000 immediate sale. 01 585 3069/01 581 5933 ext 220

BALHAM Beautiful, spacious 2 bed flat. South Facing garden. £89,950. 01 671 8336.

BARNES - Overlooking the pond. Stunning 3 bed flat in superb condition. FF kitchen. Gas central heating. fitted carpets. £147,500. Tel:01-878 2278.

BATTERSEA - Unmodernised 3 bedroom semi det Victorian villa. Close river and park. Offers over £160,000. FH. Tel: 01 381 3438 (Day 9 - 2pm.)

BATTERSEA. Immac 1 bed gdn flat. Mod kit. spac bed and rec. storage cellar. Gch. Must view. Long lease. £78,000. Tel: 01 283 6847 (d) or 228 4482 (h).

BETWEEN THE Commons. Lux designer Vict hse. 4 dble beds. 2 baths. 28' recep. lge fit kit. gdn. cellar. £189,950. 01 350 0308.

BETWEEN THE COMMONS SW11. Leathwaite Rd. Attractive 2 bed 1st flr flat in conv Vict house. Orig features. light recep with bay window. GCH. Excellent condition. £87,000 f/h. 01 223 1763.

BETWEEN THE COMMONS - restored Victorian 3 dble bedrm house. Secluded garden, quiet street. £170,000 Tel: 01 228 4342 (Sun/eves).

BETWEEN THE COMMONS SW11. Sunny and bright Victorian house. 3 beds, double recpt. 2 bathrm, GCH, Garden. Freehold for quick sale £169,500. Phone for appointment 01-828 1565. No Agents.

BETWEEN THE COMMONS. End of terr. cosy family house. All orig features. 3 bedrooms. double reception. pine kitchen with open fire. cellar. GCH. Garden & BBQ. Quick sale freehold £162,500 Phone for appointment 01-350 1560. No Agents.

CLAPHAM SOUTH SW12 - 3 bed. bright spacious 1st flr flat. 3 mins tube + 120 year lease + quiet with off-road parking P/b block - no chain - £89,500. Tel: 01 675 1469 eves., Sat. Sun.

CLAPHAM SW9 5 mins tube. lux new conversion. split level flat. 1 shwer. 2 dble beds. 1 bath. sitting rm. fully fitted kit. with new hob. Computerised GCH. £89,000 ono. Tel eve.- 01 393 5793. day 01-377-3466 ext.4026

GOWRIE ROAD, SW11 FOUR BEDROOMED HOUSE IN QUIET STREET

near Clapham Common, with small but attractive South-facing garden. Through recept room, kitchen, bathroom. Pleasantly decorated. Offers over £170,000 FH.

Ring 01-228 1309.

PUTNEY HILL

Superb 4 dble bed mansion flat with lovely outlook over, 6 acre gardens. *Lge recep,* dining rm, lux kit + bath. clkrm. GCH, Garage + parking.

£250,000

Tel: 01 788 3823 (h) 01 546 7907 (w)

BLACKHEATH Modern end of terrace house in very quiet landscaped grounds. Through lounge. two beds. fitted kitchen. GCH. garage. burglar alarm. £132,500. Tel: 01 852 0072.

BLACKHEATH Superior modern house in exclusive Cator Estate. overlooking park & next to Heath & Village. Lge reception. 5 dble bedrms. 2 bathrms. garden & garage. Beautifully decorated throughout. Easy commuting. Offers in region of £182,500. Tel:01 318 6382.

BLACKHEATH Mews House. Spacious light accomodation. Including Large stunning new fitted kitchen. 3 bedrooms. Large lounge with stone fireplace and ftd storage. Sun lounge. GCH. garden. car parking. close to amenities and Heath. Immediate possession. £160,000. Tel: Peter 01 300 0039 or 01 533 2616 (office).

BLACKHEATH Borders. Spacious Garden flat, listed Victorian house. Large grounds. quiet Road. Recep hall. Drawing room. 2 Beds, Kit/Bath. GCH. Parking. Alarm. £120,000 L/H. Quick sale, no time wasters. Tel: 01 853 5704.

BLACKHEATH. Spacious 3 dble bed grnd floor s/c flat. on private Cator Estate. large recep. overlooking quiet sq. gge. £94,000. Tel. 01 480 4619 (w)/ 01 882 9930 (H).

BLACKHEATH PARK. 3 bed 1st floor purpose built flat in excellent condition with gorgeous views over established garden from fabulous 30 ft reception. Newly fitted kitchen, fitted carpet throughout. curtains and very generous storage space. 200 yds to station and village. Low outgoings. Freehold. £129,000. (Eves 01 876 7909).

CAMBERWELL - 3 bed modern semi detached house in Woodland setting. GCH. Excellent dec order. Garden. Permission for Loft conversion (possible 2 bed. 1 bath) and garage. Also planning permission for adjoining 3 bed house with parking facilities. £225,000. Tel: 01 274 6585 (eves).

CAMBERWELL - Conservation area. 3 bed modern semi detached house in Woodland setting. GCH. Excellent dec order Garden. Permission for Loft conversion (possible 2 bed. 1 bath) and garage. Also planning permission for adjoining 3 bed house with parking facilities. £226,000 suit investor. Tel: 01 274 6685.

CAMBERWELL GREEN. Luxury one bedroomed garden flat. Custom built-in pine furniture. Village atmosphere. Ample off street parking. West End/City 15 minutes. £69,500 for quick sale. Tel: 01-831-6222 Ext 145 (Office) or 01-703-5407 (Evenings).

CLAPHAM JUNCTION Unique pied-a-terre on 3 floors with 60' south facing garden & summer house. Open plan ground floor. galleried study. 2 bedrms. white bathrm. all white kitch. simply stunning. £140,000. (193 St.Johns Hill. SW11). Tel 223 4566 T.

FOREST HILL - Large Vict house. 4 beds. 3 rec. Re-roofed. GCH. Garage. Garden. Conserv area. All amenities. £179,750 ono. Tel: 01-699 8814.

GEORGIAN FLAT - Two bedrooms. one double one single. Beautiful view overlooking Clapham Common. Own parking. 1 minute tube. £130,000. View for Bank Holiday Monday 30/5. Tel: 01-622-8048

CONSERVATIONAL AREAS. SW16. £800,000. F/H. One of South Londons premier residences. 6 bed. 2 bath. double Gge. Indoor swimming pool. Detached. Gibsons Hill. SE19 - £216,000. Classic art deco., det. res. 4 bed. Gge. lge front & rear gdns Overlooking parkland. For comprehensive property listings Park Regent Estates 01 670 7107.

HITCHCOCKS

WONTNER ROAD SW17 £189,000.

Large Edwardian house in sought after residential road close to common & tube. 4 beds, 2 baths, 2 receps, fitted kitchen, cellar, garden, GCH. freehold.

WORSLADE ROAD SW17 £97,000

Pretty Edwardian cottage in quiet residential road, close to tube & shops, 2 beds, bath, recep, custom built kitchen, garden, GCH, £97,000 freehold.

01-682 0042

Open today till 7 pm

UPPER NORWOOD

1 bedroom garden flat with spacious living room, modern kitchen, fitted wardrobes, hallway, curtains and carpets inclusive, modern bathroom. Recently redecorated and rewired throughout.

£63,500.

Tel: 01-653 3823.

BALHAM/TOOTING. Heaver Estate.

Large family house, tastefully renovated, 6 bedrooms, 2 bath. 36 ft Drawing / Dining-room. Large kitchen overlooking pretty 50 ft garden. Cellar. Very attractive galleried staircase. All in excellent condition.

£307,000

Tel 01-767 4297

BARNES PUTNEY BORDER

3RD Floor luxury flat in desirable purpose built 5 floor block set in well landscaped gardens, 2 double bedrooms, 2 bathrooms, garage available. 5 mins walk Barnes BR Station and 22 Bus route.

£128,000

Phone: 01 878 6088 (weekends or after 6pm weekdays).

FURZEDOWN SW16. Lovely 3 bed Edwardian house. all original features. 22ft kit. 2 receps & garden. Offers around £127,000. Tel 01-769 3470.

SW2 Contemporary & original 1 bed flat. Vacant possession. Very unusual, must be seen. £65,000 ono. Tel: 01 658 1781 after 6.30pm.

SYDENHAM / Dulwich borders. spacious luxury two dble bedroomed apartment. overlooking Wells Park. New fitted kitchen. tiled bathroom. huge lovely garden. a real stunner. £89,000. Tel 01-778 7069.

TRINITY GARDENS SW9 Lovely flat fronted period house in quiet conservation square. Fully modernised but original features retained. 3 beds. double recept. large kit/dining and spacious bathroom. Mature garden. Close all amenities and tube. £180,000. 01 274 8724.

WANDSWORTH Common. 5 Bed house. Quick sale. South facing gdn. £212,000. 874 2123.

WEST PUTNEY - charming detached family house, 4 bedrooms. 3 receptions, large kitchen/breakfast room. 2 bathrooms. huge loft and large south facing garden. £326,000. 01-788 5488.

GREENWICH Blackheath borders. Secluded period Cottage. 3 Bedrooms. lge kitchen. courtyard. Front Garden. small back garden. CH. Delightful. £250,000 FH. Tel: 691 8830.

HAMMERSMITH BRIDGE SW13. On the bank of river. 3 bed, 3 rec flat, bath + shwr rm. 2 balcs. on 2nd fl. rest. blg. Comm gdn. £189,000. ono. L/H. Tarrant 435 4141.

KEW. £123,000. Immac 2 dble bed Vic terr conv in secl cul-de-sac. Period feat inc orig stained timber. F/f kit. recep. bath. w/c. c/h. f/carpets. 5 mins tube. Tel. Pauline 01 283 1676 days or 01 878 6906 eves.

LOOKING for flats & hses in London to £500,000? pse call Rushton Properties 387 7949.

MORTLAKE Spacious 2 bed hse. quiet cul-de-sac. close BR. £149,950. Eves 01 878 1744.

NIGHTINGALE TRIANGLE SW12. Spacious first floor 3 bed flat. Own gdn. GCH. £105K. Offers inv. 675 7988.

OVAL SW8. Victorian ground floor 1 bed sunny flat, with many original features-cornicing, fireplace, sash windows. f/f kitchen, conservatory. GCH. sw garden, 99 year lease. £72,500. Tel. 01 582 9885.

PUTNEY Spacious p.b garden level flat. Kit/bkfst rm. 2 dble bed. £122,500 Tel: 01 878 9336

PUTNEY 1 bedroom flat in sought after residential area. Close to station and amenities, own garage. Use of garden. £95,000. Tel 01 788 9121 after 6pm.

PUTNEY. Spacious 7 bedroomed detached house, 180 ft garden, enormous kitchen. £490,000. For details tel: 01 876 4894.

PUTNEY. Spacious town house in exclusive square off Putney Hill. Minutes walk from main line and tube. 3/4 beds. Double intergral garage plus off street parking. Garden. £179,000. Tel. 01- 788 6610.

PUTNEY HEATH Totally renovated. 4 double bedrooms. 2 reception rooms. utility room, 2 bathrooms, 2 WC. Elegant spacious mansion flat. £195,000. Tel: 01 789 6061 (evenings).

SHEEN Parkside. (Marmindale, stone's throw Sheen Common). 4 bedrooms, through reception. Eat-in kitchen. 2 WCs. Patio. Small pretty garden, large shed. £225,000. 01 876 6965 (eves)

SOUTH NORWOOD Modern flat. 2 beds. 1 recep. kitchen. bath. garage. fitted carpets. 119 year lease. £64,000. 01 683 3373.

STOCKWELL - Grade 2. SW9. Immac 1000 sq ft. Two Bed Mais on 2nd/3rd floors of Georgian house. Huge rooms, orig features. Price £120,000 ono. For quick sale. Tel 01-736 3336 anytime.

STREATHAM - Near BR (Tulse Hill) for City. Lux 2 bed conv lwr grnd flat. Offers around £71,500. Tel. 01-769 7479.

SURBITON - *Lux 1 bed conv flat.* Close BR. river. £72,000. 01-390 3414(H) 01-750 9758(W).

SW17 Large 5 dble bed Victorian property. ready to move in. £158,000. Tel: 01 767 2605.

SW17 - Pretty 2 dble bed flat 30' garden in attractive tree lined Rd. Near tube & BR. £99,000. Large garage £8,000. Tel: 01 682 0768 (H) 01 248 0692 (W).

SW18 Bathroom for sale £84,950. comes with 2 bedrooms, large lounge. dining room. kitchen and private garden free. Long lease. Tel: 01 870 1849 (24hr answer phone).

SW19 2 bedroomed luxury flat. 2 receps. garage. nr tube and BR. £82,000. Tel: 01 543 2493.

LEE, SE12

Conservation area. Lge Edwardian semi. Short walk station. Fully modernised. Retaining period features. 5 beds, 2 lge receps, fitd kit, utility rm, bathrm, shwr rm, clks, cellar. Full gas ch. Mature gdns. £245,000.

PETER VARIAN AND PARTNERS 01 852 2272 Open 7 days

SE6 - 3/4 bed semi

Lounge, Dining room, kit. Util. rm, study, bathroom, separate shower. Double garage. 90 ft gdn. Giro £160,000.

Tel: 01 697 7792 *after 4.00pm*

CLAPHAM PARK

Large studio, fitted carpet, original fireplace, coving, separate kitchen. 97 yr lease. Detached house, large communal gdns, off street parking. 10 mins tube. £62,500.

Tel: 01 388 5739 (answer phone).

NEAR WANDSWORTH COMMON - SW18

Beautifully interior decorated, 2 dbl bed maisonette. Large recep, original fire place, kit/break, bathroom, sep shower with WC and basin. Own west-facing garden. GCH. 10 mins Wandsworth Town BR.123 year lease. £125,600, quick sale.

01-871 3844 after 6pm or 01-223 8111 day-time.

DOCKLANDS

Knight Frank & Rutley

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DULWICH

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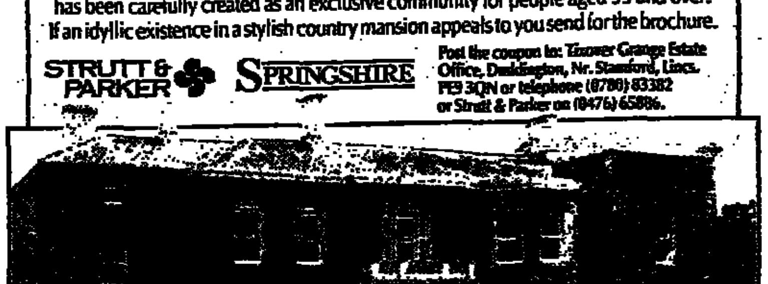

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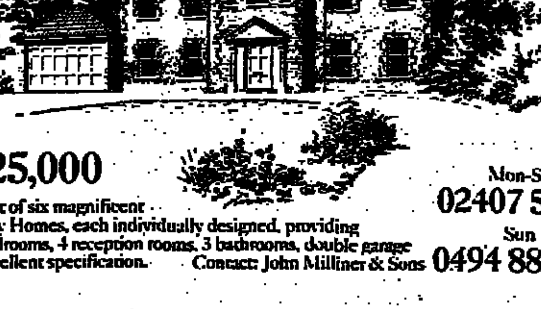

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N.DORSET Pretty village. Det 3 bed bung with gge. CH. Price guide £82,500 FH. Details: 0747 85682 or 0747 3683.

N DORSET On Wilts border. Nr village. Attractive house. Hall. clks. 2 rec. kit. 4 beds. bath. oil fired ch. Gge. ½ acre gdn with stream. Sole agents Walworth. Mere. Wilts 0747 860572

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BOURNEMOUTH

Luxury 2 bed flat, magnificent sea views to Isle of Wight, lounge with balcony, new conversion, all facilities, long lease.

From £78,500.
0202 304826 (T)

WINCHESTER

Elegant 4 (double) bedroom Victorian house Regency style. Central position. Superb 28' lounge, cloaks, 28' kitchen/diner, bath, heating. Easy garden. Double car port. Immac. £188,000.

YOUNG & WHITE
Winchester (0962) 53333

NEW FOREST Borders- Romsey 3 mls. Interesting converted Coach House with great potential in totally secluded setting of some 2.5 acres of garden & paddock. The New Forest & M27 Junct 1 only 5 mins. Winchester 20 mins. London 1½ hrs. 3 beds. 2 receps. kitchen. bathroom, cloakroom. stable. Auction Price Guide £165,000 unless previously sold. Contact Nicholas Zorab, G.A. Property Services, Beales Jackson & Jackson (0794) 523242.

NR ANDOVER. Enchanting 16th C thatched cottage with 5 acres pasture. Lovely rural surroundings. Draw rm. lge kit/b'fast. utility. 3 bedrms, bathrm. Good ceiling heights & light rooms. 2 ggas. Excellent order. Guide £230,000. Tim Bates (Property Consultant) 0488 84366

PERIOD Detached property 250 yrs old. 9 mls Winchester, 4 mls Bishops Waltham. Lge reception rm. dining rm. kitchen. breakfastrm. utility rm. conservatory. 3 dble bedrms. bathrm. 2 WCs. lge garage, outbuildings. beautiful garden. £175,000 ono. (0705) 461263 (T)

ROPLEY, Nr Alton. Fine new country residence with farmland view. ½ acre garden plus optional 1 acre. 5 Bedrooms, 2 Bathrooms, etc. Luxury finish. £300,000. Heward & Daykin, 4 Tunsgate. Guildford. Tel: (0483) 577948

HEREFORDSHIRE, WORCS, & SHROP

SOUTH SHROPSHIRE.

Victorian country residence, near original condition. Great charm & character. Area of exceptional natural beauty. 3 receptions, kitchen, 4/5 beds, bathrm, out office & coachhouse & mature grnds to nearly 1 acre. Offers over £120,000. Further land available. Ref:8632.

Cooper & Green Estate Agents, Shrewsbury 232244 or Ludlow 3721

WYE VALLEY

(20 mins M4, 10 mins M50, nr shops & schools) 4 bed bungalow, shower room, bathroom ensuite, lounge, dining, kitchen, utility. CH. Dble glazing. Cavity insulation. Double garage. Outside wc. Open South rear garden. Views

£125,000. No chain
Quick sale required.
Tel: 0600 890858

HERTFORDSHIRE

MUCH HADHAM - Ideally situated in this sought after village, a large detached bungalow, 4 beds. 2 recps. clkrm, utility. lux kitch. dble gge. 2 acres. £325,000. Tel: (027984) 2267.

HERTS - WORMLEY WEST END

18th Cottage in idyllic hamlet surrounded by open countryside. Fully mod. Retaining many period features incl. 3 double bed. 2 Bathrooms (one en suite) liv. room with inglenook Fireplace. Farmhouse kit/din., CH, One third acre of walled landscaped gardens. Conservatory. Dbl garage. 2 mins from A10/M25. 20 mins by train to City. Offers over £275,000. Fhd.

Tel. (0992) 464316

RADLETT - Pretty four bed executive home. decorated to highest standards. shower room. luxury bathroom, two receptions. Poggenpohl kitchen. backing open farmland & Forestry. Quiet location in premier road. Ten mins walk BR station. Kings Cross twenty mins. Immediate occupation. £275,000. Home: 0927 66636 Work:01-561-7173.

ST.ALBANS. 4 bed (2 dble) town house. carpeted throughout, garage, private estate, conservation area. fully double glazed. No chain. £119,950. Tel. (0727) 57109.

UNIQUE Thatched house previously the milking parlour of the Ovaltine Farm, Abbots Langley. Situated in open countryside within 5 mins of M1 & M25. 30 mins London. Large, spacious, luxuriously converted. 2 dble bedrms. large fitted kitchen. & gge. £179,000. 09277 69750.

IRELAND

IN DUBLIN'S fair city. Large semi-detached. 4 bed house with spacious rooms. incl 3 WC's, carport & extras. £50,000. Irish pounds. Tel: 0001 944323 (eves).

NR GALWAY CITY Modern 4 bed bungalow on superb 1 acre seaside site. £42,500. Phone 0908 660252 eves

KENT

KENT

Chart Sutton. Spacious former Coach house set amidst open farmland. Maidstone 2 mls. London 40 mls. 3 Dble Beds, 2 Rec, Study, Utility, Lge Kit/Brk Rm, Dble Gge. ¼ acre gdn. £250,000

Sutton Valence. Prominent village residence with views over the Weald. Extensive accommodation suitable for a variety of uses. Planning consent for conversion to a rest home or could be divided in two dwellings. Offers in excess of £200,000

SIBLEY PARES
& PARTNERS
0622 673086

KENT/SURREY BORDERS INTERIOR DESIGNER'S OWN LOVELY COUNTRY CONVERSION

Detached, immaculate. 3 reception rooms, 4 bedrooms, 2 bathrooms, superb fitted kitchen, conservatory, sunny private garden of [illegible]. 10 miles Gatwick.

£265,000
Tel (0732) 862891

BRENCHLEY

50 minutes from Paddock Wood to Charing X or Cannon St, east access M25. Converted Oast, 3 receps, 4/5 beds, 2 baths, kit/b'fast room, util, dbl gzg. 1 acre garden/woodland. O.I.R.O. £330,000.

Tel: 0643-62214.

BECKENHAM, Kent. Luxurious 2 bed. 2 bath p/b flat. GCH. oak f/kit, excellent decor. beautiful garden, garage, balcony. 123 yr lease. £125,000. Tel. 01- 627 7643 or 01- 650 2639 evgs.

BICKLEY. 30 mins City/West End. 4 bed detached. en suite shower. dble garage. £187,500. Tel. 01- 464 3087.

CHELSFIELD PARK Orpington. Protected residential area by Green Belt. 10 mins stn. 1965 lux det hse. good secluded plot. 4 dbl beds. 2 baths, study, two 20' recep rms, huge kit/b'fast. 6 car garaging. £245,000. Linay & Shipp. 0689 28678.

CHISLEHURST. Mod 4 bed det hse, en suite shwr. clkrm. oak fitted kit, dble gge. Close buses. B.R. £166,000. Tel: 01 826 6584 (day): 01 467 4892 (eve)

GREATSTONE Beach house. Fully equipped. 4 bed, 2 bath, kit/dtn, lounge, sun lounge, balcony. See French Coast. Garage. forecourt. Close shops. golf 1 mile. Ideal hols. w/ends. Freehold £85,000 ono. Geering & Colyer 0679 63193.

ROYAL Tunbridge Wells. Extremely spacious and tastefully decorated Victorian house. Walking distance-town centre, schools and station. Large, light rooms with high ceilings. Superb views over park. 3 spacious receptions. 5 double bedrooms. 2 with bathroom ensuite. Large sunny kitchen and utility room etc. Lovely patios and 100 ft garden. £250,000 for quick sale. Tel. (0892) 45036.

SHORTLANDS. Bromley. 3 bed [illegible] semi det hse. garage. 2 receps. fitted kitchen. lux bathroom. lge lounge. GCH. Dbl glazed. Lge gdn. Close to BR. parks & golf courses. £125,000. 01 464 6243 (ans phone).

STRUTT & PARKER

01-629 7282

BERKSHIRE/ OXFORDSHIRE-SONNING -ON-THAMES

Reading 4 miles. (Paddington - 27 mins). London 38 miles. M4 (J10) 4 miles.

A unique 5 acre island with an imposing Georgian country house set in beautiful landscaped gardens, well timbered grounds and enjoying extensive river frontages.

Reception hall, 6 reception rooms, library, 3 principal bedroom suites, 4 further bedrooms and 5 bathrooms.

5 car garaging. Substantial range of outbuildings. Wet boathouse. 1/2 acre Eyot. 1/2 mile frontage to River Thames. Landscaped gardens and timbered grounds.

About 5 acres

London Office: Tel: 01-629 7282 (Ref.1EG10277)

INVERNESS-SHIRE

FOR SALE

A charming country cottage in a delightful Highland location.

Salmon fishing also available.

Edinburgh Office: 26 Walker Street. Tel: 031-226 2500 (Ref.3BB3671)

Cooper & Tanner

FOR SALE BY AUCTION

Keynsham, Avon

Bath 7 miles, Bristol 5 miles

Standing in ¼ acre of well laid landscaped gardens and orchard

[illegible] House

With adjoining ¼ acre Pony Paddock. This is a rare opportunity to purchase a spacious family house in need of internal modernisation and improvement. Set in idyllic country location with panoramic views across the Avon Valley and Lansdown Hills.

3 Reception Rooms, Kitchenette, 3 Double Bedrooms, Bathroom, Garage

Contact: 8 High Street, Keynsham

(0272) 869331

Penyards

HALE, HANTS/WILTS BORDER. AN IMMAC FAM HSE SET IN DELIGHTFUL S/FACING GDNS OF ABOUT 1 ACRE AND ENJOYING A TOTALLY PEACEFUL SITU ADJACENT TO THE NEW FOREST. Ent hall, inner hal, sit rm, din rm, kit, util, clk, 3 beds, bath, lge att studio with s/c annexe potential. Full oil fired CH. Offers in region of £230,000

61 MILFORD STREET, SALISBURY. (0722) 336545.
Winchester - (0962) 60300. Romsey - (0794) 516613. London - 01 491 7888

Penyards

WHITEPARISH, Near Romsey

A SUPERB HISTORIC PERIOD VILLAGE HOUSE OF GREAT CHARACTER, BEAUTIFULLY PRESENTED AND SET ON EDGE OF RURAL VILLAGE IN 3¼ ACRES OF GARDEN & PADDOCKS. Rec Hall; Inner Hall; Cloaks; Farmhouse Kitchen; Drawing Rm; Dining Rm; Housekeepers Rm; Cellars; Principal Bedroom Suite; 4 Further Beds; 2 Baths; Studio Bedroom 5; Oil CH. Garage for 4. Stabling. Numerous outbuildings. For Sale by Private Treaty.

21 Southgate Street Winchester (0962) 60300
Salisbury (0722) 336545 Romsey (0794) 516613 London 01-491-7888

MIDDLESEX

TEDDINGTON

Quiet conservation area in course of refurbishment. Ground floor Gaslight feature retained if required, fitted kitchen of your choice, 3 bed, 2 reception or through lounge to agree. Upstairs bath/W.C, downstairs W.C. GCH. Guaranteed damp course dry rot wood worm treatment, new electrics, good garden.

OIR £165,000
Tel 01-977 4717

UNIQUE

opportunity to acquire a charming and unusual Grade II listed Georgian, newly refurbished, town house, forming part of the Hampton Village conservation area. This exceptional family house has 3 spacious dble bedrooms and a host of interesting and original features. Deep front garden 30ft with path to 50ft x 30ft rear garden. £170,000.

Tel. 01 908 1230/
01 908 6252.

TEDDINGTON. Two bedroom, end of terrace Mews cottage, in a select and secluded location. 2 reception, luxury bath/shower room, kitchen. Close station and local amenities. £116,500. Tel: 01 977 7569 eves.

MIDLANDS

LOWER HARLESTONE

Offers in the region of £250,000

An exquisite stone property enjoying delightful picturesque setting. Adjacent to Lakes/ woodland. This Fabulous accomodation includes: Cloakrm, Living rm, Intimate Dining Rm. large Kitchen. Magnificent 25' Victorian Style Conservatory. 3 Large Bedrms. 2 Bathrms. 1/3 acre Garden & range of 'Scotts' Stabling.

Kelly Estate Agents.
2 St Giles Sq.
Northampton.
0604 232002

DELIGHTFUL semi detached country cottage, beams. stone fireplace. central heating. Four tiny beds. bath. kitchen. hall and lounge. 10 minutes Newark. 66 mins Kings X. Offers over £65,000. Tel 0636 84785.

LUXURY 3 beds, 2 bath, town house executive area easy travel. Bargain for quick sale. £49,000 West Birmingham. Tel: (0902) 28716

NEWARK. 4 bedroomed house. FG/CH. garage. Kings Cross 60 mins. £66,000 ono for quick sale. Tel (0522) 24631.

NORTHAMPTONSHIRE - Close M1 (junc 18 & 20). Skilfully restored period house. 2 receps. 4 beds. 2 baths. walled private gdn. gge. £145,000. Vacant Possession. The Corner House Estates Agent (078 887) 444

NOTTINGHAM Edwardian semi-detached house. 7 Bedrooms. quiet area, few minutes from City. £86,750. Ring 0602 609656 after 6 & w/ends.

WARWICK/Oxon border. 6 miles M40. Compact country estate. Magnificent elevated position. New house built of local stone. extensive outbuildings. 17 acres. £340,000. John Earle & Son 05642 4343.

NORTH EAST

COUNTY DURHAM 4 bedroom detached house, central heating and a garage. 3 toilets. 2 showers. 1 bath. on small private estate. 7 yrs old. A19 is 2 miles. Durham City is 6 miles and Newcastle Airport 20 miles. Offers in the region of £40,000. Tel: (0388) 420048.

DERELICT Georgian/Victorian mansion, standing in 16 acres of woodland. Would make superb country house or has possibility of development as Rest Home. Health Farm etc. Further woodland with lake and additional parkland available. Offers invited. Price Guide in excess of £50,000. Full details from GA Property Services, TEL: 0670 516711.

LINCS A superior stone built farmhouse. lnge. dining rm. kit and shwr rm. 4 beds, bath. ch. dbl gge, 1 acre. more available. £130,000. Lakey & Co. Lincs. 0472 241307

NORTH WEST

BEAUTIFUL Restored millhouse + flat. 6 acres stream, mid lakes - Dales, M6 5 mins £175,000. Tel (05874) 558 6pm.

SOUTHERN LAKELAND Fully furnished detached chalet style. 2 bed bungalow, overlooking gorgeous meadow situated 1½ miles from Grange-Over-Sand. £40,600. Tel: 061 633 8542.

WIRRAL. Four bedroom house with just under four acres. Paddocks. garden and outbuildings situated adjacent green belt. 20 minutes drive Chester or Liverpool. Offers around £375,000. Reply to BOX E08.

OXFORDSHIRE

HEADINGTON HILL

Oxford City centre and rail station within 2 miles. Handsome detached Georgian style residence with south facing gardens of about 1 acre. Elegantly proportioned accommodation, 2 cloakrms, 4 reception rms, lge kitchen/-breakfast rm, master bedrm suite with dressing rm & bathrm, 4 further 1st flr bedrms, 2nd bathrm, 4 attic bedrms or flat. Garaging for 2 cars.

Price Guide £350,000 F/H

LEAFIELD VICARAGE

3.5 miles Charlbury station. Fine period residence or residential care home for the elderly. Main house & connecting annexe comprises clkrm, 4 receptions, 2 kitchens, wine cellars, 8 bedrms, dble garage & workshop. All set in secluded grounds of approx 1.4 acres.

Price Guide £325,000 F/H.

Brooks of Oxford
(0865) 244535.

DREWEATT NEATE

South Oxon River Windrush

Enchanting historic mill in superb riverside setting with unspoilt southerly views across meadow. 3 reception. 5 bedrooms, bathroom & shower room. Scope for expansion into adjoining mill. Excellent cottage. Thatched barn with conversion possibilities. Garden. Paddock. Fishing. About 3 acres. Guide: £450,000.

Tel: 0635 38393

HENLEY ON THAMES

4 miles. Renovated Victorian house backing onto woodland. Large split level reception, kitchen/ dining room, 4 bedrooms, luxury bathroom with whirlpool. Gas central heating. Garden - rockery. Vacant possesssion. Freehold £215,000.

Tel: (0491) 641952

OXFORD

Overlooking City spires

Attractive 5 bedroomed family house, 2 reception rooms, kitchen/breakfast, utility, conservatory, 2 bathrooms. Dble garage, and gardens in ½ acre. £325,000

Tel (0865) 246303

CASSINGTON Nr. Oxford. Substantial detached village residence of character, convenient for Oxford. 4 receps. 4 beds. 2 baths. and usual offices. gas ch. garage for 3/4 cars. Workshop. landscaped gdns of 1.75 acres. Offers invited. (Guide £350,000). Tel: Adkin 0491 36999

SCOTLAND

BALLATER Royal Deeside. (Balmoral 8 mls - Aberdeen 39 mls) Sel of Scandia - Hus Swedish houses in small development in beautiful setting. £59,000 - £95,000. Avchlee Developments Ltd. 31 Gray St. Aberdeen. 0224 583320

EDINBURGH (Barnton). 2&3 bed luxury flats from £70,000. Barnton House Developments Ltd 031-339 4515/4848

HIGHLANDS Inverness 10 miles. The Boxer's Croft enjoys a beautiful peaceful setting, with sweeping Southerly views over Loch Ness and the hills. Refurbished 1974. Lounge, kitchen/ dining, 3 beds, large workshop/ store. double garage. 1.3 acres, and more land negotiable. Offers over £50,000. Colour brochure from Finlayson Hughes. (0463) 224343.

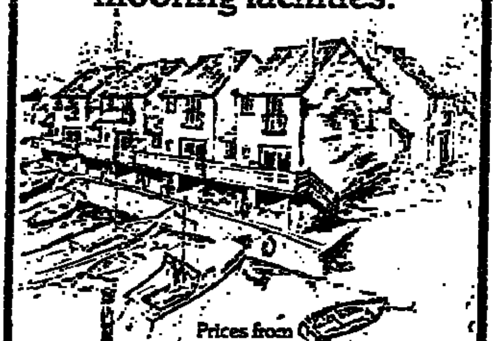
JOHNSHAVEN By Montrose. Unspoilt fishing village. Ideal sea-side holiday cottage with sea-views. Accommodation comprises lounge. modern kitchen/diner. double bedroom, bathroom. Carpets & blinds included. Cottage is stonebuilt. detached with sunny terrace & ample garden areas. Offers £24,000. Tel: 08285 2253.

OLD CHURCH HOUSE, Cross. Ness, Isle of Lewis. Beautifully restored 4 bedroom family house built by Thomas Telford in 1829. 13½ acres and outbuildings. Offers over £40,000. Details 041 204 1862.

TIDES REACH

RIVER ITCHEN
WHITWORTH CRESCENT
SOUTHAMPTON

Exciting new development of five riverside executive homes with individual mooring facilities.



Prices from
£160,000.

Features include:

- ❄ Master bedroom with en suite shower and dressing room
- ❄ Three further bedrooms
- ❄ Lounge-dining room with open marble fireplace and balcony overlooking river
- ❄ Luxury fitted Bosch kitchen
- ❄ Downstairs cloakroom
- ❄ Family bathroom
- ❄ Direct private river frontage
- ❄ Individual boat mooring stakes
- ❄ Exceptional basement/ leisure accommodation overlooking the river – for individual interpretation as hobby/ playroom, snooker room, studio etc.
- ❄ Double garage
- ❄ Full gas central heating
- ❄ Sealed double glazing
- ❄ 10 year NHBC guarantee
- ❄ Cul de sac position

For illustrated brochure please contact vendors sole agent:

FOX & SONS

Tel: Southampton 446724

HARRIETSHAM — Near Maidstone, Kent

On the edge of the North Downs with magnificent views over the Kentish Weald.

AN IMPOSING COUNTRY HOUSE WITH GROUNDS AND LAND OF ABOUT 85 ACRES

M20/M2/M25, Ashford, Canterbury and Channel Ports within easy driving distance. 6 Bedrooms, 4 Bathrooms, 3 Reception Rooms, Indoor Heated Swimming Pool. West Wing with Tudor Lounge and Billiard/Games Room.

Two Cottages, Exceptional Tudor Barn, Stabling and Various Outbuildings

Substantial offers required for the freehold.

Kings 30 King Street, Maidstone, Kent
Tel: (0622) 57225

WESTER ROSS

Former mansion, secluded setting. Views over loch and glen. 5/6 bedrms, usual offices. Steading paddock, gardens. Adjacent golf-course. Good local amenities. £85,000 ono.

Particulars 05202 417

PERTHSHIRE

Strathyre. Picturesque detached cottage in approx 1½ acres. Sun lnge, lnge, kit, showr rm, 2 bedrms, gge & outbldgs. Charming location. Viewing recommended. Offers over £28,000. R V £370.

J & E SHEPHERD
45A George Street
Edinburgh
031 225 9273

PERTHSHIRE By Aberfeldy. country cottage with range of outbuildings overlooking the river Lyon. 3 bedrms. 2 public rms. kitchen. bathrm. outbuildings, attractive gdn. Kennels suitable for conversion. offers over £60,000. Finlayson Hughes. The Square. Aberfeldy. 0887 20904

PERTHSHIRE. Aldie Cottage. On sth fcng approx ¼ acre site. Enjoying magnificent panoramic views over Strathearn to the Ochil Hills & Gleneagles. Exc investment development opportunity with p/p inc outbldngs. Recreation facilities inc golfing, riding, fishing, walking & shooting. Edinburgh 45 mins. Gleneagles Country Club 20 mins. Perth City 15 mins. Offers over £40,000 Stuart Wyse Ogilvy 0738 36064

SOMERSET & AVON

BRISTOL

Elegant Victorian corner property in highly sought after res area of N.Bristol. Bathstone construction. Dble Glazing. 2 Receps. Cons/-Office, Butlers pantry, Breakfast Rm. Kit. Cellars. 5 Beds. Bath. Dressing Rm. Box Rm. Dble Gge. Sunny Garden. This property retains a wealth of fine original features including superb hall glazed dresser, stained & painted glass, marble fire surrounds, original plasterwork & much more. Close shops, schools & parks.

Offers around £155,000
Tel: 0272 45153

BATH £90,000 ono. In much sought-after crescent - private parking - communal garden - adjoining golf course. Spacious lower ground floor flat in excellent order. Small patios front & rear. large open-plan lounge/dining area/ well fitted kitchen. luxury en suite bathroom. bedroom, ample cupboard space. utility areas. Family sadly outgrown flat, hoping for quick sale. 0225 318448

BATH. Prestigious address. lovely position. Superb views. Close city. Very quiet house. gdn. garage. Completely modernised. 2/3 recep. 3/4 dbl beds. 2 lux bath. 1 cloak. Lge convertible loft. To incl blinds and carpets. £250,000. Internal viewing essential. Tel: 0225 313386.

BRISTOL - Wysteria clad south facing elegant Georgian terr. unique tree-lined road with extensive views. Immaculately restored retaining original features. Small sunny paved gdn. 2 receps (1 with balcony). Ft kitchen. utility. 4 beds. 3 baths. £260,000 (0272) 264804.

HOUSE HUNTERS (South West) Just looking for a house. let us do it for you 0278 663094.

NEAR ILMINSTER. Somerset. Superb three bedrooms converted barn. lots of character. Beautifully modernised. £120,000. Tel: 0923 776343 evenings.

NR TAUNTON & M5. Stone barn newly converted to detached country cottage. Edge of village. Sympathetic modernisation for ease of maintenance. 3 bed. 2 bath. craftsman fitted kit. oil ch. Dble glazed. Orig beams. Dble gge. Landscaped gdns. £145,000. 0823 400677 (T)

NR WELLS - Large picturesque 17th Century cottage/family home. 4 bedrooms, 2 baths (1 en suite), 3 receptions, fitted pine kitchen. Small walled garden, courtyard and outbuildings. Open fireplaces. Oil CH. beams. Offers in the region of £150,000. Tel: 0934 713006.

POLDEN HILLS - Luxury modernised bungalow in quiet village. Fully fit kit, 3 beds. sittingroom, diningroom. Mature garden. Near M5 & Somerset coast. Ideal retirement/ 2nd home. £85,000 Tel: 0278 732021 (Eves only).

SOMERSET, North Cadbury. Det rural bungalow, 1/3 acre. Uninterrupted views. Lounge. dining rm. 3 D beds. bath/ shower. clks. utility. Ch. insulated. d/gzs. patio, private gdn. OIRO £130,000 0963 40654.

TAUNTON Executive luxury 1 yr old 4 bedrm en-suite detached house. dble garage/workshop. 2 large receps. kit/b'fast rm. utility rm. GCH. Immaculate order. Access M5. £127,500. Tel: 0823 274018.

WIVELISCOMBE. (9 miles Taunton. 4 miles Devon border). Beautiful spacious 2 bedroomed 1st floor flat. in large country mansion. Sitting room, dining room, kitchen, luxurious ensuite bathroom. Communal lawns. garage. private drive. GCH. Fitted carpets throughout. Excellent holiday home or s/c apartment. £49,500 ono. Tel: (0703) 552804 after 8pm or before 10am).

SURREY

PRUDENTIAL Property Services

HOLMBURY ST MARY Guildford 9 miles. Dorking 6 miles. On the sheltered southern slopes of Holmbury Hill, a fine country house with magnificent distant views over its own outstanding secluded grounds to the South Downs. 6 principal beds, 4 secondary beds, 4 baths, 5 receps, 2 kits, lge cellar, 3 car gge, Victorian ice house, grounds of 7½ acres with lake, 9 hole golf course and hard tennis court. For Sale Freehold. 44 High Street, Guildford (0483) 38565

Over 700 Offices Throughout the Country

WENTWORTH VIRGINIA WATER

Exclusive position ajoining famed Wentworth Golfcourse. ½ acre landscaped gardens. Immaculate. 4 dble bed, 3 reception, study, 2 bathrooms, sauna/shower, kitchen, utility, feature 2nd spiral staircase

OIEO £389,000
Tel: 09904 2791/2924

CATERHAM VALLEY

Detached Tudor style 3 bedrm house. Large through lounge, feature fireplace. Sun room. Full gas Central Heating. Luxury Bath. New carpeting throughout. Curtains & fittings incl. Garage. Gardens. OIRO £140,000.

Tel: 0306 711141

EPSOM

Attractive four bedroom, two reception detached house with garage. ¼ acre plot, secluded garden rural outlook, within walking distance of Downs, town centre and station. 30 mins Waterloo, Victoria and Lon. Bridge. Large oak panelled hall, luxury bathroom, full GCH.

Freehold £249,950
Tel: 03727 21171

EWELL VILLAGE

19th Century extensively restored cottage. Two bedrooms, through lounge, dining room, timber fronted. Two car parking. 30 minutes Victoria/ Waterloo, close to A3/M25. Patio area, no garden. Pleasant setting.

£118,950 ono or £750 pcm.
Tel: 01 394 0515

EAST MOLESEY Charming 19 C. 2 Rec/2 Bed Cottage - fully modernised - GCH - 70ft garden - Urgent Sale - O/A £97,000 F/Hold. Tel: 01 941 2047.

GODALMING. Tudor style house in private estate, built 1986. Southern landscaped gardens Near Charterhouse school Waterloo 42 mins. Large hall. cloakroom. 3 reception. 5 bedrooms. 3 bathrooms (2 ensuite). large kitchen, breakfast and utility rooms. £335,000 ono Tel: 04868 25660.

GRAYSHOTT Near Hindhead. Spacious purpose built flat in Village centre. Double bedroom. study. living rm. dining alcove. kitchen. bathroom. sep WC. full GCH. garage. L/hold £97,500. Tel 0243 378601.

HINDHEAD. Superbly presented, spacious detached residence. Highly regarded locality. 7 bedrooms. 3 bathrooms. etc. Gas ch. ¾ acre garden. £325,000. Heward & Daykin. 4 Tunsgate. Guildford (0483) 577948.

HOOKWOOD Nr. Horley. Surrey. Gatwick mainline 2 mls. Victoria 30 mins. M23/25 5 mins. Immaculate detached chalet bungalow. ¼ acre plot. Quiet cul-de-sac. Lounge. Diner. 3 Beds. Fit Kitchen. Bathroom. Cloakroom. Garage. Landscaped Garden. Summerhouse Greenhouse. Shed. £135,000 Tel: 0293 771150.

NR WOKING STATION. £215,000. Brand new Executive 4 bedrm residence. 2 lux bthrms. 3 recep. Lux Kit/b'fast rm. Dble Garaging. GCH. High Specification. 10 yr NHBC. Heron & Co. 0483 755511

PURLEY West. Spacious det immac 30s house. GCH. Ent hall. Clkrm. F/F kit. Utility. 2 recs. 4 beds. Bathrm and en suite. Two garages. £299,000. Tel 01-660 4465. (Evenings)

SURBITON Lux character 3 large bed flat. Grade II listed building. Private entry. Many features inc spa bath, ornate plaster work, utility, sun patio, etc. 5 mins walk to main line stn. 20 mins Waterloo, 120 yr lse. Vacant poss. Private sale. £127,500. Tel: 01 399 5730.

THE DEVILS PUNCHBOWL - Secluded 17th C. cottage, fully modernised. 4 bed, 2 bath. rec. diningroom, study. guest Annex. Superb barn 36'. garage plus woodstore. Set in 6½ acres. in heart of Nat. Trust land. off A3. close to Haslemere station. £335,000. Tel: 0428 2727.

SUSSEX

BRIGHTON superb sea views from all rooms directly overlooking Brighton Marina - spacious 2 double bedroomed flat in purpose built block. Hall, sitting room/dining room, kitchen. bathroom, entrance hall. gch. £89,000. Tel:(0273) 698979. Private Sale.

SAVILLS

BERWICKSHIRE About 2,250 Acres

Scottish Borders.

The Marchmont Estate

[illegible] miles, Newcastle 65 miles.

One of Scotland's most famous pheasant shoots with a highly productive and superbly equipped in-hand arable farm together with 2 let units.

[illegible] House 2 reception [illegible] conservatory, kitchen, [illegible] Oil fired central [illegible]

[illegible]

For sale as a whole by private treaty.

Contact Charles [illegible]

031-226 6961 46 Charlotte Square, Edinburgh EH2 4HQ

SMITH-WOOLLEY

CHARTERED · SURVEYORS

HAMPSHIRE,

Nr. Petersfield
A Small Country Estate

Substantial Georgian Country House in unspoilt parkland setting
Hall, 4 reception, study, kitchen, family room, utility, 6/8 bedrooms, 2 bathrooms, oil c/h.

Range of garages and loose boxes. Garden, paddocks and park.

Detached period 3 bedroom cottage with paddock

Range of listed farm buildings with planning consent for conversion to two 4 bedroom houses with paddocks

In all about 28 Acres

Freehold for sale with vacant possession

By private treaty - as a whole or in Lots

32 Lavant Street, Petersfield, Hants
Tel. 0730 62801

ALBOURNE NR. HASSOCKS WEST SUSSEX

Timber-framed barn & lean-to with planning consent for conversion. Range of farm buildings. 10 ACRES paddocks. Beautiful view of the Downs. Convenient for main line station to London & Brighton

Auction 5th July
Preliminary details from the Auctioneers
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OVERSEAS PROPERTY

The call of the Spanish islands

About 50,000 UK purchasers will acquire a Spanish holiday home this year, and although most of these will be in mainland Spain, life on the Spanish islands has growing appeal. Until recently island leisure schemes were inexpensive, catering mainly for a mass market and lending themselves to tour operator rental schemes when the owners did not require the properties for their own use.

But sophisticated developers catering for a more exclusive, mainly European market are creating leisure schemes in providing all facilities required for holidays or for permanent living.

Majorca's Bendinat Estate, an 850-acre complex 30 minutes west of Palma airport, has as its focal point the Anchorage Club and Village, a smart waterside scheme designed by François Spoerry, of Port Grimaud.

The dignified architecture is a blend of traditional Majorcan town house and the colour-washed façades of the Mediterranean Provençal. The old tiling and clever design, particularly of the front line, give the impression of an old-established port rather than a purpose-built scheme begun just four years ago.

Basically, the Anchorage Club consists of a large pool with steps leading down to a small private beach. The pool is overlooked by a gourmet restaurant, a piano bar, a library and boutiques. The club is private and is open to members only during the day.

Anchorage Village consists of 184 apartments being built in three tiered phases. The traditional exteriors totally belie the modern marble finished units behind the façade. Just 16 two-bedroom and three-bedroom homes are for sale in the second and third phases, costing between £110,000 and £216,000.

In addition, one vast suite in the front line remains, priced at £350,000. There are heated swimming pools between the tiered blocks and the landscaping is virtually complete.

Undoubtedly the Anchorage Club is for sophisticates who need to be seen enjoying themselves, and the adjacent apartments reflect the standards required and the price they are prepared to pay to enjoy such status.

An adjacent apartment, costing from £50,000, is a natural for the golfer keen to enjoy the nine-hole Royal Bendinat and to belong to a club whose honorary president is King Juan Carlos, who always takes his family holidays in Marjorca. The first phase, which is complete, consists of six blocks containing 72 one-bedroom, two-bedroom and three-bedroom flats, along with gardens and a swimming pool. A dozen or so units are still for sale from £50,000 to £90,000 and are ready for immediate occupation.

Fit for a king? Juan Carlos is president of the golf club adjoining these flats

The next phase will be 58 one-bedroom, two-bedroom and three-bedroom flats in two blocks with an indoor and an outdoor pool. Construction starts in September and eight three-bedroom units have just been released for off-plan sale, priced from £132,000 to £144,000. For the individualist, villas can be built within the Bendinat Estate to an owner's specification for around £250,000. There is little doubt that Bendinat's high profile has drawn other developers towards Majorca with the aim of creating yet more smart leisure schemes.

Details are available from Bendinat Sales Office, 163-169 Brompton Road, London SW3 1HW (01-589 4567).

Tenerife, the Canaries' most popular island, is rapidly gaining in popularity with the younger UK buyer. A recent survey by Morgan Grenfell states that about 155,000 properties at an average price of £100,000 are left to younger relatives every year. Trends indicate that once these inherited properties are sold, a significant slice of this "new" money is destined for purchasing a second home with a proportion directed towards Tenerife.

Prices there are still competitive and the consistently reliable climate indicates a high rental return. Developers are therefore starting to create more luxurious schemes.

Sansofe Puerto is the latest residential scheme in Tenerife by Aer Lingus España — this is the Aer Lingus division responsible for the clifftop Sansofe scheme, now effectively sold out, in Puerto Santiago on the southern side of the island, adjacent to Los Gigantes. Sansofe Puerto is being built in partnership with the Bank of Ireland and Banesto, and the plans include a hotel and commercial and sporting facilities.

Fifty-three one-bedroom and two-bedroom apartments are under construction, 30 per cent are already sold, and completion is due at the end of the year. The price range is between £43,000 and £90,000, and a show house is ready. Castillo Sur S.L. is selling the scheme through UK agents Intercontinental Property Investments, of Brighton.

This part of Tenerife, although within 40 minutes of the airport, has avoided the high-rise clutter of Playa de las Americas. Obviously, it has its fair share of holidaymakers, but it is also popular with long-stay residents.

Tenerife does not yet have many large private villas set in individual grounds, so a home just on the market for £590,000, whose owners are members of a European royal family, is bound to generate some interest. The five-bedroom villa, in the fishing village of Alcalá to the west of Playa San Juan, is in a sheltered bay. It has 2,000 square metres of completely walled-in land consisting mostly of established gardens. The palm trees of the gardens surround the house.

Security is paramount, thanks to the royal connection. There are double glazing, special doors and steel-framed protection to many of the windows. There are a large swimming pool and a garage for four cars. Building permission has been obtained for another home within the estate.

Details are available from IPI Ltd, 34 Ship Street, Brighton BN1 1AD (0273 774098).

Professional, legal and financial advice should always be sought before any commitment to an overseas property purchase. In Spanish law, a contract of sale, once signed, is binding.

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Law Report May 25 1988

Privy Council

Plaintiff has burden of proof despite facts

Ng Chun Pui and Others v Lee Chuen Tat and Another

Before Lord Bridge of Harwich, Lord Fraser of Tullybelton, Lord Griffiths, Lord Ackner and Sir John Stephenson

[Judgment May 24]

It was misleading to talk of the burden of proof shifting to the defendant in a *res ipsa loquitur* situation because the burden of proving negligence rested throughout the case with the plaintiff, the Judicial Committee of the Privy Council stated.

Their Lordships dismissed an appeal by the first plaintiffs, Ng Chun Pui and Ng Wang King, administrators of the estate of Ng Wai Yee and attornies of Choi Yuen Fun and Ng Wan Hoi, and by the other plaintiffs, Tse Chi Wai, Tse Sai Yin, Ng Suet Lai and Chu Yun Man, from the judgment of the Court of Appeal of Hong Kong on September 23, 1987, who allowed the appeal by the defendants, Lee Chuen Tat and Ho Kwan Leung, from the judgment of Mr Justice Nazareth in the High Court of Hong Kong who decided liability in favour of the plaintiffs.

Mr Robin Stewart, QC and Mr Keith Walmsley for the plaintiffs; Mr Michael Wright, QC and Mr Richard Hone for the defendants.

LORD GRIFFITHS said that a coach owned by the second defendant and driven by the first defendant left the westbound part of a dual carriageway, crossed the central reservation and collided with a public light bus being driven in the opposite direction.

The first plaintiffs were the personal representatives of a bus passenger who was killed and the remaining plaintiffs were other passengers and the driver who was injured in the collision.

At the trial the plaintiffs called no oral evidence and relied on the fact of the accident as evidence of negligence, or as the judge put it, the doctrine of *res ipsa loquitur*.

They were justified because in ordinary circumstances, if a well maintained coach was being properly driven it would not cross the central reservation of a dual carriageway and collide with oncoming traffic.

In the absence of any explanation, the proper inference was that the coach was not being driven with the standard of care required by the law and that the driver was negligent. If the defendants had called no evidence the plaintiffs would have been entitled to judgment.

The defendants did call evidence and gave an explanation of the circumstances causing the first defendant to lose control of the coach. The judge accepted the defendants' evidence that the coach was travelling in the outer lane when suddenly a blue car, which had not been traced, cut in front of the coach from the inner lane and the first defendant had reacted by braking and swerving, whereupon the coach skidded across the central reservation colliding with the bus.

Because the plaintiffs had relied on the doctrine of *res ipsa loquitur* the judge held that the burden of disproving negligence remained on the defendants and that they had failed to discharge it.

That was a misunderstanding of the so-called doctrine, which was no more than a legal maxim to describe a state of the evidence from which it was proper to draw an inference of negligence.

Where the plaintiff suffered injuries as a result on an accident which ought not to have happened if the defendant had taken due care, it would often be possible for the plaintiff to discharge the burden of proof by inviting the court to draw the inference that on the balance of probabilities the defendant must have failed to exercise due care even though the plaintiff did not know in what respects.

In an appropriate case the plaintiff established a *prima facie* case by relying on the fact of the accident. If the defendant adduced no evidence there was nothing to rebut the inference of negligence, but if he did, that evidence had to be evaluated to see if it was still reasonable to draw the inference of negligence from the mere fact of the accident.

Resort to the burden of proof was a poor way to decide a case, but in so far as resort was had to it, the burden remained at the end as it was at the beginning on the plaintiff to prove that his injury was caused by the defendant's negligence.

The true meaning and effect of the so-called doctrine was expressed most clearly in *Henderson v Henry E. Jenkins & Sons* ([1970] AC 282, 301) and *Lloyde v West Midlands Gas Board* ([1971] 1 WLR 749, 755).

The judge also failed to give effect to the authorities which established that a defendant placed in a position of peril and emergency was not to be judged by too critical a standard when he acted on the spur of the moment to avoid an accident.

The Court of Appeal rightly rejected the judge's approach and appreciated that once the first defendant's explanation of the accident was accepted, his driving had to be judged in the light of the emergency he had been placed in by the driver of the blue car.

The Court of Appeal had held that the first defendant did what any careful driver would have done in the circumstances. Their approach could not be faulted and their Lordships recommended that the appeal should be dismissed.

Solicitors: Philip Conway Thomas & Co; Theodore Goddard.

Striking out should be reserved for unreasonable behaviour

P. W. Cleaning Services Ltd v Railton

Browne v Outlook T. S. F. Ltd

The Employment Appeal Tribunal reversed the decisions of two chairmen of industrial tribunals in cases where claims had been struck out for want of prosecution and for failure to provide further and better particulars, stressing that a decision to strike out an originating application was a radical order which should be reserved for wholly unreasonable behaviour.

Mr Justice Wood, sitting with Mr G. A. Peers and Mr G. H. Wright, said on May 4 that in *Browne's* case which concerned striking out for want of prosecution no notice of an intention to strike out as required by the proviso to rule 12(2) of Schedule 1 to the Industrial Tribunals (Rules of Procedure) Regulations (SI 1985 No 16) had been given.

MR JUSTICE WOOD said that the chairman was wrong to have refused a review on the ground that the claim had no reasonable prospect of success without a full tribunal considering the issues of fact.

In *P. W. Cleaning Services Ltd v Railton* where the chairman had struck out the claim for a failure to provide particulars he had made up his mind to strike out unless a satisfactory explanation was given.

Rule 4 provided for striking out for failing to provide particulars whereas the striking out in the present case was based on a failure to provide an explanation. That was incorrect.

Although industrial tribunals were masters of their own procedure, where issues of fact arose parties would feel that they had had their say if they were allowed to appear in person before a case was struck out and factors including the merits of the case should be taken into account. The cases would be remitted to different industrial tribunals for further consideration.

Liable to recall after cure

Regina v Mental Health Review Tribunal, Ex parte Kay

Before Lord Justice Parker and Mr Justice Simon Brown

[Judgment May 20]

When a restricted patient who was the subject of restriction order was found by a mental health review tribunal not to be suffering from mental illness, he remained a "patient" under the Mental Health Act 1983 for the purposes of section 73(2) of that Act, and could, therefore, be conditionally discharged so that he remained liable to recall to hospital.

The Queen's Bench Divisional Court so held in dismissing an application by James Kay for judicial review of a decision by the Merseyside Mental Health Review Tribunal that the applicant should not be absolutely discharged but should remain liable to recall.

Mr John M. T. Rogers, QC and Mr Oliver Thorold for the applicant; Mr Nigel Pleming for the tribunal; Mr David Pannick for the Home Department.

LORD JUSTICE PARKER said that the applicant's case was that the 1983 Act dealt only with "patients" and on the tribunal's findings of fact the applicant was not suffering from mental illness and was therefore not a "patient" and should not be the subject of a discharge which rendered him liable to be recalled to hospital.

The question was whether the definition of patient given in section 145(1) of the Act applied to the group of sections starting at section 72.

The word "context" at the beginning of section 145(1) permitted the word "patient" to have a different meaning in the group of sections concerned.

It was useful to consider the consequences of the applicant's submission. If at the date of the decision the tribunal was wholly satisfied that the person concerned was not suffering from mental disorder but there was substantial expert evidence that he was liable to relapse, nevertheless the tribunal would be obliged to let him loose. That was a conclusion the court would not readily arrive at unless the wording was plain.

However, the wording was plain but in the opposite sense. Section 73 specificaly provided for the conditional discharge of patients where the tribunal believed that it was appropriate that they should remain liable to recall to hospital. It was clear that in section 72 and the associated sections the context did require another meaning of the word "patient".

Solicitors: Irwin Mitchell, Sheffield; Treasury Solicitor; Treasury Solicitor.

Queen's Bench Division

Care proceedings are not adversarial

Regina v Birmingham Juvenile Court, Ex parte G

Same v Same, Ex parte R

Before Sir Stephen Brown, President

[Judgment May 6]

Care proceedings were not adversarial and justices should bear in mind that such proceedings were brought in the interests of children whose interests were of paramount importance. Therefore, before dismissing an application for a care order where the local authority had indicated that no evidence would be called, justices should have heard the evidence of the guardian *ad litem* who had supported the making of the care order.

Sir Stephen Brown, President of the Family Division, so stated when, sitting as an additional judge of the Queen's Bench Division, he granted orders of *certiorari* quashing decisions of Birmingham Juvenile Court in two separate applications for care orders under the Children and Young Persons Act 1969 made by Birmingham City Council in August and September 1987.

Miss Joanna Hall for the guardian *ad litem*; Mr Jeremy Posnansky, who did not appear below, for the local authority; Mr Roger D. H. Smith for the mothers of the G children; Mr Peter Haynes for the mother of R; Miss Margaret Hodgson for the justices.

THE PRESIDENT said that the court had before it two separate applications for judicial review by a guardian *ad litem* appointed by the Birmingham Juvenile Court in respect of two separate decisions of a differently constituted juvenile court made on August 10 and September 14, 1987. The applications had been heard together as the same point had been raised in each.

In each case the court had been sitting to hear an application by the Birmingham City Council for a care order under the 1969 Act following the issue of proceedings by the council as the local authority, under section 1(2). The court had previously made interim care orders in and/or adjourned the hearing of the respective applications.

The G application concerned three small girls. Two were sisters and the children of JG and the other child was the daughter of TG, the sister of JG. They all lived together.

In accordance with her statutory duties the guardian *ad litem* had carried out an an extensive investigation into the background of the children. As a result she was seriously concerned for the welfare of all three children and considered that voluntary supervision by the social and health services had failed to afford adequate protection to them.

In July the children were returned to the day-to-day care and control of the respective mothers. That was done by the local authority without consultation with the guardian *ad litem*.

The full care hearing was fixed for September 14 and the grounds upon which the local authority was seeking care orders were those expressed to be under section 1(2)(c): that the children "were exposed to moral danger" and were in need of care and control which they were unlikely to receive unless the court made an order. The guardian was of the view that there was evidence upon which the justices could find the conditions established for the making of care orders.

The local auhority applied to withdraw the application as both mothers were cooperating with the social services and the man who was the subject of suspicion relating to possible abuse was no longer in contact with the household.

The solicitor appearing on behalf of the guardian opposed the application. The justices refused to grant leave to withdraw the application. The local authority offered no evidence. The justices declined to adduce evidence from the guardian *ad litem* in support of the application and dismissed it.

The second case raised a similar issue. In both cases the comprehensive report of the guardian *ad litem* had not been placed before the justices.

Mr Posnansky had submitted, *inter alia*, that unless and until a *prima facie* case had been made out by the applicant local authority the guardian *ad litem* could not be heard and relied on rule 14(1) of the Magistrates' Courts Rules (SI 1981 No 552 (L1)) which regulated the order of speeches on a complaint.

However, in both cases the local authority had considered that there were grounds for bringing care proceedings in respect of all the children.

The children were parties to the proceedings through the guardian *ad litem*. In his Lordship's judgment they should have been heard.

The justices had dismissed the application without hearing any evidence. They had taken the view that the proceedings were adversarial and that the rules which regulated the procedure for the hearing should be applied strictly.

Care proceedings were not adversarial although there was an applicant and a respondent. His Lordship endorsed the view of Lord Widgery, Lord Chief Justice, in *Humberside County Council v R* ([1977] 1 WLR 1251).

The local authority and the children were not adversaries. The children were the subject of the proceedings which had been brought in respect of their welfare.

As the justices did not hear any evidence it was impossible for them to exercise their discretion judically. The application had not been withdrawn and was still before the court when the justices declined to hear the guardian.

In his Lordship's view, the justices could have received evidence in support of the application and the justices would not be permitting the guardian to be a substitute for the local authority. The justices should have in mind that the interests of the children were of primary importance.

The decision to dismiss the application in each case was not made in the proper exercise of discretion and would be quashed.

The application for judicial review had not been directed to the local authority. However, the local authority precipitated by its action the course which was taken by the justices.

The council should not have applied to withdraw the proceedings without full consultation with the guardian *ad litem*. The local authority had a grave responsibility in children's matters. It should not have offerd no evidence in order to force the hands of the justices. Such tactics undermined the very purpose of the statute designed for the purpose of protecting children.

His Lordship had been assured that voluntary supervision in each case was working satisfactorily. The applications remained alive and each case would be remitted to be heard by a differently constituted panel.

His Lordship hoped that it would be possible to investigate the present position and to come to a satisfactory common view so that each case could be dealt with satisfactorily without the necessity of a lengthy hearing.

Solicitors: Young & Lee, Birmingham; Mr G. W. T. Pitt, Birmingham; Plunkett Lohmus & Co, Birmingham; Anthony Collins & Co, Birmingham; Mr M. A. Walker, Birmingham.

Doctor cannot claim tax relief on travel

Parikh v Sleeman (Inspector of Taxes)

Before Mr Justice Vinelott

[Judgment May 24]

A general medical practitioner was not entitled to deduct from his Schedule E emoluments under the provisions of section 189(1) of the Income and Corporation Taxes Act 1970 expenses incurred by him in travelling (i) from his home or his surgery to hospital, (ii) from one hospital to another hospital, or (iii) to attend medical seminars either in the United Kingdom or abroad.

Mr Justice Vinelott so held in the Chancery Division in dismissing an appeal by the taxpayer, Dr Chandrakant Parikh, from a special commissioner's determination refusing his claim to make the deductions for the years 1975-76 to 1980-81 inclusive.

Dr Parikh in person; Mr Philip Vallance for the Crown.

MR JUSTICE VINELOTT said that the taxpayer carried on his profession at his surgery and also under three separate contracts with three hospitals where he regularly carried on additional duties. The hospitals paid him in respect of time taken travelling from his surgery or from another hospital.

The commissioner held that the taxpayer's hospital duties did not commence until he arrived at the hospital and that while actually travelling he was not so doing "in the performance of the duties of the office or employment" within the meaning of section 189(1) of the 1970 Act.

The commissioner was entitled to draw the inferences of fact from the evidence and his conclusion was not one with which the court would interfere.

The same was to be said of the taxpayer's other head of claim — his travelling expenses to attend seminars. Two-thirds of those expenses had been allowed as a deduction against the taxpayer's Schedule D assessments. The commissioner's conclusion not to allow deduction of the remaining one-third against the Schedule E emoluments could not be disturbed.

The appeal was dismissed with costs.

Solicitors: Solicitor of Inland Revenue.

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SW10. Newly converted luxury flat, 2 dble beds, 2 baths, fully furn, all machines, large terrace and patio, complete Banham security, long company let. £295 pw. Tel. (07374) 2576.

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RUGBY UNION

Davies dominates a day to rekindle Welsh confidence

From Chris Thau
Dunedin

Otago	13
Wales	15

Wales delighted their supporters and confounded their critics by winning the third match of their tour here yesterday, beating a powerful Otago side by three penalty goals and two dropped goals to one try, one dropped goal and two penalties.

The win, which follows two traumatic defeats against Waikato and Wellington, should boost the team's confidence for the international to be played at Christchurch in three days.

The much-maligned Welsh forwards — previously unable to come to terms with the driving game of the New Zealanders — tackled bravely and produced a performance of passion and character. As a result, the game was a dour and often scrappy affair, but for the Welsh the manner of their win was immaterial.

Laurie Mains, the Otago coach, later accused the Welsh forwards of using illegal tactics, in the line-out in particular, to slow the game.

"Unable to come to terms with the fast game played in New Zealand, they used every means from bullying and pushing in the line-out to killing the ball, to slow the game down. We don't play like that in New Zealand," he said.

Mains also issued a warning about the international in Christchurch: "I'm confident that the All Blacks are strong enough and experienced enough to dissuade them from using such illegal tactics."

Rod Morgan, the Welsh tour manager, dismissed his allegations with a shrug. "I refute the charges. Our first tackle was better and our game has improved," he said.

What Mains failed to say was that during the second half, the game degenerated into a niggling tug-of-war, simply because the referee, Geoff Smith, of New Zealand, was unable to control it.

Smith — obviously out of his depth at this level — gave a performance which irritated both sides and fanned the flare-ups between the battling forwards. He seemed to ignore the off-side law, had scant regard for the advantage law and appeared oblivious to punches, late tackles, knock-ons and illegal use of the boot.

The Welsh were captained with confidence by Jonathan Davies who, despite unusually inaccurate service from Jones, produced one of the most complete and inspiring displays of tactical kicking seen in New Zealand since the days of Barry John. He was faultless in his choice of options and precise in his timing. He stopped the Otago momentum with huge punts that sent them reeling backwards.

Clement had another confident game at full back and should, with Devereux, Ring and Evans, form the backbone of the back division for the international.

Although the Welsh will take heart from the progress of their forwards, they are painfully aware that much more is needed in order to subdue the All Blacks.

SCORERS: Otago: Try: J Timu; Dropped goal: J Haggart; Penalty: G Cooper (2). Wales: Dropped goals: J Davies (2); Penalty: M Ring (3).

OTAGO: G Cooper; J Timu, A Cran, R Ellison (rep: S Anderson), N Pilcher; J Haggart, A Strachan; S Cumberland, D Latta, S Hotton, R Patterson, R Knight, G Macpherson, M Brewer, B Pope.

WALES: A Clement; G Webbe, M Ring, J Devereux, M Hall; J Davies, R Jones; S Jones, I Watkins, J Pugh, D Bryant, P May, K Mosely, R Collins (rep: R Phillips), P Moriarty.

Referee: G Smith (Hawkes Bay).

Collins drops out of tour

Dunedin — The Welsh injury toll is mounting after Bleddyn Bowen, the tour captain, was injured against Wellington (Chris Thau writes). Richie Collins, the flank forward, has dropped out of the tour with what is described as a recurrent groin injury.

Collins was replaced during the final stages of the game against Otago by Rowland Phillips, but his place on the tour will go to Gareth Roberts, who is in New Zealand with his club, Cardiff.

The Welsh team for the first international against New Zealand at the weekend will be announced tomorrow.

England find an old friend to greet them in the hills

From David Hands, Rugby Correspondent, Toowoomba, Australia

It would be difficult not to feel at home in a sub-district of the Australian RFU called Darling Downs, although the welcome England will get when they play Queensland B at Gold Park here today will be brisk enough.

No major touring rugby side has been through since 1971, when South Africa made their first and so far only visit to Australia alone and won all 13 matches.

Toowoomba is a thriving community of some 80,000 people and bears the name of Garden City; nevertheless there was a distinctly chilly breeze to remind the players when they trained yesterday that they have gone inland and up into the hills.

Indeed the training schedule has been something of a poser for the management because of the Australian Rugby Union's desire to make Sunday the big-match day.

Normally Sunday would be a rest day, after a Saturday match, but moving the game back 24 hours runs into the preparations which go into the forthcoming midweek match. Nevertheless the party limited their activities on Monday, 24 hours after the hard game with Queensland, and had a long workout yesterday, before visiting the Jondaryan Woolshed to the north of the town in the afternoon.

Training was at Downlands College, one of so many magnificently equipped Australian schools, where the master in charge of sports is John Elders, the England coach of the early 1970s. Elders knows something about touring, having been coach to the national XVs which beat South Africa in 1972 and New Zealand in 1973. He was, then, a teacher at the Royal Grammar School, Newcastle, where he knew David Robinson, now England's assistant coach, as a player at Gosforth.

Elders emigrated in 1981 and is now a welcoming figure to many incoming schools parties from England — Harrow and Sevenoaks are due later this summer as well as the England Schools, who will play Queensland Country Schools in Toowoomba. He has not lost his touch as a coach either; his school has produced 12 representatives over the last four years in the state schools XV and two were in the Australian under-17 side beaten 17-10 by New Zealand in Brisbane at the weekend.

There has been wry amusement among the England management at the public expressions from Australian officials, which followed the 22-18 win over Queensland at the weekend. As is not unusual, the touring side's methods at scrum and ruck have been criticized, as though the home side was entirely blameless in the same areas; nevertheless Geoff Cooke, the team manager, will stress once more to his team the need for greater discipline after conceding 13 penalties against Queensland, seven of which were within kicking distance. Fortunately Michael Lynagh was able to score with only four.

Buttimore, the Leicester centre, travelled from Sydney yesterday to replace Buckton in the party. He brings the number of players from the Courage League champions now with England to four and, apart from his immediate availability, he also played in Australia last year when Leicester were on tour.

A marketing success story

From David Hands

When England return to Brisbane on Sunday for the first international against Australia, they will be able to sample once more the special enthusiasm for the game which is the hallmark of the Queensland Rugby Union's headquarters at Ballymore.

Much of that is due to Terry Doyle, the Queensland RU's chief executive, who brings, in his own words, a "messianic zeal" to the task of promoting the game against the competition provided by rugby league and, increasingly, basketball, as well as Australian Rules football.

Doyle has been at Ballymore for eight years, the first and, so far, the only occupant of the chief executive's chair as opposed to the largely clerical position of secretary which preceded it.

He was offered the job ahead of 110 applicants, which was unusual given his particular background. He was the youngest headmaster in Brisbane but had become disenchanted with the bureaucracy involved in education and the attitudes of teachers and pupils.

"I was in love with rugby, there was a job going and I thought I could do it," he says. That was in 1980. In the intervening eight years the number of registered players in Queensland — from seniors to seven-year-olds — has gone from 4,500 to 17,500; the state now employs seven full-time development officers who advise on the formation of new clubs, introduce rugby union into schools and spend much of their time up-country; while the amount of sponsorship money coming into the game has leapt from A$35,000 to A$1.2 million (about £500,000).

"This is still missionary rugby country," says Doyle. "We feel we do our bit to develop the game world-wide but the powers-that-be don't seem to take the same view. We need top-grade games to sell package deals at Ballymore, to make it worthwhile for our corporate box holders, who pay big bucks for the privilege."

It is hard, in Australia, to divorce rugby union, an amateur game, from money; the game has not the traditional and social background which exists at home and the competition right across the board is fierce.

Sport, all sports, are advertised nightly on television. The various sporting bodies jostle in the same market place, trying to make themselves the obvious achievers.

"The rugby market here is not as sophisticated as in the UK," Doyle says. "A lot of people don't appreciate the difference between Canada and France. We badly need a major tour every year, either from the International Board countries or Argentina. We also need secondary tours, from countries like Canada, Italy or Japan. So long as they can make their way to and from Australia, we will pick up the costs while they are in the country. But we must have 10 major matches at Ballymore each season to break even."

The Queensland RU has been at Ballymore since 1964 and the ground, surrounded by parkland, is part of their marketing strategy. "There is an ambiance which includes outdoor activities like barbecues and facilities for children. We are planning a sports complex and we are looking at the feasibility of a motel on the site, with a conference centre. We hope to build another stand and erect floodlights over the next five years."

Queensland will host two major internationals this year, against England and New Zealand (July 16). The success of the state side before this season has made them an obvious attraction, even against a Queensland rugby league side featuring Wally Lewis, while former state and national captains (now retired), Andrew Slack and David Codey, maintain a high profile by virtue of their columns in local newspapers.

The hustle of rugby officialdom here has to be seen to be believed and it can create friction with the traditional attitudes which still exist in Britain: that, too, is one of the prices to be paid for a developing world game.

TODAY'S FIXTURES

7.30 unless stated

FOOTBALL

Barclays League play-offs Finals, first leg

First division
Middlesbrough v Chelsea

Second division
Bristol C v Walsall (7.45)

Third division
Swansea v Torquay

European Cup Final
Benfica (Por) v PSV Eindhoven (Neth) (at Stuttgart, 7.15)

CRICKET

Benson and Hedges Cup Quarter-finals
11.0 to 7.30, 55 overs
DERBY: Derbyshire v Middlesex.
CHELMSFORD: Essex v Warwickshire.
CARDIFF: Glamorgan v Nottinghamshire.
WORCESTER: Worcestershire v Hampshire.

Tour matches
11.0 to 6.30, 98 overs minimum
BRISTOL: Gloucestershire v West Indians.

MAIDSTONE: The Mote CC v Aborigmals (2.0, one day).

SECOND XI CHAMPIONSHIP: Ilkeston: Derbyshire v Lancashire; Leigh-on-Sea: Essex v Gloucestershire; Leicester: Leicestershire v Middlesex; Streetley: Nottinghamshire v Warwickshire; Guildford: Surrey v Yorkshire; Hastings: Sussex v Kent; Kidderminster: Worcestershire v Northamptonshire.

OTHER SPORT

BOWLS: Woolwich Masters pairs tournament (at Worthing). County matches: Dorset v Hampshire (at Shaftesbury); Herefordshire v West Glamorgan (at Ledbury); Huntingdonshire v Cornwall Tourists (at Huntingdon St Peters); Isle of Wight v Surrey (at Cowes Plessey Radar).
BOXING: Tournaments: Wolverhampton; Falais Hall, Hastings.

GOLF: Skins event (at Wentworth); Welsh women's team championships (at Tenby); Lagonda trophy (at Camberley Heath); Open seniors championship (at Sandiway and Delamere Forest).

SPEEDWAY: National League: Long Eaton v Milton Keynes; Wimbledon v Middlesbrough.

SPORT ON TV

CRICKET: BBC1 10.50 a.m.-1 p.m. BBC2 2.15-7.15 p.m.: Benson and Hedges Cup: Live coverage of one of today's quarter-final matches. Highlights (see Sportsnight).

ICE SKATING: ITV 10.35 p.m.: Skate Electric Gala of World champions from Richmond.

SPORTSNIGHT: BBC1 10.30 p.m.: Football: European Cup final: Highlights of Benfica v PSV Eindhoven from Stuttgart. Cricket: Highlights of one of today's Benson and Hedges Cup quarter-final matches.

YACHTING: BBC1 7.35 p.m.: Cudmore's Call: Harold Cudmore demonstrates the skills of offshore racing.

Spotlight on the hidden heroes

Visible support: Virginia Leng (right) and Angela and Peter Coe help launch the scheme (Photograph: Alan Weller)

Backroom role to be honoured

By Louise Taylor

As any champion will admit, the road to sporting success is paved by an unselfish, often unsung, army of parents, coaches and mentors, prepared to donate the generous amounts of time, energy and money required to conjure up glory.

Developing precocious potential into established talent, entails an abundance of coaching, kit-washing and cajoling — in short, self-sacrifice. Heather Holgate, the mother of Virginia Leng, the world champion of three-day eventing, had to sell some of the furniture in order to finance her daughter's early equestrian forays. Terry and Janette Edwards remortgaged their house in order to pay for their son's well-documented Olympic ski-jumping career.

However, these hidden heroes received some long-overdue recognition yesterday in London, where Barclaycard launched an award scheme for unsung stalwarts as part of a programme designed to raise £250,000 for the Sport Aid Foundation.

Nominations will be accepted between June 1 and October 14 for six categories — family; coach or trainer; friend or supporter; umpire, referee or judge; organizers and administrators; and an open category.

An award committee, to be presided over by Chay Blyth, the round-the-world yachtsman, and including Leng, Andy Ripley and Virginia Wade, will announce regional winners in October, and present national awards a month later.

The organizers stress that the awards are open to any Briton aged over 18 who is involved in any sport at any level. They will be hoping to unearth men like Mike Spraklen, who coached Stephen Redgrave and Andy Holmes, the rowers, to the world coxless pairs title.

As Redgrave said: "Mike has been my coach since 1979 and during that time he has made a huge commitment. He is out on the water with me two or three times a day, six or seven days a week and now, in his capacity as coach to the British men's Olympic team, he is away from home from 6.30 a.m. to eight p.m. — but without his help I would never be where I am today."

His sentiments were echoed by Leng, who said: "Without my family, I would never have had a chance. At one point I lost the use of three horses in one year, then I smashed my arm to pieces, had two years away from competition and wondered if someone was trying to tell me something — but without pushing me, my family encouraged me to keep plugging on."

But then "plugging on" is precisely what being a hidden hero is all about.

GOLF

Tour's dim view of Sun City

By Mitchell Platts, Golf Correspondent

The Million Dollar Challenge in Sun City could be ostracized following the decision of the PGA European Tour yesterday to strengthen its support of specially sanctioned events.

European Tour members will now need to seek releases to compete in events opposite the Kirin and World Cups, which this year will unfold on similar dates to those which the Million Dollar Challenge usually occupies.

Ken Schofield, the executive director of the PGA European Tour, said: "There is no law against anybody organizing an event anywhere and at any time, but we are particularly keen to stress our support for those people who choose to come through the front door to discuss matters.

"We have supported the Kirin and World Cups by not scheduling a Tour-approved event against them. Now we have taken the situation a stage further. It would have been pretty hard to sit by and let other scheduled unapproved events take away our players."

Moreover, Europe's bold move against "back door" entrepreneurs is likely to receive the support of the Australian, Japanese and United States Tours who also sanction the Kirin Cup, in which the top six players from each circuit compete.

I understand that the eagerness of Europe's officials to take this stand stems from a pure golfing policy, with the game's future at heart, rather than one with a political overtone, since Sun City is in Bophuthatswana.

Certainly the viewpoint of the PGA European Tour is reflected by its refusal to ratify the Million Dollar Challenge by listing it among the tournament victories of Ian Woosnam, successful last December, or Severiano Ballesteros and Bernhard Langer, both previous winners, in the 1988 official guide, although that had been the case in previous yearbooks.

The inference is that with the Million Dollar Challenge becoming a winner-takes-all event it is no longer considered by the PGA European Tour to be an acceptable title.

Also it seems probable that the Tour will take a close look at the "Test series" to be played in Australia later this year and which presently involves teams from Britain and Australia. It is more likely that an event of this nature would receive the full support of the Tour if it was a *European team*.

Lyle joins charity drive

Sandy Lyle will make his first appearance in Britain as the US Masters champion when he tees up in the Whyte and Mackay Champions Challenge on the West Course at Wentworth today (Mitchell Platts writes).

Severiano Ballesteros, Nick Faldo, Bernhard Langer and Ian Woosnam are Lyle's rivals in a £27,000 "skins" game from which all the winnings will go to selected charities.

To benefit his chosen charity a player must win a hole outright or the money — £1,000 on each of the first nine holes and £2,000 thereafter — is carried forward on an accumulator basis.

Lyle, who has elected to give his winnings to the Great Ormond Street Hospital for Children, said: "I'm looking forward to the contest — a skins game is all about attacking golf so it should be exciting for both the players and the spectators. But it will be tough. Opponents don't come harder than Seve, Nick, Bernhard and Woosie so I'll have to go for every shot."

The player who wins the most "skins" will receive the Whyte and Mackay Dalmore Trophy and in addition individual sponsors have agreed to donate bonuses of £500 for a birdie and £1,000 for an eagle to the PGA European Tour's Benevolent *Trust*.

RUGBY LEAGUE

Crooks provides extra cause for satisfaction

From a Correspondent
Papua New Guinea

Highland Division	18
Great Britain	36

Great Britain's second win in Papua New Guinea solved more problems than it created. The win was handsome enough but was achieved only after an aggressive Highlands side had recovered to 12-14 in the second half.

The final score reflected the balance of play and was the product of some concentrated British effort in energy-sapping humidity.

The gains from the game were the return to match-fitness of Lee Crooks, the Leeds prop, who had not played a full game since last October but who lasted the match despite obvious distress in the later stages. Crooks, who is well respected in Australia after spells in Balmain and Wests, is a crucial element in the Whitbread Trophy tour, and any improvement in his prospects is a bonus.

Offiah's three tries show that he is eager to gain an international place in Australia. Only one required him to do any real work but he is learning all the time and will improve in more familiar conditions.

The British man-of-the-match award went to the Oldham prop, Hugh Waddell. The Australian international front row of Ward and Case have every cause to fear the challenge of this second division player, a tactician in a breed of forwards never renowned for their ability to think.

Slight injuries to Ian Wilkinson, the full back, and Phil Ford, the winger, were the only blemishes on the British record and both are expected to be fit for the matches in Australia.

SCORERS: Highland Division: Tries: Kool (2), Popana; Goals: Kamak (3). Great Britain: Tries: Offiah (3), Ford (2), Schofield; Goals: Crooks (5), Schofield.

HIGHLAND DIVISION: Naea, Bokana, Kool, Kamak, Yapi, Moi, Karara, Seeto, Kemutale, Karat, Kin, Kuno, Launa.

GREAT BRITAIN: I Wilkinson (Halifax), P Ford (Bradford Northern), D Schofield (Leeds), P Medley (Leeds), M Offiah (Widnes), D Hulme (Widnes), M Ford (Oldham), H Waddell (Oldham), P Groves (St Helens), L Crooks (Leeds), R Powell (Leeds), K Fairbank (Bradford Northern), R Haggerty (St Helens).

Referee: G Ainu (Port Moresby).

BASKETBALL

Cadle puts support argument

By Nicholas Harling

Kevin Cadle, the assistant coach dismissed last week from his duties with the Great Britain team preparing for the Olympic Games qualifying programme, said that he failed to appear at the Lilleshall training camp because he was expected to work for nothing.

For the six weeks of the programme leading to the tournament, starting in Groningen, The Netherlands on June 28, Cadle made a request for £1,000. But a letter from Mel Welch, the English Basket Ball Association's secretary, representing the British and Irish Basketball Federation, told him that no money would be forthcoming. "Nevertheless, we expect you to give the programme your full support," Welch added.

Cadle said that at last month's national championship play-offs he was given to understand that his request would be granted. "But they never came back and said they would give me the money or even a lesser amount. I will be giving the programme my full support. I'll be cheering on the sidelines."

Welch said yesterday: "The appointment of an assistant coach is considered to be an honour and a privilege. When we made the appointment it was on the understanding that no payments would be made and Kevin accepted it on that basis.

"The trouble with people in sport in this country is that they believe there is a bottomless pit of money. Sport in this country should not be about money; it should be about sport."

Cadle has also ended speculation over his club future. He has rejected a move to Lorient, the French club, and will be accompanying Kingston on their move to Glasgow — which has yet to be sanctioned by the EBBA and Scottish Basketball Association.

With Bob Brewer, the coach of the British Students team, taking Cadle's place as assistant to Joe Whelton, the Olympic squad maintained their promising warm-up by winning the international tournament in Boulogne. They defeated the French first division teams Reims (105-90) in the semi-final and Caen (98-80) in the final.

The warm-up programme continues tomorrow and Friday with two games against the Big Eight All Stars, featuring players from American college teams, at Crystal Palace and Portsmouth respectively.

ROWING

Oriel's act tough to follow

By Jim Railton

Oriel, who start head crew in today's Oxford summer eights, look as if they will be difficult to dislodge. Oriel have two winning Blues on board in Peter Gish and Richard Hull. The remainder of the Oriel crew appear to have excellent credentials and their overall strength should be sufficient in the defence of their headship.

Oxford's rowing is in an ascendancy and there is glittering talent abounding in many crews. New College, in second place, are coming on in leaps and bounds and are coached once again by Daniel Topolski. New College contain Tom Cadoux-Hudson, the world medal winner and Blue, together with Adam Brooks and Nick Watkin, the Isis oarsmen. University College, third, will rely on Sigurd Berven and Tony Maton, the Americans, and Justin Cheadle, another Isis oarsman.

But a crew with rising ambitions will certainly be Hertford, who start fourth in the second division. Hertford boast two Blues in Mike Gaffney, the Oxford winning stroke and American Rhodes scholar, and Paul Gleeson.

Osler House, starting in third place in division one among the women, are strongly fancied for the headship by Saturday. Altogether there will be 170 men's and women's eights competing over the next four days, representing over 1,500 competitors.

Today's starting order

MEN: Division I (6.30): 1, Oriel; 2, New College; 3, University; 4, Christ Church; 5, Worcester; 6, St Edmund; 7, Pembroke; 8, Keble; 9, Balliol; 10, Lincoln; 11, Wadham; 12, Magdalen. Division II (5.30): 1, St John's; 2, Trinity; 3, Queen's; 4, Hertford; 5, Exeter; 6 St Catherine's; 7, Oriel II; 8, Brasenose; 9, Jesus; 10, Osler; 11, New College II; 12, Wolfson. Division III (5): 1, St Peter's; 2, Christ Church II 3, Corpus Christi; 4, University II; 5, Lady Margaret; 6, Merton; 7, Oriel III; 8, St Edmund II; 9, Lincoln II; 10, Mansfield; 11, Keble II; 12, Hertford II. Division IV (4): 1, Exeter II; 2, Worcester II; 3, St John's II; 4, Pembroke II; 5, St Catherine's II; 6, Brasenose II; 7, Balliol II; 8, Magdalen II; 9, St Anne's; 10, Wadham II; 11, Queen's II; 12, Trinity II. Division V (3.30): 1, Linacre; 2, Keble III; 3, Worcester III; 4, Christ Church III; 5, Osler II; 6, Merton II; 7, New College III; 8, Jesus II; 9, Merton III; 10, Balliol III; 11, St Peter's II; 12, University III. Division VI (2.20): 1, Lincoln III; 2, Wolfson II; 3, Exeter III; 4, Oriel IV; 5, University IV; 6 St Edmund III; 7, Keble IV; 8, Lady Margaret II; 9, St John's III; 10, Oriel V; 11, Christ Church IV; 12, Pembroke III. * Division VII (1.45): 1, Hertford III; 2, Corpus Christi II; 3, New College IV; 4, St Catherine's III; 5, Regent's Park; 6, St Catherine's IV; 7, Queen's III; 8, Trinity III; 9, St Anne's II; 10, Wadham III; 11, Mansfield II; 12, Oriel VI. * Division VIII (12.35): 1, Brasenose III; 2, Worcester IV; 3, Hertford IV; 4, St Edmund IV; 5, Templeton; 6, St John's IV; 7, Exeter IV; 8, Lady Margaret III; 9, Balliol IV; 10, Magdalen III; 11, Jesus III; 12, University V. * Division IX (12): 1, Christ Church V; 2, Magdalen IV; 3, St Edmund V; 4, St John's V; 5, Lady Margaret IV; †6, Corpus Christie III; 7, St Anne's III; 8, St Anne's IV; 9, Wolfson III; 10, St Hugh's I; 11, Christ Church VI; 12, Lady Margaret V; 13, Balliol V.

WOMEN: Division I (6): 1, Somerville; 2, St Hugh's; 3, Osler; 4, Wadham; 5, St Hilda's; 6, Lady Margaret; 7, St Anne's; 8, Pembroke; 9, St Hugh's II; 10, Corpus Christi; 11, Brasenose; 12, Keble. Division II (4.30): 1, Wolfson; 2, New College; 3, St Catherine's; 4, Jesus; 5, Worcester; 6, Hertford; 7, University; 8, Lincoln; 9, Christ Church; 10, St Edmund; 11, Queen's; 12, Balliol. Division III (2.55): 1, Linacre; 2, St Hugh's III; 3, Somerville II; 4, Trinity; 5, Lady Margaret II; 6, St John's; 7, Magdalen; 8, St Peter's; 9, Brasenose II; 10, St Hilda's II; 11, St Hugh's IV; 12, St Catherine's II. * Division IV (1.10): 1, New College II; 2, Merton; 3, Mansfield; 4, Jesus II; 5, Wadham II; 6, Wolfson II; 7, Oriel; 8, Hertford II; 9, Exeter; 10, Corpus Christi II; 11, Oriel II; 12, University II. * Division V (11.25): 1, Somerville III; 2, Queen's II; 3, Lincoln II; 4, St John's II; †5, Osler II; 6, St Anne' II; 7, St Catherine's III; 8, University III; 9, Somerville IV; 10, Magdalen II; 11, New College III; 12, Oriel III; 13, Jesus III.

* Rowing on division
† Top of new entries

RACING

Title shot beckons for Fool's Pleasure

Point-to-point
by Brian Beel

Among the 16 four-day declarations for *The Times* Championship at Towcester on Friday is Fool's Pleasure, second in the race last year and the winner of a hunter chase at Newton Abbot last Wednesday.

The Idiot's Delight mare won by 25 lengths at the Devon course and because that race was worth more than £1,000 to the winner, she incurs a 7lb penalty for the final.

Although she has a 5lb mare's allowance, her penalty takes her weight to 12st 2lb which means she will have to concede weight all round to her opponents on Friday.

Three other mares figure among the acceptors, one of which is Rika Mia who, at the North Hereford in late February, was one of the placed horses in the first qualifying race of the series. She has had a busy season since but has not yet been in the winner's enclosure from eight outings.

THE TIMES
Point-to-point Championship

Blue Ravine, the winner at the Lauderdale in Scotland, will be one of the many entitled to the £100 travel allowance paid by *The Times* to the owners of horses who are stabled 75 miles or over from the racecourse.

Cefyn Cariff beat St Helens Boy at the Pentyrch and both of these will be among the Welsh entries trying to emulate the feat of Sea Express who won for the principality last season.

The race will be previewed in full on Friday.

FOUR-DAY DECLARATIONS: Fool's Pleasure (trainer G Fox) 7yrs 12st 2lb, As You Were (J Turner) 6-12-0, Blue Ravine (J Riddell) 9-12-0, Calder Bridge (C Forty) 7-12-0, Cefn Cariff (D Thomas) 9-12-0, Hardy Jack (H Manners) 10-12-0, Kingford (Mrs C Hirst) 9-12-0, Oak Lodge (S Jarrett) 9-12-0, Public Relations (C Bennett) 11-12-0, Rollaway (Mrs P Hall) 7-12-0, Sir Mahoney (Miss S Crew) 11-12-0, St Austell Bay (P Bennett) 9-12-0, St Helens Boy (J Tudor) 6-12-0, Madam May (Mrs C Righton) 9-11-9, Rika Mia (K Edwards) 9-11-9, Rushoise (T Coleridge) 8-11-9.

Hoy earns Royal Ascot run

Hoy is bound for Royal Ascot after holding off the favourite, Early Call, by a short head in the Tryon Handicap at Salisbury yesterday.

Paul Mellon, the colt's owner, will travel over from the United States to see him run in the Britannia Stakes.

Winning trainer Ian Balding said: "That was a smashing performance under such a big weight. I had to run him here as he goes up 3lb in handicaps from the end of the week."

The Kingsclere trainer's long-term target with Hoy is to win a listed race abroad with his well-bred colt, who is by Habitat out of Arctic Tern.

Alqirm gained his third course success when comfortably beating Sparkford Lad by a length in the SWT Ceramics Handicap.

Richard Holder has tried in vain to get Alqirm to school over hurdles at home. Although the six-year-old stubbornly refuses to lift his feet off the ground, Holder has not given up hope of making a jumper out of him.

For the time being Holder considers there are some more prizes on the Flat to be picked up and intends to aim Alqirm for some decent handicaps over 1¼ miles.

Old Dutch Holborn landed a gamble in the Bishopstone Selling Handicap and provided Mark Smyly with his first winner of season.

Backed from 8-1 to 5-1 favourite, Old Dutch Holborn cut out the running, was headed well inside the final furlong, but fought back to regain the upper hand and win by a head from Geblitzt with Meedaf the same margin back in third.

Smyly was anxious to retain the colt at the auction for a proposed hurdling programme but was pushed up to 3,600 guineas to do so.

Gabish victory changes the Jones fortunes

Gabish broke an exasperating run of seconds for the powerful Newmarket stable of Tom Jones when sweeping to a one-length victory from Acapulco in the Highland Spring/ROA Handicap at Beverley yesterday.

Richard Hills brought his mount with a devastating late run to cut down Acapulco well inside the final furlong. The winner is home-bred by his owner Hamdan Al-Maktoum.

Chris Thomson Jones, representing his father, said: "Any horse who gets this stiff seven furlongs here will get a mile anywhere else."

At a brief inquiry, the stewards looked into the running of the winner and possible interference to sixth-placed Vinton Va over the last two furlongs. They accepted that the interference was only accidental and allowed the placings to stand.

Mark Birch, aiming for his first century of winners, got Gypsey Pop home by 1½ lengths from Foaminathemouth in the Green Dragon Selling Stakes.

Birch is now on the 29 mark, compared with 16 at the corresponding time last year when he reached a total of 92 in the season.

هكذا من الأصل

Pastoral Jem looks just the type to excel at Brighton

By Mandarin (Michael Phillips)

Pastoral Jem, who won so impressively at Newbury 11 days ago, looks a good bet to win the Shoreham Stakes at Brighton today and is my nap.

By making every yard of the running on the Berkshire track, the Merrick Francis-trained two-year-old showed that he possessed precisely the sort of speed that will make him very hard to catch racing down Brighton's sharp switchback course.

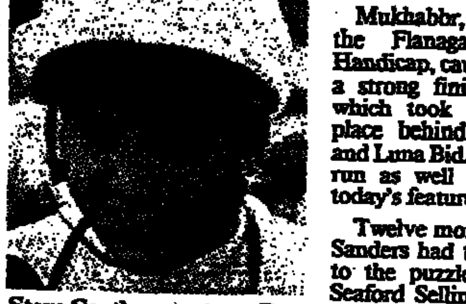
Before that he had succumbed by only a short head to Gunmaster at Kempton. With Gunmaster then making the unbeaten Superpower pull out all the stops at Folkestone on Monday night, that form also looks good enough.

As the trainer of Gunmaster, Nicky Vigors has an informative line on Pastoral Jem. So the fact that he has decided that it is worth opposing him with his Chepstow winner Spanish Oak, who will be earmarked for Epsom's Woodcote Stakes if he wins today, speaks for itself.

In this instance, though, I still believe that Pastoral Jem's form is the more sound.

Bocas Rose, who won by five lengths over today's course and distance a fortnight ago, is obviously no slouch either. But, having been smitten by the way that Pastoral Jem won at Newbury, I intend looking no further.

Steve Cauthen, who rides Pastoral Jem, also has a fair chance of winning the Channel Handicap on Cashmere N Caviar. However, I just prefer Storm Force from Reg Akehurst's successful Epsom stable.


Steve Cauthen: partners Pastoral Jem (4.10 Brighton)

First time out this year, Storm Force did not run at all badly in the race won by his stable companion, Ittihaad. That race was over 1½ miles, though, and today's shorter trip could easily suit him better.

Mukhabbr (3.0) and **Exhaust Lady** (3.35) are other likely Epsom-trained winners this afternoon.

Mukhabbr, my selection for the Flanagan and Allen Handicap, caught the eye with a strong finish at Newbury which took him into third place behind Gallant Hope and Luna Bid. He need only to run as well as that to win today's feature race.

Twelve months ago Brooke Sanders had the right answer to the puzzle posed by the Seaford Selling Stakes in the shape of Exhaust Man. Now she can solve it again with that horse's younger half-sister, Exhaust Lady, who was bought in for 4,600 guineas after winning an identical race on the track eight days ago.

You will not find many better-bred horses running at Brighton than Fame And Glory, my selection for the Regency Maiden Stakes. For he is a half-brother to the fillies' triple crown winner Oh So Sharp, by the Irish Derby winner Shareef Dancer.

At Lingfield first time out Fame And Glory ran well enough behind Knight Line Dancer to suggest that a prize such as today's should certainly come his way even if he never actually manages to match up to early expectations.

On the jumping front Laharna Girl (2.15), My Cup Of Tea (3.25) and Ambassader (5.10) look like rewarding Martin Pipe's long trip to Cartmel. Gowan House (2.50) and Stay On Tracks (4.0) are probable winners for Arthur Stephenson.

Moore ride described as 'very suspect'

By a Special Correspondent

Australian Jockey David Brosnan yesterday described a ride by French champion Gary Moore in a Shanghai Syndicate-organized race as "being very suspect".

The race, on April 17, 1985, proved to be a big financial success for the syndicate with Brosnan receiving HK$100,000 (£7,000). Moore's mount, Wing Fast, finished third in that race to Seven Stars.

Brosnan, asked whether he noticed anything unusual when riding in races he knew the Shanghai Syndicate were involved in, replied: "I did notice Gary Moore on Wing Fast. To me, it was a very suspect ride.

"Had he hit the horse a bit harder and got a bit desperate, Wing Fast would have been right in at the finish. I don't think Moore was riding with his normal vigour," Brosnan said.

Brosnan, whose evidence continues today, is appearing for the Crown in the trial of three former Chinese riders and two businessmen, all charged with conspiring to cheat at gambling. He has already served eight months in prison after pleading guilty to four counts of the same charge.

Epsom bound: Doyoun and Walter Swinburn, who team up again in the Derby a week today following Michael Stoute's decision yesterday to let the Mill Reef colt take his chance

Stoute gives Doyoun go-ahead for Derby

By Michael Seely, Racing Correspondent

Derby fever continued to mount yesterday when it was announced that Doyoun is to take his chance at Epsom.

The 2,000 Guineas winner will therefore be attempting to repeat the previous triumphs of Shergar and Shahrastani in the blue riband of the turf for the Aga Khan, Michael Stoute and Walter Swinburn.

Although Doyoun failed to impress work-watchers in a gallop with Rambo Dancer on Sunday, the 11-furlong workout clearly satisfied the trainer that the Mill Reef colt has a reasonable chance of staying 1½ miles and of becoming the first horse to land the 2,000 Guineas-Derby double since Nijinsky in 1970.

"This was a big decision and we didn't take it lightly," was Stoute's only comment.

Doyoun has been introduced into the Derby betting at around 6-1. "We would probably have him longer than 13-2 if we didn't have outstanding single and double liabilities of over £400,000," said Mike Raper of William Hill. "This has reopened an old wound."

The open and exciting nature of this year's Derby is shown by the fact that there are five horses priced at between 3-1 and 9-1. Red Glow remains first choice at between 3-1 and 7-2 with Unfuwain an uneasy second favourite at 4-1.

It is impossible to beat 7-1 about Minster Son, but the odds against Charmer, the fast-finishing 2,000 Guineas runner-up, vary from 7-1 (Ladbrokes) to 9-1 (City Index).

No decision about Willie Carson's choice of mount is expected until Friday at the earliest. Cash Asmussen will partner Emmson if the ground is not too firm and Paul Eddery has now joined Steve Cauthen as the fourth member of Dick Hern's team of jockeys.

"The punters don't want to step in until they know what Willie's going to ride," said Mike Dillon of Ladbrokes.

With the going forecast as likely to be firm, and with Unfuwain's form being further devalued by Kalakate's disappointing performance when only third in Munich on Monday, Carson may now be torn between Charmer and Minster Son, the winner of the Predominate Stakes and earlier the conqueror of Red Glow at Newmarket.

Minster Son put up a superlatively game performance when beating Sheriff's Star and Al Mufti at Goodwood and, with his stamina virtually guaranteed, looks a solid each-way bet.

Even Carson, with a proven record of infallibility when it comes to making difficult Epsom decisions, will find it difficult to choose between Minster Son and Charmer, who was the subject of some inspired backing in the London offices yesterday.

As Swinburn is now required to partner Doyoun, Luca Cumani will have to engage another jockey for Kefaah if Ray Cochrane opts for the Aga Khan's Lingfield Derby trial winner, Kahyasi. A decision is expected in the near future.

Other Derby news is that Pat Eddery, who will be seeking his third win in the big race on Red Glow, will be riding Geoffrey Wragg's Mecca-Dante Stakes winner in a gallop at Newmarket this morning.

Finally, Carson is not the only man faced with a difficult decision. Mark Kershaw, the clerk of the course at Epsom, said yesterday: "I walked the course this morning and the ground was good to firm.

"Although unsettled weather is forecast for the next two or three days, I have to think twice about watering as there is still a lot of moisture underneath. No decision will be taken until Thursday."

Glacial Storm in good gallop

Glacial Storm, quoted at 20-1 for next week's Derby, excelled in a gallop at Barry Hills's Manton stable yesterday morning. "It was the best he has ever worked," Hills said.

"He went a mile and a quarter with my Oaks filly Sparrows Air and Sir Harry Lewis, and he finished on the bridle." Glacial Storm is not, however, a certain starter at Epsom. Should the ground be firm he may run in the French Derby instead.

BRIGHTON

Selections

By Mandarin

2.00 Fame And Glory.
2.30 Storm Force.
3.00 Mukhabbr.
3.35 Exhaust Lady.
4.10 PASTORAL JEM (nap).
4.45 Dealers Delight.

By Our Newmarket Correspondent

2.00 Fame And Glory.
2.30 Cashmere N Caviar.
3.00 Helawe.
3.35 —
4.10 —
4.45 DEALERS DELIGHT (nap).

By Michael Seely

2.00 Fame And Glory. 4.10 PASTORAL JEM (nap). 4.45 Dealers Delight.

The Times Private Handicapper's top rating: 2.30 CASHMERE N CAVIAR.

Guide to our in-line racecard

103 (12) 0-0432 GOOD TIMES 74 (CD,BF,F,G,S) (Mrs D Robinson) B Hall 9-10-0 .... B West (4) 88

Racecard number. Draw in brackets. Six-figure form (F — fell. P — pulled up. U — unseated rider. B — brought down. S — slipped up. R — refused. D — disqualified). Horse's name. Days since last outing: J if jumps, F if flat. (B — blinkers. V — visor. H — hood. E — Eyeshield. C — course winner. D — distance winner. CD — course and distance winner. BF — beaten favourite in latest race). Going on which horse has won (F — firm, good to firm, hard. G — good. S — soft, good to soft, heavy). Owner in brackets. Trainer. Age and weight. Rider plus any allowance. The Times Private Handicapper's rating.

Going: good to firm **Draw: 5-6f, low numbers best**

2.0 REGENCY MAIDEN STAKES (£959: 1m 4f) (9 runners)

1	(9)		ALTO CUMULUS 29J (R Morris-Adams) N Gaselee 6-9-8	B Rouse	—
3	(3)	0000-00	DANRIBO 8 (L Cottrell) L Cottrell 5-9-8	T Lang (7)	—
5	(8)	0-	TOPGLOW 386 (R Popely) A Stewart 4-9-8	M Roberts	84
7	(5)	20-240F	LILY MAB 14 (R Belderson) P Kelleway 4-9-5	C Rutter	86
10	(6)	0-00	ADJARAYN 8 (H H Aga Khan) R Johnson Houghton 3-8-5	W Newnes	80
11	(4)	0000-00	BITTER CREEK 43 (R Richards) H O'Neill 3-8-5	T Williams	66
15	(1)	4-3	FAME AND GLORY 19 (Sheikh Mohammed) M Stoute 3-8-5	W R Swinburn	● 99
16	(2)	0-02	FLYING LIGHT 8 (E Evans) C Nelson 3-8-5	J Reid	89
19	(7)	0-	POINT OF HONOUR 204 (E Loder) P Cole 3-8-2	T Quinn	—

BETTING: 6-4 Fame And Glory, 3-1 Flying Light, 4-1 Topglow, 11-2 Point Of Honour, 7-1 Lily Mab, 8-1 Adjarayn, 20-1 Alto Cumulus, Bitter Creek, 25-1 Danribo.

1987: VIGLIOTTO 3-8-5 Pat Eddery (11-2) G Harwood 13 ran

FORM TOPGLOW (9-0) 5¾l 5th to Media Starguest (9-0) at Leicester (1m mdn, £3,078, firm, Apr 25, 24 ran) last season.
LILY MAB (8-11) 3¾l 4th to Kingsfold Flame (9-5) at Kempton in May (1m 1f hcap, £3,172, soft, Apr 4, 16 ran).
ADJARAYN (9-0) 7¾l 6th to Welsh Guide (9-0) at Wolverhampton last time (1m 4f mdn, £965, firm, May 17, 13 ran).
FAME AND GLORY (8-11) 2¾l 3rd to Knight Line Dancer (9-1) on Lingfield reappearance (1m 4f, £3,002, good, May 6, 6 ran).
FLYING LIGHT (8-7) 2l 2nd to Needle Light (8-5) over course and distance latest start (£959, firm, May 17, 12 ran) with DANRIBO (9-8) 25l 6th.
Selection: FAME AND GLORY

2.30 CHANNEL HANDICAP (£2,376: 1m 2f) (6 runners)

1	(6)	3021-20	CASHMERE N CAVIAR 13 (BF,S) (D Harrison) R J Williams 4-9-10	S Cauthen	● 99
2	(3)	000-120	SPHINX 23 (S) (J Bostock) J Jenkins 4-8-8	B Raymond	96
3	(2)	34223-4	STORM FORCE 14 (C,F) (P Jubert) R Akehurst 4-8-7	J Reid	90
4	(1)	02/0000-	FRENCH KING 317 (S Eames) R Casey 4-8-7	P Barnard (5)	90
5	(5)	00-0010	MARSH HARRIER 8 (CD,F) (F Hill) A Moore 7-8-4	P Cook	87
6	(4)	04330-4	LEONIDAS 8 (CD,F,G) (G Ward) D Arbuthnot 10-7-11	L Riggio (6)	94

BETTING: 9-4 Cashmere N Caviar, 7-2 Sphinx, 4-1 Storm Force, 5-1 Leonidas, 7-1 Marsh Harrier, 12-1 French King.

1987: FLEET SPECIAL 5-8-12 C Dwyer (8-1) I Matthews 11 ran

FORM CASHMERE N CAVIER (9-10) best effort 1l 2nd to Nastell (8-9) at Doncaster (1m 2f 50yd hcap, £4,221, good, May 2, 8 ran).
SPHINX (9-4), on penultimate start, 5l 2nd to Nastell (9-2) at Leicester (1m 2f hcap, £3,225, good to soft, Apr 23, 18 ran).
STORM FORCE (8-3) 12½l 4th to Ittihaad (8-6) here (1m 4f hcap, £2,997, firm, May 11, 7 ran).
FRENCH KING (8-7) 4¾l 5th to Murajah (7-7) at Windsor (1m 3f 150yd hcap, £2,607, good to firm, July 13, 18 ran).
LEONIDAS (7-12) 5¾l 4th to Treva (7-7) here (1m 2f hcap, £2,887, firm, May 17, 12 ran) with MARSH HARRIER (8-3) 7th.
Selection: CASHMERE N CAVIAR

3.0 FLANAGAN AND ALLEN HANDICAP (£2,830: 6f) (6 runners)

1	(4)	0002-03	MUKHABBR 11 (D,F,G) (D Turner) C Benstead 4-9-10	J Matthias	95
2	(2)	14420-0	INDIAN JUBILEE 22 (CD,F,G,S) (J Horgan) R Hannon 4-8-12	L Jones	97
3	(3)	/00000-	MURPHY'S WHEELS 308 (D,F,G) (M Everett) R Akehurst 5-8-6	R Curant	80
4	(5)	210200-	HELAWE 209 (B,CD,F,G) (A Finn) J Winter 5-8-5	N Day	● 99
5	(1)	00-0000	SPITZABIT 23 (D,G) (Mrs C Reed) Pat Mitchell 4-7-11	R Fox	94
6	(6)	000-100	BARNBY DON 2 (S) (Lambourn Racing Ltd) M Usher 4-7-7	S Dawson	88

Long handicap: Barnby Don 7-0.

BETTING: 2-1 Mukhabbr, 3-1 Indian Jubilee, 4-1 Spitzabit, 11-2 Helawe, 8-1 Barnby Don, 12-1 Murphy's Wheels.

1987: CHUMMY'S PET 4-8-13 W Newnes (11-4) N Callaghan 10 ran

FORM MUKHABBR (9-7) 3l 3rd to Gallant Hope (8-4) at Newbury (6f hcap, £5,080, firm, May 14, 13 ran).
INDIAN JUBILEE (8-6) beat Segovian (8-2) 4l over course and distance last term (£2,219, good, June 22, 9 ran).
HELAWE (9-11), a dual course and distance winner, ¾l 2nd to April Fool (8-6) at Folkestone last term (6f hcap, £1,811, good, Sep 8, 18 ran).
SPITZABIT (8-9) 4½l 5th to Anthony Loretto (8-8) at Doncaster (6f hcap, £3,922, good to soft, May 2, 13 ran).
BARNBY DON (8-0) neck winner from Restore (9-6) on Warwick seasonal debut (5f hcap, £1,643, good to soft, Apr 4, 16 ran).
Selection: MUKHABBR

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Calls cost 25p (off peak) and 38p (standard & peak) per minute inc VAT

3.35 SEAFORD SELLING STAKES (3-Y-O: £865: 1m) (8 runners)

1	(5)	2000-00	BLUE DISC 30 (Dealmatch International Ltd) J Jenkins 9-0	B Raymond	86
3	(4)	00-	GOOD EASTER 249 (M Forbes) J Scallan 9-0	P Barnard (5)	—
5	(7)	00000-0	UCANBID 9 (F) (D Lee) B Stevens 9-0	P Bloomfield	87
7	(3)	010-01	EXHAUST LADY 8 (CD,F) (P Gallagher Cont Ltd) Miss B Sanders 9-0	B Crossley	● 99
8	(2)	2200-40	INCREDIBLE LADY 18 (H O'Neill) H O'Neill 8-11	J Reid	88
9	(1)	0	LARA'S LUCK 9 (J Campbell Fay) C Holmes 8-11	G Bardwell (5)	—
10	(8)	0-	MASCALLS LADY 208 (Mascalls Stud Farm Ltd) P Makin 8-11	T Quinn	—
11	(6)	00-0	ZANKINO 23 (Mrs F Coleman) P Butler 8-11	J Williams	—

BETTING: 11-10 Exhaust Lady, 5-2 Incredible Lady, 4-1 Blue Disc, 8-1 Mascalls Lady, 10-1 Ucanbid, 12-1 Zankino, 20-1 Lara's Luck, 25-1 Good Easter.

1987: EXHAUST MAN 9-0 W Newnes (6-1) Miss B Sanders 16 ran

FORM BLUE DISC (8-3) about 7l 7th to Saint Navarro (7-12) at Wolverhampton (5f claim, £2,366, good to firm, Apr 25, 17 ran).
EXHAUST LADY (8-11) made all to beat Guilty Guest (8-11) 1½l here (1m sell, £899, firm, May 17, 11 ran).
INCREDIBLE LADY (8-3) on seasonal debut 9½l 4th to Rostovol (8-8) at Warwick (7f hcap, £1,906, good to soft, May 2, 20 ran).
UCANBID (8-11) disappointing since beating Tami (8-6) 1l at Windsor (5f sell, £912, good to firm, Aug 17, 14 ran) with EXHAUST LADY (8-11) 2¾l 5th.
Selection: INCREDIBLE LADY

4.10 SHOREHAM STAKES (2-Y-O: £2,066: 5f) (5 runners)

1	(5)	10	BEAUCADEAU 21 (D,S) (P Stroud) K Brassey 9-5	W Newnes	83
2	(2)	421	PASTORAL JEM 11 (D,F) (J Jones) M Francis 9-5	S Cauthen	● 99
3	(1)	41	SPANISH OAK 15 (D,G) (Avon Industries Ltd) N Vigors 9-5	P Cook	89
4	(3)	031	BOCAS ROSE 14 (CD,F) (R Bernard) R Hannon 9-0	B Rouse	91
6	(4)	00	MR TOYBOY 16 (D Lee) Mrs N Macauley 8-11	A Culhane (5)	81

BETTING: 5-4 Pastoral Jem, 11-4 Bocas Rose, 3-1 Spanish Oak, 6-1 Beaucadeau, 14-1 Mr Toyboy.

1987: LADY LEMAN 8-6 R Cochrane (5-1) R J Williams 8 ran

FORM BEAUCADEAU (9-0) beat Valldemosa (8-9) 1l at Wolverhampton (5f mdn, £822, soft, Apr 11, 14 ran).
PASTORAL JEM (9-0) easily beat Hafir (9-0) 3l at Newbury (5f mdn, £3,298, firm, May 14, 6 ran).
SPANISH OAK (8-12) made all to beat Amigo Menor (8-12) 3l at Chepstow (5f mdn, £1,441, good, May 10, 6 ran).
BOCAS ROSE (8-9) beat Devils Dirge (8-9) 5l here (5f mdn, £1,680, firm, May 11, 5 ran).
MR TOYBOY (8-9) 6¾l 5th to Tee Wall (8-2) at Wolverhampton (5f mdn auc, £822, good, May 9, 14 ran).
Selection: PASTORAL JEM

4.45 CLAYTON HANDICAP (3-Y-O: £3,297: 7f) (15 runners)

3	(13)	01440-0	GLOCKENSPIEL 20 (G) (R Sangster) J Hills 9-7	P Phillips (7)	86
5	(11)	10100-0	CRAFTY CHRIS 41 (F,G) (F Kalla) N Callaghan 9-6	W Newnes	96
8	(12)	100-6	BASHUSH 35 (G) (H Al-Maktoum) H Thomson Jones 9-3	R Hills	94
9	(2)	00-0200	TZUTIN 7 (F) (D Lee) Mrs N Macauley 9-1	A Culhane (5)	96
10	(7)	3300-00	SCARNING MOLETTE 18 (M Forbes) J Scallan 9-0	P Barnard (5)	84
11	(4)	30-0010	ROSTOVOL 16 (B,D,S) (R Stubbs) R Stubbs 8-11	I Johnson	95
12	(8)	1210-01	DEALERS DELIGHT 9 (D,F) (Miss E Williams) R Boss 8-10 (7ex)	M Roberts	● 99
13	(1)	000-43	AWA'WI'YE 16 (BF) (Lord McAlpine) R Smyth 8-9	S Whitworth	97
14	(6)	00-0	MIRAGE 27 (Dr P Harris) M Jarvis 8-8	G Bardwell (5)	89
16	(9)	0100-44	RECTORY MAID 14 (F) (D Hulme) J Winter 8-8	W R Swinburn	93
17	(3)	24040-0	AQUARIAN PRINCE 9 (F Toofy) R Casey 8-6	J Reid	88
20	(15)	4300-00	SAYANT 18 (B) (G Johnson) N Vigors 8-2	P Cook	—
21	(10)	0000-03	RUMTREE 20 (BF) (J Lazzari) R Hannon 8-0	W Carson	95
22	(5)	02300-0	FLY THE WIND 21 (Mrs C Hanson) L Cottrell 7-9	N Adams	95
23	(14)	144100-	KETTI 256 (F,S) (J Lister) J O'Donoghue 7-7	R Fox	92

BETTING: 9-2 Dealers Delight, 11-2 Rumtree, 6-1 Bashush, 7-1 Awa'wi'ye, 10-1 Rostovol, Rectory Maid, 12-1 Mirage, Crafty Chris, 14-1 Tzutin, 16-1 Aquarian Prince, Glockenspiel, 20-1 others.

1987: THANK HAVON 8-8 M Wigham (12-1) D Morley 8 ran

FORM GLOCKENSPIEL (9-7) 5¾l 4th to Lonely Ramiro (8-13) at Ayr last term (6f hcap, £3,324, soft, Oct 13, 6 ran).
CRAFTY CHRIS (9-7) 1l winner from Geoffrey's Choice (8-11) at Lingfield last term (6f, £2,291, good to firm, Aug 15, 8 ran).
BASHUSH (8-7) 6¾l 5th to Lapierre (8-12) at Royal Ascot last year (6f listed, £12,408, soft, June 18, 14 ran).
TZUTIN (7-11) best effort last term ¾l win from Barnby Moor (7-7) at Windsor (6f hcap, £2,889, good to firm, Aug 17, 11 ran) with KETTI (7-7) 5¾l 6th.
ROSTOVOL (8-8) 5l winner from Benediction (8-10) at Warwick (7f hcap, £1,906, good to soft, May 2, 20 ran) on penultimate start.
DEALERS DELIGHT (9-0) neck winner from Plover (8-2) at Wolverhampton latest start (1m hcap, £2,789, firm, May 16, 19 ran) with AQUARIAN PRINCE (9-1) tailed off.
AWA'WI'YE (8-1) 1½l 3rd to Ponvasco (9-7) at Windsor (6f hcap, £2893, good to soft, May 9, 13 ran).
RECTORY MAID (8-5) 4¾l 4th to Kindled (9-2) here (6f hcap, £2,620, firm, May 11, 11 ran) last time.
RUMTREE (8-9) 4½l 3rd to Sundowner (8-13) at Salisbury (1m claim, £3,330, good, May 5, 13 ran).
Selection: BASHUSH

Course specialists

TRAINERS	Winners	Runners	Per cent
A Stewart	11	26	42.3
H Thomson Jones	9	34	26.5
M Stoute	5	25	20.0
K Brassey	7	36	19.4
M Francis	3	18	16.7
Miss B Sanders	3	19	15.8

JOCKEYS	Winners	Rides	Per cent
M Roberts	10	39	25.6
G Bardwell	4	16	25.0
I Johnson	3	16	18.8
R Hills	9	49	18.4
S Cauthen	14	80	17.5
W R Swinburn	8	50	16.0

CARTMEL

Selections

By Mandarin

2.15 Laharna Girl.
2.50 Gowan House.
3.25 My Cup Of Tea.
4.00 Stay On Tracks.
4.35 Bold In Combat.
5.10 Ambassador.

Going: firm (good to firm in places)

2.15 NORTH WEST RACING CLUB SELLING HURDLE (£969: 2m 1f) (14 runners)

3	P00000	CIRCUS BEAR 6 (R Swiers) R Swiers 5-11-4	Mr S Swiers (7)	—
4	P-000	IRISH PHOENIX 20 (B Williams) J Townson 5-11-4	R Hodge (7)	—
6	0000P0	SHERPAMAN 51F (G Kelly) G Kelly 6-11-4	P Tuck	—
7	00-0U	SICILIAN SID 18 (S Manning) D Moffatt 5-11-4	K Ryan (4)	—
9	00	CELTIC SANDS 18 (F Storey) F Storey 5-10-13	B Storey	—
10	P0	JENNIFER WREN 16 (T Laxton) T Laxton 6-10-13	G Bradley	—
11	20-00	JUMP TO IT 8 (J Lane) J J O'Neill 5-10-13	M Dwyer	92
12	PU-S000	LOTTIE LIMEJUICE 11 (B) (P Hamer) P Hamer 5-10-13	Miss S Baxter (7)	—
13	00U400	QUIVERING 20 (J Birkett) J Birkett 5-10-13	A Merrigan (4)	84
14	0009	ABACOMETTI 33 (J Adams) D Yeoman 4-10-12	C Hawkins	—
16	P0	NICHOLAS GOLD 62 (M Naughton) T Caldwell 4-10-12	Peter Caldwell (7)	—
17	002133	LAHARNA GIRL 11 (D,S) (N Wellington) G Balding 4-10-11	P Scudamore	● 99
19	0P04P0	OBEE FAST 7 (M Wackett) D C Tucker 4-10-7	N Coleman	—
20	P0	PIPIOLA 5F (Mrs D Fox) M Chapman 4-10-7	K Burke	—

BETTING: 15-8 Laharna Girl, 5-2 Jump To It, 9-2 Circus Bear, 13-2 Abacometti, 10-1 Celtic Sands, 12-1 others.

1987: FRISKY HOPE 5-11-4 P Dever (9-4) B Cambidge 8 ran

2.50 WHITBREAD TROPHY HANDICAP CHASE (£2,527: 2m 1f) (9 runners)

1	241211	GOWAN HOUSE 6 (CD,F,G,S) (J Walker) W A Stephenson 9-12-4 (6ex)	C Grant	98
5	3P0P44	SIR BADSWORTH 16 (CD,F,G) (T Laxton) T Laxton 10-11-10	G Bradley	93
6	4F0434	ALDRO 11 (D,G,S) (P Riley) W Clay 12-11-5	S J O'Neill	97
7	0341-00	DANCE OF LIFE 11 (CD,F,G) (P Hamer) P Hamer 9-10-10	Mr R Beuse (7)	● 99
12	110000	MILITARY CROWN 41 (D,F,G,S) (Mrs J Evans) M Avison 11-10-0	R Marley (4)	92
13	00B4D4	MAGGIES GIRL 6 (D,G,S) (Mrs M Whiteman) Denys Smith 9-10-0	T P White (7)	95
14	00U4/00	TAILORED TO TASTE 11 (G) (D Yearsley) D L Williams 9-10-0	Paul Caldwell (7)	—
16	020P00	DOVER 25 (D,F,G,S) (J Woodland) T Caldwell 8-10-0	Peter Caldwell (7)	—
17	220P32	ANOTHER HALF 20 (S) (F Markland) D McCain 8-10-0	R Dunwoody	91

Long handicap: Military Crown 9-12, Maggies Girl 9-9, Tailored To Taste 9-4, Dover 9-1, Another Half 8-13

BETTING: 8-11 Gowan House, 9-2 Dance Of Life, 8-1 Aldro, Sir Badsworth, 10-1 Maggies Girl, 12-1 Another Half, 14-1 others.

1987: DANCE OF LIFE 8-10-0 Mr P Craggs (33-1) P Hamer 9 ran

3.25 WHITBREAD TENANTS HANDICAP HURDLE (£1,977: 2m 1f) (12 runners)

2	020112	CLEVER FOLLY 9 (D,F,S) (N B Mason Ltd) G Richards 8-12-0 (4ex)	P Tuck	93
3	110001	MY CUP OF TEA 7 (D,F) (Mrs E King) M Pipe 5-11-2 (4ex)	P Scudamore	88
5	102234	SILLY BEGGAR 8 (CD,G) (J Sumner) Denys Smith 5-10-10	C Grant	93
6	000343	POLYGONUM 6 (B,S) (P Haley) P Haley 6-10-10	S Turner (7)	96
7	440000	PRICEOFLOVE 12F (G,S) (Miss M Faragher) D Moffatt 8-10-9	K Teelan	—
9	000300	SHOUT 12 (CD,F,G) (J Nolan) Miss S Wilton 8-10-7	M Dwyer	85
10	4-03P01	HOP PICKER 8 (D,F) (Mrs J Moffatt) D Moffatt 5-10-6 (4ex)	K Ryan (4)	92
12	00233P	TINA'S BRIG 6 (D,G,S) (K Milligan) P Daly 7-10-5	B Storey	90
13	30-038P	MERRY MEASURE 9F (R Allan) R Allan 6-10-1	R Marley (4)	91
15	34340-0	LAUGH-A-MINUTE 7 (S) (Mrs D Cutham) Mrs D Cutham 9-10-0	M Meagher	90
16	400320	MARKET SPIRIT 26 (I Sykes) P Liddle 4-10-0	T P White (7)	93
17	P03020	SHESHOONS LAST 7 (W McGhie) W McGhie 8-10-0	T Reed	● 98

Long handicap: Laugh-A-Minute 9-11, Market Spirit 9-8, Sheshoons Last 9-5.

BETTING: 13-8 Clever Folly, 11-4 My Cup Of Tea, 11-2 Silly Beggar, 8-1 Hop Picker, 10-1 Market Spirit, 12-1 Sheshoons Last, 16-1 others.

1987: ARCVILLE FRED 5-10-0 Sharron James (11-4) J Berry 8 ran

4.0 GRANGE OVER SANDS NOVICES CHASE (£1,759: 2m 5f) (5 runners)

2	131031	FOUR TRIX 30 (D,F,G,S) (Mrs S Catherwood) G Richards 7-11-12	P Tuck	93
3	124212	STAY ON TRACKS 11 (BF,F,G,S) (P Piller) W A Stephenson 6-11-12	C Grant	● 99
5	4PP031	BOTHAM 8 (F) (K Oliver) K Oliver 8-11-4	T Reed	70
8	4UBP1U	THETCHU 8 (G,S) (Mrs G Reed) W Reed 10-11-4	K Jones	76
13	00F060	LOCHLAIREY 11 (W Airey) E Alston 5-10-5	M Alston (7)	—

BETTING: 5-4 Stay On Tracks, 6-4 Four Trix, 5-1 Botham, 10-1 Thetchu, 40-1 Lochlairey.

1987: CARLINGFORD BAY 8-10-7 T White (33-1) P Liddle 7 ran

4.35 ASSOCIATED LEISURE HIRE HANDICAP HURDLE (Amateurs: £1,532: 2m 7f) (16 runners)

3	1	CABANAX 51 (S) (Miss J Salkeld) Miss J Salkeld 6-11-10	Mrs J Jackson (7)	97
5	0P1320	DOUGHTY REBEL 8 (B,F,G,S) (G Wilson) J J O'Neill 7-11-7	N Kelleher (7)	91
6	000004	LITTLE MITTENS 32 (CD,F) (C Thomson) R Barr 10-11-6	Mrs A Farrell (4)	94
7	02F300	BALMBICELLO 6 (S) (R Bainbridge) R Bainbridge 6-11-4	—	93
8	000011	BOLD IN COMBAT 7 (F) (J Browne Con Co Ltd) T Casey 5-11-4 (8ex)	Miss J Hodge (7)	95
10	040003	GOLDEN CROFT 20 (S) (Meteor Freight Ltd) D McCain 5-11-1	D McCain (7)	90
11	000P34	DUKE OF DOLLIS 20 (F,S) (B Ritchie) W Storey 9-10-12	K Johnson (7)	85
12	0-04004	BUBBLING BROOK 6 (P Craggs) P Craggs 6-10-11	Mr P Craggs	89
16	000421	H AND K WAGER 23 (V,F) (D Emery) M Chapman 7-10-4	Miss S Baxter (7)	● 99
17	004424	STARLIGHT ROCKY 53 (G) (Miss Z Green) Miss Z Green 12-10-4	Miss L Eaton (7)	95
19	00-0040	GOLDEN SECRET 18 (C,S) (R Day) D Moffatt 6-10-3	D Mactaggart (7)	—
22	000000	KIMACERO 13 (P Hamer) P Hamer 10-10-1	C Bridgett (7)	—
24	0/UF00P	ITALIAN TOUR 46 (J Plowright) Mrs G Plowright 8-10-0	Mrs G Plowright (7)	85
25	00000/P-	SECRET SIN 364 (S) (Mrs N Craggs) P Craggs 11-10-0	Mrs N Craggs (7)	—
29	04P/FP0-	JOB SHOP 455 (J Haynes) R Hollinshead 9-10-0	G Morrow (7)	—
30	0P/0F0P-	LANCE OF ST GEORGE 483 (G,S) (J Townson) J Townson 9-10-0	Miss T Waggott (7)	—

Long handicap: Italian Tour 9-12, Secret Sin 9-11, Job Shop 9-10, Lance Of St George 9-10.

BETTING: Evens Cabanax, 100-30 Bold In Combat, 5-1 Golden Croft, 8-1 Balmbicello, 12-1 Doughty Rebel, 16-1 others.

1987: LITTLE MITTENS 9-10-3 Miss A Beaumont (10-1) R Barr 8 ran

5.10 TOP OF THE NORTH NOVICES HURDLE (£1,226: 2m 1f) (14 runners)

1	10011	AMBASSADOR 18 (B,F,S) (Fairford Wholesale Con Ltd) M Pipe 5-12-1	P Scudamore	● 99
2	310413	GOLD OPTIONS 32 (S) (J McCaghy) Jimmy Fitzgerald 6-11-11	M Dwyer	96
8	10000	ALLERLAD 23 (S) (D MacDonald) D MacDonald 5-11-3	J Hansen	—
11	000	CHARLIES LOSS 7 (W A Stephenson) W A Stephenson 5-11-3	K Jones	—
13	00/P0U0	EYELIGHT 13 (J Carden) J Carden 11-11-3	Mr J Carden	—
15	32-00F4	MEVAGISSEY 18 (T Webster) D McCain 5-11-3	R Dunwoody	82
16	0-04003	NEXT DANCE 23 (K Hart) D Moffatt 5-11-3	K Ryan (4)	82
17	0	PADDYPROOF 116 (F Buxton) D Yeoman 5-11-3	C Hawkins	—
20	0000P/	VITIGESON 11F (M Simpson) M Chapman 8-11-3	—	—
21	0	WREKIN HILL 6 (P Piller) W A Stephenson 6-11-3	K Burke	—
23	0P040P	MADISON GIRL 25 (F) (M Zivanaris) M W Easterby 5-11-2	—	—
25	00000	BONNYBROOK 41 (N Barber) R Fisher 5-10-12	P Niven	—
29	000/FF0	SEA CRACKER 32 (G Richards) G Richards 8-10-12	P Tuck	—
37	20P000	WISCONSIN 12F (N Fletcher) M Chapman 4-10-5	J A Harris	71

BETTING: 5-4 Ambassador, 11-4 Gold Options, 13-2 Mevagissy, 7-1 Wrekin Hill, 12-1 Allerlad, Sea Cracker, 25-1 others.

1987: EASTERN PLAYER 4-10-3 S Mitchell (4-1) M Chapman 6 ran

Course specialists

TRAINERS	Winners	Runners	Per cent
M Pipe	3	4	75.0
G Richards	9	30	30.0
Denys Smith	5	22	22.7
W A Stephenson	9	53	17.0

Only qualifiers

JOCKEYS	Winners	Rides	Per cent
P Scudamore	3	3	100.0
T P White	3	5	60.0
K Ryan	3	8	37.5
P Tuck	7	19	36.8
Mr P Craggs	3	13	23.1
C Grant	5	27	18.5

Afternoon results from two meetings

Salisbury

Going: firm

2.0 (7f) 1. OLD DUTCH HOLBORN (N Adams, 5-1 fav); 2. Geblitzt (R Street, 20-1); 3. Meedaf (B Raymond, 6-1); 4. Church Star (Rachel Bridger, 12-1). ALSO RAN: 6 Five Star Affair, Miss Marjorie, 8 Tyrian Princess, 14 Cream And Green (6th), 20 Bardeplan, It's A Battle (5th), Yuan Princess, 25 Madame Flora, 33 Some Dream, Ardles, Dancing Warrior, Bazaar Promise, Tigers Pet, Fay's Pet, Another Lucas. 19 ran. NR: Caribbean Conexion. Hd, hd, 4l, hd, hd. R Smyly at Lambourn. Tote: £10.20; £2.50, £3.30, £1.20, £4.60. DF: £271.20. CSF: £86.32. Tricast: £545.14. 1min 28.54sec. Bought in for 3,600gns.

2.30 (1m 2f) 1. ALQIRM (Pat Eddery, 4-1 fav); 2. Sparkford Lad (Debbie Wheatley, 11-2); 3. Running Flush (P Cook, 10-1); 4. Manzajan (B Rouse, 6-1). ALSO RAN: 12 Aylesfield, Bold Archer, Malek, 14 Baby Boy, Sunley Park Street, 16 Mardas, Due Diligence, 20 Ballantrae, Just Too Brave, Pulsingh (5th), Pelumica (6th), 33 First Error, Ellanno. 17 ran. NR: Thorb. 1l, 1½l, sh hd, 3l, sh hd. R Holder at Bristol. Tote: £4.40; £1.60, £1.30, £2.70, £1.90. DF: £8.70. CSF: £26.32. Tricast: £197.05. 2min 06.07sec.

3.0 (1m) 1. HOY (T Ives, 5-1); 2. Early Call (W Newnes, 6-4 fav); 3. Park Street (N Howe, 7-1). ALSO RAN: 9-2 Top Dram (5th), 6 Dwonnedd (6th), 12 Nebula Way (4th), 50 Champagne Dancer. 7 ran. Sh hd, 3l, 2l, ½l, ½l. I Balding at Kingsclere. Tote: £5.50; £2.80, £1.40. DF: £5.20. CSF: £12.15. 1min 43.39sec.

3.30 (6f) 1. MINIZEN LASS (A Munro, 4-1 fav); 2. Foolish Touch (B Raymond, 5-1); 3. Very Adjacent (T Williams, 13-2). ALSO RAN: 5 Jolost, 6 Surely Great (5th), 14 Rotherfield Greys (4th), Powder Blue, 16 Nawwar, 25 Ho Mi Chinh, Major Jacko, Supreme Rose, 33 Keep Waiting, Emma Tom Bay (6th), Mace-Bearer, Gem Of Gold. 15 ran. NR: April Fool. 3l, sh hd, 2l, 2l, ¾l. M Britain at Warthill. Tote: £5.10; £2.10, £2.30, £2.00. DF: £19.30. CSF: £22.73. Tricast: £113.68. 1min 12.54sec.

4.0 (5f) 1. PASS THE PEACE (T Quinn, 9-4 fav); 2. Whisper The Wind (G Baxter, 10-1); 3. Continental Claire (M Hills, 10-1). ALSO RAN: 9-2 Sweet 'N' Sharp (5th), 11-2 Print Finisher (6th), Child Star, 10 Malibasta, Memphis Blues (4th), 14 Nite Nite Louisa, 16 Queen Angel, 20 Blazing Realm, Castleside, 33 Alzamina, Crosby Place, Jomana. 15 ran. NR: Gratclo, Pentagon Rose, The First Wife. 1l, 4l, ¾l, ½l, 1½l. P Cole at Whatcombe. Tote: £4.00; £1.70, £4.70, £3.80. DF: £36.90. CSF: £29.58. 1min 01.29sec.

4.30 (1m 4f) 1. AHOY (M Hills, 9-2); 2. Rasmara (J Reid, 15-8 fav); 3. Babil (Pat Eddery, 6-1). ALSO RAN: 3 Red Hackle (6th), 10 Whitewash, 14 Lobric (5th), 20 Jubail, 33 Arctic Baron, Bluehaven Flyer, Hellovastate, Rustic Comedy (4th), Steady State. 12 ran. 2l, 10l, 2½l, 3l, 1½l. B Hills at Manton. Tote: £5.80; £2.00, £1.30, £1.70. DF: £5.30. CSF: £13.31. 2min 34.15sec.

5.0 (1m 4f) 1. MAGSOOD (B Raymond, 9-2); 2. Urizen (S Dawson, 100-30); 3. Nicolaki (T Williams, 20-1). ALSO RAN: 9-4 fav Quip (4th), 3 Sweet Enough (5th), 14 Okas, Tirso (6th), Smithsonia, 50 Sharpford, Crackermac. 10 ran. NR: Bold Imp, Slamming. 1l, sh hd, 7l, 2½l, 2½l. M Jarvis at Newmarket. Tote: £4.30; £1.40, £1.70, £5.60. DF: £10.60. CSF: £19.93. 2min 34.40sec.

Placepot: £18.40

Beverley

Going: firm

2.15 (7f 100yd) 1. GABISH (R Hills, 5-1 jt-fav); 2. Acapulco (Dean McKeown, 11-2); 3. Brydonna (M Wood, 5-1 jt-fav); 4. Holdenby (M Roberts, 33-1). ALSO RAN: 6 Tambuli, 8 Baker's Lamb, 9 Go Win Gold, 10 Fleur de Foret, Vintan Va (6th), 12 After The Gloom, Persian Joy, 16 Aquainted (5th), Flotena, 20 Orchestrion, 25 Swiss Ball, Tempt Providence, 33 Tennents Super Lad, Amber Loch. 18 ran. 1l, 4l, nk, ½l, sh hd. H Thomson Jones at Newmarket. Tote: £5.40; £1.70, £2.70, £9.20. DF: £15.60. CSF: £37.08. Tricast: £145.01. After stewards' inquiry, result stood.

Evening results — page 46

2.45 (5f) 1. GYPSEY POP (M Birch, 5-2 fav); 2. Foaminthemouth (L Charnock, 4-1); 3. Arrandale (Dean McKeown, 11-2). ALSO RAN: 11-2 Kelly's Lad, 6 Welsh Column, 15-2 Pacific Wave (4th), 8 Pansong (5th), 10 Tai Ping Shan, 16 Polder, Still Dancing, Sweet Dragon, 20 Gay Nevahoe, Grey Rosetta, Sarah's Fantasy, Sky Hill. 15 ran. 1½l, 2l, 2l, nk, sh hd. C Tinkler at Malton. Tote: £6.60; £2.80, £1.90, £2.40. DF: £14.50. CSF: £17.36. Bought in for 3,600gns. After stewards' inquiry, result stood.

3.15 (5f) 1. BARRYS GAME (S Whitworth, 16-1); 2. Resolute Bay (Dean McKeown, 6-4 fav); 3. Camshaft (A Mackay, 9-2). ALSO RAN: 9 Ryan's Way, 7 Saint Systems (6th), 12 Brave Heroine, Dixie Music, Doler Rosa (4th), Golden Graduate, Hornblower Lass, 14 Miss Pokey, Tara's Vision (5th), 20 Lady Tracey, Mr Carbon, Ray With Words, 33 Run For Joyce. 16 ran. NR: Cabbie's Boy. 5l, 4l, 2l, 2½l, 1l. T Fairhurst at Middleham. Tote: £33.90; £3.40, £2.00 £2.00. DF: £46.80. CSF: £51.70.

3.45 (1m 4f) 1. VERSAILLES ROAD (P Barnard, 6-1); 2. Another Nonsense (Dean McKeown, 10-1); 3. Apple Wine (S Wood, 25-1). ALSO RAN: 11-4 fav Bold Difference (6th), 3 Common Farm (4th), 5 Christmas Holly (5th), 11-2 Lullaby Baby, 8 Fayadpour. 8 ran. 10l, 4l, nk, 1½l, nk. Mrs L Piggott at Newmarket. Tote: £7.00; £2.30, £3.00, £2.60. DF: £27.90. CSF: £57.82. Tricast: £1,277.54.

4.15 (1m 100yd) 1. ASBAAB (M Roberts, 1-2 fav: Michael Seely's nap and Newmarket Correspondent's nap); 2. Nishila (G Carter, 10-1); 3. Live Image (G Duffield, 11-2). ALSO RAN: 11-2 Swift Pursuit, 12 Au Bon (4th), 14 Ivordale (5th), 33 Town Meeting, 50 Los Gigantes, 100 Filiode, Suede Lady, Cheap Metal, Diamondsareforever, Father Thomas (6th), Jo Verdi, Laudible, Seanicus. 16 ran. ½l, 10l, nk, 4l, nk. A Stewart at Newmarket. Tote: £1.80; £1.40, £1.90, £2.20. DF: £6.40. CSF: £7.97.

4.45 (1m 2f) 1. SAMYA'S FLAME (R Cochrane, 8-1); 2. Taratia (W R Swinburn, 5-1); 3. Shuddabot (W Ryan, 13-8 fav). ALSO RAN: 9-4 Papaia (5th), 12 Saline, 20 Presente, Sundaysport Splash (6th), 25 Cup Defender, Primacara, 33 Sunlist, 50 Samra (4th), Spottiswode, 100 Roman Joy. 13 ran. nk, 6l, ¾l, ¾l, 6l. L Cumani at Newmarket. Tote: £7.50; £2.00, £1.40, £1.40. DF: £17.40. CSF: £47.81.

5.15 (1m 2f) 1. STRAWBERRY SONG (R Cochrane, 10-1); 2. Alghalih (R Hills, 10-1); 3. Hopeful Search (W R Swinburn, 3-1). ALSO RAN: 2 Prezosa (4th), 5 Senorita Margarita, Shiny Penny (6th), 11 Merry Kate (5th), 14 Light The Night, 33 Alvecote Lady, Drumley Dawn, La Festa, Our Resolution. 12 ran. NR: Summerhill Spirit. 2½l, 1½l, ¾l, nk, 3l. Mrs L Piggott at Newmarket. Tote: £13.40; £2.70, £3.80, £1.70. DF: £71.10. CSF: £105.64.

Placepot: £159.40.

● Last year's Irish Derby winner Sir Harry Lewis has recovered from muscular problems and takes on Triptych in the Hanson Coronation Cup at Epsom tomorrow week.

Blinkered first time

BRIGHTON: 4.45 Sayant.

Monday's late returns

Folkestone

Going: firm

7.15 (5f) 1. Superpower (T Ives, 2-9 fav); 2. Gunmaster (7-2). 2 ran. 1l. W O'Gorman. Tote: £1.10.

7.45 (1m 7f 100yd) 1. Pradel (G Bardwell, 11-2); 2. San Carlos (15-2); 3. Exhaust Man (5-1 fav). 13 ran. 3l, 5l. M Ryan. Tote: £7.30; £1.60, £2.90, £1.40. DF: £18.80. CSF: £43.24. Tricast: £200.62.

8.15 (6f) 1. Land Ahoy (T Ives, 9-1); 2. Mihmaz (5-1); 3. Remooz (13-8 fav). 13 ran. NR: Jannubi. 2l, sh hd. Mrs L Piggott. Tote: £5.90; £1.40, £1.70, £1.60. DF: £13.00. CSF: £50.43.

8.45 (1m 2f) 1. Valiant End (M Roberts, 2-1 fav); 2. Rasiaan (12-1); 3. Moon Sunshine (7-1). 14 ran. NR: Dear Miff. ½l, ½l. A Stewart. Tote: £3.70; £1.50, £3.30, £2.30. DF: £18.50. CSF: £26.32. Tricast: £134.41.

Placepot: £111.60

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Foster's presence fillip for Essex

By Alan Lee
Cricket Correspondent

When, after two false starts, the balls finally came out of the bags in legitimate order at last week's Benson and Hedges Cup draw, the initial reaction of bookmakers suggested the ceremony had produced four no-contests.

Essex, Middlesex, Nottinghamshire and Worcestershire are quoted at long odds-on to win today's quarter-finals. A yankee bet on the four has all the money-making potential of backing a Derby winner in a selling race. Yet, while experience should dictate, it only happens seldom, and I fancy the bookies might have gone awry.

There are reasons, not entirely romantic, to suspect this might be the day of the underdog. Indeed, it would not surprise if only Essex, the favourites, survive from the quartet of big guns.

Essex have a home tie with Warwickshire, rank outsiders though far from negligible opposition these days. By coincidence the teams have met twice this week in other competitions and Warwickshire have won both games. The difference today is that Gooch and Pringle will be back in the Essex side. Crucially, so too may Neil Foster. England's outstanding seam bowler has eased himself back with two one-day games following a lengthy lay-off with knee trouble. If he has no adverse reaction he seems sure to play.

Middlesex have been beaten by only one county team this summer — Essex. Today at Derbyshire, however, they face a developing team now playing consistently well. Derbyshire bat in depth, they have an array of experienced seam bowlers led by Holding and, in Barnett, a captain of flair and ability.

With Carr in such superb form, Middlesex are not so reliant on Gatting for their runs. They will, however, be without Slack again today and could just be exposed.

One of the season's most refreshing sights has been Glamorgan's resurgence. They have now won five consecutive limited overs matches and, against a Nottinghamshire team playing anaemically without Hadlee's heroism, they can today make it six and enter the semi-finals for the first time.

Worcestershire's army of supporters, already deprived of Botham, will be inconsolable if Hick fails a fitness test on his injured thigh before the game with Hampshire. Hick would probably play in a wheelchair if it took him closer to a Cup final, but Worcestershire have few other batsmen in form and also have a fitness doubt hanging over Dilley, who is suffering with a virus.

Hampshire's batting shows signs of stabilizing after a few rocky weeks and if they can avoid their annual confidence crisis when in sight of a first Cup final, they have every chance of upsetting the odds.

OTHER SCOREBOARDS

Notts v Sussex

TRENT BRIDGE: Nottinghamshire (23pts) beat Sussex (5) by 67 runs.

NOTTINGHAMSHIRE: First Innings 270 (D W Randall 64, F D Stephenson 63; A C S Pigott 5 for 46, C M Wells 4 for 58).

Second Innings

M Newell b Babington	26
P Pollard c Pigott b C M Wells	19
*R T Robinson lbw b C M Wells	8
P Johnson c Parker b Bunting	24
D W Randall c Gould b Bunting	15
J D Birch lbw b Pigott	24
F D Stephenson b Pigott	1
†C W Scott c A P Wells b Bunting	7
K Saxelby c C M Wells b Pigott	0
K E Cooper c Lenham b Pigott	12
J A Afford not out	1
Extras (b 4, lb 4, w 5)	13
Total	150

FALL OF WICKETS: 1-37, 2-53, 3-73, 4-97, 5-101, 6-104, 7-123, 8-124, 9-144.

BOWLING: Pigott 18.1-3-40-4; Bunting 12-3-39-3; C M Wells 12-5-23-2; Babington 6-0-40-1.

SUSSEX: First Innings 182 (A P Wells 74, A M Green 54; K E Cooper 5 for 41).

Second Innings

A M Green b Saxelby	28
D K Standing b Stephenson	9
*P W G Parker c Robinson b Saxelby	22
A P Wells c Cooper b Afford	0
C M Wells c Scott b Saxelby	0
N J Lenham c Birch b Afford	20
†I J Gould c Birch b Afford	20
A C S Pigott b Afford	23
A R Clarke c Newell b Stephenson	26
R A Bunting c Scott b Cooper	3
A M Babington not out	0
Extras (b 1, lb 5, nb 1)	7
Total	171

FALL OF WICKETS: 1-24, 2-52, 3-65, 4-65, 5-65, 6-92, 7-134, 8-142, 9-171.

BOWLING: Stephenson 18.3-7-56-3; Cooper 14-7-19-1; Saxelby 10-2-30-3; Afford 14-3-60-3.

Umpires: J D Bond and K E Palmer.

Warwicks v Essex

EDGBASTON: Warwickshire (21pts) beat Essex (5) by five wickets.

ESSEX: First Innings 155 (A T Mcinck 4 for 39).

Second Innings 247 (A R Border 112, K W R Fletcher 57).

WARWICKSHIRE: First Innings 160 (T D Topley 4 for 57).

Second Innings

A J Moles c Hardie b Lever	41
*T A Lloyd c East b Pont	86
Asif Din c East b Pont	33
A I Kallicharran lbw b Topley	24
†G W Humpage c East b Pont	14
P A Smith not out	32
D A Reeve not out	2
Extras (b 7, lb 9, w 4, nb 8)	22
Total (5 wkts)	254

G J Parsons, A T Merrick, T A Munton and N Gifford did not bat.

FALL OF WICKETS: 1-106, 2-176, 3-178, 4-204, 5-232.

BOWLING: Lever 15-4-48-1; Topley 22.1-4-71-1; Pont 20-1-104-3; Childs 10-3-21-0.

Umpires: J Birkenshaw and B Dudleston.

Oxford Univ v Lancs

THE PARKS: Oxford University drew with Lancashire.

OXFORD UNIVERSITY: First Innings 230.

Second Innings

S A Almaer c Simmons b Folley	67
D A Hagan c Mendis b Simmons	59
*M J Kilborn c Watkinson b Folley	45
M A Crawley not out	14
T Jack b Hayhurst	5
M Brown not out	6
Extras (lb 13, nb 4)	17
Total (4 wkts)	213

†G D Reynolds, S Weale, I M Henderson, P G Edwards and M R Sygrove did not bat.

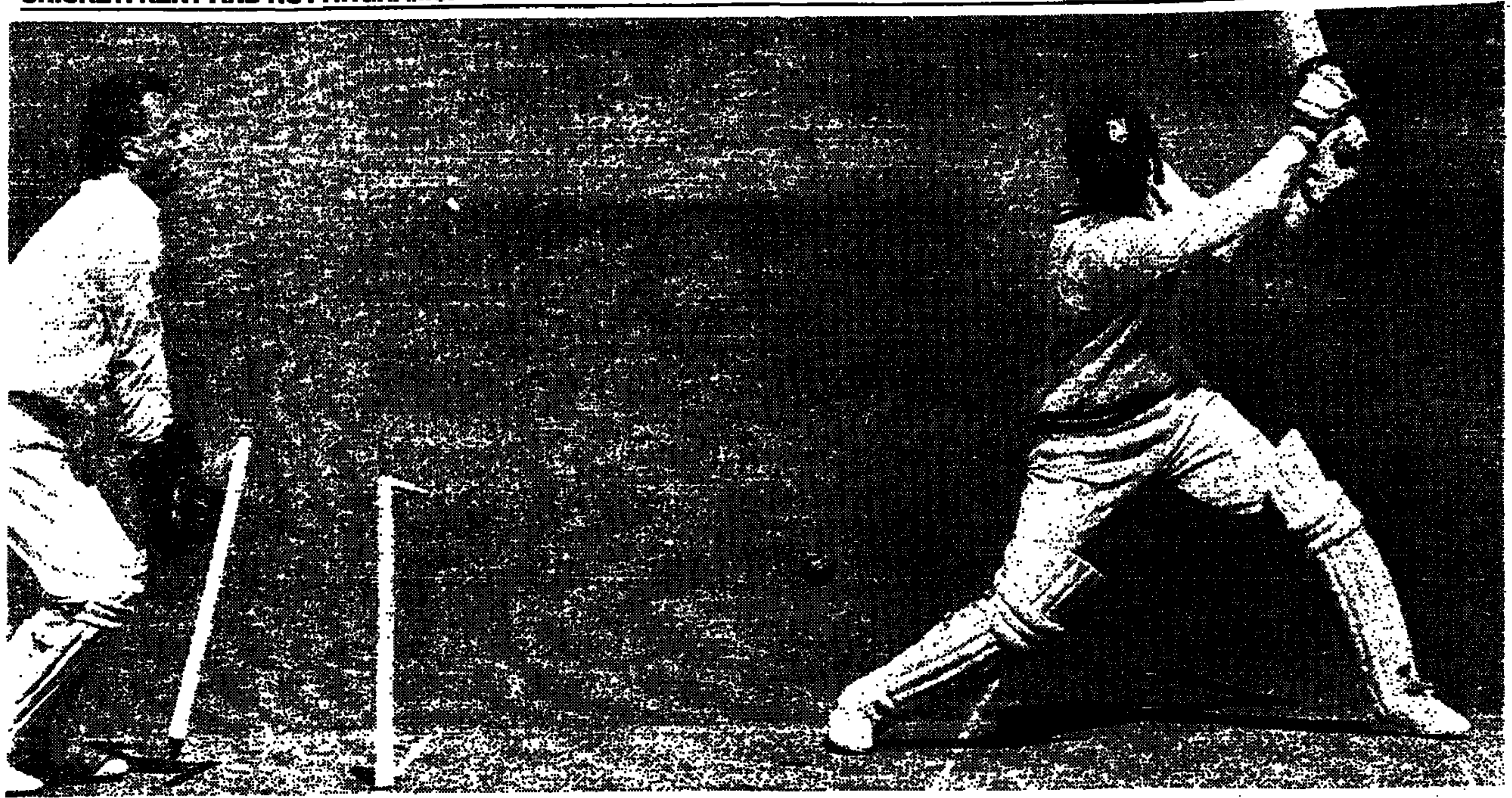
FALL OF WICKETS: 1-102, 2-179, 3-187, 4-198.

BOWLING: Murphy 12-1-31-0; Makinson 12-5-22-0; Watkinson 13-1-32-0; Simmons 28-8-58-1; Hayhurst 10-5-14-1; Folley 20-8-34-2; Mendis 4-1-9-0.

LANCASHIRE: First Innings 429 for 7 dec (G D Mendis 139, T E Jesty 63, D P Hughes 57 not out; Bowling: Sygrove 33-7-113-3; Weale 35-5-130-3; Edwards 38-14-116-1; Henderson 3-0-19-0; Crawley 8-3-19-0; Kilborn 4-0-27-0).

Umpires: A G T Whitehead and R C Tolchard.

CRICKET: KENT AND NOTTINGHAMSHIRE ON THE WINNING TRAIL AT LAST IN COUNTY CHAMPIONSHIP



Bailing out: Marshall is bowled by Emburey off the last ball of West Indies' innings during the Texaco Trophy match at Lord's yesterday (Photograph: Ian Stewart)

Penn's script writes off Yorkshire hopes

By John Woodcock

CANTERBURY: Kent (22pts) beat Yorkshire (3) by three wickets.

Kent will feel a lot better after yesterday's cricket. Needing 104 to beat Yorkshire and gain their first victory of the season they managed them in the sixth of the last 20 overs. They had to work as hard for their runs, though, as they had in the field when bowling Yorkshire out in their second innings for 133.

It will be June this time next week, and I have yet to see anything remotely resembling a really good pitch. This one, like so many others at the moment, had a bounce that was as unpredictable as its lateral movement. It was necessary, even so, for the faster bowlers to bend their backs to take advantage of it.

No one did this to better effect than Penn, whose six for 66, the best figures of his career, was an admirably sustained piece of bowling. Each wicket gave him a new lease of life, so that he was happy to be kept at it from the start of play until the Yorkshire innings ended at 2.30, with a break of only four overs.

It was by pitching the ball up that he was going to be successful, and this took a while to sink in. Of his countless appeals for leg before, four were upheld, once against poor Robinson, who thus qualified for what must be one of the game's rarer distinctions — out twice in a match having received only one ball. He was run out before taking strike on Saturday and fell to his first ball yesterday.

At the other end to Penn, Ellison made the first two breaks when he had Moxon and Swallow leg before with successive balls, and Davis bowled some agreeable overs of orthodox left-arm spin. Davis has some flight at the moment, though I suppose it will not be long before the one-day game kills it off. Tavaré took a nice low slip catch off him, which accounted for Sharp. Sidebottom, a nightwatchman who batted a lot better than the batsmen, lost his off stump to Penn, and Yorkshire's final total represented something of a recovery from 77 for seven.

But since reaching 128 for one on Saturday afternoon they had lost 19 wickets in the match for 249 runs. It followed from that that Kent, too, could run into trouble making the runs they needed, especially when, in the classical manner, Pienaar followed Monday's hundred with Tuesday's duck. It was not until the seventh over that Kent scored a run from the bat and sure enough there was much suffering to come.

After Hinks and Taylor had taken them to 54 for one, three wickets fell in quick succession and with Jarvis charging in just as Penn had, Tavaré's 21 were worth a good many more, as were Ellison's 11. It was all difficult and dicey enough for Benson to be wheeled out, bad back and all, for his first innings of the match. Those who barracked Pienaar on Monday now saw the true value of his innings.

YORKSHIRE: First Innings 244 (I G Swallow 67, K Sharp 57).

Second Innings

M D Moxon lbw b Ellison	15
A A Metcalfe c Tavaré b Penn	0
A Sidebottom b Penn	41
I G Swallow lbw b Ellison	0
K Sharp c Tavaré b Davis	14
J D Love b Ellison	19
P Robinson lbw b Penn	0
†D L Bairstow lbw b Penn	0
*P Carrick lbw b Penn	26
P W Jarvis lbw b Penn	0
C Shaw not out	8
Extras (lb 8, nb 2)	10
Total	133

FALL OF WICKETS: 1-7, 2-45, 3-45, 4-71, 5-77, 6-77, 7-77, 8-109, 9-109.

BOWLING: Penn 24-6-66-6; Ellison 18.4-3-41-3; Harman 4-2-7-0; Davis 9-4-11-1.

KENT: First Innings 274 (R P Pienaar 144, S G Hinks 66; P W Jarvis 4 for 75, C Shaw 4 for 56).

Second Innings

N R Taylor c Bairstow b Jarvis	18
R P Pienaar c Metcalfe b Jarvis	0
S G Hinks c Carrick b Sidebottom	34
C J Tavaré b Jarvis	21
*C S Cowdrey lbw b Jarvis	2
†S A Marsh c Metcalfe b Jarvis	4
R M Ellison b Jarvis	11
M R Benson not out	5
C Penn not out	0
Extras (b 4, lb 5)	9
Total (7 wkts)	104

M D Harman and R P Davis did not bat.

FALL OF WICKETS: 1-5, 2-54, 3-62, 4-65, 5-81, 6-88, 7-103.

BOWLING: Jarvis 16.3-7-40-6; Sidebottom 13-8-21-1; Shaw 7-1-34-0.

Umpires: J C Balderstone and J H Harris.

Rain has a final say in merciful finish

By Richard Streeton

SWANSEA: Glamorgan (2pts) drew with Derbyshire (4).

Heavy rain at lunchtime prevented further play and brought a merciful end yesterday to this match, which was already beyond redemption. The captains had little room for manoeuvre after the big Derbyshire score and the virtual washout on Monday.

A wet pitch gave the bowlers no assistance and the Glamorgan opening batsmen, Hopkins and Cottey, were untroubled during the two hours' play that was possible. The only incident came when Malcolm was warned by Peter Wight for bowling four short-pitched balls in one over.

Malcolm maintained a lively pace and rapped Hopkins painfully on the thigh on one occasion. The 5ft 4in Cottey was the batsman, when Malcolm was spoken to, and was hardly incommoded as the ball sailed over his head but Wight was correct in taking the action he did.

Cottey, aged 21, was playing in place of the injured Maynard and looked a promising player. He hit six crisp fours and timed the ball well and has clearly benefited from a winter in Sydney club cricket. He had scores of 68 and 92 against Cambridge University earlier in the season but this was his highest score in the championship.

Hopkins scored mostly in twos or singles and played in his usual meticulous manner. Glamorgan passed 50 in the nineteenth over and neither batsman looked like getting out.

Apart from Malcolm, Warner looked the best of the Derbyshire quicker bowlers. Shortly before lunch Finney, in his slow, left-arm style, became the fifth bowler tried. He switched from medium-pace towards the end of last season with a measure of success.

This year, however, Finney has struggled with the ball and has done better as a batsman. He once again seemed to have trouble with his approach and was wayward in line and length. Cottey twice pulled him for fours.

It started to rain as the players left the field for the interval and there was never any likelihood that they would be able to return.

DERBYSHIRE: First Innings 453 (J E Morris 175, J G Wright 79; S R Barwick 4 for 130).

GLAMORGAN: First Innings

J A Hopkins not out	30
A Cottey not out	49
Extras (b 4, lb 1, w 1, nb 4)	10
Total (no wkt, 38 overs)	89

A R Butcher, *H Morris, R J Shastri, G C Holmes, R C Ontong, J Derrick, J G Thomas, †C P Metson and S R Barwick did not bat.

Umpires: M J Kitchen and P B Wight.

Championship table

	P	W	L	D	Bt	Bl	Pts
Middlesex (16)	4	4	0	0	10	14	88
Worcs (9)	5	3	1	1	14	18	80
Leics (3)	5	2	1	2	13	17	62
Warwicks (15)	4	2	1	1	7	16	55
Gloucs (10)	4	2	1	1	10	12	54
Northants (7)	4	2	1	1	7	11	50
Notts (1)	5	1	4	0	8	20	44
Essex (12)	4	1	2	1	10	13	39
Somerset (11)	4	1	2	1	9	11	36
Sussex (17)	3	1	1	1	7	12	35
Kent (14)	4	1	3	0	8	11	35
Derbyshire (6)	4	1	0	3	10	6	32
Hampshire (5)	3	1	1	1	3	12	31
Surrey (4)	3	1	1	1	4	10	30
Lancashire (2)	3	1	1	1	4	9	29
Glamorgan (13)	4	0	1	3	10	12	22
Yorkshire (8)	3	0	3	0	4	9	13

1987 positions in brackets

BAIN CLARKSON TROPHY: *Leigh-on-Sea:* Middlesex 216 (P R Bushnel 6-51); Essex 207-9 (B Debenham 71). Middlesex won by nine runs. *Horsham:* Sussex 219-5 (N J Falkner 117 not out). Surrey 220-4 (G P Thorpe 71 not out). Surrey won by six wickets. *Ilkeston:* Derbyshire 222-7 (K M Krikken 64, A Hill 53). Lancashire 223-3 (J Tichard 92 not out, J D Fitton 52 not out). Lancashire won by seven wickets.

Cook's tempting fare proves too strong for Greig

By Tony Winlaw

THE OVAL: Surrey (4pts) drew with Northamptonshire (5).

After somewhat uninspiring fare for most of this contest there was certainly an entertaining last hour in this drawn match as Greig, the Surrey captain, unexpectedly brought his team into the game with a fine attacking innings of 47. But then Cook's left-arm spin tempted batsmen to give Northamptonshire every hope at 162 for seven. However the 13 overs remaining brought no further Surrey losses.

Northamptonshire, had declared at 174 for three to leave Surrey 258 to win in 51 overs. They clearly held the initiative until Greig arrived at 74 for four. Greig quickly mapped out his intentions with footwork and driving against Cook's tempting bowling and suddenly Surrey's chances were once again allowed to flicker.

Greig had a good partner in Ward (40) and these two took Surrey into the last 20 overs requiring 132 to win. In the first of these, Greig advanced to hit Cook for a straight six, but in the following one Cook won the duel as Greig skied a catch into the covers.

Surrey, however, continued to attack, from 140 for five, but Cook and Williams, the spinners, won this interlude as well and, at 162 for seven, the bowlers now held sway. Cook, who took four for 68 in 19 overs, continued his flighted spell and Davis attacked at speed. But Feltham and Medlycott bravely defended to bring Surrey to safety at 188 at the close.

In the morning, Surrey declared on their overnight score to leave Northamptonshire with a first innings lead of 83. The opening bowling of Clarke, at high speed with plenty of bounce, and Bicknell, at a full length, caused Northamptonshire problems.

In the seventh over, Clarke had Fordham caught at slip and Bailey at short leg and in the next over Larkins twice played and missed at Bicknell. Clarke then had Larkins caught behind off a rising ball and in eight overs he had taken three wickets for 10 runs.

But Capel and Williams then led the resistance and from 30 for three added an unbeaten fourth-wicket partnership of 144, Capel's late cutting being high class for his season's top score of 83 and a match aggregate of 164.

Northamptonshire were then helped when both openers were dismissed for 40 and Richards spoiled 26 carefully constructed runs by attempting a misconceived sweep from outside the off stump. Smith's departure slumped Surrey to 74 for four, but Greig now entered to change the spectacle — if not the result.

NORTHAMPTONSHIRE: First Innings 298 for 5 dec (A Fordham 125, D J Capel 81).

Second Innings

*W Larkins c Richards b Clarke	22
A Fordham c Greig b Clarke	1
R J Bailey c D J Bicknell b Clarke	0
D J Capel not out	83
R G Williams not out	49
Extras (b 8, lb 7, nb 4)	19
Total (3 wkts dec)	174

D J Wild, N Stanley, †D Ripley, N G B Cook, W W Davis and A Walker did not bat.

FALL OF WICKETS: 1-10, 2-10, 3-30.

BOWLING: Clarke 8-4-11-3; M P Bicknell 14-2-60-0; Feltham 9-4-33-0; Greig 7-0-36-0; Medlycott 9.3-4-19-0.

SURREY: First Innings 215 for 6 dec (C J Richards 85, D M Ward 51 not out, G S Clinton 50; Bowling: Davis 14-2-51-1; Capel 16-3-43-1; Walker 14-2-51-1; Wild 3-0-12-0; Cook 18-5-48-3; Williams 5-1-9-0).

Second Innings

G S Clinton c Stanley b Davis	8
D J Bicknell b Davis	17
†C J Richards c Ripley b Cook	26
D M Smith st Ripley b Cook	10
D M Ward b Cook	40
*I A Greig c Walker b Cook	47
A J Stewart c Ripley b Williams	5
K T Medlycott not out	19
M A Feltham not out	8
Extras (b 1, lb 7)	8
Total (7 wkts)	188

S T Clarke and M P Bicknell did not bat.

FALL OF WICKETS: 1-27, 2-40, 3-59, 4-74, 5-140, 6-156, 7-162.

BOWLING: Davis 12.4-3-31-2; Capel 5-1-13-0; Walker 7-2-19-0; Cook 19-4-68-4; Williams 10-1-49-1.

Umpires: J H Hampshire and R Julian.

Neale offers sporting chance

By Ivo Tennant

LEICESTER: Leicestershire (7pts) drew with Worcestershire (5).

Having been in all sorts of trouble the previous evening, Worcestershire ultimately came closer to victory than their opponents. Illingworth and Curtis, by putting on 97 in 39 overs in the morning, enabled them to declare, an unexpected luxury; and Leicestershire's attempts to make 234 in two hours went badly askew.

Neale's declaration was sporting — on paper at any rate he had scant chance of winning. On losing their second wicket, Leicestershire lost interest. This was epitomized by the shot that cost Gower his wicket — a drive at Illingworth's first ball which confirmed the belief of those who felt all along he would rather have been elsewhere.

At the start of the last 20 overs Leicestershire were 47 for three, clearly not enough. Potter and Briers had initially made a stab at the target, and sacrificed their wickets to the cause. When Whitaker was yorked, Worcestershire claimed the last half hour and in due course the wicket of Willey; but they could progress no further.

It was something of an anti-climactic day, partly because the pitch, much criticized after the first day, played more easily. So easily in fact that Curtis was able to bat five hours for 78, scarcely troubled or forced on to the back foot by Leicestershire's myriad of seamers. A measure of Illingworth's lack of domination was that he batted through the morning without managing one four. He finished with 60.

Hick, still suffering from a thigh strain, came in next, with a runner. His reactions were hampered, and in due course Lewis beat him with one that in normal circumstances he would probably have laid a bat on.

A decision will be taken this morning on whether he will be fit enough to play against Hampshire in Worcestershire's Benson and Hedges quarter-final. In even more doubt are his 1,000 runs before June. He has to take 153 off the West Indians and that, for anybody, is asking a lot. Let us hope that by the weekend he is fully fit.

WORCESTERSHIRE: First Innings 291 (P A Neale 72, T S Curtis 57; G J F Ferris 5 for 47).

Second Innings

T S Curtis c Gower b Potter	78
G J Lord c Garnham b Agnew	1
S J O'Shaughnessy b Agnew	5
*P A Neale c Willey b Ferris	2
D Leatherdale b Potter	11
R K Illingworth lbw b Lewis	60
G A Hick b Lewis	7
†S J Rhodes not out	31
P J Newport not out	6
Extras (b 2, lb 14, nb 5)	21
Total (7 wkts dec)	222

R M Ellcock and A P Pridgeon did not bat.

FALL OF WICKETS: 1-4, 2-10, 3-14, 4-29, 5-126, 6-142, 7-210.

BOWLING: Ferris 18-4-36-1; Agnew 21-5-36-2; Potter 16-3-32-2; Willey 13-4-25-0; Lewis 23-3-60-2; Taylor 5-1-17-0.

LEICESTERSHIRE: First Innings 280 for 5 dec (J J Whitaker 100 not out).

Second Innings

N E Briers c Illingworth b Pridgeon	8
L Potter run out	6
*D I Gower b Illingworth	12
J J Whitaker b Newport	24
P Willey c O'Shaughnessy b Newport	14
C C Lewis not out	29
R A Cobb not out	6
Total (5 wkts)	99

†M A Garnham, J P Agnew, G J F Ferris and L B Taylor did not bat.

FALL OF WICKETS: 1-12, 2-15, 3-46, 4-54, 5-71.

BOWLING: Pridgeon 7-0-19-1; Ellcock 6-1-19-0; Newport 10-2-39-2; Illingworth 9-3-22-1.

Umpires: A A Jones and R A White.

ONE-DAY INTERNATIONAL AVERAGES

England — batting and fielding

	M	I	No	R	HS	100	50	Ave	Ct/St
M W Gatting	3	3	2	140	82*	-	1	140.0	-
D R Pringle	3	2	1	62	39	-	-	62.00	-
G A Gooch	3	3	0	103	43	-	-	34.33	-
P R Downton	3	1	0	30	30	-	-	30.00	6
B C Broad	3	3	0	82	35	-	-	27.33	-
A J Lamb	3	3	1	44	30*	-	-	22.00	2
J E Emburey	3	1	0	8	8	-	-	8.00	3
M A Lynch	3	3	0	8	6	-	-	2.33	1
P A J DeFreitas	3	1	1	15	15*	-	-	-	1
G C Small	3	1	1	7	7*	-	-	-	-
G R Dilley	2	-	-	-	-	-	-	-	-
N V Radford	1	-	-	-	-	-	-	-	-

Bowling

	O	M	R	W	BB	4w	Ave	R/O
G C Small	30.0	3	76	6	4-31	1	12.66	2.53
G A Gooch	5.0	1	15	1	1-12	-	15.00	3.00
D R Pringle	33.0	9	83	5	3-30	-	16.60	2.51
J E Emburey	24.3	2	111	5	2-48	-	22.20	4.53
P A J DeFreitas	31.0	9	94	3	1-20	-	31.33	3.03
G R Dilley	22.0	0	109	3	2-45	-	36.33	4.95
N V Radford	11.0	2	29	0	-	-	-	2.63

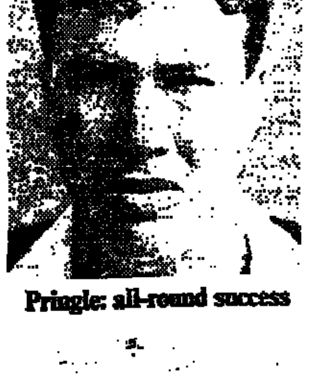
West Indies — batting and fielding

	M	I	No	R	HS	100	50	Ave	Ct/St
P J L Dujon	3	3	1	69	30*	-	-	34.50	4/1
C G Greenidge	3	3	0	78	39	-	-	26.00	2
C L Hooper	3	3	0	75	51	-	1	25.00	-
C A Walsh	3	2	1	20	18	-	-	20.00	-
A L Logie	3	3	0	59	51	-	1	19.66	-
I V A Richards	3	3	0	53	31	-	-	17.66	1
M D Marshall	3	3	0	48	41	-	-	16.00	-
C E L Ambrose	2	2	0	24	23	-	-	12.00	1
P V Simmons	2	2	0	23	22	-	-	11.50	-
D L Haynes	1	1	0	10	10	-	-	10.00	-
R B Richardson	3	3	0	25	13	-	-	8.33	-
R A Harper	1	1	0	4	4	-	-	4.00	1
I R Bishop	2	1	1	2	2*	-	-	-	-
W K M Benjamin	1	-	-	-	-	-	-	-	-

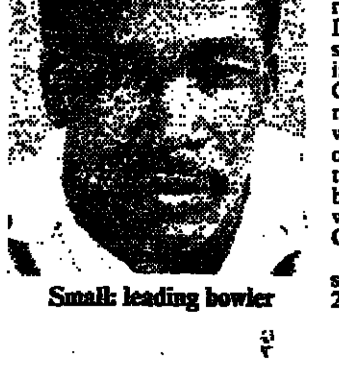
Bowling

	O	M	R	W	BB	4w	Ave	R/O
P V Simmons	9.0	2	30	2	2-30	-	15.00	3.33
I R Bishop	22.0	2	65	4	2-32	-	16.25	2.95
M D Marshall	29.0	4	82	3	2-29	-	27.33	2.82
C E L Ambrose	18.0	3	58	2	1-19	-	29.00	3.22
C L Hooper	16.0	0	79	2	1-25	-	39.50	4.93
C A Walsh	33.0	6	100	1	1-39	-	100.0	3.03
W K M Benjamin	9.0	0	38	0	-	-	-	4.22
R A Harper	7.0	0	33	0	-	-	-	4.71
I V A Richards	15.0	1	62	0	-	-	-	4.13

Gatting: highest score



Pringle: all-round success



Small: leading bowler

Champions rise at last to a winning pitch

By Geoffrey Wheeler

A win at last for Nottinghamshire, the reigning county champions, who brought to an end a sequence of four successive defeats by beating Sussex, last year's bottom club, by 67 runs at Trent Bridge.

A fourth innings target of 239 on a difficult pitch, proved too much for Sussex. Five batsmen passed 20 but none was able to play the major innings required. The loss of their captain, Parker, and the Wells brothers, both without scoring, with the total at 65, was not the end of Sussex's resistance but after that it was just a question of time. Parker and Alan Wells were both undone by balls which lifted sharply.

The Warwickshire opening pair, Lloyd and Moles, joined in their first substantial partnership of the season to put their side on the path to victory by five wickets over Essex at Edgbaston.

Few could have expected this win to have come so comfortably but Lloyd, missed at third slip off Lever when 14, played a fine captain's innings, hitting 11 fours in 86 made from 134 balls. By the time Lever prised out Moles, 106 runs were on the board. Pont, the liveliest of three seam bowlers, took three wickets in the afternoon session but Warwickshire always had the task well in hand.

Lloyd: captain's innings

Although the pitch was still providing encouragement for the bowlers, Essex lacked the firepower which Merrick had provided for Warwickshire over the first two days.

There was also a century opening partnership at The Parks, where Oxford University, needing 200 to avoid an innings defeat by Lancashire, were indebted to Almaer (67) and Hagan (59) who put on 102, the former batting beyond the tea interval as Oxford reached a creditable 213 for four by the close.

Two centuries at Cranleigh

Schools cricket George Chesterton

With outfields quickening and pitches getting harder some high scores have been recorded. At Cranleigh over 500 runs were scored in the match with King's Canterbury, who batted first and raced away, with the 16-year-old Daley displaying a fine range of strokes as he made 145 not out in a total of 262 for two.

Grove kept Cranleigh's momentum going, and although he was out for 105, his side needed only six from the last over with two wickets left. The fifth ball brought a run-out and the last was safely parried to leave Cranleigh on 258 for nine.

Runs were more evenly shared in Sherborne's total of 253 for six against King's Taunton. Batchelar made 56, Atwell 65 and Ashworth 66 in only an hour. As long as Singh was at the crease King's were well in the hunt, but he fell for 78 with 10 overs left. Wickets fell steadily and the last man was pleased only to have one over to survive. His side finished 194 for nine.

White, of Trent College, has had a remarkable season to date with three centuries to his credit, although in his school's exciting three wicket win over Warwick School his part was a modest one. Warwick compiled 185 and Trent reached the last ball of the day with three still needed. This was struck for six.

Even greater excitement occurred in the match between Pocklington and Durham. The former, put in, made 162, finding Clayton who took six for 52 a particularly difficult proposition. The Durham innings revolved around the 14-year-old Weston, who made 59. With the scores level and two balls left Pocklington captured the last wicket to record a tie.

Haileybury were put into bat by Clifton on their own ground and declared at 209 for four, with Jouning making 72. Haileybury then gave an excellent display of out-cricket, containing their visitors to 142 for two, of which Clark made 66 not out.

BADMINTON

Munday's promise consoles England

From Richard Eaton
Kuala Lumpur

Although Julie Munday's debut in the Uber Cup world team finals ended with a missed match point and tears here yesterday, England came away from a 5-0 defeat with South Korea in a more optimistic mood.

South Korea are certainly the second-best team in the tournament and the result had been expected. And there were encouraging English performances — Munday's among them — which raised hopes that they might test Indonesia in the vital match tomorrow, and, perhaps, qualify unexpectedly for the last four.

Munday proved that she can employ her smash and tremendous reach to good effect in the humid conditions, and led the Korean third string, Lee Heung Soon, 10-3 in the final game. What happened after that did not dispel the impression that the teenager is England's best prospect for several years.

"I suppose I thought I had won and lost concentration," she said. "Then I lost points so quickly that I didn't know what was happening. At 9-10 I panicked. It is only afterwards that you realize these things. I was so upset to have lost."

Helen Troke, the former European champion, also lost in three games, but also played extremely well, suggesting she was almost back to her best. Had shenot lost a tight first game, 10-12, 11-5, 3-11, to the Korean No. 1, she might have repeated her victory over the second seed in the All-England championships at Wembley.

England risked their leading player, Elliott, in both the singles and the doubles, but although she led the All-England runner-up, Lee Yung Suk, 8-7 in the second game, she was beaten in straight games in both matches. Clark and Sankey also led, by 12-5, in their first game against the All-England champions, Kim Yun Ja and Chung So-Yung, before losing, 18-13, 15-5.

Meanwhile, China started the defence of the Uber Cup with a surprising defeat for the leading player in the world, Li Ling Wei. The world cup holder made mistake after mistake, and lost 7-11, 10-12 to Simiko Kitada, who has won the Japan championship seven times, but the other Chinese women recovered to give the title-holders a 4-1 victory.

RESULTS: Thomas Cup: Malaysia bt India 5-0; Denmark bt Sweden, 4-1. Uber Cup: South Korea bt England, 5-0 (Hwang Hye Young bt H Troke 12-10, 5-11, 11-3; Lee Young Suk bt F Elliot 11-8, 11-8; Lee Heung Soon bt J Munday, 11-8, 3-11, 12-10; Kim Yun Ja/Chung So Young bt G Clark/S Sankey 18-13, 15-5; Chung Myung Hee/Yoo Sang Hee bt F Elliot/C Johnson 15-6, 15-4). China bt Japan, 4-1.

BOWLS

Rest of the World go ahead

By Gordon Allan

The organizers of the Woolwich Masters pairs tournament at Worthing have what they wanted: a close finish. The Rest of the World enter the last day leading the United Kingdom by 25 points to 23, having gone ahead for the first time yesterday morning.

Both teams won two matches in the afternoon. David Bryant lost 18-15 to Rowan Brassey, his rival lead in the world championship pairs final at Auckland last February. Angus Blair Bryant's skip was unable to alter the position on the last end.

Stephen Rees drew the shot with the last bowl of his match and he and Tony Allcock beat Ron Jones and Ian Dickison 15-14. The other wins were comfortable, 27-21 by Wynne Richards and Jim Baker, 21-11 by George Souza and Ian Schuback.

Only one UK pair were successful in the morning, Willie Wood and David Holt beating Dickison and Jones 20-16. Parrella and Brassey won the last five ends to beat Baker and Richards by 22-15. An even stronger second-half performance enabled Schuback and Souza to edge out Rees and Allcock. Peter Belliss and Jeff Rabkin were 17-8 up on Blair and Bryant after 11 ends but subsequently found shots elusive.

RESULTS: Match position: Rest of the World 25, United Kingdom 23. W Wood (Sco) and D Holt (Eng) 20, I Dickison (NZ) and R Jones (Can), 16; A Blair (Sco) and D Bryant (Eng), 18 P Belliss (NZ) and J Rabkin (Isr), 21; S Rees (Wales) and A Allcock (Eng), 18, I Schuback (Aus) and G Souza (Hong Kong), 20; J Baker (Ire) and W Richards (Eng), 15, R Parrella (Aus) and R Brassey (NZ), 22; Bryant and Blair, 15, Brassey and Parrella, 18; Holt and Wood, 11, Souza and Schuback, 21; Richards and Baker, 27, Rabkin and Belliss, 21; Allcock and Rees, 15, Jones and Dickison, 14.

EVENING RACING

Newcastle

Going: firm

6.15 (2m 4f hdle) 1, Le Plat D'or (Mr S Whitaker, 12-1); 2, Threepland (11-10 fav); 3, Terebinth (16-1). 14 ran. NR: Forever Blue. 1½l, 30l. R Whitaker. Tote: £18.60; £4.60, £1.50, £4.30. DF: £15.20. CSF: £28.36.

6.45 (2m ch) 1, Big Ash (M Dwyer, 4-5 fav); 2, Tactico (11-8); 3, The Cider And Bun (7-1). 4 ran. 2½l, 5l. Jimmy Fitzgerald. Tote: £1.80. DF: £1.60. CSF: £2.28.

Ludlow

Going: firm:

6.0 (2m hdle) 1, Charlie Burton (D Mustow, 33-1); 2, Lizzy Longstocking (6-1); 3, Maintown (20-1). Whistling Edge 2-1 fav. 13 ran. 2l, 12l. G Jones. Tote: £25.60; £2.10, £1.30, £2.50. DF: £2.00 (first or second with any other). CSF: £183.95.

6.30 (3m ch) 1, Leg Up (W Irvine, 13-8 fav); 2, Basconside (2-1); 3, Dock Brief (7-4). 3 ran. 2½l, dist. Mrs J Wonnacott. Tote: £2.60. DF: £2.00. CSF: £4.46.

OFFICIAL SCRATCHINGS: Queen Anne Stakes, Royal Ascot: Domus, Kalias, Common Grounds. St James's Palace Stakes, Royal Ascot: Damon Magic, Trick Question, Passkos, Common Grounds, Wingtip. Coronation Stakes, Royal Ascot: Ela Romara, Kinaans, Suntrap, Posada, Lively Pebbles. Ribblesdale Stakes, Royal Ascot: Ela Romara, Inchmurrin, Valmina, Ameria, Atropa, Suntrap. Royal Hunt Cup Handicap, Royal Ascot: El Rey.

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A Wembley occasion moves **Peter Ball** to recall how two great clubs avoided extinction by a hairsbreadth

True expression of the centenary spirit

Fate, it seems, orders thing rather better than Ken Bates. Even if it is only the Sherpa Van Trophy, a Wembley Cup final featuring Burnley and Wolverhampton Wanderers, two of the League's founder members, sounds a much more fitting finale to the Football League centenary season than any of the official celebrations, or indeed, than the 1988 FA Cup final itself, whatever the romance of Wimbledon's victory.

Burnley v Wolves. In 1960, in the days of McIlroy, Adamson, Pointer and Pilkington, Slater, Flowers, Broadbent and Deeley, it might have been acclaimed as the Cup final of the century, between two teams chasing the double.

As it was Wolves won the Cup that year, beating Blackburn Rovers 3-0 in one of the most one-sided finals in modern times, only for Burnley to deprive them of the double the following Monday at Maine Road. A Trevor Meredith goal in the closing moments gave Burnley the championship by one point and sent half of East Lancashire back rejoicing up the Rossendale Valley.

At first glance, this Sunday's meeting, the first time that the final has been contested by two fourth division clubs, has rather less resonance. Yet Burnley will take 25,000 with them, as many as they took to Maine Road that Monday, and Wolves are talking confidently of taking 45,000, almost double the number of their supporters at Wembley in 1960.

"We nearly had a riot because people couldn't get tickets," said Keith Pearson, the Wolves secretary, last week when the club had sold out their first allocation and were awaiting for a second batch to be delivered.

"The town's gone daft," Graham Turner, their impressive straightforward manager, added in wonderment. "Winning the League helped rekindle interest and our last League gate was 18,000, but it is quite incredible how this trophy has really captured the imagination of the town. I can't believe it's not the FA Cup or the Littlewoods Cup, rather than the Sherpa Van Trophy."

This is at a club which went into the receiver's hands twice this decade, and seemed to be in grave danger of dying of apathy. The once electric Molineux resembled a graveyard, with its new white elephant stand detached from the pitch and the old main stands and kop closed down.

The Bahti brothers, apparently the club's rescuers at Derek Dougan's behest when it first went into liquidation in July 1982, had subsequently proved to be a cure far worse than the original illness and they finally pulled out as relegation to the fourth division arrived, ignominiously, in 1986.

By May that year the receiver had to step in again, and this time the club was taken over by a consortium much more concerned with football and more involved in the local community than their predecessors. The council too played an important role, taking over the ground.

Midfield maestros: Broadbent, of Wolves (left), and Adamson

Even so, recovery seemed a long way off as anyone who saw their humiliation at the hands of the little non-League team Chorley in the FA Cup can testify. Instead rehabilitation under Turner has proved swift.

"There was no money to splash around, it was done by careful negotiating and careful purchases," Pearson reflected. "We just missed out last season in the play-offs, but as it turned out that was a godsend."

It enabled the club to have another successful year in the fourth division. This time they have won the championship in style and unearthed Steve Bull, the country's leading goalscorer with 52 goals this season so far.

As a result, although the £1.9 million debt inherited from the old regime is still outstanding, the financial position is looking better. The club has had an average attendance of 9,843, healthy for a fourth division side and higher than many of their attendances during their last season in the second division, 1984-85.

Yet the Sherpa Van Trophy has been a windfall, bringing them possibly an unexpected £200,000 when the commercial spin-offs are aded to the ticket sales on an expected 80,000 gate. It may even pave the way for the reopening of the old Waterloo Road stand, which needs fireproofing and its exits enlarging to meet safety regulations. That work would offer the possibility of making Molineux once more a four-sided ground for spectators.

"If the council had any doubts about whether they were right to step in and help save the club," said Turner, "the atmosphere in the town now must convince them. The ground has always been the focal point for the town and it is like that again now."

Burnley's recovery is equally dramatic. Almost exactly 12 months ago they went into their last League match of the season staring into the abyss of non-League football and possible extinction.

They survived, just, as 15,781 turned up to recreate the fervid atmosphere of the great days and will them to victory. Among them was the club historian, The Revd David Wiseman, who confesses that nowadays he spends most of his visits to Turf Moor sitting and watching the ghosts of his boyhood heroes.

"You can tell with what emotion I went to the Orient game. It was just like the old days. My father has been dead for 10 years, but at the final whistle I just stood there and said 'Eh Dad, you'd have been so proud today!'."

The evidence from both clubs suggests that nothing concentrates the mind like staring over the brink. "I think coming so close to going out of the League made everyone that much more determined to see that it never happens again," Brian Miller, the Burnley manager, said to me earlier in the season.

"We've had tremendous support all season. I'd have liked to have strengthened the team a bit more, but we didn't have the money for that so we just missed out on the play-offs, which was disappointing. But getting to Wembley could prove better for us, because it is a big occasion for the town and we hope it will sell season tickets for next season."

Miller is in his second spell as Burnley manager, having retired in 1982 only to come back to help out two years ago — as did club secretary, Albert Maddox, who joined the club in 1947 — on the death of his successor, Robert Bradshaw. Both Miller and Maddox were at Burnley on the club's last visit to Wembley.

In those aristocratic days of 1962, they lost 3-1 to the great Tottenham Hotspur which had done the double the previous year, Jimmy Greaves scoring after only three minutes to leave Burnley always chasing to catch up. "The sweat is still on my shirt," Miller smiled.

"We've still got a long way to go because financially we inherited a bad position and it takes money and time," Maddox said. "But after the very traumatic experience of last season, it's a complete turnabout.

"Everybody has worked very hard, there's a great atmosphere at the club, and the town is really talking football again.

FOOTBALL

PSV have the array of talent to win Cup

By David Miller

While it is open to argument whether Liverpool are stronger, or weaker, this season in the absence of Rush and Dalglish, there seems little doubt that PSV Eindhoven have improved, remarkably, since selling Ruud Gullit to Milan for over £5 million last season. Making their first appearance in a European Cup final, they must be expected to beat Benfica tonight in Stuttgart.

At almost the exact moment that Arthur Cox, Derby County's manager, was condemning the frivolous Robert Maxwell for an approach to Johan Cruyff — "Dutch football is at its lowest point for years", announced the less than well informed Cox — PSV were busy eliminating Real Madrid from the European Cup semi-final.

Coached by Guus Hiddink, a former PSV player aged 41, under the general management of Kees Ploegsma — appointed by parent company Philips in a major campaign for international success — the current PSV side is the best in The Netherlands since Ajax won three European Cups in a row between 1971 and 1973.

What cannot be judged precisely is the extent to which PSV enjoy, as do Liverpool, playing in a below-standard domestic league. However, they defeated Bordeaux and, albeit a shade fortunately, Real Madrid in the quarter-finals and semi-finals respectively.

The English continue to sit enviously on the sideline, their prospect of a return to Europe seriously diminished by Saturday's events at Wembley. The German police are using tonight as a dress rehearsal for the European championships: PSV will have 30,000 supporters there.

The rest of Europe needs the English back for financial reasons; the English need European competition to provide a continuing reminder of the way the better teams are playing: which is not like Wimbledon. I doubt if any of this season's English clubs, other than Liverpool, would have got beyond the quarter-final in any of the three competitions.

Six of the PSV squad were, incidentally, in the Dutch team that gave England something of a lesson at Wembley and may do so again in Düsseldorf. Although they are without Arnesen, the Danish midfield partner of Lerby, who has a broken leg, they have in addition to Lerby the experienced Belgian full back, Gerets.

With Koeman being one of the best attacking sweepers in the game, Aerle an emerging star (at Wembley) in midfield, and Kieft a former top European scorer — 32 goals for Ajax in 1982 when aged only 19 — now returned from Italy, PSV will provide Benfica with a formidable array of technique and "total football" tactics.

Misfortune overtook the Portuguese at the weekend when Diamantino, their dangerous winger, tore knee ligaments during the 3-0 defeat of Guimares. Toni Oliveira, their former midfield player who became coach in mid-season following the sacking of John Mortimore last summer, and then Skovdahl of Denmark, is thrown into some confusion.

For a week he had been rehearsing moves in training to unhinge PSV, mostly built around Diamantino. Now, he, indicates, he will go on the defensive. "It will be a game of patience," he said yesterday. "We have lost our main attacking force from midfield. We have worked for a week in vain. Now we must be more cautious."

Benfica will continue with the 4-4-2 formation that eliminated Anderlecht and Steaua Bucharest; and less of the old flamboyance with which, helped by Eusebio — now their assistant manager — they won the European Cup in 1961 (v Barcelona) and 1962 (v Real Madrid), and lost the finals of 1963 (to AC Milan), 1965 (Inter-Milan) and 1968 (Manchester United). Oliveira knows he must halt the runs from the back by Koeman.

Han Sheu is expected to replace Diamantino. If Benfica are to pull off a surprise, it will require something extra from their Brazilians — Mozer at the centre of defence and Elzo in midfield — as was provided by Celso, Juary and Madjer for Porto last year. Or maybe the match-winner will be Chalana, back with Benfica after three fruitless, injury-stricken years with Bordeaux following a brilliant European championship in 1984.

Juventus through

Turin (AFP) — Juventus ensured a place in next season's UEFA Cup by beating their city rivals Torino 4-2 on penalties in their play-off after normal and extra time had failed to produce a goal here on Monday night. Ian Rush, the Welsh forward, scored the winning penalty which guaranteed their participation in Europe for almost the twentieth year running.

TENNIS

Navratilova crushes her opponent with an awesome display

By Rex Bellamy, Tennis Correspondent, Paris

The second day of the French championships was even sunnier and more fun than the first. Boris Becker, Chris Evert and Henri Leconte entertained us on the centre court (though Leconte found Simon Youl's company embarrassing) and two Americanized Czechoslovaks, Martina Navratilova and Ivan Lendl, won consecutive matches on court one.

These and lesser players had a lovely day for their sweating, straining endeavours on the edge of the Bois de Boulogne. Even the scattered clouds looked more like paintings than threats. And the sound of tennis in Paris is inimitable: the soft shuffle of shoes sliding on shale, the dull, echoing plop of racket on ball, and the nasal intonation of most of the umpires.

No wonder so many players find the tournament a paradox: at once the most charming of the grand slam series and the most arduous. Lendl talks of the variety and rich strategy of the clay-court game: and the rigours of playing five sets on such a slow surface, often in uncommon heat.

Lendl did not have to play five sets yesterday. Three sufficed for the disposal of Philippe Pech, aged 21, a left-hander from Grenoble. This match succeeded a *tour de force* by Navratilova in the first set of her 6-0, 6-3 win over the comparatively lightweight Pat Medrado, who is a month her junior.

Medrado has been the Brazilian No. 1 since 1974 and is no mug on clay. But she was not allowed to take part in the first set. Navratilova was awesome. Playing a wealth of shots with hardly an error, she finished the rallies before they could become worrying. Later, Navratilova began to think about her tennis instead of simply enjoying it.

Evert's father can seldom be lured out of Fort Lauderdale but has come here this year because it could be her last challenge for a title she has won more often than anyone else. Yesterday she had a 6-1, 6-4 win over one of seven married women in the draw, Judith Wiesner, of Salzburg, a city better known for music than tennis.

Jo Durie, of Britain, slightly larger and slower than she was in her prime, won a match here for the first time since she reached the semi-finals in 1983. Familiar errors on the forehand punctuated Durie's ultimately satisfying 7-6, 6-2 win over a lanky New Yorker, Terry Phelps.

Lendl's next opponent will be Niclas Kroon, a Swede built like a prop forward. Kroon had a tough match with the Mali-born Yaya Doumbia, who has been Senegal's No. 1 since 1982 but did not invade the professional circuit until 1986. Doumbia has to be the best player to emerge from either Mali or Senegal.

Becker, who reached the semi-finals last year, was given a good work-out by Claudio Mezzadri. Tim Mayotte — like Becker, a more familiar hero at Wimbledon than he is here — had a 6-1, 6-1, 6-4 win over Carl Limberger, a qualifier from Wagga Wagga.

"It's an astounding fact," Mayotte said, "that this is the first time I have won a match in a grand prix tournament on clay since I became a professional in 1981. You could call this one of the milestones of my career. Who was the last guy from New England to win a match at the French?"

Two former champions stopped for a chat alongside the centre court. One was Ilie Nastase, who lives near by and (his son strapped to his back) charges around the courts on a moped. The other was Jean Borotra, aged 89, who remains a dashing character on and off court. At the wheel of his car, Borotra estimates that he sometimes misses other vehicles by the fine margins with which he used to hit his lines.

RESULTS FROM PARIS

FIRST ROUND: *Men's singles:* C Motta (Br) bt P Vojtisek (WG), 6-4, 6-0, 6-1; H de la Pena (Arg) bt E Jelen (WG), 6-2, 6-2, 6-1; T Mayotte (US) bt C Limberger (Aus), 6-1, 6-1, 6-4; G Vilas (Arg) bt L Lavalle (Mex), 6-2, 6-3, 6-2; B Becker (WG) bt C Mezzadri (Switz), 6-4, 6-2, 7-5; J Potier (Fr) bt C Pistolesi (It), 6-4, 6-3, 6-3; N Kroon (Swe) bt Y Doumbia (Sen), 6-4, 3-6, 7-6, 6-4; E Bengoechea (Arg) bt D Cahill (Aus), 6-7, 7-6, 5-7, 6-2, 6-3; J Nystrom (Swe) bt A Jarryd (Swe), 6-4, 7-5, 6-1; S Zivojinovic (Yug) bt A Krickstein (US), 6-4, 7-5, 2-6, 6-4; D Keretic (WG) bt A Maurer (WG), 6-2, 6-7, 6-3, 6-7, 6-4; P Korda (Cz) bt L Duncan (US), 7-6, 6-3, 6-3; M Narducci (It) bt J Rive (US), 7-5, 6-2, 6-2; M Hennemann (Braz) bt S Grenier (Fr), 6-4, 6-4, 2-6, 7-6; S Edberg (Swe) bt K Novacek (Cz), 4-6, 6-3, 6-2, 6-2; T Muster (Austria) bt Ken Flach (US), 6-0, 6-1, 6-2; M Davis (US) bt J Grabb (US), 6-4, 3-6, 7-6, 6-3; A Chesnokov (USSR) bt J Frawley (Aus), 6-2, 6-4, 7-6; J Berger (US) bt E Winogradsky (Fr), 6-0, 6-2, 6-7, 7-5; I Lendl (Cz) bt P Pech (Fr), 6-0, 6-3, 6-4; M Jaite (Arg) bt J Yzaga (Peru), 6-4, 6-3, 6-3.

Women's singles: S Cecchini (It) bt K Okamoto (Japan), 6-1, 6-3; L McNeil (US) bt E Hakami (US), 6-3, 6-2; L Corsato (Braz) bt H Cioffi (US), 6-0, 6-4; C Martinez (Sp) bt A Dechaume (Fr), 6-0, 6-2; B Schultz (Neth) bt S Wasserman (Belg), 7-5, 6-0; J Byrne (Aus) bt P Paradis (Fr), 6-1, 1-6, 6-4; K Schimper (SA) bt M Lindstrom (Swe), 6-7, 6-3, 6-1; S Meier (WG) bt A Minter (Aus), 6-1, 6-3; A Holikova (Cz) bt N Herreman (Fr), 6-2, 6-2; C Evert (US) bt J Wiesner (Austria), 6-1, 6-4; M Navratilova (US) bt P Medrado (Br), 6-0, 6-3; M Perez-Roldan (Arg) bt S Mascarin (US), 7-6, 4-6, 6-4; H Ter Riet (Neth) bt B Herr (US), 6-0, 7-5; S Hanika (WG) bt C Porwik (WG), 6-1, 6-3; D Van Rensburg (SA) bt K Rinaldi (US), 4-6, 7-5, 7-5; B Fulco (Arg) bt M-C Damas (Fr), 6-0, 6-2; N Provis (Aus) bt S Niox-Chateau (Fr), 6-0, 6-3; E Reinach (SA) bt C Bassett Seguso (Can), 6-3, 6-0; T Scheuer-Larsen (Den) bt C Suire (Fr), 6-3, 6-2; N Tauziat (Fr) bt M Bollegraf (Neth), 6-3, 6-2; J Durie (GB) bt T Phelps (US), 7-6, 6-2; C Jolissaint (Switz) bt P Casale (US), 6-7, 6-1, 6-1; N Zvereva (USSR) bt L Golarsa (It), 7-6, 6-0; A De Vries (Belg) bt E Krapl (Switz), 6-3, 4-6, 7-5; B Romano (It) bt J Jonerup (Swe), 6-2, 6-0.

McEnroe puts tour before Seoul

From Richard Evans, Paris

John McEnroe has banished any lingering thoughts he may have had about accepting a wild card entry into the Olympic Games by informing Marshall Happer, the administrator of the Men's Tennis Council, that he will support two Nabisco Grand Prix tour events which coincide with the programme in Seoul.

McEnroe has agreed to support the events in an attempt to win concessions on the number of tournaments he has to play on the tour this year. "Originally the council were wanting me to play 15 tournaments this year but after the time off for injury I told Marshall there was no way I could commit to that."

However, he has agreed to play in Los Angeles and San Francisco at the time tennis makes its return to the Olympics and McEnroe added: "I understand Marshall's concern about getting the ticket sellers to support the circuit and I want to do my bit to help out.

"By its very nature tennis is a selfish sport but I realize I have to try and balance the required degree of selfishness with obligations to my family on one hand and my sport on the other. But now that Tatum will be spending more time at home with the two babies I obviously have to work out ways of spending time with them too."

After a private meeting with McEnroe, Happer said: "John's commitment is likely to be reduced from 15 tournaments to 12 because of the 60-day injury period."

Realities harsh for CCPR

By Louise Taylor

The increasingly uncomfortable relationship between the Sports Council and the Central Council of Physical Recreation (CCPR) resurfaced again yesterday when the honorary treasurers of the individual governing bodies under the CCPR's umbrella held its first meeting to discuss finance.

While the Sports Council receives £38 million in public funding only £8 million is made available to the voluntary governing bodies who run all levels of competition and participation in sport and recreation.

Thus the CCPR feels it is being left out on a financial limb and Marea Hartman, its honorary treasurer, said: "Some of us are bemused by the policies of the Sports Council. We feel we have offended them in some way or another and that is why it is not making adequate resources available to us.

"The country is doing well economically but the governing bodies are facing real problems. One great difficulty is that the Government's contribution to sports development through the Sports Council is diminishing."

The mood of disaffection among the governing bodies is exacerbated by the Sports Council increasingly bypassing the CCPR in distributing funds. Largely it pumps money directly into specific projects or areas of need designated for aid by 10 autonomous and independent regional sports councils which consist mainly of town hall representatives working alongside salaried Sports Council employees.

This form of direct aid is injecting £3.6 million into the regions and the Government plans to increase this form of finance while decreasing the traditional grant aid to the governing bodies.

Peter Lawson, the CCPR secretary, believes this is a dangerous course of action. "We need a national sports infrastructure and we want unification rather than fragmentation. Under the regional grants, different sports are going to be looked at more favourably in some areas and obviously the priorities of a Conservative town hall are going to differ from those of a Labour controlled one.

"Out of 110 governing bodies 30 or 40 receive no grant and a further 70 are worried that they will see reductions — even to nothing over the next three or four years. This is out of line with reality and can only lead to chaos."

In an attempt to clarify the situation, Norman Sarsfield, the Sports Council member and chairman of the grant assessment policy group, reminded the treasurers of some of the harsher realities underlying sports finance in the 1980s.

"The chief aim of Sports Council policy is to obtain value for money," he said. "We are not a charity — the Government are our paymasters and we are spending public money. Sport has been described as a self-inflicted wound. We do it because we enjoy it and if we want to do it we should jolly well be prepared to pay for it."

BOXING

Ball worker: a wealthier McGuigan at Luton Town yesterday (Photograph: Hugh Routledge)

McGuigan close to £1m deal

By Srikumar Sen, Boxing Correspondent

Barry McGuigan could make more money coming back than he made in the five years getting there. The former world featherweight champion, who returned last month almost two years after his defeat in Las Vegas, will make well over £1 million in the next three years, which will make him the richest sportsman in Britain, according to Tony Clark, the boxer's commercial manager.

McGuigan has signed a £600,000 contract with Bullworker, the body-building equipment makers, for endorsing products in Britain alone. He will shortly sign for the North American rights which will make the deal the biggest in the British Isles, Clark added yesterday at Luton Town Football Club, where McGuigan boxes on June 25.

Clark said: "That money is not linked to boxing, it's Barry's even if he loses or doesn't fight again."

According to a survey carried out by the company, McGuigan proved the most popular of 20 leading British athletes. "Bullworker wanted to give him the contract even before he made his return, but they couldn't because he was out of the limelight. But after the Perez fight last month, they signed him up."

The last boxer to promote the exercising machine was Muhammad Ali. McGuigan said: "Muhammad Ali was my idol. He was the first to bring big money to boxing. I am proud to take over from the great man." The company, which is British-owned, believes that McGuigan's face and signature can help it reach a turnover of £4 million a year.

In the mean time, Luton Town are expecting their biggest gate this year, 19,000, for McGuigan's bout against Tomas Da Cruz, the world-ranked Brazilian.

Over 2,500 seats, worth £150,000, have been sold before the tickets reach the box-office. A sell-out would mean over £1 million in takings.

FOR THE RECORD

BASEBALL

NORTH AMERICA: Monday's games: American League: Chicago White Sox 3, Cleveland Indians 2; Minnesota Twins 7, Kansas City Royals 5; Milwaukee Brewers 9, Toronto Blue Jays 7; Seattle Mariners 14, Boston Red Sox 3; New York Yankees 5, California Angels 2; Baltimore Orioles 7, Oakland Athletics 3. **National League:** Houston Astros 3, Pittsburgh Pirates 0; Cincinnati Reds 3, St Louis Cardinals 3; Atlanta Braves at Chicago Cubs, pp.

BASKETBALL

NORTH AMERICA: NBA *play-offs:* Western Conference: Semi-final: Los Angeles Lakers 113, Dallas Mavericks 98 (Lakers lead series 1-0).

MONTEVIDEO: Americas Olympic Men's qualifying tournament: Uruguay 79, Canada 68. (40-45)

CYCLING

BATTERSEA PARK: Sri Chinmoy 2 mile road race: 1, P Chase (Woodford Green), 9min 37sec; 2, K Johnson (Aldershot), 9:39; 3, S Littlewood (Hercules Wimbledon), 9:41.

TENNIS

WITA RANKINGS: 1, S Graf (WG); 2, M Navratilova (US); 3, P Shriver (US); 4, C Evert (US); 5, G Sabatini (Arg); 6, M Maleeva (Bul); 7, H Sukova (Cz); 8, H Mandlikova (Aus); 9, C Kohde-Kilsch (WG); 10, L McNeil (US).

LEADING WITA MONEY-WINNERS: 1, S Graf (WG), $381,712 (about £205,000); 2, M Navratilova (US), $380,379; 3, P Shriver (US), $228,000; 4, C Evert (US), $226,350; 5, G Sabatini (Arg), $209,075; 6, H Sukova (Cz), $148,350; 7, Z Garrison (US), $114,221; 8, C Kohde-Kilsch (WG), $108,450; 9, L McNeil (US), $98,912; 10, P Fendick (US), $68,986

ATP RANKINGS: 1, I Lendl (Cz); 2, S Edberg (Swe); 3, M Wilander (Swe); 4, P Cash (Aus); 5, J Connors (US); 6, B Becker (WG); 7, M Mecir (Cz); 8, Y Noah (Fr); 9, K Carlsson (Swe); 10, T Mayotte (US).

GRAND PRIX STANDINGS: Singles: 1, Wilander, 2,373pts; 2, Edberg, 2,114; 3, A Agassi (US), 1,950; 4, Becker, 1,913; 5, Lendl, 1,868; 6, Noah, 1,780; 7, Cash, 1,380; 8, Mecir, 1,285; 9, A Chesnokov (USSR), 1,186; 10, Mayotte, 1,130. **Doubles:** 1, J Lozano (Mex) and T Witsken (US), 2,307; 2, R Leach and J Pugh (US), 2,028; 3, J Fitzgerald (Aus) and A Jarryd (Swe), 1,240; 4, K Evernden (NZ) and J Kriek (US), 1,236; 5, K Flach and R Seguso (US), 1,015.

BRADFORD: Graham Heaton Open Championship: Men: Singles: Third round: D Roberts bt C Craig 6-3, 6-2; D Ahl bt S Joyce 6-3, 6-7, 6-1; H Adlam bt S Demer 6-0, 6-4; P Ranson bt N Cowley 6-4, 4-6, 6-1; J Draper bt L Davies 6-2, 6-4; J Rigby bt C Jarrom 6-3, 6-1; N Russell bt G Kesic 6-1, 6-0; G Henderson bt D Clarry 6-2, 6-4.

VOLLEYBALL

VERONA, Italy: Exhibition tournament: First round: United States bt Soviet Union 15-4, 15-8, 15-7.

GOLF

EUROPEAN PGA TOUR MONEY-WINNERS: 1, McNulty, £68,278; 2, Langer, £50,000; 3, M James (GB), £46,520; 4, Ballesteros, £45,320; 5, D Cooper (GB), £41,836; 6, E Darcy (Ire), £41,331; 7, B Lane (GB), £40,624; 8, J-M Olazábal (Sp), £40,568; 9, D Whelan (GB), £40,035; 10, M Harwood (Aus), £39,759.

US PGA TOUR MONEY-WINNERS (US unless stated): 1, S Lyle (GB), $608,479 (about £338,000) 2, C Beck, $505,485; 3, B Crenshaw, $468,792; 4, Wadkins, $447,455; 5, M McCumber, $402,987; 6, J Sindelar, $325,984; 7, Norman, $340,408; 8, G Koch, $316,896; 9, J Haas, $313,749; 10, S Pate, $294,894. Others: 54, Langer, $84,546; 89, K Brown (GB), $53,397; 105, N Faldo (GB), $41,731; 119, Ballesteros, $31,478.

US LPGA TOUR MONEY-WINNERS (US unless stated): 1, A Alcott, $193,806; 2, N Lopez, $193,085; 3, C Walker, $148,745; 4, A Okamoto (Japan), $146,658; 5, S Turner, $143,898; 6, R Jones, $128,051; 7, M Figueras-Dotti (Sp), $121,138; 8, J Inkster, $101,438; 9, O-H Ku (S Kor), $94,892; 10, J Stephenson (Aus), $89,416. British: 20, L Davies, $56,035; 61, T Johnson, $16,786.

LIPHOOK, Sussex: Yonex challenge: 1, K Kelsall (Petdown), 142; =2, T White (Hoebridge), T Ashton (Huntercombe), 143.

TENBY: Welsh women's team championship: Second round: Pyle and Kenfig bt Builth Wells, 5-0; Aberdovey bt Llanwern, 5-0; Borth and Ynyslas bt St Mellons, 3-2; Whitchurch bt Tenby, 4-1; Bargoed bt Morriston, 4-1; Monmouthshire bt Wrexham, 3-2; Carmarthen bt Llanishen, 4-1; Radyr bt Dinas Powis, 3-2; Cardiff bt Newport, 3-2; Royal St David's bt Hawarden, 4-1; Glamorganshire bt Southerndown, 3-2; Maesdu bt Royal Porthcawl, 3-2; North Wales bt St Pierre, 3-2; Clyne bt Haverford West, 3-2; Wenvoe Castle bt Langland Bay, 4-1; Pennard bt Holyhead, 5-0. **Third round:** Aberdovey bt Pyle and Kenfig, 3-2; Whitchurch bt Borth and Ynyslas, 4-1; Bargoed bt Monmouthshire, 3-2; Radyr bt Carmarthen, 3-2; Royal St David's bt Cardiff, 5-0; Llandudno (Maesdu) bt Glamorganshire, 3½-1½; Pennard bt Wenvoe Castle, 3-2; Clyne bt North Wales, 3-2. **Quarter-finals:** Whitchurch bt Aberdovey, 4-1

SPEEDWAY

NATIONAL LEAGUE: Exeter 52, Rye House 44.

BRITISH LEAGUE: Wolverhampton 47, Coventry 43; Reading 42, Kings Lynn 48.

FOOTBALL

BERNE: Swiss Cup: Final: Grasshopper Zurich 2, Schaffhausen 0.

NANCY: Michel Platini farewell match: France 2, Rest of World XI 2.

Bournemouth blow

David Puckett, who scored 16 League and Cup goals for Bournemouth this season, has turned down a new contract.

POLO

Phoenix rescued by Seavill

By John Watson

The first contest for the medium-goal Dollar Cup open at Cowdray Park, Sussex was won by Phoenix Park (received ½), who defeated The Men From Uncle by 7½ goals to seven yesterday.

Pivoted on the Peruvian player, Juan José Reusche, The Men From Uncle kept a clear lead until the end of the second chukka. They were more prone to fouling than their opponents, but in the first half Charles Seavill, who was taking Phoenix's penalties, proved inaccurate at converting. From their first chukka onwards, however, his eye was well in.

In the second half, he found his opponents' flags with two penalty shots and, particularly well supported by Howard Taylor, the Cheshire player, a further two from the open.

In the second encounter for the same trophy, Drumco beat Egsis (received 1½) by five goals to 3½. It was the runaway goal at the end of the second chukka by Tim Stakemire, closely backed by the New Zealander, Andrew Parrott, that first put Drumco ahead of the Egsis handicap advantage, and they continued to look superior.

PHOENIX PARK: 1, S Hutchinson (1); 2, H Taylor (2); 3, C Seavill (3); Back: P Newell.
THE MEN FROM UNCLE: 1, C Clarke (2); 2, M St Aubyn (2); 3, J J Reusche (4); Back: M Meenaghan (2).
DRUMCO: 1, A Wade (2); 2, T Stakemire (3); 3, A Parrott (5). Back: P Dukes (0).
EGSIS: 1, A Fattal; 2, H Seavill (2); 3, J Wade (2); Back: C Johnson (2).

ATHLETICS

Seoul place for Welch

Priscilla Welch was selected for the Seoul marathon team after an embarrassing catalogue of selection crossed wires that has forced the British Amateur Athletic Board to offer apologies to Veronique Marot and Paula Fudge.

The seven selectors narrowly decided after telephone conversations that Welch, fourth in the Boston marathon, the British record-holder and New York champion, should join Ann Ford and Susan Tooby in the Olympics.

But a BAAB administrative error then allowed the injured Marot and Fudge to mistakenly believe they had until June to prove their fitness and perhaps still earn selection, despite Welch finishing only marginally slower than Ford's second place in the offical British trial in London while also being not fully fit.

Welch, now training in the United States, was also fourth in Los Angeles four years ago and warned the selectors she would not run another marathon before Seoul.

Tony Ward, the BAAB spokesman, said yesterday: "There was confusion over the conclusions drawn from the phone round of selectors. No selection decision will be made this way again.

"But we have faced the mistake. We felt we should send both Marot and Fudge an apology because their hopes were raised unfairly," Ward said.

OLYMPIC GAMES

N Korean plans clear

Tokyo (AFP) — Kim Il-Sung, the President of North Korea, has said Pyongyang will not disrupt the Olympic Games in Seoul but it will boycott the event, Joaquim Chissano, the president of Mozambique, said here yesterday.

North Korea has no intention of causing military disturbances during the Olympics, Chissano said in an interview with the Japanese news agency Kyodo following his three-day visit to North Korea.

Chissano quoted Kim as saying that North Korean soldiers were engaged in peaceful activites, including building facilities for the World Youth Festival scheduled to open in September. "They [the soldiers] have no time to fight," the North Korean leader was quoted as saying.

Chissano said Kim had told him that North Korea would not participate in the Games because taking part would condone the policy of two Koreas. It was the first time that Kim was reported to have mentioned North Korea's intention to boycott the Games. Chissano said he did not have any controversial discussion about the Games with Kim although Mozambique will participate in the Olympics.

Kim had proposed an inter-Korean meeting to discuss co-hosting the Games and other Korean problems but South Korea rejected the proposal.

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FA is considering possibility of England pull-out

By John Goodbody

Bert Millichip, chairman of the Football Association, yesterday warned that England could be withdrawn from next month's European Championship in West Germany because of the governing body's concern about continuing crowd trouble.

Millichip, who was speaking on BBC TV News, said: "I would like to think we would not have to give consideration to pulling out. But I do not rule it out because events could overtake what I am saying."

The FA is clearly worried that there will be trouble similar to that experienced in last Saturday's match against Scotland at Wembley when England visit Switzerland this weekend, for the last match before the European Championships begin on June 10.

When England last played in Switzerland, seven years ago, there was fighting on the terraces and in the town of Basel.

UEFA, the European governing body, is to decide on June 24 whether English clubs should be readmitted to the European competitions, from which they have been banned since the Heysel Stadium disaster in May 1985.

Hans Bangerter, the general secretary of UEFA, said yesterday that the Wembley problems represented a "very severe setback" to the chances of readmission. Bangerter, who is waiting for a full report on the disturbances from the FA said: "I heard about the trouble with great regret."

He said he was surprised at the apparent lack of segregation between rival supporters because "the FA has done an excellent job so far in segregating supporters at club matches. I can hardly imagine they did not do it this time."

Colin Moynihan, the Minister for Sport, will be including details of Saturday's troubles in his report next month to UEFA. "If they wanted any clear evidence of the depth of the problem in this country they witnessed it on Saturday," he said.

The Football Association is so determined not to disrupt the segregation of spectators at the European Championship that it stands to lose up to £34,000 by not returning unsold tickets to the organizers for sale in West Germany.

Although the FA has sold almost 8,000 blocks of tickets for the Championships, it has 850 still available for English fans. Applicants, either direct or through agencies and travel firms, are screened by comparing them with lists of known troublemakers.

A spokesman for the FA said yesterday: "These tickets are still available but, if we cannot sell them, then the FA will have to swallow the loss. If England reach the semi-final or final, then we will not sell any more tickets in Germany apart from those to fans, who have already been cleared in our security check."

A representative of the Minster for Sport said: "The FA. has taken an extremely responsible attitude over these tickets and it underlines its tremendous efforts to ensure that tickets do not fall into the wrong hands."

The FA is supporting the Government in its plea to the West German organizers not to sell tickets on the days of the England games. Moynihan wrote to the West German Interior Minister in February urging him to ban the sale of tickets on match days.

He said: "Our police are receiving intelligence that a number of England supporters intend to travel to the Championship without match tickets, seeking to buy them at the stadia on match days.

Leading article, page 13

Middlesbrough's sights are fixed

By Clive White

If the spirit is weak, it seems likely that a season of acrimony and self-doubt will finally catch up with Chelsea tonight at Ayresome Park in the first leg of their play-off final against Middlesbrough.

Having recovered from the disappointment of missing out on promotion via the less fretful route, the north-easterners are determined not to lose sight again of a first division future. In the semi-final play-off at Middlesbrough last week, Bradford City found it was as hazardous as taking a bone off a bull terrier.

A full house of 28,000, providing club record receipts of nearly £90,000, can be guaranteed to place Chelsea's suspect nerve under the most intolerable pressure. Bruce Rioch, the Middlesbrough manager, commented yesterday: "There's a tremendous amount at stake for Chelsea. Losing their first division status would mean a loss of revenue, and, possibly, players."

This, Paul Kerr, their midfield player, thought contrasted with their own predicament on the last day of the season when victory at home to Leicester City would have clinched promotion. "There was a lot of pressure on us to win. Everybody was expecting it to be one big party," he said.

While Middlesbrough report no injury worries, Chelsea are likely to alter their line-up by recalling Dorigo and Wicks after injury while Wilson is expected to be a substitute. The future of David Kelly, of Walsall, will not be decided until after the play-offs, Tommy Coakley, his manager, insisted yesterday following a report of a £500,000 offer from Liverpool.

Kelly, who was forced to miss the Republic of Ireland's victory over Poland on Sunday because of the play-offs, is fit to face Bristol City in the first leg of their final play-off tonight at Ashton Gate. Bristol City suffered a setback to their hopes when Reading refused to extend the loan period of Gordon. It ended today. Gordon had scored five goals in 10 games.

Swansea City had better luck with their request for an extension to their loan of Guthrie, the Tottenham Hotspur goalkeeper. The loan was due to end tomorrow but the Football League have relaxed their three-months rule and allowed Guthrie to remain for the extra four days needed to cover both play-off legs against Torquay United.

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W German selection criticized

By Clive White

It was time again yesterday for the return of that biennial favourite, the "West Germans in disarray" story, following the announcement of Franz Beckenbauer's preliminary squad for the European championship.

Outsiders and rivals, in particular, are expected to believe that the peerless Beckenbauer has got his selections and tactics completely wrong with less than three weeks to go to the start of the tournament. Championship history, whether it be European or world, has taught us that the Germans which finish a tournament, as they invariably do, are quite different from those which start one.

It was, therefore, more interesting to hear who the critics were rather than what they had to say. Two of the most outspoken are Paul Breitner and Udo Lattek — respectively the former colleague and coach of Beckenbauer when the trio gave birth to Bayern Munich's extraordinary success in the early 70s. They have accused the "Kaiser" of being a dilettante and stubborn.

It seems that the past has been doing its best to undermine the present. After Beckenbauer's team struggled to beat Jupp Derwall's 1980 championship-winning squad, minus half its best players, 2-1, the former manager remarked: "I wouldn't like to be in Beckenbauer's shoes."

While unable to do anything about lack of loyalty outside his squad, Beckenbauer was quick to reprimand Littbarski, his midfield player, for bemoaning the "frosty" atmosphere in the party.

The team's performance in the four-nation West Berlin tournament at Easter and the 1-0 victory over a weakened Swiss team last month has done little to deflect the brickbats.

The only surprise about the preliminary squad of 20 announced on Monday was the inclusion of Berthold, the Verona defender. Beckenbauer had said he would not select him.

Doubts about the composition of the Soviet Union squad have been removed by the inclusion of almost all the country's best players in a squad of 24 announced at the weekend.

There is little doubt that Spain have selected their best. Eight members of Real Madrid, the league champions, have been included in their final squad, including Camacho, the captain.

WEST GERMANY: Goalkeepers: Immel, Illgner. Defenders: Berthold, Borowka, Brehme, Buchwald, Herget, Kohler, Pfluegler, Sauer. Midfield players and forwards: Dorfner, Eckstein, Klinsmann, Littbarski, Matthaeus, Mill, Rolff, Thon, Voeller, Wuttke.

SOVIET UNION: Goalkeepers: Dasayev, Chanov. Defenders: Bessonov, Sulakvelidze, Larionov, Khidiatullin, Kuznetsov, Baltacha, Vishnevsky, Bubnov, Demyanenko, Sukristov. Midfield players and forwards: Litovchenko, Gotsmanov, Rats, Pasulko, Aleinikov, Mikhailichenko, Dobrovolsky, Zavarov, Protasov, Rodionov, Belanov, Dmitriev.

SPAIN: Goalkeepers: Zubizarreta, Buyo. Defenders: Renones, Rodriguez, Andrinua, Sanchis, Camacho, Soler. Midfield players: Michel, Vasquez, Beguiristain, Munoz, Calderé, Gordillo, Mena, Gallego. Forwards: Butragueno, Salinas, Baquero, Olaya.

Win tickets for polo finals

Tomorrow in *The Times*: your chance to win tickets and overnight accommodation for finals day of the Davidoff Gold Cup polo tournament at Cowdray Park on Sunday, July 17.

Success against barrage of pace

England win in resolute fashion

By Alan Lee
Cricket Correspondent

LORD'S: England beat West Indies by seven wickets.

In the scorebook, it will look rather a formality. In reality, it was nothing of the kind. England's third win of a heady week was achieved by seven wickets and with five overs to spare, but it came only after a thorough examination of their resolution and a plain outline of things to come.

Faced with a modest target of 179, England were so confined by the immensely improved West Indian fast bowling that they scored only 65 from the first 30 overs. That they had not lost a wicket was due as much to luck as good judgement and if the breaks had gone marginally more the way of the touring side, the game could have ended very differently.

As it was, Gatting and Lamb joined forces with 55 still wanted from 11 overs and made the task look exceptionally simple. Gatting's unbeaten 40 confirmed his right to be named England's man of the series. The West Indian award went to Marshall, who might very easily have had a louder say in the outcome of this game.

Marshall was largely responsible for lifting the day above the mundane. He has always thought his batting should be regarded more seriously and gave a little evidence with a flashing, cameo innings at the start of the day. West Indies, 125 for six with only five overs remaining, finished with something far more respectable after Marshall and Dujon added 53.

Small's nine overs on Monday had yielded 17 runs. His only over yesterday produced another 17. Emburey conceded 28 in his remaining three overs, Marshall driving him for an enormous straight six before being yorked by the last ball of the innings.

Although the pitch remained helpful to seam bowling, the skies were clear and the ball had stopped swinging. It was a much better day for batting, but the England openers were given a torrid time by Marshall and Walsh, whose line was vastly more taxing than in the early matches. His first six overs cost only one run and his final concession of 11 made it the most economical spell in any one-day international between Test-playing countries.

The other record breaker was more obscure, but no less relevant. West Indies contributed 42 extras to the England total, of which 13 were no-balls. This was philanthropy on a disastrous scale, especially as two of the no-balls "dismissed" an oblivious Gooch. On six, he was caught at slip off Bishop; when 14, he trod on his off stump after being hit on the side of the head in trying to hook Walsh.

Gooch, beaten and almost bowled more than once by Marshall, did not reach double figures until the twentieth over. Broad was scarcely less sedate, but both deserved credit for maintaining technique and concentration. They knew England would win if they saw out the storm.

Richards, having over-bowled himself on Saturday, reacted by not bowling at all yesterday and conferring Hooper with the fifth bowler's duties. It was here that England had to cash in and Gooch was trying to make room for something exotic when he over-balanced and was stumped.

Gatting considers it insulting to play defensively against a slow bowler and was immediately assaulting Hooper's gentle off-spin. His urgency brought the asking-rate back below four runs per over, but Bishop bowled both Broad and Lynch during an impressive second spell.

Lynch is one selection which did not come good for Peter May. Lamb, by contrast, did his Test prospects a power of good by blazing an unbeaten 30 from just 23 balls.

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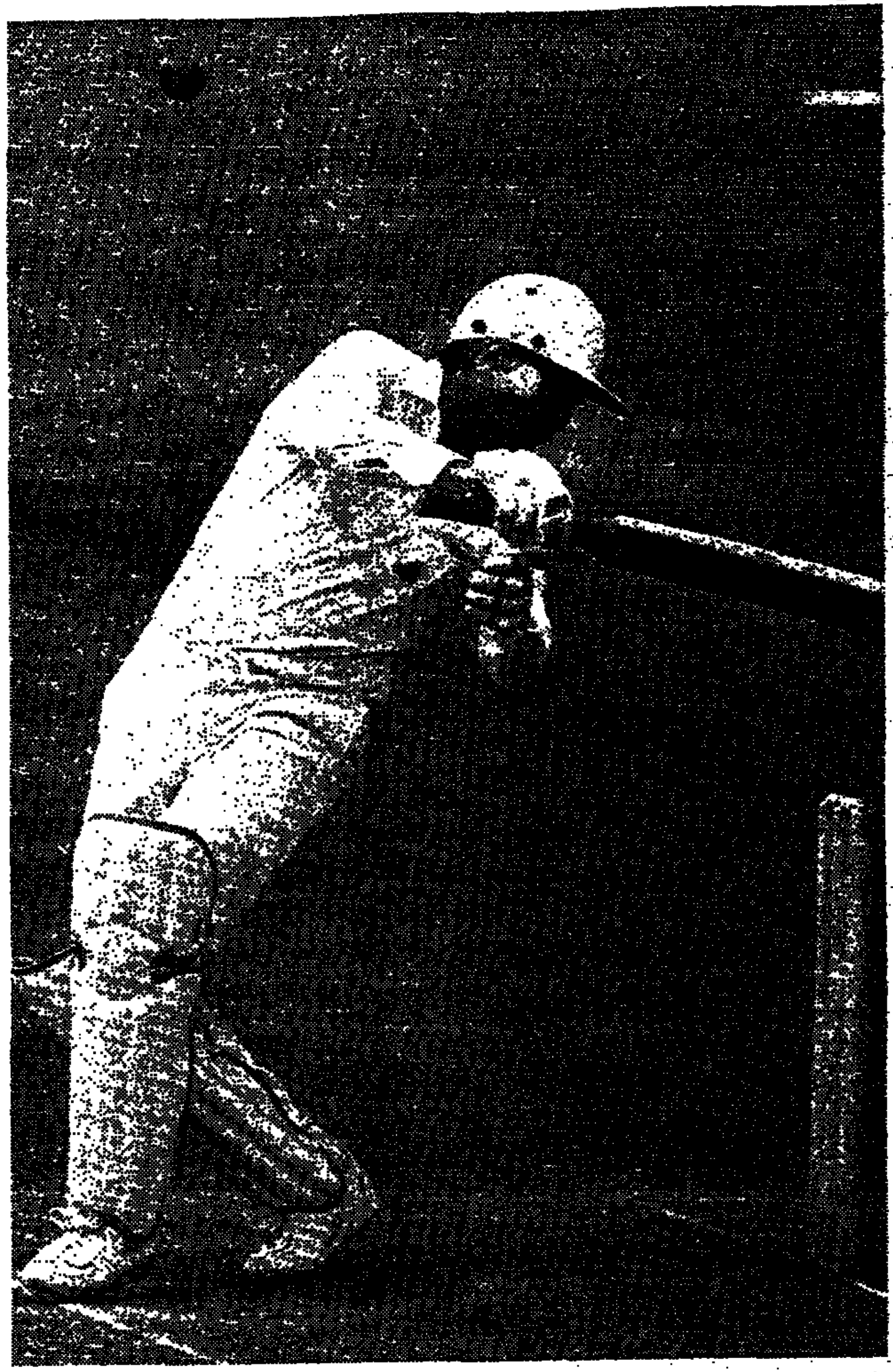

Off the hook: Gooch reels after Walsh hits his helmet at Lord's (Photograph: Ian Stewart)

SCOREBOARD FROM LORD'S

England won toss

WEST INDIES

		6s	4s	Mins	Balls
C G Greenidge c DeFreitas b Emburey	39	1	5	118	94
D L Haynes run out (Broad/Pringle)	10	–	1	69	49
R B Richardson c Downton b Pringle	13	–	1	56	46
*I V A Richards c Emburey b DeFreitas	9	–	1	40	16
A L Logie run out (Lamb)	0	–	–	4	4
C L Hooper run out (DeFreitas/Downton)	12	–	1	51	46
†P J Dujon not out	30	–	1	58	44
M D Marshall b Emburey	41	2	3	32	30
Extras (b 2, lb 10, w 12)	24				
Total (7 wkts, 55 overs)	178				

W K M Benjamin, C A Walsh and I R Bishop did not bat.

FALL OF WICKETS: 1-40, 2-75, 3-79, 4-79, 5-95, 6-111, 7-178.

BOWLING: DeFreitas 11-5-20-1 (w 1); Radford 11-2-29-0 (w 2); Small 10-1-34-0 (w 5); Pringle 11-4-27-1 (w 3); Emburey 10-1-53-2 (w 1); Gooch 2-1-3-0.

ENGLAND

		6s	4s	Mins	Balls
G A Gooch st Dujon b Hooper	28	–	1	148	100
B C Broad b Bishop	34	–	1	180	114
*M W Gatting not out	40	–	4	90	58
M A Lynch b Bishop	6	–	1	28	21
A J Lamb not out	30	–	5	29	23
Extras (b 6, lb 17, w 5, nb 14)	42				
Total (3 wkts, 50 overs)	180				

D R Pringle, †P R Downton, J E Emburey, P A J DeFreitas, G C Small and N V Radford did not bat.

FALL OF WICKETS: 1-71, 2-108, 3-124.

BOWLING: Marshall 9-2-21-0 (w 2, nb 3); Walsh 11-5-11-0 (w 1, nb 2); Bishop 11-1-33-2 (nb 6); Benjamin 9-0-38-0 (nb 5); Hooper 10-0-54-1 (w 2).

Man of the Match: P A J DeFreitas.

Men of the Series: M W Gatting (Eng) and M D Marshall (W Indies).

Umpires: H D Bird and N T Plews.

Overs	10	20	30	40	50
West Indies	17-0	50-1	75-2	99-5	125-6
England	8-0	33-0	65-0	116-2	180-3

Richards riposte is a rallying call

By Andrew Longmore

From the faces of the two captains, it was difficult to tell winner from loser after England had completed a clean sweep in the Texaco Trophy at Lord's yesterday. Both were anxious to play down the significance of England's victory, though for different reasons. And, given the two teams' records against each other, that was probably wise.

Just in case anyone has forgotten, England have now won the last six one-day internationals in a row, the West Indies the last 10 Tests. Viv Richards is placing great store by those statistics, and a certain menace comes into his voice when he mentions Test cricket.

He starts talking of traditions and rallying round, which sounds ominously like a call to arms. "I've got to let my team know now how important Tests have been to us over the years. We have been out-played in every department by England in these three games, and I'm not scared to say that," adding with a knowing smile, "but Test cricket is our strength."

Gatting looked more like a defeated general than a victorious captain, and man of the series too. He will be pleased that the early skirmishes have been won by his troops. But he knows as well as Richards that the war has not yet begun.

"We have seen most of their bowlers now and that's a help, because we hadn't seen a lot of them before," he said. "They are still a very good side and they will take some beating, but we will go into the Tests with more confidence than if we'd lost."

Selection policy under fire

Mark Bailey strongly criticized the England rugby union selectors yesterday, after being omitted from the side's tour of Australia twice in two weeks. Bailey, aged 27, vowed never to go on an England overseas tour again.

Bailey, a Cambridge Don who plays for Wasps, was forced to withdraw from the original tour squad with a nagging ankle injury. But he expected to replace John Buckton, who is injured. Instead, the selectors chose the Leicester centre, Tim Buttimore, although he has not played a senior match since Easter.

Bailey said: "I was led to believe that I would be flying out to Australia — I'm bitterly disappointed. The English RFU have once again proved itself to be grossly inefficient and antiquated."

Tour reports, page 44

Cup defender's first trial

From Barry Pickthall, San Diego

Fresh from a second ducking this week, Dennis Conner suggested yesterday that those that make out that the America's Cup match between his own 59ft catamaran and New Zealand's 123ft monohull would be a mismatch, do not know what they are talking about.

The pencil thin hulls and towering wing masted rig of this defender, drawn by Dave Hubbard, looks quite a handful, but depending on the wind Conner expects to take the boat for its first trial today.

Explaining why they chose to build such a small craft to pit against New Zealand's monster monohull, Dave Hubbard, the father of so many successful American C-Class catamarans, said that technically a bigger multi-hull might be faster, but would have taken longer to build and left little time to optimise its peformance.

SPORT IN BRIEF

Illness hits Milk Race

Five cyclists were last night withdrawn from the Milk Race, which starts from London on May 30, because of illness. Raleigh-Banana lost Dave Mann and Stuart Coles, who are replaced by Phil Thomas and Steve Douce.

Wayne Randle has dropped out of the England amateur team, to be substituted by Alan Wilkinson; and the Z-Peugeot-Halfords squad — to be led by the 1986 winner, Joey McLoughlin — added Phillippe Casado and Francis Castaing in the absence of Denis Leproux and Loic Leflohic.

Queen's attraction: Leconte

Leconte's card

Henri Leconte, the Frenchman ranked no. 14 in the world, has been granted a wild-card entry to the Stella Artois tennis championships at Queen's Club, London, in June.

Campbell in

Bill Campbell, the captain of the Royal and Ancient Golf Club, will cap a remarkable career spanning 50 years when he competes in the 1988 amateur championship at Royal Porthcawl and Pyle and Kenfig from May 30 to June 4.

Italian's stage

Guido Bontempi, of Italy, won the 230-km long second stage of the Tour of Italy cycle race yesterday.

Boisse blow

Philippe Boisse, the French fencer, will not defend his Olympic épée title at Seoul after undergoing two knee operations in nine months.

END COLUMN

Handing it to BSB on a dish

By Derek Wyatt

Appropriately on television a few months ago, I caught a film called *The Vision*. Briefly, Dirk Bogarde and Lee Remmick, a couple of television moghuls from the *United States, decide to hijack* British Television by securing the football rights for their own UK satellite station.

Amazingly, fiction became reality a week or so ago when the British Satellite Broadcasting Company seduced the Football League and Football Association out of the ITV-BBC cartel into their new, as yet unlaunched, system with the promise of £9 million per annum and a possible top-up figure of an extra £14 million in rights.

The film and the BSB differ in one respect: the Americans are prepared to give the home satellite dishes away for free; BSB intend to charge between £200 and £300 a dish. *The Vision* got it right. The dishes need to be given away free.

There may be good reasons why BSB want to charge a fee. After all, one of its shareholders is Granada and no doubt, through its subsidiary, Radio Rentals, it was expecting a healthy demand for rented dishes, especially if the price edged over £300.

The Granada and Anglia Television shareholding in BSB is interesting in itself. Both companies were party to the ITV presentation to the Football League and Football Association and presumably were also party to the BSB *talks*, which we are led *to* believe have been going on for at least six months.

This suggests that Granada and Anglia, with an eye on their own future as a franchise, have decided to move out from the exclusivity of their ITV agreements. If this is so, then verily the goalposts have been moved.

Free satellite dish for every home

It is unlikely that BSB will stop at football. Cricket must next be on its list. The TCCB gave the BBC the benefit of the doubt last time round but it is unlikely that they will do the same again.

It is true that the BBC breathed a sigh of relief at retaining the rugby contract for the next three years, but neither they nor the RFU had fully understood the power of BSB. Which brings us nicely round to the BSB football contract.

Just suppose that the BSB board decide to give away a free satellite dish to every home. This would give them a potential audience for their four channels of 40 million.

And just suppose that they persuade the Football League *to let them have a Match of the* Week exclusively on a Monday evening. And just suppose that of the 15 pay-as-you-watch games, the FA Cup semi-finals and final and games involving Liverpool, Everton, Manchester United, Nottingham Forest and Arsenal are included.

Market forces is name of the game

I would pay £5 to watch the FA Cup live, as I suspect five million people would. I would also be prepared to pay £2 or £3 an evening to watch Liverpool or Manchester United live. Given that 10 of the 15 pay-as-you-watch games attract five million viewers at £2 a night, BSB would gather in a cool £100 million. The £9 million on the table seems a bargain.

So far as rugby is concerned it was surprising to see Dudley Wood quoted as saying that money was not the prime reason for opting for the BBC. Twickenham will need a new West and East Stand by the end of the century. The cost? £40 million.

If television and sponsorship does not combine to provide this sort of income, Twickenham, already an outdated *stadium will have to* mortgage, or remortgage, or sell out to a Tesco's or a Marks and Spencer and release the ground back, without the car parks which will have become shopping malls.

Had the home unions thought through the commercial possibilities of the five nations tournament and not restricted themselves to self-interest and self-preservation, rugby could have come of age.

Market forces is the name of the game so far as televised sport is concerned. BSB's football contract has fundamentally changed sport as we shall know it. *The Vision* has been realized.

Derek Wyatt is a director of Television Sport and Leisure.

مجلة صباح الخير